

# **Third-Party Risk Management Software Category**



## Third-Party Risk Management Software Category

Third-party risk management software collects and manages vendor risk information to safeguard enterprises from concerns like noncompliance and data breaches. This type of platform analyzes, tracks, and minimizes all risks that can have a negative effect on a company's relationship with its suppliers. It is typically utilized by compliance officers and managers in units such as manufacturing, supply chain, and quality management.

Compliance officers leverage this system to ensure compliance with internal firm policies and with governmental regulations like HIPAA, CFPB, and FFIEC. Unit managers gain by utilizing this type of application as it assists to lower the risk of business interruption due to unreliable vendors. Third-party risk management software is generally deployed as part of a wider governance, risk, and compliance program, but it can also be leveraged as a standalone solution.



# Customer Success Report Ranking Methodology

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

The overall Customer Success ranking is a weighted average based on 3 parts:

## CONTENT SCORE

- ▢ Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- ▢ Customer reference rating score
- ▢ Year-over-year change in amount of customer references on FeaturedCustomers platform
- ▢ Total # of profile views on FeaturedCustomers platform
- ▢ Total # of customer reference views on FeaturedCustomers platform

## MARKET PRESENCE SCORE

- ▢ Social media followers including LinkedIn, Twitter, & Facebook
- ▢ Vendor momentum based on web traffic and search trends
- ▢ Organic SEO key term rankings
- ▢ Company presence including # of press mentions

## COMPANY SCORE

- ▢ Total # of employees (based on social media and public resources)
- ▢ Year-over-year change in # of employees over past 12 months
- ▢ Glassdoor ranking
- ▢ Venture capital raised

## Award Levels



### MARKET LEADER

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



### TOP PERFORMER

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.



### RISING STAR

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.



## 2021 Customer Success Awards

Check out this list of the highest rated Third-Party Risk Management Software based on the FeaturedCustomers Customer Success Report.



### MARKET LEADERS



### TOP PERFORMERS



### RISING STARS



\* Companies listed in alphabetical order





#### ABOUT BITSIGHT



BitSight transforms how organizations manage cyber risk. The BitSight Security Ratings Platform applies sophisticated algorithms, producing daily security ratings that range from 250 to 900, to help manage their own security performance; mitigate third party risk; underwrite cyber insurance policies; conduct M&A due diligence and assess aggregate risk. With over 2,100 global customers and the largest ecosystem of users and information, BitSight is the most widely used Security Ratings Service.

43

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“It used to take weeks to complete vendor assessments. Now it takes us hours. BitSight Security Ratings facilitate security discussions with potential vendors. It's an integral part of our vendor risk management program.”



MICHAEL CHRISTIAN  
INFORMATION SECURITY MANAGER OF CYBER RISK AND COMPLIANCE, CABELA'S

“TransUnion chose BitSight because we needed to scale our third party security management program and we knew we couldn't do it with more people, we had to be smarter.”



JASPER OSSENTJUK  
CHIEF INFORMATION SECURITY OFFICER, TRANSUNION

“After a trusted business partner invited us to access BitSight, we used the platform to quickly identify and remediate security vulnerabilities on our network. Since then, we have trusted BitSight to continuously monitor our performance and report improvements to every business partner.”



HECTOR DAVID SANCHEZ MARTINEZ  
SENIOR INFORMATION SECURITY ANALYST, PROSA

“We heavily utilize BitSight. Our external website highlights how the BitSight Security Ratings data is used to help determine what we are going to do with a vendor, if we are going to do anything at all.”



JEFF GOUGE  
ASSISTANT DIRECTOR OF IT SECURITY, UNIVERSITY OF NORTH FLORIDA

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20

Total Customer References

[VIEW ALL REFERENCES](#)

#### ABOUT CYBERGRX



CyberGRX provides enterprises and their third parties with the most cost-effective and scalable approach to third-party cyber risk management today. Built on the market's first third-party cyber risk Exchange, CyberGRX arms organizations with a dynamic stream of third party-data and advanced analytics so they can efficiently manage, monitor and mitigate risk in their partner ecosystems. Based in Denver, CO, CyberGRX was designed with partners including ADP, Aetna, Blackstone and Mass Mutual, and is backed by Allegis Capital, Bessemer Venture Partners, Blackstone, ClearSky, GV (formerly Google Ventures), MassMutual Ventures, Rally Ventures and TenEleven Ventures.

