

Managed Detection and Response Software Category

SPRING 2023
Customer Success Report





Managed Detection and Response Software Category

Managed Detection and Response (MDR) is a cybersecurity strategy focused on detecting cyber-attacks before they reach a critical stage. MDR relies on cloud computing, which provides important information about a threat and how it was detected. MDR takes this information and creates defensive measures to combat the attack.

An MDR software will take data from an organization's network, analyze it, then use that data to create countermeasures for a possible attack. This process works hand-in-hand with Incident Response (IR) strategies to identify threats early on so that they can be quickly mitigated.

Customer Success Report

Ranking Methodology

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

The overall Customer Success ranking is a weighted average based on 3 parts:



CONTENT SCORE

- ✓ Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- ✓ Customer reference rating score
- ✓ Year-over-year change in amount of customer references on FeaturedCustomers platform
- ✓ Total # of profile views on FeaturedCustomers platform
- ✓ Total # of customer reference views on FeaturedCustomers platform



MARKET PRESENCE SCORE

- ✓ Social media followers including LinkedIn, Twitter, & Facebook
- ✓ Vendor momentum based on web traffic and search trends
- ✓ Organic SEO key term rankings
- ✓ Company presence including # of press mentions



COMPANY SCORE

- ✓ Total # of employees (based on social media and public resources)
- ✓ Year-over-year change in # of employees over past 12 months
- ✓ Glassdoor ranking
- ✓ Venture capital raised

Award Levels



MARKET LEADER

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



TOP PERFORMER

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.



RISING STAR

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.

2023 Customer Success Awards

Check out this list of the highest rated Managed Detection and Response Software based on the Featured Customers Customer Success Report.



Bitdefender®



Secureworks®



COMODO



eSENTIRE.



SOPHOS



Cyberint



* Companies listed in alphabetical order



2023

**MANAGED
DETECTION AND
RESPONSE
SOFTWARE**

MARKET LEADER





ABOUT ARCTIC WOLF NETWORKS



Through the industry's original Concierge Security™ Team, Arctic Wolf provides the scalable managed cybersecurity protection IT-constrained companies need to keep their critical data, networks, web-based applications, and devices safe. Working as an extension of your internal team, highly-trained security experts deliver 24x7 cloud-based monitoring, risk management, threat detection, and response services that protect you from ever-evolving methods of cyber attack. By escalating only the issues that require action, Arctic Wolf eliminates noise, enabling IT to focus on other priority initiatives. Personal, predictable protection — it's the Arctic Wolf...

83

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“We needed proactive insight into what happens on our network. Arctic Wolf raises our level of security awareness and provides valuable support that helps us quickly investigate suspicious behavior. And the service has made it easier to comply with FFIEC and FDIC requirements.”

BRUCE MCCLURE
VICE PRESIDENT AND MANAGER OF INFORMATION
SYSTEMS, PLANTERS BANK

“Arctic Wolf's turnkey SOC-as-a-service provides us with advanced threat detection and response capabilities at a fraction of what it would cost to do it ourselves. Arctic Wolf's Concierge Security™ model works perfectly for our IT team, which previously had no dedicated security resources.”

JOSHUA SHARP
DIRECTOR OF INFORMATION TECHNOLOGY, BETHESDA
HEALTH GROUP

“Arctic Wolf Managed Detection and Response checked all the boxes for us. It allowed us to continue our daily functions without having to worry about monitoring our network and user accounts all day, every day.”

SHANNON M. PHILLIPS
TECHNICAL DIRECTOR, CHARLESTON SOUTHERN
UNIVERSITY

“Arctic Wolf's Managed Detection and Response and Managed Risk solutions are just what we needed, and the people on their concierge team are super, always sharing their insight and expertise.”

BILL BERZINSKAS
DIRECTOR OF RELIABILITY & SECURITY, TEAMWORKS

TRUSTED BY





ABOUT ARMOR



Armor offers customer centric security outcomes for retail and eCommerce enterprises, healthcare organizations, payment leaders and financial institutions. Armor protects highly sensitive data for the most security-conscious companies in the world. With its proven cybersecurity approach and proprietary cloud infrastructure built specifically for security, compliance and performance, responsible businesses choose Armor to reduce their risk.

79

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“Armor security services not only provided valuable threat protection, but triggered new internal procedures and practices strengthening our security infrastructure, allowing us to serve Fortune 500 corporations.”

BOB WENZLAU
CHIEF EXECUTIVE OFFICER, FOUNDER, TERRADEX

“The company has built its infrastructure specifically for security. It’s extremely well suited for our client data. It’s HIPAA-compliant and has helped us streamline the scope of our own internal audits.”

MICHAEL FREDERICK
VICE PRESIDENT, ASSURANCE SERVICES AND PRODUCT DEVELOPMENT, HITRUST

“We chose Armor because they understood HIPAA, understood cloud security and, most importantly, understood what was required to establish our solution as one hosted on a robust environment.”

THARAK KRISHNAMURTHY
CHIEF TECHNOLOGY OFFICER, VITALAXIS

“Our clients are concerned about the visibility, accessibility, and privacy of their data. Armor provides the solution and the peace of mind that we need to provide to our clients.”

MICHAEL NOLAND
CHIEF OPERATING OFFICER, OFFICEACCORD

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rackspace
technology™

openkey

**CANCER
RESEARCH
UK**

TERRADEX

ASCENDIO



ABOUT BITDEFENDER

Bitdefender®

Bitdefender delivers robust security you can rely on. With a global security delivery infrastructure protecting half a billion users, visionary solutions, and a wealth of awards, they have been a trusted security provider since 2001. Bitdefender works with government organizations, large enterprises, SMEs and private individuals across more than 150 countries. They are dedicated to providing solutions to each of their challenges and needs – and their dedication proves to be successful.

259

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“Bitdefender is essentially invisible because it runs without any impact on response times or consolidation ratios, except that it makes our infrastructure extremely secure. Employees don’t even know it’s there. Bitdefender is our silent hero.”

DAN REYNOLDS
SENIOR SYSTEMS ADMINISTRATOR, BLDD ARCHITECTS

“We calculated our operational costs were 40 percent less by going with Bitdefender MDR compared to hiring an additional three employees to achieve around-the-clock monitoring.”

