

# CPM Software Category





### **CPM Software Category**

Corporate performance management (CPM) software is used by enterprises to define and manage the strategies they require to track their business performance. The platform is utilized to create and execute processes and methodologies, enabling companies to monitor key performance indicators (KPIs) related to their corporate objectives. Typically, executives and managers leverage this solution to improve business performance, while accounting units also deploy it to assess financial performance.

CPM products consolidate several kinds of business information (sales, operational, financial, etc.) across all business units of a company. Therefore, the application needs to be integrated with software tools such as supply chain and logistics, CRM, accounting, and ERP solutions. In addition, integration is also required with governance, risk, and compliance software to manage risks that could affect business performance.





# **Customer Success Report Ranking Methodology**

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

The overall Customer Success ranking is a weighted average based on 3 parts:

### **CONTENT SCORE**

- Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- Customer reference rating score
- Year-over-year change in amount of customer references on FeaturedCustomers platform
- Total # of profile views on FeaturedCustomers platform
- Total # of customer reference views on FeaturedCustomers platform

### MARKET PRESENCE SCORE

- Social media followers including LinkedIn, Twitter, & Facebook
- Vendor momentum based on web traffic and search trends
- Organic SEO key term rankings
- Company presence including # of press mentions

### **COMPANY SCORE**

- Total # of employees (based on social media and public resources)
- Year-over-year change in # of employees over past 12 months
- Glassdoor ranking
- Venture capital raised

### **Award Levels**



### **MARKET LEADER**

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



### **TOP PERFORMER**

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.



### **RISING STAR**

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.





### **2021 Customer Success Awards**

Check out this list of the highest rated CPM Software based on the FeaturedCustomers Customer Success Report.



























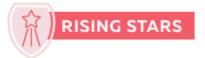




SYNTELLIS

















\* Companies listed in alphabetical order









**ABOUT ANAPLAN** 

### **/**anaplan

Anaplan is driving a new age of connected planning. Large and fast-growing organizations use Anaplan's cloud platform in every business function to make better-informed plans and decisions and drive faster, more effective planning processes. Anaplan also provides support, training, and planning transformation advisory services. Anaplan is a privately held company based in San Francisco with 16 offices and over 150 expert partners worldwide.



**VIEW ALL REFERENCES** 

### **Featured Testimonials**

66 What we loved about Anaplan was that we could so easily customize it to meet the specific needs of each department. Each of the four groups involved in Activision's trade management process–Sales, Marketing, Finance, and Accounting–engage with the data differently and Anaplan made it very easy to tailor to their individual perspectives.



PATRICK O'BRIEN

SENIOR MANAGER OF FINANC, ACTIVISION, INC.

**66** Anaplan gives us real-time insight into the health of our overall restaurant franchises but most importantly instant detailed insight into the health of each individual restaurant and why one branch may be under performing. Managers can pull up their financial data anytime from a tablet or smartphone and course correct their management or budgets on-the-fly.



JAIME BENSON

FINANCE MANAGER OF FP&A, RED ROBIN

66 In this single monthly report, we're able to not only report our financial KPIs but sales figures, customer metrics, the number of orders and stock at the regional level, our vendor metrics, and even operational KPIs. Whereas, before Anaplan, we were only reporting financial metrics.



KARIN JACOBSSON

SENIOR DIRECTOR OF FINANCE, RIKSBYGGEN

66 With the Anaplan platform, our accurate forecast drives the right stock level to all of our sites. We know how much we will sell from our demand plans and when we can distribute it to stations. This helps drive down distribution costs and working capital. Anaplan has taken this low-tech industry into something much more high-tech— we're ready and excited for the future.



MAGNUS TAGTSTROM

SENIOR DIRECTOR OF SUPPLY CHAIN OPTIMIZATION, CIRCLE K















### ABOUT BOARD



Board is the #1 decision-making platform. Founded in 1994, Board enables people to have a transformative impact on their business, helping them to intuitively play and create with data in a flexible, all-in-one decision-making platform. By unifying Business Intelligence, Corporate Performance Management, and Predictive Analytics, the Board platform allows companies to produce a single, accurate, and complete view of business information, gain actionable insights, and achieve full control of performance across the entire organization. Thanks to Board, global enterprises such as Coca-Cola, DHL, KPMG, Puma, Siemens, and ZF Group have deployed end-to-end decision-making applications at a fraction of the time and cost associated with traditional solutions.



**VIEW ALL REFERENCES** 

### **Featured Testimonials**

66 In conclusion, if I had to recommend a BI and CPM tool to a business, I would have no doubts, I would advise it to select BOARD without worries. The tool is easy to use and flexible, but with an ability to guide the management of decisionmaking processes that we were unable to find in any of the other solutions taken into consideration. ??



**ROBINSON CLUB** 

66 BOARD's product differentiates itself from many other CPM products because of its single application approach and joint focus on business intelligence (BI) and CPM functionality within the same interface. >>



JOE MATHIAS ANALYST, NUCLEUS RESEARCH

66 One thing that stands out from BOARD is that it combines BI and CPM in one solution, and it gives us more centralised reporting for all our data and collection processing. >>



HOWARD CHEUNG CIO, ACER

 $igcel{6}$  One major aspect of the BOARD Platform that the City found most attractive was the fact that it was purchasing a development platform, not just a single application. The configurability, ease of screen design, and opportunities for further application development were also attractive. Finally, the price for the environment was within our budget for such a purchase. "



REBECCA ROGERS CARTER

DIRECTOR OF STRATEGY AND PERFORMANCE ANALYTICS OFFICER, CITY OF FAYETTEVILLE















### **ABOUT HUBBLE**



Hubble by insightsoftware.com is an integrated suite of business performance management apps, for ID Edwards and Oracle E-Business Suite, offering reporting, analytics, and planning in a single real-time solution that fully understands your ERP. Hubble integrates all of your critical business systems so that users at all levels have access to live data and automates planning, budgeting, and forecasting. With this type of visibility, everyone can easily understand, manage, and predict business results.

