

Procurement Software Category



Procurement Software Category

Procurement software assists enterprises to automate their purchasing work. It allows organizations to manage most of their procurement activities online, including producing and sanctioning purchase orders, choosing and ordering goods, receiving and matching invoices and orders, and making payments.

Procurement units can use this solution to organize order shipments for full capacity, or to interact with suppliers bidding for orders. Main benefits of procurement systems are the ability to utilize economies of scale, better coordination with vendors, and decrease in effort and time needed to manage purchases.



Customer Success Report Ranking Methodology

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

The overall Customer Success ranking is a weighted average based on 3 parts:

CONTENT SCORE

- ▢ Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- ▢ Customer reference rating score
- ▢ Year-over-year change in amount of customer references on FeaturedCustomers platform
- ▢ Total # of profile views on FeaturedCustomers platform
- ▢ Total # of customer reference views on FeaturedCustomers platform

MARKET PRESENCE SCORE

- ▢ Social media followers including LinkedIn, Twitter, & Facebook
- ▢ Vendor momentum based on web traffic and search trends
- ▢ Organic SEO key term rankings
- ▢ Company presence including # of press mentions

COMPANY SCORE

- ▢ Total # of employees (based on social media and public resources)
- ▢ Year-over-year change in # of employees over past 12 months
- ▢ Glassdoor ranking
- ▢ Venture capital raised

Award Levels



MARKET LEADER

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



TOP PERFORMER

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.



RISING STAR

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.



2022 Customer Success Awards

Check out this list of the highest rated Procurement Software based on the FeaturedCustomers Customer Success Report.



MARKET LEADERS

avidxchange™

basware
Simplify Operations, Spend Smarter.

coupa

GEP SMART™

ivalua

JAGGAER

proactis

Procurify

SAP Ariba

Tradeshift®

ZYCUS
COGNITIVE PROCUREMENT



TOP PERFORMERS

Bellwether

BirchStreet
PROCURE-TO-PAY ON DEMAND

Fairmarkit

fraxion

medius

OpusCapita

periscope.
powered by mdf commerce

Bentley **ProcureWare**

TRADOGRAM



RISING STARS

Bonfire

esm®
Intelligent Together

marketdojo
an Esker company

PairSoft

PRECORO

**Procurement
express.com**

unimarket

* Companies listed in alphabetical order





ABOUT AVIDXCHANGE



Serving more than 5,500 clients throughout North America, AvidXchange is an industry leader in automating invoice and payment processes for midmarket companies spanning multiple industries including Real Estate, Financial Services, Energy, and Construction. AvidXchange has been recognized as one of the 50 fastest-growing private companies in the Charlotte area for six consecutive years, ranked among Deloitte's Fast 500 this past year, and was recently named one of the top 100 technology companies in North America by Red Herring. In the midst of record growth, AvidXchange has remained true to its most valued competitive advantage—its people.

173

Total Customer References

[VIEW ALL REFERENCES](#)

Featured Testimonials

“By far the best thing — the most time savings, the most bang for its buck — is the approval system. It's a relief to be able to build in an approvals workflow based on our policy, and to know that you're following protocol automatically, because it's built into the system.”



TERRI VROOM
CONTROLLER, FIRST CITIZENS FEDERAL CREDIT UNION

“The biggest problem we solved by shifting to AvidXchange has been streamlining our business processes. Our process is a lot simpler than it was before. We've cut the number of business processes dramatically.”



NEIL THOMPSON
CHIEF FINANCIAL OFFICER, PINELLAS COUNTY HOUSING AUTHORITY

“Before AvidXchange, we were forced to do a great deal of data entry. It would take 45 minutes to process a Purchase Order. Now, it takes us about 3 minutes.”



COREY LOUDER
DIRECTOR OF PURCHASING, A.T. STILL UNIVERSITY

“We have been using AvidInvoice and AvidBuy for more than two years. The benefit of having an electronic source for purchase orders, accounts payable invoices and backup documentation is fully utilized and appreciated by our staff on a daily basis.”



BILL ROTHWELL
VICE PRESIDENT, CANDEREL

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ABOUT BASWARE



Simplify Operations, Spend Smarter.

Basware is the global leader in providing purchase-to-pay and e-invoicing solutions in the world of commerce. Basware empowers companies to unlock value across their financial operations by simplifying and streamlining key financial processes. The Basware Commerce Network, the largest open business network in the world, connects 1 million companies across 100 countries and enables easy collaboration between buyers and suppliers of all sizes.



206

Total Customer References

[VIEW ALL REFERENCES](#)

Featured Testimonials

“It was important for Chr. Hansen to find a procurement tool that would be easily accessible and available globally. Now, the new system has been rolled out globally and serves the purpose of controlling our organization's procurement behavior.”



CAMILLA GERLØV
OPERATIONS MANAGER, GLOBAL SOURCING, CHR. HANSEN

“ISS has collaborated with Basware for many years to automate and increase both control and transparency. We are excited about the additional value strategic sourcing can provide us by forming a holistic source-to-pay process.”



KEN VANHOEGAERDEN
REG. SUPPLY CHAIN & PROCUREMENT DIRECTOR, ISS WORLD SERVICES

“Thanks to the Basware solution, we've been able to implement a new culture that is focused on procurement as a strategic process. Now, strategic planning for purchases begins at the requisition stage, instead of as a reaction to receiving the bill. It elevates our operations to a whole new level.”



ZOLTÁN WERLE
CORPORATE SERVICES DIRECTOR, HUNGARIAN RAIL

“Adopting Basware's purchase-to-pay SaaS ensures that we will always be using the latest version of the software. All the new features and improvements of the Basware solution will be available to us as soon as they are published.”



SINIKKA JÄNKÄLÄ
DIRECTOR OF FINANCE, LAPLAND UNIVERSITY OF APPLIED SCIENCES

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ABOUT COUPA SOFTWARE



Coupa's cloud-native Business Spend Management (BSM) platform provides powerful capabilities and an end-to-end processes that helps drive collaboration across procurement, finance, treasury, compliance, and supply chain leaders to help their companies spend smarter, mitigate risk, and improve resilience. A unified platform approach frees up IT from complex integrations to help leaders deliver on these goals.