MOSTAFA MABROUK
CORPORATE INFORMATION SECURITY MANAGER,
MAGRABI HOSPITALS AND CENTERS

“Bitdefender MDR was the most impactful, simplest, and fastest way to make our infrastructure more cyber-resilient and reduce our risk of a data breach.”

GIOVANNA RUSSO
NETWORK ENGINEER SPECIALIST, OPTIMA ITALIA

“Because Bitdefender MDR monitors activity globally, Bitdefender is better able to detect patterns that may be preludes to attacks.”

TREVOR PYE
HEAD OF INFORMATION SYSTEMS, GOULBURN VALLEY
GRAMMAR SCHOOL

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ABOUT CROWDSTRIKE



CrowdStrike is a leading provider of next-generation endpoint protection, threat intelligence, and pre and post incident response services. CrowdStrike Falcon is the first true Software-as-a-Service (SaaS) based platform for next-generation endpoint protection that detects, prevents, and responds to attacks, at any stage – even malware-free intrusions. Falcon's patented lightweight endpoint sensor can be deployed to over 100,000 endpoints in hours providing visibility into billions of events in real-time. CrowdStrike operates on a highly scalable subscription-based business model that allows customers the flexibility to use CrowdStrike-as-a-Service to...

122

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“We need technology to run autonomously, with minimal human intervention: CrowdStrike Falcon harnesses AI and ML to provide continuous protection across our highly diverse infrastructure with minimal effort. Our digital transformation is built on the principles of accuracy, scalability, and resiliency: CrowdStrike delivers these for us.”

A SHIJU RAWTHER
CHIEF INFORMATION & TECHNOLOGY OFFICER, CARE RATINGS, LTD.

“As we grow and adopt more digital technologies, we need to maintain the highest levels of security protection and management for our RBI compliance, which we now have in place for endpoint security and device control with the CrowdStrike Falcon platform.”

BALRAM CHOUDHARY
VICE PRESIDENT, HEAD (IT&ISO), BOB FINANCIAL

“What really got our attention was the number of technologies I can secure using CrowdStrike: I can monitor absolutely everything. And since CrowdStrike is so scalable, I can grow and enhance protection as the business expands.”

ANDRÉ CERON
HEAD OF INFRASTRUCTURE AND SECURITY, BIONEXO

“The key thing about CrowdStrike solutions is that they are effective and very easy to use. The information I need to manage security for the business is intuitive and always right there in front of me.”

DAVE WORTHINGTON
GENERAL MANAGER OF DIGITAL SECURITY AND RISK, JEMENA

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ABOUT CYBEREASON



Cybereason is the leader in endpoint protection, offering endpoint detection and response, next-generation antivirus, managed monitoring and IR services. The Cybereason platform is powered by a custom-built in-memory graph, the only truly automated hunting engine anywhere. It detects behavioral patterns across every endpoint and surfaces malicious operations in an exceptionally user-friendly interface.

65

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“Cybereason is a trusted security partner who is continuously evolving to stay future-ready. XDR allows us to understand beyond our endpoints by monitoring user identities and access. This extended detection and response has already revealed risky behaviors and allows us to focus on the most relevant threats.”

ANDREAS SCHNEIDER
GROUP CISO, TX GROUP

“Things change so quickly, it's hard to keep up. With a small IT staff, we don't have the expertise or time to monitor alerts. Cybereason MDR changed the landscape for us, helping to alleviate those pain points. Nice to have that peace of mind.”

COLE HOLLOWAY
IT DIRECTOR, MIDWEST INDEPENDENT BANKERSBANK

“If you want an EDR product that lets you respond to threats without getting frustrated over how to use it, go with Cybereason. With Cybereason, you've found your issue in 30 minutes as opposed to two hours.”

WILL PEREZ
CYBERSECURITY LEAD, CONNECTICUT WATER

“Cybereason is our base level protection against Ransomware - we use it as our first line of defense against malicious actors introducing it to our environment.”

ROBERT GASIOR
S&P GLOBAL

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ActiveCampaign >

CADWALADER





ABOUT EXPEL



Expel is eliminating the black box within which managed security service providers (MSSPs) operate. You can see and use the same interface their analysts use to deliver their service. There's no "internal analyst console." There's no curtain to look (or hide) behind. With Expel, if you're ever wondering what they're doing for you or want to see how they're making decisions, you can easily look for yourself and see it all.

36

TOTAL CUSTOMER REFERENCES

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REFERENCES**

FEATURED TESTIMONIALS

“There's real value to the investment Expel makes in research and the intelligence they have on different tools, environments and the success rates of different types of exploits. Those insights help me advocate for new investments that make sense for our business.”

BOB GENCHI
VICE PRESIDENT OF IT AND SECURITY, SCALE VENTURE PARTNERS

“The best part about our conversation with Expel was that they showed us exactly what they were monitoring today from a cloud security standpoint, and what they could get up and running immediately.”

JEREMY STINSON
PRINCIPAL ARCHITECT, QLIK

“Expel helped us optimize our security signal, which saved us about \$150,000 a year. Now we're using that money to accelerate several other strategic security initiatives.”

PATRICK GILBERT
HEAD OF SECURITY AND SENIOR IT SECURITY MANAGER, IVANHOÉ CAMBRIDGE

“The speed of our onboarding with Expel was unbelievable. On the same day we signed the contract with Expel, we turned on the service and connected five of our security products.”

DAVID DRAKE
LEAD SECURITY ENGINEER, GREENSKY

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better.com

SCALE
Venture Partners

Qlik

Ivanhoé
Cambridge

GreenSky



ABOUT MANDIANT

MANDIANT®

NOW PART OF Google Cloud

Mandiant is recognized by enterprises, governments and law enforcement agencies worldwide as the market leader in threat intelligence and expertise gained on the frontlines of cyber security. To make every organization confidently ready for cyber threats, Mandiant scales its intelligence and expertise through the Mandiant Advantage SaaS platform to deliver current intelligence, automation of alert investigation and prioritization and validation of security controls products from a variety of vendors.

