featured
customers

# Disaster Recovery Software Category

# Disaster Recovery Software Category

Disaster recovery software helps to prevent damage to computers, networks, and servers due to catastrophic events. The platform is typically a full suite designed for backup and restoration processes for various situations and applications. Disaster recovery solutions are connected with Disaster Recovery as a Service (DRaaS) tools that are installed on computers and servers to facilitate data/file recovery, backup, and synchronization.

Disaster recovery platforms differ dramatically based on manufacturer. For instance, some applications are built to work with cloud computing disaster recovery and backup programs, while others are utilized for off-site remote backups and backup imaging to outside storage devices. A disaster recovery system is typically leveraged as an "always-on" tracking platform that monitors all alterations to protected applications and ensures those changes are backed up.

# Customer Success Report Ranking Methodology

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

The overall Customer Success ranking is a weighted average based on 3 parts:

## CONTENT SCORE

- Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- Customer reference rating score
- Year-over-year change in amount of customer references on FeaturedCustomers platform
- Total # of profile views on FeaturedCustomers platform
- Total # of customer reference views on FeaturedCustomers platform

## MARKET PRESENCE SCORE

- Social media followers including LinkedIn, Twitter, & Facebook
- Vendor momentum based on web traffic and search trends
- Organic SEO key term rankings
- Company presence including # of press mentions

## COMPANY SCORE

- Total # of employees (based on social media and public resources)
- Year-over-year change in # of employees over past 12 months
- Glassdoor ranking
- Venture capital raised

## Award Levels

### MARKET LEADER

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.

### TOP PERFORMER

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.

### RISING STAR

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.

# 2021 Customer Success Awards

Check out this list of the highest rated Disaster Recovery Software based on the FeaturedCustomers Customer Success Report.
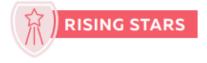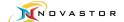
## MARKET LEADERS

Acronis · Barracuda *Your journey, secured.* · COHESITY · COMMVAULT · datto

druva · NetApp · rubrik · UNITRENDS *A Kaseya Company* · veeam

VERITAS · Zerto

## TOP PERFORMERS

arcserve · Asigra · Axcient · HITACHI *Inspire the Next* · Infrascale

StorageCraft · vembu *Backup & Disaster Recovery*

## RISING STARS

ALTARO · Bacula Systems · CloudEndure *An AWS Company* · NAKIVO · NOVASTOR

SEP

\* Companies listed in alphabetical order

2021

SPRING 2021

Disaster Recovery
Software Category

MARKET LEADERS

## MARKET LEADER

### ABOUT ACRONIS

## Acronis

Acronis is a leading backup software, disaster recovery, and secure data access provider to consumers, small-medium businesses, and enterprises. Acronis solutions include physical, virtual, and cloud server backup software, storage management, secure file sharing, and system deployment. Powered by the Acronis AnyData Engine, Acronis products provide easy, complete, and safe solutions for data in local, remote, cloud, and mobile devices. When it comes to delivering the new generation of cyber protection solutions, Acronis is the undisputed leader.

## 258
### Total Customer References

**VIEW ALL REFERENCES**

## Featured Testimonials

" Cowan required a backup and disaster recovery approach that would have no performance impact to our production systems. Any backup operation that affected the system performance would have adversely affected our ability to assist clients and business partners. We need access to our databases in a timely manner. Acronis provided us with a solution that should help reduce our storage and data management costs while enabling us to respond more quickly to changing business needs. "

**DAVID THOMSON**
VP INFORMATION TECHNOLOGY, COWAN INSURANCE GROUP

" We now have a disaster recovery solution and peace of mind. Regardless of the cause of failure — natural disasters, unstable patches, or viruses — we can restore our systems in a few hours. Our implementation of Acronis True Image Enterprise Server is a complete success. "

**STEFANO MILAN**
SYSTEM ADMINISTRATOR, CINECA

" We selected Acronis Cloud Storage and Acronis Disaster Recovery Service because it met all our requirements. The capability of being able to easily recover a test network – in order to verify and certify the host, or to perform a proof of concept – was the feature that closed the deal for me! Installation was easy and the training service provided by Acronis was outstanding. "

**STEVEN MULLINS**
DIRECTOR OF INFORMATION SERVICES, STRATOSPHERE QUALITY

" When we introduced it, we also needed to use it as a migration tool for physical and virtual servers, not simply as a backup, disaster recovery, and business continuity measure. Acronis supported P2V migration (physical to virtual system migration) using an image of an on-premise environment obtained for backup and restoring it to the same environment in NIFCLOUD. "

**YUKIO URATA**
TECHNICAL PROMOTION DIVISION, NIFCLOUD

## TRUSTED BY

USDA    BT    ConnectWise    dr chrono    experian

**ABOUT BARRACUDA NETWORKS**

**Barracuda.**
Your journey, secured.

Barracuda provides cloud-connected security and storage solutions that simplify IT. These powerful, easy-to-use and affordable solutions are trusted by more than 150,000 organizations worldwide and are delivered in appliance, virtual appliance, cloud and hybrid deployments. Barracuda's customer-centric business model focuses on delivering high-value, subscription-based IT solutions that provide end-to-end network and data security.

# 380
## Total Customer References

**VIEW ALL REFERENCES**

## Featured Testimonials

*When I looked at Cloud-to-Cloud Backup, it was clear that it checked all the boxes. It's very easy to use. Encrypted backups help ensure privacy compliance. And it's simple to recover anything from a single deleted file to an entire user account.* **"**

> THAYER RAMAHI
> DIRECTOR OF IMIT, CALGARY FOOTHILLS PRIMARY CARE NETWORK

*An organization's backup strategy should keep three copies of data on two different media— one of them being offsite. Barracuda's flexible cloud storage options allowed us to meet these requirements seamlessly. Cloud replication can be enabled with the click of a button and was significantly easier and more cost effective than the other solutions we investigated.* **"**

> RICHARD JONES
> ICT MANAGER, SHORE SCHOOL

*The main reasons that led us to choose Barracuda solutions were primarily the variety of the offer, which covers several areas and has allowed us to meet different needs, the speed of implementation, the simplicity of the interface, the excellent value for money and the fact that we can always count on prompt and high quality support. We should also add that, by adopting the Barracuda solutions, we have achieved significant cost savings on the purchase and management of appliances.* **"**

> GIULIO CAPACCHIONE
> EDP MANAGER, GRIMALDI GROUP

*In a disaster, we can re-launch virtual servers in the cloud and be back up and running in a matter of minutes. That's a huge benefit that really sets the Barracuda solution apart.* **"**

> JAMES TAGLIARENI
> CHIEF INFORMATION OFFICER, WASHBURN UNIVERSITY

## TRUSTED BY

MITSUBISHI    NTT DaTa Trusted Global Innovator    PENSKE Motor Group    SHISEIDO    Mount Sinai

## MARKET LEADER

### 231
### Total Customer References

**VIEW ALL REFERENCES**

**ABOUT COHESITY**

**COHESITY**

Cohesity delivers web-scale simplicity for secondary data that eliminates silos and puts data to work. Enterprises rely on their software-defined, hyperconverged platform to radically streamline backup and data protection, converge file and object services, quickly deliver test/dev instances, and provide analytic functions on a single, global data store. Customers and partners, including Global 1000 companies and federal agencies, tired of data center complexity are modernizing and scaling secondary data protection with Cohesity.

