2019 SUMMER CUSTOMER SUCCESS REPORT

CPM SOFTWARE CATEGORY
Corporate performance management (CPM) software is used by enterprises to define and manage the strategies they require to track their business performance. The platform is utilized to create and execute processes and methodologies, enabling companies to monitor key performance indicators (KPIs) related to their corporate objectives. Typically, executives and managers leverage this solution to improve business performance, while accounting units also deploy it to assess financial performance.

CPM products consolidate several kinds of business info (sales, operational, financial etc.) across all business units of a company. Therefore, the application needs to be integrated with software tools such as supply chain and logistics, CRM, accounting, and ERP solutions. In addition, integration is also required with governance, risk, and compliance software to manage risks that could affect business performance.
The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings. The overall Customer Success ranking is a weighted average based on 3 parts:

**Content Score** is affected by:

1. Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
2. Customer reference rating score
3. Year-over-year change in amount of customer references on FeaturedCustomers platform
4. Total # of profile views on FeaturedCustomers platform
5. Total # of customer reference views on FeaturedCustomers platform

**Market Presence Score** is affected by:

1. Social media followers including LinkedIn, Twitter, & Facebook
2. Vendor momentum based on web traffic and search trends
3. Organic SEO key term rankings
4. Company presence including # of press mentions

**Company Score** is affected by:

1. Total # of employees (based on social media and public resources)
2. Year-over-year change in # of employees over past 12 months
3. Glassdoor ranking
4. Venture capital raised

---

**Customer Success Report Award Levels**

**Market Leader**
Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.

**Top Performer**
Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.

**Rising Star**
Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.
2019 Customer Success Awards

Check out this list of the highest rated CPM Software software based on the FeaturedCustomers Customer Success Report.
ABOUT ADAPTIVE INSIGHTS

Adaptive Insights, a Workday company, is powering a new generation of business planning. Driving business agility in a fast-moving world, the Adaptive Insights Business Planning Cloud leads the way for people in companies to collaborate, gain insights, and make smarter decisions faster. Powerful modeling for any size organization, yet so easy for everybody who plans. Adaptive Insights Business Planning Cloud enables a comprehensive set of cloud-based software solutions supported by a powerful, in-memory technology platform that enables functional and company-wide business planning and built-in analytics at very large scale. Today, they offer Adaptive Insights for Finance and Adaptive Insights for Sales, purpose-built solutions that allow those closest to the business to plan.

“Adaptive helps us to meld our financial data and non-financial data together to create a unified plan for the College, which we could not do before.”

Steve Omli
Director of Finance and Accounting, UCF College of Medicine

“The process of rolling out this solution was seamless. Budget participants quickly felt comfortable and were happy to be more involved in the process.”

Jonathan Martin
Budget/Information System Specialist, Goodwill Southern CA

“Implementing Adaptive Planning saved us 3 weeks of manpower across 3 people, the equivalent of 5 full time weeks. Next year will be even faster.”

Andrew May
CFO, DHL Global Forwarding Ireland

“The reporting is the holy grail of Adaptive Planning. Being able to drag and drop fields for reports is a great feature. Finally, it is very easy to import data from different data sources for improved forecasting and reporting.”

Mike Wong
Director of FP&A, DocuSign
ABOUT AMBITION

Ambition connects teams, metrics and goals across your sales organization. Broadcast live performance data. Stream real time performance numbers direct to team members. Set benchmarks for success. Run your most epic sales contest. Celebrate success with customized, real-time recognition. Get powerful analytics, projections and reporting on all your KPIs.

"After launching Ambition, Clayton Homes saw an 18% spike in outbound calls and 200% increase in qualified referrals from their office of 60 inside sales reps.”

Ethan Bernstein
Harvard Business Review Author, Clayton Homes, Clayton Homes

"Ambition’s ability to pull data from multiple systems was really important for my company. The analytics are very impressive and great from a business intelligence perspective.”

Adam Harless
Sales Operations Manager, Echo Global Logistics

"We’ve seen consistent growth in average order value each quarter on Ambition. Implementation was fast and seamless. Support has been super responsive, clear and helpful.”