### Featured Testimonials

“The support and ongoing collaboration we've received from CyberGRX and their customer success team has been extremely responsive and helpful. It has truly changed the way we assess vendors and manage third-party risks. They are always looking for new ways to improve their tools and processes to help us find and address risks. Our executive team is impressed by their innovative third-party risk management approach, and we are excited to be a part of their Exchange.”



KELLY LUTINSKI  
DIRECTOR OF ENTERPRISE RISK MANAGEMENT, PINNACOL ASSURANCE

“The auto inherent risk feature allows us to work through more of our third parties with a prioritized assessment strategy and the progress tracker keeps me up to date on the status of our outstanding assessments without having to pester our assessment coordinator. This in turn has enabled me to escalate or send follow-ups to vendors as needed, provide timely updates to my business stakeholders, and inform my leadership of near real-time progress on high-profile assessments.”



NICOLE MAKINNEY  
THIRD PARTY RISK MANAGER, MCKESSON

“Third-party risk is escalating dramatically as the vast majority of enterprises are increasingly reliant upon outside suppliers. Traditional vendor attestations are woefully insufficient and the CyberGRX Platform will provide a construct for reducing third-party risk with a programmatic, prioritized construct that is already backed by the world's best companies.”



BOB BRENNAN  
CHIEF EXECUTIVE OFFICER, VERACODE

“Logicworks' experience with CyberGRX has been very rewarding. CyberGRX has enabled our team to do more third-party risk assessments with less effort and the quality of information we receive from our vendors through their assessment has given us greater confidence in the security of our third-party ecosystem. I recommend them to colleagues and speak highly of them at all the CISO events I attend.”



MATT SHARP  
CISO, LOGICWORKS

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#### ABOUT GALVANIZE



Galvanize builds software for security, risk management, compliance, and audit professionals. Their platform provides visibility into risk, makes it easy to demonstrate compliance, and helps grow your audit, risk, and compliance programs without incurring extra costs.

35

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“With HighBond, we can easily create an objective picture of our combined risk and compliance assurance. We can thoroughly understand our own performance and the obstacles we’re facing—all informed by our own transactional data.”



ROD VERHULP  
VICE PRESIDENT OF FINANCE, EQUINIX

“I used to run the segregation of duties report in Excel. And it would take me about two days just to complete the report, because we’re working off very big files. With HighBond, I’m able to run the report in five minutes, and so I get two whole days back.”



DIOR SILO  
COMPLIANCE, DATA INTELLIGENCE, AND ANALYTICS MANAGER, COCA-COLA BOTTLERS  
BUSINESS SERVICES

“We’ve been able to totally automate our control risk matrixes and then attach them to projects that we’re reviewing on those individual controls. So, the return on investment on this is very quick; I would say less than a year.”



DARRELL MATHEWS  
FINANCIAL PROCESSES & CONTROLS MANAGER, CITY OF LETHBRIDGE

“So there was a lot of things that we wanted. We couldn’t find those in competing systems—we were looking at four at the time—and HighBond was the one that came out on top. Not only because of the functionality, but also the cost aspect—that and the quick implementation time were both big attractions.”



KATHLEN NARCISI  
HEAD OF INTERNAL CONTROL AND ASSURANCE, EPIROC

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#### ABOUT METRICSTREAM



MetricStream is the market leader in enterprise Governance, Risk, Compliance (GRC) and Quality Management software, content, and consulting. MetricStream solutions and domain experts help companies thrive in today's increasingly mobile, social, global, and complex business landscape. MetricStream enterprise solutions are used by leading corporations in diverse industries such as financial services, healthcare, pharmaceutical, medical device, high tech manufacturing, energy, manufacturing, food and beverages and automotive to manage their risk management programs, quality processes, regulatory and industry-mandated compliance and corporate governance initiatives.



# 251

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“The benefits of using MetricStream are that everything is in one system; everything has a single taxonomy. We have combined all our risk definitions in one central occasion, so that it's easy to report on and people know what a high-risk issue is.”



