featured customers

Disaster Recovery Software Category

SPRING 2023
Customer Success Report

Disaster Recovery Software Category

Disaster recovery software helps to prevent damage to computers, networks, and servers due to catastrophic events. The platform is typically a full suite designed for backup and restoration processes for various situations and applications. Disaster recovery solutions are connected with Disaster Recovery as a Service (DRaaS) tools that are installed on computers and servers to facilitate data/file recovery, backup, and synchronization.

Disaster recovery platforms differ dramatically based on manufacturer. For instance, some applications are built to work with cloud computing disaster recovery and backup programs, while others are utilized for off-site remote backups and backup imaging to outside storage devices. A disaster recovery system is typically leveraged as an "always-on" tracking platform that monitors all alterations to protected applications and ensures those changes are backed up.

Customer Success Report Ranking Methodology

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

The overall Customer Success ranking is a weighted average based on 3 parts:

CONTENT SCORE

- ✔ Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- ✔ Customer reference rating score
- ✔ Year-over-year change in amount of customer references on FeaturedCustomers platform
- ✔ Total # of profile views on FeaturedCustomers platform
- ✔ Total # of customer reference views on FeaturedCustomers platform

MARKET PRESENCE SCORE

- ✔ Social media followers including LinkedIn, Twitter, & Facebook
- ✔ Vendor momentum based on web traffic and search trends
- ✔ Organic SEO key term rankings
- ✔ Company presence including # of press mentions

COMPANY SCORE

- ✔ Total # of employees (based on social media and public resources)
- ✔ Year-over-year change in # of employees over past 12 months
- ✔ Glassdoor ranking
- ✔ Venture capital raised

Award Levels

MARKET LEADER

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.

TOP PERFORMER

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.

RISING STAR

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.

2023 Customer Success Awards

Check out this list of the highest rated Disaster Recovery Software based on the FeaturedCustomers Customer Success Report.

2023 DISASTER RECOVERY SOFTWARE — MARKET LEADER

Acronis · asigra · Barracuda (Your journey, secured.) · COHESITY · COMMVAULT · datto (A Kaseya COMPANY) · druva · NetApp · rubrik · UNITRENDS (A Kaseya COMPANY) · veeam · VERITAS · Zerto (a Hewlett Packard Enterprise company)

2023 DISASTER RECOVERY SOFTWARE — TOP PERFORMER

arcserve · Axcient · Hitachi Vantara · HORNETSECURITY · Infrascale · vembu (Backup & Disaster Recovery)

2023 DISASTER RECOVERY SOFTWARE — RISING STAR

Bacula Systems · NAKIVO · NOVASTOR · SEP

* Companies listed in alphabetical order

2023
DISASTER RECOVERY SOFTWARE

MARKET LEADER

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ABOUT ACRONIS

Acronis

Acronis is a leading backup software, disaster recovery, and secure data access provider to consumers, small-medium businesses, and enterprises. Acronis solutions include physical, virtual, and cloud server backup software, storage management, secure file sharing, and system deployment. Powered by the Acronis AnyData Engine, Acronis products provide easy, complete, and safe solutions for data in local, remote, cloud, and mobile devices. When it comes to delivering the new generation of cyber protection solutions, Acronis is the undisputed leader.

418 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

Acronis is the perfect solution for protecting all of our important data which is saved across 20 servers. Using Acronis we have simplified and automated our data recovery process, saving over 18 man hours a week. Most importantly, Acronis lets us backup and restore the servers whilst the system is online without impacting the MOD's use of our flight training simulator programmes. Acronis was simple to deploy and is so easy to use that every one of our engineers is able to use the software, without hours of training. With everything running so smoothly we haven't even had to use the Acronis support service. We have...

JAMES BARRETT
SOFTWARE ENGINEERS, THALES

Installing and implementing Acronis True Image was a breeze; so was managing the backups and accessing the recovery features. The software could perform both disk image and conventional backup functions but unlike legacy backup solution, there was no need to purchase additional agents for different applications. Acronis True Image is vital to our disaster recovery process as it ensures that our business data could be retrieved in the shortest time.

ANDREW CHAN
MIS EXECUTIVE, GUCCI

We now have a disaster recovery solution and peace of mind. Regardless of the cause of failure — natural disasters, unstable patches, or viruses — we can restore our systems in a few hours. Our implementation of Acronis True Image Enterprise Server is...

STEFANO MILAN
SYSTEM ADMINISTRATOR, CINECA

Acronis Backup is a secure, easy, and fast backup solution that's brought our company a step forward with improved production system availability.

CATALIN DRAGOMAN
SYSTEM ADMINISTRATOR, MARQUARDT GROUP

TRUSTED BY

ConnectWise · NSW GOVERNMENT · BT · BAE SYSTEMS INSPIRED WORK · TATA

2023 DISASTER RECOVERY SOFTWARE MARKET LEADER

ABOUT ASIGRA

asigra

Asigra Cloud Backup is the world's most secure enterprise cloud backup solution, with advanced anti-ransomware features designed to protect backups from damage or corruption. Features like bi-directional malware scanning, enterprise-grade encryption, and deep & task-specific multi-factor authentication increase the chances that your business will survive a ransomware attack. Asigra provides organizations around the world the ability to recover their data now from anywhere through a global network of partners who deliver cloud backup and recovery services as public, private and/or hybrid...