## Featured Testimonials

66 Fundaments is pleased to partner with Cohesity to offer simplified backup and disaster recovery services to customers from a single, web-scale platform. We rely on automation and orchestration to ensure consistent and rapid deployment of our services. We're proud to be an early tester of secure multi-tenancy and tenant self-service at scale. As a Cohesity Powered partner, we're able to quickly drive operational efficiency, while enabling customers to realize faster time to value and drive innovation. 99

LARIK-JAN VERSCHUREN
CHIEF EXECUTIVE OFFICER, FUNDAMENTS B.V.

66 Cohesity addressed our biggest backup and recovery concerns by providing fast, resilient and reliable enterprise data protection for our growing company. We have tight windows in the hospitality industry, and Cohesity was able to perform a complete backup in one third of the time of our previous solution. Cohesity's capabilities, such as native integration with Microsoft Azure, have been a huge bonus for our overall operation and application development. 99

BRIAN CRITCHLOW
IT SYSTEMS ADMINISTRATOR, SANTA CRUZ SEASIDE COMPANY

66 Cohesity is the future of backup and recovery in the enterprise. We are pleased Cohesity lived up to our expectations and delivered a next-generation backup and recovery solution for Wendy's, ensuring the solution is scalable and set up for future growth as we expand more operations and test/dev to the cloud. Cohesity listens and responds to customers' needs, made backup and recovery simple, and the benefits were so compelling the solution sold itself. Hands down, Cohesity delivers outstanding performance. 99

DON MURAWSKI
MANAGER, SERVERS AND STORAGE, WENDY'S

66 We tested Cohesity against all our requirements – backup, recovery, search, and data deduplication – and Cohesity not only checked all the boxes, but surpassed our expectations. Cohesity made backup really simple for us and empowered us to make backup data much more productive. 99

BAN CH'NG
SENIOR IT MANAGER, WILLIAM BUCK

## TRUSTED BY

shutterstock     USDA     UKG     Wendy's     CISCO

featured customers

**ABOUT COMMVAULT**

COMMVAULT®

Commvault is a publicly traded data and information management software company headquartered in Oceanport, New Jersey. They've made a mark with the industry's leading backup product, Simpana software. Their customers choose us because of their unique Solving Forward® philosophy and ability to deliver complete solutions with infinite scalability and unprecedented control over data and costs. Commvault is positioned as a Leader in the Gartner 2013 Magic Quadrant for Enterprise Backup/Recovery Software.

## 343
### Total Customer References

**VIEW ALL REFERENCES**

## Featured Testimonials

" *At OnX, we focus on the ability to recover, or the outcome of a disaster scenario, so we regularly test our clients' ability to completely recover and connect to their DR environment once a year. By executing, managing and testing our clients disaster recovery solutions, our clients know that we achieve the outcomes they require for complete disaster preparedness. Commvault software helps us attain this goal.* "

ROGER HAMSHAW
DIRECTOR OF MARKETING, ONX ENTERPRISE SOLUTIONS

" *By using Commvault Complete Backup and Recovery for secondary backup, we are confident that our data are secure and that we've eliminated the risk of data loss in the event of disasters and cyberattack.* "

JEON HYEON-SEO
TEAM LEADER AT SYSTEM OPERATION UNIT, NPC SYSTEM

" *Introducing Commvault relly helped us take our data management to the next stage including disaster recovery, backup and archiving in a single platform.* "

NICK ELDER
IT MANAGER, SOUTHERN INSTITUTE OF TECHNOLOGY NEW ZEALAND

" *With Commvault's industry-leading backup and recovery solution, we have minimized production downtime and can deliver timely information to customers. Our team is also more productive and no longer needs to work overtime.* "

AKMAL KUSUMAJAYA
HEAD OF IT, ASTRA DAIHATSU MOTOR

## TRUSTED BY

GEICO®    Adobe    CBHS HEALTH    DenizBank    LEVI'S®

featured customers

## MARKET LEADER

### ABOUT DATTO

# datto

Datto protects essential business data for tens of thousands of the world's fastest growing companies. Their Total Data Protection platform delivers uninterrupted access to data on site, in transit and in the cloud. Through Datto's network of partners, they provide companies with products and services designed to continually keep business running. Businesses rely on Datto for industry leading technology combined with unrivaled customer service.

## 209
**Total Customer References**

VIEW ALL REFERENCES

## Featured Testimonials

" Datto provides a solution that combines local BCDR with a cloud component. It gives us and our clients a true BCDR solution offering security and peace of mind when it comes to protecting sensitive data. It also provides easy access and faster file recovery through innovative, patented technology like Datto's Screenshot Verification, which takes backup a step further by frequently and automatically validating backup integrity immediately after completion. "

MITCH BOROCHANER
MANAGER OF PRE-SALES ENGINEERING, ANCERO

" Datto has brought peace of mind to my team and our clients because we no longer worry whether or not we will be able to help them recover quickly. We have saved our clients countless hours, and sometimes days, of downtime by implementing the Datto solution. "

DAVID PRINCE
PRESIDENT, DATABRANCH

" From front to back, it's wonderful how quick and easy Datto is to manage. The simplicity of file recovery, the number of restore points and their accessibility are incredible. "

BONNYE SENSENIG
VP OF MARKETING, BEK SOLUTIONS

" There is no better and no more affordable backup, business continuity, and disaster recovery solution for an SMB than a Datto BDR. They make sense for a business with employees who will be idle if they can't use their computers and for a business subject to losses if they can't work in busy periods or process high transaction loads. I have three BDR's at clients and I hope to place many more! "

DAVID STREIT
PRINCIPAL, STEPHILL ASSOCIATES, LLC

### TRUSTED BY

ALiCE TRAINING INSTITUTE — Alert Lockdown Inform Counter Evacuate

INCA KOLA for Golden kola

EZSolution

PINNACLE — An Advanced Imaging Solutions Company

pk TECH

## MARKET LEADER

**ABOUT DRUVA**

# druva

Druva is the global leader in cloud data protection and management, delivering the industry's first Data Management-as-a-Service solution that aggregates data from endpoints, servers, and cloud applications and leverages the public cloud to offer a single pane of glass to enable data protection, governance and intelligence–dramatically increasing the availability and visibility of business-critical information, while reducing the risk, cost, and complexity of managing and protecting it.

