

# Electronic Signature Category





## **Electronic Signature Category**

Electronic signature (e-signature) software enables you to collect signatures on digitally shared documents, and removes the need to use physical documents to gather signatures. The platform allows you to distribute legally sensitive documents to collect e-signatures. Organizations use it to encrypt documents like employment paperwork and sales contracts for which employee, partner, or client signatures are needed.

E-signature software easily integrates with third-party solutions such as supply chain, HR management, ERP, and sales systems to facilitate supplier management, contract, and quote efforts. The tools have built-in security standards that meet federal and local legal requirements. This further streamlines the legal document sharing process and guarantees the legitimacy of signatures collected with the software.





# **Customer Success Report Ranking Methodology**

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

The overall Customer Success ranking is a weighted average based on 3 parts:

#### **CONTENT SCORE**

- Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- Customer reference rating score
- Year-over-year change in amount of customer references on FeaturedCustomers platform
- Total # of profile views on FeaturedCustomers platform
- Total # of customer reference views on FeaturedCustomers platform

#### MARKET PRESENCE SCORE

- Social media followers including LinkedIn, Twitter, & Facebook
- Vendor momentum based on web traffic and search trends
- Organic SEO key term rankings
- Company presence including # of press mentions

#### **COMPANY SCORE**

- Total # of employees (based on social media and public resources)
- Year-over-year change in # of employees over past 12 months
- Glassdoor ranking
- Venture capital raised

#### **Award Levels**



#### **MARKET LEADER**

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



#### **TOP PERFORMER**

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.



#### **RISING STAR**

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.





### **2020 Customer Success Awards**

Check out this list of the highest rated Electronic Signature software based on the FeaturedCustomers Customer Success Report.





















contractworks.





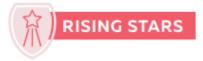
























\* Companies listed in alphabetical order









#### ABOUT ADOBE SIGN



### Adobe Sign

Adobe Sign offers trusted electronic signature software online. Send, e-sign, track, and file documents and contracts securely. Easiest signing experience in the industry.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

**66** Adobe EchoSign streamlines our entire onboarding workflow, reducing the average time from two days to under an hour. With greater efficiencies, our account managers can focus on spending more time with clients, giving every account a personal touch, instead of dealing with paperwork. "



MELIZA BARRIGA

CLIENT RELATIONS AND MARKETING COORDINATOR, TARGETCW

**66** Adobe EchoSign has become an essential part of how we engage new customers and contractors. Email alerts, auto reminders, and auto responses dramatically reduce the time we spend tracking down documents. With the increased efficiency and staff productivity, we now spend more time engaging with our customers. >>



LYN TOBIN

CMS MANAGER, CXC GLOBAL

Adobe EchoSign is accessible from any computer, smartphone, or tablet. It cuts contract execution time by half, and often more. "



CASEY FLAHERTY CORPORATE COUNSEL, KIA

66 With Adobe EchoSign, all the effort of getting contracts signed is lifted from our shoulders and our contract process is a lot more organized since every document is filed electronically. "



KEVIN EBERLY CEO, PAYYOURRENT.COM

#### **TRUSTED BY**



POPSUGAR.

**FOURSQUARE** 









**ABOUT ASSURESIGN** 



AssureSign simplifies the world's most universally powerful action the signature. Available as an on premise, customizable solution for the enterprise and as an on demand, SaaS solution for small business, AssureSign uniquely enables any business to create and execute a secure and seamless signature experience. By offering the electronic signature industry's most flexible API, AssureSign has also built the most extensive partner program with a proven revenue stream.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 The ease of electronic signature serves as just one more testament to our commitment to our clients' complete satisfaction when doing business with our agencies – for us, it's all about being the Agency of Choice for our customers and partners like AssureSign help us deliver the best. >>



JOHN GAGE

SYSTEMS ADMINISTRATOR, KNIGHT INSURANCE GROUP

66 Providing the electronic signature process on a consumer's smartphone is invaluable. Over 60 percent of our own deals are closed with AssureSign's text to eSign feature. Both our customers and my own sales team agree mobile eSign determines whether deals are won or lost.



