

# **Fleet Management Software Category**



## Fleet Management Software Category

Fleet management software is a solution that enables enterprises to coordinate, manage, and organize work vehicles using a central information platform. With this program, businesses can smoothly run their fleet operations. Efficient fleet management helps to minimize costs, improve performance, and ensure compliance with industry and government regulations.

Common fleet management solution functionalities include cargo optimization, fleet maintenance, route optimization and planning, quote and price management, GPS tracking, and scheduling and dispatch. This software can be utilized by management and dispatchers to record real-time vehicle operation information. It ensures employee and vehicle efficiency by helping users to document information on work breaks, idling time, speeding, and driving routes to develop driver profiles.



# Customer Success Report Ranking Methodology

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

The overall Customer Success ranking is a weighted average based on 3 parts:

## CONTENT SCORE

- ▣ Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- ▣ Customer reference rating score
- ▣ Year-over-year change in amount of customer references on FeaturedCustomers platform
- ▣ Total # of profile views on FeaturedCustomers platform
- ▣ Total # of customer reference views on FeaturedCustomers platform

## MARKET PRESENCE SCORE

- ▣ Social media followers including LinkedIn, Twitter, & Facebook
- ▣ Vendor momentum based on web traffic and search trends
- ▣ Organic SEO key term rankings
- ▣ Company presence including # of press mentions

## COMPANY SCORE

- ▣ Total # of employees (based on social media and public resources)
- ▣ Year-over-year change in # of employees over past 12 months
- ▣ Glassdoor ranking
- ▣ Venture capital raised

## Award Levels



### MARKET LEADER

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



### TOP PERFORMER

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.



### RISING STAR

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.



## 2021 Customer Success Awards

Check out this list of the highest rated Fleet Management Software based on the FeaturedCustomers Customer Success Report.



### MARKET LEADERS

azūga

FleetComplete

FleetLocate  
BY SPIREON

GEOTAB  
management by measurement

KEEP TRUCKIN

lytx

mX | TELEMATICS

SoTera | Omnicracs

samsara

Teletrac  
Navman

verizon  
connect

ZONAR



### TOP PERFORMERS

Actsoft

AssetWORKS

Automile

axon  
SOFTWARE

chevin

DONLEN

EROAD

Fleetio

GREENROAD™

masteronaut  
A MICHELIN GROUP COMPANY

NexTraq  
A MICHELIN GROUP COMPANY

ORBCOMM

webfleet  
solutions  
A HILTI COMPANY

whiparound



### RISING STARS

AGILE FLEET  
FLEET MANAGEMENT SOLUTIONS

COLLECTIVE DATA

DOSSIER  
SYSTEMS

FLEETBOSS  
Fleet Technology Integrator

FleetMind  
A Safe Fleet Brand

go-fleet

RTA  
THE FLEET  
SOLUTIONS

VINITY SOFT  
BUSINESS SOLUTIONS

\* Companies listed in alphabetical order





# 108

## Total Customer References

[VIEW ALL REFERENCES](#)

### ABOUT AZUGA

# azuga

Azuga is the leader in fleet management software. Azuga's powerful, yet simple to use, platform allows for real-time GPS vehicle tracking and many more fleet management tools that help businesses save money by spending less on fuel, repairs, and insurance, while simultaneously boosting driver safety. At the same time, Azuga recognizes that to truly innovate, GPS vehicle tracking solutions need to go beyond traditional use cases and be embraced by drivers — already at the center of fleet operations, but largely ignored.

## Featured Testimonials

“We are able to track our fleet in real time and find our vehicles at a moment's notice! When our technicians are unable to locate a customer's home, we are able to track them and guide them to the customer. It also allows us to keep track of basic vehicle functions such as low fuel, or low battery so we can keep the tech informed at all times!”



KENNETH A.  
CUSTOMER SERVICE REPRESENTATIVE, ENVIROPEST

“Azuga has made tracking our fleet vehicles great, not just for tracking but assisting with routing workers and tracking time, speed and fuel used. We have been able to train on speeding, braking and time management after seeing trends. Thank you Azuga!”



MIGUEL GONZALES  
WALKER-MILLER ENERGY SERVICES

“We've tried a lot of fleet tracking solutions and none of them could beat Azuga at its combination of amazing price, easy reporting features, and reliability. We're still learning new applications for all that Azuga can do. It has everything we were looking for and is the best bang for our buck.”



CHRIS BARBAYANNI  
FLEET DIRECTOR, SMITH & SOLOMON

“GPS tracking and fleet telematics is going through a huge makeover. Plug-and-Play devices make installation quick and inexpensive. Rich data helps make fleets more efficient and at half the price of the plain old black box systems. We chose Azuga over a traditional black box provider to help us move to the next generation of GPS tracking and vehicle intelligence.”



PETE STEINMETZ  
COO, TURNER PEST CONTROL

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## 100 Total Customer References

[VIEW ALL REFERENCES](#)

### ABOUT FLEET COMPLETE



Fleet Complete is a leading global provider of connected commercial vehicle solutions to customers worldwide. Fleet Complete delivers the most feature-rich online platform and the most comprehensive suite of products on the market today. It harnesses smart analytics technologies that enable customers to monitor their fleet, mobile workers and valuable assets in near real-time and capture important data that significantly contributes to their company's success.

### Featured Testimonials

“Fleet Complete's streamlined approach made it easy to implement its fleet management system. We appreciate the fact that Fleet Complete continually works with us to expand our reporting capabilities so we can fully utilise the journey management system.”



MICHAEL CASSIDY  
QHSE MANAGER, SAXON ENERGY SERVICES INC

“Due to courier demand, we needed something affiant to track our growing courier team. The Fleet Complete platform helps a dispatcher choose the best-qualified courier for a specific call, so that the parcel is on time for its pickup and delivery.”



HAMID ZEIGHAMI  
CEO, R COURIER

“Our drivers were very excited to have Fleet Complete installed in their trucks. For them, they love having a GPS because it makes them feel more connected to dispatch through email and text alerts. For us, we can identify areas where collection problems existed and ensure a smoother, more accountable workflow.”



MARC FOURNIER  
OPERATIONS MANAGER, GAUDREAU

“Fleet Complete has been by our side for some years now, and I couldn't imagine how we would complete our day to day operations without them—the system truly underpins us running a successful business, and looking out for the people at the heart of it.”



CRAIG KORTUM  
PROCUREMENT AND PROPERTY MANAGER, O'BRIEN AUTOGLASS

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117

Total Customer References

[VIEW ALL REFERENCES](#)

#### ABOUT FLEETLOCATE



FleetLocate by Spireon is a GPS-based fleet tracking software that provides actionable business intelligence with real-time monitoring of assets and workforces to enable timely, informed decisions that allow you to optimize resources, reduce costs, and improve overall efficiency. Spireon's fleet tracking system provides reliable, real-time data on your drivers, vehicles and trailers, and it's easy to use for both managers and drivers. Monitor vehicle locations 24/7 and maximize your fleet business. FleetLocate works with mixed fleets from semi-trailers to pickups and vans, offers HOS ELD, driver scorecard, maintenance module, hardware-free options with GM OnStar and Ford vehicles, and much more. With FleetLocate fleet management you can track driver productivity, improve driving behavior, reduce fuel and maintenance costs – and do it either from your desk or mobile device. FleetLocate ...

#### Featured Testimonials

“One of the primary reasons we picked Spireon's FleetLocate was the open platform and their willingness to take our data and integrate it into their system, so that our customers could see their trailers in real-time.”



JIM AUBUCHON  
CHIEF EXECUTIVE OFFICER, PREMIER TRAILER LEASING

“FleetLocate helps with maintenance intervals, reducing downtime, allows dispatchers to quickly respond to customer needs, creates transparency between us and the customer, and eliminates waste!”



JAMES YOUNG  
FLEET MANAGER, ATLANTIC VALET

“FleetLocate helps us save time by making sure our drivers are on the right routes and making sure we can help fix bad habits. Just using this, we quickly identified and coached drivers on bad habits like long idles, speeding, excessive personal time use.”



JUSTIN SAVANT  
CUSTOMER RELATIONS, QUARLES PETROLEUM INC.

“Our vehicle accidents have reduced drastically since using FleetLocate. We have begun running speeding and hard braking reports and sharing the findings with our drivers to coach them on safer behavior.”



