

Customers > Maison Eureka

Maison Eureka slashed manual reconciliation time by 90% and grew their project portfolio 2.5x.

Maison Eureka is a San Francisco Bay Area-based construction firm specializing in high-end, design-focused projects.

John Young, Managing Director, shares how switching to Beam was a game-changer for their financial operations.



eureka
MAISON

Challenge

Managing project finances was a constant struggle. We were using Stripe for payments—while it technically worked, it's not built for how construction companies operate. For example, Stripe is great for software companies that bill for monthly subscriptions. However our project contracts are milestone-based with interval payment schedules, and we often had to "MacGyver" backend workarounds to make it function as needed. We ended up tracking everything manually in Google Sheets just to stay organized. It slowed us down and made it impossible to get a clear, real-time picture of how our jobs were performing. Scaling with that setup just wasn't realistic.

Solution

When we found Beam, everything clicked. I mean it when I say it's purpose-built for contractors like us. The platform organizes everything by project, giving us clear, real-time visibility financial health of each job. That means no more scrambling to get an accurate picture of where we stand—everything's right there in front of us. When a change order is approved, it's automatically reflected in the project invoice, significantly reducing the time spent on manual adjustments and ensuring that our billing is always accurate and up-to-date. Plus, Beam supports complex construction-specific payment structures, like milestone-based payments.

What really set Beam apart was their pricing model. Stripe was taking a percentage of our gross revenue per invoice, which adds up quickly in construction. Beam's flat \$5 ACH fee per invoice is far more contractor-friendly.

On top of that, onboarding our finance team was seamless. Even with varying levels of tech experience, everyone was fully up and running within two weeks. The transition couldn't have been smoother.

Results

Switching to Beam has been a game-changer. Our finance team is now significantly more efficient, processing and reconciling invoices and revenue figures about 90% faster—and with greater accuracy—than they could using Google Sheets alone.

Clients have noticed the difference too. Payments through Beam are straightforward and transparent, and we're in the process of onboarding our subcontractors which will simplify billing across our entire ecosystem.

You often see residential contractors that are unable to scale because they haven't invested in the proper back-office tools and processes. Beam does that heavy lifting for us, and as a result we've been able to grow our project portfolio by 2.5x year-over-year.

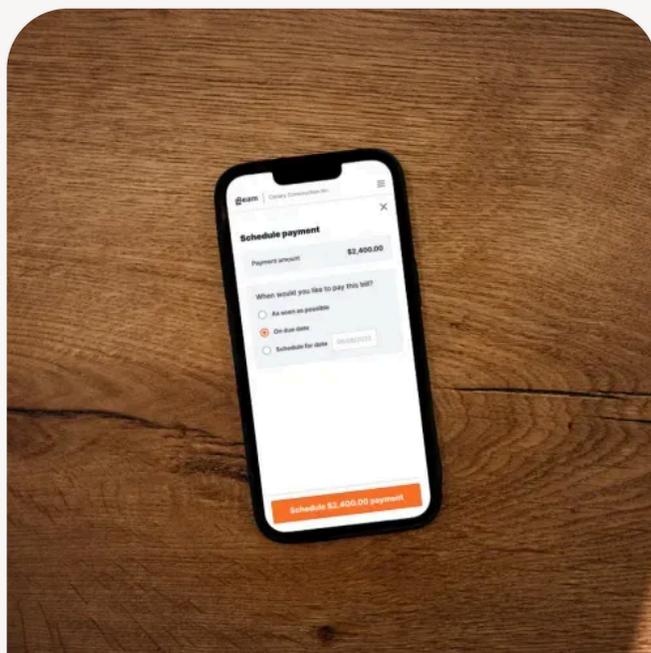
Finding a financial platform that truly understands construction has been a struggle, but Beam has solved that for us. It's not just another tool; it's become a core part of how we operate and grow. I can't imagine going back.

Time is money. Save both.

Join hundreds of contractors that trust Beam to estimate, manage projects, and stay on budget.

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² The Beam Card is a pay in full charge card. Any outstanding statement balance will be automatically debited on each monthly payment due date from your designated bank account or the Beam Balance.

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