Contract Lifecycle Management Category
Contract Lifecycle Management Category

All contracts have a lifecycle, from the initial drafting to the final expiration. You may ask, “What is contract lifecycle management (CLM) software and how it can assist my business?” CLM simplifies the management of every contract and makes it easier for enterprises to deal with numerous important contracts that can prove risky if not handled properly. It can be difficult to manage all stages of every contract and that’s where CLM software helps.

CLM software slashes expenses and enhances revenue by offering the following advantages: It eliminates repetitive tasks, uses intuitive artificial intelligence, and automatically generates contracts to reduce errors and improve accuracy. You don’t have to worry about destruction or loss of physical assets such as paper and ink and hard drives. It employs centralized organization which makes it easier to track contracts. You can eliminate complicated and error-prone email chains, and get approvals from concerned parties more quickly.
Customer Success Report Ranking Methodology

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

The overall Customer Success ranking is a weighted average based on 3 parts:

**CONTENT SCORE**
- Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- Customer reference rating score
- Year-over-year change in amount of customer references on FeaturedCustomers platform
- Total # of profile views on FeaturedCustomers platform
- Total # of customer reference views on FeaturedCustomers platform

**MARKET PRESENCE SCORE**
- Social media followers including LinkedIn, Twitter, & Facebook
- Vendor momentum based on web traffic and search trends
- Organic SEO key term rankings
- Company presence including # of press mentions

**COMPANY SCORE**
- Total # of employees (based on social media and public resources)
- Year-over-year change in # of employees over past 12 months
- Glassdoor ranking
- Venture capital raised

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**Award Levels**

**MARKET LEADER**
Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.

**TOP PERFORMER**
Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.

**RISING STAR**
Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.
2020 Customer Success Awards

Check out this list of the highest rated Contract Lifecycle Management software based on the FeaturedCustomers Customer Success Report.

**MARKET LEADERS**

- COBBLESTONE software
- conga
- DETERM
- DocuSign
- icertis
- PandDoc

**TOP PERFORMERS**

- Agiloft
- concord
- contractworks
- ECTEON
- Gatekeeper
- iContracts
- onit
- symfact

**RISING STARS**

- clm matrix
- corridor company
- Kira
- LINKSQUARES

* Companies listed in alphabetical order
FALL 2020
Contract Lifecycle Management Category
MARKET LEADERS
CobbleStone Software has been providing leading enterprise contract management, vendor management, and eSourcing software solutions for over 20 years and is trusted by thousands of users. CobbleStone's contract management solutions provide contract and vendor tracking, configurable email and calendar alerts, automated contract workflows, robust security options, authoring of contract templates with dynamic clauses, revenue/cost management, full text indexing and searching, vendor/client ratings, document version control, custom reports, electronic signature options, smarter contracts with machine learning, and more.

**Featured Testimonials**

“The system was easily customizable by us and it was easy to learn to navigate through the system.”

NANCY  
CORPORATE PARALEGAL, VERTICAL SCREEN

“Highly recommended to any organization requiring a highly customizable and supported solution for contract management.”

LORENA RODRIGUEZ  
ASSISTANT CONTRACT ADMIN, EL PASO COUNTY

“These tools are very useful and have helped us tremendously in administering our contracts.”

CHARLIE  
BUYER SPECIALIST, JAMES MADISON UNIVERSITY

“Great training and overviews. Additional follow-up/instructions were accurate and efficient. Online documentation was also accurate and easy to follow…Overall, outstanding experience and very stable product.”

LARRY B.  
SR. DIRECTOR OF ENTERPRISE APPLICATIONS, INTARCIA THERAPEUTICS

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**27 Total Customer References**

[VIEW ALL REFERENCES]

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**TRUSTED BY**

- [Microsoft](#)  
- [Oracle](#)  
- [Salesforce](#)

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**FALL 2020 CUSTOMER SUCCESS REPORT**

Contract Lifecycle Management Category
Conga developed its suite of enterprise-grade Intelligent Document Automation solutions to help businesses optimize their CRM investments. The Conga Suite, which includes Conga Composer, Conga Contracts, Conga ActionGrid, and Conga Sign, simplifies and automates data, documents, contracts, signing, and reporting. As a Salesforce Platinum ISV Partner, Conga is committed to providing its customers with enterprise-grade infrastructure, security, and solutions. In fact, more than 650,000 users in 85 countries across all industries rely on Conga applications to fully utilize their Salesforce data, including Hilton Worldwide, Schumacher Group, and CBRE.