CHRIS O'BRIEN

PRESIDENT AND CEO, CAPTORRA

66 The ability for us to manage the entire flow of the document creation and electronic signature process via code is incredibly powerful. >>



BRIAN DEMARZO DIRECTOR, INNOVATIX

66 AssureSign has one of the most helpful and customer-centric client services teams in the game, the response time is phenomenal; agents find an answer for us no matter what these are simply the kind of people you want to do business with, period. >>



JASON DOIRON

DIRECTOR OF PRODUCT MANAGEMENT, UNITED BIOSOURCE CORPORATION















**ABOUT DOCUSIGN** 

## **DocuSign**

Why do more than 370,000 paying customers use DocuSign? Because they love it. DocuSign is the fast, reliable way to make nearly every agreement and approval process a simple digital action, from electronic signing to payment collection—on practically any mobile device, from nearly anywhere in the world. Say goodbye to administrative hassles like scanning, faxing, and overnighting, forever.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

**66** Using DocuSign has solved the headache of getting employee documents completed and signed. Now the entire process is fast and easy for us and the signer. And the time-savings is huge as DocuSign automatic signing reminders eliminate the need for us to continually follow-up. **99** 



CARRIE ROBUCK

HUMAN RESOURCES, ORSCHELN, ORSCHELN FARM AND HOME

66 We looked at other eSignature options, but none were as intuitive and easy to use as DocuSign. I've had customers contact me after signing our contracts and they said unsolicited that this is a very cool process.



**BOB CONNORS** 

FOUNDER & CEO, REAL-A-SAVE, REAL-A-SAVE

66 Using DocuSign's eSignature service has helped us increase the volume of business we're generating significantly, and we're closing sales much faster. We're not spending nearly as much on the cost of paper or mailings, and we've improved our customer conversion rate.



PAUL BOYE

EXECUTIVE VICE PRESIDENT, EFA PROCESSING, EFA PROCESSING

66 With DocuSign, we don't have to worry about tracking down faxes or paper documents anymore everything is automatically integrated into our CRM system. And, DocuSign maintains a permanent record with a full audit trail that validates every signature. 99



PAT HOCHSTEIN

VICE PRESIDENT, NORTH AMERICAN SALES, WORLDSPAN















ABOUT HELLOSIGN



HelloSign is a cloud-based electronic signature tool that enables users to sign, fill out, send, retrieve, and save documents paperlessly. HelloSign users may fill out and sign documents on a computer, tablet, or mobile phone. HelloSign's digital workflow platform - which includes eSignature, digital workflow, and electronic fax solutions — helps over 80,000 customers and millions of people do business faster.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

🍑 HelloSign is the easiest, smoothest, electronic signature software I have ever used. It allows our team to close deals guicker and easier. HelloSign plays a significant role in our success. "



JESSIE KIM

HEAD OF PARTNERSHIPS, ENPLUG

**66** The flexibility of HelloSign's API was a big draw. There weren't too many restrictions. It was customizable and allowed us to fold it into the Breezy platform the way we wanted to. We appreciated that HelloSign laid it out on the table and basically said 'Here's our API and there's your product - you do what you want with it. >>



JAYCA PIKE

HEAD OF MARKETING, BREEZY HR

We pre-fill fields for the customer with the information he or she previously entered in our order process. The only thing the customer needs to do is sign at certain places in the document. That's it. 🤧



FLORIAN NITSCHMANN SOFTWARE ENGINEER, VEHICULUM

**66** We looked at every solution and HelloSign was a hundred times better than any other eSignature API. [HelloSign] provides an amazing software driven ability to automate the eSignature process. 🤧



CO-FOUNDER AND CEO, SIMPLYINSURED















#### **ABOUT ONESPAN**



OneSpan helps protect the world from digital fraud by establishing trust in people's identities, the devices they use and the transactions they carry out. They do this by making digital banking accessible, secure, easy and valuable. OneSpan's Trusted Identity platform and security solutions significantly reduce digital transaction fraud and enable regulatory compliance for more than 10,000 customers, including over half of the top 100 global banks. Whether through automating agreements, detecting fraud or securing financial transactions, OneSpan helps reduce costs and accelerate customer acquisition while improving the user experience.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

**66** The strongest feature of [OneSpan Sign] is the flexibility of the platform. There are many options to configure and tailor the experience to the customer's needs. And the integration / connectors make it really easy for user to get up and running. **99** 



ANDREW S US BANK, U.S. BANK

66 Electronic signatures and records not only give us the security and compliance we want, but also instant access to the data we need to serve our clients on their terms. ??



JOHN FRASER CTO, LIFESPRK

66 We approached our selection of an e-signature software with intense scrutiny. The fact that Silanis has partnered with IBM for its [OneSpan Sign] for LotusLive online signature service gave us a lot of confidence in the solution. We were also very impressed with how easy it was for our clients to use and the fact that it records all web pages and documents as part of the e-signing process.



ROBERT ARZONETTI ATTORNEY, GUNSTER

66 We are pleased to be working with such an experienced e-signature partner. The [OneSpan Sign] integration with Laser App, as well as [OneSpan Sign] presence and reputation in the financial services industry, gave us the confidence to move forward with e-signatures.