IAN SANCHEZ  
GOVERNANCE, RISK AND COMPLIANCE MANAGER, FEDERAL HOME LOAN BANK OF CHICAGO

“At Infigen Energy, we hold ourselves to the highest standards of corporate governance, risk management and compliance. In order to stay ahead of various changes in our risk and regulatory environment we require the support of an integrated and agile solution. Of the vendors we evaluated MetricStream offered the most comprehensive GRC solution. Through our partnership with MetricStream we plan to embark on a long and successful GRC journey marked by a strong culture of risk awareness, compliance and good governance.”



DAVID RICHARDSON  
GM CORPORATE GOVERNANCE, INFIGEN ENERGY

“Technology is helping us streamline our Risk and Compliance processes. It simplifies reporting, thereby enabling our teams to focus their efforts on identifying risks and conducting tests.”



JENEEN PATERSON  
MANAGER – GOVERNANCE, RISK AND COMPLIANCE, UKG

“In today's high-risk markets, our stability as a bank is an important part of our competitive edge. Maintaining that stability involves embracing new and more advanced risk and audit management technologies. After evaluating several top risk and audit solution vendors, we believed MetricStream remained unique in its ability to offer a truly integrated solution that would help us gain deeper and more real-time visibility into our risks and controls, and also help us forecast risk with greater accuracy.”



KATHLEEN SALMONS  
CHIEF RISK OFFICER, FARMERS & MERCHANTS BANK

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SEPHORA





#### ABOUT NAVEX GLOBAL

NAVEX GLOBAL®

NAVEX Global's comprehensive suite of ethics and compliance software, content and services helps organizations protect their people, reputation and bottom line. Trusted by 95 of the FORTUNE 100 and more than 12,500 clients, their solutions are informed by the largest ethics and compliance community in the world.

127

Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“Having a robust set of intake methods gives us a bigger picture view and helps better assess the risks we face. EthicsPoint gives us an effective way of showing management the full picture of any problem areas we're facing, or how we're handling topics in any given country.”



RUTH STURM  
GLOBAL COMPLIANCE OFFICER, PRIMETALS TECHNOLOGIES

“With all of the information in one database, we can monitor every type of issue to get a holistic view of where risks exist across the system.”



ROBIN WOODS  
MANAGER OF INVESTIGATIVE AUDIT SERVICES, TEXAS A&M UNIVERSITY SYSTEM

“NAVEX Global has helped reduce cost substantially. We eliminated excess spending on scattered programs and increased efficiency by switching to a single, central system.”



BILL PARKIN  
SENIOR MANAGER OF PHYSICAL SECURITY AND THREAT ASSESSMENT, AVAYA

“Client Support did an excellent job and got back to me right away with answers and solutions. They were very patient and never made me feel bad about not knowing something.”



VICTORIA FRIEND  
FORMICA CORPORATION

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#### ABOUT ONETRUST

# OneTrust

PRIVACY, SECURITY & TRUST

OneTrust is the largest and most widely used dedicated privacy management technology platform used by more than 1,700 customers to comply with data privacy regulations across sectors and jurisdictions, including the EU GDPR, ePrivacy (Cookie Law), California Consumer Privacy Act (CCPA) and more. OneTrust is co-headquartered in Atlanta, GA and in London, UK, and has additional offices in Bangalore, Melbourne, Munich, and Hong Kong. Their fast-growing team of privacy and technology experts surpasses 500 employees worldwide.

62

Total Customer References

[VIEW ALL REFERENCES](#)

## Featured Testimonials

“Being able to show that OneTrust is our core system for ensuring GDPR and vendor management was a huge help to us. We were able to give confidence that we had the right protocols in place related to assets and processing activities, making us a company that any vendor would be happy to work with.”



RICHARD BARBER  
DATA PROTECTION OFFICER, SMART PENSION

“OneTrust has helped me solve a lot of issues that we had in previous tools, and it has been instrumental in helping us automate. I can now ask others to do certain assessments before coming to me and telling me they want to do something, which makes them really think about the risk associated with what they want to accomplish.”