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**Featured Testimonials**

“Event alerts are especially critical for our operations. Conga Contracts allows us to keep our records, timelines, and vendor evaluations accurate and current.”

MICHELE SIMS  
CPPO, CPPB SENIOR PROCUREMENT SPECIALIST, POLK COUNTY

“We make fewer mistakes and have better control over our contract process because Conga Contracts ensures we use the most recent redline.”

DENA CICERO  
DIRECTOR OF THE CONTRACT MANAGEMENT OFFICE, CDI CORPORATION

“For every agreement we generate in Conga Collaborate, we save an hour and 20 minutes of draft time. Since implementation, we’ve executed 1,000 digital contracts, and reduced our overall cycle time by 70 percent.”

ASHLEY BOLENDER  
CHANNEL CONTRACTING LEADER, GE GLOBAL OPERATIONS

“We deliver a high level of service through engagement and communication to our clients regarding their accounts and financial plans. Without Conga’s ability to automate essential document creation, updating, and delivery, we’d have to hire a part-time employee to do it all manually and it would be difficult to run our business effectively and efficiently.”

JASON GABRIELI  
HFM INVESTMENT ADVISORS

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**175 Total Customer References**

VIEW ALL REFERENCES

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TRUSTED BY

Apple  
Target  
The Home Depot  
Adobe  
Yahoo!
Determine, Inc. (NASDAQ: DTRM) is a leading global provider of SaaS Source-to-Pay and Enterprise Contract Lifecycle Management (ECLM) solutions. The Determine Cloud Platform provides procurement, legal and finance professionals analytics of their supplier, contract and financial performance. Their technologies empower customers to drive new revenue, identify savings, improve compliance and mitigate risk.

**Featured Testimonials**

> With an ever-growing number of contracts, we realized that it was essential to deploy a contract management system to better manage our diverse process. The idea of a cloud-based, centralized repository is extremely appealing, and we expect Determine CLM to go beyond storage by providing us with state-of-the-art, user-friendly tools to efficiently generate, monitor and track each contract throughout its entire life cycle.

> **DAVE SIMON**  
> DIRECTOR OF INFORMATION TECHNOLOGY, SIERRA CLUB

> With Determine CLM, ManTech is able to keep close track of all contractual relationships, starting with the RFP process through contract award and close-out, including all relative subcontractor teaming relationships. By adopting Determine CLM, existing contract terms and templates are now standardized using a centralized knowledge management hub, and changes to contract clauses can be tracked in a way that provides transparency across the organization.

> **MANTECH INTERNATIONAL CORPORATION**

> Determine could deliver a lot of features we needed, like automating an email notification, or telling us on a screenshot or screen which contracts are expiring within 30-90 days. A lot of what was expected to be standard out-of-the-box came with the system.

> **NIKKI BUTLER**  
> BUSINESS SYSTEM ANALYST II, BLACKHAWK NETWORK

> Plain and simple, we've outgrown using several methods on multi systems for managing our contracts. With Determine CLM, we'll have a flexible, automated system in place to keep track of renewals, deadlines, and time-sensitive contract activities, and ensure that we're maintaining pristine compliance with the internal and external regulations that are critical to our business.

> **ANTHONY KURBAN**  
> CHIEF INFORMATION OFFICER, AVERDA

**TRUSTED BY**

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FALL 2020 CUSTOMER SUCCESS REPORT  
Contract Lifecycle Management Category
Why do more than 370,000 paying customers use DocuSign? Because they love it. DocuSign is the fast, reliable way to make nearly every agreement and approval process a simple digital action, from electronic signing to payment collection—on practically any mobile device, from nearly anywhere in the world. Say goodbye to administrative hassles like scanning, faxing, and overnighting, forever.

**Featured Testimonials**

“I use DocuSign with every application that signatures are required, sometimes by both spouses. Instead of downloading, printing, signing, scanning and emailing or faxing back the customer just does it digitally and its easier and more convenient for them.”