TERRY JANEWAY

EVP AND CHIEF OPERATING OFFICER, PLANMEMBER















#### **ABOUT PANDADOC**



PandaDoc is an all-in-one software that streamlines your sales workflows. Create, send, track, and eSign client-facing documents designed to win more business. PandaDoc integrates with your CRM, saves your team time, and provides transparency into your sales performance. PandaDoc empowers businesses and individuals to lead paperless, productive work lives. Pandadoc helps you build beautiful, effective, and modern documents so that you can keep your clients (and yourself) happy.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 PandaDoc is easy to use and has a simple sending process. It is nice to have so many documents in one easily accessible place. >>



RACHEL COOK

HUMAN RESOURCES ADMINISTRATOR, BLUE RAVEN SOLAR

66 PandaDoc madeproposals look more professional, so clients are more willing to sign, and signing takes them only a few seconds. >>



MARIA GOROKHOVA
PRODUCT MANAGER, VELVETECH

66 I used to bug students and clients constantly to print, sign and send back documents. With PandaDoc, I have saved a LOT of time. My docs are all signed easily and sent back on time AND they're already digitized which I LOVE. >>



SARIAH MASTERSON PROGRAM DIRECTOR, CODING CAMPUS

66 With PandaDoc, not only do we have a consistently simple signing process that makes it easy for our clients, we can see detailed analytics to help us understand which parts of our proposal are being viewed more in order to tailor our documents more appropriately.



JON HEARTY

CHIEF OPERATING OFFICER, DATANYZE

**TRUSTED BY** 

patagonia



**Panasonic** 



**tapinfluence** 





**ABOUT SIGNIX** 



SIGNiX provides seamlessly integrated digital signatures to software partners serving highly regulated industries like real estate, wealth management, and healthcare. The patented SIGNiX FLEX API allows partners to offer the military-grade cryptography, enhanced data privacy, and permanent legal evidence of a true digital signature without the costs, delays, or risks that attend paper-based workflows. Visit SIGNiX.com to learn more.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

**66** We chose SIGNiX because they have the flexibility of their business model and their technical requirements to allow us to create customized solutions for our clients. SIGNiX uniquely has a digital platform that works in the securities market both throughout the United States and in our emerging markets around the world. "



JOSEPH BARISONZI CEO, COMMUNITYLEADER

**46** Member satisfaction and compliance are our biggest priorities, and SIGNiX's technology helps us improve in both areas. Our members are going to love being able to sign documents online, and we look forward to reducing the paperwork we have to process to comply with regulations. "





DALE HANSARD

CEO AND PRESIDENT, CAPROCK FEDERAL CREDIT UNION

46 The SIGNiX platform establishes a trustworthy process for binding the identity of an individual to a digital signature. This is crucially important. 🤧



TIMOTHY REINIGER

LAWYER AND MEMBER OF THE ELECTRONIC DISCOVERY AND DIGITAL EVIDENCE COMMITTEE, AMERICAN BAR ASSOCIATION

66 We're serious about protecting our clients' sensitive documents, and that was a huge factor for us when we were picking an e-signature vendor. SIGNiX's focus on security and compliance made them a perfect fit for our business. "



JACQUELINE BOS

CHIEF COMPLIANCE OFFICER, B&C FINANCIAL















**ABOUT SIGNNOW** 

## signNow

signNow, with over 45,000 customers and almost 6 million users, is a full-featured, easy-to-use, and cost-effective e-signature solution. signNow regularly wins awards for ease of use, and has intuitive and popular mobile apps for iOS and Android. signNow has integrations with Salesforce, SharePoint, Office365, Google Apps for Work, and many other platforms. In addition, signNow offers SaaS, public cloud, and private cloud deployment options with the same underlying API. This flexibility enables customers to leverage the power and usability of the signNow e-signature platform, while meeting their particular security and compliance requirements.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 SignNow's eSignature solution was an easy and powerful way to manage our signing process and collect signatures. >>



ELIZABETH MORSE
DIRECTOR OF INTEGRATED, PEPSI

**66** E-signing with SignNow is really simple and user-friendly! There is simply no comparison to paper-based flow! We managed to go completely "paperless" about 3 years ago and SignNow blends very well with this transition. The time saving is incredible and we almost NEVER need printers in the office anymore! A reduced environmental footprint is only one of the extra bonuses you can get with SignNow.