32

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“Partnering with Mandiant augments our centralized security operations, provides awareness to the relevant threats, identifies gaps in security and bolsters our ability to protect critical systems and patient and employee data. The partnership helps us drive continuous improvements in proactive intrusion prevention, detection, and response.”

MATTHEW SNYDER
SENIOR VICE PRESIDENT SECURITY, PENN STATE
HEALTH

“Mandiant Automated Defense is powerful automation for security investigations and helps us deliver a world-class cybersecurity service for our MSP customers. Its AI foundation connects the dots between suspicious events from a wide range of vendors without flooding customers with security alerts that end up being false positives.”

AIDAN KEHOE
CHIEF EXECUTIVE OFFICER, SKOUT CYBERSECURITY

“Lots of vendors say that they have the leading threat intelligence, however, the focus is typically on inputs. Mandiant Advantage is a divergence from the traditional path. By consolidating expertise-backed products and services under Mandiant, customers get a vendor-agnostic view into the effectiveness of outcomes. This pairing makes Mandiant truly differentiated.”

CHRIS KISSELL
RESEARCH DIRECTOR, IDC

“Mandiant Advantage helps customers focus on the threats that matter by providing the latest, most relevant threat intelligence and making it actionable.”

TRAVIS ABRAMS
CYBERPEAK SOLUTIONS

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SKOUT
CYBERSECURITY

axway

AAA
The Auto
Club Group

DATACOM

kyriba®



ABOUT PALO ALTO NETWORKS



Palo Alto Networks is leading a new era in cybersecurity by protecting thousands of enterprise, government, and service provider networks from cyber threats. Unlike fragmented legacy products, Palo Alto Networks security platform safely enables business operations and delivers protection based on what matters most in today's dynamic computing environments: applications, users, and content.

564 TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“We are very happy with the solution. From the very beginning we were able to identify potential threats that the existing product from a competitor had not adequately detected. Content identification both in the perimeter and data center provided targeted protection that was significantly higher than what conventional firewall technology could achieve.”

ANDREAS PELZNER
TECHNICAL HEAD AND CIO, REGIO IT

“The aim of the insurance industry is to protect people and businesses from risks and unwanted surprises. In a sense, this is what Palo Alto Networks does as well. Palo Alto Networks safeguards our network from threats and enables us to control who has access to our network and key data.”

URSULA DICKMANN
HEAD OF IT OPERATIONS, RHEINLAND
VERSICHERUNGSGRUPPE

“Since consolidating on Palo Alto Networks, we can deploy uniform security policies and easily manage all our security platforms from one centralized interface. Our managers can't believe that they can securely access the network from anywhere on their computer, tablet, or mobile phone just like in their home office.”

MASSIMILIANO TESSER
GROUP CIO, CAME GROUP

“With the Palo Alto Networks platform we have managed to create rules and security policies very easily. We no longer have to rework them. Now, when we implement new security policies, they work and are very easy to operate and manage.”

BRUNO VERUSSA
CISO, LEO MADEIRAS

TRUSTED BY

SanDisk®

OSRAM

AutoNation



Aaron's



ABOUT RAPID7

RAPID7

Rapid7 is engineering better security with simple, innovative solutions for IT security's most critical challenges. Rapid7 security data and analytics solutions collect, contextualize, correlate, and analyze the security data you need to dramatically reduce threat exposure and detect compromise in real-time. Unlike traditional vulnerability assessment or incident management, Rapid7's comprehensive data collection, attacker intelligence, and user-behavior analytics give you immediate insight into the security state of your assets and users from the endpoint to the cloud. They offer unmatched capabilities to spot intruders leveraging today's #1 attack...

219

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“Rapid7's ability to listen and work with us was a differentiator. They know how to work with higher education and worked diligently to understand it. Rapid7 has helped us build a world-class vulnerability detection system with Nexpose.”

MARY ANN BLAIR
DIRECTOR OF INFORMATION SECURITY, CARNEGIE MELLON UNIVERSITY

“We were looking for a SIEM, and with Rapid7 MDR we got that plus a team of experts, 24/7 monitoring, and proactive threat hunting. We think of our Rapid7 Customer Advisor as having another person on our team.”

ERIC BOWERMAN
CHIEF INFORMATION SECURITY OFFICER, ELARA CARING

“Rapid7's got the market cornered in terms of managed services. We now lean on MDR to vet alerts and tell us if they're seeing unusual activity from a user. The majority of the time when we get an alert, it's already handled by an engineer.”

CARL STERN
DIRECTOR OF INFORMATION SECURITY, EXPERTY

“I love what I do for a living. I like to dig into individual incidents, but I don't have the time to do that if all I'm doing is sifting through events all day. With Rapid7's MDR, I can be more strategic.”

ANDREW DETLOFF
MANAGER OF GLOBAL IT SECURITY, MODINE MANUFACTURING

TRUSTED BY





ABOUT RED CANARY



Red Canary was founded in 2013 with a single purpose: improve security for organizations of all sizes by detecting cyber threats and providing intelligence and tools to respond. Backed by a security operations team using unrivaled detection technology, Red Canary reinforces security teams on day one and eliminates the need for companies to build their security from scratch.

75

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“One of the ways that Red Canary helps is that it cuts down on alert fatigue. Red Canary acts as a filter for us: they bubble up the most pressing things to the top, and it's very easy to collaborate with them within their portal. We get the most pressing alerts passed to our response team, and they get actioned first.”

DAVE COUGHANOUR
VP OF CYBERSECURITY, ANSYS

“I'm confident in our EDR deployment and the process we have with Red Canary. If Red Canary went away, I'd worry that we wouldn't catch an event in time that could be disastrous for our environment. I sleep more soundly knowing our environment is in good hands with Red Canary.”

IAIN LUMSDEN
INFORMATION SECURITY MANAGER, DENVER HEALTH

“Red Canary-it's the correct thing to do for security. It's the Surety of having professionals looking at our alerts around the clock. We have a resource to go to immediately if we have questions around detection and response.”

GROVER MEWBORN
CYBERSECURITY TECHNICAL TEAM LEAD, COSTAR GROUP

“The threat would have hit all our workstations if Red Canary had not caught it in time. You can't invest enough in that type of assurance.”

