

Dispensary Management Software Category

FALL 2026
Customer Success Report





Dispensary Management Software Category

The needs of a cannabis dispensary are much different from those of general retail businesses. Therefore, you require more than a standard retail management application and need to invest in a dedicated cannabis dispensary management software to handle your operations. Dispensary management software is a point-of-sale (POS) and retail management solution designed for the requirements of a cannabis retail store.

Customer Success Report

Ranking Methodology

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

The overall Customer Success ranking is a weighted average based on 3 parts:



CONTENT SCORE

- ✓ Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- ✓ Customer reference rating score
- ✓ Year-over-year change in amount of customer references on FeaturedCustomers platform
- ✓ Total # of profile views on FeaturedCustomers platform
- ✓ Total # of customer reference views on FeaturedCustomers platform



MARKET PRESENCE SCORE

- ✓ Social media followers including LinkedIn, Twitter, & Facebook
- ✓ Vendor momentum based on web traffic and search trends
- ✓ Organic SEO key term rankings
- ✓ Company presence including # of press mentions



COMPANY SCORE

- ✓ Total # of employees (based on social media and public resources)
- ✓ Year-over-year change in # of employees over past 12 months
- ✓ Glassdoor ranking
- ✓ Venture capital raised

Award Levels



MARKET LEADER

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



TOP PERFORMER

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.



RISING STAR

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.

2026 Customer Success Awards

Check out this list of the highest rated Dispensary Management Software based on the FeaturedCustomers Customer Success Report.



* Companies listed in alphabetical order



2026
**DISPENSARY
MANAGEMENT
SOFTWARE**

MARKET LEADER



ABOUT COVA



Cova is an award-winning cannabis retail platform recognized for its ease of use, reliability, and best-in-class support—including Retail Software of the Year at the 2024 Emjays, purpose-built for the cannabis and hemp/CBD industry. Our comprehensive suite of solutions—POS, eCommerce, Payments, Inventory, and Analytics—helps retailers simplify compliance, store efficiently, deliver exceptional customer experiences, and scale their business rapidly. Trusted by 2,000+ cannabis retailers, Cova has helped businesses launch their first stores and scale to 100+...

122

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“We saw Cova creating new pathways and innovating within their system, and we knew they were aligned with where we were trying to go in the industry.” Cova not only provided a reliable retail technology platform but a collaborative partnership. Custom reporting tools, advanced inventory management, and proactive support ensures 5buds can operate efficiently, meet regulatory obligations, and...”

CALVIN ISAKSON
MANAGING DIRECTOR, 5 BUDS CANNABIS

“Cova is very easy, very accessible. We do very minimal budtender POS training, only because the system is so easy to use. On the back end, I've been working with the implementation team, uploading products, automating the addition of photographs, setting up API integration with my other tech stack partners—it's really great having easy access to a dedicated support staff. Being able to directly edit Excel spreadsheets of product data, and...”

WEI HU
CO-FOUNDER, LENOX HILL CANNABIS CO

“What really drove us to Cova was the analytics,” Ali said. “I love that you can just be at home and get an email at the end of the day like, this is how you did today – these are your numbers, these are your margins, these are your returns... I feel the biggest piece of cannabis retail is the point of sale.” Along with the standard analytics, Ali says he especially loves Cova's report hub for even deeper insights that help WestCanna...”

ALI WASUK
WEST CANNA

“I cannot express how impactful Cova Pay has become for our dispensary; the average transaction size is 3x higher as customers no longer worry about the cash they carry.”

RY RUSSELL
OWNER, BUDZ-EMPORIUM

TRUSTED BY



BUD BAR



ABOUT DUTCHIE



Dutchie is an all-in-one technology platform offering a full suite of solutions to simplify operations: Point of Sale, Ecommerce, Payments, and more. Their mission is to provide consumers with safe and easy access and supports the wave of positive societal change that cannabis is bringing to the world. With technology that simplifies their operations, all the customers can focus on what matters most - bringing the benefits of cannabis safely to consumers.

19

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

"I've been so pleased with how simple the system has made the tedious parts of my job. The features make my job easier every day, with all documentation and reporting in one simple place to go to. I also love how detailed I can get with reporting. Whether it's staff or sales, it's the most detailed compared to any other POS system I've used."