ANDREA
MARQUEE IMAGE MODELS

66 The most important thing for us is that we get valid and fully-legal electronic signatures on each enrollment form. We can recommend SignNow not only because of compliance, but also because it is easy in use for us and for all the applicants! >>>



LUCIJA HRVAT

COURSE COORDINATOR, ISTITUTO ITALIANO DI FOTOGRAFIA

66 We're very proud to be using SignNow to simplify our operations. We have hundreds of contracts and official documents at any given time. Being able to use the innovative, mobile technologies of SignNow's e-signature to improve our efficiency saves us valuable time and resources.



JIM NOLAN

SVP OPERATIONS, NFL SUPERBOWL CHAMPIONSHIP TEAM















# TOP PERFORMERS





#### **ABOUT CONTRACTWORKS**

### contractworks.

ContractWorks provides contract management software services that focuses on usability and a simple user interface. Quick implementation, ease of use, and affordability are hallmarks of their service. ContractWorks features a comprehensive feature set for companies that are keen to move away from managing contracts manually, tracking details on Excel, or struggling with an existing contract management process that's too complicated or too expensive. All plans include unlimited users, free implementation with 24/7 support, and built-in electronic signature licenses.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

**66** ContractWorks is an excellent portal for small companies who have historically managed contracts and their associated data through lists and spreadsheets. Generating reports is easy and automatic deadline tracking is helpful. Having all the documents accessible through a single database assures visibility and to make sure nothing falls through the cracks. "



PRESIDENT, KINAMED INCORPORATED

🍑 We have set up our legal database in ContractWorks and everybody loves it. It is very easy to use with a lot of helpful features. You can tag documents, set alarms and create individual reports and the support is also great. 🤧



MARTINA MATTERSBERGER OFFICE MANAGER, E.VENTURES

**4** I was tasked with tracking all contract end dates and renewals. We tried using various solutions to route, approve, and track contracts but none of the solutions were robust enough to be an efficient solution, so we started looking for something that encompassed our most important needs, contract routing and approval, built in e-signature capabilities, key deliverables, renewal and end date tracking, and allowed us to house and share auditable documentation. 99



NICOLE DUNN CONTRACTS ADMINISTRATOR, CHESAPEAKE BAY FOUNDATION

🍊 Implementation was easy with ContractWorks. I had a ton of PDFs and I was able to just drag and drop them into the system. I just ran a report and found that so far this year I've implemented over 1,200 contracts. "



ADRIENNE FOSTER CONTRACTS MANAGER, XERIS PHARMACEUTICALS

#### **TRUSTED BY**

SONOS













#### **ABOUT FLUIX**



Fluix is a platform to automate business processes and streamline the document workflow between the field teams, customers and back office. With Fluix you will improve team productivity by switching to mobile and saving time for customers instead of doing paperwork.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 With Fluix, we have instant access to see the status of documentation as it is completed in the field. Being able to check-in on document status online saves us from making costly and unnecessary trips to projects. >>



MICHAEL A. COLLINS

COMMISSIONING MANAGER, LEACH WALLACE ASSOCIATES

66 Fluix is the best tool for distributing, tracking, and collecting documentation during the building commissioning process. It is a perfect fit for the custom forms that are essential to our business.



**RICK SNYDER** 

SENIOR COMMISSIONING AGENT, LEACH WALLACE ASSOCIATES

66 Fluix is a time saver. What used to take us hours now take minutes with Fluix. Board meeting administration such as assigning tasks, sharing materials with board members, tracking updates are now possible with a click of a button. Replacing bundles of paperwork with Fluix on iPads has been a game changer for us.



ANDY COLE

ICT CHANGE MANAGER, ANTRIM AND NEWTOWNABBEY BOROUGH COUNCIL

66 In our industry, safety is paramount; regulations are very strict, and audits are frequent. We use Fluix to create checklists and safety documents because it allows us to do immediate sign-offs onsite. This way, auditors can look at the records in one system — including counts and trend graphs — which are vital to cultivating and maintaining a proactive safety culture.



LEANNE LAWRENCE

ADMINISTRATION MANAGER, DYNA CRANE SERVICES















#### ABOUT FORMSTACK



Formstack is a workplace productivity solution built to transform the way people collect information and put it to work. With its powerful data collection and process automation capabilities, Formstack reduces data chaos and solves important business problems. Founded in Indiana in 2006, Formstack is now a remote-first company with employees and users who live and work all over the world. Recognized for its continual growth and positive company culture, Formstack is a regular honoree on the Inc. 5000 list of fastest-growing U.S. companies, and it has been named a best place to work in both Indiana and Colorado. Learn more at https://www.formstack.com.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

🍑 Formstack makes it super easy for us to create the forms we need. It saves us tons of time on data entry and analysis and makes it simple for us to see, use, and share data across departments. 🧦