325

Total Customer References

[VIEW ALL REFERENCES](#)

Featured Testimonials

“Coupa offers a unique cloud platform covering all procurement channels that were lacking until now; this will optimize procurement processes throughout the organization.”



CEDRIC LE SAVEANT
VICE PRESIDENT SOURCING PROCESS AND DIGITAL TRANSFORMATION, TECHNICOLOR

“With Coupa, we are able to visualize our expenditure and generate reports across multiple currencies to show the strategic value of our Procurement team.”



MIKE VAN GERVEN
CHIEF PROCUREMENT OFFICER, NEC CORPORATION

“Coupa allowed us to get our spend under control very quickly, identify any process issues, and get our user base up from the start.”



HEIDI BANKS
SENIOR DIRECTOR OF GLOBAL PROCUREMENT, JABIL

“Coupa's cloud-based solution met our objectives and gave us the opportunity to customize the software to our specific needs. Coupa simply proved to be a very fast, easy-to-use and efficient implementation.”



GINA VENTIMIGLIA
VP GLOBAL PROCUREMENT, REAL ESTATE & FACILITIES, AUCTION.COM

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61

Total Customer References

[VIEW ALL REFERENCES](#)

ABOUT GEP SMART



GEP SMART is an AI-powered, cloud-native software for direct and indirect procurement that offers comprehensive source-to-pay functionality in one user-friendly platform, inclusive of spend analysis, sourcing, contract management, supplier management, procure-to-pay, savings project management and savings tracking, invoicing and other related functionalities.

Featured Testimonials

“GEP SMART enabled us to have everything centralized in one place. Our users love the GEP SMART platform; it's user-friendly and intuitive, and even the most senior leaders in the company appreciate its ease of use. They see the results, and are very happy with the efficiency and effectiveness of the solution.”



MEGHAN DOSCHER
VICE PRESIDENT & CHIEF PROCUREMENT OFFICER, BRIGHTHOUSE FINANCIAL

“GEP SMART allowed us to identify where the big pockets of spend were and simultaneously share them in a very user-friendly manner with our business partners. Having the GEP SMART software really allows us to have confidence as we go into different presentations and discussions about where we can optimize our spend.”



RAJ NATH
VICE PRESIDENT - STRATEGIC PROCUREMENT, BROOKS BROTHERS

“We selected GEP SMART because it is intuitive and easy to use. It provides us with quick insights into our spend, and supports end-to-end process transparency and compliance.”



TOMAS VEIT
HEAD OF PROCUREMENT, ASAHI BREWERIES EUROPE GROUP

“GEP's distinctive blend of procurement software platform(s), and depth and breadth of expertise, positions it as one of the most capable market leaders in both ISG's 2021 Procurement Platform and Procurement Transformation Services provider studies.”



BRUCE GUPTILL
LEAD ANALYST, ISG

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ABOUT IVALUA



Ivalua was founded in 2000 on a disruptive idea: that Procurement can unlock significant strategic value from a company's spend and supply chain. Software should empower Procurement leaders to do just that, not constrain them. And it should deliver real innovations that drive value today. That's why we created a complete Source-to-Pay platform that delivers best-in-class capabilities today with the flexibility to meet the needs of tomorrow. Now, 20 years later, we have helped over 300 leading companies achieve a competitive advantage by strategically managing over USD 500 Billion in spend.

92

Total Customer References

[VIEW ALL REFERENCES](#)

Featured Testimonials

“We have a strong partnership with Ivalua and continue to generate value. With Ivalua we have achieved 100% digitization across all procurement processes and have been able capture a tremendous amount of savings.”



SYLVIE ROBIN ROMET
CHIEF PROCUREMENT OFFICER, CREDIT AGRICOLE

“Our vision is to set the standard for state procurement, delivering strategic value to agencies, employees, constituents and vendors. Ivalua provides the leading capabilities, flexibility and public sector experience needed to empower our transformation.”



ROBERT GLEASON
CHIEF PROCUREMENT OFFICER, STATE OF MARYLAND

“Ivalua has been a key factor in improving efficiency and performance of Procurement at Verallia. With Ivalua we finally have 360 degree visibility of suppliers and contracts and automation of the full source-to-pay process in a system our users enjoy using.”



CYRILLE CHOUVET
SUPPLIER QUALITY & PURCHASING PROCESS MANAGER, VERALLIA GROUP

“We have successfully moved towards a digitally enabled self-service model, allowing Procurement to focus more on strategic and high value activities. Ivalua has allowed us to improve user experience, drive efficiencies and consolidate activities under a single platform.”



VIJAY JAINARAIN
DIRECTOR FOR EPROCUREMENT AND ANALYTICS, ROGERS

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223

Total Customer References

[VIEW ALL REFERENCES](#)

ABOUT JAGGAER



JAGGAER offers the only comprehensive and complete spend solution suites in the procurement space, enabling commerce between any businesses, anywhere. They have pioneered spend solutions for over two decades and continue to lead the innovation curve by listening to customers and analyzing the market. Their solutions suites are trusted by the world's largest education, manufacturing, pharmaceutical, life sciences, automotive, engineering, construction equipment, and medical technology companies and organizations. JAGGAER's SaaS-based, Source to Pay (S2P) solutions enable an efficient relationship between buyers and suppliers, covering the entire spectrum of needs, from spend analysis to sourcing through contract and supplier relationship management. Additionally, JAGGAER holds 38 patents more than any other spend management company.

Featured Testimonials

“JAGGAER Invoicing restored the credibility of Procurement Services across the organization. But the greatest benefit of all was to get the new system in place in the nick of time before the Covid-19 crisis, seamlessly and without any downtime.”



LILLY MENDEZ
ACCOUNTS PAYABLE MANAGER, CALIFORNIA INSTITUTE OF TECHNOLOGY

“JAGGAER provided an intuitive solution that enabled us to automate our processes and embrace a more standardized approach to purchasing. We were also impressed with JAGGAER's extensive track record of working with some of the leading educational institutions across the United States.”



JOHN GRIFFITH
CHIEF FINANCIAL OFFICER, BRYN MAWR COLLEGE

“I would certainly recommend E&I's JAGGAER contract to other member institutions who are considering an effective eProcurement solution. We evaluated a number of options and JAGGAER seems to lead the way in higher education. We are looking forward to more positive results as we complete implementation across the entire system.”



