

# STORIS Case Study

## STORIS FURNISHES ITS BUSINESS WITH VIAWEST CLOUD HOSTING



Leading Retail Software Solutions

### Industry:

Retail

### Company:

For over 25 years, STORIS has been the leading provider of fully integrated, retail software solutions for furniture, bedding, appliance and electronics retailers.

### ViaWest Solution:



Managed & Unmanaged Public  
Cloud



Managed Security

## Business Challenge

STORIS is the leading provider of retail software solutions for the home furnishings industry. The company is continuously committed to providing new features and technology to big-ticket retailers in all aspects of their business, from POS and inventory control to accounting and business intelligence. The integrated and scalable software suite allows STORIS clients succeed by achieving growth and increasing operational efficiency.

As a company whose clients rely on its Cloud solution, uptime for STORIS' hosted environment is vital. Substantial growth in the last few years, however, has significantly increased the demands on its hosting infrastructure. Continually seeking to upgrade its technology, STORIS found itself facing issues with tasks such as making improvements to its overall network infrastructure. Maintenance and upgrades to its increasingly complex environment would soon become too large of a job for its streamlined internal team.

What attracted us to ViaWest initially was their top-notch team. They were the right size, knowledgeable, responsive, dependable, professional and truly paid attention to our business and its unique needs. Our clients expect excellence from STORIS and having a reliable company like ViaWest supporting us ensures that we're able to live up to those expectations."

**Mark Przybyszewski**

Senior Manager of IT Services at STORIS

## The ViaWest Solution

STORIS needed a partner that could dedicate time and attention to optimizing and maintaining its hosted environment. Its team had been in touch frequently with ViaWest over the years and finally found itself in a position to engage with ViaWest for its hybrid cloud hosting technology as well as its client-centric service and industry-leading counsel.

Early on in the relationship, ViaWest recommended that STORIS get a VPN modifier, but STORIS' IT department had another solution in mind. ViaWest was able to adjust its approach to fit STORIS' needs, bringing together its engineering and asset coordination teams to ensure that it could support STORIS' unique system just as well as it would support other offerings that are more standard solutions deployed by ViaWest.

## Business Benefits

ViaWest and STORIS have continued to work together as partners to help STORIS grow and run its business, while ViaWest ensures they are getting the most out of their hosted environment behind the scenes.

**Since the relationship's inception, STORIS has:**

- ✓ Experienced a 99.9% uptime on all hosted Cloud environments
- ✓ Ran security tools with ViaWest, including a virtual private network (VPN) and firewalls
- ✓ Migrated additional infrastructure to the hosting provider as a result of its service quality and flexibility in constructing custom deployments