194 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

❝Oncore IT has excellent infrastructure in place and the trained staff needed to manage the backup and recovery processes for us enterprise-wide. The Asigra software behind Oncore IT is very innovative and has proven itself since deployment began in 2012. All of our data is now backed up in a secure manner and with a high degree of resilience, allowing us to meet all business and compliance requirements, including the Financial Conduct Authority (FCA). The new solution has also allowed us to shift IT...❞

GLENN MURPHY
CIO, LONDON & CAPITAL

❝I am more than pleased with cloud-based data recovery as it has allowed me to re-prioritize my time and more fully support the mission of Goodwill to serve the people of South Florida. Yotta280's cloud backup service powered by Asigra just keeps on working regardless of the challenges that we face. The solution's simplicity, security and reliability have improved our operations several times over.❞

SAMUEL ROBINSON
IT MANAGER, GOODWILL INDUSTRIES OF SOUTH FLORIDA

❝Benefits of the solution included a huge improvement in data recovery time, as well as seamless deployment and surprisingly easy management of the system. Having data replicated at multiple data centers gives us peace of mind in the event of data loss. Yotta280 and Asigra have delivered a solution that assures...❞

JEFF MCGRATH
VICE PRESIDENT, INFORMATION SERVICES, PLANES COMPANIES

❝We're looking forward to growing with Asigra as they continue to enhance their award-winning data backup and recovery software to address new and developing technologies.❞

BRENT REICHOW
CEO, BLUESHIFT DATA PROTECTION, BLUESHIFT DATA PROTECTION

TRUSTED BY

FIS   Fisher Meredith Solicitors   HERSHEY'S   Seneca   Carlsberg Singapore

2023 DISASTER RECOVERY SOFTWARE
MARKET LEADER

ABOUT BARRACUDA NETWORKS

Barracuda.
Your journey, secured.

Barracuda provides cloud-connected security and storage solutions that simplify IT. These powerful, easy-to-use and affordable solutions are trusted by more than 150,000 organizations worldwide and are delivered in appliance, virtual appliance, cloud and hybrid deployments. Barracuda's customer-centric business model focuses on delivering high-value, subscription-based IT solutions that provide end-to-end network and data security.

518   TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

An organization's backup strategy should keep three copies of data on two different media— one of them being offsite. Barracuda's flexible cloud storage options allowed us to meet these requirements seamlessly. Cloud replication can be enabled with the click of a button and was significantly easier and more cost effective than the other solutions we investigated.

RICHARD JONES
ICT MANAGER, SHORE SCHOOL

The Barracuda Backup Service is a vast improvement over tape in every way. It takes the guessing out of backups with its quick backups, intuitive management interface, useful reports, and overall affordability. (The Barracuda Backup Service) saved us much more than money: it saved us stress and employee time.

SHAWN SOUTHERN
IT SUPERVISOR, ST THOMAS ENERGY SERVICES INC

In a disaster, we can re-launch virtual servers in the cloud and be back up and running in a matter of minutes. That's a huge benefit that really sets the Barracuda solution apart.

JAMES TAGLIARENI
CHIEF INFORMATION OFFICER, WASHBURN UNIVERSITY

It was as easy as pointand-click—just incredibly intuitive to use—and the whole server recovery took twenty or thirty minutes.

BRAD STILLWELL
VICE PRESIDENT OF IT, FIRST BASIN CREDIT UNION

TRUSTED BY

california almonds — Almond Board of California   Smithfield.   UNIT4   DB SCHENKER   NHS SCOTLAND

2023
DISASTER RECOVERY SOFTWARE
MARKET LEADER

ABOUT COHESITY

COHESITY

Cohesity delivers web-scale simplicity for secondary data that eliminates silos and puts data to work. Enterprises rely on their software-defined, hyperconverged platform to radically streamline backup and data protection, converge file and object services, quickly deliver test/dev instances, and provide analytic functions on a single, global data store. Customers and partners, including Global 1000 companies and federal agencies, tired of data center complexity are modernizing and scaling secondary data protection with Cohesity.

300 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

❚❚ Cohesity addressed our biggest backup and recovery concerns by providing fast, resilient and reliable enterprise data protection for our growing company. We have tight windows in the hospitality industry, and Cohesity was able to perform a complete backup in one third of the time of our previous solution. Cohesity's capabilities, such as native integration with Microsoft Azure, have been a huge bonus for our overall operation and application... ❚❚

BRIAN CRITCHLOW
IT SYSTEMS ADMINISTRATOR, SANTA CRUZ SEASIDE COMPANY

❚❚ Cohesity is the future of backup and recovery in the enterprise. We are pleased Cohesity lived up to our expectations and delivered a next-generation backup and recovery solution for Wendy's, ensuring the solution is scalable and set up for future growth as we expand more operations and test/dev to the cloud. Cohesity listens and responds to customers' needs, made backup and recovery simple, and the benefits were so compelling the solution sold itself. Hands down, Cohesity delivers outstanding... ❚❚

DON MURAWSKI
MANAGER, SERVERS AND STORAGE, WENDY'S

❚❚ Cohesity is eminently flexible. Not only has HE&R implemented a next-gen enterprise backup and recovery solution, but the single, web-scale platform from Cohesity gives us flexible options for data management, including cloud archival, disaster recovery, dev/test, and Scale-Out NAS. Cohesity provides efficiency and simplicity, and will enable lower TCO across our organization as we move away from legacy solutions and embrace a... ❚❚

DAN DENGLER
DIRECTOR OF IT OPERATIONS, HERSHEY

❚❚ We tested Cohesity against all our requirements – backup, recovery, search, and data deduplication – and Cohesity not only checked all the boxes, but surpassed our expectations. Cohesity made backup really simple for us and empowered us to make backup data much more productive. ❚❚

BAN CH'NG
SENIOR IT MANAGER, WILLIAM BUCK

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VITAS® Healthcare   **USDA**   **NOVARTIS**   **QTS**   **MEDNAX® RADIOLOGY SOLUTIONS**

2023 DISASTER RECOVERY SOFTWARE

MARKET LEADER

ABOUT COMMVAULT

COMMVAULT®

Commvault is a publicly traded data and information management software company headquartered in Oceanport, New Jersey. They've made a mark with the industry's leading backup product, Simpana software. Their customers choose us because of their unique Solving Forward® philosophy and ability to deliver complete solutions with infinite scalability and unprecedented control over data and costs. Commvault is positioned as a Leader in the Gartner 2013 Magic Quadrant for Enterprise Backup/Recovery...