VICKIE MCCLAIN
MCCLAIN INSURANCE

“As mortgage brokers, we use DocuSign to get signatures on Initial Disclosure documents and Letters of Explanation. Most of our lenders accept electronic signature and we end up saving a ton of time, and no longer have any missed signatures. Also DocuSign’s compatibility with smart phones is great for our clients, they can sign and complete packages on the phone and don’t even need to be in front of a computer. DocuSign has really been great for our business!”

TYLER CHISM
AMERICAN HOME FUNDING

“DocuSign came to the rescue...DocuSign helped streamline the process, provided my client an added service and reduced my company's carbon footprint in just one service. Clients always tell me how easy it is to instantly DocuSign. By far, DocuSign is the best tool I've ever used.”

PAUL SILVERMAN
REALTOR OWNER, OUR FIRST NEST REALTY

“With DocuSign, you can always look at the status in real-time and know if the contract is still out there. It makes your job a lot easier, keeping track of what contracts you sent out and what hasn’t come back yet.”

TRESSA MORGAN
SALES OPERATIONS DATABASE & CLIENT SUPPORT MANAGER, EDGAR ONLINE
Icertis is the leading provider of contract lifecycle management in the cloud. Icertis Contract Management (ICM) is an innovative, easy-to-use platform that is highly configurable and continually adapts to complex business needs. With its intelligent workflow and built-in analytics, ICM provides ongoing contractual insights and best-of-breed contract management. ICM enables customers to increase compliance, improve governance, mitigate risk and enhance user productivity, thereby maximizing ROI and accelerating time to value across the global enterprise.

Featured Testimonials

“We selected ICM because of its intuitive user interface, robust configurability, and the product’s ability to respond to our complex global contracting needs. The solution has ensured we have far greater control over our contracting workflow and compliance while giving us the flexibility to meet our demanding business needs.”

JOHN YATES
CIO, CHEMONICS

“We chose the Icertis ICM platform and ICM Sourcing app because of their ease of use, ability to address every phase in the contracting and sourcing processes, and seamless integration with third-party systems that support the entire procurement life cycle. The deployment optimizes the source-to-contract process by ensuring best-in-class supplier evaluation, selection, contracting, and collaboration.”

STEPHAN STATHEL
PRODUCT OWNER OPERATIONS, DAIMLER

“KPIT is a global company and is expanding rapidly across multiple countries. We therefore needed a contract management solution that could automate and standardize our global contract management to ensure improved compliance, lower risk, and complete visibility across the organization. ICM helped us achieve exactly that, and in record time.”

ANIL PATWARDHAN
SENIOR VICE PRESIDENT, CORPORATE FINANCE AND GOVERNANCE, KPIT CUMMINS

“We chose Icertis Contract Management because of the solution’s configurability and rich functionality. It will help us standardize and automate our contracting process, ensuring greater control, better supply chain agility and responsiveness and improved execution speed. This takes us closer to our goal of putting the customer first.”

MOTI GYAMLANI
DIRECTOR OF GLOBAL SCM, AIRTEL

TRUSTED BY

BD  airtel  Mercedes-Benz  Microsoft  Roche
ABOUT PANDADOC

PandaDoc is an all-in-one software that streamlines your sales workflows. Create, send, track, and eSign client-facing documents designed to win more business. PandaDoc integrates with your CRM, saves your team time, and provides transparency into your sales performance. PandaDoc empowers businesses and individuals to lead paperless, productive work lives. Pandadoc helps you build beautiful, effective, and modern documents so that you can keep your clients (and yourself) happy.

Featured Testimonials

“PandaDoc is simply easier for the recipient to review and sign the document. The process of building templates and editing them is superior to anything else out there.”

ANDREW CHESLER
CEO, TRANSCENSUS

“With PandaDoc, not only do we have a consistently simple signing process that makes it easy for our clients, we can see detailed analytics to help us understand which parts of our proposal are being viewed more in order to tailor our documents more appropriately.”

JON HEARTY
CHIEF OPERATING OFFICER, DATANYZE

“We were able to setup workspaces in PandaDoc that allowed us to define catalogues, prices, templates and content libraries for each of our markets. This gave us the flexibility to ensure that we can address our language and currency issues, and also provide each of our markets with templates and content libraries suited for each country.”