ANGELA GREGORY FLYNN
DIRECTOR OF PURCHASING AND CONTRACT, TENNESSEE BOARD OF REGENTS

“The process costs of our old procurement procedures were extreme. JAGGAER is helping us to shorten our processing periods and eliminates the manual work that went along with the ordering and invoicing processes. The improvements will soon become visible in the form of reduced costs.”



RAINER GROSSL
DEPARTMENT HEAD OF CENTRAL PURCHASING, NÜRNBERGMESSE

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137

Total Customer References

[VIEW ALL REFERENCES](#)

ABOUT PROACTIS



Proactis is a global Spend Control and eProcurement solution provider. Hundreds of organisations around the world use Proactis software and services to transform their procurement, purchase-to-pay and accounts payable processes to deliver greater bottom-line value.

Featured Testimonials

“It's no small feat to establish a single procurement system that enables us to manage 850 different properties as separate entities. But in doing so, we now have one of the best spend control systems in our business. We believe Proactis gives us the perfect platform to ensure that we are at the forefront of delivering both value from procurement and control of expenditure management.”



MATTHEW BURNHAM
CHIEF OPERATING OFFICER, PROPERTY AND ASSET MANAGEMENT, CB RICHARD ELLIS

“Procurement is no longer just about purchase orders and supply management - it's a key component to our business's growth. Our entire organisation - from top to bottom - knows that procurement is a critical part of our company's future, and Proactis has been indispensable in helping us achieve our sourcing goals.”



KEN MUELLER
SVP FINANCE & CFO, RALEY'S

“We had a long-standing vision to develop end-to-end procurement processes and workflow to manage all spending across the Council. Proactis provides complete visibility and control of spend and, twinned with Proactis' collaborative procurement portal, will help support our procurement programme for years to come.”



NATASHA FORD
SUPPLIER RELATIONSHIP OFFICER, CAERPHILLY COUNTY BOROUGH COUNCIL

“Proactis' purchase authorisation and invoice processing workflows are very flexible. It was quite easy to set up budget checking and purchase approval rules based on the organisational structure, financial thresholds, and other factors; and to establish invoice matching tolerances and troubleshooting workflows.”



RHYS JONES
SENIOR MANAGEMENT ACCOUNTANT AND P2P PROJECT MANAGER, DENBIGHSHIRE COUNTY COUNCIL

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BOMBARDIER



UNIT4



ABOUT PROCURIFY



Procurify is a global leader in mobile and cloud-based purchasing. With users in more than 100 countries worldwide, Procurify empowers businesses to manage direct and indirect company spending and streamlines the purchasing process. The ridiculously easy-to-use platform provides complete control and visibility of company spend.

129

Total Customer References

[VIEW ALL REFERENCES](#)

Featured Testimonials

“From a purchasing and procurement perspective, it's been working great. The employees find that inputting requests is simple and easy. I get an email notification right away, and so do they. When it comes to purchasing, Procurify is fantastic.”



ALEXANDRA COLEMAN
ACCOUNTANT, ANANDIA LABS

“Procurify gave us functionality, app-based mobility, notifications, and the ease of use that we needed to make purchasing fast, easy, and accountable. If I go anywhere else, I'll make sure to bring Procurify with me as the best pure procurement solution around.”



ED GUMINSKI
SENIOR CORPORATE BUYER, CHEWY

“We saved approximately 70 percent on our procurement process compared to what we were spending prior to Procurify. The savings are a combination of reduced internal labour and outsourced resourcing for a number of technical elements required to keep all systems running.”



MIKE SHUBER
GLOBAL IT EXECUTIVE, PROUDFOOT

“The ease of use is my favorite feature. The training time for each of our users is very fast and with over 100 users and turnover, that is extremely important for us. The overall benefits of the simplicity and turning over PO's at a rapid pace is fantastic. We can easily train new team members and get them up and running effectively within a day. The catalog is a huge benefit for our use and allows for cleaner orders with less mistakes.”



LORI
ASST. DIRECTOR, PROCUREMENT, VERTEX EDUCATION

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527

Total Customer References

[VIEW ALL REFERENCES](#)

ABOUT SAP Ariba



SAP Ariba is the world's largest business commerce network. SAP Ariba combines industry-leading cloud-based applications with the world's largest Internet-based trading community to help companies discover and collaborate with a global network of partners. Using the Ariba® Network, businesses of all sizes can connect to their trading partners anywhere, at any time from any application or device to buy, sell and manage their cash more efficiently and effectively than ever before. Companies around the world use the Ariba Network to simplify inter-enterprise commerce and enhance the results that they deliver.

Featured Testimonials

“With SAP® Ariba solutions, we can match electronic invoices to catalogs, purchase orders, and contracts that ensure a perfect payable without human intervention. This is helping GAF reduce rogue spend, enforce contracted pricing on invoices, and maximize spend with key suppliers to lower our costs.”



PATRICIA HUTTON
VICE PRESIDENT OF GLOBAL PROCUREMENT, GAF

“By integrating systems and business processes across traditional boundaries, companies that embrace e-procurement are quickly realizing great benefits. There is a real opportunity to radically redefine the buyer and supplier relationship and enjoy substantial cost savings in the process. Ariba has been on the forefront of this business transformation with a world-class network that facilitates the collaboration between Grainger and its customers.”



PAUL MILLER
VICE PRESIDENT ECOMMERCE, GRAINGER

“SAP Ariba solutions provide a crystal-clear view into our contracted spend and supplier base. With the consistent and standardized setup, our strategic buying processes have become more efficient and transparent. Not having these solutions in place is not an option anymore.”



DOLF MESLAND
MANAGER PROCUREMENT PROCESSES & SYSTEMS, AIR FRANCE KLM

“With SAP Ariba solutions, we now have an easy-to-use, centralized platform for managing all of our procurement processes. In the past, aggregating data from subsidiaries' disparate systems and connecting the dots was a huge headache. Now we are able to see what is bought from whom and for how much.”



