

Case Studies

Retail Client Cuts Permit Timelines by Half in Mecklenburg County



Jinn Liu

Win story

Fast-growing retailer cuts permitting time in half



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The Win

A fast-growing national retail client received approvals 32 days ahead of target, cutting their permitting timeline from 10 weeks to 4.5 weeks.

Where

□ Mecklenburg County, NC

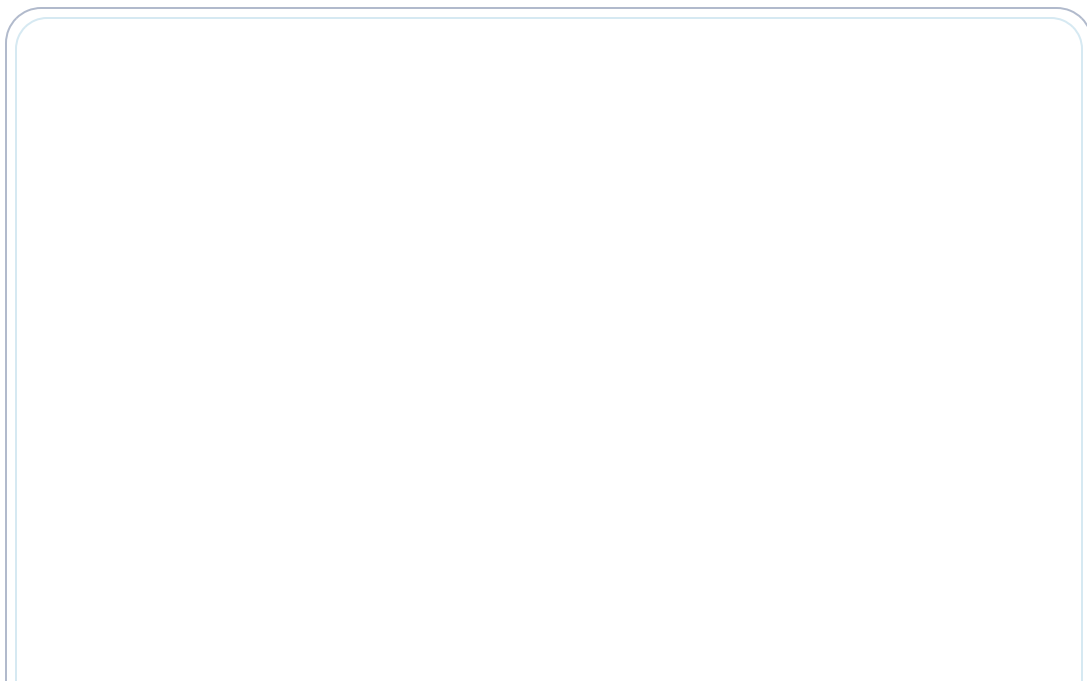
client's submittal before sending it to the city, and caught multiple items early, reducing rounds of comments with the city later.

After making the submittal, Corey leverage his knowledge of Mecklenburg processes and maintained close coordination with AORs to address minor comments on the fly.

His persistent follow-up with reviewers kept the process on track and cut permitting timelines in half.

Why it Matters

Our client saved more than 5 weeks. At an estimate of \$5,000/day turnover, that equates to over \$192,500 in top line revenue opportunity generated.



the Pulley
fantastic.
mean a lot
great

Delays: Hibbett Sports' Successful Opening before Thanksgiving

Learn how Hibbett Sports accelerated retail store openings by cutting permitting time from 140 to 30 days. See how Pulley helps retailers reduce construction delays, increase revenue, and scale store development nationwide.


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For the Fastest Growing US Retailer, Speed is Strategy



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Guide

Guide to 2026 Code Cycle Changes



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Building Fast Without Losing Form



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Fastest Growing Retailer in the US, Old Playbooks Won't Do

Josh Dunning oversees hundreds of store openings per year for the fastest-growing retailer in the US and that scale, traditional approaches can create hidden risk. We chat about how he's evolved his strategy to design systems that create leverage instead of friction.

[Read more →](#)

Expect for 2026 Code Cycle Changes

The 2026 code cycle brings major shifts in energy standards, electrification, and climate resilience. This guide outlines the states adopting new codes, when they take effect, and what design and development teams need to prioritize to avoid redesigns, delays, and permitting risk.

[Read more →](#)

Solidcore Builds Fast Without Losing Form

Lou, Director of Design & Construction, gives us a behind-the-scenes look at Solidcore's expansion program. It's a diligence-first approach with tight partner networks, and clear permitting visibility to keep openings on schedule.

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