BRENDAN PEO
CHIEF OPERATING OFFICER, VAIMO

“The biggest perk of PandaDoc is the beautiful documents it creates. It really makes our company look professional. We have also seen a 25% increase in our closing rate. By implementing PandaDoc, it has cut the time it takes to create a proposal by more than half!”

NIKKI BISEL
OWNER & FOUNDER, SEAFOAM MEDIA

TRUSTED BY

Panasonic
AUTODESK
Damas Club Software
tapinfluence
TaskRabbit
FALL 2020
Contract Lifecycle Management Category

TOP PERFORMERS
Agiloft, Inc. is a trusted provider of agile business process software. Agiloft’s unique platform enables pre-built and custom applications to be tailored to your exact needs without writing custom code, so deployment times and costs are a fraction of those required for other systems. Agiloft specializes in automating processes that are too complex for competing vendors. Their best practice templates and adaptable technology ensure rapid deployment and a fully extensible system.

**125 Total Customer References**

**Featured Testimonials**

“With Agiloft, we are able to standardize more of what we do and able to track a contract while it’s in process. The fact that the solution can grow and change with us is very positive.”

JAMES BECKMANN
ASSOCIATE GENERAL COUNSEL, BOYS TOWN

“With Agiloft, we were able to automate the process of determining which contract best serves the business. Automating the contract selection process has helped us avoid a lot of problems.”

TODD WESTERSUND
DIRECTOR AND SENIOR GLOBAL LEGAL COUNSEL, ASM INTERNATIONAL

“90% of required communications are now automated. The data contracts management process requires us to notify research teams about the project activation, expiration, closure, and user accounts’ statuses throughout the project lifecycle. Before Agiloft, this process was manual and time-consuming.”

ELENA GOLOBORODKO
SECURE DATA SERVICES MANAGER, CORNELL INSTITUTE FOR SOCIAL AND ECONOMIC RESEARCH (CISER)

“[Agiloft] had the best contract management functionality, plus the easiest and most friendly user interface.”

PAUL GAMBLE
CONTRACT ADMINISTRATOR, INLAND TECHNOLOGIES

**TRUSTED BY**
**Featured Testimonials**

"Having templates in the platform makes everything easier and faster. The email notifications have made the contract process very easy and the ROI on the platform has been excellent. It was easy to learn the platform and I received help when I needed it. I love the features and the price point is right."

HEATHER HELMIG
HUMAN RESOURCE MANAGER, WIDELITY

"Having a solution that helps you organize all of your contracts and know when they're expiring, when they're renewing, is a best practice I would hope that every business could have."

ALON ROTEM
GENERAL COUNSEL, THREDUP

"We save a lot of time, it's really useful. Getting contracts signed is fast, almost instantaneous."

ZDENKA LEMUT
GENERAL COUNSEL, WAGRAM MUSIC

"The vendors are actually liking it because they have access to it also, and they get notified immediately. So it's really become a great thing for the city."

MELISSA JONES
LEGAL SECRETARY, CITY OF KENNER
ContractWorks provides contract management software services that focuses on usability and a simple user interface. Quick implementation, ease of use, and affordability are hallmarks of their service. ContractWorks features a comprehensive feature set for companies that are keen to move away from managing contracts manually, tracking details on Excel, or struggling with an existing contract management process that’s too complicated or too expensive. All plans include unlimited users, free implementation with 24/7 support, and built-in electronic signature licenses.

Featured Testimonials

“ContractWorks allows us to run custom reports with flexible alert times frames, which has saved us money due to no longer missing renewal dates or opportunities. This combined with time savings, has paid for itself, many times over.”

DEVIN POE
PURCHASING SPECIALIST, SIMPLE

“ContractWorks is incredibly intuitive and easy to use. We've been able to train people on how to use it in 30 minutes or less. I love how easy it is to get started on and the reporting and tickler capabilities are a huge help to our business. I would highly recommend this software.”

MEAGHAN FAULMAN
PARALEGAL, DECKERS BRANDS

“ContractWorks functions effortlessly as our primary contract management software. It is effective, serviceable, and extremely user friendly. Their customer service is exceptionally responsive, and supportive, to any and all questions or concerns. It is truly a secure, and cost-effective solution for storing all of your contracts/documents.”

