

CPQ Software Category

FALL 2026
Customer Success Report





CPQ Software Category

Configure Price Quote (CPQ) software means you can give a sales quote at the most competitive price. CPQ software can price goods and services according to cost, competition and other economic factors.

CPQ software will help your business find the right price according to many variables. CPQ software can aggregate these variables so that you can arrange your products and services in the best way to optimize sales and profits, such as bundling or upselling. The quote app takes into account costs, competition and other economic factors to provide a sales quote for customers at the best price.

Customer Success Report Ranking Methodology

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

The overall Customer Success ranking is a weighted average based on 3 parts:



CONTENT SCORE

- ✓ Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- ✓ Customer reference rating score
- ✓ Year-over-year change in amount of customer references on FeaturedCustomers platform
- ✓ Total # of profile views on FeaturedCustomers platform
- ✓ Total # of customer reference views on FeaturedCustomers platform



MARKET PRESENCE SCORE

- ✓ Social media followers including LinkedIn, Twitter, & Facebook
- ✓ Vendor momentum based on web traffic and search trends
- ✓ Organic SEO key term rankings
- ✓ Company presence including # of press mentions



COMPANY SCORE

- ✓ Total # of employees (based on social media and public resources)
- ✓ Year-over-year change in # of employees over past 12 months
- ✓ Glassdoor ranking
- ✓ Venture capital raised

Award Levels



MARKET LEADER

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



TOP PERFORMER

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.



RISING STAR

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.

2026 Customer Success Awards

Check out this list of the highest rated CPQ Software based on the FeaturedCustomers Customer Success Report.



* Companies listed in alphabetical order



2026

**CPQ
SOFTWARE**

MARKET LEADER



ABOUT CINCOM



You manufacture and sell highly configurable products across a number of different channels. Despite the complexity of your products, your customers still demand a fast, simple buying experience. Cincom CPQSync empowers your sales reps to deliver the experience your customers want through simplified product configuration, dynamic pricing and faster time-to-quote, ensuring your customer gets the product they need at the right price. That's how Cincom CPQSync helps you win more business, operate more efficiently and deliver as promised.

47

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“Cincom CPQ is having a large positive impact on our sales, sales support and our install support teams. It's already made it easier to onboard new sales reps because many of the rules they previously had to remember are embedded in the application. Our veteran reps really like carrying a thin tablet instead of a 12-inch binder and a folder full of paper forms when they walk into a house. And the professional presentation seems to be having a positive impact on our customers, too.”

KEITH BRIERLEY-BOWERS
DIRECTOR OF BUSINESS PROCESSES, BGE HOME

“Eloquence is the best of the best. It equipped my team with the best tools for generating and delivering personalized member communications. The service we receive from Cincom's team is great, and we are more than happy with them as our member communications partner.”

CARA KLINGER
SUPERVISOR OF POPULATION HEALTH SPECIALISTS/
BUSINESS SYSTEMS SPECIALISTS, NETWORK HEALTH

“From the beginning, Cincom was very easy to work with, A to Z, nuts and bolts, everything. There was nothing unexpected that caught us by surprise.”

MIKE POHLAND
HM PROJECT MANAGER, HM INSURANCE GROUP

“Cincom is by far the most flexible and intuitive product we saw.”

RANDY WISSINGER
VICE-PRESIDENT OF FINANCE, DAYTON PROGRESS

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ABOUT CLOUDSENSE



Since 2009, CloudSense has helped telecommunications and media businesses to succeed in a competitive, digital-first economy by transforming their end-to-end sales processes to increase productivity and boost profitability. With over 100 successful CPQ implementations over 15 years, we have assembled a global team of 250+ solutions consultants who steer every client engagement towards success. Our team combines deep industry knowledge with CPQ domain experience, setting CloudSense apart in terms of achieving business outcomes. We leverage a clear and proven...

43

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“The CloudSense Telecoms Platform is streamlining the way we sell. This project will simplify our processes, enabling us to configure, price and quote for new and existing services quickly, while offering a smooth and straightforward customer journey. This implementation is critical to support our ambitious growth plans. We looked at several other Salesforce native providers when scoping the project, and CloudSense stood out with its CPQ capability.”

CORESITE REPRESENTATIVE
VICE PRESIDENT OF FINANCE AND CORPORATE
OPERATIONS, CORESITE

“Liberty Global has worked with CloudSense since 2019. Previously, we had struggled with slow quote times and drawn out approval processes, since, in absence of an advanced system, they had to be done manually. Since implementing CloudSense, we can provide customer quotes 5 times faster and more efficiently.”