EMEM AKINTUJOYE  
COMPLIANCE & PRIVACY SPECIALIST, CORE SPREADS

“Marketers across the UK look to the DMA for research, guidance and best practice, particularly when it comes to the complex challenges of compliance with GDPR and ePrivacy legislation. When we were assessing the needs for our internal privacy management, OneTrust was the clear leader in the market and able to provide a solution that fits our needs perfectly. Their technology is backed by deep regulatory research and helps automate an otherwise complicated process of privacy and marketing compliance.”



RACHEL ALDIGHIERI  
MANAGING DIRECTOR, DMA UK

“OneTrust modules gives us the flexibility and customization to tackle GDPR one step at a time. We started with cookies and are moving on to DPIAs, data subject requests and more.”



REKHA KOTHAMACHU  
DIRECTOR OF DATA INTEGRATION AND REPORTING, VIRTUOSO

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63

Total Customer References

[VIEW ALL REFERENCES](#)

#### ABOUT RISKCONNECT



Riskconnect is the only provider of Integrated Risk Management. They provide technology solutions for risks across the enterprise on a single, fully integrated platform. Riskconnect products are all connected, allowing users to navigate easily within the system to review, analyze, and report on data from user-friendly web-based interfaces that provide a single point of access for global organizations.

### Featured Testimonials

“Riskconnect breaks the functionality into pieces that make it easier for the claims person to do their job in the context of being an adjuster – but still be connected to the safety person who is using the same information. It’s about getting claims, safety, and risk management closer together which will inevitably drive better decisions for everybody.”



MARSHALL RUSHWORTH  
COVENANT TRANSPORTATION GROUP

“One of the things I love most about Riskconnect is that it’s very customizable. We’re really happy with the collaboration we have with Riskconnect.”



RISK MANAGEMENT ANALYST  
VULCAN MATERIALS COMPANY

“With Riskconnect, we have one source of truth. We are able to provide reports to leadership in turnaround times that were previously unheard of. We can get it to them within hours, as opposed to days.”



REY KURPIERS  
SENIOR BUSINESS RISK COORDINATOR, AMERIPRISE FINANCIAL

“The combination of the Salesforce platform and Riskconnect’s software all comes together in a very beneficial way for us.”



TREY BRADEN  
DIRECTOR, RISK MANAGEMENT, RANDSTAD

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#### ABOUT SECURITYSCORECARD



SecurityScorecard is the global leader in cybersecurity ratings and the only service with over a million companies continuously rated. SecurityScorecard's patented rating technology is used by over 1,000 organizations for self-monitoring, third-party risk management, board reporting, and cyber insurance underwriting; making all organizations more resilient by allowing them to easily find and fix cybersecurity risks across their externally facing digital footprint. SecurityScorecard is the only provider of instant risk ratings that automatically map to vendor cybersecurity questionnaire responses - providing a true 360-degree view of risk.

33

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“SecurityScorecard allows Liquidnet to perform the type and depth of third-party vendor security assessments expected by our customers and regulators – without breaking our budget.”



AL BERG  
CHIEF SECURITY AND RISK OFFICER, LIQUIDNET

“As your program matures, SecurityScorecard becomes useful in different aspects of your firm's risk profile. With RMS, it happens to track with our vendor management. We use SecurityScorecard to prioritize vendor assessments and figure out how in-depth we need to go with each vendor.”



DAVE RUEDGER  
CHIEF INFORMATION SECURITY OFFICER (CISO), RMS

“SecurityScorecard is a trusted brand with a proven technology that we believe in. With SecurityScorecard we are able to generate new business and provide customers with reliable solutions that offer unique and critical security insights into ecosystem risk.”



IRA SILVERMAN  
CHIEF EXECUTIVE OFFICER, GOTHAM TECHNOLOGY GROUP

“The magic here is that this is really a tool that helps to identify a risk that we might not be aware of. Plus, this tool is really allowing us to drill down to the point where I can tell you which machine is causing a lower patching score.”



PAUL HYPKI  
CHIEF INFORMATION SECURITY OFFICER, CHILDREN'S HOSPITAL OF MINNESOTA

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Axcent







#### ABOUT ARAVO SOLUTIONS



Aravo delivers the market's leading third-party risk and performance management solutions. For almost 20 years now, Aravo's combination of award-winning technology and unrivaled domain expertise has helped the world's most respected brands accelerate and optimize their third-party management programs, delivering better business outcomes faster and ensuring the agility to adapt as programs evolve. With solutions built on technology designed for usability, agility, and scale, even the most complex organizations can keep pace with the high velocity of regulatory change.