CLINT PERKINSON
DIRECTOR OF INFORMATION SYSTEMS, BEEBE HEALTHCARE

TRUSTED BY





ABOUT SECUREWORKS

Secureworks®

Secureworks is a leading global provider of intelligence-driven information security solutions exclusively focused on protecting our clients from cyberattacks. Their solutions enable organizations to fortify their cyber defenses to prevent security breaches, detect malicious activity in real time, prioritize and respond rapidly to security breaches and predict emerging threats. As of Oct. 28, 2016, Secureworks served over 4,300 clients across 58 countries.

99

TOTAL CUSTOMER REFERENCES

[VIEW ALL
REFERENCES](#)

FEATURED TESTIMONIALS

“Investing in ManagedXDR is more cost effective for us than building out an internal SOC. I gain immediate access to a deep bench of very skilled, cross-disciplinary cybersecurity team members, and I lower my overall risk profile. This is a great win for us.”

BRIAN GRIME
CHIEF INFORMATION OFFICER, SUPERIOR CREDIT UNION

“Our experience with Secureworks Taegis ManagedXDR has been world class. Having the Secureworks global SOC available 24/7 as an extension to our security team along with around-the-clock monitoring of our alerting has drastically improved our response capabilities.”

JOHN GONSALVES
IT SECURITY LEAD, THE KRAFT GROUP

“Secureworks acts as a force multiplier for us. To get this type of work we get from Taegis ManagedXDR, it would take us eight to a dozen bodies internally. For us, that's a massive savings in workforce costs.”

TONY BRYSON
CHIEF INFORMATION SECURITY OFFICER, THE TOWN OF GILBERT

“Taegis™ XDR combines security analytics with additional advanced tools previously unavailable to us. It's picked up threats we wouldn't have seen. Taegis XDR isn't the next generation of SIEM, it's an evolution.”

DAVID LEVINE
VICE PRESIDENT CORPORATE & INFORMATION SECURITY, CSO, RICOH

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VERACODE

FIRMA

Aprio



2023

**MANAGED
DETECTION AND
RESPONSE
SOFTWARE**

TOP PERFORMER





ABOUT ATOS

Atos

Atos is a global leader in digital transformation with over 110,000 employees in 73 countries and annual revenue of over € 11 billion. European number one in Cloud, Cybersecurity and High-Performance Computing, the Group provides end-to-end Orchestrated Hybrid Cloud, Big Data, Business Applications and Digital Workplace solutions. The group is the Worldwide Information Technology Partner for the Olympic & Paralympic Games and operates under the brands Atos, Atos Syntel, and Unify.

274

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“Atos is more than just another IT vendor...Leveraging all the benefits of orchestrated public and private cloud for our SAP landscape, we have flexibility and scalability without the need to manage security and daily operations by ourselves. We have a state-of-the-art network with no outages and truly optimized ICT costs.”

ROBERT JAN VAN DER HORST
CHIEF INFORMATION OFFICER, CENTRIENT
PHARMACEUTICALS

“Data as a Service is a critical business enabler for Air France-KLM. With Atos’ help, we not only have a secure, bespoke and sustainable data infrastructure, tools and processes, we have successfully engaged stakeholders as data owners and consumers to ensure our business can be truly data-driven.”

NICOLAS FORGUES
CHIEF TECHNOLOGY OFFICER, AIR FRANCE-KLM GROUP

“While we reviewed the changing landscape of our organization against future expansion plans, moving to the cloud became inevitable and we found Atos with its international coverage and expertise to be the right fit.”

ARSHAD OMARI
PROFESSOR, DEPUTY VICE-CHANCELLOR, EDITH COWAN
UNIVERSITY

“We can look back on a long and successful business relationship with Atos, and so we knew that Atos has the right solutions and the know-how to create and implement an end-to-end communications concept.”

HELMUTH LUDWIG
CIO, SIEMENS AG

TRUSTED BY





ABOUT CHECKPOINT SOFTWARE



Check Point Software Technologies Ltd. is the largest pure-play security vendor globally, provides industry-leading solutions and protects customers from cyberattacks with an unmatched catch rate of malware and other types of attacks. Check Point offers a complete security architecture defending the entire enterprise, from networks to mobile devices, in addition to the most comprehensive and intuitive security management. Check Point protects over 100,000 organizations of all sizes.

604

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“Our Check Point Threat Emulation solution gives us immediate visibility and insight into threats. If an attack takes place, I can trace it down, determine its origin, and view the traffic of all the network elements it tried to reach before it was discovered. The discovery work is easy because we have access to all the logging information we need. We don't have to guess.”

RICH PEIRCE
DIRECTOR, INFRASTRUCTURE SERVICES, BOSTON
PROPERTIES

“The Check Point 1200R delivered ruggedization, comprehensive security, centralized visibility, and compliance best practices in one product. Its footprint is so small that it easily fit in every environment we needed to place it.”

MELISSA KJENDLE
CYBERSECURITY AND SENIOR INFRASTRUCTURE
ANALYST, CONNEXUS ENERGY

“Check Point solutions prevent threats of all kinds when users unknowingly access malicious resources, completely eliminating the very possibility of damage or data breach.”

SERGEY RYSIN
SECURITY ADVISOR TO STLC DIRECTOR, STATE
TRANSPORT LEASING COMPANY

“We're constantly seeing new threats and examining the best technology on the market. We believe Check Point offers the best features in terms of solutions and security.”

JOSÉ LUIS NATH
VICE-PRESIDENT OF TECHNOLOGY AND SECURITY,
BANCO DEL PACIFICO

TRUSTED BY



Swiss Re



TeliaSonera





ABOUT COMODO CYBERSECURITY

COMODO

Comodo is the world's leader of next-generation open source cybersecurity, with the industry's most disruptive innovations. We help customers stop breaches with groundbreaking auto containment technology that neutralizes ransomware, malware and cyber-attacks. Our complete cloud-native framework delivers a zero-trust architecture with active breach protection for the most comprehensive defense against zero-day threats. Comodo's cybersecurity products maximize intelligent sharing between every component of the platform, therefore providing superior security. We are the...