AURELIE ABIDI
BEST PRACTICES PROCUREMENT MANAGER, ALBEA

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ABOUT TRADESHIFT

Tradeshift®

Tradeshift is a global network and platform that connects buyers and suppliers. Tradeshift transforms the way companies buy, pay, and work with suppliers. Tradeshift drives supply chain innovation for the digitally connected economy. As the leader in supply chain payments and marketplaces, the company helps buyers and suppliers digitize all their trade transactions, collaborate on every process, and connect with any supply chain app.



102

Total Customer References

[VIEW ALL REFERENCES](#)

Featured Testimonials

“The implementation of IBX (now Tradeshift) Purchase-to-Pay has made it possible for us to reach over 91% contract compliance and 10% realized procurement cost reduction.”



JAN IVAR BJØRNLI
CPO, TRONDHEIM KOMMUNE

“Tradeshift is entering the eProcurement and broader source-to-pay market as an antagonist with a radical perspective on how to improve corporate buying. We welcome Tradeshift's entrance as a procurement suite vendor, which is not just taking the road less travelled but blazing a completely new trail.”



JASON BUSCH
SPEND MATTERS

“IBX (now Tradeshift) Purchase-to-Pay has made it easier for users to find what they need to buy—especially when it comes to services. This has led to significant increases in compliance and procurement efficiency.”



PER MAGNUS HAMMER
VICE PRESIDENT, SOURCING, NOVOZYMES

“Our work with IBX Business Network [now Tradeshift] has completely changed the scope of our purchasing process. Our central purchasing team has helped improve visibility, contract compliance, and efficiency.”



JACOB MAGNE LANDSVIK
HEAD OF PROCUREMENT, UNIVERSITY OF OSLO

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Total Customer References

[VIEW ALL REFERENCES](#)

ABOUT ZYCUS



Zycus is a leading global provider of complete Source-to-Pay suite of procurement performance solutions. Their comprehensive product portfolio includes applications for both the strategic and the operational aspects of procurement - eProcurement, eInvoicing, Spend Analysis, eSourcing, Contract Management, Supplier Management and Financial Savings Management. Their spirit of innovation and their passion to help procurement create greater business impact are reflected among the hundreds of procurement solution deployments that they have undertaken over the years. They are proud to have as their clients, some of the best-of-breed companies across verticals like Manufacturing, Automotives, Banking and Finance, Oil and Gas, Food Processing, Electronics, Telecommunications, Chemicals, Health and Pharma, Education and more.

“Our strategic procurement team depends on an ability to analyze our spending in ways that could give us more systematic, accurate, detailed and frequent views especially into our indirect spending categories. We were particularly impressed with the way Zycus was able to take a month's worth of our actual spending data, process it quickly and present us with a solid business case that also confirmed our hunches about where the greatest improvement opportunities would be. We are quite pleased with both the accuracy of our spend data and the ease of training our personnel and obtaining user adoption for the iAnalyze tool.”



TOM MCLAUGHLIN
COMMODITY MANAGER, INDIRECT SOURCING, TENNANT COMPANY

“We were impressed with the collaboration and rapid flow of information amongst the Zycus team members and with their ability to enable our procurement team to undertake hands-on testing of P2P and other solutions, which is something other competitors were unable to offer. In addition, Zycus demonstrated a willingness to incorporate our evolving requirements into its solutions development and enhancement roadmap. Zycus shows us that they have the most advanced solutions with the best people to support our implementation.”



JEROME SCHIEB
INFORMATION SYSTEMS AND PROCESS MANAGER, GLOBAL PROCUREMENT, THE JANSSEN PHARMACEUTICAL COMPANIES OF JOHNSON & JOHNSON

“To support our continuous efforts to deliver high quality, affordable dental care, we had a management mandate to improve procurement performance and expense control across our organization. We chose Zycus mainly for the ease of use and superior functionality of the tools, which will enable us to be more effective in the way we manage sourcing and contracting. After the initial pilot program, we could clearly see the combined value proposition brought to the table by Zycus' eSourcing and Contract Management modules.”



SARAH JANE
VP PROCUREMENT, WESTERN DENTAL SERVICES, INC.

“Our team knew from experience that having a complete and integrated set of advanced procurement tools would empower us to deliver substantial cost savings very rapidly. Zycus distinguished itself by having easy-to-use solutions, being responsive to our queries, paying close attention to our unique requirements in all the various solution areas, demonstrating flexibility and committing resources to ensure we achieve rapid ROI.”



CURTIS MACKENZIE
GENERAL MANAGER OF PROCUREMENT, ST BARBARA LIMITED

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ABOUT BELLWETHER



Bellwether Purchasing Software, founded in 1985, helps small and mid-sized organizations reduce costs, gain organizational control over spending and improve regulatory compliance through implementation of its Procurement Management Software (Material Management Software), Bellwether Purchasing Manager (BPM). BPM includes e-Procurement Software (Material Management Software) components for invoice management, procurement, inventory and material management and vendor performance optimization.

74

Total Customer References

[VIEW ALL REFERENCES](#)

Featured Testimonials

“The Bellwether Purchasing system has helped me organize my quotes. It has also saved me time reviewing the quotes since I can export all the information into Excel.”



TREVOR MENTINK
MANITOWOC CRANES

“We love Bellwether Purchasing Software – not only for the benefits of the software, but also because the technical staff is outstanding. Whenever I have a question or problem, they are there. The customer service is excellent.”



AARON HAGEN
TYCO PLASTICS

“Bellwether Purchasing Software has allowed Precon to streamline the purchasing process through their easy-to-use menus. The cloud hosted access by Bellwether always ensures us that our data is backed up and the support in this area is fast and resolves any issues promptly. Love Bellwether Purchasing Software.”



DEBORAH DUPREE
PRECON TANK CORPORATION

“Bellwether has eliminated the paper in purchasing and allowed us go from decentralized out of control purchasing to centralized purchasing and invoice processing. This has reduced cost and provided us a clear picture of accruals.”



BEN BELFLOWER
REPORTING & ANALYSIS MANAGER, ARAMARK

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ABOUT BIRCHSTREET SYSTEMS



BirchStreet Systems powers hospitality industry enterprises with a comprehensive procure-to-pay business solution. As the global leading provider of spend management solutions in the hospitality industry, 15,500 enterprises in over 130 countries subscribe to BirchStreet to connect with a network of more than 450,000 suppliers. Established in 2002, BirchStreet is privately held and is headquartered in Las Vegas, NV with offices in California, China, Singapore, India, and the UK. For more information, please visit www.birchstreetsystems.com.