CELINA CARTER
SENIOR CORPORATE COUNSEL, QMAX

“We have set up our legal database in ContractWorks and everybody loves it. It is very easy to use with a lot of helpful features. You can tag documents, set alarms and create individual reports and the support is also great.”

MARTINA MATTERSBERGER
OFFICE MANAGER, E.VENTURES
Ecteon recognizes that contract management is a complex function for most organizations, large and small. It features Contraxx, a premier Contract Lifecycle Management (CLM) solution for companies with complex contracting requirements where a “one size fits all” model won’t suffice. The company helps clients optimize their contract management systems using browser-based software and custom implementation strategies that keep client contracts healthy and businesses thriving.

**Featured Testimonials**

“The company’s experience with complex contracting processes, competitive pricing, and rapid implementation timeline in their proposal made them the obvious choice.”

KUNAL DHARIA
PROJECT MANAGER, BLUE SHIELD OF CALIFORNIA

“Being able to implement Contraxx on our own in-house server gave our Information Security team the assurance they needed that private data, such as identifiable employee data, would remain protected by our own network security system, and allowed us to move forward with Ecteon.”

JOSHUA PILA
GENERAL COUNSEL OF THE LOCAL MEDIA GROUP, MEREDITH CORPORATION

“Contraxx provided the client with the ability to establish rules for workflow processes, facilitate contract assembly by using pre-approved clause libraries, comply with crucial contract milestones by the use of e-mail notifications and alerts.”

CONTRACT ADMINISTRATOR
MICHIGAN DEPT OF TRANSPORTATION

“Ecteon delivers on its promises – the Contraxx system is not only easy to use, easily customizable, it’s very powerful in its capabilities.”

KEN M.
SOUTHERN CALIFORNIA EDISON

**TRUSTED BY**
ABOUT GATEKEEPER

Gatekeeper

Gain total visibility of your contracts & vendors. Manage compliance, renewals & costs with ease. Gatekeeper’s contract management & vendor management software offers complete visibility and control over your contract universe. With a focus on collaboration, automation, clear actionable data and, most of all, ease of use, Gatekeeper ensures its customers gain maximum value from their signed agreements.

Featured Testimonials

“The main reason we love Gatekeeper is the ease of use and simplicity.”

CALVIN GARRETT
SENIOR VENDOR MANAGER, BANDWIDTH

“The system has delivered on our expectation. It's easy to use, and has already brought clarity to our contract and vendor relationships.”

TIM DEVINE
CHIEF FINANCIAL OFFICER, TROPHY AUTOMOTIVE GROUP

“It is a very good system which has helped us organise all our contracts into one database. It’s so easy to use.”

DEBORAH KEOGH
LEGAL ADMINISTRATOR, PETS AT HOME

“Gatekeeper has made the contracting and vendor management process more visible across the business and has made life considerably easier for those involved.”

JESSICA GASPERSON
EXECUTIVE ASSISTANT - LEGAL & COMPLIANCE, MISSOURI EMPLOYERS MUTUAL

TRUSTED BY

FALL 2020 CUSTOMER SUCCESS REPORT
Contract Lifecycle Management Category
ABOUT ONIT

Onit is the leading provider of Enterprise Legal Management (ELM) solutions for the 21st century. Brought to you by the same team that created spend management a generation ago, Onit is transforming the way legal departments drive operational and process improvements. By focusing on process, Onit’s solutions help customers drive tremendous gains in efficiency, accelerate transaction velocity and reduce costs. Their solutions simplify business process automation and improve business productivity across all departments and industries.

FEATURED TESTIMONIALS

“I seem to find most of my problems can be solved with an Onit solution. They are very easy to get set up and the customer support team is great at responding quickly and making updates as we identify changes we need. This solution has improved our intake process. We have recently found that other departments are now asking us for access to the information we have in there because it is so valuable!”

KIRSTEN TAITELBAUM
DIRECTOR OF LEGAL FINANCE AND OPERATIONS, DAVITA HEALTHCARE PARTNERS

“These tools can help legal teams get ahead of the game by simplifying labyrinthine approval workflows, enhancing their visibility into the contracting process, mitigating business risk and improving the organization’s contracting posture, all the while adding greater value to the business.”