403 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

> At OnX, we focus on the ability to recover, or the outcome of a disaster scenario, so we regularly test our clients' ability to completely recover and connect to their DR environment once a year. By executing, managing and testing our clients disaster recovery solutions, our clients know that we achieve the outcomes they require for complete disaster preparedness. Commvault software helps us attain this goal.

ROGER HAMSHAW
DIRECTOR OF MARKETING, ONX ENTERPRISE SOLUTIONS

> With Commvault Software, we can backup anyone, anyhow. We know that we are able to put together technically and financially sound proposals to virtually any customer. We believe ours is currently the best backup solution and business model on the Czech market. Last but not least - we can now offer a truly complete backup solution - from physical and virtual server infrastructure to workstation and mobile devices backup.

DAVID LUKES
TECHNICKÝ EDITEL, DATASPRING

> Using Commvault to conduct our testing for disaster recovery and migration of workloads gave us confidence that we have totally secure backups and can recover data anytime, but without failure. Compliance is also important for our business and Commvault helps us cover this well.

ADRIAN LERCH
SYSTEM ENGINEER, BGC

> Introducing Commvault relly helped us take our data management to the next stage including disaster recovery, backup and archiving in a single platform.

NICK ELDER
IT MANAGER, SOUTHERN INSTITUTE OF TECHNOLOGY NEW ZEALAND

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ALLIANT   **ARVEST**   **NTT DATA**   **SriLankan Airlines**   **First National Bank**

2023
DISASTER
RECOVERY
SOFTWARE
MARKET LEADER

ABOUT DATTO

datto
A **Kaseya** COMPANY

Datto protects essential business data for tens of thousands of the world's fastest growing companies. Their Total Data Protection platform delivers uninterrupted access to data on site, in transit and in the cloud. Through Datto's network of partners, they provide companies with products and services designed to continually keep business running. Businesses rely on Datto for industry leading technology combined with unrivaled customer service.

270 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

There is no better and no more affordable backup, business continuity, and disaster recovery solution for an SMB than a Datto BDR. They make sense for a business with employees who will be idle if they can't use their computers and for a business subject to losses if they can't work in busy periods or process high transaction loads. I have three BDR's at clients and I hope to place many more!

DAVID STREIT
PRINCIPAL, STEPHILL ASSOCIATES, LLC

The team at Datto has exceeded our expectations and they are one of our preferred vendors. We chose to migrate everything to Datto and move our entire BCDR and Networking line to Datto as well, all because of the fantastic experience we had with implementing Datto SaaS Protection.

MIKE REID
GENERAL MANAGER, CALVERT TECHNOLOGIES

Datto has brought peace of mind to my team and our clients because we no longer worry whether or not we will be able to help them recover quickly. We have saved our clients countless hours, and sometimes days, of downtime by implementing the Datto solution.

DAVID PRINCE
PRESIDENT, DATABRANCH

Datto BCDR helps us sleep at night knowing the product works and that we can easily restore files and servers if they go down.

AARON GARCIA
DIRECTOR OF OPERATIONS, TEKCONCIERGE

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DATCOM · Complete Pharmacy CARE · NatureFresh Farms · INCA KOLA · Datapac

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MARKET LEADER

ABOUT DRUVA

druva

Druva is the global leader in cloud data protection and management, delivering the industry's first Data Management-as-a-Service solution that aggregates data from endpoints, servers, and cloud applications and leverages the public cloud to offer a single pane of glass to enable data protection, governance and intelligence–dramatically increasing the availability and visibility of business-critical information, while reducing the risk, cost, and complexity of managing and protecting it.

274 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

I had non-negotiables, and one of those was multi-cloud backup management from a single console. Druva was one of the few vendors that could protect both cloud and endpoints with that single pane of glass view. Plus, Druva already had established relationships with all our SaaS vendors, so we knew it would integrate seamlessly.

TIFFANY TUCKER
VICE PRESIDENT OF SECURITY AND TECHNICAL SERVICES, COLLABORATIVE SOLUTIONS

The Druva Cloud Platform delivers comprehensive and secure backup, recovery, and archival for Exchange Online and our virtual environment. We've also done some backups and successful recovery on some of our older file storage.

DAVID PEACE
NETWORK AND SECURITY ADMINISTRATOR, IPSWICH GRAMMAR SCHOOL

We finally have a clear picture of what's going on with our backups for all of our enterprise data; there are no surprises. I get daily emails from Druva, and if a backup fails, I can see exactly what happened and action it.

HUGH MCCLIMANS
SENIOR SYSTEM ADMINISTRATOR, PYRAMID HEALTHCARE

Druva is a big part of our disaster recovery (DR) strategy now. We're based in California and we get small earthquakes a lot. But even if a huge disaster happens, with Druva, we know we can recover data quickly.

VINNIE CHHABRA
IT ARCHITECT, MEDALLIA

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AMERICAN CANCER SOCIETY · Milwaukee · HITACHI Inspire the Next · Leica MICROSYSTEMS · xerox

ABOUT NETAPP

NetApp

NetApp creates innovative storage and data management solutions that deliver outstanding cost efficiency and accelerate business breakthroughs. NetApp's commitment to living core values and consistently being recognized as a great place to work around the world are fundamental to long-term growth and success, as well as the success of pathway partners and customers.

1817 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

"NetApp backup and recovery capabilities, plus the high performance and availability of the NetApp FAS systems, help improve our competitive edge and support us in meeting the intensive business demands of the manufacturing companies we serve. No other cloud service provider in our market has committed to our level of disaster recovery, and NetApp helps make that possible."