LINDSAY ANDERSON

PROJECT MANAGER, THE NATIONAL GEOGRAPHIC SOCIETY

66 Formstack is our all-in-one Salesforce solution for forms, docs, and sign. We'd rather work with one great company than multiple siloed softwares. 🤧



ADAM TROUGHEAR

CO-FOUNDER AND DIRECTOR, SKIE SOLUTIONS

66 I see Formstack as more than just a form-building tool. It's also an application development platform. Through cloud-hosted data, integrations, and an easy-to-use API, all the heavy lifting is done for you. It's great! 🧦



APPLICATION SOLUTION ENGINEER, FRANCISCAN HEALTH

66 We are stewarding our contacts much better and in real-time via our CRM, in ways we were never able to do when entering in paper forms. Formstack has become the most important piece of our tech stack, helping us to accept payments, job applications, give surveys, integrate lead forms to our website, and so much more. 🤧



BALTIMORE CHESAPEAKE BAY OUTWARD BOUND SCHOOL















**ABOUT ONEFLOW** 



Oneflow offers 100% web-based e-contract platform, a new generation of e-signature solution, enabling you to manage the entire contract process securely in one place. Oneflow's users range from small businesses to large enterprises, and have experienced higher hit rates, shorter sales cycle, and higher productivity. With Oneflow, doing business is as simple as a handshake.



VIEW ALL REFERENCES

#### **Featured Testimonials**

66 Oneflow definitely stands out from the rest of the e-signature platform in the market. It's very neat and easy to use, not to mention, the excellent and speedy service by the Oneflow team from the first contact to onboarding to utilizing the platform. It took just a couple of days from our decision to go with Oneflow to getting it up and running.



**ÅSE SUNDBERG** 

MANAGING PARTNER & CO-FOUNDER, PEOPLE EXPERIENCE

66 Oneflow works as a database where I can easily search through all of a person's historical agreements and see who has established them and who has signed them. And the agreements can't get lost or misplaced either. From a GDPR perspective, Oneflow is very good because it is a closed system.



ELIN SKOGLUND

HR BUSINESS PARTNERS, HEDIN BIL

66 Oneflow is a fantastic tool for signing proposals. We are able to have conversation inside the proposal with our prospects, which are all saved together with the contract. No more fingerpointing. ??



NICKLAS WIRÉN

HEAD OF SALES, EFFECTSOFT

66 The main advantage of Oneflow is that it is simple. Now we have a system where monitoring is done automatically - you can set when quotes and reminders expire. Now, the customer contacts us and we do not have to do heavy follow-up work. So I see no reason why one wouldn't choose to use Oneflow.



HUGO LEICHSENRING FOUNDER AND CEO, ANTS















#### **ABOUT SERTIFI**



For businesses looking for a more effective way to manage their agreement and online payment processes, Sertifi provides an Agreement Platform that provides your customers a secure and convenient way to do business with your company. Sertifi sets itself apart from other agreement and payment solutions with its commitment to security, investment in its partnerships, and obsession with offering products that drive efficiency and ease of use. Our agreement platform is also available as an integratable API, enabling your company to send signatures and collect payments directly through your technology.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 Sertifi is easy to use and immediately added efficiency to our business operations. We've reduced the amount of time it takes to get contracts signed by 83%, from 30 minutes to just 5 minutes! 99



JIM QUINN

DIRECTOR OF TRUCKLOAD BROKERAGE, CEVA LOGISTICS

66 We switched eSignature providers in order to use Sertifi because they offer better customer support and a solution that is branded toward our organization, reducing candidate confusion and support calls by 90%. 39



SCOTT CLUTTER
DIRECTOR, LIQUIDAGENTS HEALTHCARE, LLC

66 All our forms include an eSignature from the cardholder, deterring people from engaging in fraudulent activity and disputing credit-card changes and helping reduce expensive chargebacks. >>



KYLE MURRAY

GENERAL MANAGER, BEST WESTERN PLUS GATEWAY INN & SUITES

66 With Sertifi, contracts simply don't get 'lost in the mail' or end up in a pile on a desk. Our customers receive the agreement via email, read and review it on any device and sign it. They like the paperless approach and react quicker. >>



DON HAY

PRESIDENT AND CEO, DIGITAL ALCHEMY















#### **ABOUT SIGNEASY**



SignEasy is a cloud-based, mobile-first solution to electronically sign and fill documents from smartphones, tablets and web. People across industries such as real estate, legal, accounting, sales, insurance, human resources, logistics and more from over 150 countries use SignEasy to reduce business turnaround times, close deals faster, cut costs and delight customers by eliminating the cycle of printing, scanning and faxing of paperwork.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 What SignEasy has done is allow us to work remotely without having to go into the office to sign a simple document. More importantly, it allows us to share these documents within a system that we already have in place. >>