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TOTAL CUSTOMER REFERENCES

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REFERENCES**

FEATURED TESTIMONIALS

“We are thrilled with the endpoint security protection suite that Comodo provided for our IT environment. Comodo Endpoint Security Management gives us peace of mind, where our students can freely take advantage of all the great technology we have in place to share and exchange information to improve themselves as students. Because we are now using Comodo and its containment technology, we are not at risk to have any of our...”

RICH NICHOLS
DIRECTOR OF TECHNOLOGY, PERRY COMMUNITY
SCHOOL DISTRICT

“We have been thrilled with how Comodo's Advanced Endpoint Protection solution fits into our IT environment. The central dashboard and monitoring allows us to save a tremendous amount of time identifying and containing any possible unknown risk – without threat or interruption to our users. Before Comodo, we were going through what seemed to be daily malware fixes and problems. Since installing Comodo, we've had zero malware or spyware issues. We don't fear that unknown, zero day threat...”

BRYN ABBOTT
IT SOLUTIONS ACCOUNT MANAGER, THE ONE POINT

“Comodo's technology has the ability to automatically contain any file that might be harmful or cause disruption to us – and contain that file automatically. There is so much malware and spam in the world today, I need to be sure that I'm using the very best technology that can automatically contain and control these threats and never have them negatively impact my IT...”

KRIS WOLF
CEO AND OWNER, CMNETWORKX

“We've been running Comodo Endpoint Security Manager for over a year now and we have never encountered a security or malware issue. Comodo's automatic containment technology—which clearly separates Comodo from all other products – keeps our endpoints secure. The fact that my IT system can automatically contain a piece of malware gives me peace of mind. Every...”

LUCA IACONO
TECHNOLOGY OFFICER, SOUTHLANDS

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ABOUT DELL TECHNOLOGIES



Dell Technologies is a unique family of businesses that provides the essential infrastructure for organizations to build their digital future, transform IT and protect their most important asset, information. The company services customers of all sizes across 180 countries – ranging from 99 percent of the Fortune 500 to individual consumers – with the industry's most comprehensive and innovative portfolio from the edge to the core to the cloud.

712

TOTAL CUSTOMER REFERENCES

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REFERENCES**

FEATURED TESTIMONIALS

“We chose VxBlock 1000 because it comes from Dell EMC base-configured, racked and ready for us to customize—and Dell EMC supports everything in the system: compute, storage, data protection and networking.”

JOE HOLLEWA
SENIOR MANAGER OF CLOUD OPERATIONS, PLEX SYSTEMS

“Dell Technologies offers the best combination of highly reliable products, solutions, services and support for our AI-based solutions.”

SCOTT CARNS
CHIEF COMMERCIAL OFFICER, DUOS TECHNOLOGIES GROUP

“We have total confidence in protecting our clients' data with Dell EMC Data Protection, so we can put our money where our mouth is and provide a 100% service-level guarantee.”

JAMES MYSTAKIDIS
GROUP EXECUTIVE, MACQUARIE CLOUD SERVICES

“Our partnership with Dell Technologies allows us to take advantage of the full breadth and depth of their compute, storage, networking and security solutions.”

DAVID J. BRZOZOWSKI JR
CHIEF TECHNOLOGY OFFICER, MEDACIST

TRUSTED BY





ABOUT ESENTIRE

eSENTIRE®

eSentire® is the largest pure-play Managed Detection and Response (MDR) service provider, keeping organizations safe from constantly evolving cyber-attacks that technology alone cannot prevent. Its 24x7 Security Operations Center (SOC), staffed by elite security analysts, hunts, investigates, and responds in real-time to known and unknown threats before they become business disrupting events.

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TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“We look at eSentire to be the experts. We trust them implicitly. One of the key differentiators I feel about eSentire in their response methodology is they’re with us through the thick and thin till the end so we’re comfortable until the issue is resolved.”

RAY TEXTER
CHIEF OF INFORMATION SECURITY, TEXAS UNITED MANAGEMENT

“A big part of why eSentire has shown value to us, in addition to the people, is how far ahead they are from a technology standpoint. eSentire gets ahead of the direction that we’re moving in before we know we’re heading in that direction.”

SIMON SCULLY
ASSISTANT VICE PRESIDENT, IT SECURITY - SECURITY OPERATIONS, VENERABLE HOLDINGS

“It’s a pleasure working with a group of people that know what they’re doing. They are an extension of the the Wetherby technical security team.”

TREVOR HICKS
PRINCIPAL, AND CTO, WETHERBY ASSET MANAGEMENT

“eSentire had developed brand recognition and a trusted reputation within the market that supported investor due diligence.”

ERIC FELDMAN
CHIEF INFORMATION OFFICER, RIVERSIDE

TRUSTED BY





ABOUT GOSECURE



GoSecure is recognized as a leader and innovator in cybersecurity solutions. The company is the first and only to integrate an Endpoint and Network threat detection platform, Managed Detection and Response services, and Cloud/SaaS delivery. With focus on innovation quality, integrity and respect, GoSecure has become the trusted provider of cybersecurity products and services to organizations of all sizes, across all industries globally.

36

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“Through our partnership with GoSecure, OhioHealth Pharmacy Services was able to blend our subject matter expertise with their advanced analytics knowledge and tools. Throughout the engagement, the GoSecure team was actively engaged and invested in delivering a quality, usable product for our team to deploy. GoSecure was able to approach a long-standing business problem with a fresh perspective, which ultimately led to a viable solution that we can now use to manage our resources better. As our industry continues to evolve and we are tasked with rethinking our approach to the work we do, it's reassuring that...”

JAMES P. NELSON
MANAGER OF PHARMACY INFORMATICS OHIOHEALTH
PHARMACY SERVICES, OHIOHEALTH

“With ThreatTest, we have that last layer of defense for the end user. Since we've implemented ThreatTest, end users can make sure email is legitimate at a click of a button. They don't have to contact IT and wait for an answer, because they'll get a direct response from the system within a few minutes.”