11

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“The efficiency, effectiveness, and agility Aravo provides Adobe demonstrates the advantages of a dedicated third party management platform to meet the needs of a growing, complex, and dynamic business environment. Adobe benefits from increased efficiency of its employee and stakeholder time while having a solution that is flexible to adapt and mold to Adobe's changing and expanding business needs.”



REGIONAL MANAGER MARKETING  
ADOBE

“Fidelity International is committed to ensuring that our suppliers are managed in line with regulatory requirements and industry best practice. We selected Aravo Solutions for their proven track record in supporting global enterprise clients who have complex vendor risk management programs. With Aravo, our supplier risk management program and processes will be standardized across the firm and the technology will enable consistent governance and oversight of supplier risk and performance across the enterprise.”



GARY LOCK  
HEAD OF SUPPLIER RISK & RELATIONSHIP MANAGEMENT, FIDELITY INTERNATIONAL

“Aravo SLM provides GE with a globally accessible application for the management of critical information around our supply base and allows us to syndicate the information to our various purchasing, payables and other systems so that we can have one coordinated view of all supplier activity and commitments. We are confident that the ROI is not just positive, but it's massively positive.”



BRAD SWEENEY  
MANAGER, GE

“We are now managing over a halfmillion suppliers and their data in Aravo SLM, and have just gone live in six languages with suppliers around the world. We expect Aravo SLM will deliver significant cost savings, while improving data accuracy, compliance and productivity.”



GARY REINER  
SENIOR VICE PRESIDENT AND CIO, GE

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#### ABOUT LOGICGATE



LogicGate is an agile GRC software solution that enables organizations to automate and centralize risk and compliance programs. LogicGate's highly configurable platform assists organizations in transforming mission-critical governance, risk, and compliance processes without the support of consultants or corporate IT by enhancing controls and increasing flexibility. Dashboard-style reporting within the platform allows risk and compliance teams to analyze and remediate issues immediately. The company has made the Global RegTech 100 list two years in a row and was recently named the #1 GRC Software on the G2 GRC Grid.

12

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“The ease of use is so critical, especially from my chair. We want our end users to be partners in our culture of compliance. So the ease of use is really important. I also appreciate the ability to generate the reports that we want, not canned reports. Rather than change our program to meet the reporting, we can build reports to meet our needs.”



SCOTT MCADAMS  
CHIEF AUDIT, COMPLIANCE & RISK OFFICER, BLUE CROSS AND BLUE SHIELD OF KANSAS CITY

“The simplicity of LogicGate's system allows for new users to very easily start working in the system. Especially on the compliance side, those professionals are the ones who are trying to manage the overall system. They've been able to customize and make changes and report from the system very effectively.”



DAVID STEVENS  
CHIEF PRIVACY OFFICER & DEPARTMENT VICE PRESIDENT OF COMPLIANCE, RISK, AND INFORMATION GOVERNANCE, BLUE CROSS AND BLUE SHIELD OF KANSAS CITY

“With my laptop open, I was able to easily demonstrate the process documentation, supporting evidence, and an audit record of approvals. It was so easy. LogicGate cuts down immensely on the time it takes to complete financial and compliance audits. LogicGate is one of the single best investments we have made.”



KURDEEN KARIM  
DIRECTOR OF DEVSEC OPS, INTRADIEM

“The Risk Cloud is user-friendly and very customizable.”



KEN THOMMEN  
DIRECTOR OF INTERNAL AUDIT, J2 GLOBAL

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#### ABOUT LOGICMANAGER

### LogicManager

LogicManager is committed to helping businesses of all sizes across industries manage their risks proactively, and meet the expectations of their customers, employees, shareholders, and communities at large. LogicManager is dedicated to helping businesses make this impact a positive one. In other words, they believe in good governance. Good governance means holding each part of the organization to a high standard while empowering the enterprise to identify and mitigate risks before they materialize.