# 199
## Total Customer References

**VIEW ALL REFERENCES**

## Featured Testimonials

❝*We can do a disaster recovery restore from Druva Phoenix to AWS whenever we want. We're continuing down the path of reformulating our disaster recovery solution with Druva Phoenix.*❞

> DON FLETCHER
> INFRASTRUCTURE MANAGER, FAMILY HEALTH NETWORK

❝*The Druva Cloud Platform delivers comprehensive and secure backup, recovery, and archival for Exchange Online and our virtual environment. We've also done some backups and successful recovery on some of our older file storage.*❞

> DAVID PEACE
> NETWORK AND SECURITY ADMINISTRATOR, IPSWICH GRAMMAR SCHOOL

❝*With Druva's service-oriented model, we can easily add new data sources. We have holistic management of backups, reducing IT overhead, and can restore data at the granularity of just a single file. Based on our results, Druva's backup technology is truly revolutionary. With its speed, scalability, and TCO savings, we now make decisions based on our business objectives rather than the restrictions of our legacy backup solution.*❞

> WAI CHUNG
> IT BACKUP ADMINISTRATOR, AMOREPACIFIC CORPORATION

❝*My team got up and running quickly on the Druva Cloud Platform. Before we partnered with Druva, it took four resources to manage our backup tools. Now one person can manage it because it doesn't require a back-up specialist. We've easily cut up to 75% of our time managing the day-to-day backups. With Druva, I can do what I need to as a CIO: glance at the dashboard and know my team can recover anything in minutes.*❞

> TOM FERRUCCI
> CHIEF INFORMATION OFFICER, HOPE GLOBAL

## TRUSTED BY

Pfizer    TESLA    pwc    Milwaukee    flex

**1539**

**Total Customer References**

VIEW ALL REFERENCES

**NetApp**®

NetApp creates innovative storage and data management solutions that deliver outstanding cost efficiency and accelerate business breakthroughs. NetApp's commitment to living core values and consistently being recognized as a great place to work around the world are fundamental to long-term growth and success, as well as the success of pathway partners and customers.

## Featured Testimonials

❝ With NetApp's disaster recovery capabilities, Activision can now mirror all of its data and protect its intellectual property in all of its development studios. This is a significant addition to Activision's overall infrastructure and has allowed us to fully comply with Sarbanes-Oxley requirements. ❞

NIEL ARMSTRONG
VICE PRESIDENT, INFORMATION TECHNOLOGY, ACTIVISION, INC.

❝ NetApp backup and recovery capabilities, plus the high performance and availability of the NetApp FAS systems, help improve our competitive edge and support us in meeting the intensive business demands of the manufacturing companies we serve. No other cloud service provider in our market has committed to our level of disaster recovery, and NetApp helps make that possible. ❞

DREW FLINT
DIRECTOR OF INFRASTRUCTURE, PLEX SYSTEMS

❝ We can recommend only AltaVault to our customers, since the solution allows for a backup and restore function that is integrated in the cloud. In particular, companies that simply want to integrate the cloud storage device into their existing data protection infrastructure should consider cloud gateways as these have been specially developed for data security scenarios. ❞

ANTON MAY
HEAD OF PURCHASING, INNEO

❝ AltaVault gives us everything we need to meet and exceed customer expectations for backup and recovery in the cloud. It presents a compelling business case for customers already using cloud as well as for those who want to explore the possibilities. ❞

KUMAR SUMIT
PRODUCT MANAGER, HCL TECHNOLOGIES

## TRUSTED BY

BURT'S BEES          AstraZeneca          FICO          NVIDIA.          ORACLE

featured customers

**318**

**Total Customer References**

**VIEW ALL REFERENCES**

**ABOUT RUBRIK**



Rubrik builds beautifully simple products for businesses to meet their most challenging data management needs. Rubrik blends expertise from both consumer and enterprise worlds to pioneer a fresh approach to an old problem. Rubrik's team has helped build products such as Google File System, Google Search, YouTube, Facebook Data Infrastructure, VMware Virtualization, Data Domain File System, and Amazon Infrastructure.

## Featured Testimonials

❝ *Rubrik enables us to seamlessly protect our workloads on Amazon S3, allowing for quicker restores and disaster recovery. Moving to the cloud has made it easier for our teams to collaborate, which means we're doing our job right.* ❞

> **DAVID COFFMAN**
> DIRECTOR OF ENTERPRISE INFRASTRUCTURE, MEREDITH

❝ *Leveraging Rubrik as a partner, we are able to boost value beyond normal backup and recovery by enabling customers to age out tape and backup directly to Azure. Using Rubrik's fully policy-based solution, we now deliver an Azure-based data management solution that allows our customers to swiftly orchestrate applications across data centers and the cloud in one secure fabric. We anticipate this solution to unlock significant revenue opportunities for us going forward.* ❞

> **JASON WEBSTER**
> DIRECTOR OF CLOUD AND MANAGED SERVICES, EGROUP

❝ *Rubrik's consumption model allows for pay-as-you-go flexibility, which provides us with a low-risk and low-cost recovery platform and helps us establish long-term profitable relationships with our customers.* ❞

> **SHARAD SAGGAR**
> DIRECTOR, CORE DATACLOUD

❝ *We needed an all-in-one solution that would let us recover quickly and give us more time to spend on innovation instead of troubleshooting backups. We chose Rubrik for its ease of use and the speed at which it allows us to protect and recover our data.* ❞

> **HANS–JÖRG RICHTER**
> HEAD OF IT OPERATIONS, INGENICO GROUP

### TRUSTED BY

**ABOUT UNITRENDS**

UNITRENDS
A Kaseya COMPANY

Unitrends increases uptime and confidence in a world in which IT professionals must do more with less. Unitrends leverages high-availability hardware and software engineering, cloud economics, enterprise power with consumer-grade design, and customer-obsessed support to natively provide all-in-one enterprise backup and continuity. The result is a "one throat to choke" set of offerings that allow their customers to focus on their business rather than backup.