DREW FLINT
DIRECTOR OF INFRASTRUCTURE, PLEX SYSTEMS

"With NetApp's disaster recovery capabilities, Activision can now mirror all of its data and protect its intellectual property in all of its development studios. This is a significant addition to Activision's overall infrastructure and has allowed us to fully comply with Sarbanes-Oxley requirements."

NIEL ARMSTRONG
VICE PRESIDENT, INFORMATION TECHNOLOGY, ACTIVISION, INC.

"We can clone, restore, and back up databases with a simple click. It's effortless and takes the weight off the operations team, who can focus on core tasks confident that data storage and backup requirements are taken care of."

JON WOAN
IT OPERATIONS MANAGER, VITAL ENERGI

"With the NetApp MetroCluster solution now deployed, we have a solid foundation to build our disaster recovery plan. We are better prepared to handle any unexpected downtime as it is now much easier and faster to recover data."

KENNETH LORENZO
SENIOR NETWORK ENGINEER, FMC TECHNOLOGIES

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Blackboard THOMSON REUTERS AstraZeneca HUGHES NVIDIA

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MARKET LEADER

ABOUT RUBRIK

rubrik

Rubrik, the Zero Trust Data Security Company™, delivers data security and operational resilience for enterprises. Rubrik's big idea is to provide data security and data protection on a single platform, including: Zero Trust Data Protection, ransomware investigation, incident containment, sensitive data discovery, and orchestrated application recovery. This means data is ready at all times so you can recover the data you need, and avoid paying a ransom. Because when you secure your data, you secure your applications, and you secure your business.

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378 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

The beauty of Rubrik is that it is built for the user instead of technology with just a box bolted on top. Two of the main results we have seen with Rubrik is that the speed of recovery is phenomenal, and we can eliminate tape complexity and costs by instantly archiving all our mission critical production systems to public cloud. This gives us more resiliency in case of a failure.

TIM GABLE
NETWORK SYSTEMS MANAGER, FUJIREBIO DIAGNOSTICS

Rubrik is undoubtedly the right answer to all our needs. It is very easy to use and scale, and allows us to guarantee data instant recovery - something we couldn't do before. Thanks to Rubrik, we can move more of our resources from data protection tasks to other key tasks within our data center, giving us a strong competitive advantage in the market.

MARCO IANNUCCI
CEO, CLOUDITALIA

We needed a solution that maximized the value of our business and ensured recoverability in case of a failure. Rubrik allows us to build a strong business continuity plan for disaster recovery and to easily integrate with public cloud, aligning our IT strategy with the business and freeing up our time for innovation.

JESÚS VICIANA
INFORMATION TECHNOLOGY DIRECTOR, AERTEC SOLUTIONS

We needed an all-in-one solution that would let us recover quickly and give us more time to spend on innovation instead of troubleshooting backups. We chose Rubrik for its ease of use and the speed at which it allows us to protect and recover our data.

HANS-JÖRG RICHTER
HEAD OF IT OPERATIONS, INGENICO GROUP

TRUSTED BY

JE DUNN CONSTRUCTION   Telia   meredith   Driscoll's Only the Finest Berries™   THE HOME DEPOT

2023 DISASTER RECOVERY SOFTWARE

MARKET LEADER

ABOUT UNITRENDS

UNITRENDS
A Kaseya COMPANY

Unitrends increases uptime and confidence in a world in which IT professionals must do more with less. Unitrends leverages high-availability hardware and software engineering, cloud economics, enterprise power with consumer-grade design, and customer-obsessed support to natively provide all-in-one enterprise backup and continuity. The result is a "one throat to choke" set of offerings that allow their customers to focus on their business rather than backup.

251 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

"Unitrends gives us the option to access recovery files across our own network. That was one of the big bonuses since we use our remote locations to store our backups."

KENNY MOORE
IT SPECIALIST, ALTARUM INSTITUTE

"We chose Unitrends over other vendors because of the licensing. Everything we need is included in the price of the Unitrends Recovery 823."

DOUG OLIVER
SR. TECHNICAL SUPPORT ANALYST, WASHINGTON COUNTY, MARYLAND

"Already, four times this year Unitrends has allowed us to recover from ransomware infections with minimal loss of data."

JAMES POMEROY
IT SYSTEMS & SUPPORT MANAGER, BROWNLEE LLP

"The recovery process was quick and easy, which is a testament to how well the Unitrends tool works."

JOHN HESTER
SYSTEM ADMINISTRATOR, MOMENTUM GROUP

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Clinton Savings Bank

BLACKLINE

OURAY SPORTSWEAR

American Advantage INSURANCE GROUP

GENOVA TECHNOLOGIES
Celebrating 25 Years

2023 DISASTER RECOVERY SOFTWARE

MARKET LEADER

ABOUT VEEAM

veeam

Veeam recognizes the new challenges companies across the globe face in enabling the Always-On Enterprise, a business that must operate 24.7.365. To address this, Veeam has pioneered a new market of Availability for the Always-On Enterprise by helping organizations meet recovery time and point objectives (RTPO) of less than 15 minutes for all applications and data, through a fundamentally new kind of solution that delivers high-speed recovery, data loss avoidance, verified recoverability, leveraged data and complete visibility. Veeam Availability Suite, which includes Veeam Backup & Replication, leverages virtualization, storage, and cloud technologies that...

1533 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

Veeam Backup & Replication combines virtual machine backup, replication, recovery, deduplication and compression in one product, enabling us to provide uninterrupted service to users, ensure business continuity and minimize our operating costs. For enterprises like ours that rely on the virtual environment for all business operations, Veeam is the only product that offers complete data protection and disaster recovery.