JULIAN SHANKS  
OPERATIONS MANAGER, CSL SERVICES, INC.

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#### ABOUT GEOTAB

**GEOTAB**  
management by measurement

Geotab is advancing security, connecting commercial vehicles to the internet and providing web-based analytics to help customers better manage their fleets. Geotab's open platform and Marketplace, offering hundreds of third-party solution options, allows both small and large businesses to automate operations by integrating vehicle data with their other data assets. As an IoT hub, the in-vehicle device provides additional functionality through IOX Add-Ons. Processing billions of data points a day, Geotab leverages data analytics and machine learning to help customers improve productivity, optimize fleets through the reduction of fuel consumption, enhance driver safety, and achieve strong compliance to regulatory changes. Geotab's products are represented and sold worldwide through Authorized Geotab Resellers. To learn more, please visit [www.geotab.com](http://www.geotab.com) and follow us @GEOTAB.

110

**Total Customer References**

[VIEW ALL REFERENCES](#)

## Featured Testimonials

“The Geotab system has the ability to be easily customized for your particular operation. The amount of information that is available easily translates to cost savings and improved safety for your fleet. It is very intuitive and user-friendly. We would definitely recommend it.”



NISKA HODGSON  
LOG HAUL AND FOREST RENEWAL COORDINATOR, MISTIK MANAGEMENT

“Geotab has allowed us to substantially improve our fleet management. We now have complete supervision of routes and incidents, as well as an abundance of useful data provided by the software.”



LORENZO URIARTE  
FLEET MANAGER, FOOD BANK OF MADRID

“Geotab has helped us to improve fleet performance and vehicle and driver safety as well as motivate our drivers and reduce our emissions. We're very excited to continue to work alongside Geotab and continue to reap the benefits its technology provides.”



SEAN MCMULLEN  
GENERAL MANAGER OPERATIONS, CMS NETWORKS LONDON LIMITED

“It is absolutely essential that we are able to have a direct API with Geotab, so that we can get the data on state of charge and which vehicle plugged in where, with our charging infrastructure provider's software. This robust data means Geotab is helping us to be a smart, emission-free, commercially viable fleet solution equipped to scale.”



SAM CLARKE  
FOUNDER, GNEWT

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#### ABOUT KEEPTRUCKIN



KeepTruckin is on a mission to improve the efficiency and profitability of America's trucking industry by building great technology products for truck drivers and fleet managers. The KeepTruckin ELD is the easiest to use and most affordable electronic logging system in the market. KeepTruckin provides drivers with the number one rated Electronic Logbook App for iOS & Android. For fleets, KeepTruckin's web dashboard automates log auditing, IFTA reporting, vehicle location tracking, and more. KeepTruckin is trusted by over 400,000 drivers and 13,000 fleets. The company is backed by Google Ventures and Index Ventures.

91

Total Customer References

[VIEW ALL REFERENCES](#)

## Featured Testimonials

“We wanted something more streamlined. The KeepTruckin Fleet App gave our plant managers the ability to track our trucks while they are out in the field.”



WES BECK  
LOGISTICS COORDINATOR, MOHAWK MATERIALS

“American Logistics Services is built on anticipating customer needs, rather than merely responding to them, and having visibility across daily fleet operations is mission-critical to upholding that standard. I use Fleet View every day like it's air traffic control so I can see everything on one map.”



TERRY MAYNARD  
DIRECTOR OF TRANSPORTATION, AMERICAN LOGISTICS SERVICES

“KeepTruckin gives us the ability to ensure that our drivers are compliant with the DOT mandates. Also, we use [KeepTruckin] on a daily basis to make sure that our drivers are following the correct routes.”



MIKE REAMS  
DIRECTOR OF OPERATIONS, FLYING STAR TRANSPORT

“Our drivers were blown away by KeepTruckin's ease-of-use and simplicity. They also love the DOT inspection mode lock feature. They're much more comfortable during inspections knowing that the DOT officer can see what they're required to display, and nothing else.”



WILLIAM BROWN  
HSE MANAGER, PRONTO DELIVERY

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#### ABOUT LYTX



Lytx is the world's leading provider of video telematics, analytics, safety and productivity solutions for commercial, public sector, and field service fleets. Their unrivaled Driver Safety Program, powered by the best-in-class DriveCam Event Recorder, is proven to help save lives and reduce risk. Lytx harnesses the power of video to help clients see what happened in the past, manage operations more efficiently in the present and improve driver behavior to change the future. Lytx's customizable services and programs span driver safety, risk detection, fleet tracking, DOT compliance, and fuel management. Using the world's largest driving database of its kind, along with proprietary machine vision and artificial intelligence technology, Lytx helps protect and connect thousands of fleets and more than one million drivers worldwide.



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## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“We have gained a tremendous advantage in working with the Lytx's telematics and video-based safety technology. It has placed us on a fast track to understanding our fleet, to best utilizing its resources, and to making it safer. It helps us to save costs, and most importantly, to save lives.”



GARY FUNK  
SWRFT REGIONAL FLEET MANAGER, UNITED STATES MARINE CORPS

“DriveCam and Lytx technology has given us the ability to leap forward into safety. We're able to save drivers' [jobs] and we're able to reduce our turnover. And we're able to reduce, of course, accidents, increase fuel mileage, and reduce maintenance expenses.”



CLAY MERCHES  
VICE PRESIDENT OF SAFETY AND HUMAN RESOURCES, J&R SCHUGEL TRUCKING

“[Lytx] DriveCam helps us differentiate our services to new and existing customers by helping us deliver what our customers demand: world-class safety performance, reduced operating costs, and a positive impact on the environment. The combination of Lytx's ability to deliver a strong return on our investment, along with their understanding of the unique attributes of the transportation industry, makes them a high-value partner.”



BRAD THOMAS  
PRESIDENT, FIRST TRANSIT

“With DriveCam, we reduced accidents by coaching drivers about leading indicators—that is, driving problems the cameras picked up, which occur consistently, whether a particular driver had an incident or not. That was our primary reason for—and the chief value we got from choosing DriveCam.”



JOHN PETRELLI  
MANAGER OF RISK MANAGEMENT, ORANGE COUNTY GOVERNMENT

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#### ABOUT MIX TELEMATICS



MiX Telematics's products and services provide enterprise fleets, small fleets and consumers with solutions for efficiency, safety, compliance and security. The company delivers its solutions to customers in over 120 countries, across six continents. Over 700,000 mobile assets from trucks and buses, to vans, cars, motorbikes and trailers are actively managed by MiX Telematics. In addition to employing in excess of 1,000 people, MiX Telematics has a growing network of more than 130 fleet partners worldwide.

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## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“The MiX Telematics Fleet Manager solution has, since 2013, achieved maximum up time and produces highly accurate reports in terms of logging and live tracking. We've only experienced outstanding performance, with no challenges detected during the roll out of the system. We will continue to rely on MiX Telematics for our fleet management needs into the future.”



ANGELA JULIES  
FLEET CONTROLLER, H&M REMOVALS

“In addition to tracking, the Fleet Manager system enabled us to measure and report on aspects of driving behaviour.”



PAUL WREAVES  
OPERATIONS DIRECTOR, ETS DISTRIBUTION LIMITED

“Our expectation was to improve fleet management, maximize the information obtained and make our work more efficient. The MiX Hours of Service solution enables constant evaluations of our drivers so that they can improve and contribute positively to the fleet.”



EZEQUIEL OLIVEIRA  
PROJECT MANAGER, TRANSPORTES DELLA VOLPE

“The MiX solution has enabled us to achieve a significant reduction in the number fatal accidents, mainly through reducing incidents of over-speeding and engaging drivers in the improvement process. They simply offer the best solution on the market.”



IDRO ASHAD TABAN  
LOGISTICS & FLEET MANAGER, KK TRAVELLER

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## 236 Total Customer References

[VIEW ALL REFERENCES](#)

### ABOUT OMNITRACS



Omnitracs LLC is the global pioneer of innovative software and SaaS fleet management solutions serving the transportation sector. The company pioneered the use of commercial vehicle telematics over 25 years ago and serves today as a powerhouse of innovative, intuitive technologies. Leveraging unmatched industry knowledge and resources, Omnitrac's fleet management solutions help companies of all sizes improve the productivity, reliability, routing, safety, and compliance of their transportation assets.