**228**

**Total Customer References**

VIEW ALL REFERENCES

## Featured Testimonials

" *I can count on Unitrends backups, whether it's a simple file restoration or a complete disaster recovery situation.* "

> DAVE CORK
> IT ANALYST, GENOVA TECHNOLOGIES

" *Unitrends has made the typically painful and tedious process of dealing with disaster recovery simple and pain free. I would suggest them to anyone looking for a backup and archival solution.* "

> TJ WERTZ
> NETWORK ADMIN, CENTRAL IOWA HEALTHCARE

" *Unitrends manages all our backup, replication, archive and recovery tasks in a single pane view with excellence.* "

> ANTHONY BALLO
> MANAGER, IT SERVICES, UNIVERSITY OF NEW MEXICO

" *Restoring SQL is easier in Unitrends than with SQL Server's own console and that has been handy a number of times. The biggest benefit is peace of mind knowing backups are being taken care of and less administration on my side compared to previous system, since there is only a part of me. Also Unitrends customer support has been excellent.* "

> ANDREW WRIGHT
> CAD/IT MANAGER, ACE MANUFACTURING

## TRUSTED BY

TriNet          OURAY SPORTSWEAR          BLACKLINE          360 Federal Credit Union®          Clinton Savings Bank

**ABOUT VEEAM**

## veeam

Veeam recognizes the new challenges companies across the globe face in enabling the Always-On Enterprise, a business that must operate 24.7.365. To address this, Veeam has pioneered a new market of Availability for the Always-On Enterprise by helping organizations meet recovery time and point objectives (RTPO) of less than 15 minutes for all applications and data, through a fundamentally new kind of solution that delivers high-speed recovery, data loss avoidance, verified recoverability, leveraged data and complete visibility. Veeam Availability Suite, which includes Veeam Backup & Replication, leverages virtualization, storage, and cloud technologies that enable the modern data center to help organizations save time, mitigate risks, and dramatically reduce capital and operational costs, while always supporting the current and future business goals of Veeam customers.

## 1125
**Total Customer References**

**VIEW ALL REFERENCES**

## Featured Testimonials

" By investing in Veeam Backup & Replication, we were able to implement solid Disaster Recovery planning, making the organisation resilient to IT disruptions, whilst being able to restore services with minimal to no impact on users and business operations. Veeam also gives the organisation peace of mind with its ability to quickly move backups offsite, in the event of an emergency. Veeam brings the advantage of its SureBackup technology, which tests backups for recoverability, saving time and effort, as well as good collaboration with Veeam Support, who went the extra mile to deliver great service. "

**SLAWOMIR BARANIAK**
IT TECHNICAL SERVICES, DS SMITH

" With Veeam we have complete confidence that our virtual infrastructure is protected from disaster, giving us maximum availability of our IT services — from fast and reliable backup and recovery, to peace of mind that both backups and any updates have been fully tested, to the knowledge that we can spot and address any problems before they happen. "

**LANCE SOLLER**
GROUP IT MANAGER, RAM GROUP OF COMPANIES

" We chose Veeam based on its backup performance and fast recovery capabilities; however, it has additional features that appealed to us, such as built-in replication for easy failover during disaster recovery, deduplication to reduce backup repository space and multi-hypervisor support. "

**SYSTEM ADMINISTRATOR**
U.S. NATIONAL LABORATORY

" With plans to virtualize more of our virtual estate, we needed a disaster recovery solution specifically tailored for a virtual environment. At the same time, it had to provide the best possible performance at the lowest cost. Veeam Backup & Replication has fulfilled all these needs and more, allowing us to take advantage of the benefits of virtualization without putting patients at risk through unsuitable data protection. "

**KEVIN WOODLEY**
DATA CENTER MANAGER, OXFORD UNIVERSITY HOSPITALS NHS TRUST

## TRUSTED BY

Hewlett Packard Enterprise

Hard Rock HOTEL & CASINO

IBM **Cloud**

Kindred Healthcare

LEROY MERLIN

**MARKET LEADER**

## ABOUT VERITAS TECHNOLOGIES

**VERITAS™**

Veritas Technologies enables organizations to harness the power of their information, with information management solutions serving the world's largest and most complex environments. Veritas works with organizations of all sizes, including 86 percent of global Fortune 500 companies, improving data availability and revealing insights to drive competitive advantage.

💬 **239**

**Total Customer References**

**VIEW ALL REFERENCES**

## Featured Testimonials

❝ *The ability to back up a virtual machine image as well as the files inside it—or restore an entire virtualized application or the granular data in it—that's what makes Backup Exec 2014 far more compelling than its competitors.* ❞

> PAUL FLATT
> INFRASTRUCTURE AND SUPPORT MANAGER, MITRE 10

❝ *Veritas Backup Exec with Microsoft Azure is a complete disaster recovery strategy that lowers our IT budget and allows us to distribute savings to our sales and marketing departments.* ❞

> DAVID WOLF
> IT PROJECT SPECIALIST, DURST CORPORATION

❝ *The beauty of System Recovery Desktop Edition is that I don't have to think about what settings we had on the computer—it's a total hard drive image. We can recover critical machines in 40 minutes or less. It's a great insurance policy.* ❞

> GLYN PEATEY
> IT MANAGER, MARYBOROUGH SUGAR FACTORY LTD

❝ *The combination of Backup Exec and Amazon cloud storage gives us disaster recovery capabilities without having to manage tapes or some other physical media. Now we know our data is secure.* ❞

> FRANCESCO BARTOLOMEI
> COMPUTER ENGINEER, CAEM

## TRUSTED BY

EVERSHEDS SUTHERLAND     HITEJINRO     KYOCERA Document Solutions     Windsor FOODS     VEOLIA

**ABOUT ZERTO**

# Zerto

Zerto is committed to keeping enterprise and cloud IT running 24/7 by providing innovative, simple, reliable and scalable business continuity software solutions. Zerto helps customers accelerate IT transformation by reducing the risk and complexity of modernization and cloud adoption. By replacing multiple legacy solutions with a single IT Resilience Platform, Zerto is changing the way disaster recovery, data protection and cloud are managed. With enterprise scale, Zerto's software platform delivers continuous availability for an always-on customer experience while simplifying workload mobility to protect, recover, and move applications freely across hybrid and multi-clouds. Zerto is trusted globally by over 7,000 customers, works with more than 1,100 partners and is powering resiliency offerings for 350 cloud services providers.

## 166
**Total Customer References**

**VIEW ALL REFERENCES**

## Featured Testimonials

" The primary reason we selected Zerto (Virtual Replication) was due to the Virtual Protection Groups (VPGs). We need to be able to recover applications consistently and required a solution that could deliver this capability through hypervisor-based replication. We felt that Zerto (Virtual Replication) was definitely the best solution for us. The disaster recovery process has also been significantly simplified with a considerable reduction in resource and time requirements needed to facilitate successfully recovery. "

FAMILY INVESTMENTS

" We wanted to design and offer a service where the customer has control over BC/DR operations. We did not want to be completely hands on for every aspect. With Zerto Virtual Replication, the customer has a full view into their service — the SLA, resources, disaster recovery testing and failover. We are able to build a high level of trust with our customers as we give them a high level of control. "

NICKI PEREIRA
CHIEF TECHNICAL OFFICER, ZETTAGRID PTY LTD

" The simplicity of Zerto (Virtual Replication) has had an immediate impact on the quality of our BC/DR plan. The fact that the entire process is set up and executed in a few clicks is such an improvement over the scripting process. We can confidently say to the business we are able to recover fast from any data center disruption. "

IETAN ALEXANDER
COORDINATOR IT INFRASTRUCTURE, KREMSMUELLER GROUP

" We specifically virtualized in order to simplify our BC/DR processes, so when we were initially brought a solution that included manual coordination of the physical and virtual environment, we knew we were not looking at the right product. With Zerto Virtual Replication, we do not have to maintain a complete environment on the DR site, which means we do not need to manage patch levels, application versions, etc. Replicating at the hypervisor is so seamless; we didn't think it could be this easy. "

ATLANTIC FUND SERVICES

### TRUSTED BY

Kingfisher    UNITED    Baystate Health    FUJITSU    BlueCross BlueShield.