THIERRY LUTONTO
PARTNER SERVICE MANAGEMENT, LIBERTY GLOBAL

“CloudSense has seamlessly extended Salesforce, enabling us to improve our accuracy and provide a joined-up, customer-centric service all the way from quotes and the delivery of orders, right through to our eCommerce offering.”

NATALIE DAVIES
HEAD OF CUSTOMER EXPERIENCE, MOMENTUM
ENERGY

“The CloudSense platform gives O2 a platform that joins together the different sales channels throughout the sales journey meaning customers end up with one order and one bill.”

BRENDAN O'ROURKE
CHIEF INFORMATION OFFICER, TELEFONICA O2

easyJet



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ABOUT CONGA

conga

Conga developed its suite of enterprise-grade Intelligent Document Automation solutions to help businesses optimize their CRM investments. The Conga Suite, which includes Conga Composer, Conga Contracts, Conga ActionGrid, and Conga Sign, simplifies and automates data, documents, contracts, signing, and reporting. As a Salesforce Platinum ISV Partner, Conga is committed to providing its customers with enterprise-grade infrastructure, security, and solutions. In fact, more than 650,000 users in 85 countries across all industries rely on Conga applications to fully utilize their Salesforce data, including Hilton Worldwide, Schumacher Group, and...

389

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“Conga was the best choice for IZIVIA. Beyond simply fitting our needs, it combined simplicity in implementation within the Salesforce environment and day-to-day operations. Working with a single provider for both needs made our processes more streamlined.”

FRED COSSON
DELIVERY MANAGER, IZIVIA

“Conga is strategic for us. It provides process improvement opportunities in our high-touch segment and also automation opportunities for the customers in our no-touch, high-volume segment.”

MANUEL LOPEZ
SR. LEADER OF STRATEGIC CONTRACTING & PROPOSAL MANAGEMENT, COTALITY

“Conga Composer has enabled us to scale our candidate support by 3x, I estimate we’ve reduced 16 hours’ worth of admin work in a typical candidate cycle to just 30 minutes thanks to Conga.”

JACOB HILL
MANAGING DIRECTOR & FOUNDER, OFFPLOY

“The products and solutions are leading-edge. They understand our challenges and objectives and connected their products to our needs in a much better way than any other competitor.”

GREG MCLAUGHLIN
SR. DIRECTOR OF BUSINESS AUTOMATION SOLUTIONS, XANDER

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ABOUT EXPERLOGIX



Experlogix is an enterprise SaaS company that helps businesses simplify sales and revenue growth while improving productivity. Our solutions cut through operational complexity, so your teams move faster and deliver experiences customers love. Since 2000, we've empowered thousands of organizations worldwide with two product lines that work together or independently: • CPQ (Configure, Price, Quote): Replace spreadsheets and manual reviews with intelligent configuration, pricing, and approval workflows. Generate fast, accurate quotes in...

247

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“We can solve our most complex business document requirements with Experlogix... We have freedom to walk into business meetings and just listen to them.”

GREG ROBINSON
SENIOR DIRECTOR, ENTERPRISE ARCHITECTURE AND
DEVELOPMENT, IMAGINE360

“Rules creation in Experlogix is much easier than our previous system, allowing multiple steps in a single rule which gives us more flexibility for the business.”

LINDA MUOIO
MANAGER OF SALES SYSTEMS, ALTERA DIGITAL HEALTH

“We’re raving fans. I love this product. It’s my favorite product to work with.”

JEFF LUCAS
DIRECTOR OF CONTINUOUS IMPROVEMENT, LUDOWICI
ROOF TILE

“It is truly one of the easiest CPQs I’ve ever dealt with.”

JENNIFER COLLINS
VP OF MARKETING, VENTUROSUS

TRUSTED BY





ABOUT ORACLE CPQ

ORACLE
CONFIGURE, PRICE,
AND QUOTE
CLOUD

Oracle CPQ is a solution that helps enterprises and fast-growing companies by improving margins and sales productivity through increased business agility. Flexible, scalable, and enterprise-ready, Oracle CPQ enables you to accurately capture orders for complex products and services and generate quotes within minutes.

96

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“We look at our relationship with Oracle as very symbiotic. We can learn from them in terms of what the best practices are, and in turn, provide them insight into the growing needs of a manufacturing organization so they can make their products even better.”

RAJESH GANESH
CHIEF FINANCIAL OFFICER, RAYCHEM RPG

“Oracle CPQ Cloud is an enterprise-class platform that enables us to adapt to our ever-evolving business requirements with a scalable, flexible solution. Without Oracle CPQ Cloud Service, we would be at a competitive disadvantage.”