ALI ALTUNTERIM
WINDOWS SYSTEMS MANAGER, BNP TURK EKONOMI BANKASI (TEB)

Veeam Backup & Replication is the only solution that lets us verify the recoverability of backups, recover instantly and test upgrades in an isolated environment before putting them in production. Veeam MP is the only solution to properly integrate VMware and our backup infrastructure in SCOM Of all the products we tested, the Veeam solutions have the most helpful features and are the easiest to use.

PATRICK VAN DER KNAAP
SYSTEM ENGINEER, BOEKEL DE NERÉE N.V.

With ships sailing all around the world it is important for Norwegian to feel confident that we have the very best backup and recovery systems in place. Veeam Backup & Replication meets our RTOs and RPOs and has also helped with business continuity. We have had great success with Veeam and highly recommend its solutions to other businesses seeking the same.

MICHAEL DAVID PEREZ
MANAGER OF IT INFRASTRUCTURE AND OPERATIONS, NORWEGIAN CRUISE LINE

We love the backup capabilities that Veeam offers, but replication is really our bread and butter, and full disaster recovery has been the biggest project our team has tackled. Failover and failback have been awesome. I can't say enough good things about how simple Veeam makes replication.

CHRIS COLLUM
SENIOR SYSTEMS ENGINEER, CLAYCO CONSTRUCTION CO INC

TRUSTED BY

CBRE   **#CloudMTS**   **vodafone**   **Telefónica**   **JYSK**

ABOUT VERITAS TECHNOLOGIES

2023 DISASTER RECOVERY SOFTWARE MARKET LEADER

VERITAS™

Veritas Technologies enables organizations to harness the power of their information, with information management solutions serving the world's largest and most complex environments. Veritas works with organizations of all sizes, including 86 percent of global Fortune 500 companies, improving data availability and revealing insights to drive competitive advantage.

276 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

We've used Veritas NetBackup for a decade because it's always been an industry leader, and it's quick to adapt to new technologies as they come out. To streamline backup and disaster recovery, we moved from a tape-based strategy to NetBackup Appliances.

ROB THELEN
MANAGER, DATA PROTECTION ENGINEERING, ENSONO

The deduplication flexibility of Veritas NetBackup Appliances significantly reduces costs by eliminating the necessity of point products such as deduplication appliances, tape, or a VTL.

SEUNG MAN YANG
CUSTOMER SERVICE CENTER OPERATION TEAM SENIOR MANAGER, KT

We do 5 to 10 recoveries a week, and NetBackup Granular Recovery Technology saves us an estimated 750 IT staff hours per year. We can have the helpdesk staff perform recoveries instead of senior IT engineers.

MARCO TOSTE
CTO, WHITESTAR ASSET SOLUTIONS

We use Veritas NetBackup to protect roughly 3,000 Exchange databases—over four petabytes in seven data centers, with 99 percent accuracy on backups and 99 percent success rate on recoveries.

PAUL SCHANDEL
SYSTEMS ADMINISTRATOR, INTERMEDIA

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MSF Sugar   Bancolombia   VEOLIA   DATACOM   EVERSHEDS SUTHERLAND

2023
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RECOVERY
SOFTWARE
MARKET LEADER

ABOUT ZERTO

Zerto
a Hewlett Packard
Enterprise company

Zerto, a Hewlett Packard Enterprise company, empowers customers to run an always-on business by simplifying the protection, recovery, and mobility of on-premises and cloud applications. Zerto's cloud data management and protection platform eliminates the risks and complexity of modernization and cloud adoption across private, public, and hybrid deployments. The simple, software-only platform uses continuous data protection at scale to converge disaster recovery, backup, and data mobility. Zerto is trusted by over 9,500 customers globally and is powering offerings for Microsoft Azure, IBM Cloud, AWS, Google Cloud, Oracle Cloud, and more than...

208 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

In the healthcare industry, disaster recovery is a requirement. We had an earthquake in another city in New Zealand and if a street was determined to be unsafe, you physically could not use it to get to your building or information. These sorts of restrictions highlighted our need for a new DR solution. We put out an RFP and got several responses, but Zerto was the only one that offered a trial and that really impressed us. Low bandwidth requirements and superior service levels coupled with the very reasonable price made Zerto Virtual Replication one of our easiest purchase decisions.

COMMUNITY LIVING TRUST

The primary reason we selected Zerto (Virtual Replication) was due to the Virtual Protection Groups (VPGs). We need to be able to recover applications consistently and required a solution that could deliver this capability through hypervisor-based replication. We felt that Zerto (Virtual Replication) was definitely the best solution for us. The disaster recovery process has also been significantly simplified with a considerable reduction in resource and time requirements needed to facilitate successfully recovery.

FAMILY INVESTMENTS

Zerto's hypervisor-based replication solution eliminates risk. Zerto's replication solution is incredibly simple to set up, use and manage. We recently did a disaster recovery test to fail over production to our Atlanta data center. With just a few clicks, and in less than 30 minutes, we had all of our production applications back up. Furthermore, support has been outstanding, and it delivers on the RPO/RTOs that our company requires.

JEFFERSON NATIONAL

We need to ensure the rapid recovery of our key applications, specifically, Microsoft Exchange, SQL Server and Oracle. Zerto Virtual Replication delivers the aggressive service levels we need with the ability to failover to any point in time with a virtual aware solution. ZVR supports the virtual environment while enhancing our investment in virtualization.

SECURITY SERVICE FEDERAL CREDIT UNION

TRUSTED BY

ATLANTIC FUND SERVICES   **VOYA** FINANCIAL   **UNITED**   **BlueCross. BlueShield.**   **Kingfisher**

2023

DISASTER RECOVERY SOFTWARE

TOP PERFORMER

featured customers

ABOUT ARCSERVE

2023 DISASTER RECOVERY SOFTWARE TOP PERFORMER

arcserve®

Arcserve is a leading provider of data protection and recovery software that provides organizations with the assurance that they can recover the data and applications when needed. Launched in 1990, Arcserve provides a comprehensive solution for cloud, virtual and physical environments, on premise or in the cloud, backed by unsurpassed support and expertise. Arcserve Unified Data Protection (UDP), available on Arcserve's appliance or your hardware, drives a full range of highly efficient and integrated data protection capabilities through a simple, web-based user console. Arcserve has a customer base of 45,000 end users in more than 150 countries and partners...