# ₩ 86 Total Customer References

**VIEW ALL REFERENCES** 

### **Featured Testimonials**

**66** In searching for a solution for our financial reporting and planning needs, we have selected a tool that will increase efficiencies not only within our Accounting and Financial Planning and Analysis (FP&A) teams, but over time benefit our entire organization. Hubble's reputation of being reliable and providing professional, real-time analytics preceded them. We're excited about this project and look forward to the results.



ANNETTE VACCARO

SENIOR VICE PRESIDENT, TREASURER, AND CHIEF FINANCIAL OFFICER, COMMUNITY COFFEE

66 With Hubble, we have complete control over our numbers, and the confidence that comes from having a single, centralized location for all our key information. >>



**COLLETTE WALSH** 

SHARED SERVICE CENTRE MANAGER, SHANNON GROUP

66 With the Hubble planning app, we build forecast reports in Hubble, and send out a single email to all our cost centers telling them the forecast reports are ready. They just log in, put in their forecast and finalize. We can then confirm, and upload it directly into our ERP. This saves an entire week each month.



ANDREA ZIMMERER

ASSISTANT MANAGER, FINANCIAL REPORTING, NINTENDO EUROPE

66 Reconciliations in the past were a complete nightmare. With Hubble we can go straight to the issue and fix it there and then. Reporting has become standardized across the group. Everyone has access to the same information and we are in a better position to make strategic decisions based on real-time data.



ERIC GROENLAND

VICE PRESIDENT, FINANCE TRANSFORMATION, CEVA LOGISTICS















### ABOUT ONESTREAM SOFTWARE



OneStream Software provides a market-leading intelligent finance platform that reduces the complexity of financial operations. OneStream unleashes the power of finance by unifying corporate performance management (CPM) processes such as planning, financial close & consolidation, reporting and analytics through a single, extensible solution. We empower the enterprise with financial and operational insights to support faster and more informed decision-making. All in a cloud platform designed to continually evolve and scale with your organization. OneStream is an independent software company backed by private equity investors KKR, D1 Capital Partners, Tiger Global and IGSB. With over 700 customers, 200 implementation partners and over 800 employees, our primary mission is to deliver 100% customer success, which we've done successfully since our inception.



**VIEW ALL REFERENCES** 

### **Featured Testimonials**

**66** Now that we're live, I can truly attest to and appreciate the value we're getting from a single, integrated CPM platform. We have dramatically simplified our technical landscape while improving our reporting and analysis capabilities through the use of extensibility, self-service workflow-based reporting, etc. "



RYAN WII D

VP, GLOBAL TECHNOLOGY & SOLUTIONS, THE CARLYLE GROUP

**66** The control OneStream provides is great. OneStream automatically flags data errors so we can go back into ID Edwards to address the issue and re-submit. I love using validation checks and confirmation rules to verify the accuracy. OneStream has been very helpful for controlling the flow of data, which has made my life easier from a consolidation standpoint. 🤧



BRIAN BROADWATER

MANAGER, FINANCIAL SYSTEMS, WESCO AIRCRAFT

44 The biggest benefit of OneStream is that we now have one, unified application supporting multiple processes that's much easier to maintain. This includes integrated financial consolidation and planning, and integrated capital planning. We have also been able to get account reconciliations out of Excel, providing more controls, easier reporting and alignment with consolidated financial reporting. OneStream is much easier to maintain than our multiple legacy applications and upgrades are literally just a few hours vs. many months and at a high cost with our prior system.



MANAGER FINANCIAL SYSTEMS AND PROCESSES, KENNAMETAL

66 OneStream has enabled us to standardize and automate our consolidation process and reduce the time needed to generate corporate reports. Our controllers are now able to create manageable accounts, automate cash flow and leverage OneStream's core budget and forecast capabilities. OneStream gave us the look and feel we were seeking in one unified product. ??



BART DE HAAS

GLOBAL CONTROLLER, TERBERG















### **ABOUT PLANFUL**



Planful is the FP&A platform for Continuous Planning. They provide an end-to-end cloud FP&A platform with everything you need financial planning, consolidation, and reporting & analytics — in one place and accessible to everyone from anywhere. They help you automate and accelerate these everyday processes to increase the frequency of decisions, accelerate insights, and shorten the time it takes to turn those insights into action. The result is an organization that is agile and has an elevated financial IQ.



**VIEW ALL REFERENCES** 

### **Featured Testimonials**

66 We were looking for a product that could collect data from disparate systems that also had an easy Excel interface and the ability to collect not just financial data but also statistical and transactional data. [Planful] was the only provider that showed us they could do all that.



**ROB BLANTON** 

SVP AND CONTROLLER, HILB GROUP

66 Flexibility is a key advantage of [Planful]. You can adjust assumptions and the forecast updates automatically. You can change scenarios without corrupting data. Adding more advanced reporting will allow us to track the business in ways we hadn't thought of before.