MICHAEL MARCELLIN
CHIEF MARKETING OFFICER, JUNIPER NETWORKS

“DataFox was very helpful in getting us through the first phase of operationalizing our Symantec acquisition—and in record time. We wouldn’t do it again without you.”

AJIT OAK
SENIOR MANAGER, BUSINESS INTELLIGENCE,
BROADCOM

“Oracle CPQ is improving our forecasting and production planning, and helping our dealers convert more quotes into more sales.”

SUNNY SANYAL
VICE PRESIDENT OF GLOBAL MARKETING, HYSTER-YALE

TRUSTED BY





ABOUT PROS



PROS Holdings, Inc. (NYSE: PRO) is a leading provider of SaaS solutions that optimize shopping and selling experiences. Built on the PROS Platform, these intelligent solutions leverage business AI, intuitive user experiences and process automation to deliver frictionless, personalized purchasing experiences designed to meet the real-time demands of today's B2B and B2C omnichannel shoppers, regardless of industry. To learn more, visit www.pros.com.

349

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“PROS helped us meet our moment. When failure wasn't an option, airTRFX gave us the speed, consistency, and customer focus we needed. We used dynamic ads and full-funnel strategy to make sure we got it right, because tourism is the backbone of our economy.”

JAMEEL MOHAMMED
SENIOR MANAGER OF DIGITAL AND ECOMMERCE, FIJI AIRWAYS

“With PROS, we combined load factor data and local insights to optimize campaigns. airTRFX helps us showcase dynamic offers, driving performance, and delivering better results.”

CIRO LUIZ NOVELLO
SENIOR MANAGER OF CRM AND PERFORMANCE, AZUL AIRLINES

“airTRFX allowed our regional teams to create landing pages with localized fares and languages. It transformed our marketing from static, low-performing pages to feature-rich ones tailored to each market.”

PARK YONG HWA
ASSOCIATE MANAGER, KOREAN AIR

“PROS Offer Marketing solutions have created so much efficiency for us and have truly been like an extension of our marketing team.”

ANGELA VARGO
VP OF MARKETING, BREEZE AIRWAYS

TRUSTED BY





ABOUT SALESFORCE CPQ



Salesforce CPQ gives your company the tools you need to take control of the sales process from quote to cash. With the help of Salesforce CPQ, you can send invoices and collect cash with ease. Manage subscription billing with flexible terms. Leverage the AppExchange and their ISV partners to integrate with ERP. Quickly recognize revenue and report on quotes, orders, invoices, and payments for actionable intelligence. Streamline pricing, discounting, and approvals. Spend less time in spreadsheets and emails. Submit proposals that look the way you want every time.

25

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“CPQ for us was a no-brainer. It’s all the automation that you can do that makes a big difference. It’s really streamlined the quoting process for us massively and being able to do custom things for our industry that we couldn’t do before.”

RUDI KHOURY
EXECUTIVE VICE PRESIDENT, FISHER & PAYKEL

“Within 2 weeks I was creating products and configurations and bundles. It was very easy to understand, very easy to implement.”

RUCHIKA CHOPRA
MANAGER SALES OPERATIONS, HPE NIMBLE STORAGE

“Our CPQ initiative led us to a complete digital transformation that changed our 38-year-old company forever.”

STEVE STESSMAN
VICE PRESIDENT OF RETAIL SALES, TUFF SHED

“CPQ helps us serve our customers better while improving the way we work as a team.”

ULI ZOOTA
GLOBAL HEAD OF STRATEGIC PRICING, ALCON

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ABOUT TACTON



Tacton is a leading SaaS company trusted by global manufacturers. Tacton Trusted Configuration simplifies sales for manufacturers of complex products. Tacton's Configure Price Quote software is named a Leader by Gartner in the Magic Quadrant for CPQ Application Suites and is recognized for its advanced product configuration and visualization capabilities. Tacton's founders pioneered computer-based product configuration which today powers Tacton CPQ and CAD Design Automation. Since 1998, Tacton is trusted by global customers such as ABB, Daimler, MAN, Scania, Siemens, Xylem, and Yaskawa. It is co-headquartered in Chicago and Stockholm, with...

77

TOTAL CUSTOMER REFERENCES

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FEATURED TESTIMONIALS

“CPQ gives our sales teams access to our entire product line, and they are able to come up with new innovative solutions for our customers, based on reliable product information. Project managers and those overseeing the production trust that they can deliver what was promised to the customer.”

BASTIAN FIETJE
HEAD OF GROUPS PROJECTS, PLUS PACK

“We have a great cooperation with Tacton, we've found them to be very flexible and responsive. It feels more like a partnership rather than a customer, supplier relationship and they are really helping us to succeed.”