CONBUD CANNABIS

"The Dutchie platform is fantastic, but the people have been the best part. They have been here for us every step of the way since our launch."

TWEED

"Easy to use. Everything has been working great. No complaints from the staff or customers whatsoever."

COLLECTIVE CANNABIS BILLERICA

"Payments system works quite well that part has been great, most of the time working flawlessly."

BLUE SKY LAB LLC

TRUSTED BY



BUD BAR



ABOUT FLOWHUB



Flowhub provides intuitive point of sale software, inventory management, and mobile solutions for cannabis dispensaries. Built specifically to serve the highly regulated industry, Flowhub's award-winning software simplifies compliance for hundreds of cannabis retailers and cultivators in the United States. Founded in 2015 by former Compliance Officer, Kyle Sherman, Flowhub processes over \$1B in cannabis sales annually and is the top cannabis compliance technology recommended by state agencies.

148

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“Being able to search our inventory by brand, category and quantity helps me know how fast we are going through product and how quickly I need to place an order. We pride ourselves on maintaining stable relationships with our vendors. Flowhub helps us more effectively communicate with our suppliers and establish a cadence for how often we will be in touch for product shipments.”

FABIAN ORDAZ
ASSISTANT AND VENDING MANAGER, ZEN GARDEN
WELLNESS

“When we onboarded Flowhub Maui with our front of house staff, I didn't need to train them at all. I had them shadow me for a few transactions and after that, they were ready to go.”

JACLYN ENLOW
DIRECTOR OF OPERATIONS, CHESAPEAKE APOTHECARY

“Flowhub made sure ecommerce was seamless on our website, just as much as it is in the store. We actually have a bigger cart total purchase on the online orders.”

BRENDAN SCHAFER
FLOOR MANAGER, GREENS GREENERY

“Everybody wants a job. Everybody wants reservations. Everybody wants to find out more about this place.”

TUSHUMBE WILSON
GENERAL MANAGER, SMOKE AND MIRRORS

TRUSTED BY





ABOUT LEAFLINK



LeafLink is the unified B2B platform for the cannabis industry that has revolutionized the way thousands of brands, distributors, and retailers manage their operations. Their industry-defining suite of tools makes it easier for cannabis businesses to create, manage, pay for, and ship their orders, so they can focus on growing their businesses. LeafLink's marketplace processes over \$4.6 billion in annual orders, making up an estimated 39% of U.S. wholesale cannabis commerce. Currently, LeafLink serves 30 markets across the U.S. and Canada with a team of 200+ in offices in New York City, Los Angeles, and Toronto. Backed by leading venture capital firms and...

95

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“Before LeafLink, we used secure transport companies with prices all over the place, and it was a burden to manage multiple providers. LeafLink's logistics solutions solve this problem by providing cost savings and predictability to our operation which is critical to driving our growth goals.”

JOHN BRUECK
CHIEF OPERATING OFFICER, GLORIOUS CANNABIS

“We use LeafLink as a purchase order management tool, primarily because of the exposure in the market. In Missouri, all the retailers in the state already buy on LeafLink, so we don't have to convince them to use an untested platform.”

DAVID CRAIG
VP OF MARKETING, ILLICIT

“LeafLink helps automate the payments piece so I can focus on stocking great products. I get weekly emails summarizing my upcoming payments, and know they'll all be sent on time.”

CHLOE SMITH
PURCHASING MANAGER, MAGGIE'S FARM

“Ordering for us is not an issue. It's not something we stress about because it is so easy with LeafLink.”

RIDGE CURRINGTON
DIRECTOR OF RETAIL OPERATIONS, TUMBLEWEED

TRUSTED BY



CANNALICIOUS
LTD.



apothecanna



ABOUT MJ FREEWAY



MJ Freeway's software, MJ Platform, enables entrepreneurs and multi-state operators to manage, scale, and optimize more competitive operations at any point, or across, the entire legal cannabis supply chain including cultivation, manufacturing, distribution, and retail. By using visual dashboards to access and present realtime data, analytics, and business intelligence relating to the most important industry workflows, operators can make more informed decisions about running their business. MJ Platform's API-driven Compliance Service Bus Architecture allows for unified integration with compliance and other operational software, such as accounting...