BRIAN CURRI

FINANCE MANAGER, DYNO NOBEL

66 The ability to drill down on any category gives department managers great insight into their areas of the business. They have the ability to generate every report on their own, without having to request assistance from finance. >>



RYAN SCAFIDI

SENIOR DIRECTOR OF FINANCIAL PLANNING AND ANALYSIS, BOSTON RED SOX

66 [Planful] improved our budgeting and strategic planning process by enabling us to quickly consolidate our plans and budgets across 200 business units in 36 countries. >>



CARL D. LOWMAN

DIRECTOR OF FINANCIAL PLANNING, MWH GLOBAL















### **ABOUT PROPHIX SOFTWARE**



Your business is evolving. Your systems should evolve too. Achieve your goals more successfully with Prophix's innovative Corporate Performance Management (CPM) software. Improve profitability and minimize risk when you automate repetitive tasks and focus on what matters. Budget, plan, consolidate and report automatically. Whether in the cloud or on-premise, Prophix supports your future with a platform that flexes to suit your strategic realities, today and tomorrow.



**VIEW ALL REFERENCES** 

### **Featured Testimonials**

66 The integrated reporting, financial consolidation, budgeting and scenario planning capabilities, integrated at the detail operational level with SYSPRO, provide insights to our customers that translate to improved competitiveness due to an increased decision-making support capability.



PAULO DE MATOS PRODUCT OFFICER, SYSPRO

66 The Prophix PowerPoint add-in will improve the effectiveness of meetings where CPM data is presented. The "live" link to the software is the next step in the evolution of the way finance teams present, analyze, and even modify data in meetings. >>



CRAIG SCHIFF
PRESIDENT AND CEO, BPM PARTNERS

66 Prophix helps us save resources. Most of it is automated, and we have created significantly greater transparency, clarity and agility in the budgeting processes because we no longer spend time on handling decentralized budget processes and asynchronous data validation.



HENRIK SCHJØDT-BRUHN

HEAD OF BI AND BUSINESS CONTROLLING FINANCE, SOS INTERNATIONAL

66 We found it very easy to use Prophix's software to automate our core business processes, like budgeting, forecasting, and reporting. In turn, this has helped Finance to operate much more efficiently and to collaborate with other departments to monitor their performance.



**CHARLOTTE SPARROW** 

HEAD OF FINANCIAL PERFORMANCE, MOORFIELDS EYE HOSPITAL















### **ABOUT VENA SOLUTIONS**



Vena connects people, existing systems and data to power finance-led business planning and real time reporting. Our Excel interface combines unmatched integrated planning capabilities with the world's leading spreadsheet platform so cross-functional teams can work together under a shared vision. Vena gives you ease of use, flexibility, performance and scalability on a connected platform. Integrate data in real time and perform finance-led planning processes, such as budget orchestration, agile forecasting, scenario modeling, reporting and analytics, financial consolidation and more with ease. Over 800 of the world's smartest companies map out their growth journeys with Vena. For more information, visit: www.venasolutions.com



**VIEW ALL REFERENCES** 

### **Featured Testimonials**

66 We have been extremely satisfied with the Vena Solutions product and have been able to become more efficient in our budgeting, forecasting and salary planning processes, as well as adding functionality and accuracy that was not possible in the past. 🥍



LORI LAMBERT

BUSINESS SYSTEMS MANAGER, BIOLA UNIVERSITY

🍊 We use Vena Solutions as our tool for quarterly global financial data collection from our regional hubs. It coordinates the orderly collection and review of data from our hundreds of subsidiaries in order to prepare consolidated reports which enable us to file our SEC reports in a timely and organized manner. "



**DAVID ROBBINS** 

TEAM LEAD - SEC/FINANCIAL REPORTING, AES CORPORATION

66 With Vena, we don't need to worry about Excel sheets crashing anymore. I can slice and dice data so easily now. It only takes me a couple of hours to get 49 different reports out. >>



TRACY COOK

BUSINESS INTELLIGENCE MANAGER, ACME LIFT COMPANY

**44** When we broke down our data silos and brought everything right into Vena, it really helped us look at the business from a different perspective. Revenue is always top-of-mind, but now we can dive even deeper into our expenses and gross margin with KPIs such as efficiency ratios, customer acquisition cost, lifetime value and more. >>



KRISTINA BITTORF

SENIOR MANAGER OF FINANCE, SPROUT SOCIAL













### ABOUT WORKDAY ADAPTIVE PLANNING



Workday Adaptive Planning

Workday Adaptive Planning (formerly Adaptive Insights Business Planning Cloud) is a best-in-class enterprise planning solution for companies of all sizes, across all industries. Adaptive Insights was acquired by Workday in 2018 to help organizations improve their business agility and make better decisions, faster. Workday Adaptive Planning offers purpose-built modeling, reporting, and analytics solutions for finance, workforce, sales, and operational planning.



**VIEW ALL REFERENCES** 

### **Featured Testimonials**

66 We couldn't be more pleased with our partnership with Adaptive Insights. Their channel organization in particular is extremely helpful, responsive, and professional. Our company has benefited and grown significantly over the years as Adaptive Insights has transformed the market with its cloud CPM solution.



ETHAN CARLSON

CHIEF EXECUTIVE OFFICER AND FOUNDER, CARLSON MANAGEMENT CONSULTING

66 For what we wanted to accomplish, Adaptive Planning made more sense than the big enterprise applications. It was a more adaptable solution and allowed us to easily make changes and adjust assumptions. It also required a shorter implementation timeline and was more affordable. Cost was a secondary consideration. What we needed was a more flexible solution for budgeting and forecasting and Adaptive Planning really stood out.