SICCO SAFT
BUSINESS ANALYST, MEYN

“Products are already validated from a design and manufacturing point of view before an order is placed.”

MARCEL WALVOORT
MANAGER PRODUCT CONFIGURATOR, KRAMP

“Tacton is the most important sales tool we have. It is easy, fast and we can't work without it!”

MARTIN BJÖRKLUND
SALES TOOLS RESPONSIBLE, SWISSLOG

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INSTA

HUSKY

fluida
an Infosys company





ABOUT VENDA VO



Vendavo powers the shift to digital business for the world's most demanding B2B companies, unlocking value, growing margin and accelerating revenue. With the Vendavo Commercial Excellence platform, companies develop dynamic customer insights and optimal pricing strategies that maximize margin, boost sales effectiveness and improve customer experience. With an annual margin improvement totaling more than \$2.5 billion across companies in chemicals, distribution, high-tech and manufacturing, Vendavo delivers cutting-edge analytics and deep industry expertise that help companies stay one step...

143

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“Vendavo pushes us to go that extra mile. It's not just about the pricing, it's about delivering real value by making sure our sales teams' work flows smoothly across systems. That seamless connection between platforms helps us stay focused on what matters most: our customers.”

HANNA-KAISA DESAVELLE
COMMERCIAL EXCELLENCE MANAGER, HUHTAMAKI
FIBER FOODSERVICE

“Vendavo really took the time to learn the business and transformed the pricing function as a whole and really enabled us [to] hit the ground running. Day one, we we're able to accelerate our business case and pay back the investment six months earlier than expected through this change management.”

JUSTIN EISENHART
VICE PRESIDENT OF FINANCE, AMERISOURCEBERGEN

“The experience working with Vendavo has been very strong. They have a great technology foundation that scales very well for our customers and for our needs. Vendavo has allowed us to give our customers accurate pricing at a national scale.”

MIKE KAECELE
DIRECTOR OF BUSINESS SOLUTIONS, ABC SUPPLY CO.
INC.

“That's another success story of CPQ, the very close alignment with our manufacturer. It is really nice for us to have a seamless relationship as it relates to their products.”

HALEY
GOSIGER AUTOMATION

TRUSTED BY

PHILIPS

TruckPro

3M Science.
Applied to Life.™

AIRBUS


CardinalHealth



ABOUT ZUORA



Zuora provides a leading monetization suite for modern businesses across all industries, enabling companies to unlock and grow customer-centric business models. Zuora serves as an intelligent hub that monetizes and orchestrates the complete quote to cash and revenue recognition process at scale. Through its industry leading technology and expertise, Zuora helps more than 1,000 companies around the world, including BMC Software, Box, Caterpillar, General Motors, Penske Media Corporation, Schneider Electric, Siemens and Zoom nurture and monetize direct, digital customer relationships. Headquartered in Silicon Valley, Zuora operates offices around...

354

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“Zuora Billing and Revenue have given us the structure and automation we needed to transform finance from a bottleneck into a growth enabler. We’ve gone from good enough to truly building for a bigger future.”

RYAN GRUHLKE
CONTROLLER, HIREOLOGY

“We partnered with Zuora to help scale up our growth strategy. We love their codeless product catalog which gives us the agility to package and go-to-market with a robust set of compliance offerings.”

SHRAV MEHTA
FOUNDER, SECUREFRAME

“Zephrr was key to building our new technology stack here at NENI and allowed us to make changes to our decision engine on the fly.”

GARY LAVARIERE
CHIEF REVENUE OFFICER, NEWSPAPERS OF NEW ENGLAND, INC.

“Ultimately, this was the straw that broke the camel's back, and we had to bring in Zuora for an automated revenue system.”

PRISCILLA ROSSOUW
DIRECTOR OF ORDER TO CASH, APPFOLIO

TRUSTED BY







ABOUT CONFIGIT

Configit®

Configit provides manufacturing companies with the most robust configuration platform in the industry to meet these challenges. They build configuration solutions for manufacturing companies to master the challenges of getting configurable products and services to market faster, and to sell, manufacture, and service them more effectively. Trusted by global Fortune 500 companies for their mission-critical functions, their advanced configuration platform handles the most complex products on the...

54

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“CLM (Configuration Lifecycle Management) is really helping us to adopt the digital way of working to change our processes. Having in mind the best-in-class processes which are already embedded in the CLM solution. When we were running a Proof of Concept with Configit, we saw the value of the Virtual Tabulation® technology and how quick it is, how well it is working.”