58

Total Customer References

[VIEW ALL REFERENCES](#)

Featured Testimonials

“The implementation of BirchStreet in our properties around the globe has created improvements in our control procedures, supplier management, spend analytics, shared services activities and, not to be underestimated in terms of its impact, a heightened awareness amongst all users of the impact of their procurement activities, helping to drive improved practices at all levels of procurement.”



FOUR SEASONS HOTELS AND RESORTS

“BirchStreet’s eProcurement solution not only outshines the competition in features and functionality, but also exceeds alternative solutions in its affordability.”



INTERCONTINENTAL CHICAGO

“Best Western is thrilled to partner with BirchStreet Systems to advance our procurement process. We continue to look for new ways to enhance support for our members, and I’m confident this platform’s simplified and streamlined approach will be of great value.”



RON POHL
SENIOR VICE PRESIDENT OF BRAND MANAGEMENT, BEST WESTERN HOTELS & RESORTS

“One of the biggest benefits was that BirchStreet was a cloud-based system, customizable and made our operation process easy. No licenses were needed. In addition, we wanted the students to use the system as an educational tool.”



RAYMOND G. ESQUIBEL
CULINARY PROCUREMENT SPECIALIST, FRANCIS TUTTLE TECHNOLOGY CENTER

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ABOUT FAIRMARKIT

Fairmarkit

Fairmarkit is the intelligent sourcing platform that empowers organizations to more efficiently purchase the goods and services they need. By equipping procurement and supply-chain teams with automation and data, Fairmarkit promotes competitive bidding while reducing manual work within existing processes. Leveraged by innovative procurement departments across a number of industries, such as Univision, ServiceNow, and the MBTA, Fairmarkit aims to revolutionize the way organizations make purchases.



51

Total Customer References

[VIEW ALL REFERENCES](#)

Featured Testimonials

“With Fairmarkit's AI-powered technology, our procurement department has been able to better focus on strategic initiatives and we have realized significant cost savings on nonstrategic purchases.”



JOE FREDERICK
DIRECTOR OF SPEND MANAGEMENT, SERVICENOW

“Rather than having my buyers send individual emails to suppliers, Fairmarkit enables them to quickly request a quote from 25 suppliers, all at the same time, and facilitate that bid process instantly.”



CHAD MCDONALD
DIRECTOR OF PROCUREMENT, THE ANDERSONS INC.

“I like information, data, and metrics, and Fairmarkit is just so easy and provides clear accountability, so for me, it is a no-lose kind of scenario. We were confident that we would reap the benefits both in hard dollars as well as the soft.”



AL MOSS
GLOBAL VICE PRESIDENT OF SUPPLY CHAIN AND PROCUREMENT, PCI PHARMA SERVICES

“Fairmarkit enables our team and business stakeholders to easily identify vendors and competitively source new purchases in a way that controls costs and positively impacts the bottom line.”



JOE FREDERICK
SENIOR DIRECTOR, PROCUREMENT & STRATEGIC SOURCING, SNOWFLAKE

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ABOUT FRAXION

fraxion

Fraxion is a cloud-based procurement solution that assists finance teams to simplify processes, establish internal purchasing controls and gain company-wide spend management by empowering all users to be accountable for their spending decisions. Fraxion drives process efficiency by replacing manual, paper, email, and spreadsheet-based processes with easy, automated workflows, and digital records that reduce the time, errors, and risk in purchasing processes. Trusted by cross-industry organizations worldwide to automate and manage requisition-to-PO processes, expenses, and approvals with real-time budget control, spend analytics and reporting power. Fraxion is easy to use and effective as a standalone solution or integrated with your ERP or accounting solution.

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Total Customer References

[VIEW ALL REFERENCES](#)

Featured Testimonials

“With Fraxion, we just enter the info in the system, even from remote locations. Everything goes through the whole approval process automatically. Most orders only take one to two minutes to complete.”



JASON SCHNEIDER
ASSOCIATE DIRECTOR, OPERATIONS, ATYR PHARMA

“Highly recommended for simplicity, approval management and faster processes. Fraxion has saved us so much time in processing and we've replaced manual tasks and spreadsheets. We're able to keep our costs down and have the peace of mind that requests are getting the right approvals. Auditing has been smoother since implementing Fraxion. We get great support from the consultants as well. We're really happy with the system and get a good return on investment.”



KELLY C.
PARTNER, INFORMATION TECHNOLOGY COMPANY

“We turned to Fraxion as a way to automate our purchasing process. Before we were filling out forms in triplicate, then had to get a number of signatures for approval. Now we're just so much more efficient. Fraxion's spend management platform automates procurement and expense processes. Spend limits can be set, approvals are expedited, and a complete audit trail is always digitally available for full transparency.”



LATASHA Y
SENIOR ACCOUNTANT, CHARLES R. DREW UNIVERSITY OF MEDICINE AND SCIENCE

“Fraxion gives me more transparency, so I can see everything I need to see. I don't have to check up on people. So it definitely gives me a lot more time to do other things that I should be doing and allows me a level of peace of mind that the system is doing what it needs to do. I don't have to rely on people to be amazing because the system is.”



SEAN F
FINANCE DIRECTOR, CUBE WORKSPACE

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ABOUT MEDIUS



Medius is a leading global provider of cloud-based spend management solutions, helping organizations drive their business forward by enabling best-in-class process efficiency, cost saving opportunities and greater financial control. Nearly 4,000 customers and 500,000 unique users worldwide use Medius spend management solutions, managing transactions worth more than \$160 billion annually.

114

Total Customer References

[VIEW ALL REFERENCES](#)

Featured Testimonials

“We have had an ambition for a number of years now to move all of our European operations to a common eProcurement platform that can transform our purchasing and finance processes for both our purchasers and suppliers.”



BARRY WILMER
DEVELOPMENT MANAGER, NISSAN

“They’ve earned a reputation for putting the customer first and this certainly was evident in all of our interactions with the Medius team.”



JACCO DAEMEN
FINANCE TRANSFORMATION MANAGER, CEVA LOGISTICS

“Medius highlighted the difference between an out-of-the-box and bespoke solution. The role configuration options in Medius, such as delegation of authority, were advantageous and simple.”