**CLINT BOWERS** 

CORPORATE TREASURER AND FINANCIAL REPORTING MANAGER, NATIONAL DAIRY

66 The biggest benefit of using Adaptive Planning has been the ability to produce reports. It is much easier to create key management reports now because Adaptive Planning is the only place in the organization that houses data across all platforms, including headcount reporting, unit sales, and service revenues based on the number of machines in the field.



CHRISTOPHER REALE

DIRECTOR, CORPORATE PLANNING & ANALYSIS, KONICA MINOLTA

66 For the corporate reporting team, Workday Adaptive Planning is a lifesaver. Knowing that the analysts on my team are entering their forecasts, that we can refresh everything and automatically re-run global assumptions and allocation forecasts and that I can look at the updated forecast immediately is key.



PAMELA MARTINEZ VICE PRESIDENT, FP&A, HUBSPOT

### **TRUSTED BY**







**DocuSign** 







## TOP PERFORMERS





### ABOUT CCH TAGETIK

• Wolters Kluwer | CCH\* Tagetik

Wolters Kluwer (AEX: WKL) enables finance, legal, tax, and healthcare professionals to be more effective and efficient. We provide information, software, and services that deliver vital insights, intelligent tools, and the guidance of subject-matter experts. CCH® Tagetik corporate performance management solutions have built-in financial intelligence so that CFOs, finance managers, and operations executives can orchestrate multiple or all processes in one software solution.



**VIEW ALL REFERENCES** 

### **Featured Testimonials**

**66** Using CCH Tagetik, we deploy the same application for all CPM processes in all countries, instead of custom local applications as before. The most important aspects of CCH Tagetik are expertise, customer satisfaction and process knowledge. **99** 



ROBERTO VIGOLO
INFORMATION SERVICES MANAGER, LUCART

66 CCH Tagetik is a complete CPM solution used for consolidation, planning and data collection. The integration of CCH Tagetik with QlikView is just one of the great things CCH Tagetik is doing. This helps us complete the MMR reporting process within 7 days for more than 125 entities.



BJORN BORN SYLVEST BI PROJECT MANAGER, HEMPEL

66 Tagetik helped us to bring our budgeting and forecasting processes into a single, centralized, enterprise-wide system that operates in near real-time and allows for greater visibility into our planning process. >>



DAVE COLEMAN SR. MANAGER, BUDGET PLANNING & ANALYSIS, OCLC

66 Unifying our corporate performance management and financial governance processes was a 'must-have' at Astaldi. We selected a vendor with strong technological competence, well-known experience in the performance management space, in-depth knowledge of the construction industry as well as a truly unified software solution with the ability to cover all our future business requirements without any additional investments.



ANDREA CORSINI STRATEGIC PLANNING AND CONTROL, ASTALDI GROUP















ABOUT CENTAGE

### centage

Centage Corporation's Planning Maestro is a cloud platform for intelligent planning and analytics that transforms how companies budget, forecast and report performance. Centage delivers sophisticated financial intelligence that can be implemented quickly and scale with the needs of today's dynamic businesses. With a direct line-of-sight into the organization's financial health, Centage clients can react quickly to market changes, take intelligent risks, and capitalize on new opportunities. Centage serves over 10,000 users worldwide.



**VIEW ALL REFERENCES** 

### **Featured Testimonials**

66 Budget Maestro was very intuitive and the workforce planning module was especially attractive as we needed to get a better handle on our personnel expenses across each business unit. The ease of use, coupled with robust reporting and drill down capabilities made Budget Maestro the right choice for us. 99



MARK HOWELL CONTROLLER, PUMPS, PARTS & SERVICE, INC

**66** We use Budget Maestro to compile budgets, compare actual results to budget and to reforecast. The tool has definitely helped us to achieve greater insight into the business that we didn't see previously using Excel. Now when our sales department forecasts changes in the volumes, up or down, we can easily see the repercussions on profitability and cash flow. **99** 



**BRIAN JOYCE** 

DIVISIONAL CONTROLLER, STONEWAY CONCRETE

**66** Reporting in Excel was always a challenge; we couldn't really have different scenarios of the data. With Budget Maestro we can easily combine period ending balances to create different versions of the data and then blend that information into various financial and operational reports. For us, that's very powerful. **99** 



LEE KEXEL

BUDGET ANALYST, RIGGS, COUNSELMAN, MICHAELS & DOWNES

66 I looked at several products in the marketplace when evaluating budgeting software. Most of the products were okay in calculating payroll taxes. However, Budget Maestro was very accommodating in calculating payroll taxes, and I liked the price point. I'm the only person in my organization that uses Budget Maestro. It beats Excel. Before I had 38 worksheets in Excel and these were linked together. I spent more time verifying my numbers with the different worksheet tabs. With Budget Maestro, I know what the big picture is. 99



JEFF SIMON

DIRECTOR OF FINANCE, PEL SUPPLY COMPANY















**ABOUT CORPORATER** 



Corporater is a global software company that empowers medium and large organizations to evaluate, manage, and continually improve business performance. They provide a business management platform that adapts to clients' unique business models, out of the box. Corporater uses its gains to make a social impact.