### Featured Testimonials

“Because of its intuitive design and ease of use, the SmartDrive coaching dashboard and driver scorecards allow us to instantaneously coach drivers on needed skills as part of a continuous improvement program. There is no doubt the SmartDrive program is taking our fleet safety to the next level.”



DANE DORVAL  
REGIONAL OPERATIONS MANAGER, CLARIANT OIL

“The SmartDrive program allows us to reward our drivers, as well as provide specific and tailored feedback when improvements are needed. One of the biggest keys to our success has been the quality of the video footage—when drivers can see for themselves exactly what went wrong and how a problem can be corrected in the future; they're extremely receptive and motivated to improve.”



JACK SCHUNK  
DRIVER SAFETY TRAINING LEADER AND FORMER DRIVER, K-LIMITED CARRIER

“The SmartDrive video and data capture system enhances the information we have to successfully coach drivers and improve fleet safety. What used to take months to discover, our regional safety managers can now learn in a day and bring that information to drivers when it can have the greatest impact. In our first 60 days, we saw real results and significant improvement, including improved fuel savings and dramatically lower occurrences of risky driving behaviors.”



TERRY MCADAMS  
VICE PRESIDENT OF SAFETY, BULK Matic TRANSPORT

“The SmartDrive program made an immediate impact on our fleet safety—identifying risky driving while also highlighting the many positive examples of our professional drivers avoiding dangerous, distracted or aggressive motorists. The ability to integrate to our back-up cameras extended our technology investment, making the decision to completely roll-out a no-brainer.”



TJ ONEGLIA  
VICE PRESIDENT, O&G INDUSTRIES, INC.

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# 186

## Total Customer References

[VIEW ALL REFERENCES](#)

### ABOUT SAMSARA



samsara

Samsara is an IoT platform for operations. Our mission is to increase the efficiency, safety, and sustainability of the operations that power our economy. Our portfolio of complete Internet of Things solutions combine hardware and software to bring real-time visibility, analytics, and AI to operations. We serve over 10,000 customers across diverse sizes and industries, from transportation and logistics to field services, food production, energy, construction, local governments, and manufacturing. Samsara's fast-growing team of 1,200 employees is headquartered in San Francisco with offices in San Jose, Atlanta, and London. Samsara has raised over \$230M from Andreessen Horowitz and General Catalyst. Learn more at [www.samsara.com](http://www.samsara.com).

“Samsara is the hub that we use to keep track of everything to do with our fleet. We use the GPS part of it 10+ times a day, checking on our technicians and knowing what's going on.”



BRITT PEACOCK  
FLEET MANAGER, CARDINAL PLUMBING

“With Samsara we're able to identify fuel usage, speeding, harsh events, and power take-off. There are so many things we can capture in one system.”



SANDY LEONARD  
PROGRAM MANAGER OF FLEET SERVICES, CITY OF FORT LAUDERDALE

“Understanding where our fleet is and how it's performing contributes to the efficiency of our business. Working with Samsara's been great not only from a reporting aspect, but also dispatching and overall visibility of where our resources are.”



ANDY NEWTON  
PRESIDENT, UNITI FIBER

“One thing I love about Samsara is that we can monitor our voltages and amperages over time, we can go back and look at the history, see if things are looking different than they were a few days ago, catching problems before one of our pump's motors burns out.”



BEN MURPHY  
GENERAL MANAGER, COBB AREA WATER DISTRICT

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72

Total Customer References

[VIEW ALL REFERENCES](#)

#### ABOUT TELETRAC NAVMAN



Teletrac Navman, the combined company formed by Teletrac Inc. and Navman Wireless offers GPS-based fleet optimization products and services, including real-time vehicle tracking, electronic logging, communications and analytics that enable companies to monitor, measure and improve operational costs and efficiencies. The company's technology currently tracks more than 500,000 vehicles owned by over 40,000 organizations on six continents, making it one of the world's largest fleet management software solutions providers.

### Featured Testimonials

“Since we installed Teletrac Fleet Director we now know where our equipment is up to the minute. We can now give our customers real time information about their deliveries which also enables us to be more efficient and plan more effectively to meet our customers needs.”



TRANSPORTATION SERVICES INTERNATIONAL

“Anyone can make a concrete block so customer service is extremely important in this business. With Teletrac's Fleet Director, we can quickly react to customer requests for same day delivery of loads. I know where all my trucks are, and can quickly provide incredibly accurate ETAs.”



ALLIED CONCRETE EAGLE BAY

“With high liability trucks, it is imperative for us to keep close tabs on them at all times. Teletrac's GPS fleet tracking system allows us to track each vehicle, from the time it leaves our facility to pick up to drop off. This has helped us obtain several new contracts.”



TRINITY ARMORED SECURITY

“Teletrac has been our telematics partner for more than 7 years and was selected based on the Fleet Director solution set, services and product roadmaps. With Teletrac telematics, assets are protected 24/7/365 and you get all the data necessary to effectively manage your fleet.”



RYDER SYSTEM, INC.

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#### ABOUT VERIZON CONNECT



Verizon Connect is guiding a connected world on the go by automating, optimizing and revolutionizing the way people, vehicles and things move through the world. Their full suite of industry-defining solutions and services put innovation, automation and connected data to work for customers and help them be safer, more efficient and more productive. With more than 3,500 dedicated employees in 15 countries, they deliver leading mobile technology platforms and solutions.

173

Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“Because of Verizon Connect, we get our drivers to the jobs faster. We can also provide immediate answers to customers when they call in. The ability to put more real-time information at our operation guys' fingertips is a big plus.”



SCOTT DUERBECK  
GENERAL MANAGER, 1-800-GOT-JUNK?

“In the past, if a vehicle was stolen, we eventually found the truck, but all the equipment was stripped from it. With Verizon Connect, I can track a stolen vehicle from anywhere at any time and get our equipment back before it's stripped.”



MARK WISSLER  
SERVICE MANAGER, DALLAS PLUMBING COMPANY

“Verizon Connect has helped us lower idle times by about 45 minutes per vehicle per day and to monitor stop by stop how long vehicles are at each site. In one year, that added up to over \$23,000 in fuel costs. That's why we've recommended Verizon Connect to four or five other companies who are now implementing it.”



JOHN PUYA  
FLEET/SAFETY DIRECTOR, DIPINTO BROTHERS

“From setting up Geofences to fuel tracking, Verizon Connect is far superior on features like that. You guys hit it on all points.”



JOE BLANKS  
FLEET MANAGER, NATIONAL HME

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# 104

## Total Customer References

[VIEW ALL REFERENCES](#)

### ABOUT ZONAR SYSTEMS



Zonar has pioneered smart fleet management solutions throughout vocational, pupil, mass transit and commercial trucking industries. Zonar helps fleets of all sizes maximize the use of their assets with solutions dedicated to improving compliance, efficiency, maintenance, ridership visibility, safety and tracking. Cloud-based services with open API's drive Zonar's smart fleet solutions by making it easy for fleet owners and managers to stay connected to their fleets and drivers and operators to dispatch.

### Featured Testimonials

“Zonar has made storm water compliance a snap. Their system is so easy to use and they back it up with a very responsive team that is willing to come to my site if that's the kind of help I need. We can't wait to do mobile dispatch with Zonar in the next phase of our implementation.”



HUGH MESSER  
ASSISTANT DIVISION MANAGER, CITY OF TACOMA

“Zonar is our technology partner to ensure our customers receive reliable, safe and trustworthy transportation. Consistent and proactive maintenance on our fleet of vehicles result in fewer breakdowns, increased safety and top-notch customer service. In fact, the Stout's vehicle out-of-service rate is less than 2% where the national average is nearly 21%. We have always celebrated our superior performance rating, and adopting Zonar's technology gives us the extra assurance to know our vehicles are working and our customers are satisfied.”



RICHARD TISONE  
FLEET MAINTENANCE DIRECTOR, STOUT'S TRANSPORTATION

“With Zonar, we have been able to better track our vehicles, keep them up and running, and streamline our pre- and post- trip inspections with verified reports. If I ever have a problem, Zonar's customer service is phenomenal. One of the biggest things when you work with a company is how fast you can get them to deal with an issue.”



DOUG LEGG  
MANAGER OF STREET MAINTENANCE, CITY OF DENVER

“Zonar's devices enable us to leverage a wide range of fleet management capabilities. In particular, their solutions and ongoing customer support gives us a competitive edge and peace of mind, knowing our ELDs are working and our drivers have every advantage available to help them stay compliant with FMCSA hours of service regulations.”