CONSILIO

“Onit brings value to all aspects of our contracts management program. Their leading-edge technology, innovative approach, and results-oriented execution have helped us to build a world-class contract management process. Onit has become a valued partner!”

SIROTA CONSULTING

“This has been an exceptional process improvement for our client communications, reporting metrics and speed in which we can turn around contracts. Our clients have embraced this new process and use it daily.”

LIBBY TROUGHTON
SENIOR MANAGER, LEGAL BUSINESS OPERATIONS, THE HOME DEPOT

TRUSTED BY

[Logos of various companies]
ABOUT SYMFCT

Symfact is the leading provider of Contract Management and Compliance Management Solutions, enabling enterprise customers around the world to maximize revenues, minimize costs and actively manage contractual terms and risks, all on a single technology platform. With Symfact solutions, customers can effectively manage the documentation, deadlines, budgets, commitments, workflow, secure access and analysis tools related to contract management and compliance. As enterprises grow and change, the Symfact platform easily scales from departmental to enterprise implementations. In addition, Symfact solutions are readily configured to the enterprise’s business processes and seamlessly integrated with required IT infrastructure.

Featured Testimonials

“I would just like to emphasize that Symfact has once again done an excellent job, executed in a precise, structured and responsive way. I’m delighted.”

PHARMA CEUTICAL COMPANY

“Symfact is very easy to use and it is possible to make changes according to our specific needs. You have all relevant information in one place and can easily take out reports.”

CHRISTINA S.
BUSINESS DEVELOPMENT COORDINATOR, LEADING PHARMA CEUTICAL COMPANY

“As the Business Owner and Project Lead, I am very pleased to date with Symfact’s attentive nature with our questions and concerns. We look forward to working through this project with the Symfact Team.”

JASON EISENBEIS
NORQUEST COLLEGE

“Your tool is simple (in a very positive way) and experience shows that it works almost under each conditions and strength of internet connection. I am extremely happy we have chosen your company - mainly because of the proactive, very professional and great support.”

VACLAV P.
STANDARDS AND ACCOUNTING PRINCIPLES, LAFA RGEHO L CIM

TRUSTED BY

FALL 2020 CUSTOMER SUCCESS REPORT
Contract Lifecycle Management Category
iContracts is a leading provider of contract, policy and revenue management solutions for a variety of industries including Life Sciences, Healthcare and Education. iContracts’ comprehensive suite of fully integrated cloud-based solutions helps companies improve collaboration, expand visibility, reduce costs, stop revenue leakage and optimize performance.

Featured Testimonials

“I like the permissions feature because I can control who edits policies. It's just nice to know there is that layer of protection and through it all, the PolicyStat team made the implementation process virtually painless. The implementation team is awesome to work with and is always there to answer any question or to recommend alternatives.”

KATHLEEN MCSCHOOLER
INDIANA ORTHOPAEDIC HOSPITAL (IOH)

“After a thorough review of alternatives, iContracts Universal Contract Manager surpassed all others with its full range of functionality, extreme ease of use, and high degree of automation.”

DIRECTOR OF MATERIALS MANAGEMENT
CAREPOINT HOBOKEN UNIVERSITY MEDICAL CENTER

“The switch to iContracts was a fantastic experience, matched only by our experiences since. It is a great product for keeping our contracts organized and compliant. It’s easy for our users to use and for our system administrators to customize for our specific needs. Customer Service has been beyond exceptional walking us through our learning process and helping us come up with solutions to our individualized issues. We find new ways to utilize iContracts all the time, which means we keep finding more bang for our buck with this product. I whole-heartedly recommend iContracts.”

MEDICAL STAFF COORDINATOR
GRITMAN MEDICAL CENTER

“The iContracts contract management system has streamlined our entire contract process from contract originator through authorized signer, making the whole process much more efficient. Because the entire process is online/electronic, hard copies of contracts are no longer passed from one office to another; they are electronically routed through the system according to the workflow that we set up.”

ASSISTANT TO VICE PRESIDENT
DUQUESNE UNIVERSITY
FALL 2020
Contract Lifecycle Management Category

RISING STARS
ABOUT CLM MATRIX

CLM Matrix is the leading Contract Lifecycle Management software company built exclusively on the Microsoft Office SharePoint Server 2010 technology platform. Their solutions significantly reduce risk and costs while increasing revenues and vastly improving productivity. The entire Matrix Software solution can be configured to match your organization’s unique contract initiation, creation, negotiation, and execution processes through a comprehensive set of wizards. Implementation is fast, requires no development and little training because the result is familiar and intuitive.