VAHE TER NIKOGOSYAN
CHIEF DIGITAL OFFICER, SIDEL

“Configit distinguished itself through professionalism and a target-oriented approach during each and every project phase on time and within budget.”

HENNING LOBB-RABE
LHY POWERTRAIN

“Configit has proven itself not only by its exceptional technology, but by its technical expertise and professionalism.”

XERXES GAZDER
DIRECTOR OF IT, JOHNSON CONTROLS

“Configit Quote Desktop leaves no room for error.”

FEDJA VOSS
KEY ACCOUNT MANAGER, GEA TUCHENHAGEN

Demant



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STORZ
KARL STORZ – ENDOSKOPE



PHILIPS



ABOUT CONNECTWISE CPQ



ConnectWise is the world's leading software company dedicated to the success of IT solution providers (TSPs) through unmatched software, services, community, and marketplace of integrations. ConnectWise offers an innovative, integrated, and security-centric platform—Asio™—which provides unmatched flexibility that fuels profitable, long-term growth for partners. ConnectWise enables TSPs to drive business efficiency with automation, IT documentation, and data management capabilities and increase revenue with remote monitoring, cybersecurity, and backup and disaster recovery technologies. For more information,...

172

TOTAL CUSTOMER REFERENCES

**VIEW ALL
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FEATURED TESTIMONIALS

“PitchIT gave me meaningful opportunities. Sean invited me on to multiple podcasts to broadcast our message to the right people. He helped connect me to the people that I needed to connect with: influencers, SMEs and friends. Sean and the PitchIT team gave me a voice.”

ADAM WALTER
PRESIDENT, HUMANIZEIT

“The ConnectWise Partner Program offers easy access to the tools we need to expand our business presence. Not only does it have all the components I require, it also saves me from having to invest time (to design) or capital (to hire) to put it to work.”

JEFF WOLVERTON
CHIEF EXECUTIVE OFFICER, PIVIT STRATEGY

“The ConnectWise tools we use have helped us get our clients to where they need to be, protect them, and keep us working smart.”

RICHARD RUBIN
PRESIDENT AND CEO, ALLIERAD

“ConnectWise Automate doesn't play with automation. It is automation.”

BRIAN KOZARICH
DIRECTOR OF TECHNOLOGY SERVICES, INVINCIA TECHNOLOGIES

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ABOUT DEALHUB

dealhub ai

DealHub's Sales Engagement Platform is a digital work hub for Sales - it is a unified platform that delivers consistent sales engagements at every step of the sales and prospecting processes. DealHub (formerly Valooto) enables Sales reps and buyers to meet, engage and collaborate online on relevant, personalized and dynamic content, while gaining real time insights on buyer engagement and disposition. DealHub.io is trusted by the fastest growing technology companies, including ThoughtSpot, SalesLoft, Sisense, Looker, Clicktale, Tipalti, Dynamic Yield, INFINIDAT, Rubrik, Kaminario and...

190

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“DealHub is the best CPQ for scaling companies. I can administer it myself, our Sales team now has more time to sell, and most importantly our Average Deal Size increased by 15% within months of implementation.”

ALEX MILLER
DIRECTOR OF REVENUE OPERATIONS, SENDOSO

“DealHub is such a smart solution, that using it is a no-brainer. You go through configuration with confidence, and the automated approval workflows do the rest. It's moved us into a digital selling process.”

MARC SANSOME
DIRECTOR OF SALES OPERATIONS, SPOTON

“We explored several CPQ solutions, but only DealHub felt truly modern, market leading, refreshing, quick to deploy, easy to adjust, and capable of fully enabling exactly what we needed.”

THOMAS HORTON
VP OF GTM BUSINESS OPERATIONS, INTUIT

“We thought Salesforce CPQ was the obvious choice, but it lacked speed and flexibility. With DealHub, we managed pricing, configs, and approvals ourselves—no code needed.”

MANOHAR NANDIGAM
SENIOR DIRECTOR - SALES ENABLEMENT & DEAL DESK, MOENGAGE

TRUSTED BY

CAMUNDA

**PHISHME
COFENSE**

» BITMOVIN

blueshift

dynamic yield
by



ABOUT EPICOR

EPICOR

Epicor provides flexible, industry-specific software that is designed around the precise needs of their manufacturing, distribution, retail, and service industry customers. With a deep understanding of your industry, Epicor solutions promote growth while managing complexity. The result is powerful solutions that do exactly what you need to free your resources so you can profitably grow your business.

2052 TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“DocStar helped us enabled us to shrink the time from invoice receipt to payment from seven to ten days to an average of two days. It also empowered our executives to approve invoices from anywhere. Remote access frees you to be wherever you need to be.”

