

Customers > Perez Construction

Perez Construction strengthened subcontractor relationships with 70% faster payments.

Perez Construction is a San Francisco-based general contractor specializing in high-end, design-driven construction projects.

Connor Skelly, COO, explains how Beam transformed their subcontractor management processes.



Challenge

Since we subcontract most of our work, maintaining strong relationships with our subs is a key part of the business - especially when it comes to getting them paid on time. We tested several payment solutions but none of them truly met our needs.

Solution

Then we found Beam. It integrates seamlessly with our accounting software, QuickBooks, and our subcontractors love the quick ACH payments. The built-in compliance tracking

automatically flags any missing or expired documents, like Certificates of Insurance, and notifies our subs - ensuring everything stays up-to-date for smooth, on-time payments.

Results

With fewer payment delays and simplified compliance tracking, our subcontractors have never been happier! With QuickBooks, subcontractor payments took approximately 5 business days to process. Now, using Beam, payments are completed in about 1-2 business days. This speed is a significant advantage. The native Spanish translation is a huge bonus, making it super accessible for many of our subs. Some of them have even adopted Beam for their own estimating, which improves their operations while giving us better visibility into project details.

Beam's intuitive interface required little training, and their Customer Success team made the transition seamless for our back-office staff. They even provided pre-drafted communications to help us introduce Beam to our subcontractors and ensure a smooth onboarding process.

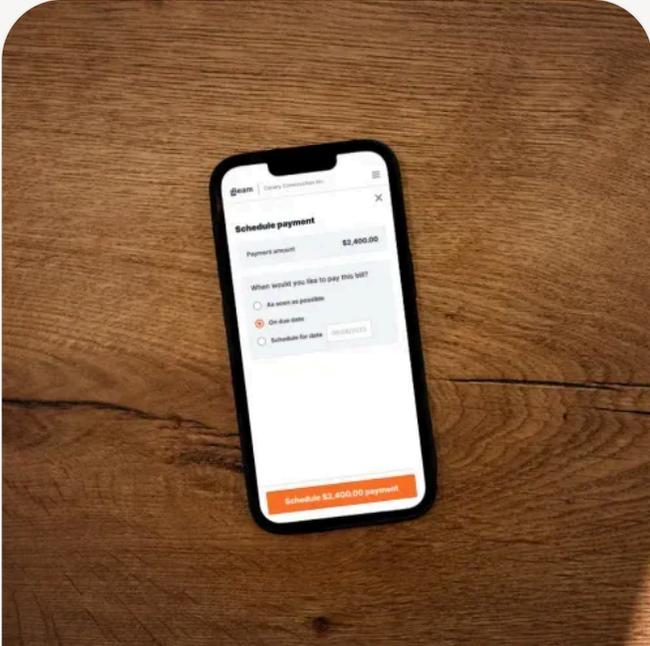
It's clear that Beam truly understands the construction industry's unique challenges in a way other platforms don't. For any other GCs or subcontractors looking for a purpose-built solution for their construction financial services, I highly recommend you check them out!

Time is money. Save both.

Join hundreds of contractors that trust Beam to estimate, manage projects, and stay on budget.

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