342 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

> With Arcserve UDP we have confidence in our ability to recover data quickly and effectively. It also helps us deliver on our mission and vision as an organisation; our strapline is 'building the infrastructure for the future', and with Arcserve UDP we feel we're achieving this.

PAUL HENLEY
SERVER SUPPORT MANAGER, EK SERVICES

> With Arcserve SaaS Backup we can recover individual emails or whole mailboxes for clients quickly and efficiently using the search functionality, even if they're several years old. It's such a vital capability that we're planning to make it a default part of our data protection service.

RONAN MCNAMARA
FOUNDER, INET COMPUTER SOLUTIONS

> We like Arcserve SaaS Backup because it is easy to set up and use, particularly from the perspective of a managed services provider. The added cost to a Microsoft 365 deployment is relatively insignificant, but when something goes wrong, Arcserve SaaS Backup is worth its weight in gold.

PAUL BATCHELDER
FOUNDER, UIT TECHNOLOGY SOLUTIONS

> We had been using Arcserve's products from long ago, so we were used to the interface and found it easy to understand. The functionalities are also very reliable, so we chose Arcserve UDP without any anxiety.

SEIICHI AKENO
SECTION HEAD OF INFORMATION SYSTEM DEPARTMENT, ASAHI KASEI HOMES

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2023 DISASTER RECOVERY SOFTWARE TOP PERFORMER

ABOUT AXCIENT

Axcient

Axcient offers MSPs the most secure backup and disaster recovery technology stack with a proven Business Availability suite focused on partner experience. Their solutions address the full spectrum of business challenges, from file sync and share to backup and disaster recovery, and cloud-to- cloud backup for some of the most popular cloud applications being used by small to medium sized businesses.

169 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

CIOs are always under fire to control their spending. Disaster recovery is something we must do, but we also must consider the price. Axcient was the whole package, giving us the ability to seamlessly restore and failover to the cloud, at a price that didn't break the bank.

JAMES CONSTANTINI
CHIEF INFORMATION OFFICER, ROSEVIEW GROUP

Axcient has the ability to show all client information on one screen without having to flip back and forth between screens. This is why it is so easy to recover devices, like a server, laptop or workstation. Just simply find it, and in a few clicks you can restore.

STRATI VOURAKIS
FOUNDER, CALM COMPUTING

Axcient has allowed us to spend far less time verifying backups and testing backups, which means we can pass those savings along to our MSP customers through price breaks and peace of mind.

MIKE HEIL
CHIEF EXECUTIVE OFFICER, THROTTLENET

Axcient is basically the evolution of backup, giving you onsite failover and cloud-based replication.

ERIC KALSETH
CLIENT EXECUTIVE, ITSAVVY

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Los Angeles Times · City of Williamsburg · Beach Municipal Federal Credit Union · BARTLETT COCKE · THRIVE NETWORKS

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ABOUT HITACHI VANTARA

Hitachi Vantara

Hitachi Vantara, a wholly owned subsidiary of Hitachi, Ltd., helps data-driven leaders find and use the value in their data to innovate intelligently and reach outcomes that matter for business and society. They combine technology, intellectual property and industry knowledge to deliver data-managing solutions that help enterprises improve their customers' experiences, develop new revenue streams, and lower the costs of business.

836 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

❝The storage solution from Hitachi Data Systems helped us build a unified cloud storage platform for both structured and unstructured data. It ensured the database system would be continuously running, enabled the content cloud data storage and the shared access of images, videos and documents. It also provided remote disaster recovery based on the cloud storage. In this way, our production and disaster recovery requirements were satisfactorily met. ❞

BEIJING MUNICIPAL BUREAU OF FINANCE

❝With HDS, it is quite simple to define archiving or backup policies perfectly corresponding to our needs, depending on the environments and applications. Plus the high-level automation improves the solutions' competitiveness even more. ❞

SAMI SOUDANI
IT OPERATIONS EXECUTIVE DIRECTOR, TUNISIE TELECOM

❝The consultants have had special, added value in the OPC+ Program. The action, passion, empathy with our culture — and how they could handle the sometimes conflicting interests within the consortium — has helped us step-by-step towards our goals. I wholeheartedly recommend them. ❞

PRORAIL

❝We decided to partner with Hitachi Vantara due to their flexibility. With Hitachi Vantara's storage-as-a-service solution, we're free to grow and scale. We'll be able to cope with additional customer data in an affordable way, no matter how big the business gets. ❞

FNZ

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LG Electronics **TURKCELL** **American Heart Association** **Cargill** **Raiffeisen BANK**

2023 DISASTER RECOVERY SOFTWARE

TOP PERFORMER

ABOUT HORNETSECURITY

HORNETSECURITY

Hornetsecurity is a leading global provider of next-generation cloud-based security, compliance, backup, and security awareness solutions that help companies and organizations of all sizes around the world. Its flagship product, 365 Total Protection, is the most comprehensive cloud security solution for Microsoft 365 on the market. Driven by innovation and cybersecurity excellence, Hornetsecurity is building a safer digital future and sustainable security cultures with its award-winning portfolio. Hornetsecurity operates in more than 30 countries through its international distribution network of 8,000+ channel partners and MSPs. Its premium services...

32 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

We worked closely with Hornetsecurity to help Adoption Matters find the product they needed. The package, which provided the full range of product at a competitive rate, was a determining factor in their decision but they were also impressed with the usability and effectiveness of the email filtering.