MICHAEL GOWING
HEAD OF FP&A, TOGA

“Medius supports procurement processes from initial sourcing through to supplier onboarding, improved supplier information, risk management and contract management. We now have a genuinely joined up view of all supplier data, relationships and activities.”



HEAD OF PROCUREMENT
THE COVENTRY BUILDING SOCIETY

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ABOUT OPUSCAPITA

OpusCapita

OpusCapita helps organizations sell, buy and pay more effectively by providing them with source-to-pay and order-to-cash solutions. With 600 million transactions processed annually by over 8,000 customers across more than 100 countries, they have created a global ecosystem where buyers, suppliers, banks and other parties connect, transact and grow. Together with their customers, OpusCapita is transforming sales, procurement and financial processes for the digital age. In 2016, OpusCapita's net sales were EUR 240 million and employed 2,000 professionals. Founded in 1984, OpusCapita is headquartered in Helsinki, Finland.

132

Total Customer References

[VIEW ALL REFERENCES](#)

Featured Testimonials

“We chose OpusCapita as our partner because they had a comprehensive view and were able to rapidly offer systems and services that met our needs.”



YARON NADBORNIK
HEAD OF PURCHASING, SATO CORPORATION

“We have a good partnership, which means that OpusCapita actively suggests development ideas and we are able to make our own needs heard. OpusCapita provides good support for our own activities and development work.”



HENNA MAJA
PAYMENT TRANSACTIONS AND INVOICING SERVICES UNIT, LOCALTAPIOLA SERVICES

“We are service providers for the purchase of media and specialized literature. Speed, reliability and efficiency of our web-supported procurement processes are based on OpusCapita technology. This has considerably contributed to the fact that we have become the leading media procurers in the German-speaking markets.”



PHILIPP WOERMANN
CEO, IMS INTERNATIONALER MEDIEN SERVICE

“With OpusCapita we have not only been able to monitor and control our spend much better, we have also seen other cost saving effects like automated order process (at the supplier), more correct invoices, pre-coded cost allocation, etc.”



RAMIRENT

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SIEMENS



MAERSK

Johnson & Johnson



ALTIA
— YOUR 1ST CHOICE —



ABOUT PERISCOPE HOLDINGS

periscope.
powered by **mdf commerce**

Periscope Holdings, Inc. is a company focused on transforming procurement by empowering and connecting buyers and suppliers with leading technology and solutions. For Buyers, Periscope offers an eProcurement software suite BuySpeed™, holds the exclusive license to the NIGP Commodity/Services Code, manages the NIGP Consulting Program and delivers Strategic Services. For Suppliers, Periscope provides BidSync bid notification system, RFP writing services and spend analytics tools. Their solutions eradicate waste to maximize the value of every dollar spent. They streamline processes, increase efficiency, decrease expenditures, and create transparency.

43

Total Customer References

[VIEW ALL REFERENCES](#)

Featured Testimonials

“The BidSync site is very easy to use. Every morning when I check my emails, there is one from BidSync displaying all the bids that I might be interested in. When I log in to the website, all my bids are in one place. The interface is so easy to navigate. For the price we pay, you can't beat it.”



ERIC BUHLMAN
WEB MARKETING MANAGER, WHITAKER BROTHERS

“I use BidSync every day. Almost every single day, there is at least one opportunity that I would bid on. I get the information via automatic emails and in-portal notifications, then, I submit bids online through that same BidSync LinksPlus portal. It's extremely user-friendly compared to a lot of other platforms. I have experience with other bid notification services and BidSync is my favorite by far.”



BETH MEISHEID
PROJECT SPECIALIST, PROFORCE LAW ENFORCEMENT

“Once you invest in a procurement system, it's not a simple thing to reverse or replace, so you've got to pick a good partner. Periscope has a great company culture, they're extremely accessible, and they're always straight with us.”



KEVIN BEARDSLEY
DIRECTOR OF PURCHASING, VIRGINIA BEACH CITY PUBLIC SCHOOLS

“BuySpeed's functionality and Periscope's consulting approach have allowed us to implement ProcureAZ on-time, on-budget and with meaningful savings realized by the State. We couldn't have asked for a better fit for our statewide purchasing process.”



JEAN CLARK
PROCUREMENT ADMINISTRATOR, STATE OF ARIZONA

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MARICOPA
COUNTYAZ





ABOUT PROCUREWARE



ProcureWare delivers procurement software-as-a-service that streamlines supplier management, sourcing, and contract management for large and small private and public sector organizations. Their eBid eXchange system is used daily by over 300 organizations to save time and money in the procurement process. ProcureWare is easy-to-use, rapidly deployable, affordable, and customizable. It is used by large and small businesses as well as public sector organizations.

29

Total Customer References

[VIEW ALL REFERENCES](#)

Featured Testimonials

“With [ProcureWare] it is easy and fast to disseminate information to our contractors and subcontractors.”



JASON EDENS
SENIOR PROGRAM ADMINISTRATOR, CITY OF SEATTLE

“For too many years my agency struggled with a manual procurement process that was inefficient and expensive. We turned to [ProcureWare] to centralize our procurement process. It revolutionized our department.”



PROCUREMENT ADMINISTRATOR
MIDWEST UTILITY

“The software solution is secure, user-friendly, and provides powerful functionality.”



EUROPEAN DEFENSE AGENCY

“The product has continually been improved to meet our needs over the 9 years we have used it. Responsiveness to customer needs and problems has been outstanding over the course of our business relationship. I highly recommend the [ProcureWare solution] to improve efficiency in the contracting and bid solicitation process. As a company, I also highly recommend [ProcureWare] – they have consistently provided outstanding customer service, technical support, and general responsiveness to customer problems and inquiries. They have been a pleasure to work with.”



CRAIG WEDDLE
FORMER SUPPORT SERVICES DIRECTOR, GRANT PUD

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ABOUT TRADOGRAM

TRADOGRAM

Tradogram is a business spend management solution that is built using the latest cloud technology. Their solution empowers buyers and purchasing decision-makers in 80+ countries worldwide to control costs and automate processes like procurement, supplier management, sourcing, Accounts-Payable, and spend analysis. Tradogram also integrates with all Accounting and ERP systems. Simple. Flexible. Affordable - Procurement Software

39

Total Customer References

[VIEW ALL REFERENCES](#)

Featured Testimonials

“Our company has been looking for procurement solutions for along time. Tradogram is the best system among them that we have seen and experienced. I advise everyone to try - you won't regret it.”