TED BUUCK
DIRECTOR OF SHARED SERVICES, CRESCENT CROWN
DISTRIBUTING

“We knew an ERP platform was a key part of our success. We selected Epicor to help us automate processes, tap into business intelligence, and bring new levels of productivity to product lifecycle management.”

GILLIAN STEELE
HR AND SYSTEMS MANAGER, PHARMAPAC

“Epicor Kinetic deployed in the cloud has the edge in manufacturing and can integrate with Group-level software such as finance and HR. Plus, it's scalable, low-code, and cost-effective for maintenance.”

M A WAJID TANVEER
GROUP CIO, ARABIAN PLASTICS INDUSTRIAL COMPANY

“Data Interchange's flexibility, professionalism and comprehensive approach combined with their extensive experience resulted in a solution that fully met our expectations.”

MICHAŁ MIELECH
MANAGER OF THE ID DEPARTMENT, ADAMPOL

TRUSTED BY





ABOUT QUOTEWERKS

QuoteWerks®

With over 88,000 Users in 101 countries, QuoteWerks is the market-leading sales quoting and proposal solution. What really sets QuoteWerks apart is its turn-key implementation, affordable pricing, legendary phone support, and most importantly the 55+ integrations with CRM, Accounting, Distributors, FedEx/UPS, Leasing, Sales Tax, Microsoft Word, Dell, Cisco, and more. QuoteWerks is used by companies in almost every industry and by companies of all sizes.

91

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“GoldMine serves as a central repository for all of our customer contact information. Unlike Outlook, it allows us to share sales, service and support issues (from phone calls, appointments, e-mails, and faxes) internally and with our dealers and contractors. Also, we can delegate and communicate more effectively when we know each other's schedules.”

TOM PATTERSON
SALES MANAGER, ESPEC NORTH AMERICA

“The introduction of QuoteWerks has meant a vast improvement in the level of service Craigdon Business Gifts provides to its customers. Providing a fast and efficient service for our clients is fundamental for sustaining the long term growth of our business. We are committed to embracing current technologies to assist us in our business goals.”

PATRICK MALONE
GENERAL MANAGER, CRAIGDON BUSINESS GIFTS

“We constantly get comments on how good, professional, and timely our quotes are for customers and prospects. If they only knew how easy it was to make one up!”

JIM HORANY
TEXAS PUMP

“Thank you, Michael. I appreciate your prompt and knowledgeable reply! QuoteWerks support has always been great to work with.”

STAN STRAMEL
COMPUTECH BUSINESS SOLUTIONS

TRUSTED BY

BRIGHTLIGHT





ABOUT REVALIZE



Revalize is the premier idea-to-cash solution on a journey to reshape the future of manufacturing - powering greater outcomes for businesses who design, model, develop and sell, with a portfolio of industry-leading CAD, PLM, and CPQ solutions. The Company serves more than 15,000 customers across the globe. Revalize is a portfolio company of TA Associates and Hg.

62

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“SpecPDM software has been implemented at Dr. Oetker at various locations, in various countries and language versions. It is characterized by transactions and processes that totally map all phases of the product development process such as Recipe Management, Costing, Specifications Management, Declarations and the corresponding storage of data and information up to product implementation and thereafter in a simple manner.”

UDO SPIEGEL
HEAD OF R&D, QUALITY MANAGEMENT, DR. OETKER

“Configure One Cloud creates valid configurations through intuitive, dynamic questioning. It prevents errors in both configurations and pricing. The platform's ability to integrate the exact same configurator into our ERP system and our customer-facing website ensures a consistent experience for everyone.”

KATHY PIZZO
PRODUCT CONFIGURATION, CAREFREE OF COLORADO

“Configure One Cloud has been with us every step of the way. They were able to take our quoting process from days down to minutes, putting out an accurate quote.”

DONNA T.
KOMAR INDUSTRIES, INC.

“Our dealers can create quotes in a matter of minutes no matter where they are. They just love it.”

CHANNON RUFENACHT
PROJECT SPECIALIST, HAAS DOOR

TRUSTED BY







ABOUT APPAROUND



Apparound is an Italian company based in Pisa, at the Cittadella dell'Innovazione in Montacchiello. With their app they have digitised and revolutionised the experience of tens of thousands of sellers and customers. Their solution works on any device, even without an internet connection, and can be used by the seller together with the customer, to configure an offer in real time.

34

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“Thanks to the collaboration with Apparound, we were able to enhance sales operations by optimizing the operation process, offering faster and more personalized service to our customers while increasing productivity. Reducing paper use has simplified our work and had a positive impact on the environment.”