55

Total Customer References

[VIEW ALL REFERENCES](#)

## Featured Testimonials

“Like many companies our size, our Enterprise Risk Management process grew to a point where we could not manage it with our own home-grown tools. We selected LogicManager because they were willing to take the time to understand our company's needs from the perspective of an Enterprise Risk Manager and thus develop a next generation tool created by risk managers for risk managers.”



DIRECTOR OF RISK MANAGEMENT  
BLUE CROSS AND BLUE SHIELD

“LogicManager is cost-effective, is very flexible so it can be used for many risk management tasks, and the support is fantastic!”



BILL BAUMER  
CHIEF AUDIT AND RISK OFFICER, FIRST MARBLEHEAD CORPORATION

“LogicManager enabled me to take so many different pieces of risk management that we have to deal with and put it into one platform.”



BILL DOLLMORE  
DIRECTOR OF PROCUREMENT SERVICES & RISK MANAGEMENT, UNIVERSITY OF FLORIDA

“I like the versatility of LogicManager as a risk management tool. The support that I receive is the best I have experienced. I still have much to learn but I am confident that I will be able to use LogicManager more effectively as I gain working experience.”



JACK DELANEY  
ENTERPRISE RISK MANAGEMENT, APPLE FCU

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#### ABOUT RESOLVER

## RESOLVER

Over 1,000 organizations worldwide depend on Resolver's security, risk and compliance software. That's about 1,000,000 people using our tools each day. We serve customers across a number of industries and business needs. From healthcare and hospitals to academic institutions, critical infrastructure organizations including airports, utilities, manufacturers, hospitality, high tech and retail.

77

### Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“Resolver was able to transform the way we looked at ERM. Our program seemed like a watered-down version of what it was supposed to be. We used Excel, met with risk owners and conducted quarterly risk assessments. Because Resolver software is so flexible, we were able to visualize how we wanted ERM to function and then configure the solution to help us accomplish that. We recreated everything from the ground up and refined our process.”



VISION CREDIT UNION

“It is an affordable option for Internal Audit and SOX, and we like that the tool can be extended to manage risk. Change happens every few weeks at Quebecor and with Resolver is it easy to make changes.”



CHRISTOPHE HERVIER  
SENIOR INTERNAL AUDITOR AND INTEGRATED ENTERPRISE RISK MANAGEMENT ADVISOR,  
QUEBECOR MEDIA

“Resolver Ballot solved the problem of how to quickly collect information and display it. This means Risk Owners stay engaged and the whole room can efficiently understand the risks and make the right decisions.”



HIGHMARK

“The Ballot product is an important part of the risk assessment process. It allows for anonymous voting which equalizes the dominant voices in a room.”



DAVID POWELL  
RISK4SCHOOLS

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jetBlue

BNY MELLON

adidas

DELTA

Cerner



#### ABOUT SYMFACT



Symfact is the leading provider of Contract Management and Compliance Management Solutions, enabling enterprise customers around the world to maximize revenues, minimize costs and actively manage contractual terms and risks, all on a single technology platform. With Symfact solutions, customers can effectively manage the documentation, deadlines, budgets, commitments, workflow, secure access and analysis tools related to contract management and compliance. As enterprises grow and change, the Symfact platform easily scales from departmental to enterprise implementations. In addition, Symfact solutions are readily configured to the enterprise's business processes and seamlessly integrated with required IT infrastructure.

\*\*\* 19

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“You have implemented the Symfact solution exactly as we specified and without unnecessary complexity (Contract and Legal Entity Management).”



WORLDWIDE ORGANIZATION

“Symfact is very easy to use and it is possible to make changes according to our specific needs. You have all relevant information in one place and can easily take out reports.”



CHRISTINA S.  
BUSINESS DEVELOPMENT COORDINATOR, LEADING PHARMACEUTICAL COMPANY

“As the Business Owner and Project Lead, I am very pleased to date with Symfact's attentive nature with our questions and concerns. We look forward to working through this project with the Symfact Team.”



JASON EISENBEIS  
NORQUEST COLLEGE

“Your tool is simple (in a very positive way) and experience shows that it works almost under each conditions and strength of internet connection. I am extremely happy we have chosen your company - mainly because of the proactive, very professional and great support.”