17

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“MJ Freeway's onboarding process was not just a set it and forget it. We have been operating on MJ Platform now for about six weeks, and to this day, we are still in contact with our representatives on a weekly, if not daily, basis even if it's with issues not related to their systems. They always offer easy solutions to our staff who are open to and welcome their advice.”

TONY TARBOX
EDUCATION AND TRAINING DIRECTOR, THE FARM

“With MJ Freeway, from day one, it was a partnership. The level of service and attention that I got from the onboarding process gave me the confidence that I could use their software. I tell others in the industry about MJ Freeway all the time they have the experience and understand how the cannabis industry works.”

MAJDAH BIN-SALAMON
PRINCIPAL, MOTHER'S FYNST

“MJ Freeway has made operations seamless, and our business would not be where it is today without them. MJ Freeway grew with our company, and we are now more streamlined than before. I don't have any reasons to look anywhere else and have the utmost confidence that the MJ Freeway team can resolve any problems.”

SHARIF EL-MAZATI
DIRECTOR OF OPERATIONS, SMARTWEED COLLECTIVE

“MJ Freeway was built for the cannabis industry and with hardware integrations in mind. For us what is really important is that we can now trust our data at the end of the month, and that's key. After all, it doesn't matter how much money you spend on software if you can't trust your data.”

JON DAVIS
GENERAL MANAGER, MOTHER LABS INC.

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Smartweed





2026
**DISPENSARY
MANAGEMENT
SOFTWARE**

TOP PERFORMER





ABOUT GROWFLOW

growflow

GrowFlow is an all-in-one business management and compliance solution for cannabis wholesalers and retailers. Through Growflow, cannabis businesses can streamline seed-to-sale operations — from inventory and point of sale to analytics and state reporting. Today, GrowFlow provides real-time support to over 1,000 cannabis businesses.

51

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“GrowFlow is a helpful addition to a production facility of any size. The “flow” of the material from seed to sale is streamlined, easy to understand, and I am never waiting on a loading screen. Customer service is top-notch — with other systems, it can be days or weeks to get a response. GrowFlow allows us to get things moving in a timely manner.”

DAN T.
IRON LUNG

“I honestly feel GrowFlow has become part of my team. The response time is quick and the problem/question always gets resolved in a timely manner. I have recommended GrowFlow many times and will continue to do so!”

KATHY M.
WHIDBEY ISLAND CANNABIS COMPANY

“One thing that I do really like about GrowFlow is that the way it's laid out compared to Metrc.”

KAMERON C.
3BROS'S GROW

“Use GrowFlow – They're totally awesome, they make things nice and easy for me.”

TONY
SEATAC PROCESSORS





ABOUT MEADOW



Meadow builds industry-leading software solutions for the modern cannabis industry. Meadow's all-in-one dispensary management and POS system has the tools you need to efficiently run and scale your business, with intuitive interfaces and thoughtful workflows to manage your entire front and back of house operations. Centralize sales and inventory and seamlessly complete all core business functions from one centralized dashboard, easily navigate between managing inventory, tracking orders, running reports, reviewing sales trends, activating a new promotional code and communicating directly with your customers. Optimized based on real-world feedback...

71

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“Meadow has been a game-changer for our shop—it's streamlined our daily operations, made inventory a breeze, and the support team has been incredible. It's clear the system was built with dispensaries in mind, and it shows.”

JAMIE WILSON
INVENTORY MANAGER, WEST COAST COLLECTIVE

“Our dispensary is about more than cannabis—it's about delivering a great experience. We're here for anyone flying into LAX or local to Playa del Rey, Culver City, Inglewood, and beyond.”

TONY
GENERAL MANAGER, SWED

“Meadow helps us execute all the essentials, from the back end to the front end. It's a great experience, and I couldn't imagine running our dispensaries without it.”

ADRIAN
INVENTORY MANAGER, ELEVATE

“Life with Meadow is simple and easy. It's one of the best dispensary POS systems in the cannabis industry. I couldn't be happier with it.”

TICHANNA
MANAGER, PLEASUREMED

TRUSTED BY



GreenEntrepreneur

Hall of Flowers



ABOUT TREEZ



Treez is a market-leading, enterprise-grade business management platform offering retail automation and control for the cannabis industry supply chain. The company's innovation benefits brands and retailers, with point of sale (POS), integrated payments, and a broad range of data software capabilities that span the vertical. Increasingly recognized are analytics that provide real-time insights and automated inventory control. Treez was founded in 2016 initially as a point of sale. Today, the company is noted for numerous industry-changing innovations beyond original flagship point-of-sale capabilities, particularly...