Danielle Marquis
Sales & Marketing Operations Manager, Carbonite

"I enjoy how easy Ambition is to configure. There aren’t any hidden settings. What you see is what you get. The fact that the platform can run via any browser and OS is awesome.”

Christopher Cardenas
Network Security Admin, GlobalSCAPE
ABOUT ANAPLAN

Anaplan is driving a new age of connected planning. Large and fast-growing organizations use Anaplan’s cloud platform in every business function to make better-informed plans and decisions and drive faster, more effective planning processes. Anaplan also provides support, training, and planning transformation advisory services. Anaplan is a privately held company based in San Francisco with 16 offices and over 150 expert partners worldwide.

"One of the biggest surprises of the project was my team's adoption rate, i.e. just how easily they took to the Anaplan solution. The solution wasn't forced on them – they just took to it very easily. I was expecting more push back.”

Bryan Bayless
VP GTM Finance, McAfee

"I have been at HP eight years, and I have never seen a start of a year like we had this year, thanks to Anaplan.”

Sue Barsamian
Senior Vice President, Worldwide Indirect Sales, HP

"Anaplan is great - really responsive, customer oriented with a deep background in planning. They understand the challenges we’re facing and are able to marry that with their technology to solve them."

Jared Waterman
Vice President of Financial Planning & Analysis, Pandora

"Anaplan gives us real-time insight into the health of our overall restaurant franchises but most importantly instant detailed insight into the health of each individual restaurant and why one branch may be under performing. Managers can pull up their financial data anytime from a tablet or smartphone and course correct their management or budgets.

Jaime Benson
Finance Manager of FP&A, Red Robin
About Board

The Board Decision-Making Platform helps organizations to make better, more informed business decisions by unifying Business Intelligence, Enterprise Performance Management, Planning and Advanced Analytics in one solution. Board’s comprehensive range of functionality, accessible within one user-friendly interface, allows businesses to build feature-rich reporting, planning, and forecasting applications without the need for coding. This approach empowers end users to make decisions faster, based on an accurate foundation of data, increasing competitiveness and removing reliance on the IT department.

"BOARD listens to our needs. We have high standards and we can exploit the capabilities of the system to the max. When faced with new challenges, we can always find someone at BOARD with the same mindset and fast innovative ideas to find a solution with us."

Project Leader
ZF Friedrichshafen AG

"BOARD allows us to consolidate in a split second! Yes, consolidation can happen with a single button! Yes, consolidation can happen for 48 manufacturing plants and for 85 warehouses! At the beginning I was very skeptical, but I can guarantee you that it works!"

Ivan Evstatiev
Senior Manager, Planning & Performance Management, Coca-Cola European Partners

"We needed a planning system which integrates all planning processes. We needed a future-oriented planning system. We needed BOARD."

Michaela Peisger
CFO, KPMG

"We selected BOARD because, together with its flexibility, it gives us a new approach. For us, this challenging journey wasn’t a mere project. Rather, it was a program, a new path towards an end-to-end budgeting, planning, and forecasting process."

Stefano Damiani
Head of Program Portfolio Management & Commercial Processes, Puma

244
Customer references from happy Board users

VIEW ALL REFERENCES
ABOUT CCH TAGETIK

Wolters Kluwer (AEX: WKL) enables finance, legal, tax, and healthcare professionals to be more effective and efficient. We provide information, software, and services that deliver vital insights, intelligent tools, and the guidance of subject-matter experts. CCH® Tagetik corporate performance management solutions have built-in financial intelligence so that CFOs, finance managers, and operations executives can orchestrate multiple or all processes in one software solution.

“I call it sophisticated simplicity. Tagetik’s tool is very powerful. We don’t see any limitations - anything we want to do can be done within Tagetik. Once Tagetik was installed, we’ve needed very little ongoing IT support to do our jobs. And we don’t need a developer when business changes occur – we can modify models on our own.”