VACLAV P.  
STANDARDS AND ACCOUNTING PRINCIPLES, LAFARGEHOLCIM

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39

Total Customer References

[VIEW ALL REFERENCES](#)

#### ABOUT VENMINDER



Venminder is a leading provider of third party risk management solutions. Venminder also has a software solution to organize, track and report findings to Senior Management, the Board of Directors and, ultimately, the examining bodies. It is a "must have" answer to meeting increasing regulatory requirements. The SaaS based software solution guides a user through critical processes such as risk assessments, due diligence requirements and task management.

### Featured Testimonials

“Venminder understood the regulatory requirements. The Venminder system already had the features to meet all the regulations built in, like the ability to analyze inherent and residual risk, which meant we could get implementing and get up to speed quickly.”



LAURA COLE  
SENIOR VENDOR MANAGEMENT ANALYST, TEAM LEAD, AMERICAN CREDIT ACCEPTANCE

“The savings have been good, but nothing substitutes the knowledgeable and efficient staff that Venminder has available. The platform has certainly simplified and streamlined many of our processes. We would recommend Venminder to any business, small or large, that deals with third-party vendors. The scalability of the product and the “a la carte” due diligence services makes this a perfect platform overall.”



RUBEN ORTEGON  
VENDOR MANAGEMENT SYSTEMS SUPERVISOR, FROST BANK

“A big positive of Venminder’s platform is that it lets us see a cradle to grave cycle. In addition, it has made identifying low, medium and high-risk vendors easier. It had been a difficult process before.”



KAYLA GOODING  
VENDOR AUDITOR, SHELLPOINT MORTGAGE SERVICING

“We heard about Venminder and knew it was exactly what we needed. The fact [that] Venminder had services in place that offered assistance with financial analyses, reviewing SOC 1/2/3 and risk grades was great.”



EILISH PERRY  
DIRECTOR OF REGULATORY COMPLIANCE, COMMONWEALTH CENTRAL CREDIT UNION

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#### ABOUT PANORAYS



Panorays automates third-party security lifecycle management. With the Panorays platform, companies dramatically speed up their third-party security evaluation process and gain continuous visibility while ensuring compliance to regulations such as GDPR and NYDFS. It is the only platform that enables companies to easily view, manage and engage in the security posture of their third parties, vendors, suppliers and business partners. Panorays is a SaaS-based platform, with no installation needed.

20

Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“By actively engaging third-parties in the business cyber-security risk management program, Panorays uses the web of symbiotic relationships to create a broad ecosystem where all companies involved benefit from each other's success in reducing risk.”



DAVID MONAHAN  
MANAGING RESEARCH DIRECTOR, SECURITY AND RISK MANAGEMENT, ENTERPRISE  
MANAGEMENT ASSOCIATES, INC.

“Panorays' enterprise security risk assessments provide a clear and comprehensive view of our cyber risk, which helps us enable business with our partners.”



TUNDE ONI-DANIEL  
VP/SMD HEAD OF CYBER TECHNOLOGY, ONEMAIN FINANCIAL

“Panorays gives us a transparent view of our vendor portfolio and allows us to easily access and share all relevant information.”



SHAHAR AVENSTEIN  
SENIOR MANAGER OF INFORMATION SECURITY, MYHERITAGE

“With Panorays, we were able to cut the time spent on vendor assessments by about 50%.”



SAM POTASHNICK  
INFORMATION SYSTEMS TEAM LEADER, PAYONEER

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24

Total Customer References

[VIEW ALL REFERENCES](#)

#### ABOUT PROCESSUNITY



ProcessUnity's Third-Party Risk Management solution reduces the time and resource costs associated with identifying and mitigating risks posed by third-party service providers. The cloud-based service combines a vendor service catalog, automated assessment tools and interactive reporting capabilities in an extremely easy-to-use environment that allows organizations to eliminate manual tasks and focus on higher-value risk management activities.

### Featured Testimonials

“ProcessUnity's offering strengthens our strategic approach to more effectively managing the holistic Lincoln customer experience – from a sales perspective, a relationship management perspective, an offering perspective, and an operations perspective – it actually comes together to help better serve our clients.”