**VIEW ALL REFERENCES** 

### **Featured Testimonials**

**66** Corporater Business Management Platform guides planning, strategy execution, and on-going analysis of performance at both the strategic, tactical and operational level. Corporater places control of enterprise performance management software in the hands of business users. **99** 



ADRIAN BLANCK

HEAD OF BUSINESS TRANSFORMATION AND OPERATIONAL EXCELLENCE, PETRO RABIGH

66 Corporater Business Management Platform helped us bring transparency and better alignment into our organization. Getting insights on various performance measures for each department, in alignment with overall corporate objectives, is now on autopilot. >>



MANIVANNAN ANANDAN VICE PRESIDENT, SUJANA METAL PRODUCTS LIMITED

**66** On a single platform, you have got performance management, dashboards, analytics, legal compliance, review meeting and collaboration. **99** 



MANOJ DUBEY

GENERAL MANAGER, NATIONAL THERMAL POWER CORPORATION (NTPC)

66 The Business Management Platform is extremely flexible and easy to work with and [they] are committed to continuously improving it. The web interface is very intuitive and requires very little training to learn to use. >>



CHRIS KAUFFMAN

DIRECTOR, OUTCOME MEASUREMENT, PATHFINDER INC.















ABOUT JEDOX



Jedox's unified planning, analysis and reporting empowers decision-makers from finance. sales, purchasing and marketing. Jedox helps business users work smarter, streamline business collaboration, and make insight-based decisions with confidence. Over 1,900 organizations in 127 countries are using Jedox for real-time planning on the web, the cloud, and on any device. Jedox is a leading Business Intelligence and Corporate Performance Management solutions provider, available globally through over 180 certified business partners. Jedox provides software, support and ongoing training, with implementation and maintenance expertise for customers worldwide.



**VIEW ALL REFERENCES** 

### **Featured Testimonials**

66 With the Jedox Corporate Performance Management solution in place we're now able to budget for all aspects of our operation, ensuring much higher levels of accuracy. This contributes directly to improved financial management and planning across the organisation.



HANS DE LEEUW

FINANCE AND CONTROL DIRECTOR, 'S HEEREN LOO

Gedox gives a clearer, easier path to get started with AI instead of having to work from the ground up and needing specialized data scientists or developers on your staff. We have the ability to feed a dataset to the Jedox AI engine and then the 'magic' happens accessing pre-built algorithms based on industry-standard AI libraries. With Jedox, the finance department gains a direct solution pathway to information that it could not access before.



KEVIN KENNEDY

BUSINESS SYSTEMS MANAGER, SERVICEMASTER

66 The Jedox solution for consolidation is easy to implement and we can quickly add new requirements for consolidation, planning and reporting. Jedox is our central repository for all financial information and plays a crucial part in our company-wide performance management.



LAKSHMI NARAYANAN

CHIEF FINANCIAL OFFICER, BAKLAWA MADE BETTER

66 Jedox has streamlined our budget process and given Monash College's business units more control of their budgets and forecasts. It has also taken weeks off the timeframe, which has allowed the finance team to provide better analysis and support to business units during the budget process. We have found the tool very simple to manage and can easily create any reports we need, as well as make amendments to company structures as required.



DANIEL MCGORUM

FINANCIAL APPLICATIONS BUSINESS PARTNER, MONASH COLLEGE















**ABOUT SOLVER** 



Solver is the leading provider of complete Corporate Performance Management (CPM) solutions for today's mid-market enterprise and the company is at the forefront of CPM technology with deep ERP integrations. Solver's BI360 is a cloud solution with an option for an on premise deployment, and it offers powerful and intuitive modules for reporting, consolidations, budgeting, forecasting, and data warehousing.



**VIEW ALL REFERENCES** 

### **Featured Testimonials**

66 Solver is the best available product for reporting from AX I have seen. It is faster to build reports in than other Excel - based tools, and there is no need for external consulting services to customize the reports we need to control costs and run the business. We expect Solver to fully pay for itself within 2 years in time savings alone.



PETRUS JARLSBONDE CONTROLLER, NEFAB

66 Our forecasting and budgeting accuracy has improved tremendously and we see that every month. We are now meeting our forecasts dead on. We have also significantly increased our credibility with our Board of Directors, which is always good news for the association as a whole.



MICHAEL EASON

CFO, ASSOCIATION OF FUNDRAISING PROFESSIONALS (AFP)

**66** We are happy that we have found a system that help us mitigate the risk of errors. The reason why we chose Solver is user adoption. We are very familiar with the Microsoft environment. And of course, what Solver provided to us was the ability to have a more efficient forecasting process in an environment that was familiar, strengthening user adoption. **99** 



MYLES REED FINANCE DIRECTOR, ENTERCARD

66 Solver has made our budget development and management processes more efficient and accurate. It has helped us reduce errors, eliminate manual consolidation efforts, and sped up delivery of reports to executive management so that critical decisions can be made earlier in the budgeting cycle. This means fewer overtime hours for our finance staff, less stress and a better deliverables. We will continue developing this solution to incorporate all financial reporting, performance analytics and forecasts to further streamline financial operations and improve business intelligence. I wish we had this solution years ago.



ANA E. FONSECA

SVP - CHIEF FINANCIAL OFFICER, LOGIX FEDERAL CREDIT UNION















### **ABOUT SYNTELLIS**



Syntellis Performance Solutions, previously Kaufman Hall Software, provides innovative enterprise performance management software, data and analytics solutions for healthcare, higher education and financial institutions. Syntellis' solutions include Axiom and Connected Analytics software, which help finance professionals elevate performance by acquiring insights, accelerating decisions and advancing their business plans. With over 2,800 organizations and 450,000 users relying on their solutions, they have proven industry expertise in helping organizations transform their vision into reality.