2021

SPRING 2021

Disaster Recovery
Software Category

TOP PERFORMERS

featured
customers

## ABOUT ARCSERVE

# arcserve®

Arcserve is a leading provider of data protection and recovery software that provides organizations with the assurance that they can recover the data and applications when needed. Launched in 1990, Arcserve provides a comprehensive solution for cloud, virtual and physical environments, on premise or in the cloud, backed by unsurpassed support and expertise. Arcserve Unified Data Protection (UDP), available on Arcserve's appliance or your hardware, drives a full range of highly efficient and integrated data protection capabilities through a simple, web-based user console. Arcserve has a customer base of 45,000 end users in more than 150 countries and partners with over 7,500 distributors, resellers and service providers around the world. Arcserve is headquartered in Minneapolis, Minnesota with offices around the world.

## 249
### Total Customer References

**VIEW ALL REFERENCES**

## Featured Testimonials

66 *With Arcserve UDP, our data, emails and servers are protected and fast to recover. This gives us greater confidence in our ability to comply with GDPR next year, as well as support the delivery of new services to provide a better customer experience.* 99

TOMMY HUFTHAMMER
HEAD OF IT, BIR

66 *Recently, we were hit by ransomware which affected our file servers. Having UDP backup allowed us to recover the affected files in a very short period of time and did not disturb our services' uptime.* 99

GERMAÍN FUENTES
HEAD OF IT AND DATABASES, SOCOFIN

66 *With Arcserve UDP we have confidence in our ability to recover data quickly and effectively. It also helps us deliver on our mission and vision as an organisation; our strapline is 'building the infrastructure for the future', and with Arcserve UDP we feel we're achieving this.* 99

PAUL HENLEY
SERVER SUPPORT MANAGER, EK SERVICES

66 *With Arcserve UDP Cloud Direct, our clients can maintain their backup policies while knowing they have a data backup with us.* 99

HUGO RODRIGUEZ TORRES
COMMERCIAL DIRECTOR, SODISA

## TRUSTED BY

UNIVERSITY OF CAMBRIDGE
INSTITUTE FOR SUSTAINABILITY LEADERSHIP

Compass Health

DB SCHENKER

FUJIFILM

NMDA
New Mexico Department of Agriculture

## 196
**Total Customer References**

**ABOUT ASIGRA**

# Asigra.

Asigra provides organisations around the world the ability to recover their data now from anywhere through a global network of partners who deliver cloud backup and recovery services as public, private and/or hybrid deployments. As the industry's first enterprise-class agentless cloud-based recovery software to provide data backup and recovery of servers, virtual machines, endpoint devices, databases and applications, SaaS and IaaS based applications, Asigra lowers the total cost of ownership, reduces recovery time objectives, eliminates silos of backup data by providing a single consolidated repository, and provides 100% recovery assurance. Asigra's revolutionary patent-pending Recovery License Model provides organisations with a cost effective data recovery business model unlike any other offered in the storage market. Asigra has been recognised as a Gartner Cool Vendor and has been included ...

## Featured Testimonials

❝ *The most common restore is of emails or contact items. BTL provides both online backup and virtual disaster recovery, which are key to our organization where any downtime is costly. Service is reliable and when data needs to be restored it is always available on demand. The ability to restore emails at a granular level back to the same or a different location is invaluable.* ❞

**DAVID VAN ECK**
HEAD OF IT, L.K. BENNETT

❝ *Using Asigra has allowed our customers to utilize an industry leading backup and recovery solution without making large capital investments. The feedback we've received from clients has been positive – they say it's easy to use and the recovery times are quite impressive.* ❞

**STEVE TODD**
COO, POLAR IMAGING

❝ *By providing a centralized and consistent backup and DR strategy and solution BTL has helped Pernod Ricard EMEA to substantially improve its ability to ensure all its business critical data is quickly and securely protected and stored offsite.* ❞

**SIMON BENNET**
INFORMATION SYSTEMS DIRECTOR, PERNOD RICARD

❝ *To meet all the requirements, the Securstore solution powered by Asigra was an obvious choice. Data security and fast recovery of our data is an extremely important issue for us.* ❞

**DAVÍD DAVÍDSSON**
IT MANAGER, STATISTICS ICELAND

## TRUSTED BY

Georgia Tech        HERSHEY'S        Hines        Panasonic        Pernod Ricard
*Créateurs de convivialité*

**TOP PERFORMER**

## 135
**Total Customer References**

**VIEW ALL REFERENCES**

### ABOUT AXCIENT



Axcient offers MSPs the most secure backup and disaster recovery technology stack with a proven Business Availability suite focused on partner experience. Their solutions address the full spectrum of business challenges, from file sync and share to backup and disaster recovery, and cloud-to- cloud backup for some of the most popular cloud applications being used by small to medium sized businesses.

## Featured Testimonials

**❝** *In all facets - file recovery, server failover, ease of use - Axcient passed with flying color.* **❞**

HOLT SATTERFIELD
DIRECTOR OF INFORMATION TECHNOLOGY, MCCOURT GLOBAL

**❝** *CIOs are always under fire to control their spending. Disaster recovery is something we must do, but we also must consider the price. Axcient was the whole package, giving us the ability to seamlessly restore and failover to the cloud, at a price that didn't break the bank.* **❞**

JAMES CONSTANTINI
CHIEF INFORMATION OFFICER, ROSEVIEW GROUP

**❝** *The Bare Metal Restore from Axcient was flawless and easier to perform, as was the Axcient user interface. Axcient has an intuitive, simpler — yet powerful — interface with a much better flow that gives you access to everything you need.* **❞**

AARON LORTON
SYSTEMS ADMINISTRATOR, U.S. OIL & REFINING CO.

**❝** *Axcient has the ability to show all client information on one screen without having to flip back and forth between screens. This is why it is so easy to recover devices, like a server, laptop or workstation. Just simply find it, and in a few clicks you can restore.* **❞**

STRATI VOURAKIS
FOUNDER, CALM COMPUTING

## TRUSTED BY

**ABOUT HITACHI VANTARA**

**HITACHI**
**Inspire the Next**

Hitachi Vantara, a wholly owned subsidiary of Hitachi, Ltd., helps data-driven leaders find and use the value in their data to innovate intelligently and reach outcomes that matter for business and society. They combine technology, intellectual property and industry knowledge to deliver data-managing solutions that help enterprises improve their customers' experiences, develop new revenue streams, and lower the costs of business.