MARCO POGGETTI
HEAD OF OPERATIONS POWER & GAS AND EFFICIENCY,
AGN ENERGIA

“In Apparound we have found a reliable partner who has marked a significant turning point in our sales strategy. A cutting-edge platform, implemented & supported by Cognity, perfectly aligned with the Energy market, which has enabled us to improve the efficiency of internal processes and maximize business performance.”

ALEXANDROS VASILEIADIS
PROJECT OWNER, ZENI

“Working with Apparound has been a true game-changer for us. Thanks to their technology and quick, straightforward support, we have made our commercial process more agile, organized, and compliant. Now, we can manage all contracts dynamically and have a clear, real-time view of our sales team's activities.”

RAFFAELE SCHIAVULLO
CHIEF INFORMATION OFFICER, ITALIA POWER

“By adopting Apparound, we've made a strong move towards evolving our sales strategy. Not only has it transformed our the customer purchasing experience, but its also boosted efficiency of all the related operations, helping us to better meet the ongoing challenges in the market.”

LUCA DAL MOLIN
SALES EXECUTIVE, LENERGY

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ABOUT CAMOS

camos.

A GENII COMPANY

camos relies on strong partners in the areas of technology, implementation and strategy. camos owes its success to the company's employees, who now number more than 100. camos' management ensures that all employees have what they need to perform at their best, and that the work of every individual is optimally coordinated.

54

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“Within a very short space of time, the camos modeller and developer training provided me with an overview of the tools I needed to work with camos Develop. All my questions were answered during the training, with the result that I was quickly able to incorporate camos Develop into the productive daily routine.”

JAN MEYER
SOFTWARE DEVELOPER, WEBER MASCHINENBAU GMBH

“Thanks to camos CPQ and itmX CRM, the creation of standard quotations has been reduced by an average of 45 minutes per quotation. For complex quotation calculations, we now even save several hours of time.”

MARKUS WENDLINGER
PROCESS EXPERT, BRÜCKNER

“The development process is much faster because the 3D models are created automatically as soon as we configure a component in camos CPQ.”

MATTHIAS BRUNS
HEAD OF PROJECT MANAGEMENT AND PROJECT
ENGINEERING, HAUNI

“camos CPQ has made our quote process more efficient in the long term too, as one-off special solutions and their components can be permanently adopted into the portfolio.”

DENIS WAGNER
CONFIGURATION TOOLS TEAM LEADER, SIEMENS

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FESTO

FAUN
KIRCHHOFF GRUPPE

KSB

LIEBHERR

HÖRMANN
Tore • Türen • Zargen • Antriebe



ABOUT ELFSQUAD

elfsquad

Elfsquad is for the manufacturing industry. They know the product. And they know the process. But above all, they know CPQ. The future of configuring, the future of B2B software, the future of your IT landscape. They do this as hard-working experts, with a focus on the growth of your company. To survive, manufacturing businesses should not only redesign their production process but also their pre-production. They are Elfsquad. And they build the best CPQ software on the market. Based on AI. Fully in the cloud. Fully integrated.

61

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“Elfsquad's CPQ software didn't just streamline our quotation process; it transformed the way we do business. Now, our dealers are empowered, our customers are better informed, and we all have a little bit more of a smile at the end of the day.”

JEHANNES BOTTEMA
CHIEF EXECUTIVE OFFICER, SPINDER

“Elfsquad was easy to design and showed a user-friendly impression. Where other packages are dependent on hours of consultancy. Elfsquad even delivered a presentation with a pre-loaded model.”

EDWIN WETELING
COMMERCIAL DIRECTOR, YALA CANVAS LODGES

“Before Elfsquad we felt we were held back, powerless. We were growing 15% per year, doubling every 5 years. It felt stressful. We simply couldn't live up to that anymore.”

DIEKE PLOEG
WSP SYSTEMS

“We chose to build our configurator with Elfsquad CPQ. It was almost unbelievable that our digital sales channel was ready for end customers in only ten days!”

JURRE DERKS
CHIEF EXECUTIVE OFFICER, FIRMA HOUT & STAAL

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Fulton

GIESEN
coffee-roasters

CELLRO

spinder
DAIRY HOUSING CONCEPTS

KUMATECH BV.



ABOUT GLEANQUOTE



GleanQuote helps sellers that have configuration, pricing and proposal generation challenges. Their CPQ software is easy to implement and even easier to use and integrates seamlessly with the most popular CRMs. Your team will be able to create, send and close even the most complex quotes and proposals in minutes. Everything that goes out to your customer will be compelling, accurate, mistake-proofed and management-approved. Sales and margins will go up. Wasted time and mistakes will go down.