JIM FIELD  
VICE PRESIDENT, MOBILECOMM TECHNOLOGIES, KNIGHT TRANSPORTATION

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#### ABOUT ACTSOFT



Actsoft is an undisputed leader in the growing Mobile Resource Management (MRM) industry. Their suite of location based software solutions leverages GPS and wireless technology, providing optimal oversight for businesses with a remote workforce.



**186**  
**Total Customer References**

[VIEW ALL REFERENCES](#)

### Featured Testimonials

*“Comet Fleet has helped us save fuel by increasing accountability among our employees.”*



DEL WHITTLE  
NORTH CHARLESTON SEWER DISTRICT

*“Comet Fleet is a very user-friendly solution and it helps us know if vehicles are being driven properly and safely.”*



TED BARETT  
OPERATION MANAGER, RX EXPRESS PHARMACY

*“Comet Fleet saved us on productivity by increasing awareness and improving our ability to monitor performance.”*



CARLOS QUINTERO  
METROPOLITAN DELIVERY CORPORATION

*“After installing Comet Fleet, I saw a significant decrease in fuel consumption as my employees no longer took the “scenic route back to the office” while on the clock.”*



PRESTON THEYE  
GENERAL MANAGER/OWNER, ROTO-ROOTER PLUMBERS

### TRUSTED BY





#### ABOUT ASSETWORKS

## AssetWORKS

For over 35 years, AssetWorks has offered industry-leading fleet management solutions to help organizations more accurately and efficiently manage their assets. Through AssetWorks' premier fleet management solution, FleetFocus, fleet managers are able to track and schedule preventive maintenance, inventory and parts requests, work orders and much more. With integration into GPS, payroll and other exclusive partnerships, fleet managers can rest assured that all of the important information they care about is accurate and maintained by industry-leaders. AssetWorks has developed a fuel management software, fuel purchasing card, motor pool management software and a host of other helpful and intuitive solutions to ensure that every aspect of a fleet manager's assets is integrated and available at a moment's notice.



148  
Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“FleetFocus is a powerful tool and the best in the industry. AssetWorks remains current with technology and integrates new modules to meet our fleet management needs.”



MARY JOYCE IVERS  
FLEET AND FACILITIES MANAGER, CITY OF VENTURA

“Fuel is the single biggest improvement we have made at the City of Austin. FuelFocus gives us the added security and controls that we need to improve the process. We have controls down to the unit level. We are able to get real-time meter updates. Everything is stored in a single database, using a single program which makes it a seamless process.”



BRUCE KILMER  
BUSINESS SYSTEMS ANALYST SUPERVISOR, CITY OF AUSTIN, TX

“CityFleet uses FleetFocus to track all aspects of our business. [FleetFocus' features] enable better accountability, improve business performance, enhance customer service, and give us our competitive edge over the private sector.”



JOHN HUNT  
CPFP CITYFLEET MANAGER, CITY OF PORTLAND

“Using AssetWorks FuelFocus™ and FleetFocus™ together offers complete reporting which we allow customers direct access to, therefore they can run their own fuel usage information. The advantages, which also include file backup and tech support, are truly endless.”



JOHN CLEMENTS  
MANAGER, FLEET OPERATIONS, SAN DIEGO COUNTY

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63

Total Customer References

[VIEW ALL REFERENCES](#)

#### ABOUT AUTOMILE



Automile offers a mobile-first, design-first fleet and field service management solution to thousands of businesses. It is used by businesses of all sizes across the United States and Europe to optimize fleet performance, gain greater visibility into their drivers and vehicles and ultimately improve the bottom line. With an innovative API and extensive partner program, Automile is committed to collaborating to ensure the best product possible for its customers. Automile enables thousands of businesses to be more productive in the field by delivering a range of real-time mobile features in the fleet and field management space. The company's customers range from small and mid-sized businesses to global leaders including Ricoh and Nestle.

#### Featured Testimonials

“Automile helps me keep a pulse on the vehicles and drivers. I have been able to increase cost savings and best of all, after the telematics has been introduced, I have had 100% driver retention rate.”



TODD FADEN  
OWNER, FADEN BUILDERS, INC.

“Automile as a product speaks for itself and sets a better standard than other companies that claim to do the same thing. It offers a portal with several different solutions including fleet tracking and mileage logging.”



O. SODE  
ADMINISTRATOR AND FOUNDER, CARELINK

“The price we pay for Automile is about 50% cheaper than other GPS solutions and we already have an estimated 10%+ cost savings through accurate labor hour tracking and avoiding payroll discrepancies.”



STEVE TAYLOR  
CO-OWNER AND CHIEF FINANCIAL OFFICER, STEVE TAYLOR EXCAVATION

“Automile has given us the ability to monitor the whereabouts of our fleet when they are offsite. Based on the live map tracking, we can see which vehicles are on-site, which ones are at the job site, or if any vehicles have deterred from the destination.”



CHARLES LAMB  
FLEET SUPERVISOR, HTH COMPANIES, INC.

#### TRUSTED BY





411

Total Customer References

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#### ABOUT AXON SOFTWARE



Axon Development Corporation is one of the first providers of software designed specifically for the transportation industry. Software by Axon is totally integrated and works in Real-Time, meaning it seamlessly combines all operational and accounting needs of your trucking business. It works hard in the background, taking the information you enter in one place and instantly applying it to all the other areas it should be used. This will save you an immense amount of time and money by slashing the need for tedious multiple-entry and reducing the chance of error.

### Featured Testimonials

“I think Axon helped us win the 2012 Best Fleet to Drive For because of the records that it keeps and all the statistics that we have. Being able to track our fleets in what they do, how fast they go, the fuel consumption, the service: everything is there that we need. Being able to monitor them closely helps our drivers do their jobs. I think Axon was a huge help.”



HELEN KNOLL  
OWNER, DJ KNOLL TRANSPORT

“Axon has helped us bring a lot of different areas together and helped us understand them a lot easier – from dispatch, to billing, to trends.”



DAN MATTOS  
OPERATIONS MANAGER, AC TRUCKING INC

“Axon has made it real easy for the different locations to work together, we can all see the same information. In terms of the software and using it, it just seems to be capable of growing along with us. I can't imagine there's anything really better out there. From what I know and what I've used I can say it's just an excellent program.”



JULIE OLSON  
CONTROLLER, COPELAND TRUCKING

“The Axon program makes everything we do easy. From doing payroll, to work orders, to running all the drivers' miles – everything. It's just simple. You enter something in one end of the program and it spits it out on the other.”



TROY STIMSON  
DIRECTOR, TIMELINE LOGISTIC

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68

Total Customer References

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#### ABOUT CHEVIN FLEET

**chevin**

Chevin Fleet Solutions' multi-award winning software, FleetWave®, is a web-based system used by fleet operations across the globe, proven to help businesses measure and reduce costs; improve operational efficiency; reduce administrative burdens; and ensure compliance and risk management requirements are met. FleetWave is designed to meet the demands of any type of operation from any sector, by providing extremely flexible software configurations. The system manages the whole lifecycle of a fleet, from initial acquisition of vehicles, through to deployment; operating expenses; incidents; work orders; maintenance; legal requirements and finally disposal.

### Featured Testimonials

“By using the FleetWave software package, we have reduced our parking fines by 15-20%. This has been achieved by collating all the data, identifying hotspots and then dealing with the issues, for example finding parking alternatives at delivery points.”



SUSAN MORRISON  
SUPPORT MANAGER, 3663 FIRST FOR FOOD SERVICE

“Dorset has been using Chevin FleetWave 2 for approximately four years and found it to be a very flexible and intuitive platform, which has enabled us to change our processes and procedures to not only meet our customer's needs, but ongoing financial challenges the public sector faces. Like many local authorities we have less people doing more work so it's critical to our service that we can remove inefficient manual process and cost to continue to deliver an efficient and cost effective service.”



SEAN ADAMS  
CORPORATE FLEET MANAGER, DORSET COUNTY COUNCIL

“We use FleetWave for our vehicle maintenance, logging all of the repair work and using it for our servicing schedule to ensure all vehicles are serviced at the correct time. FleetWave is extremely easy to use and saves us a lot of time and money. It's very easy to work with the Chevin team, they're always on the phone when you need to speak to them. They can give you advice straight away. FleetWave has really helped us to control our costs.”



