

Customers > West Coast Build NC

West Coast Build ditched the spreadsheets and cut their billing time from days to hours.

West Coast Build is a Northern California-based general contractor specializing in Commercial Interiors, Professional Services, Life Science, Healthcare & Hospitality.

Jake Floethe, COO, shares how Beam streamlined their billing process and simplified payments for their subcontractors.



Challenge

Before Beam, our billing process was entirely manual—managed through countless emails and spreadsheets, with reports pieced together using the limited data we had. Payment applications took days to process, and tracking subcontractor billing, retention, and lien waivers was cumbersome and time-consuming.

Solution

Beam has massively sped up and simplified our billing process for us and our subcontractors. The super intuitive interface lets us easily manage our entire workflow, from awarding subcontracts and managing change orders to processing final retention payments. Our subcontractors submit all billing requests through Beam, which automatically tracks against their contracts and change orders, calculates and applies retention, and handles the entire lien waiver process. We can then send payments directly through the platform, eliminating the need to manually write and send paper checks.

The QuickBooks Online integration is a game-changer for us. Everything we do in Beam automatically syncs with QuickBooks, saving us hours of manual bookkeeping work.

Results

What once took days now takes just a couple of hours.

One of our painting subcontractors recently called me and said, "In 25 years of doing this, your platform is my favorite for submitting and receiving payments! It's the easiest platform I've ever used with any GC!"

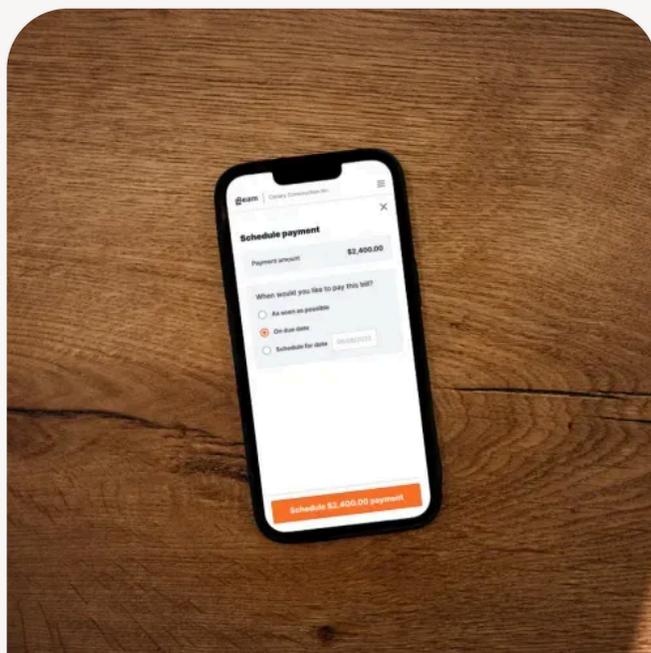
Adam and his team at Beam are incredibly proactive, always looking for ways to improve the platform and ensuring it meets our specific business needs. Their consistent outreach and dedication to enhancing the platform make Beam an invaluable tool for our operations.

Time is money. Save both.

Join hundreds of contractors that trust Beam to estimate, manage projects, and stay on budget.

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Beam



214 Grant Ave Suite
400
San Francisco, CA
94108

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& Proposals

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Beam vs.
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