**557**
**Total Customer References**

VIEW ALL REFERENCES

## Featured Testimonials

" *We need to provide a high-bandwidth environment and error-recovery with self-repairing software that ensures no loss of data and a very low file-corruption rate. Hitachi provided us with those software features and we are now able to manage vast amounts of scientific information.* "

IAN GIBSON
CHIEF EXECUTIVE OFFICER, INTERSECT AUSTRALIA

" *With the help of Hitachi Vantara, we have slashed our backup times by over 30%, helping to significantly increase staff productivity.* "

YOSEF YAKOVICH
DIRECTOR OF IT TECHNOLOGIES, ISRAEL AEROSPACE INDUSTRIES

" *We decided to partner with Hitachi Vantara due to their flexibility. With Hitachi Vantara's storage-as-a-service solution, we're free to grow and scale. We'll be able to cope with additional customer data in an affordable way, no matter how big the business gets.* "

FNZ

" *The solution provided by Hitachi Data Systems ensures that we will face no barriers to growth. Their storage arrays are equipped with functions for virtualization of resources, which add an extra improvement as they facilitate reconfiguration, division into logically independent parts, and data migration.* "

MICHAL BIALOSKORSKI
ADMINISTRATOR, SUPERCOMPUTER DEPARTMENT, CI TASK

## TRUSTED BY

CITY OF Las Vegas

DISNEP
Parks, Experiences
and Products

Marketo

Nasdaq

logitech

## 40

**Total Customer References**

**ABOUT INFRASCALE**

**.∎∎Infrascale™**

Infrascale is a DRaaS company that uses the cloud to eradicate downtime. Founded in 2006, the company aims to give every company the ability to recover from a disaster- quickly, easily and affordably. Combining intelligent software with the power of the cloud is how Infrascale cracks the disaster recovery cost barrier without complex, expensive hardware. Infrascale equips businesses with the confidence to handle the unexpected by eradicating downtime, providing greater security, and always-on availability.

## Featured Testimonials

❝ *It is no longer good enough to get your clients' data back in hours, they want their operations back in minutes. With Infrascale Disaster Recovery, we can actually do this.* ❞

JASON MIGLIORAT
DIRECTOR OF MANAGED SERVICES, PERVASIVE SOLUTIONS

❝ *With Infrascale, I can say with 100% certainty that I'll be able to recover from a ransomware infection quickly without having to pay.* ❞

ELLEN MCCREE
NETWORK ADMINISTRATOR, UNIVERSITY OF VIRGINIA ALUMNI ASSOCIATION

❝ *I have been able to spin up a virtual machine on my Infrascale appliance and have been able to recover files from that server in under ten minutes. I can also recover an entire virtual machine back to my environment in under an hour. I like the user interface, the flexibility of the appliance and the completeness of the solution. The Infrascale product just works. It's the ideal solution.* ❞

MARTIN MITEV
SENIOR SYSTEMS ADMINISTRATOR, CENCAL HEALTH

❝ *Thanks to Infrascale, we're providing better data protection and recovery services at lower costs for our customers while increasing our margins, creating new streams of monthly revenue and maintaining longer-term engagements due to the ongoing nature of the recurring revenue structure.* ❞

ROB NARAGON
FOUNDER & CHIEF EXECUTIVE OFFICER, ITQUE

## TRUSTED BY

Bluechip TECHNOLOGIES    CenCal HEALTH® Local. Quality. Healthcare.    ((•)) infosys, inc.    Malwarebytes    DataShark TECHNOLOGIES

## ABOUT STORAGECRAFT

StorageCraft

StorageCraft Technology Corporation is a premier backup and disaster recovery software company. StorageCraft focuses on providing best-in-class backup, disaster recovery, system migration and data protection solutions for virtual and physical environments. StorageCraft delivers software products that reduce downtime, improve security and stability for systems and data and lower the total cost of ownership for servers, desktops and laptops.

**202**

**Total Customer References**

VIEW ALL REFERENCES

## Featured Testimonials

*Over the years, we implemented many disaster recovery solutions, but none met our requirements in the long run. StorageCraft is what Spencomp was looking for in terms of reliability and flexibility. We use the IT edition [of StorageCraft® ShadowProtect®]. It's a great product. We've been able to back up and restore physical machines and it allows us to restore P2V. We can virtualize a backup and it's great for migrating over to different platforms. It's a lot of help to us, but more importantly, to our customers.*

DOMINIC VALOIS
SECURITY SPECIALIST, SPENCOMP SOLUTIONS

*The technology stack impressed us as StorageCraft offers an end-to-end backup and disaster recovery solution. Unlike many other vendors which take time to restore data, StorageCraft is fast, easy and it works.*

ARMIKA JAYA
DIRECTOR OF INFORMATION TECHNOLOGY, COMO HOTELS AND RESORTS

*We needed a BDR solution that was cost-effective, easy to use, and flexible. StorageCraft ticked every box on our requirements list.*

DANNY YEO
IT DIRECTOR, BYU COLLEGE OF LIFE SCIENCES

*Since going live with StorageCraft ShadowProtect, we've had to dial-up the backups of their servers to either deal with a hardware failure or retrieve lost data for the client. Each time the StorageCraft software has performed flawlessly. We've also built Putman Media a comprehensive disaster recovery plan to complement the StorageCraft solution to deal with the many possible events that could threaten business continuity moving forward. It's a great feeling when a customer says, "It worked just like you said it would. Thanks!*

JEFF HOFFMAN
OWNER, ACT NETWORK SOLUTIONS

## TRUSTED BY

THE HONEY BAKED Ham co. ESTᴅ 1957

starwood Hotels and Resorts

Kawasaki

bta>

MODO NETWORKS

featured customers

## TOP PERFORMER

**72**

**Total Customer References**

VIEW ALL REFERENCES

### Featured Testimonials

**ABOUT VEMBU**

**vembu**
Backup & Disaster Recovery

Vembu is a leading player in the Backup and Disaster Recovery market for small and medium businesses. Their flagship offering – Vembu BDR Suite – is a comprehensive backup and disaster recovery solution designed to protect the data across diverse IT environments that include virtual (VMware, Hyper-V), physical (Windows, Linux, Mac), cloud workloads (AWS, Azure) and SaaS applications (Office 365, G Suite). Their solutions are extremely affordable and are ideal for businesses of any size, with a tight budget.

❝ *Provides us with quick backups and restores through a simple user interface. It is more flexible as a total solution for physical, virtual, file/image backups and offsite provision.* ❞

> RICHARD GOWARD
> DERMA E

❝ *We have used Vembu product for years, starting with its hybrid-cloud backup solutions and like it for its ease to deploy, ease to manage, ease to invoicing, and broad set of scalable offerings from simple file backup up to BCP product lines.* ❞

> PHONG LAM
> ZECONTECH, INC.

