



## Client Success

## Walton Communities



WALTON  
COMMUNITIES

### Portfolio

7,371 multifamily units

3,279 tax credit units

### Client Since

2004

### Highlighted Products

[Yardi Forecast IQ](#)

### The Benefits

Forecast IQ simplifies budgeting and reforecasting for Walton Communities and puts an easy-to-use tool in the hands of its staff to meet revenue goals.

### About Walton Communities

[waltoncommunities.com](http://waltoncommunities.com)

### Learn More

[Yardi.com](http://Yardi.com)

### Contact Yardi

[Sales@Yardi.com](mailto:Sales@Yardi.com)



“ I can click a button and find out in seconds what our growth rate or total revenue is going to be for the year, and we can forecast and reforecast on the fly. ”

Jennifer Price, Director of Systems

## The Company

Walton Communities is a privately held company based in Atlanta, Georgia. It develops, owns and manages apartment communities throughout Georgia. With a heartfelt mission to serve its residents, Walton Communities is committed to providing exceptional residential, affordable and active adult housing at a great value in a friendly neighborhood environment.

## The Challenge

### Excel Spreadsheets

For its growing portfolio, Walton needed a better solution for budgeting than the manual spreadsheets it had been using. When Walton's longtime finance director retired, the company sought an easy-to-use software solution that would replace spreadsheets to expedite the budgeting process and work seamlessly with the company's Yardi platform.

## The Solution

### Yardi Forecast IQ

Reduce budget cycle times, improve accuracy and simplify forecasting with Forecast IQ, part of Yardi Elevate. This easy-to-use tool uses real-time expense and revenue data from Yardi Voyager. It gives you a complete picture of each asset's budget status across your portfolio, along with predictions for future rental income.

## The Story

### Budgeting Control

With Forecast IQ, Walton has a system that works within its single Yardi database, pulling in real-time expenses and revenue from Voyager to create accurate budgets. According to Jennifer Price, Walton's director of systems, "It's simple to use and lets us control user access, which is huge." Price commented on the reliability of Forecast IQ, "The system is so accurate — it's easy to verify the numbers to confirm that it's doing exactly what it promises to do."

Walton has many allocations across its GL and needed a flexible solution to accommodate them. Price also values the control Walton gets with Forecast IQ — they can lock down budgets and give staff access to certain GL codes or access points within the budget. "We can be as general or as granular as we want to be. We can ask ourselves where our calculations must be spot on with an increase or decrease for next year, and we can pull



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over actuals from Voyager for specific accounts," Price said.

Price added that the company also uses custom calculations with Forecast IQ. "We really like the ability to forecast and reforecast on the fly. We could never do that with manual spreadsheets. We also love the live-time interface with Yardi financials."

### Fast Adjustments

"When unexpected circumstances come up, it's great to be able to go into Forecast IQ and easily reforecast. For example, when the COVID pandemic hit, I used the system to make revenue adjustments based on how we felt our properties might be impacted," Price said. "Having that tool in place to reforecast was a big benefit. Otherwise, without Forecast IQ, it would've been extremely time-consuming to make changes to our forecast for the year."

Price commented that budget processes now go much smoother than in the past mainly due to improvements that Yardi's highly responsive development team continue to make to the solution which facilitated company-wide adoption for Walton. "We worked with our fabulous Yardi contacts and were able to make this year's budget process more efficient for all our managers and regionals."

Price added that Walton's regional managers enjoy using Forecast IQ. "Our regionals are wonderful leaders and giving them an easy-to-use tool that empowers them to make changes to revenue and tweak expenses has been great."

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Walton Communities has also implemented [Yardi Voyager Residential](#), [Yardi Voyager Affordable Housing](#), [RentCafe](#), [RentCafe Affordable Housing](#), [RentCafe CRM Flex](#), [REACH by RentCafe](#), [Yardi Orion Business Intelligence](#), [Yardi Payment Processing](#), [Yardi Procure to Pay Suite](#), [Yardi Job Cost](#), [Yardi Revenue IQ](#), [Yardi Maintenance IQ](#), [ResidentShield Insurance](#), [ScreeningWorks Pro](#), [Yardi Energy Suite](#)