DHORE ANUNCIADO
EXECUTIVE DIRECTOR, SAN DIEGO EYE BANK

66 The simple mobile app makes signing available whenever it is needed, without requiring a computer. Keeping everything digital makes our business run more efficiently - gone are the days of printing, signing and scanning. 99



STEVEN GOODLUCK FRANCHISE OWNER, MCDONALD'S

**66** What used to require me to be on site and near a fax machine, has been taken to mobile. The minute a paperwork is sent via email requesting my signature for approval, SignEasy has an export option that allows me to sign and send off the document to the office in a matter of seconds. **99** 



CLAY RUSSELLS
DIRECTOR OF OPERATIONS, WHATABURGER

66 It's all about speed and convenience. If I receive a contract, I can quickly sign it and return it whether or not I'm in front of my laptop. It's easy to use and always available. SignEasy has never once failed me. It makes the process of signing agreements so fast and efficient, no matter where I am.



NATALYA BAH CEO, NATALYA H. BAH CONSULTING















#### **ABOUT EORIGINAL**



Trust the Asset. Trust the Transaction.™

eOriginal guarantees trusted transactions of digital financial assets for all parties from the borrower to the secondary market. They do this by creating a 'digital original' document with all the legal and enforcement rights of a paper contract combined with the capital and operational efficiency of digitization. Their proven network provides certainty in how these digital assets are created and maintained, delivering the confidence, visibility and compliance lenders and buyers need. As a pioneer in the space, major financial institutions, leading law firms and credit ratings agencies have validated and rely on eOriginal as a trusted partner for digital lending transformation and management.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 I am passionate about working with disruptive companies that are improving transparency, governance and risk management in a paperless environment and excited to work with eOriginal as they rapidly advance the end-to-end digital solutions for numerous industries.



**RON SUBER** 

FORMER PRESIDENT, PROSPER MARKETPLACE

**66** eOriginal's eSignature capture further augments a proven ROI by 15% through route optimization. **99** 



ELITE EXTRA

**66** eOriginal's implementation included a seamless integration with our current systems and allows for a customer friendly, digital loan process that increases our end-to-end efficiency. As a result, we have shortened the financing process, streamlined document control and transfer, and reduced overhead costs. The solution has been a game-changer for us. **99** 



MICHAEL ONDA
DIRECTOR OF STRATEGIC INITIATIVES, BYRIDER

**66** eOriginal is easy to use and has simplified the process of agreement creation, customer signatures, and completion at NorthStar. We have confidence in eOriginal because of its dedication to security in transactions and ability to meet the rigorous requirements of NorthStar's credit partners. **99** 



BEN BILLINGSLEY

DIRECTOR OF OPERATIONS, NORTHSTAR ALARM















ABOUT PDFFILLER

## pdfFiller

pdfFiller is a comprehensive online document management platform that provides the services of an online editor, cloud storage platform, and a signature request manager all in one package. pdfFiller provides service to over 120,000 businesses around the world and in almost every industry. Their tools help businesses to streamline document management, achieve paperless workflow, and free up time, energy, and resources that can better be invested in the operation of your business.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 Easy to use and much faster and more accurate than hand-filling documents. PDFfiller has facilitated an improvement in Crossroads 3PL's workflow, improving the company's ability to move documents around the office, add signatures, and fill in forms. I can't think of a single reason why any company would not be using this program.



FORD

FINANCIAL CONTROLLER, CROSSROADS 3PL SOLUTIONS, LLC

66 Using PDFfiller has been a seamless experience for all our managers so far. I would definitely recommend it to any company looking for a reliable tool for collecting service request forms and e-signatures online. A real time-saver! 99



BECKY JOCOY

OFFICE PERSONNEL, PIED PIPER TERMITE, PEST & LAWN

66 PDFfiller's simple to use online templates made our data processing a virtual snap! Tedious manipulation of Word files was replaced by simple insertions and copy/paste. ??



JOHN HAMPTON

COMPANY'S LAWYER AND TITLE MANAGER, GREEN BRICK TITLE



















#### **ABOUT LEGALESIGN**



Legalesign has one of the most highly developed feature-sets for business signing situations; from simple rapid document signing such as terms and conditions, up to complex approvals workflows across multiple signers and documents. From sending only one document up to thousands within a few clicks. All on top of an infrastructure that offers security and scalability.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 Legalesign is a fast and efficient way of signing and securely storing important documentation. Our dealers are saving at least \$3,000 per annum in paper and printing costs. [Legalesign] delivers a seamless esign experience for our customers. >>



TIM SHERIFF

MANAGING DIRECTOR, AUTOMOTIVE SYSTEMS

66 The whole experience is fast, efficient and secure. I like the convenience of sending out an e-sign document and receiving the signed documents within a matter of minutes. This helps to reduce costs and create a more paperless office. Once you have sent one E-Sign out to a client it's easy to get to grips with the whole process. ??