STEVE DAVIDSON
IT DIRECTOR, MESA SYSTEMS

“The accuracy we get with GoSecure allows us to spend more time on other aspects of security and not worry so much about email threats. The product's performance has been very good and...”

JAMES DOUGHERTY
IT MANAGER, CITY OF MANSFIELD, OHIO

“The high level of email threat detection we receive from GoSecure allows us to highlight email protection as a valuable service differentiation for our customers.”

JASON MCGINNIS
CHIEF EXECUTIVE OFFICER, NEONOVA

TRUSTED BY





ABOUT HUNTRESS



Huntress is a leading provider of advanced threat detection and actionable cybersecurity information that delivers easy-to-follow remediation steps into your existing ticketing system. IT Departments & MSPs worldwide use Huntress to enable their junior IT staff to confidently address cybersecurity incidents that slip past their preventive security stack. As a result, they discover breaches before they cause downtime, costly cleanup, and damaged reputations.

28

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“We partnered with Huntress more than two years ago and haven't had a single regret. Huntress's capabilities to seek out threats on the endpoint, investigate them quickly and provide remediation recommendations provides my team with an incredible weapon to deal with live incidents and protect our customers. The agent is incredibly small, no tuning is required and the pricing makes it easy to package and sell to even the stingiest customers.”

CHRIS LOEHR
EMPLOYEE VALUE PROPOSITION & CHIEF TECHNOLOGY
OFFICER, SOLIS SECURITY

“We rolled out Huntress to our entire base of 90+ customers over the course of 30 days at the beginning of the pandemic. We wanted to ensure that every endpoint was protected as the work-from-anywhere model became dominant. Today, we can rest assured knowing that the Huntress team plays a vital role in our cybersecurity stack.”

FRANK M. DEBENEDETTO
FOUNDER AND OWNER, TWO RIVER TECHNOLOGY
GROUP

“Huntress is a powerful cybersecurity tool that we can offer at a very reasonable price, adding an additional layer of security to our client's networks. We were particularly impressed with the detailed remediation instructions delivered with each alert. The Huntress team has been great to work with and is clearly invested in making their channel partners successful.”

AUDREY LEVI
EMPLOYEE VALUE PROPOSITION, INACOMP TSG

“We are partnering with Huntress to fill a void that antivirus and our other security endpoint solutions have left open. The value and peace of mind that comes with their product cannot be overstated.”

JESSE ROBERTS
TECHNICAL SERVICES MANAGER, DOMINANT SYSTEMS
CORPORATION

TRUSTED BY





ABOUT NCC GROUP



NCC Group is a global expert in cyber security and risk mitigation, working with businesses to protect their brand, value and reputation against the ever-evolving threat landscape. With their knowledge, experience and global footprint, they are best placed to help businesses identify, assess, mitigate & respond to the risks they face.

81

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“NCC Group did an outstanding job of facilitating a complex negotiation which resulted in timely execution of an escrow contract that satisfied all parties. The subsequent SaaS Operational Maintenance Verification was conducted efficiently and professionally, with minimal impact on us as a vendor. We look forward to a successful and productive ongoing relationship with NCC Group as we develop new services and take on new clients.”

ANDREW BAIN
CO-FOUNDER, NUVO PRIME

“Our long standing affiliation with NCC Group has helped shape our approach to risk mitigation and business continuity in addition to providing a smooth delivery of services to our customers. We look forward to partnering with NCC Group in the future to assist us in creating value, driving growth and helping transform the way our customers work.”

GAVIN LEIGH
GROUP COMMERCIAL DIRECTOR, CIVICA

“NCC Group's SaaS Assured products have supported us in mitigating any potential risk and putting in place a solid disaster recovery plan, should the worst happen we have the means to continue operating as normal with minimum disruption.”

VISHAL VARSANI
INFRASTRUCTURE SERVICE MANAGER, ASSOCIATION OF TRAIN OPERATING COMPANIES

“Having NCC Group protect our software means we have a comprehensive audit and report of the software build process, providing us with a robust business continuity plan.”

ANDRIY BEGUNOV
CHIEF INFORMATION OFFICER, FIRST UKRAINIAN INTERNATIONAL BANK

TRUSTED BY





ABOUT SOPHOS

SOPHOS

Sophos is the complete security solutions as the best protection against complex threats and data loss. Simple to deploy, manage, and use, Sophos' award-winning encryption, endpoint security, web, email, mobile and network security solutions are backed by SophosLabs—a global network of threat intelligence centers. They began producing antivirus and encryption products nearly 30 years ago. Today their products help secure the networks of 100,000 businesses, including Pixar, Under Armour, Xerox, Ford, Avis, and Toshiba.

239

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“Our IT team was stretched to its limit and the challenge was to manage security operations around the clock and Sophos MTR helped us keep up with the growing volume and sophistication of cyberthreats without ramping up our security operations team. The thing we like the most about Sophos MTR is its “authorize” mode of operation and 24/7/365 availability so that we have peace of mind for any security incident.”

AVDHESH SHARMA
MANAGER, TOURISM FINANCE CORPORATION OF INDIA LIMITED

“Along with the best endpoint protection available on the market, its EDR functionality purpose-built for IT security operations and threat hunting is a big plus. As a small team, we wanted to support in answer questions around security incidents and maintain security operations hygiene and EDR has answered this need, in its entirety.”

ABDUL BANDAWE
HEAD OF ICT, AMANA BANK

“With Sophos MTR, we know threat hunters and response experts are proactively hunting for and validating potential threats and incidents on our behalf. Also, it immediately initiates action to remotely disrupt, contain and neutralize threats.”

DEEPAK KV
IT INFRA/SAP-BASIS SUPPORT, WALKAROO INTERNATIONAL PVT. LTD.

“Sophos MTR allows our resources to do more. We trust the MTR service is doing its job and that the Sophos team will be in touch if something needs to be discussed.”

LUKE DRURY
INFORMATION SECURITY MANAGER, UNIVERSITY OF SOUTHERN QUEENSLAND

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Macworld





ABOUT TREND MICRO



Trend Micro, a global leader in security software and solutions, strives to make the world safe for exchanging digital information. For the past 25 years, its employees have been inspired to protect individuals, families, businesses and governments as they look to harness the potential of emerging technologies and new ways of sharing information.