TEIMURAZ KVARATSKHELIA
CIO, AVERSI-PHARMA LTD.

“Features on Tradogram are easy to use. It's nice to look at and the customer support is superb. The vendor portal is very helpful and easy for our vendors to create online invoices.”



JEANNE HLEBO
VENDOR RELATIONS, COMPASS CHARTER SCHOOLS

“Tradogram has been very good from the inception. The support level is very good, the software is easy to use and to teach to staff members. We are very happy with the software.”



THOMAS ALLINA
CFO, NIKKI BEACH

“Great experience from initial presentation, testing, implementation and thorough support. Tradogram was very easy to customize and use. Setup and configuration was simple and easy to maintain.”



JOEL GERBER
SVP TECHNOLOGY, ADHERIS HEALTH

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ABOUT BONFIRE



With Bonfire, bring all your sourcing activities online—ensuring 100% compliance, shortening evaluation times, and improving transparency. But we don't stop there. Bonfire empowers procurement teams as strategic advisors to your organization. Collaboration and alignment tools bring agencies together, and national bid and RFP data is served in-app, enabling procurement to provide strategic guidance to your peers and organization.

49

Total Customer References

[VIEW ALL REFERENCES](#)

Featured Testimonials

“For me, it's a real benefit to not have to be mailing the documents. It's a huge time saver to be able to share documents instantly.”



JANICE VERHAGEN
PROCUREMENT AND CONTRACTS SPECIALIST, WESTERN UNIVERSITY

“My procurement superpower is vendor diversity. I use Bonfire to support my community and promote competition by contracting with small and disadvantaged businesses.”



BOYD DONAVON
ASSISTANT PURCHASING AGENT, VENTURA COUNTY

“My procurement superpower is client service. I use Bonfire to drive the best possible experiences for my stakeholders and vendors, ensuring that their needs are met efficiently and effectively.”



CINDY TROYER
PURCHASING AGENT, CITY OF CORINTH

“I really feel like I have a team. Any time I have a question, I am almost guaranteed to hear from someone at Bonfire within 5 to 10 minutes. Especially in my type of work, I need an answer and I usually need it yesterday, so it's helpful that Bonfire is as responsive as they are.”



JENNIFER FRATES
CHIEF PROCUREMENT OFFICER, BARNSTABLE COUNTY

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ABOUT ESM SOLUTIONS



ESM delivers customized spend management and eProcurement solutions that ensures you complete control throughout the purchasing lifecycle, including sourcing, procurement, invoicing, reporting, and contract management. Through their tailored applications and services, they help organizations address operational needs by saving time, cutting costs, and providing steadfast support.

59

Total Customer References

[VIEW ALL REFERENCES](#)

Featured Testimonials

“ESM has been a great partner with us, customizing their portal to fit our workflow with minimal time and effort from purchasing staff.”



MARGE DUNEHEW
DIRECTOR OF PROCUREMENT AND AUXILIARY SERVICES, HAMPSHIRE COLLEGE

“At times, purchasing departments are looked upon as inhibitors or roadblocks to meeting departmental needs. Procurement automation with ESM Solutions provides a documented ‘paperless trail’ to assist with problem solving.”



WILLIAM LYLE
DIRECTOR OF PURCHASING, DELAWARE VALLEY UNIVERSITY

“Procurex has had the opportunity to partner with many companies in this space, and are proud to say that ESM is our partner of choice when it comes to delivering reverse auction results that are paired with a top-tier eProcurement partner.”



BRET GRADY
CEO, PROCUREX

“Agiloft values ESM as a trusted and reliable partner. They have a deep understanding of procurement needs and a product that is focused on meeting them. Our relationship with ESM has been critical to our success, and their experienced and knowledgeable team has consistently exceeded our expectations.”



COLIN EARL
CEO, AGILOFT

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ABOUT MARKET DOJO



Market Dojo is a UK based software company that offers an array of capabilities to help procurement professionals get the most out of their sourcing and supplier engagement activities. Whether you're looking to run 'on the spot' eAuctions, rearrange your Supplier Onboarding process, or simply a safe place to store all your important supplier contracts, we have the tools to help. Developed by procurement professionals, Market Dojo offers multiple web-hosted software solutions that aim to assist in multiple areas of the procurement process.



118

Total Customer References

[VIEW ALL REFERENCES](#)

Featured Testimonials

“Since upgrading our dashboard, Market Dojo's integration with Microsoft Power BI has successfully provided intelligence directly within the Market Dojo portal. Reports facilitating the intelligence, automatically refresh on a daily basis, providing information which now significantly contributes towards the management of suppliers and achieving Sopra Steria's sustainable supply chain objectives.”



GRAHAM ROBERTS
PROCUREMENT DEVELOPMENT MANAGER, SOPRA STERIA

“Market Dojo have a great reputation in the market, and we quickly saw why. Their highly intuitive tools combined with the proactive support & advice from their Customer Success team helped us enormously. The Market Dojo Leadership would regularly offer to meet to discuss our partnership, giving me confidence that our needs were addressed. I would have no hesitation to recommend Market Dojo to global Procurement teams that wish to see instant results from best-of-breed procurement technology.”



CHRIS KAYATZ
PROCUREMENT & SUPPLY CHAIN, IWG

“Market Dojo has quickly become a key tool for our procurement activities. Our business is based on supplying quality products at competitive prices. Market Dojo allows us to do this in a highly efficient and transparent manner.”



MARTIN BREDEBUSCH
BUYER SCM, BOSCH

“The eAuction platform provided by Market Dojo has enabled us to drive further efficiency in our Procurement processes at a time when budgets are under tight constraints. The training and support they have provided has been invaluable and allowed us to run events in complex procurements. We look forward to working with them further on future events to continue to deliver increased efficiency.”