Ivana Krpan
Vice President of Finance, LS Travel Retail North America

“We have seen demonstrations from IBM/Cognos, Oracle/Hyperion and Infor but Tagetik went straight to the point and focused exactly on our needs. We achieved a 0 to 5% difference between actual and budget figures and a 30% time reduction in our budgeting and forecasting processes. Everybody at Banco Toyota do Brasil is really impressed with…

Rafael Yoshihara
Financial Planning Coordinator, Banco Toyota do Brasil

“We wanted to have a solution that was closer to finance users so that we weren’t so reliant on IT for making things happen. Through our reference calls with Tagetik, we had a good feeling that we would be able to accomplish that.”

David Eady
Director of IT, Propex

“When you set up a process to go and extract data from your ERP and put it into another system, there must be strong checks and balances along the way to make sure that data stays intact. We think Tagetik simply has the strongest product in terms of ensuring accuracy.”

Dan Rowell
Corporate Controller, Tosoh America
ABOUT CENTAGE

Centage Corporation develops automated, budgeting and planning software solutions for mid-market organizations. Within its Maestro Suite of solutions, Budget Maestro® is an easy-to-use, scalable, cloud-based budgeting and forecasting solution that eliminates the time-consuming and error-prone activities associated with using spreadsheets.

74 Customer references from happy Centage users

"Budget Maestro has provided me with a professional tool to present to the owners and department managers. They now take the budget process very seriously."
Gary Kurzenhauser
Controller, DiCarlo Distributors, Inc.

"During budgeting season, our finance staff uses Budget Maestro almost every day. It’s definitely helped us in facilitating the budgeting process. In short, Budget Maestro has been good for us."
Frances Farella
Assistant Controller, Consolidated Services Group, Inc.

"Prior to using Budget Maestro we created our budget using many excel workbooks that were precariously linked together and hard to refresh and update. Our budget is now more secure and robust, and due to the product’s user friendliness it was fairly easy and quick to set up. I would definitely recommend Budget Maestro."
Kelly Kern
Assistant Controller, Overture Networks

"By automating the process and centralizing all the financial data, across departments, managers now had the insight necessary to track costs and sales, and within the first year of using Budget Maestro, the company realized a noticeable reduction in costs."
Scott Lazenby
Senior Financial Analyst, Helm Corporation
ABOUT CORPORATER

Corporater is a global software company that empowers medium and large organizations to evaluate, manage, and continually improve business performance. They provide a business management platform that adapts to clients’ unique business models, out of the box. Corporater uses its gains to make a social impact.

24 Customer references from happy Corporater users

“Corporater BMP has been highly flexible in capturing and combining the survey data from all of our hospitals and can easily turn them into action items that are measurable.”
Inger Helen Berge
IT consultant, Helse Vest

“Thanks to Corporater Business Management Platform, as we now have a clear line of sight between KPIs and action plans, with detailed drill-downs that have enabled effective reviews and decision making.”
Suchiro Chakraborty
Deputy manager and executive officer to the chief executive officer, Tata Steel Processing and Distribution Limited

“Corporater Business Management Platform helped us bring transparency and better alignment into our organization. Getting insights on various performance measures for each department, in alignment with overall corporate objectives, is now on autopilot.”
Manivannan Anandan
Vice President, Sujana Metal Products Limited

“Corporater’s entire team, from the technical experts to the executive leadership, has been instrumental in the successful deployment of our program. The entire leadership team has personalized our business relationship by demonstrating how much they want us to succeed at the Gwinnett County balanced scorecard initiative.”
Rick Reagan
Manager of Performance Analysis, Gwinnett County
ABOUT HOST ANALYTICS

Host Analytics is the leader in cloud-based enterprise performance management (EPM), offering a suite of financial applications for planning, modeling, consolidation, reporting, and analytics. World-class companies like NEC, Burlington Coat Factory and Sanmina trust Host Analytics to power their strategic financial systems. Host Analytics is a fast-growing, private company backed by leading venture capitalists and is headquartered in Silicon Valley with customers in over 80 countries.