32

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“Treez has been such a wonderful platform for our team. The reporting alone is a great reason to make the switch to Treez—it's why we did. Once we got on board with Treez, we found many more benefits, including their messaging and support team, their many relationships with other cannabis businesses that can help greatly increase sales (our favorite being TreezPay), and their time saving abilities, such as the direct METRC connection. Overall, we are very happy with Treez, and I would highly recommend them to any dispensary.”

ERIN FARRELL
GENERAL MANAGER, THE REFINERY MICHIGAN

“Treez is the backbone of our operation. If it wasn't for their fulfillment process and e-commerce, we wouldn't be where we are today. As a retail center who does 80% of our business curbside, we needed a platform that could handle the volume and organize an easy ordering, fulfillment, and pickup process. When we adapted our process to the Treez workflow, we found massive success that's continued even after reopening for in-store sales.”

NIC HERNANDEZ
DIRECTOR OF RETAIL, FLURESH

“Treez's support is second to none, which is why we keep paying what we do. We get cheaper options quite often, but it's really the support and knowing that any time I need something, Hope is there for me or I can reach out via chat box. You guys provide excellent customer support, both on the back end and on the front end, should we need anything.”

MIKE STRATMAN
CHIEF OPERATING OFFICER, HIKEI

“Treez was a huge step up from our previous POS system. It has made my job easier in every aspect!”

JARED WEIMER
GENERAL MANAGER, KINSHIP CANNABIS COMPANY

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2026
**DISPENSARY
MANAGEMENT
SOFTWARE**

RISING STAR



ABOUT APEX TRADING



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TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“We found Apex, as a team and as a software, to be incredibly responsive to our needs. The software is extremely well thought-out as we've not yet found any shortcomings. There seems to be a feature for every possible need/action. The Apex team helped walk us through every step of the onboarding process. While extensive, I am already seeing the benefits in efficiency from the investment of taking the time to import our...”

ANTONIO
IMPRESSED

“We love APEX for the ability to manage our inventory and invoices. The live menu always lets us and our retail partners know exactly what I have in stock. The invoicing system has been a huge time saver and acts as a database to easily track our income, salesperson commissions, accounts receivable, and more. We have even gained a couple new retail partners from the site. Like all current platforms, I'd say it is also a work in...”

WILL KNIGHT
NOBLE FARMS

“Working with Apex Trading has allowed our company to efficiently come together on wholesale inventory, CRM, and reporting. Apex Trading's customer success team is easy to communicate with and always available for help. If you're in the cannabis industry, Apex Trading is the best choice to help grow your business.”

NASH
KAI CANNABIS

“These guys are smart savvy, and understand the market, their platform is great for connecting B2B.”

JAMES SCHWARTZ
CASCADE HIGH ORGANICS

TRUSTED BY



DR. JOLLY'S
BEND, OREGON





ABOUT CANIX



Canix is a cannabis ERP software and seed to sale platform for cannabis companies. Serving both large commercial operations and single owner-operators, Canix provides a suite of tools for cannabis cultivators, manufacturers, and distributors to operate efficiently while remaining compliant with legislative authorities. The needs of business operators today range from hand-held RFID scanning technology and bluetooth scale integration to comprehensive COGS reporting and financial data.

43

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“I like that [Canix] has such a robust system in place, and it makes it easy for us to categorize all of our pieces of each recipe properly. We can use packaging, actives, and all of our necessary components. Cost tracking, manufacturing raw materials tracking, BOM tracking, METRC track and trace, helps with invoicing, helps with CRM needs for sales team, and helps with monthly reporting!”

MILES POWERS
BRAND MANAGER, INANNA MANUFACTURING

“Using Canix has made having to use Metrc a whole lot easier. I really enjoy the simplicity of the website's layout. It's clean, easy to understand and find where you need to go. Canix is always updating its features to be more intuitive and easy to use. For example, harvesting and destroying waste is limiting with METRC alone, but a breeze with Canix.”