❝ *We chose Vembu because of brand loyalty and enterprise backup features (SQL, Exchange, VMWare, Hyper-V) and custom encryption keys. What we liked most about Vembu would be the ease of setup and security. Vembu provides easy, secure, and reliable backups for our company.* ❞

> JOSH VANDYKE
> IT MANAGER, INFOTECH SOLUTIONS, LLC

❝ *Vembu was very easy to implement and rarely had any issues. Backups run very fast with little impact on the system. I really like that it just works. There is very little maintenance once it is set up and restoring information is easy.* ❞

> MARK LUNA
> PRESIDENT, EXCELLENT NETWORKS, INC.

### TRUSTED BY

Allstar General Insurance Agency

Excellent Networks

merrimac SOLUTIONS

Web Fire

451 Research

2021

SPRING 2021

Disaster Recovery
Software Category

RISING STARS

**ABOUT ALTARO**

**ALTARO**

Altaro is a fast-growing developer of robust backup solutions for managed service providers (MSPs), IT resellers and companies. With 50,000+ customers in 121+ countries worldwide, 10,000 partners and 2,000+ MSPs to date, Altaro provides affordable enterprise-class functionality while avoiding unnecessary features that add cost and undue complexity. Its flagship solution is Altaro VM Backup, a backup solution for virtualised environments that has gained traction as the natural choice for Hyper-V and VMware backup and replication. Altaro Office 365 Backup is its subscription solution to back up and restore Office 365 mailboxes, OneDrive and SharePoint. Both products are also available as monthly subscription programs for MSPs. A freeware physical server backup solution is also available. Altaro has offices in the US, the UK, Germany, France, North Macedonia and Malta.

## 167
### Total Customer References

**VIEW ALL REFERENCES**

## Featured Testimonials

❝ *Altaro VM Backup is very reliable, easy to implement, and very easy to use. The product is rock solid and has saved us from disaster as expected! Highly recommend this product that exceeds expectation.* ❞

**MICHAEL PEREZ**
NETWORK ADMIN, FABENS INDEPENDENT SCHOOL DISTRICT

❝ *Altaro [has] offered a robust backup and disaster recovery solution from a vendor who went to exceptional lengths to listen and understand our requirements, our cost issues and who proactively suggested solutions such as leasing to take us to the next level of seamless backup as easily as possible. Altaro [is] honest and transparent to deal with and tell you what can be achieved, and that is important when they are dealing with something as critical as your data. Overall, we are in a much safer place now thanks to Altaro VM Backup.* ❞

**MARK WELLER**
IT DIRECTOR AND DATA PROTECTION OFFICER, THE WHITE HORSE FEDERATION

❝ *Altaro Office 365 Backup completely meets our requirements for superfast backup and recovery for Office 365 Mailboxes. We had it set up in a matter of minutes including the first set of backups. The huge bonus is that the storage on Altaro's Microsoft Azure Infrastructure is included in the package. We onboarded ALL our clients to the Altaro VM Backup platform almost 2 years ago and will be recommending this latest offering to them also. All easily accessed from the Cloud Management Console, a great product yet again. Thank you Altaro.* ❞

**RONALD GRAY**
MANAGING DIRECTOR, THE TECH GURUS LIMITED

❝ *We were very impressed with Altaro VM Backup's fast deployment and extreme ease of use. The clever console design makes it easy to create backup strategies for VMs plus it offers a wealth of valuable recovery and replication features. Protecting your Hyper-V and VMware virtualized environments really doesn't get any easier or more affordable.* ❞

**DAVE MITCHELL**
IT PRO

## TRUSTED BY

Microsoft  TARGET  amazon  COX  DISCOVERY CHANNEL

**featured customers**

**ABOUT BACULA SYSTEMS**

Bacula Systems is the leading Enterprise Open Core network backup and restore software company, combining Bacula's enterprise-class open standards software with first-class support and professional services. Bacula Systems provides world-class technical support, renowned training courses, and Bacula Enterprise Edition products via the Bacula Systems Subscriptions.

## 89
### Total Customer References

## Featured Testimonials

" *Bacula Enterprise Edition gives us instant visibility into our Exchange backups along with the ability to recover single mailboxes really quickly. We could not find any other vendor that can do this so well.* "

> MATTHIAS LÜHR
> IT MANAGER, MITTWEIDA UNIVERSITY

" *I can recommend Bacula Enterprise Edition to companies that need a highly reliable, scalable and fully featured data backup and recovery system. Using Bacula is in line with our company philosophy of using modern, efficient and effective IT solutions that make OUTFITTERY as competitive and responsible as possible.* "

> RICO KRAUSE
> TEAM LEADER AND LEAD DEVELOPER, OUTFITTERY

" *Bacula Enterprise Edition is reliable and it does the job well. It saves us time. It is easy to troubleshoot, and see what's going on. And its low price really helps! One thing is clear: since using Bacula, the amount of time we have to spend taking care of backup and restore has been cut by almost 60%. That means we are more often free to do other meaningful things that contribute to the department.* "

> ED EVANS
> COMPUTER SYSTEMS MANAGER, TEXAS A&M UNIVERSITY

" *With Bacula Enterprise Edition, I get a great virtual and physical backup solution in one, plus fast restore ability in an environment where uptime is paramount. The modularity of this solution is highly appreciated for the flexibility it brings us.* "

> JONATHAN KERNAN
> DEVOPS SYSTEM ENGINEER, SKY

### TRUSTED BY

InfinBANK    Walt Disney ANIMATION STUDIOS    SIEMENS    DATACOM    Bank Austria UniCredit Group

**ABOUT CLOUDENDURE**

CloudEndure
An AWS Company

CloudEndure® provides Live Migration and Disaster Recovery for any application, allowing companies to mobilize entire applications with their data to and across clouds with near-zero downtime and no data loss. CloudEndure enables truly consistent, block-level, real-time replication using continuous data protection (CDP).

## 33
**Total Customer References**

VIEW ALL REFERENCES

## Featured Testimonials

66 *With CloudEndure and AWS, being able to virtually recover something in minutes, as opposed to hours and hours, is a real lifesaver.* 99

> GREG WARD
> VICE PRESIDENT OF INFORMATION SYSTEMS AND TECHNOLOGY, MALIBU BOATS

66 *I would absolutely recommend CloudEndure for disaster recovery purposes for the ease with which you can very quickly be up and running in a cloud environment.* 99

> GWEN SCHULZE
> NORTH AMERICA IT INFRASTRUCTURE AND NETWORK MANAGER, WORLDWIDE FLIGHT SERVICES (WFS)

66 *With CloudEndure, we finally have an agile, efficient and cost-effective solution for our disaster recovery needs.* 99

> ERIC HUDSON
> SOLUTIONS ARCHITECT, AGIO

66 *The majority of our disaster recovery is sitting in the cloud with CloudEndure. This downsizing has already resulted in about 50% cost savings.* 99

> ROB GILLILAND
> CHIEF TECHNOLOGY OFFICER, HEALTH QUEST

## TRUSTED BY

POWERED BY CLOUD NATION    DB    WFS WORLDWIDE FLIGHT SERVICES    transdev    ATCC®

featured customers

**ABOUT NAKIVO**

NAKIVO®

NAKIVO is a US corporation founded in 2012. NAKIVO develops a fast, reliable, and affordable data protection solution for virtual, physical, cloud, and SaaS environments. Over 15,000 companies are using NAKIVO Backup & Replication to protect and recover their data more efficiently and cost-effectively, while over 300 hosting, managed, and cloud services providers are using NAKIVO's software to deliver BaaS, RaaS, and DRaaS to their customers. NAKIVO has a global presence with over 5,000 channel partners in 140 countries worldwide.