“Host Analytics allows us to consolidate and report on our international entities in a much more accurate and timely manner.”
Joe Del Preto
Chief Accounting Officer, Groupon

“The Host Analytics cloud based consolidation and reporting application makes it easier for us to respond to change.”
Sydney Tucker
Director of Reporting, Zep

“Host Analytics’ Planning Cloud & Close Management Cloud have improved the accuracy of our financial consolidations and workforce budgets dramatically.”
Tamara Hay
Assistant Controller, DHI Mortgage

“Host Analytics improved our budgeting and strategic planning process by enabling us to quickly consolidate our plans and budgets across 200 business units in 36 countries.”
Carl D. Lowman
Director of Financial Planning, MWH Global
ABOUT HUBBLE

Hubble by insightsoftware.com is an integrated suite of business performance management apps, for JD Edwards and Oracle E-Business Suite, offering reporting, analytics, and planning in a single real-time solution that fully understands your ERP. Hubble integrates all of your critical business systems so that users at all levels have access to live data and automates planning, budgeting, and forecasting. With this type of visibility, everyone can easily understand, manage, and predict business results.

"There’s no printing or re-keying. I just view the data online and pull the information I need -without help from IT."

Chris Baldovskym
Finance, Interstate Batteries, Interstate Batteries

"Reconciliations in the past were a complete nightmare. With Hubble we can go straight to the issue and fix it there and then. Reporting has become standardized across the group. Everyone has access to the same information and we are in a better position to make strategic decisions based on real-time data."

Eric Groenland
VP, Finance Transformation, CEVA Logistics

"Hubble is a high performing solution built for the high performing organization, so is completely aligned with the strategic vision at Mizuno."

Azad Brepotra
Project Manager, Mizuno Corporation

"FM Conway's Management Accountants are now able to see the status of any part of the business empowering them to proactively manage and compare the performance of each division."

Ed Lynott
Head of IT, FM Conway, FM Conway

Customer references from happy Hubble users

VIEW ALL REFERENCES
Impraise is a Y-Combinator alumnus, providing a platform that helps companies create a culture of feedback and knowledge sharing, through regular conversations, goal setting, and check-ins. Since 2014, Impraise has partnered with customers all over the world including Atlassian, CERN, DoorDash, Bynder, Fandango, eBay and Skyscanner. They are The People Enablement Platform and their belief is simple: grow your people, grow your business. They believe that feedback is a powerful tool to forge cultures where individuals and leaders feel valued, motivated, and empowered to take ownership of their day-to-day progress and long-term career aspirations. And they are here to help you implement a culture of feedback in the workplace, using Impraise!

"Impraise is intuitive, friendly and very easy to use. It allows feedback to happen in a much more consistent manner."

Willianne Brocks
HR Director, Five Degrees

"Impraise helps us understand that feedback is a constructive conversation, where people can learn and improve all the time."

Ingeborg Lubbers
HR Strategist, Fronteer

"We invest a lot in people. What makes Impraise an ideal choice is that it’s very flexible, customizable, and user-friendly."

Kristel Moedt
Head of People and Talent, Bynder

"Impraise is great to keep your organization agile and empower people while growing fast."

Jessica Mah
CEO and Co-Founder, inDinero

Customer references from happy Impraise users

VIEW ALL REFERENCES
ABOUT JEDOX

Jedox’s unified planning, analysis and reporting empowers decision-makers from finance, sales, purchasing and marketing. Jedox helps business users work smarter, streamline business collaboration, and make insight-based decisions with confidence. Over 1,900 organizations in 127 countries are using Jedox for real-time planning on the web, the cloud, and on any device. Jedox is a leading Business Intelligence and Corporate Performance Management solutions provider, available globally through over 180 certified business partners. Jedox provides software, support and ongoing training, with implementation and maintenance expertise for customers worldwide.

"Forecasting with Jedox allows us to perform scenarios and manage our services and products far more efficiently than before."

Jens Peter Seick
Senior VP, Fujitsu

"With Jedox, we save valuable working hours, supporting our philosophy of ‘People, Time, Work’ through effective reporting."

Thomas Schmid
Head of Process Management, Siemens Healthineers

"The efficiency increase in planning alone is very impressive! What took several hours before we now achieve within seconds."

Richard S.
Head of Controlling, Fiat

"Jedox has transformed the speed, accuracy and ease that we capture and track KPIs, so we more effectively manage our global marketing campaigns."