**VIEW ALL REFERENCES** 

### **Featured Testimonials**

66 Axiom has allowed us to really improve our budgeting and reporting processes. The turn-around time between submission, consolidation and review is now immediate, enabling refinement to happen quicker and the end results to be available earlier. >>



JULIAN CARTER

SENIOR SYSTEMS ACCOUNTANT, UNIVERSITY OF COLLEGE LONDON

66 If you want a reliable system that is owned by Finance, that can produce limitless reporting, that is easy to use, and has the backing of a great support team, then Axiom is the product for you. >>



**KEVIN MAHONE** 

MANAGER BUDGET & REPORTING, MARTIN'S POINT HEALTH CARE

66 With Axiom Software we're seeing improvements in everything we do. We're saving time, our data is consistent, and our reporting capabilities are exponentially better. We are very, very pleased with the application. 99



WENDI HOLDEF

SENIOR FINANCIAL ANALYST, HANNA ANDERSSON

66 The software's flexibility extends to reporting, too. Other vendors we spoke with were pushing for one budget model, and if we wanted more reports, we had to pay to add them to the model. That option was too expensive for us and couldn't be justified. With Axiom Software, we can easily report on any data in the system. It's a comprehensive solution that provides the right approach and results for our institution.



JON SKOGENS

CONTROLLING MANAGER, STOCKHOLM SCHOOL OF ECONOMICS















**ABOUT TALENTIA** 



Talentia Software is an international leader in solutions for financial and human resources. Talentia's solutions are complete, integrated and adapted to the specific complexity that mid-size companies must manage. Talentia Software is a French group with a strong presence in Southern Europe, particularly in Italy, Spain, Portugal, and Greece. Following the acquisition of Addedo in 2018, Talentia is now also present in Switzerland, Germany, and North America. More than 3600 companies are already using Talentia solutions to simplify the management of their financial and HR complexities.



**VIEW ALL REFERENCES** 

### **Featured Testimonials**

**66** There are many benefits of Talentia CPM, as it allows us to have a transparent dialogue in real-time across companies and between them and the parent company. It is essential to monitor the situation, and have a complete picture of the relationships between our companies as it is critical to the preparation of the consolidated financial statements. "



LUCIA FFI FTTIG CHIEF GROUP ACCOUNTANT, DANIELI GROUP

66 If Corporate Performance Management means that a set of methodologies and systems are in place to manage and measure the results of a complex organisation, we say that Talentia CPM has fully achieved the goal. 🤧



ANTHONY VOLPE CFO, VALAGRO

66 Talentia guaranteed us a high-performance solution that streamlines the financial operations of the group, speeding up management and processes, and provides implementation assistance. >>



MASSIMILIANO PAGNONE CHIEF FINANCIAL OFFICER, FIDIA

We chose Talentia because its software met all our priorities: ease, interoperability and flexibility to interact and integrate with other models already used in our group. ""



BENEDETTA CERVI CONSOLIDATION & GROUP REPORTING MANAGER, ALFASIGMA















**ABOUT UNIT4 FINANCIAL PLANNING & ANALYSIS** 



Our intelligent financial planning & analysis tools are designed for people who like simple but deal with the complex. We help your teams not only understand the numbers but also share and act on that insight to achieve better results. Unit4 Financial Planning & Analysis makes it faster and easier for your people to understand what really matters and apply that knowledge to turn your organization's plans and ideas into action. Unit4's FP&A software solution gives your people better, faster ways to put the numbers to work — through smarter performance management; planning, budgeting & forecasting; financial consolidation; reporting, visualization & analytics.



**VIEW ALL REFERENCES** 

### **Featured Testimonials**

[Unit4 Financial Planning & Analysis] is widely recognised as a market leader in the fields of CPM and BI, and in selecting its solutions, we benefit from having full visibility of transactional data whenever we need it as data is imported as close to real time as possible. We can see customer and market trends at a glance, creating an agility to support not only the flexibility in speed of action but manage adaptable and if required, alternative customer solutions, the collective result of which ensures we optimise the output. Having all our data in one place means we have the ability to produce timely and accurate reports at the click of a mouse, and comprehensively analyse our performance.



MARK PHAROAH

FINANCE DIRECTOR, HOTELS & MORE

Prevero [Unit4 FP&A] provides us with a homogeneous platform offering flexible and consistent corporate performance management.



LUCA BARONI CFO, SWISSGRID

66 Prevero [Unit4 FP&A] provides us with a simple, elegant solution. We were able to significantly increase performance thanks to the combination of an " optimized interface and higher server performance.



STEFAN BARTKE

FINANCE AND CONTROLLING, STADTWERKE OSNABRÜCK

**44** Having real-time access to key performance indicators such as sales by channel, customer, product data and even gross profit by SKU, is imperative if we are to build on our success and maintain our market leading position. Quality data is fundamental and it was proving increasingly difficult, time consuming and costly to extract the performance data we needed from our spreadsheet based processes. 99



COLIN SYKES

CHIEF OPERATING OFFICER, AQUALISA



















### **ABOUT KCI COMPUTING**



KCI Computing, Inc. (KCI) has a long history in the competitive software industry, as well as the nascent business of monitoring and managing enterprise performance. Their mission since 1977 has been to develop and deliver a single holistic software solution that brings together financial and operational data from numerous, disparate sources and applications into one comprehensive enterprise view of the business for value-added planning, analysis, and reporting purposes.