SAMANTHA BUCKELY  
FLEET OPERATIONS, PREMIER MOTOR SERVICE PTY LTD

“Thanks to Chevin Fleet Solutions, the Smithsonian Institution has transformed its fleet operations and is continuing to fine tune processes to ensure a more consistent, joined-up and cost-effective fleet management practices. The financial cost of operating the fleet has not only been made more transparent but now has the opportunity to be significantly reduced. This will produce a leaner fleet operation and free-up extra financial resources to help the Institution achieve its cultural and educational objectives around the world.”



BILL GRIFFITHS  
FLEET MANAGER, SMITHSONIAN INSTITUTION

#### TRUSTED BY

CITY of **BOSTON**



**HITACHI**  
Hitachi Construction Machinery (Australia) Pty Ltd

SCOTTISH POLICE  
**AUTHORITY**





24

Total Customer References

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#### ABOUT DONLEN



Donlen is a full service fleet management company, providing services for the widest range of assets in the industry. Our customers choose Donlen because we help them achieve the lowest total cost of ownership with the industry's most responsive data management tools and consultation. They value our award winning FleetWeb® platform and our customizable DonlenDriver® employee productivity tools which allow for unprecedented control, communication, and management of their fleet program.

#### Featured Testimonials

“By utilizing the services provided by Donlen and ATS, the Goodman Networks day-to-day toll management program has been streamlined and consolidated. As a result, I am able to dedicate more time to other areas of our fleet program without having to worry about tolls and violations.”



KELLI WHITE  
CAFM NATIONAL FLEET MANAGER, GOODMAN NETWORKS

“The Find Fuel Discount tool is helping us to control our fuel spend. Donlen has developed an easy and accessible way to help us manage and reduce our operating expenses.”



PHIL SAMUELSON  
FLEET & CAPITAL ASSET MANAGER, USIC

“Donlen's partnership with INX is highly valued. For 50 years, Donlen has assisted INX to effectively manage its fleet costs, compliance and efficiencies. We rely on Donlen's professional expertise and consultation and leverage their technology to help us continue to focus on identifying the Best-in-Class vehicles that will meet our wide range of needs.”



LEAH FALLICO  
FLEET & OFFICE SERVICES MANAGER, INX INTERNATIONAL INK CO.

“This tool will motivate safe driving habits in our organization, reduce accidents, reduce maintenance costs, and identify inefficiencies in our fleet. The best thing is that it pays for itself in quantifiable fuel savings. Everything else falls right to the bottom line.”



HERB GODSCHALK  
CO-PRESIDENT, FISHER AUTO PARTS

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57

Total Customer References

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#### ABOUT EROAD



**EROAD**

EROAD develops technology solutions (products and services) that manage vehicle fleets, support regulatory compliance, improve driver safety and reduce the costs associated with driving. EROAD believes that every community deserves safer roads and the people who use the roads should influence the design, management and funding of transport networks.

### Featured Testimonials

“Quarterly WMT/IFTA reports are a click away using the automated reporting feature. No more paying staff to manually enter this information or relying on drivers for correct mileage records.”



DENNIS WEISSENFLUH  
PRESIDENT, CHIEF EXECUTIVE OFFICER, PHASE II TRANSPORTATION, INC.

“Before EROAD, we relied on driver logs to manually track our fleet activity for Oregon Weight Mile Tax reporting. With EROAD, we not only get more accurate reporting, but it has saved us a lot of time in the back office. An unanticipated benefit of EROAD is the Service module, which has allowed us to manage our fleet's maintenance based on truck hours. The system is very well laid out and easy to use. The numerous reports allow us to track our fleet activity as well. EROAD is a very good product.”



ED GUASCO  
CONTROLLER, JUBITZ CORPORATION

“EROAD is the perfect fit for our business. Their TotalFleet and ELD solutions are easy to learn and have streamlined our mileage and fuel tax reporting, and driver management and compliance with federal, state and local regulatory requirements that pertain to safety and transportation. As we continue to adopt all of the EROAD system's capabilities we anticipate realizing additional benefits and a faster return on our investment.”



DAVE DENT  
DIRECTOR OF SAFETY & REGULATORY COMPLIANCE, SOUND DELIVERY SERVICE

“EROAD has streamlined the entire process of how we manage our trucks on a day-to-day basis. We use it for scheduling, understanding utilization, communicating messages to drivers and reducing paperwork for everyone. It really makes day-to-day operations much easier.”



DYLAN J. BOCHSLER  
TREASURER, NORTH SANTIAM PAVING

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#### ABOUT FLEETIO



Fleetio's suite of fleet management solutions helps fleets of all sizes automate fleet operations and manage asset lifecycle with the convenience of a smartphone and the Fleetio Go mobile app. Fleets can manage outsourced and in-house maintenance, fuel, vehicle inspections, parts, recalls + more. Fleetio offers fuel card automation, electronic maintenance approval plus integration with multiple telematics solutions for automated odometer updates, DTC handling and fuel location reporting.

128

Total Customer References

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### Featured Testimonials

“One of the biggest features Fleetio provides us is being able to track how much every mile costs us with our trucks and how maintenance costs get distributed over the mileage. Being able to see that in real-time is a huge thing for us.”



RYAN HAMILTON  
SR. DIRECTOR OF FLEET OPS, FILLD

“What we love about Fleetio is the versatility we have by keeping up with each and every one of our vital pieces of equipment we use on a day-by-day basis. Whether it be logging fuel, maintenance cost, scheduled repairs, service reminders - literally anything! It is quite simply a hassle free program.”



STEFAN LEGAL  
OPERATIONS MANAGER, MEDI-VAN

“Fleetio is extremely simple to use. I particularly like the dashboard feature that shows you both what items are past due, and what items will be due soon. This summary has really helped to speed up my weekly checks on the trucks.”



TONY BRUSCO  
OWNER, HOMETOWN HARVEST

“Fleetio is quick, easy and intuitive. We travel a lot, and love that we can access it from anywhere, whenever we want to look up something or enter maintenance updates. Thanks to Fleetio, our team is saving at least 2-4 hours every week on fleet management tasks.”



NENA BARLOW  
OWNER, BARLOW JEEPS

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110

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#### ABOUT GREENROAD TECHNOLOGIES



GreenRoad, a global leader in driver behavior technology, provides highly effective fleet driver safety and compliance solutions. Currently used by more than 100,000 drivers, the GreenRoad solution employs advanced real-time, in-vehicle feedback and change management methodologies to promote meaningful, lasting change in driver behavior. In addition, GreenRoad's data-based predictive analytics give fleet managers the information they need to optimize overall fleet management. As proven by deployments with hundreds of customers in the bus & fleet, utilities, logistics, oil & gas, construction and other industries, the GreenRoad solution improves safety, minimizes operational costs, reduces risk and enhances compliance.

### Featured Testimonials

“We continuously look for new ways to use GreenRoad to improve our fleet management processes and results. We are now working to bring our last 5 'red' drivers to amber and green, and we believe we can achieve further reductions in our accident rate. We are looking into new ways to reduce our fuel consumption and carbon footprint. We appreciate the role that GreenRoad has played in keeping us at the forefront of our industry and look forward to continued cooperation in the future.”



PHIL PANNELL  
SERVICE DELIVERY DIRECTOR & OWNER-PARTNER, YELLOW BUSES

“GreenRoad helps with both improving safety and our mandate to reduce fuel consumption. We complement GreenRoad's service with intensive driver training and fleet management software, resulting in a phenomenal 15% fuel savings.”



RORY MORGAN  
NATIONAL LOGISTICS GENERAL MANAGER, IRON MOUNTAIN

“Introducing GreenRoad to our fleet has benefited us without a shadow of a doubt. We're very glad that we took the decision to do so. We've certainly seen a reduction in accidents, and in own-fault accident damage in particular. Our fuel consumption has fallen too along with vehicle wear and tear.”



JASON BEATTIE  
GENERAL MANAGER, ALPINE TRAVEL

“GreenRoad has been a holistic solution to identify, improve, and manage our drivers' on-road behaviors. Increased fleet visibility reduces response times for operational requirements and drivers feel included in the success of improved safety on the road.”