Kurt Buchleitner
Director of Marketing Efficiency and Segment Analysis, Western Union
ABOUT KEPION

Kepion began in 2009 on a mission to provide a simplified approach to financial planning and reporting solutions for companies of all sizes. They recognized early on that many companies today cannot effectively plan, budget, forecast using traditional spreadsheet solutions. As a result, Kepion decided to move beyond spreadsheets and to the web. Since then they have been making tremendous progress in delivering their mission to their customers and partners. They continue to satisfy customer requirements up to 100% of the time and provide a rapid development approach towards leveraging financial planning and reporting applications on the Microsoft BI platform.

"There are aspects of Kepion that are very simple. Loading in the budget, to expenditures, to classification of the number of devices is all very easy within Kepion."

Pier Fasnacht
Director of Information Technology Services, Uniting Church in Australia

"The speed at which changes can be implemented allows IT to focus on user requirements instead of technical coding... which, in turn, is bringing value to the business."

Melanie Britenstine
Global Business Intelligence Manager, Energizer Holdings

"With Kepion, we were able to quickly tailor the applications specific for their needs and allow our management team to run budget reviews more frequently for each of our lines of business."

Xu
Director of Finance, iTell China

"Thanks to the flexibility of Kepion we can assemble forms in a standardized format. We can easily schedule budget distribution rules without any problems."

Ariel Severo
Systems Manager, Information Technology, SudOcean
ABOUT LONGVIEW SOLUTIONS

Longview Solutions provides leading CPM, tax, and BI solutions to enterprises worldwide. The company’s flagship product, Longview 7, automates strategic planning, budgeting and forecasting, modeling, disclosure management/XBRL reporting, statutory consolidation, management reporting, profitability analytics, tax provision/reporting, task management, transparency or any combination thereof. Longview has helped hundreds of Fortune 1000 and FTSE 100 companies create a single-source system to better manage their businesses and significantly improve data integrity, decision-making, and financial transparency.

"Arcplan Enterprise provided the opportunity to present very complicated data structures in relatively simple and clear views. The application is always available to users, so that they can change or enter new data at any time. The application gives us higher quality information, which leads to more reliable planning and better control over processes."

Urs Hanselmann
Project Manager of Corporate Center Controlling, UBS

"The arcplan solution enabled us to implement an optimized system based on Oracle Essbase. This option and the many interfaces available with arcplan were the key factors for our decision to go ahead with arcplan Enterprise. Financial analysts can write data to the source, compile reports, and complete tasks in a well-structured yet flexible manner…"

Markus Weinmann
Head of Reporting, Deutsche Telekom

"In a dynamic and complex environment like ours, there is an increasing demand for timely and accurate financial results. Our Longview application has given us the tools that we need to not only keep up with this demand, but to effectively react to change."

Antonietta Montisano
Controller, RSA

"We needed to get a planning system in place quickly, so we chose Longview because it offered an out-of-the-box planning module."

Mike Pantano
Senior Director, Financial Planning & Analysis, 24 Hour Fitness
MAGIQ Software provides web-based and cloud deliverable software for public and social sector organizations. They have chosen to focus on the Federal and State Government; Local Government, Health and Community Services; Utilities; Education and the Not for Profit sectors. Over the past 36 years, they have developed significant experience and a deep understanding of these markets, ensuring a fast and effective response to their customers changing business and technology needs.

"With MAGIQ implemented across the entire organisation, we can be very confident that we are basing our business decisions on a single, accurate source of the truth."
Emily Phillips
Strategy and Systems Accountant, City of Whittlesea

"At the end of the day it's all about resources. For smaller councils in particular, our resources are limited, however we still need to meet the legislative and compliance requirements of our industry. So we need to work smarter and we're confident MAGIQ is going to help us achieve that."
Sharon Hutch
Director of Finance and Corporate, Yass Valley Council

"We have an excellent business partnership with the team at MAGIQ Software. They are very customer focused and have always been very flexible and helpful the support MAGIQ Software continue to provide on a day to day basis is excellent."
John Blair
Manager Corporate Finance, City of Gold Coast