21

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“GleanQuote proposals have a very professional look and the flexibility to help us expand our business and increase sales. GleanQuote integrates very well with HubSpot, and the configuration functionality cuts down quote compilation time and improves accuracy. In terms of GleanQuote support it was excellent. Dennis and the team at GleanQuote were very...”

CAMERON DELL
CHIEF OPERATING OFFICER, CLARION MEDICAL TECHNOLOGIES

“We are so happy with the GleanQuote system. Getting lift quotations previously was time-consuming, messy, and inaccurate until we found the solution, which works with our current CRM. GleanQuote allows us to take quotes to the next level by adding photos, customized pricing, and direct email delivery and may be sent straight to the client's inbox for e-signing and reposting back to us! A simple and effective...”

CHRISTIAN SANBY
SALES MANAGER, DIRECT LIFTS AUSTRALIA

“With GleanQuote we are able to separate quotes by product category and integrate them with HubSpot CRM correctly including discounts and line item changes. Before GleanQuote, we were creating reports in word documents that were then transferred to many different leaders in the company for the various rates. Our biggest challenge was that quotes were taking a long time based on the process. GleanQuote was able to help...”

KASIE DAILEY
MARKETING OPERATIONS MANAGER, VERTE

“GleanQuote is a great product with an amazing support team. We were looking for a better way to provide quotes and estimates to our customers. GleanQuote provides us with a mobile estimating and quoting product that is user-friendly and cost-efficient. We were able to customize and format to meet our specific needs. Using Customer Choice, Add-Ons with UpSell and Cross-Sell allows us to get it right for each customer and...”

MEGGIN MCDERMOTT BRADLEY
VICE PRESIDENT, ALTERNATE POWER SOLUTIONS

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ABOUT SUBSKRIBE



Subskribe is the adaptive CPQ, billing, and revenue platform for modern SaaS companies. Totally unified. No silos. Zero reconciliation, from quote to revenue. Designed in collaboration with some of the world's leading SaaS companies, Subskribe helps businesses maximize revenue with innovative deal structures like ramp-up engagements, mid-term upsells, and flexible discounts. The result is faster time-to-market, increased top-line growth, and massive operational savings.

38

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“Subskribe tightly integrates revenue recognition with quoting and billing, reducing complexity while adding transparency. This is a new and disruptive tool in the market that will help streamline quoting, billing, and revenue recognition processes and operations. You don't need to be an accountant to see the value in that.”

MIHAI FAUR
SVP FINANCE, GLOBAL CONTROLLER, UIPATH

“Subskribe is the most intuitive tool our reps have ever used. It's the fastest path to self-sufficiency I've seen - even reps who struggled with all other CPQs get how to use it and can work independently.”

ERIC MYLL
VP OF REVENUE OPERATIONS AND CUSTOMER
SUCCESS, MERGE

“Subskribe provides an effective and efficient solution, and I was impressed by the ease with which we were able to replace our existing quote-to-cash processes without any hiccups.”

AJOY ANAND
COO, LOGINRADIUS

“The Subskribe team is incredible and we had one of the smoothest implementations of a CPQ system that I have seen. I have many years of CPQ experience, so that is a big compliment.”

JULIE TONSETH
SENIOR DIRECTOR, OPERATIONS, CISCO

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Monograph





ABOUT XAIT



The X factor for winning bids and proposals - We help our clients win business by supporting their sales enablement efforts from quote to contract! Xait is the company behind XaitPorter and XaitCPQ. XaitPorter is a collaborative document production solution that enables several contributors to work on the same document at the same time. This allows management to keep control of the process from day one. XaitPorter automatically takes care of the formatting, layout and numbering according to your guidelines leaving you and your team to focus on the most important part of...

146

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“XaitCPQ is extremely flexible. We are now looking at smarter ways to use the system across other areas of our growing business to deliver further benefits. It is a core component of our vision to expand the sales channel strategy with eCommerce websites and self-service portals that enable key customers to place orders faster.”

MARY OLBRIC
SALES OPERATIONS REPORTING ANALYST, PAR

“XaitCPQ has enabled us to reduce the time taken to prepare accurate quotations by more than 50%, and virtually eliminate errors on entry of configured products to our ERP system.”

PAUL TILBURY
SENIOR PROJECT MANAGER, EUROTERM BY SCHNEIDER ELECTRIC

“Xait's support in terms of method and training contributed to the smooth adoption of the tool.”

MARGAUX AVIEZ
RESEARCH OFFICER, LHOTELLIER

“We've gained in quality, layout and time thanks to XaitProposal.”

CORINNE CHARLES BIDET
SALES PERFORMANCE DIRECTOR, EUROPCAR

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