TROY REESBYS  
RISK MANAGEMENT, REESBYS

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JACOBS

COSTA  
EXPRESS

BREAKTHRU  
BEVERAGE

Coach  
USA

Chevron



82

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#### ABOUT MASTernaut



Masternaut rebrands for connected future - Masternaut has launched a new strategy to focus on software rather than hardware, as the fleet industry becomes increasingly data focused. The company believes that the future of telematics is about transforming fleet operations by harnessing the power of data.

### Featured Testimonials

“Using Masternaut we have been able to analyse our workload distribution and client base, maximising fleet usage and ensuring the best possible service to our clients. We initially chose Masternaut for their excellent technology and unit reliability but the Masternaut team has, from day one, been efficient, friendly and always willing to go the extra mile to deliver the best solution for our specific requirements.”



JOHN SMITH  
SERVICE MANAGER, CATHEDRAL HYGIENE

“Investing in a telematics solution for Dalkia has been a great decision for the company. We've been able to optimise our fleet management costs, make significant savings through reduced fuel consumption, and also reduce the number of accidents, thus ensuring better on the road safety for our employees.”



JEAN-LUC CELOTTO  
NATIONAL VEHICLE MANAGEMENT MANAGER, DALKIA

“Working with Masternaut, we've been given a top rate service and valuable data to help steer our business and fleet. Masternaut's system is a real peace of mind tool – letting us know where our staff are at any time as well as telling us how safely they've been driving. The results we've had on driver behaviour have been excellent and in the future with Masternaut, we're hoping to do more with fuel consumption to see how we can reduce that further. We've made a 10% saving on fuel so far and that's something we're confident we can reduce further with Masternaut.”



GARY PRICE  
MIMRAM SITE SERVICES

“Our Masternaut telematics solution has helped build a partnership between the fleet managers, owners of the work and our employees. It's encouraged good driving behaviours that reduce cost, decrease vehicle emissions and better manage the risk that our drivers and mobile staff encounter whilst on the move.”



KEITH BURGESS  
EXECUTIVE BUSINESS MANAGER, OAKLEAF COMMERCIAL SERVICES

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#### ABOUT NEXTRAQ

**NexTraq**<sup>®</sup>

A MICHELIN GROUP COMPANY

NexTraq is the GPS fleet management solution of choice for a growing number of customers with fleets ranging from 2 to more than 2,000 vehicles. Since its inception, NexTraq has been a pioneer and innovator in the telematics space with its award-winning platform and mobile app. Over the last few years, NexTraq has grown more than 20 percent annually and today serves more than 110,000 subscribers.



100

**Total Customer References**

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“With the NexTraq Fleet tracking solution, we have streamlined our dispatching and routing process increasing our fleet's productivity by 50 Percent.”



ERIC WITTEBORG  
OPERATIONS MANAGER, AMERICA'S MOVING SERVICES

“When we implemented the NexTraq Fleet Tracking solution, unauthorized driver activity was virtually eliminated. Whether on the clock or after hours, we were able to monitor the entire fleet to ensure driver productivity.”



HOSS OSKOUIE  
VICE PRESIDENT, ATLANTIC LIMOUSINE & TRANSPORTATION

“I chose NexTraq because of the Fleet Dispatch application and its ability to create turn-by-turn directions for my drivers. I also like that the platform is easy to learn.”



JERRY SANTOS  
GENERAL MANAGER, LAKE TRUCK LINES

“Before implementing a fleet tracking solution, we didn't have a way to monitor our fleet's fuel usage. With NexTraq, we have the ability to see how much fuel is being used, helping us curb wasteful fuel practices among our drivers. Our stop times and idle times have improved 100 percent.”



ALISIA VALDOVINES  
OFFICE SECRETARY, V-LINE INC.

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#### ABOUT ORBCOMM FLEETMANAGER



ORBCOMM's FleetManager is a cloud-based analytics platform and information management engine which unlocks valuable data for every user in the organization. Optimized to work with ORBCOMM's truck, trailer, reefer and container monitoring devices, FleetManager delivers advanced reporting and analytics for the entire fleet on one single platform. With mapping, reports, alerts and exception management, FleetManager provides all that is needed to ensure regulatory compliance, maximize asset utilization, minimize operational costs, increase driver productivity and improve customer satisfaction for better ROI.

61

Total Customer References

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## Featured Testimonials

“We work with some of the largest commercial fleets in the world, and our customers require a solid and cost-effective communications platform to ensure their drivers and mobile assets are safe and productive. ORBCOMM's ubiquitous global network enhances the data transmission infrastructure that supports inthinc's telematics platform for managing fleet activities in real time.”



KEVIN MITCHELL  
VICE PRESIDENT OF OPERATIONS, INTINC

“ORBCOMM's cost-effective telematics solution is the best fit for our trailer tracking requirements based on its unique solar technology, integrated power capability and valuable data reporting features. The solution continues to improve our tractor-to-trailer ratios and streamline overall operations through increased visibility and real-time trailer data where and when we need it.”



DAN SUMMITT  
PRESIDENT, SWING TRANSPORT

“The ORBCOMM portal gives us access to advanced fleet and driver reports and allows us to create profiles for different people within the company. Users can customize their views so they see exactly what's relevant to their particular jobs. The reports are easy to get, and they're easy to format. I'm very impressed with the portal.”



VICTOR VAN KUILENBURG  
DIRECTOR OF SAFETY AND HUMAN RESOURCES, CHIEF EXPRESS, LLC

“We have complete confidence in the battery life and durability of ORBCOMM's dry van solution. The insightful data and reports we can easily download from ORBCOMM's web portal enable us to run our business smarter, increase our revenue stream and better serve our customers.”



LEO LAZARUS  
CHIEF OPERATING OFFICER, ARMSTRONG TRANSPORTATION

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TEREX





164

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#### ABOUT WEBFLEET SOLUTIONS



Webfleet Solutions, known as TomTom Telematics until October 1st 2019, is one of the world's leading telematics solution providers, dedicated to fleet management, vehicle telematics and connected car services. Its main Software-as-a-Service solution WEBFLEET is used by businesses of all sizes to improve vehicle performance, save fuel, support drivers and increase overall fleet efficiency. In addition, Webfleet Solutions provides services for the insurance, rental and leasing industries, car importers and companies that address the needs of businesses as well as consumers.

#### Featured Testimonials

“Through WEBFLEET we can now see how a driver's behaviour is impacting on the truck's fuel consumption and performance, and we are developing a bonus scheme that will reward good driving that helps us contain our costs, reduce our carbon footprint, as well as keeping our drivers and other road users safer.”



PAUL BARBER  
MANAGING DIRECTOR, RAPID RESPONSE SOLUTIONS

“WEBFLEET makes my life much easier as I can measure and record site KPIs effectively. At the click of a button I can see what the whole fleet is up to. It's fantastic for driver training as it demonstrates driving style and records improvements. It helps us manage our customer service by predicting exact delivery times. And an unexpected benefit is that in allowing the sales team access to WEBFLEET, they now understand the ramifications of those 'just' jobs and the impact it can have on the fleet, so we have seen a big reduction in unrealistic requests and have managed expectations.”



BRETT WESTBROOK  
TRANSPORT MANAGER, CROSSWATER HOLDINGS LIMITED

“Every morning when I come into the office, I open up two pieces of software - our Tracker Dispatch system and Webfleet Solutions. Webfleet Solutions's dashboard allows me to keep an eye on my fleet's daily mileage, usage per day, miles logged per day per truck, trips per day, [and] PTO engagement that day. Webfleet Solutions cuts down on our overhead and helps us reduce our costs and maximize our returns. Without it, I wouldn't be able to maximize the utilization of trucks and positioning. It gives me everything I need to know to run my business.”



KEN BACH  
OWNER, KINGSWAY TOWING GROUP

“The reporting tools within WEBFLEET allow us to analyse our driver performance and provide immediate feedback. We can see that our maintenance costs are significantly down which means we have less downtime with our vehicles. Once we had WEBFLEET in place, we began to secure more contracts on the basis that we could guarantee both the quality of our produce and provide a precise ETA to our clients. Without the Webfleet Solutions solution we would not have been able to grow our business so quickly.”