"Using MAGIQ we constructed six different scenarios using a variety of funding streams. Twenty minutes later we were able to sit and review each scenario reviewing the variances right down to the account level."
Kim Dunn
Project Accountant, Tasman District Council
OneStream Software provides a revolutionary corporate performance management (CPM) solution that unifies and simplifies financial consolidation, planning, reporting, analytics, and financial data quality for sophisticated organizations. Deployed in the cloud or on-premise, OneStream XF is the first and only solution that delivers corporate standards and controls, with the flexibility for business units to report and plan at additional levels of detail without impacting corporate standards - all through a single application. The OneStream XF MarketPlace features downloadable solutions that allow customers to easily extend the value of their CPM platform to quickly meet the changing needs of finance and operations.

---

“With OneStream, it was the One platform with the flexibility and the ease of ownership that we were looking for. The fact that we could upgrade in hours vs. weeks makes a huge difference to us.”

Julie Schwendimann
Corporate Controller, Entrans International

“The deeper functionality and stability of OneStream’s single product platform was critical to IASIS choice. We were able to get all the solutions we needed without the complexities of multiple products and applications.”

Leslie Walker
VP Financial Planning & Reporting, IASIS Healthcare

“Evoqua implemented OneStream XF for financial consolidation, reporting, budgeting and forecasting. We were able to leverage the consolidation functionality to automate intercompany eliminations in all hierarchies, currency translation and cash flow reporting. We also leveraged the core budget and forecast capabilities to perform forecasts at detailed…”

Rahul Nanavati
Director of Financial Systems, Evoqua Water Technologies

“Before OneStream, we tried to use SAP for everything and it just wasn’t nimble enough. We were able to implement financial consolidation, budgeting, forecasting and management reporting all on the same platform without needing to build integrations and validations between multiple products. We can now slice and dice data at an insane level of…”

Tara Willis
Sr. Manager, Financial Planning and Analysis, Wesco Aircraft
ABOUT PENTANA RISK

Pentana Risk is an enterprise-scale software solution that fully integrates risk management processes, from identifying and assessing risk business-wide, to assigning and monitoring mitigation plans, all the way through to reporting and defining long-term strategy for enhanced performance.

"Action tracking in Pentana Performance allows us to track our business strategy objectives, the projects that achieve those objectives as well as the actions to mitigate the risks that the organisation faces."
Ian Hill
Director of Governance, WM Housing

"Implementing one solution in Pentana across the entire Holding Company allowed us to make the processes consistent and resulted in more accurate, timely and efficient reporting."
Christina Leighton
Director of Internal Audit, Reynolds Packaging Group

"The core functionality is excellent. It's comprehensive in providing a process to follow through your audit steps and milestone dates. This functionality in particular allows us to measure those key events in an audit – an extremely powerful area of the software and one that I haven't seen in other systems I've used."
Mark Snook
Senior IT Internal Auditor, BT Group

"Being able to have information easily accessible as a backup in case we are ever called into question by a regulator or court of law is crucial and extremely reassuring."
Rick Walke
VP of Internal Audit and Compliance, FORUM Credit Union
ABOUT POWERPLAN

PowerPlan software provides financial insight into how complex rules and regulations impact your organization – empowering you to make credible decisions that improve overall corporate performance. The integrated solution provides complete visibility starting with forecasting and monitoring to scenario planning and analytics while maintaining financial compliance.

“With PowerPlan, our information is now centralized and transparent, allowing us to make faster, better operational decisions, allocate scarce resources more effectively and have the field focused on operations, not accounting. We can now focus on our long-term strategic goals.”
Steve Summers
General Manager of Financial Shared Services, TVA

“PowerPlan is now part of our asset management toolbox. With the flexibility it offers, we have customized the application around our business practices and continue to develop its use beyond what we originally anticipated.”
Patrick Brisson
Program Manager, City of Ottawa

“PowerPlan’s ability to model asset condition over time to include renewal/replacement activities and then to integrate this with other co-located infrastructure allows the optimization of infrastructure renewal/replacement strategies to lower the total cost of capital reinvestments.”
Asset Manager
City of Prince George