Featured Testimonials

“CLM Matrix configuration was a snap! The wizards allowed me to quickly define our FastTrack Statement of Work contract process to be exactly what we wanted.”

EDWARD PECELLI
BUSINESS ANALYST, CANON TECHNOLOGY SOLUTIONS

“These improvements were compelling to all in attendance. We saw how BMC Software could use Contract Lifecycle Management as a competitive edge in the marketplace.”

ALEX SHOOTMAN
VICE PRESIDENT FOR AMERICAS SALES AND SERVICES, BMC SOFTWARE

“CLM has given our sales people a tool that empowers them to be more literate, knowledgeable, and competent going into a sales negotiation. By making smarter decisions, they improve the long-term health of BMC Software’s contract revenue stream. That is a huge benefit.”

DARRIN POOLE
IT DIRECTOR, BMC SOFTWARE

“Recognizing the benefits moving forward, we have expanded our CLM Matrix and workflow design to go further upstream in the contract process by targeting Professional Services Agreements and New Client Setup forms which broaden our capabilities to all contract types, not just FastTrack.”

SCOTT PERIELLO
CLIENT ENGAGEMENT MANAGER, CANON TECHNOLOGY SOLUTIONS
ABOUT CONTRACTZEN

Ready-to-use cloud service with contract management, board portal, VDR, eSignatures and more! ContractZen is your digital hub for corporate governance. Forget the time-consuming and expensive implementation and consultation projects. Unlike other solutions, ContractZen is instantly ready to use. Loved by customers from over 30 countries, ContractZen is a revolutionary cloud service for organizations of all sizes to eSign and manage contracts, financial documents and meeting minutes.

Featured Testimonials

“You won our business by your transparency, all the needed features and an awesome price. Great job! We particularly like the ease of uploading documents and data entry. Also searching is simple and intuitive. Onboarding other users was also very easy. We want to thank you for your excellent support.”

CHIRAG SHUKLA
CHIEF INFORMATION AND TECHNOLOGY OFFICER, RISK ADMINISTRATION SERVICES

“The ContractZen service is very easy to use. Extremely fast contract importing is essential for us and in this regard ContractZen is above all others. I also like the fact that ContractZen service is constantly evolving and we can utilize the new features at no additional charge.”

PASI TASANEN
CHIEF FINANCIAL OFFICER, BIISONI

“ContractZen is part of the legal tech revolution! The AI powered search is amazing and makes our daily work much more efficient. Design and usability are high above average for a contract management system. ContractZen brings more fun & ease into the legal world. Highly recommended!”

NADINE LILIENTHAL
GENERAL COUNSEL, GETYOURGUIDE

“ContractZen is a great SME/team contract management SaaS tool with no upfront installation and a very, very fast ROI. We use it to store all contracts: HR, services bought, subcontractors and sales. The inexpensive ContractZen saves time and money and is a joy to use.”

PETRI AUokia
CHIEF EXECUTIVE OFFICER, CODENTO

TRUSTED BY

Microsoft Azure  JCDecaux  CODENTO  Liiga  CapMan
Corridor Company is committed to continually evolving their contract management software product line to meet the challenges of contracts and their proper management. Corridor's end-to-end solutions enable customers to create contracts and proposals more efficiently, manage all processes more effectively, and ensure that revenue, profit and compliance are all fully optimized. Corridor's flexible licensing model, supporting implementation packages, and delivery options which include On-Premises, in the Cloud, SharePoint or Office 365, ensure a solution tailored to fit the needs of your company.

**Featured Testimonials**

“Given the volume and complexity of our collaboration and negotiation process, it was imperative that we find a tool that can provide the functionality that we need to be efficient and effective. Corridor Company's Next Generation Contract Management Software did just that.”

KATE VAN SLEET
ADMINISTRATIVE DIRECTOR OF LEGAL & BUSINESS AFFAIRS, WGBH

“Market volatility is a challenge in the Forestry Business. We can now get a contract executed much faster than with our previous system before price fluctuations render terms obsolete.”