**KEYS FINANCE** 

66 The tracking system is very easy to follow too and with just a click of a button you can resend the form if it hasn't been signed. Legalesign is user-friendly and time saving and I certainly recommend it. 99



JUDITH FOWLSTON HEAD OF AGENDA LIFE SCIENCES, AGENDA LIFE SCIENCES

66 I would recommend that anyone looking for a document signing solution to have a good look at Legalesign. The system is very reliable and has great functionality + via their API you can achieve excellent levels of integration with existing software. However the best part is without doubt their customer service. A lot of online providers shout about their support; these people actually exceed what you expect.



PAUL SAVINE
JUDSON SAVINE LTD















#### **ABOUT PACTSAFE**



PactSafe is an API-first software company that specializes in getting contracts signed electronically at high velocity and massive scale. PactSafe's modern signing methods are saving businesses time and money and its instant legal records are increasing peace of mind. Through PactSafe's solutions, customers like Angie's List, CDW and TiVO protect their legal and business records, and save employees time through high-velocity contracting.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 The features and flexibility allow us to incorporate specific agreements directly in multiple customer accounts, reducing the time and volume needed to maintain all our customer records. The customer support team is top-notch and was a huge help getting our team up and running as we implemented new PactSafe features.



MATT GARD VP OF FINANCE, FORMSTACK

66 Working with PactSafe was very easy and straightforward. The integration was simple, and the response whenever we've had questions for the PactSafe team was fast and thorough. We are already benefiting from new PactSafe features that were released while TagStation was doing our initial integration.



BEN HUSMANN VP PRODUCT DEVELOPMENT, TAGSTATION

66 I like that I can integrate PactSafe directly into Salesforce. This allows everyone from Sales to Ops to have access to the information they need. This also allows our management team to easily update the contracts and push them out to each team so that everyone has access to the most up to date contract.



AUSTIN CRECELIUS
AUDIO EXPERIENCE MANAGER, VIBENOMICS

66 PactSafe's Chat-to-Sign is a great example of how Apps in the Intercom Messenger enable companies and their customers to get more done in less time while still maintaining a great customer experience. Through Chat-to-Sign, companies are able to fluidly move from conversation to action and have their customers sign legally binding contracts within seconds! These sorts of high velocity, yet highly personalized, business dealings are the future.



JEFF GARDNER HEAD OF PLATFORM PARTNERSHIPS, INTERCOM















#### **ABOUT SECURED SIGNING**



Secured Signing is a cloud based eSigning and eForms service that allows business to invite their customers, employees, partners and suppliers to fill in and sign electronic documents using any device, anywhere, anytime. The system offers a complete signing workflow including issuing invitations, automating reminders, showing signing progress in real time and monitoring of the signing process.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 The Secured Signing solution impressed us instantly with its high level of security, capabilities, and seamless implementation. Our management team uses Secured Signing regularly from anywhere in the world, anytime, and it has become an integral part of our standard electronic business practice. Secured Signing has shortened and expedited our daily signing process to just a few minutes; this makes our business process much more efficient – with no environmental footprint.



GADI HADAR MANAGING DIRECTOR, EASY-FOREX

66 Secured signing helps us in streamlining the workflow and assists in a vital fast turnaround of the contracts. The ability to place multiple signature fields on the same page and to sign multiple pages with just a mouse click makes the signing process fast and easy.



RAJ SESHA DIRECTOR, SDP SOLUTIONS PTY LTD.

66 Secured Signing enables us to finalise deals and to sign contracts with our worldwide customers within minutes. Our ability to efficiently close those deals results in a positive response from our clients and therefore increased sales. >>



JOHN KAVANAGH DIRECTOR, ASC MIGRATION PTY LTD

66 We needed an inclusive and compliant Mitre 10 branded solution that met our entire business signing needs, and were able to implement the Secured Signing system easily and rapidly. Our team was able to customise, track and manage the signing process, which enabled a prompt trade and shortened paperwork turnaround that was instantly realised by our customers, staff, and managers.