## 293
**Total Customer References**

**VIEW ALL REFERENCES**

## Featured Testimonials

" We evaluated other leading VM backup and disaster recovery solutions but selected NAKIVO Backup & Replication for its ability to deliver a 2X to 8X greater ROI versus other available offerings. The unique combination of price, performance, and time-saving functionality made NAKIVO Backup & Replication the clear winner for protecting our business-critical applications and services. "

GREG BUCCHERI
IT MANAGER, BRADBURYS

" Easy instant VM recovery is, of course, a life saver for us, as we no longer need to spend hours on recovery. NAKIVO Backup & Replication saves time that was previously spent on backup administration. Now, we can devote that time on other IT-related tasks and on taking care of our customers. With NAKIVO Backup & Replication, we are spending less than half the time on backup administration that we were with the previous software. "

PETR ŠANTRŮČEK
MANAGING DIRECTOR, EXTERRA SERVICES

" It was easy to install and configure NAKIVO Backup & Replication, especially with the straightforward support guide. The website is also easy to navigate and keeps improving with every new product version. With NAKIVO Backup & Replication, we have a stable environment, even though we only take advantage of the product's core functionality and do not use its fullest potential. What KPN needs is scheduled backups that finish successfully and occasional VM restores. "

PIETER SIMHOFFER
TECHNICAL ADMINISTRATOR, KPN

" Thanks to NAKIVO's quick setup, good performance, effectiveness when used for recovery, good reporting, and scheduled operations before and after jobs, all our needs and requirements are completely satisfied. We are very excited about the product; the results and the new opportunities offered by quick update process in NAKIVO Backup & Replication is really impressive. Our datacenters are now backed up in a very efficient and easy to manage manner. "

MARCO MIRRA
CHIEF EXECUTIVE OFFICER, LA SERVIZI INFORMATICI SA (LASI)

### TRUSTED BY

Boise Cascade

ASIA-PACIFIC
INTERNATIONAL UNIVERSITY

ChartCo

KALTURA

park inn
by Radisson

**ABOUT NOVASTOR**

**NOVASTOR**

NovaStor is an award-winning, international data backup and recovery software company with solutions supporting physical, virtual and cloud environments. With offices located in the USA and Europe, NovaStor services thousands of companies and has delivered millions of seats worldwide. NovaStor utilizes a full service approach, providing an expert-level technical team specializing in providing solutions to data protection problems for underfunded, overwhelmed IT Administrators.

**55**

**Total Customer References**

## Featured Testimonials

" *NovaBACKUP is a light weight client which is necessary for our environment. It offers bare metal restore for disaster recovery. I am able to easily backup our operating system and I can also duplicate that data to offsite locations. Once offsite, I backup disk to disk then replicate it to tape.* "

DAN KITCHENS
IT DIRECTOR, HOGAN & ASSOCIATES CONSTRUCTION

" *NovaStor's disaster recovery image backup was the only thing that was able to bring our clients crypto-locked admin server back to life. We tried the restore and boom, it's like it never even happened. This just proves why NovaStor products are essential for disaster recovery and nightly backups. Amazing products and support staff. I give them the highest rating possible.* "

GRAHAM CENNON
PRESIDENT, DMS SERVICES

" *We had an unexpected drive failure on our primary email server. NovaBACKUP Business Essentials saved the day! We replaced the damaged drive and began the recovery process. Restoring the mailboxes was absurdly easy. We restored the database and the individual mailboxes that had be damaged or completely lost. Our client was surprised and very satisfied that they were back up and running the same day. Thanks NovaStor!* "

MATTHEW CANNARSA
TM TECH SOLUTIONS

" *The good thing about NovaStor products are they are HIPAA compliant with their encryption and we can backup SQL engines including Eaglesoft SQL, DEXIS and Dentrix. And of course, the biggest draw is that it is reliable.* "

KONNOR GUTIERREZ
SENIOR MSP TECHNICIAN, MANAGEPOINTE

## TRUSTED BY

**General Mills** Making Food People Love     **SAMSUNG**     **RALPH LAUREN**     **COMPASS** NETWORK GROUP     **fasthosts**

**ABOUT SEP SOFTWARE**

SEP

SEP Software is a global technology leader providing high-performance hybrid backup and disaster recovery solutions. SEP replaces multiple backup software products with a single solution for businesses and workloads of any size across all locations - physical, virtual and cloud. Supporting the widest range of operating systems, databases and applications, SEP is the perfect solution for IT professionals managing data protection and business continuity.

**70**

**Total Customer References**

## Featured Testimonials

66 *Thanks to the SEP solution, we had reliable backups almost immediately and restores of critical data for our customers' everyday requirements - fast, easy and accurate. We are now all great fans of the software and the team at SEP.* 99

> MIKE YANDRISCHOVITZ
> DATA SYSTEMS AND SECURITY MANAGER, GEORGETOWN UNIVERSITY'S MCDONOUGH SCHOOL OF BUSINESS

66 *Thanks to SEP sesam we had reliable backups immediately and now, restoring our critical data is fast, easy and accurate.* 99

> JOHN CARLTON
> SR. SYSTEMS ADMINISTRATOR, PFLUGERVILLE INDEPENDENT SCHOOL DISTRICT

66 *The best part about SEP sesam is that I can back everything up with one product. All areas and volumes of data are covered with a single backup solution.* 99

> THOMAS GREBNER
> IT MANAGER, DAVOS KLOSTERS BERGBAHNEN AG

66 *We have also grown quite a bit since our first implementation of Backup Exec. We have so much more data now and yet our backup windows with SEP are very fast. Depending on how much data has changed throughout the course of each day, our incremental backups complete in 20 to 30 minutes and our full backups, performed over the weekend, always complete successfully. We never have a problem.* 99

> SCOT LAYMAN
> COMPUTER TECHNICIAN AND WEBMASTER, FAIRVIEW SCHOOL DISTRICT

### TRUSTED BY

HIGHLAND COMMUNITY COLLEGE    ANDERSEN CONSTRUCTION COMPANY    ALPINE SCHOOL DISTRICT    KATUN    MILLIKIN UNIVERSITY