PAUL MCGINNES
HEAD OF PROCUREMENT & FACILITIES MANAGEMENT, HOUSING AND CARE 21

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94

Total Customer References

[VIEW ALL REFERENCES](#)

ABOUT PAIRSOFT



PairSoft brings together three industry leaders - PaperSave, WorkPlace, and DocuPeak - to form the strongest procure-to-pay platform for the mid-market and enterprise, with close integrations to Microsoft Dynamics, Blackbaud, Oracle NetSuite, and Sage Intacct ERPs.

Featured Testimonials

“Before PunchOut, purchase orders and invoices never matched, due to the constantly changing products and cost of medical equipment. PunchOut has allowed us to have a real time platform to capture the current cost.”



REBECCA OXLEY
PURCHASING MANAGER, CONCORDE CAREER COLLEGE

“If you're looking for something to automate your workflow, create electronic records, and a way to be able to track documentation, PairSoft is perfectly competent and straightforward.”



KENT FARVER
DIRECTOR OF FINANCE, METRO WASTE AUTHORITY

“With Punchout, we can shop the vendor's websites normally, and during check out, PairSoft creates a requisition that then enters the normal approval routing workflow.”



JEFF NEUENSHWANDER
BUSINESS ANALYST III, BONITA SPRINGS UTILITIES

“Procurement automation delivers 21% lower labor costs and 29% fewer full-time equivalent staff.”



THE HACKETT GROUP

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ABOUT PRECORO



A beautiful and innovative Procurement Software for small and mid-sized businesses that don't require time for implementation and have flexible open pricing. Precoro helps companies in 50 countries to eliminate manual work, improve visibility, and control their purchases in the best way. Streamlined approvals, controlled budgets, easy PR, and PO processes - all that you need to save lots of time and money.

32

Total Customer References

[VIEW ALL REFERENCES](#)

Featured Testimonials

“With its budgets module, visual analytics and reports, Precoro helped us obtain complete control on all of our spends. Plus, it has the most user-friendly interface. With Precoro, we have our spend management and purchasing process smoothed out in one tool.”



LEAH D.
BUDGET OFFICER, SUPPORTNINJA

“Precoro is a complete purchasing solution that fits our process best. We were looking for a tool to manage our inventory catalog across multiple departments, monitor goods, assets and track budgets — Precoro support team has gone above and beyond to deliver that.”



BRENDA G.
PROCUREMENT MANAGER, ORKIDSTUDIO

“Using a single system helps us quickly and easily manage orders from any number of suppliers and receive detailed reporting online and for any period, in one place. The system allows to diversify the supplier base, minimize risks, and consolidate the flow of purchases.”



ANDRII TITOV
HEAD OF PROCUREMENT, CIKLUM

“The main reason why I use Precoro is to combine all the suppliers' catalogs in one. Precoro professionally does the following job. In addition, it is relatively cheap and very easy in use.”



MICHAEL P.
HEAD OF PROCUREMENT, CURTINS

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ABOUT PROCUREMENTEXPRESS.COM

Procurement
express.com

ProcurementExpress.com was founded in 2014 by an executive team steeped in customer service and product development experience. Since then, the company has progressed into multinational offices, with award-winning customer support and an efficient, reliable app. The direction of development is to end wasted spend for any size company, guided by the words: pragmatic, straightforward and anti-procrastination. These 3 words enable software that contorts to your needs and not the other way around. Thus, they save 10% of spend daily for a wide variety of industries, including construction, non-profit, events, and software. But they know the app is not everything and behind ProcurementExpress.com is a team of humans rooting for your success.

137

Total Customer References

[VIEW ALL REFERENCES](#)

Featured Testimonials

“I really like how everything is organized and how it makes getting approvals on purchase orders done a lot faster. It's done more efficiently. Everything is there and if I need to look up an old order or cross reference the PO number, I can find it in seconds. Saves so much time.”



SHANE BAGE
MARKETING MANAGER, LIVING WATER RESORTS

“Using ProcurementExpress.com is a breeze compared to products that I have used in the past. Easy to use on a variety of platforms. Extremely user friendly and easy to train employees on the system.”



LONNIE ROGERS
PROJECT MANAGER, HOLLOMAN CORPORATION

“We have been using ProcurementExpress.com for a couple of months and our team find it very user-friendly. I find it very easy to track spend across budgets and departments. Pros: Ease of use and prompt responses from customer support.”



PAMELA TIERNEY-WIGG
FINANCIAL CONTROLLER, GROUND CONTROL PRODUCTIONS

“We all do our PO requests through ProcurementExpress.com, and as a green company it's important to save on paper - with ProcurementExpress.com we are able to track everything to the day, store our PO's electronically, access them from anywhere, and save time and money.”



JARON MADER
LEAD GRAPHIC DESIGNER, SUSTAINABLE PRODUCE URBAN DELIVERY

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ABOUT UNIMARKET



Unimarket's cloud-based source-to-settle system brings spend management into one place in a simple, easy-to-use solution. With 12 years in eProcurement and a multitude of Higher Education customers across the globe, they understand what institutions need and how to best get them to their goals. Unimarket was built on a single unified platform, and employs efficient, user-friendly technology to bring together buyers with suppliers, streamline processes, and deliver real value. But Unimarket is more than just its innovative procurement technology: they aim to provide software that their users love to work with, and to be the company that their customers love to do business with.

35

Total Customer References

[VIEW ALL REFERENCES](#)

Featured Testimonials

“Probably one of the easiest parts of the process. User reception was immediately very positive and use of the system has been growing rapidly over the months.”



BEATRIZ CASTANO
PROCUREMENT DIRECTOR, NASSAU COMMUNITY COLLEGE

“People love Unimarket. Compared to our previous system, it is easy to use, intuitive and even the training is straightforward.”



JANE ALTEMOSE
DIRECTOR OF PURCHASING SERVICE, LEHIGH UNIVERSITY

“Unimarket is a valuable investment that is changing our procurement process from transactional to strategic.”



WANDA HERNANDEZ
EXECUTIVE DIRECTOR OF OPERATIONS AND PROCUREMENT, TOURO COLLEGE AND UNIVERSITY SYSTEM

“We were looking for a system that was going to be easy for our employees to use. We wanted to automate the process and make it streamlined from beginning to end. Unimarket was able to provide all of that for us.”



DAISY ANDERSON
DIRECTOR OF PROCUREMENT SERVICES, MESSIAH COLLEGE

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