ROB GIBBS
BUSINESS DEVELOPMENT DIRECTOR, A&N SYSTEMS

I've found Hornet as a company to strike a really good balance. It's a breath of fresh air to have a vendor partner that really works for our success.

JUSTIN WIRPEL
FOUNDER, ISOGENT

Information is business-critical assets, to best protect them against all kind of threats is a must.

GIANPIERO VALENTINI
HEAD OF IT INFRASTRUCTURE SERVICES AND TISO, BOOST GROUP

The innovative technology, a strong support and the easy handling simply inspired us!

MICHAEL FRANK
HEAD OF IT, MARBACH

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LVM VERSICHERUNG   CONCORDIA Versicherungen   KONICA MINOLTA   LPKF Laser & Electronics   brigantia

2023 DISASTER RECOVERY SOFTWARE TOP PERFORMER

ABOUT INFRASCALE

Infrascale™

Infrascale is a DRaaS company that uses the cloud to eradicate downtime. Founded in 2006, the company aims to give every company the ability to recover from a disaster- quickly, easily and affordably. Combining intelligent software with the power of the cloud is how Infrascale cracks the disaster recovery cost barrier without complex, expensive hardware. Infrascale equips businesses with the confidence to handle the unexpected by eradicating downtime, providing greater security, and always-on availability.

62 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

I have been able to spin up a virtual machine on my Infrascale appliance and have been able to recover files from that server in under ten minutes. I can also recover an entire virtual machine back to my environment in under an hour. I like the user interface, the flexibility of the appliance and the completeness of the solution. The Infrascale product just works. It's the ideal solution.

MARTIN MITEV
SENIOR SYSTEMS ADMINISTRATOR, CENCAL HEALTH

The best part about Infrascale is the peace of mind the rapid failover and reliability delivers. I don't worry about business continuity reviews, because everything is protected and recoverable.

MARK LEWIS
HEAD OF IT, FOREST WAY

With Infrascale, I can say with 100% certainty that I'll be able to recover from a ransomware infection quickly without having to pay.

ELLEN MCCREE
NETWORK ADMINISTRATOR, UNIVERSITY OF VIRGINIA ALUMNI ASSOCIATION

Responsive and helpful support, good disaster recovery features, and scales well.

DAVE GALIOTO
NETWORK ENGINEER, ECMSI

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Bluechip TECHNOLOGIES

Infosys, inc.

Kerusso®

Athena Health Care Systems

Malwarebytes

featured customers

ABOUT VEMBU

vembu
Backup & Disaster Recovery

Vembu is a leading player in the Backup and Disaster Recovery market for small and medium businesses. Their flagship offering – Vembu BDR Suite – is a comprehensive backup and disaster recovery solution designed to protect the data across diverse IT environments that include virtual (VMware, Hyper-V), physical (Windows, Linux, Mac), cloud workloads (AWS, Azure) and SaaS applications (Office 365, G Suite). Their solutions are extremely affordable and are ideal for businesses of any size, with a tight budget.

74 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

The Vembu solution has increased Lentner Technology Integrator's bottom line for cloud backup services from $1 per GB up to $7 per GB. This has proved to be one of the most profitable services in our lineup offered to clients. In total, Vembu BDR has saved our clients an estimated half a million dollars in lost revenue from data loss last year.

SEAN LENTNER
CIO, LENTNER TECHNOLOGY INTEGRATORS

We chose Vembu because of brand loyalty and enterprise backup features (SQL, Exchange, VMWare, Hyper-V) and custom encryption keys. What we liked most about Vembu would be the ease of setup and security. Vembu provides easy, secure, and reliable backups for our company.

JOSH VANDYKE
IT MANAGER, INFOTECH SOLUTIONS, LLC

Vembu is a great product that has never let us down even in the most critical of times. As all IT providers know it is imperative you have a backup solution that you and your customers can rely on safe in the knowledge if the worst happened our data is safe. We look forward to continuing our partnership with Vembu.

ADAM HICKS
GO2 IT SOLUTIONS

We have used Vembu product for years, starting with its hybrid-cloud backup solutions and like it for its ease to deploy, ease to manage, ease to invoicing, and broad set of scalable offerings from simple file backup up to BCP product lines.

PHONG LAM
ZECONTECH, INC.

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ESG Enterprise Strategy Group · DERMA·E · ABC future is today · 451 Research

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DISASTER RECOVERY SOFTWARE

RISING STAR

featured
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ABOUT BACULA SYSTEMS

Bacula Systems

Bacula Systems is the leading Enterprise Open Core network backup and restore software company, combining Bacula's enterprise-class open standards software with first-class support and professional services. Bacula Systems provides world-class technical support, renowned training courses, and Bacula Enterprise Edition products via the Bacula Systems Subscriptions.

109 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

Bacula Enterprise is used as a main backup tool for the firm, and is used to backup virtual machines, file servers, database servers and so on. Due to the flexibility and power of Bacula Enterprise, we were able to achieve impressive numbers when compared to another tool in the marke.
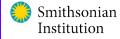
ROGERIO GONCALVES
NAVISITE

Bacula Systems Professional Services has allowed us to make the transition from proprietary backup software, and escape vendor lock-in. Its backup solution is safe, dependable, and delivers high performance. Bacula Systems support services are very high quality.

SALIM GASMI
CHIEF TECHNOLOGY OFFICER, SDV PLURIMEDIA

With Bacula Enterprise Edition, I get a great virtual and physical backup solution in one, plus fast restore ability in an environment where uptime is paramount. The modularity of this solution is highly appreciated for the flexibility it brings us.

JONATHAN KERNAN
DEVOPS SYSTEM ENGINEER, SKY

Bacula Enterprise is the best for large database backup and advanced restore for companies that want to have a great backup system at an affordable price.