“Many utilities are embracing the cloud today, and even more are planning to move toward a cloud-based approach to managing enterprise systems. Working together, SAP and PowerPlan will collaborate to enable PowerPlan to design and deliver a tightly integrated IT environment powered by SAP S/4HANA Finance and SAP HANA, helping customers to…
Henry Bailey
Global Vice President, Utilities Industry Business Unit, SAP
ABOUT PROPHIX SOFTWARE

Your business is evolving. Your systems should evolve too. Achieve your goals more successfully with Prophix’s innovative Corporate Performance Management (CPM) software. Improve profitability and minimize risk when you automate repetitive tasks and focus on what matters. Budget, plan, consolidate and report automatically. Whether in the cloud or on-premise, Prophix supports your future with a platform that flexes to suit your strategic realities, today and tomorrow.

166 Customer references from happy Prophix Software users

“Napkins, each of which cost less than a penny, represent a significant proportion of our product portfolio. This results in a high volume of transactions. That means that we need to slice and dice into different areas, analyzing our information at the detailed level and making business decisions based on what we see. Prophix gives us a familiar and easy-to-use…

Marc Lev’y
Head of Business Planning, Reporting & Analysis, Swan Mill Paper Company

“With the Excel-based budget planning, it would take probably take three to four months. And a lot of that time was spent on manipulating the data in Excel and getting it to roll out properly. When we went to Prophix, we were able to trim that down to more of a two-and-a-half month cycle, where most of the time was spent on analysis and actually...

Rebecca Evans
Assistant Controller, Women’s Tennis Association

“We’re not a typical company, but that probably just shows how any organization could benefit from using Prophix’s software. In the service industry, it’s important to track personnel and productivity. The ability to analyze financial and non-financial information together allows us to continually answer important questions for our business.”

Leigh Ann Klee
Chief Operating Officer & Chief Financial Officer, Pace Communications

“Prior to implementing Prophix, we would spend at least 80 hours a month just generating and emailing reports. After those reports were generated and emailed, we spent many, many more hours analyzing data and pulling details for our users. At this point, I spend about three hours each month maintaining our data structures.”

Nate Esser
Assistant Controller, Mattress Firm
ABOUT QUANTRIX

Quantrix customers come from many different areas but share a common need – a modeling and analysis solution that delivers flexibility, confidence and greater insight at an affordable cost. Quantrix has designed solutions that appeal to the largest multinationals as well as individual consultants and business professionals. Finance gurus, sales forecasters, risk managers, entrepreneurs, and business consultants as well as engineers, scientists, policy researchers and others, all use Quantrix to reach the highest levels of performance within their field. Quantrix is an independent business unit of IDBS, a leading provider of data management and analytics software with over 250 employees in offices around the world.

48
Customer references from happy Quantrix users

VIEW ALL REFERENCES

“Quantrix is an ideal application, because we can link the most current data available, put it into a format necessary to analyze and plan, adding equations for metrics and KPI’s”
Mike Locascio
Director of Finance, Far Bank Enterprises

“Using the Qloud has allowed us to share information more efficiently. Now we’re simply publishing that information to the Qloud – they can go on when they are ready and download information and manipulate it how they need to. It certainly has been a time saver.”
Nathan Briggs
Senior Treasury Analyst, The Jackson Laboratory

“Quantrix enabled us to make a quantum leap in providing timely information to our executive management.”
Vince Caruso
Vice President, Merrill Lynch

“I’ve looked for products that make building models easy to do, and never had much luck until I discovered Quantrix.”
Bryan Bablineau
Senior Financial Planning Manager, Citrix Online
ABOUT SOLVER BI360

Solver is the leading provider of complete Corporate Performance Management (CPM) solutions for today’s mid-market enterprise and the company is at the forefront of CPM technology with deep ERP integrations. Solver’s BI360 is a cloud solution with an option for an on premise deployment, and it offers powerful and intuitive modules for reporting, consolidations, budgeting, forecasting, and data warehousing.

“BI360 is going to be used by anyone who runs a program, who runs one of our stores, who runs one of our contracts - it will be used by all of the decision-makers in the organization.”