BLAIR MCNEILL GENERAL MANAGER, MITRE 10















#### **ABOUT SIGNABLE**



Signable is the UK's leading Electronic Signature application.
Sending contracts is a lengthy, expensive & tiring process. By using Signable this can be done legally, securely, quickly & at less cost - all online! Their document signing software enables you to upload unlimited templates & users and they offer a PAYG and Pay monthly option - so you're not locked into a contract.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 Signable has such solid document tracking, logs and the ability to automatically send copies of the signed document to their respective internal departments. 99



QAUNAIN MEGHJEE HEAD OF TECHNOLOGY, LEVEL39

66 Signable has saved us considerable time meeting with clients to sign their leases. It has meant overseas clients can sign their leases remotely and saved considerably on stationery, printing and postage costs. 99



LEDINGHAM CHALMERS

66 I will continue to use the product for sending anything possible that needs a signature and will not hesitate to recommend it to anyone in the same predicament. It really is a great tool for business owners, and definitely worth a free trial. Give it a go and see for yourself. >>



JERI J. WILLIAMS DIRECTOR, J.WILLIAMS

66 Signable was very easy to implement across our company and each employee was able to receive a login and start to use the system straight away. Any interactions with the Signable team and support staff have always been first rate and they have always been on hand to help us out no matter what we required.



ANTHONY MCLOUGHLIN FIELDMOTION















#### **ABOUT SIGNINGHUB**



SigningHub is a complete solution for document approval workflows, advanced digital signatures and document status tracking. It is designed to quickly optimise the way businesses deliver, review, approve and sign their business documents. It is available as a software product for on-premise hosting as well as public or private cloud service.

# 18 Total Customer References

**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 Great product that completes Worry-Free Signing processes. SigningHub makes signing a breeze, the ability to automatically create a signing process to route signature to the correct user without intervention enables the user to quickly and easily get documents signed.



**EUGENE LAM** 

BUSINESS DEVELOPMENT MANAGER, NETRUST PTE

66 SigningHub is an integral part of our optionspace app, allowing customers to electronically sign work space lease agreements quickly and securely, removing the need for time-consuming paper processes. SigningHub helps us to create a seamless lease process and really helps us with conversions. I highly recommend this solution!



SIMON SCHÜTZ

CO-FOUNDER & CPO, OPTIONSPACE

66 The transition to SigningHub's e-signature solution has been very smooth. It's really improved our signing process and made it much more efficient. It was standard for contracts to take a few days to come back but now it takes just a few hours. We work in a fast paced environment and SigningHub has enabled us to accelerate the signing process and easily keep track of what the next step is in getting our contracts and orders signed.



HELEN WHEELER

TRAFFIC COORDINATOR, SOMO LTD

66 SigningHub is exactly what we were looking for to improve our signing process. Approving documents is much simpler and more efficient. Before, board members had to sign each document individually which was time consuming. With SigningHub we have reduced approval time significantly and can ensure EU compliance. We promote the use of innovative, useful cloud technologies and we have found just that with SigningHub.



JURAJ ZELENAY

PROGRAM GROUP MANAGER, EUROCLOUD















#### ABOUT ZORROSIGN



ZorroSign was born to use the electronic signature technology to create a unified platform of complete advanced Digital Transaction Management (DTM) Solution. The idea is to provide a highly secure, flexible, seamless, and robust solution to support end-to-end flow of document signature ceremonies for any situation, any industry, any department for signatories located anywhere and using any device. ZorroSign DTM takes the electronic signature to the next echelon and they will continue to earn your trust.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 ZorroSign has enhanced our ability to become more responsive to our clients' needs and has simplified the way we work as an organization. >>



KHALED SHIVJI HEAD OF LEGAL, AGGREKO

66 I can not imagine going back to the old processes that the company used to follow. We have become extremely dependent on ZorroSign and for the right reasons. It is very easy to use and does not require any training per say. We have had significant cost savings in the company which made the partners very happy with the purchase. It is very efficient and knowing which person the document is with at any time makes it easier to follow up. Processes that would normally take days are now sometimes taking minutes.



AMJAD DEIBIS CFO, BROWN ORANGE

66 As a digital marketing agency, we help our customers bring about digital transformations by using latest and greatest technologies and tools. It is fitting that we exemplify the same strategy ourselves by adopting a leading-edge technology such as ZorroSign to transform our own business. We feel that ZorroSign is the right partner for us when it comes to user experience and security around electronic signature and digital documents.



NUSRAT KHOWAJA
DIRECTOR OF OPERATIONS, MCKINLEY CONSULTING GROUP

66 As a real estate company that has moved to all digital transactions, security and authenticity of our documents and electronic signatures is fundamental to our business. Additionally, ZorroSign documents never expire because they do not rely on 3rd party digital certificates, we have the peace of mind that our eSigned documents hold up in court. That in itself is a tremendous cost savings for us. With the ease of use and faster turnaround times on document signatures, ZorroSign has become a part of our daily work life.



MARIA MONTAJES COO, SITARA INVESTMENTS

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