PAUL RANSE  
NATIONAL FLEET MANAGER, B.E. CAMPBELL

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267  
Total Customer References

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#### ABOUT WHIP AROUND



Whip Around's app is an intuitive and easy to use inspections and maintenance product. The platform enables users to more effectively and efficiently complete vehicle or asset inspections. Inspection data is stored on our digital platform, giving businesses instant access to inspections submitted, inspection results and their fleets' vitals. It means you can rest assured your fleet is compliant, and you can better manage scheduling for repairs and maintenance - ensuring your fleet downtime is kept to a minimum, and your business continues moving.

### Featured Testimonials

“We like how easy it is to use for our drivers, and how fast I get the information back to make the proper repairs. The app is done really well and easy to use. The web dash board is really easy to use and not to over complicated.”



PHIL HANCOCK  
FLEET MANAGER, M&M EXCAVATION

“Extremely user friendly and versatile. We use this application primarily for monthly vehicle maintenance logging for vehicles that we store in our warehouse. It is a time saver and has a large amount of storage space in the cloud for back-up of records. Capable of being tweaked and improved for an individual company's needs.”



JESSICA STREY  
CUSTOMER SERVICE MANAGER, ACE RELOCATION SYSTEMS, INC

“User friendly and customizable to meet any line of work that requires inspections on equipment, facilities, jobs, etc. It is also really nice that you can have unlimited drivers and forms, and that you only have to pay for assets. Unlimited cloud based storage is a definite plus as well.”



JASON SEARS  
SAFETY DIRECTOR, DIGGING & RIGGING, INC.

“We've been using Whip Around for over a year now and it's the perfect solution to our inspection requirements. The initial set up/follow up was exceptional and it's ease of use makes it so my whole team was able to implement it immediately. We use it everyday, on all our vehicles, from big trucks to our pallet jacks. As the administrator, having zero paperwork to deal with is probably my favorite part. I can't recommend Whip Around enough.”



BRENT MURPHY  
PRESIDENT, INTERSTATE BATTERIES

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#### ABOUT AGILE FLEET



Agile Fleet is a fleet management solutions company that serves the government, university, utility, and commercial sectors. Agile Fleet's software, hardware and services enable organizations to efficiently manage all aspects of drivers and vehicles to reduce costs, save time, and improve service. The industry's best value in fleet management, Agile Fleet solutions delivers extensive functionality at an affordable price. Agile Fleet's flagship product, FleetCommander, delivers the automated management of fleet maintenance, motor pools, vehicle keys, GPS & telematics, fuel, and risk. Additional services provided by Agile Fleet include seamless integration with other systems, fleet efficiency analysis, in-depth technical support, fleet consulting, and much more.

68

Total Customer References

[VIEW ALL REFERENCES](#)

## Featured Testimonials

“We have been using the Agile Fleet Commander software system since fall 2011. It has made a tremendous difference in our transportation department. It is very user friendly for our customers and allows access for after hour reservations. This has been a big win win for our customers and staff. No more paper reservation books and manual reports! We are able to remotely operate 2 additional campuses from our main location.”



DEBBIE BOND  
TRANSPORTATION MANAGER, NORTHEASTERN STATE UNIVERSITY

“The software is intuitive and easy to use. The FleetCommander team is awesome! Very responsive to the customer and their needs.”



CINDY CORBETT  
FLEET ADMINISTRATOR, CORNELL UNIVERSITY

“With FleetCommander, users can get immediate access to their vehicle-use charges (online) from their desks. We can provide our departments with what they need, when they need it.”



IDAHO STATE UNIVERSITY

“By incorporating fleet technology into our operations, we are achieving efficiencies we never thought possible, like managing our entire 15-site fleet with total visibility. Now we are able to analyze real-time utilization rates so we can make good decisions about more efficient use of pooled vehicles.”



DAVE ANCELL  
MICHIGAN'S DEPARTMENT OF TECHNOLOGY, STATE OF MICHIGAN

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28

Total Customer References

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#### ABOUT COLLECTIVE DATA



Collective Data products are easy to use, flexible, scalable, and integrate with many third party solutions to improve productivity in fleet operations. Supported by best-in-industry technical support, Collective Data software is a high-end solution for organizations looking to get serious on data collection and analytics. They offer governmental law enforcement specific software, as well as specific software for the trucking, construction, or transportation industries.

### Featured Testimonials

“A tremendous amount of labor has been saved by eliminating the need to go through individual files to tabulate various costs. It is now all available at the push of a button.”



RICK CARROLL  
FLEET MANAGER, COLUMBIA HELICOPTERS, INC.

“I can't imagine running the fleet today without Collective Data. The software follows my process and the information is readily available to make proactive, costsaving decisions.”



PATRICK BARTOLE  
FLEET MANAGER, NJCU FLEET SERVICES

“The system is used to track all costs, prioritize, and develop reports that will answer questions the City may have or help educate the City or another department whether a particular vehicle is worth the cost to operate.”



JOHN GRIESENAUER  
DIRECTOR OF ADMINISTRATIVE SERVICES, CITY OF O'FALLON, MISSOURI

“We do a full inventory count and reconciliation each month to balance out to zero. We pull reports on parts received, parts used and what is in inventory or inventory valuation. I really like the Inventory Valuation report—it shows the valuation of inventory last month vs. this month so that I can compare and make any corrections that are needed.”



MIKE ZILKA  
FLEET SPECIALIST, CITY OF WOODBURY

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45

Total Customer References

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#### ABOUT DOSSIER SYSTEMS



Dossier Systems, Inc. is a recognized pioneer and leading provider of intuitive fleet maintenance management software solutions for the surface transportation industry. Founded in 1979 by experienced fleet managers and executives, Dossier Systems has real-world experience and know-how of what it takes to own and manage a fleet at all levels, from the shop floor to the board room.

### Featured Testimonials

“I have been using Dossier since 1999 I've used other fleet software programs but none were as easy to use or had as many reporting options as Dossier. Dossier helped me develop equipment-specific preventative maintenance plans, monitor fuel costs, manage vehicle specifications, and ensures that I am taking advantage of all warranty claims. The support staff has been excellent over the years, from implementation to problem solving. I'm currently using the Dossier On-Demand web-based system, which gives me easy access to my information when traveling across the country to ACT Environmental Services' various locations.”



RUSSELL COWPERTHWAIT  
TRANSPORTATION MANAGER, ACT ENVIRONMENTAL SERVICES

“The reason we decided to implement Pocket Dossier was to make it easier for our technicians to do repair orders and access performance reports from their work stations. When they go out to the yard to look at a vehicle, they can look up all the information they need with their handheld on the spot.”



ED PRITCHARD  
SENIOR VICE PRESIDENT OF FLEET MANAGEMENT AND PURCHASING, SILVER EAGLE DISTRIBUTORS

“Dossier assists us with managing our DOT compliance and recovering warranty dollars, thus lowering our fleet expense. Dossier's extensive reporting gives us deep insight and allows us to analyze costs for our nationwide fleet of over 20,000 assets.”



JEFF ALLISON  
INFORMATION SYSTEMS MANAGER - TRANSPORTATION, DEAN FOODS

“Implementing Dossier into our fleet operations has allowed us to create the foundation to launch an excellent preventative maintenance program as well as a new parts program. Since inception, this software has also helped us import our electronic fuel data more efficiently. We are also able to track manufacturer comparisons on cost and fuel mileage. With Dossier tracking all of this data, we have been able to run numerous reports and see our cost per unit in real time Dossier has been an excellent addition to our business.”



DANNY FLOWERS  
FLEET/PURCHASING, CHARLEY'S CONCRETE

### TRUSTED BY





#### ABOUT FLEETBOSS



FleetBoss has always been much more than a supplier of products or boxed services. With over 5,000 satisfied customers, as the premier GPS fleet management provider since 1998, FleetBoss has built upon its tremendous success in vehicle tracking and driver accountability by "Going Beyond GPS" to offer best of breed business operations solutions. FleetBoss is constantly seeking new and innovative ways to provide value and a high return on investment for its clients. FleetBoss' automatic vehicle location (AVL) GPS fleet management solutions have generated millions of dollars in savings and revenue for thousands of clients both in North America and abroad. Today, FleetBoss is expanding into equally crucial business operational areas such as workforce automation and mobile data solutions.