Michele Gorr
Chief Financial Officer, Discover Goodwill

“BI360 has made our budget development and management processes more efficient and accurate. It has helped us reduce errors, eliminate manual consolidation efforts, and speed up delivery of reports to executive management so that critical decisions can be made earlier in the budgeting cycle. This means fewer overtime hours for our finance staff, less…

Ana E. Fonseca
SVP - Chief Financial Officer, Logix Federal Credit Union

“With the BI360 Reporting module, it has now cut down the run time by 50%. Our reports can now be set up to run at a certain time and automatically distributed to the users in the field. This has saved us a tremendous amount of time for manually running the report and then, distributing each report to the various users in the field.”

Hugh Bang
Senior Financial Analyst, Performance Team

“With our old system, if the CFO needed a financial snapshot during month - end closing, it was simply not available. Now, no matter what time of month it is, we can get executives a financial snapshot any day, mid -day and within 10 minutes. And since keypersonnel have access to the centralized data repository, they can pull the information…

Kimberly Skinner
Senior Financial Analyst, dpiX
ABOUT UNIT4 PREVERO

At Unit4 Prevero, they are driven by the single-minded aim of delivering integrated solutions that provide you with key insights to make better, faster business decisions. They believe that people-centric organizations do great things when their people can do great work. That’s why they help businesses to be more efficient, productive and effective. Unit4 Prevero allows your teams to make better, faster business decisions with total confidence in your numbers. Transform complex data into clear insights to turn plans and ideas into action. Their global network of customers depends on their powerful Corporate Performance Management solution with rich BI capabilities to optimize all of their financial and operational functions so that greater time can be dedicated to focusing on the drivers and trends behind the data rather than the process.

“prevero enables us to make better decisions in a shorter period of time. One of prevero’s major advantages is that the product can be customized to meet individual needs and requirements.”

Mario Prinz
Business Process Manager, AGRANA

“Prevero allows for flexible structuring, as well as effortless grouping of products, customers and countries. We also benefit from this flexibility when making changes in the company structure, which has to be done from time to time in a company operating worldwide like ours. Depicting these changes in the hierarchy always was a challenge when we…”

Cornelia Schweizer
Area Manager Global Sales Coordination, Bizerba

“However, for us, prevero’s biggest asset is its high level of flexibility. The system enables us to represent all special characteristics of a research company in the system in the best possible way.”

Gerald Karolyi
Head of Business Management and Group Controlling, AIT

“With professional planner, the creation of forecasts has become faster, more reliable and more convenient. In this way, we gain time for qualified analyses.”

Thomas Schmitt
Head of Division Equipment AG Controlling, Heidelberger Druckmaschinen AG
ABOUT VENA SOLUTIONS

Vena Solutions is intuitive budgeting, planning and revenue forecasting software for medium to large sized organizations. Vena embraces Microsoft® Excel® and turns it into an enterprise cloud solution with a centralized database, sophisticated workflow, powerful reporting and advanced analytics. Unlike traditional software that replaces Excel with rigid, hard-to-use applications with a steep learning curve, Vena is the easiest way for finance and sales professionals to get trusted numbers and insights fast.

“We wanted to keep our Excel functionality. That was important to us. We’ve streamlined and cleaned up our processes. Now I have extra days. I can actually spend that time on value-added review of my overall document.”

Mike Farrow
Director of Financial Reporting, AES Corporation

“Vena allowed us to step back and look at the process to see how we could build a structure to meet all needs accounting, financial reporting and tax.”

Sarah McMullen
Assistant Controller, First Wind

“[When purchasing Vena,] wtook into account the depth of experience in financial and analytic software that Vena’s management brought. That depth is reflected in their consulting teams, too.”

Shawn Lyons
VP Financial Operations & Corporate Accounting, Home Trust Company

“We wanted to keep our Excel functionality. That was important to us...We’ve streamlined and cleaned up our processes. Now I have extra days. I can actually spend that time on value-added review of my overall document.”

Megan Bladen-Blinkoff
Petroleum Analyst, Murphy Oil Co. Ltd.