172

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“Trend Micro Service One™ with Managed XDR provides ADEC with the first line of defence that I was looking for, along with a dedicated support contact to assist the company—critical capabilities for helping a small global IT department fulfill a big charter.”

ED MARTINEZ
GLOBAL CHIEF INFORMATION SECURITY OFFICER, ADEC INNOVATIONS

“We experienced a ransomware attack on a machine that had our prior security vendor installed on it. Fortunately, Trend Micro not only detected the attack, they protected the rest of the network and helped us quickly resolve the issue.”

TAYLOR ATKINS
SYSTEM ADMINISTRATOR, DCI DONOR SERVICES

“Since deploying Trend Micro, we’ve recorded millions of attacks, stopped 117,000 threats in one day, and had zero infections in 18 months. Trend Micro is always working, even while I’m sleeping.”

IAN KELLER
CHIEF SECURITY OFFICER, SBV SERVICES

“Trend Micro solutions provide the highest level of security for our endpoints, servers, and network without compromising on operational performance.”

BANDHAN BANK

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ATLASSIAN

GUESS



RICOH
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ORION
HEALTH



ABOUT TRUSTWAVE



Trustwave is a leading cybersecurity and managed security services provider focused on threat detection and response. Offering a comprehensive portfolio of managed security services, consulting and professional services, and data protection technology, Trustwave helps businesses embrace digital transformation securely. Trustwave is a Singtel company and the global security arm of Singtel, Optus and NCS, with customers in 96 countries.

60

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“As a small, 25-plus employee company, we can’t afford independent third-party tests more than once a year. Having access to the Trustwave Security Testing Suite platform really helps us save money and time. We catch vulnerabilities and mitigate risks faster.”

CHIEF TECHNOLOGY OFFICER
PRIVATE CRISIS MANAGEMENT SOLUTIONS PROVIDER

“Trustwave is helping us shift to a proactive security stance against threats, giving us greater confidence in our ability to respond to cybersecurity threats faster and more effectively.”

SENIOR MANAGER, CYBERSECURITY
INDUSTRIAL METAL DISTRIBUTION COMPANY

“With 12 million events per day, the fear of being compromised is real. Trustwave helps us funnel those into 12 priority incidents, making our security response stronger and less overwhelming for our team.”

CYBERSECURITY LEAD
CALIFORNIA-BASED REGIONAL HEALTH CARE SYSTEM

“Trustwave’s deep expertise in cyber incident simulation identified gaps in our response plan and improved our ability to respond to a potential incident.”

MAJOR METROPOLITAN HEALTH SERVICES PROVIDER

TRUSTED BY



O C O R I A N





2023

**MANAGED
DETECTION AND
RESPONSE
SOFTWARE**

RISING STAR

 **featured**
customers



ABOUT BLUMIRA



Blumira's end-to-end platform offers both automated threat detection and response, enabling organizations of any size to more efficiently defend against cybersecurity threats in near real-time. It eases the burden of alert fatigue, complexity of log management and lack of IT visibility. Blumira's cloud SIEM can be deployed in hours with broad integration coverage across cloud, endpoint protection, firewall and identity providers including Office 365, G Suite, CrowdStrike, Okta, Palo Alto, Cisco FTD and many others.

45

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“Blumira helps to improve our customer response times through innovative threat intelligence. Our clients are able to focus on what's important to them rather than wading through thousands of low value alerts and messages.”

CHRIS NICHOLS
CHIEF INFORMATION SECURITY OFFICER, LUCIDIA IT

“The speed and user-friendliness of Blumira is head and shoulders above StratoZen. The ability to manage things all on our own, as well as the introduction of the MSP console and Detection Filters has been huge for us in terms of deployment.”

CHRIS LEWIS
INFORMATION SECURITY MANAGER, NETSOURCE ONE

“Knowing that I have something I can look at that can correlate everything is a real time-saver. I'm able to sleep at night knowing that all of our logs are centralized. Blumira's dashboards provide accurate and high-fidelity actionable alerts.”

JOHN HWEE
DIRECTOR OF IT, DURAFLAME

“I would recommend Blumira - it makes our daily job so much easier and it's simple to set up security for our customers. We only receive alerts that we need to act upon, and if it gets noisy, we can work with [Blumira's security operations team] support to tune alerts.”

ADAM THOMAS
DIRECTOR OF CYBERSECURITY, PATH FORWARD

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ABOUT CRITICAL START



CRITICALSTART is leading the way in Managed Detection and Response (MDR) services. Their Trusted Behavior Registry reviews every alert to determine if it was generated by known-good behavior versus unknown behaviors that need to be investigated by their analysts. This allows them to resolve every alert and stop accepting risk - leveraging their transparent platform and native iOS and Android mobile apps. CRITICALSTART's MDR services support a wide range of leading enterprise security technology partners, including Blackberry Cylance, Carbon Black, CrowdStrike, Devo, Microsoft, Palo Alto Networks, SentinelOne, and Splunk, among...

23

TOTAL CUSTOMER REFERENCES

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REFERENCES**

FEATURED TESTIMONIALS

“At most schools there are small shops and the staff is doing multiple things. And for the most part we're not experts in security. With CRITICALSTART, I now have a resource where security is all they do. I know I can reach out to them if there's a problem, but usually they're the ones coming to me with an alert and a recommended course of action. What I would say to other districts is that the value of this far outweighs any cost. And you really can't put a price on the peace of mind you get from...”

FRAN WATKINS
NETWORK AND SYSTEMS ADMINISTRATOR, CENTENNIAL
SCHOOL DISTRICT

“It has been worth its weight in gold. Since we are a global company, my team is getting pinged at all hours of the night. And it's nice; those that are on-call can actually have their phone. They don't have to be tied to their computer. They can communicate with the consultant that's there, they can look at what's going on, they can determine the action, and it's just like texting. And once it's done, it's done.”

GREG BIEGAN
DIRECTOR OF SECURITY, CHERWELL SOFTWARE

“When we have now been able to identify the risk and address it through a workforce that alleviates the burden from my team. I have peace of mind knowing that these alerts are examined and escalated as needed, and that visibility is something I can take back to management as we determine how to allocate our...”