**VIEW ALL REFERENCES** 

### **Featured Testimonials**

66 CONTROL also produces resource management reports and provides multi-dimensional analytics that supports corporate budgeting. >>



WALLACE D'SOUZA

ASSISTANT DIRECTOR OF BUDGETING AND PROJECT FINANCIAL SERVICES, MDRC

66 CONTROL has enabled us to increase the sophistication of the budget. We're now able to link it to key performance indicators beyond the standard financial parameters. ??



DAVID LIFSCHITZ

VICE PRESIDENT AND CHIEF FINANCIAL OFFICER, GEHR ENTERPRISES

66 CONTROL is a great way to manage data. I was comparing an Excel report against the CONTROL model. Everything agreed, and this is what I realized—one of my favorite things is the interaction with Excel. If you know Excel, it's not hard to learn CONTROL. That's probably one of my favorite aspects of it, being embedded in Excel as it is. It's very helpful.



CINDY TOLEWITZKE

DIRECTOR OF MANAGEMENT REPORTING AND ANALYSIS, GEHR ENTERPRISES

66 Having CONTROL'S centralized database is a lot more effective for us-it's all right there, and you push a button and you see where you are, any time you want to. > >



JOHN WHITE

DIRECTOR OF FINANCIAL PLANNING, BAE SYSTEMS















### **ABOUT KEPION**



Kepion began in 2009 on a mission to provide a simplified approach to financial planning and reporting solutions for companies of all sizes. They recognized early on that many companies today cannot effectively plan, budget, forecast using traditional spreadsheet solutions. As a result, Kepion decided to move beyond spreadsheets and to the web. Since then they have been making tremendous progress in delivering their mission to their customers and partners. They continue to satisfy customer requirements up to 100% of the time and provide a rapid development approach towards leveraging financial planning and reporting applications on the Microsoft BI platform.



VIEW ALL REFERENCES

### **Featured Testimonials**

66 There are aspects of Kepion that are very simple. Loading in the budget, to expenditures, to classification of the number of devices is all very easy within Kepion. ??



PIER FASNACHT

DIRECTOR OF INFORMATION TECHNOLOGY SERVICES, UNITING CHURCH IN AUSTRALIA

66 Thanks to the flexibility of Kepion we can assemble forms in a standardized format. We can easily schedule budget distribution rules without any problems. 99



ARIEL SEVERO

SYSTEMS MANAGER, INFORMATION TECHNOLOGY, SUDOCEAN

66 By having the Kepion tool, multiple users can develop budgets in a similar fashion. It's just an easier way than we have ever done before through a centralized tool. ??



KELLY CAMPBELL

DIRECTOR OF ADMIN AND OPERATIONS, IHME

66 The Kepion generated cubes could be used as real-time data feeds to our PowerPivot dashboards for a consolidated view of the company. >>



SEBASTIAN FAVILLA

FINANCE PLANNING LEAD, SUDOCEAN















### **ABOUT MAGIQ SOFTWARE**



MAGIO Software provides web-based and cloud deliverable software for public and social sector organizations. They have chosen to focus on the Federal and State Government; Local Government, Health and Community Services; Utilities; Education and the Not for Profit sectors. Over the past 36 years, they have developed significant experience and a deep understanding of these markets, ensuring a fast and effective response to their customers changing business and technology needs.



**VIEW ALL REFERENCES** 

### **Featured Testimonials**

66 I find MAGIQ Performance absolutely essential. Previously if someone had approached the finance team and asked them for the spend on interpreters and where, it would have been a difficult task. Now it's ready in 20 seconds. Bang, bang and there's your report. People think you're a magical, mystery worker because you can present data in a timely manner, but it's just there! MAGIQ Performance provides us with an automated, centralised system – improving our accuracy and providing swift access to all financial data.



IAN HOLLAND

GM OF FINANCE AND CORPORATE SERVICES, IPC HEALTH

66 By automating our reporting processes using MAGIQ Performance we have significantly reduced the time spent on low-value, manual effort. We have a small Finance team and it's great to be able to apply their talents to the much higher-value tasks of analysis and supporting our management team.



JAMES SCOTT

EXECUTIVE DIRECTOR STRATEGIC OPERATIONS, EASTERN MELBOURNE PRIMARY HEALTH NETWORK

66 MAGIQ Performance is unbelievably flexible and robust, yet it's also very intuitive and easy to use. We're seeing improvements in everything we do. We're saving time, our data is accurate, and our reporting capabilities are dramatically improved.



JEROME LUCASSEN

FINANCE MANAGER, THE LOST DOGS' HOME

66 Using MAGIQ Performance, producing our reports is now as simple as pushing a button – and it's all there, all the information we need in Finance and all the information our Engineering team needs as well. >9



**GARY MILLS** 

CHIEF FINANCIAL OFFICER, MOSMAN COUNCIL















### **ABOUT PERFORMANCE CANVAS**



Performance Canvas powered by DSPanel offers a revolutionary, cloud-based or on-premise FP&A solution that is easy to install, setup, use, upgrade, and maintain. The experts behind all Performance Canvas products are the very same experts who designed Hyperion Enterprise, IBM Cognos and Consolidator (frango and IBM), SAP BPC, and Clarity System. Performance Canvas was built from the ground up to answer the unarticulated budgeting and planning, reporting and analysis, forecasting, and consolidation needs of the market not addressed by previous available solutions.