ADAM BONSEY
ASSISTANT DIRECTOR OF LOGISTICS, MONTEREY TILTH FARM

“As a growing business, Canix has helped us understand the cost of production, including labor, of each project we tackle. It also helps us organize inventory which has been a struggle as we have several different warehouses and production locations.”

ASHLEY LOWELL
PRODUCTION MANAGER, TRUCENTA

“Canix helps to place all of the inventory and the required labs in one spot. This helps to keep our business to meet the requirements of each state for sales.”

REX T.
LAB TECHNICIAN, RIVER ORGANICS

TRUSTED BY





ABOUT DISTRU



Distru is the modern seed to sale software trusted by hundreds of the top cannabis brands across the nation, giving them the ability to manage inventory, orders, and customer relations all from a single platform. Say goodbye to spreadsheets, centralize your data, and focus on the path to profitability. Distru features like one-click inline repackaging, granular cost accounting, and automating route generation help you save hundreds of hours per week.

22

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

"Prior to Distru, we were searching multiple spreadsheets to find information. Now [with Distru] everything is conveniently located in one place."

AMANDA
GENERAL MANAGER, CHEEF

"It was a no-brainer that Distru was the one software that had all the functionality we needed to operate our business."

ADAM LASI
CHIEF EXECUTIVE OFFICER, ARGENT CANNABIS

"The powerful thing about Distru is its ability to scale with us as a business. It's huge."

JACOB ALBERNAZ
OPERATIONS COORDINATOR & SYSTEM ADMIN,
REGENERATIVE

"We love Distru because it keeps everything connected to Metrc."

VICTOR PAZ
OPERATIONS MANAGER, BANGO

TRUSTED BY





ABOUT FLOURISH SOFTWARE



Flourish is a seed to sale supply tracking and chain management platform built specifically for the cannabis, CBD, and hemp industries. Companies who cultivation, extract, manufacture, distribute, or retail cannabis, CBD, or hemp use Flourish's software to manage their supply chain and stay compliant with easy to use functions such as inventory management, bills of material, purchasing, order management, shipping, and robust reporting. Find out more by visiting www.flourishsoftware.com

21

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“Flourish has been a game-changer. It connects everything from tracking plants to managing production runs, packaging, and running sales all within one platform. The real-time inventory tracking has completely transformed our workflow, eliminating manual errors and saving us countless hours every week.”

NOOMI RANA
CO-FOUNDER, ZIZZLE NY

“Flourish has streamlined our wholesale operations. Our team can effortlessly transfer products from manufacturing to our wholesale website. For our CFO and Inventory Lead, who primarily work within Flourish, the reporting capabilities and product tracking have become significantly more efficient.”

RAVON WILLIAMS
BUSINESS DEV. MANAGER, MAJOR BLOOM

“With Flourish, we've streamlined distribution operations not only within our own retail stores, but with other retailers throughout the state. Through user-friendly software, vital integrations and unparalleled customer service, Flourish has become our trusted partner in success.”

ANGIE PALMER
BUSINESS DEV. MANAGER, TOKYO STARFISH

“Flourish has been an invaluable partner in our success by creating a cannabis erp seed-to-sale system that is both comprehensive and flexible enough to meet the varied and ever-changing regulations and requirements of the cannabis industry across multiple states.”

MEREDITH ANTON
IT DIRECTOR, SURTERRA WELLNESS

TRUSTED BY





ABOUT WEBJOINT



WebJoint is an all in one cannabis software and traceability platform. The software allows dispensaries and delivery services to white label their own .com website with the powerful backend tools WebJoint provides. Business owners can manage their inventory, sales, patients/users, loyalty program, rewards/referral program, and much more.

8

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“We have been operating on WebJoint for the last 4 months and have nothing but outstanding customer service. Totally recommend this platform to anyone looking for a software with a winning track record.”

VALLEY GREEN RUSH

“WebJoint makes it a lot easier to process point-of-sale orders through, in a compliant way.”

ZACH MICHELSON
CHIEF OPERATING OFFICER, SUNDERSTORM

“WebJoint has allowed us to scale at a very fast pace — 2x in sales over the last year.”

JOHN J.
CALIFORNIA PATIENTS CLUB

“WebJoint is going to be the key to us scaling our business.”

SHAWN BEAN
THE SOURCE SLO

TRUSTED BY