SECURITY DIRECTOR
GLOBAL LEADERSHIP ADVISORY AND SEARCH FIRM

“CRITICALSTART has really been able to reduce those alerts. Our SOC Analysts are able to get through every alert they toss our way. I've been able to take our level three and level four analysts and put them back to work at what they were really hired to do.”

SCOTT FUNK
HEAD OF SECURITY OPERATIONS, MONEYGRAM
INTERNATIONAL INC

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ABOUT CYBERINT

Cyberint

Cyberint's Managed Detection and Response services span globally and include some of the top finance, retail and telecommunication organizations. Allowing their customers to combat and respond to advanced cyber threats that would normally go unnoticed by standard security controls, while protecting their brand, digital assets and customers.

32

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“Cyberint helps us monitor thousands of events per second. We can rest assured that we are protected from anyone trying to penetrate our system. This information is available to us in real time so we could act upon it immediately.”

RAMON JOCSON
EXECUTIVE VICE PRESIDENT, BPI

“Since the start of our engagement with Cyberint, we have seen a significant improvement in our ability to detect, mitigate and respond.”

JOSH KOPLIK
CHIEF INFORMATION SECURITY OFFICER, IAC

“In the POV we realized that Cyberint was much more than an EASM solution, it delivered much value with highly relevant intelligence from the deep and dark web.”

BENJAMIN BACHMANN
STRÖER

“Cyberint's threat intelligence is unlike any other. It is threat intelligence that is specifically tailored to us.”

LARGE UK-BASED ECOMMERCE RETAILER

TRUSTED BY



STRÖER





ABOUT HEIMDAL SECURITY



Heimdal Security is a fast-growing cybersecurity company focused on continuous technological innovation. Since its establishment in 2014 in Copenhagen, based on the winning idea of CTF World Champions, Heimdal™ has experienced spectacular growth by proactively building products that anticipate threatscape trends.

37

TOTAL CUSTOMER REFERENCES

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REFERENCES**

FEATURED TESTIMONIALS

“ Heimdal™ has solutions that fits our needs, tackles problems we didn't know we had and has a wonderful dashboard that is easy to use. Taking into account today's major and evolving risk of ransomware, I compiled a general strategy with a lot of security layers. If it weren't for Heimdal™ Security, I would probably be working in 4-5 systems to utilize my strategy, but with Heimdal™ I got everything into one system. I can definitely recommend...”

UNNAR SIGURÐSSON
IT MANAGER, LYF OG HEILSA

“ I saw the improvements made by Heimdal™ Patch & Asset Management to our environment right away, especially with the maintenance of 3rd party software and apps. It has also changed how we push Microsoft updates, making it easier. It allows us to have more control over our Firewall rules and keep our machines secured regardless of where they are. We are seeing that more and more people will be working from home, getting outside the...”

JÓN HEIÐAR SVEINSSON
CONSULTING ENGINEER IT DIRECTOR, EFLA

“ Heimdal™ Threat Prevention was installed on all the endpoints used in the Donegal County Council. The installation was simple: it only entailed downloading an MSI file from the Heimdal™ Threat Prevention dashboard and rolling it out via GPO. The main reason we went for Heimdal™ is that it offered another layer of security (patch management and traffic monitoring/blocking at the network interface level) for us to counteract the very real...”

SEAN DUNNION
IT PROJECT MANAGER, DONEGAL COUNTY COUNCIL

“ I would strongly Heimdal to my peers as a best practice. The solution from Heimdal has taken our pains of managing the many third-party applications that we use along with rolling out Microsoft updates entirely with scheduling that works for our organization. The automation has been a lifesaver for Össur and has freed up our lean resources to focus on more critical tasks. It is so effective that I haven't had to intervene or check in on this...”

EINAR DAGFINNUR KLEMENSSON
CLOUD AND INFRASTRUCTURE ARCHITECT, ÖSSUR

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KAUFMANN
SINCE 1908

Waterstones

 **Techni Team**
ICT zonder zorgen

NRGi

 **JYSK**



ABOUT SILVERSKY



SILVERSKY

SilverSky is a comprehensive suite of technology and services that bring simplicity to your cybersecurity. With managed security services, managed detection and response, email protection services, cloud-hosted email, and compliance and risk services, SilverSky allows you to understand, detect and effectively respond to threats, reduce business risk and improve your return on investment. SilverSky enables growth-minded organizations to pursue their business ambitions without security worries. SilverSky combines advanced technology with world-class engineering and cybersecurity expertise to defend small to mid-size businesses with premium security at...

25

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“Our crew might have their laptops in their truck, and our managers might work remotely. The entire team needs to be able to access communications, whether they are working on their desktop, laptop, tablet, or phone. SilverSky allows us to use the assortment of devices we need to use while knowing that our security is always monitored. The best part is that I don’t have to be an Exchange expert because SilverSky’s staff has the required knowledge. They’re very responsive, and I get the answers I need quickly, no matter what time I call.”

RON KUTCH
IT AND COMMUNICATION MANAGER, WEST COAST
CONTRACTORS

“With SilverSky, we’re able to add solutions as we need them and still have a single vendor relationship to manage, a single portal to work with, and a single support team to interact with. This was particularly helpful recently as we had to migrate our users to working remotely. In just a few short weeks, we tripled the number of the remote users, and we were able to make the move seamlessly.”

JASON BORDUN
INTERIM CIO, VICE PRESIDENT, AND INFORMATION
SYSTEMS MANAGER, THE COOPERTIVE BANK OF CAPE
COD

“Our partnership with SilverSky over the last five years has been great. From our account manager to the engineers that are manning the consoles, we have enjoyed their professionalism and expertise.”

JASON AMICK
VP INFORMATION TECHNOLOGY, FIVE POINTS BANK

“Since implementing Silversky Email Protection Services, the use of email encryption has surged by nearly 50 percent – a clear indication that Insider Threat Prevention is successfully catching sensitive content before it leaves the organization.”

FRANKIE DUENAS
CHIEF TECHNICAL OFFICER, CABRILLO CREDIT UNION

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