**VIEW ALL REFERENCES** 

### **Featured Testimonials**

66 If you know exactly what you want out of the system before you start the implementation, the process will be much quicker and easier. Spend time on setting up the dimensions and hierarchies and you'll find that pcFinancials will help you manage your business performance much more efficiently.



SEAN YU

SENIOR FINANCE MANAGER, FERUNI CERAMICHE

66 I really like that this cloud software allows us to create one report and share it to several users with different access. It allows us to free some time to give room for more creativity in the team. ??



CBN

66 I would strongly recommend Performance Canvas to my colleagues. Viewing data using pcMobile, where everything is always updated is, in my opinion, the only way to go. Also, the support we have received from the team has been tremendous so it really is a complete package!



THOMAS BJORLIN
HSEQ MANAGER, NLI SUBSEA

66 So far, we've done the Profit and Loss. I've created the cash flow for the actual data. We've tested it and I know how to do that so I only have to spend the time to create the formulas for it which aren't difficult. Then I would like to put all of our management reporting into it and look at patient level costing which is adding module to what we already have to start trying to cost from a diagnosis level and whatever else is required for that type of patient rather than generalizing where everybody is just a person - that's the healthcare that we're trying to move towards. There's more we can do with it. It's really not just a budgeting tool, it is a modeler. It shows that you can model business, you can model products - and that's what we'd like to do.



TERRI MCCRACKEN

FINANCE MANAGER, FRIENDLY SOCIETY PRIVATE HOSPITAL















### **ABOUT QUANTRIX**



Quantrix customers come from many different areas but share a common need – a modeling and analysis solution that delivers flexibility, confidence and greater insight at an affordable cost. Quantrix has designed solutions that appeal to the largest multinationals as well as individual consultants and business professionals. Finance gurus, sales forecasters, risk managers, entrepreneurs, and business consultants as well as engineers, scientists, policy researchers and others, all use Quantrix to reach the highest levels of performance within their field. Quantrix is an independent business unit of IDBS, a leading provider of data management and analytics software with over 250 employees in offices around the world.



**VIEW ALL REFERENCES** 

### **Featured Testimonials**

66 Quantrix is an ideal application, because we can link the most current data available, put it into a format necessary to analyze and plan, adding equations for metrics and KPI's. >>



MIKE LOCASCIO

DIRECTOR OF FINANCE, FAR BANK ENTERPRISES

66 Using the Qloud has allowed us to share information more efficiently. Now we're simply publishing that information to the Qloud – they can go on when they are ready and download information and manipulate it how they need to. It certainly has been a time saver.



NATHAN BRIGGS

SENIOR TREASURY ANALYST, THE JACKSON LABORATORY

66 I've looked for products that make building models easy to do, and never had much luck until I discovered Quantrix. ??



**BRYAN BABINEAU** 

SENIOR FINANCIAL PLANNING MANAGER, CITRIX ONLINE

66 The benefits of using Quantrix are numerous. We are more efficient – doing more, much faster and with less resources and significantly less cost.



ROBERT HALBWEIS

ENERGY ECONOMIST AND PLANNER, EVN















**ABOUT SIGMA CONSO** 



Sigma Conso provides software, training and services in the field of Corporate Performance Management (CPM). Sigma Conso, with its head office in Brussels, has a recognized expertise in financial close management and financial planning and analysis. Sigma Conso provides over 600 international groups with innovative and scalable solutions that simplify their financial management.



**VIEW ALL REFERENCES** 

### **Featured Testimonials**

4 The implementation of Consolidation & Reporting has resulted in considerable advantages in terms of the quality of data and time savings. We always received rapid support of the professional Sigma Conso team: the result was a short implementation period and a correct follow-up. The automation of the tool made a number of aspects considerably more efficient, such as the follow-up of the CTAs. In the future we are considering using the HUB of the tool to create a direct link with the accounting systems.



**KEVIN VANOOTEGHEM** CONSOLIDATOR, DOMO INVESTMENT GROUP

44 The migration from our consolidation in Excel to the automated solution of Sigma Conso has offered us many benefits. Our data is now more reliable, both at entity and group level, processes are more streamlined and we are better in control. Sigma Conso Consolidation & Reporting has made it possible for me to produce a monthly consolidation and elimination for balance sheet, P&L, cashflows, budgets and forecasts, and I now have a complete overview of the figures with all the necessary details, instead of one time a year at the closing period.



**WOLTER BRAMA** GROUP CONTROLLER, KLOOSTERBOER

**44** Our goal was to select a software solution that would provide full functionality for data collection and would automate generation of IFRS 16 accounting records, and that met the disclosure requirements of the new accounting standard. The Sigma Conso IFRS 16 solution guarantees greater efficiency and makes the management of lease contracts easy. It also offers full traceability and auditability of the calculated data. 99



SILVIO VALENTINI SAP OWNER AND ACCOUNTING SERVICES MANAGER, RCS MEDIAGROUP

66 Sigma Conso's Consolidation & Reporting application was quickly adopted by the subsidiaries: none of our employees would want to go back now given how simple, secure and quick data importing has become. The auditors are equally enthusiastic. Account auditing is easier and they use restitution reports in the form of dynamic cross-reference tables which provide the finest level of detail. The application provides them with complete transparency on the group's accounts. Work has also been simplified for the Consolidation Department throughout the entire process: interco reconciliation, consolidation calculations, production of the notes, integration of new entities. We also use the application for tax purposes.



STÉPHANIE VORILLON DIRECTOR OF ACCOUNTING AND CONSOLIDATION, SPIE BATIGNOLLES