90

Total Customer References

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### Featured Testimonials

*“When I think about it, the FleetBoss system simply makes my business more efficient. We can make decisions based on actual data and best of all, I know that my employees are honest people and that feels good.”*



DAVID MCCALL  
TCK SERVICE GROUP

*“Because of the FleetBoss system it is now possible to keep control of our drivers even when they are out in the field. It has been a great investment that has paid for itself in a very short time.”*



KERNEL SURVILLION  
VANGUARD ARCHIVES

*“The vending industry is a cash business. FleetBoss is an invaluable tool for taking the guess work out of our vending deliveries which, in turn, lets our revenue collection go more smoothly. FleetBoss also gives us complete control over the efficiency and productivity of our delivery force. The true success of our FleetBoss fleet management solution isn't just measured by the savings we've enjoyed or our return on investment. Its biggest benefit is peace of mind.”*



KEVIN CALLESAN  
CANTEEN OF CENTRAL NEW MEXICO

*“We purchased six FleetBoss 2500 units for our installation and service vehicles in January 2002. Our workman's compensation, liability insurance and all related payroll costs went down significantly. Our return on investment was impressive! In the first year, we saved between \$50,000 and \$60,000.”*



LARRY SKODA  
L & S AIR CONDITIONING, REFRIGERATION AND HEATING

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#### ABOUT FLEETMIND



FleetMind Solutions, Inc. is the award winning technology leader for “smart truck” fleet management solutions. FleetMind’s technology is derived from over 20 years of developing the industry’s best and most advanced fleet solutions specifically designed for waste and recycling environments. FleetMind solutions have been successfully installed in thousands of vehicles across North America. Their products have allowed the industry’s top waste and recycling fleets to link their drivers and vehicles to business operations in real time to ensure improved productivity, safety, sustainability, profitability and customer service.

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## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“The FleetMind solution sold itself when we had our first demonstration. The choice became even easier when we realized that our database provider had a readily available integration module with FleetMind. Since our start-up, the hardware installed in the trucks has been solid and virtually problem free.”



RON ULOTH  
VP AND GENERAL MANAGER, ROSEDALE TRANSPORT

“We selected FleetMind as our on-board solution after conducting an exhaustive search of options available. FleetMind was the only provider that could offer us both the low operating cost and a simple ease of use design. The simple driver interface and design of the unit was welcomed by our drivers. The initial rollout was much easier than we anticipated. We were able to achieve an ROI far faster than originally thought by simply being able to manage driver behavior such as idling, speeding and unauthorized breaks.”



BRIAN DEATH  
GENERAL MANAGER, JD SMITH

“We selected FleetMind to provide its route management and dispatch system that offers enhanced customer communications, and more accurate and real-time operational data analysis through live web-based map displays and dashboards. This system greatly enhances our ability to react to our customers’ needs in real-time through mobile computing technologies. This new functionality will facilitate operational efficiencies, reduce costs and maximize revenues.”



PATRICK MURPHY  
INTERIM SOLID WASTE MANAGEMENT DEPARTMENT DIRECTOR, CITY OF MESA

“Customers will benefit from our enhanced ability to now provide “real-time” on-route information, while we can all breathe easier knowing that our FleetMind-equipped vehicles are helping us reduce vehicle mileage and fuel consumption, as well as overall greenhouse gas emissions.”



BILL TAVARES  
VICE PRESIDENT OF TRANSPORTATION, CASELLA WASTE SYSTEMS

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#### ABOUT GOFLEET



GoFleet is dedicated to assisting companies to reduce fleet life cycle costs associated with maintenance, fuel and driver management. GoFleet does not just provide another GPS fleet tracking system; GoFleet provides a solution. Their fleet consultants work with you to understand your business. They help you implement solutions based on everyday pain areas and industry best practices. GoFleet provides real-time GPS tracking software that will reduce fuel and operating costs while helping you provide better and more reliable service to your customers.

52

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“MyGeotab has been an invaluable tool as far as asset management and dispatching. It allows us to see the vehicles and equipment in real-time, effectively manage productivity, and make sure the drivers and operators are being safe. It also allows accurate reporting of fuel usage and mileage for tax purposes. Along with ZenduMA's maintenance scheduling software, it is a must have for any company with vehicles and construction equipment.”



JIM MOORE  
AMS SERVICES

“We used to miss our oil changes and now with Geotab we have reminders to make sure all our vehicles are being well-maintained. My experience with Geotab's system over the past year has been extremely positive. I would recommend this technology to any fleet, whether it's two or 200 trucks. In addition to their technology, GoFleet's customer service has also been a very positive experience.”



RYAN MARENGER  
CSA, TIRE SUPPLIER DISTRIBUTION INC.

“GoFleet has helped us improve our CSA score considerably by providing us with the right tools and reports to reduce our violations. The Driver Score report provides us with valuable insight on Speeding, Idling, After hours usage and by assigning demerit points to each infraction we are able to holistically view how a driver is performing. By leveraging this report we are able to coach our drivers to be in compliance.”



DESIREA PETERSON  
KLEINS RESTORATION

“Geotab has allowed us to substantially improve our fleet management. We now have complete supervision of routes and incidents, as well as an abundance of useful data provided by the software.”



LORENZO URIARTE  
FLEET MANAGER, FOOD BANK OF MADRID

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#### ABOUT RTA FLEET MANAGEMENT SOFTWARE



RTA fleet management software has kept fleets rolling since 1979. RTA has a long-standing history of leading fleet maintenance into the digital age. RTA's software platform has improved fleet maintenance operations for thousands of fleet maintenance shops worldwide and continues to grow its product offerings and client base. RTA maintains a dedicated technical and training staff, as well as a programming staff to continue the tradition of value for their clients. Customers that maintain a current support contract with RTA enjoy great technical support, free annual upgrades and free training options.

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## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“Besides the basic management modules, the warranty process is easy to implement and track. RTA has saved us a ton of money.”



KEVIN  
WHATCOM TRANSPORTATION AUTHORITY

“RTA makes managing my fleet easier and allows me to hold my mechanics accountable. It also helps with tracking my maintenance.”



MICHAEL  
FRED MEYER

“RTA is very user friendly. That was my top priority when choosing a fleet management system. Our mechanics have found it very easy to use. And the data that we can retrieve is invaluable as we move forward with our growth.”



RUSS GRAHAM  
CENTRE CONCRETE COMPANY

“Everything that I need to track my fleet is made available to do so on RTA. We have our fueling station integrated so we can track the mileage for every unit, being hours or miles.”



MARVIN CRAMER  
CITY OF CORTEZ

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## Total Customer References

[VIEW ALL REFERENCES](#)

### ABOUT VINITY SOFT



Vinity Soft is a software development company, specialized in vehicle fleet management and tool & asset management software solutions. Their fleet management software is engineered so that no matter where you or your staff are, whether in the office or outside dealing with customers and working remotely, your database and information is available to those that need it when they need it; and with the Tool & Asset management software, you'll never have to wonder where company assets are located or who has them. When you buy business software solutions from Vinity Soft, you're buying software that was written to fulfill real world needs.

### Featured Testimonials

“Once again, I would like to congratulate you for your software, Vehicle Fleet Manager. We have a construction business and we had been looking for the solutions offered by this software for over three years! Vehicle Fleet Manager is the best tool available for helping us collect data and expenses for a fleet of 194 vehicles and equipment of all kinds.”



RONALD THÉODORE  
TECINA S.A

“I downloaded a trial version of this software originally looking for a solution to track our shop inventory. I was immediately impressed not only with inventory tracking but the vehicle maintenance, fuel tank and card system. The software was more dynamic than I thought it would be and after a short trial we purchased the network version. I was also more than impressed with the customer service response to the couple of minor set up questions I had. They got back to me almost immediately with a response and a solution.”



HEATHER KONONUK  
IT/ISO MANAGER, CHANTLER TRANSPORT INC

“It's a vehicle fleet management solution which meets all the essential needs with regard to managing a vehicle fleet. It's user-friendly and can be customized by any user. The product is priced competitively and is within the budget of any SME. The after-sales service and the helpfulness shown by the software provider are another bonus when choosing this product. We wholeheartedly recommend that companies obtain this product to manage their vehicle fleets.”



OMAR GARGOURI  
SINDBAD DE TRANSPORT DE MARCHANDISES

“I have found Vehicle Fleet Manager to be a perfect solution for keeping track of vehicle records that could be accessed by everyone in the company. We also needed a way of tracking vehicle maintenance without spending a lot of money and Vehicle Fleet Manager does that perfectly too. Vehicle Fleet Manager has met and exceeded all my expectations.”



DAVID SNOWMAN  
PWR

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