ELOI CUNHA
BRAZILIAN NAVY MILITARY SERGEANT

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Smithsonian Institution

UKFast
Your future is our business

Walt Disney
ANIMATION STUDIOS

swisscom

SIEMENS

2023 DISASTER RECOVERY SOFTWARE
RISING STAR

ABOUT NAKIVO

NAKIVO®

NAKIVO Backup & Replication is a fast, reliable and affordable data protection solution for virtual, physical, cloud and SaaS environments. NAKIVO Backup & Replication is trusted by more than 20,000 organizations worldwide to protect their data and ensure business continuity, including companies like Coca-Cola, Honda, Siemens and Cisco. Delivering built-in features to improve backup performance, increase reliability and speed up recovery, NAKIVO Backup & Replication saves time and money for SMBs and large enterprises.

363 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

❝Thanks to NAKIVO's quick setup, good performance, effectiveness when used for recovery, good reporting, and scheduled operations before and after jobs, all our needs and requirements are completely satisfied. We are very excited about the product; the results and the new opportunities offered by quick update process in NAKIVO Backup & Replication is really impressive. Our datacenters are now backed up in a very efficient and easy to manage manner.❞

MARCO MIRRA
CHIEF EXECUTIVE OFFICER, LA SERVIZI INFORMATICI SA (LASI)

❝NAKIVO Backup & Replication has been great for us: it is very fast and easy to use, it automates the entire VM backup process, which saves me hours of work every day, it saves storage space with deduplication and compression, and - most of all - it does not break our budget. And should I need to recover something, it's just a few clicks away.❞

ROMAN SOBOTA
IT INFRASTRUCTURE ENGINEER, DOOSAN ŠKODA POWER

❝We chose NAKIVO Backup & Replication because it has the right balance of features, pricing, and usability. Moreover, it ensures quick data backup and restore and provides monitoring, reporting, and capacity planning.❞

DANIELE CAPOCCETTA
IT MANAGER, FERENTINO MUNICIPALITY

❝NAKIVO Backup & Replication turned out to be perfect for us: the product proved to deliver fast and reliable VM backups, saved storage space with deduplication and compression, and improved VM recovery time.❞

ROLAND KALIJURAND
IT MANAGER, RADISSON PARK INN HOTEL

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2023 DISASTER RECOVERY SOFTWARE

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ABOUT NOVASTOR

NOVASTOR

NovaStor is an award-winning, international data backup and recovery software company with solutions supporting physical, virtual and cloud environments. With offices located in the USA and Europe, NovaStor services thousands of companies and has delivered millions of seats worldwide. NovaStor utilizes a full service approach, providing an expert-level technical team specializing in providing solutions to data protection problems for underfunded, overwhelmed IT Administrators.

55 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

❝Achieving high performance is important to us. NovaStor provides a software architecture that enables us to continuously reach our ambitious backup performance goals by using our disk and tape storage infrastructure in an optimal manner. The high speed, scalability and cost of ownership of NovaStor's products are unique among backup and restore software products and are essential for our daily business. ❞

MIKE MEINZ
DIRECTOR OF INFORMATION TECHNOLOGY, GENERAL MILLS

❝We had an unexpected drive failure on our primary email server. NovaBACKUP Business Essentials saved the day! We replaced the damaged drive and began the recovery process. Restoring the mailboxes was absurdly easy. We restored the database and the individual mailboxes that had be damaged or completely lost. Our client was surprised and very satisfied that they were back up and running the same day. Thanks NovaStor! ❞

MATTHEW CANNARSA
TM TECH SOLUTIONS

❝NovaStor's disaster recovery image backup was the only thing that was able to bring our clients crypto-locked admin server back to life. We tried the restore and boom, it's like it never even happened. This just proves why NovaStor products are essential for disaster recovery and nightly backups. Amazing products and support staff. I give them the highest rating possible. ❞

GRAHAM CENNON
PRESIDENT, DMS SERVICES

❝NovaBACKUP is a light weight client which is necessary for our environment. It offers bare metal restore for disaster recovery. I am able to easily backup our operating system and I can also duplicate that data to offsite locations. Once offsite, I backup disk to disk then replicate it to tape. ❞

DAN KITCHENS
IT DIRECTOR, HOGAN & ASSOCIATES CONSTRUCTION

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ABOUT SEP SOFTWARE

2023 DISASTER RECOVERY SOFTWARE

RISING STAR

SEP

SEP Software is a global technology leader providing high-performance hybrid backup and disaster recovery solutions. SEP replaces multiple backup software products with a single solution for businesses and workloads of any size across all locations - physical, virtual and cloud. Supporting the widest range of operating systems, databases and applications, SEP is the perfect solution for IT professionals managing data protection and business continuity.

68 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

Thanks to the SEP solution, we had reliable backups almost immediately and restores of critical data for our customers' everyday requirements - fast, easy and accurate. We are now all great fans of the software and the team at SEP.

MIKE YANDRISCHOVITZ
DATA SYSTEMS AND SECURITY MANAGER, GEORGETOWN UNIVERSITY'S MCDONOUGH SCHOOL OF BUSINESS

Switching to SEP allowed us to consolidate from three backup platforms down to one. Factoring in our data growth, we can confidently say SEP completes our full backups over 25 times faster than our old solution.

NATHAN HENSAL
DIRECTOR OF ITS FOR NETWORK, DESKTOP AND AV SUPPORT, HIGHLAND COMMUNITY COLLEGE

SEP sesam exceeded all of our requirements and since we installed SEP, there has not been one single failure of a backup job and we have been able to complete every single restore very easily. We are very satisfied.

WOLFGANG LUX
IT DIRECTOR, GERMAN INSTITUTE OF HUMAN NUTRITION

The best part about SEP sesam is that I can back everything up with one product. All areas and volumes of data are covered with a single backup solution.

THOMAS GREBNER
IT MANAGER, DAVOS KLOSTERS BERGBAHNEN AG

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