ERIC LEVY  
HEAD OF PRODUCT, LINCOLN FINANCIAL GROUP

“Our goal was to automate the complete third-party risk management lifecycle end-to-end. We also needed something with the flexibility to fit into our program and accommodate our growth. With ProcessUnity, we have the ability to configure the system and make it what we want.”



FRANCESCA WILLIAMS  
VICE PRESIDENT OF THIRD-PARTY RISK MANAGEMENT, VYSTAR CREDIT UNION

“With ProcessUnity, we've been able to implement a standardized, consistent third-party risk management approach with the right information to the right people and a system of record. We're really excited about the progress we've made and what the future holds.”



FORREST DEEGAN  
CHIEF ETHICS & COMPLIANCE OFFICER, ABERCROMBIE & FITCH CO.

“ProcessUnity Vendor Cloud has enabled us to implement a consistent, repeatable vendor risk management process that reduces manual effort.”



AUTUMN FRANKS  
OFFICER, VENDOR RISK PROGRAM MANAGER, FHLBANK TOPEKA

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#### ABOUT SURECLOUD

## SureCloud®

SureCloud is a rapidly growing Governance, Risk and Compliance (GRC) and Cybersecurity Solutions provider. They focus on best of breed Security, Risk and Assurance applications that include Vulnerability Management, Risk Management, Policy Management, Compliance Management, Internal Audit, Incident Management, Business Continuity Management and Third Party Risk Management. Applications are built and delivered with the SureCloud Platform, which provides a simple yet realistic alternative to spreadsheet-based processes.

72

Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“SureCloud's Platform has moved us away from using a series of disparate spreadsheets and countless emails for recording risk – with all of the potentials for errors that entails – to a single, centralised source of risk information for every member of staff.”



BEN WHITESTONE  
HEAD OF GOVERNANCE, OFFICE FOR STUDENTS

“SureCloud's technology will help us gain a holistic view of our risk and compliance program, enabling us to identify our priorities for the coming year more easily. Knowing where we need to focus from the gap analysis can then allow for some quick wins, resulting in better engagement from our stakeholders as we begin to demonstrate value back to the business. These benefits should ensure an accelerated return on our investment and allow us to create a more effective strategy longer term.”



ELINE VAN DER LUGT  
HEAD OF RISK, MOLLIE

“SureCloud's solution makes IRAM2-compliant risk management easy by drastically simplifying the implementation of the methodology. From the testing phase alone, we found the SureCloud application to immediately start solving our issues. Through SureCloud's centralized platform, we can assess our risk profile in a way that's not only user-friendly but also highly effective for our business. As we deploy the application, we're confident that we will be able to flexibly and efficiently manage risk across the business.”



VIKRAM SOKHI  
INFORMATION SECURITY ANALYST, THAMES WATER

“We chose SureCloud because of its recognized cybersecurity expertise, technology platform, speed in delivery and budget-friendly pricing.”



ALEXANDER TANGE  
CO-FOUNDER AND CEO, ICM HUB

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#### ABOUT UPGUARD



UpGuard is the world's first cyber resilience platform, designed to proactively assess and manage the business risks posed by technology. UpGuard gathers complete information across every digital surface, stores it in a single, searchable repository, and provides continuous validation and insightful visualizations so companies can make informed decisions.

33

Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“Vendor Risk helps us manage vendor security performance across a diverse client base. It's easy to use, and the vendor security questionnaire module helps us track workflows, surface security and prioritise specific risks for remediation.”



TULIN SEVGIN  
CYBER RISK LEAD, INCONSULT

“UpGuard's Cyber Risk scoring helps us understand which of our vendors are most likely to breach so we can take action now, before something happens.”



SPACESHIP

“UpGuard catches things that penetration testing misses and helps Xinja automate our vendor risk management processes.”



JEAN-BAPTISTE BRES  
CHIEF INFORMATION SECURITY OFFICER, XINJA

“We can now get comprehensive vulnerability reports, tied directly to specific CIs. Because of this, we'll also be able to drive end-to-end remediation processes within ServiceNow, and tie this directly back into other areas such as GRC.”



BRETLAN FLETCHER  
DIRECTOR OF IT DEVELOPMENT, INTERCONTINENTAL EXCHANGE

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