CATHRIN WEIS
MANAGER, CONTRACTS & PROPERTY TRANSACTIONS, PORT BLAKELY

“Corridor skillfully addressed numerous data migration obstacles in order to successfully implement a well-designed, efficient SharePoint solution. The District now has not only a new repository but a solid SharePoint infrastructure upon which to build for the future.”

RON HOBBS
NETWORK /DESKTOP SUPPORT SPECIALIST, MODESTO IRRIGATION DISTRICT

“The Corridor team not only accommodated to our success they were committed to our success from day one. The Contracts 365 solution provides all of our stakeholders with the immediate transparency they need it has freed up the contracts team to focus on processing more requests and priority tasks. What used to take us weeks to handle now requires a few days.”

MARK BELTON
CONTRACT SPECIALIST II, CHELAN COUNTY PUBLIC UTILITY DISTRICT
Kira Systems helps enterprises uncover relevant information from their contracts. Their easy-to-use machine learning software requires no consulting engagement and no technical expertise to get started. Kira is powerful, award-winning software that excels at searching and analyzing contract text. Kira offers pre-built, machine learning models covering due diligence, general commercial, corporate organization, real estate and compliance. Using Kira Quick Study, anyone can train additional models that can accurately identify virtually any desired clause. Kira can be deployed on virtual data rooms and other large repositories of contracts, creating summary analyses within minutes.

Featured Testimonials

“It takes a lot of monotony out of doing contract review. Using Kira allows us to focus on the review itself. It helps my associates streamline the process and work on more valuable work than just cutting and pasting names and titles.”

MICHAEL BLUESTEIN
FOUNDING PARTNER, CORPORATE COUNSEL PROFESSIONAL CORPORATION

“The use of Kira allowed us to more efficiently review and pull key information from a voluminous set of documents for a time-sensitive issue. In addition, throughout the matter, Kira’s features assisted with the general organization and identification of key contracts and terms.”

ERIK MALINOWSKI
SHAREHOLDER, FREDRIKSON & BYRON PA

“Using the review as an opportunity to extract data for our client’s new contract management system enabled us to add value to the lease review process beyond IFRS 16, and provide our client with valuable information that it will be able to leverage in other contexts.”

GREGORY SULLIVAN
DIRECTOR, DELOITTE

“Without Kira, keeping pace with legal nuances across the world is next to impossible. If we’re engaging a subcontractor located in another region, we can quickly check all of our contracts there to see if there are any data restrictions. Kira can check that in minutes, sometimes seconds.”

JEFF GERSTL
GENERAL COUNSEL, INTELEX

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Homburger    Fredrikson & Byron, PA    integreon    Deloitte.    INTELEX
ABOUT LINKSQUARES

LinkSquares is the first AI-powered end-to-end contract lifecycle management platform. Take control of your contracting process with full visibility into where things are, what needs to get done next, and everything that’s been agreed to in the past. With LinkSquares, you can write better contracts, standardize contract language, and understand what's in your agreements from one, easy-to-use system. Start improving your bottom line, saving time, and making your legal operations run smoother today.

22 Total Customer References

Featured Testimonials

“LinkSquares has enabled us to complete contract reviews & reporting in-house, which has decreased our costs and saved us upwards of $100,000 per year.”

DOUG WILSON
VICE PRESIDENT OF GLOBAL OPERATIONS, VENTIV TECHNOLOGY

“I recommend the platform to other legal teams looking to take advantage of automation and machine learning to ease the burden of contract management.”

ANDY DALE
GENERAL COUNSEL AND VP GLOBAL PRIVACY, SESSIONM

“For someone looking for user-friendly cloud contract management with powerful searching and analytics, LinkSquares is the answer.”

LAUREN ZAJAC
CHIEF LEGAL OFFICER, WORKHUMAN

“LinkSquares has taken the manual work out of contract management and analysis. Now that we have LinkSquares, our entire legal team knows where to go to find legal documents. I love that their AI quickly and accurately pulls out information from our agreements. Our team can easily and quickly pull reports based on key terms and perform full-text search on any document. This saves us hours of time each week and allows us to focus on more important tasks.”

BEAU SYLVESTER
LEGAL OPERATIONS, ASURION

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