

SUCCESS STORY

# RELYANT Global Implements Unanet Financials to Drive Efficiency



## CHALLENGES

- Their existing system, Deltek Costpoint, was inefficient and difficult to use
- Lacked real-time visibility
- Project coding was so difficult that it was never done properly. The lack of project cost insight for their work meant that bids were often based on guesswork
- Their Deltek instance was very disjointed and lacked a single log-on
- Month-end closes were very time consuming
- Had to create many manual processes and workarounds
- Their system was unable to produce critical reports and was hindering growth
- Had to spend a lot of time on tactical efforts instead of on much-needed strategic efforts



*"In Costpoint, we lacked the real-time data that we needed to be efficient and ultimately strategic. With Unanet, we have seen our monthly closes decrease by 65-68% and we save over \$250,000 a year between gained efficiencies and software savings."*

**- Cynthia Boyatt, Controller, RELYANT Global**

## ABOUT RELYANT GLOBAL

RELYANT Global is a Service-Disabled Veteran Owned Small Business (SDVOSB) headquarter in Maryville, TN. Established in 2006, the company specializes in Construction, MMR & Environmental Services, and Global Development. They provide their quality services across North America, the Pacific, the Middle East, Africa, and Asia. RELYANT Global is unique in their ability to work successfully in any environment, whether it be populated, remote, austere, or contingency.

RELYANT was struggling with an inefficient system for managing their projects, people, and financials and turned to Unanet for help. Working with Unanet to create best-in-class procedures has enabled them to double in size without having to grow their finance team.



## THE UNANET SOLUTION FOR RELYANT GLOBAL

Relyant made the decision to implement Unanet and they feel as though they have arrived in the “Promised Land.” The new solution has allowed them to develop an enterprise-wide business process that provides real-time insight into their business.

After implementing Unanet, RELYANT Global:

- Has taken their monthly close to eight days, whereas it previously took 23-25 days
- Has access to all the reports that they need not only internally, but externally to best serve their customers
- Saves 1.5 days a week on their payroll and they have the added bonus of knowing that they are always compliant with the government requirements
- Has a system that is so easy to use they can have other teams run their own reports and create their own dashboards
- Has the tools to proactively manage their projects and better communicate with their clients and make the best ROI on their bids
- Has a system that has allowed the firm to double in size without having to add any additional headcount to finance
- Has a partner in Unanet who works with them to ensure that they are best poised for growth



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