

2019 SUMMER

CUSTOMER SUCCESS REPORT



FLEET MANAGEMENT SOFTWARE CATEGORY

FLEET MANAGEMENT SOFTWARE OVERVIEW

Fleet management software is a solution that enables enterprises to coordinate, manage, and organize work vehicles using a central information platform. With this program, businesses can smoothly run their fleet operations. Efficient fleet management helps to minimize costs, improve performance, and ensure compliance with industry and government regulations.

Common fleet management solution functionality includes cargo optimization, fleet maintenance, route optimization and planning, quote and price management, GPS tracking, and scheduling and dispatch. This software can be utilized by management and dispatchers to record real-time vehicle operation info. It ensures employee and vehicle efficiency by helping users to document info on work breaks, idling time, speeding, and driving routes to develop driver profiles.

Customer Success Report Ranking Methodology

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings. The overall Customer Success ranking is a weighted average based on 3 parts:

Content Score is affected by:

1. Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
2. Customer reference rating score
3. Year-over-year change in amount of customer references on FeaturedCustomers platform
4. Total # of profile views on FeaturedCustomers platform
5. Total # of customer reference views on FeaturedCustomers platform

Market Presence Score is affected by:

1. Social media followers including LinkedIn, Twitter, & Facebook
2. Vendor momentum based on web traffic and search trends
3. Organic SEO key term rankings
4. Company presence including # of press mentions

Company Score is affected by:

1. Total # of employees (based on social media and public resources)
2. Year-over-year change in # of employees over past 12 months
3. Glassdoor ranking
4. Venture capital raised

Customer Success Report Award Levels



Market Leader

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



Top Performer

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.



Rising Star

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.



2019 Customer Success Awards

Check out this list of the highest rated Fleet Management Software software based on the FeaturedCustomers Customer Success Report.



BLU JAY
SOLUTIONS

FleetComplete®

FleetLocate®
BY SPIREON

GEOTAB
management by measurement



TOMTOM
TELEMATICS
a Bridgestone company

lytx.

omnitracs
Stay Driven.



samsara

TELETRACNAVMAN



verizon
connect

ZONAR®



AssetWORKS

azuga®

chevin

DOSSIER
SYSTEMS

Fleetio

GREENROAD™

IVU
TRAFFIC
TECHNOLOGIES
AG

masternaut
A MICHELIN GROUP COMPANY

m'X | TELEMATICS

NexTraq™

RUAN

WORKWAVE
AN IFS COMPANY



Actsoft®

ATTI®
Advanced Tracking Technologies, Inc.

AGILE FLEET®
FLEET MANAGEMENT SOLUTIONS

Automile

axon®
Real-Time Trucking Software

clearpathGPS

FLEETBOSS
GPS



SMARTDRIVE™





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ABOUT ACTSOFT

Actsoft is an undisputed leader in the growing Mobile Resource Management (MRM) industry. Their suite of location based software solutions leverages GPS and wireless technology, providing optimal oversight for businesses with a remote workforce.

186

Customer references from
happy Actsoft users

[VIEW ALL REFERENCES](#)

"With Actsoft we have the ability to customize each report to meet our client's needs. Having this technology sets us apart from our competitors."

Joe Joiner
Vice President of Sales, Security One

"Actsoft has made us more proactive versus reactive for our clients. The easy-to-use forms and reader friendly reports have saved us hours of time each day. It was the only company that would customize to our business needs."

Eliza Wilson
Capital Asset Manager, United Building Maintenance

"Actsoft's products have saved me a lot of money over the years. I saved over \$3,000 a year just in printing costs, but the accountability you gain from tracking is the biggest savings."

Thomas Frey
Owner, A.I.M. Security

"Actsoft's Professional Services Team has benefitted our company by providing us with products to help increase our efficiency. They were professional, responsive, extremely helpful and very knowledgeable when fulfilling our business needs."

Ken Drummond
Owner, Comfort Pest Control



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ABOUT ADVANCED TRACKING TECHNOLOGIES

Advanced Tracking Technologies, Inc. (ATTI) is a Houston based GPS Tracking Manufacturer. As an industry leader in GPS based fleet management, ATTI is committed to assisting companies reduce operating costs and manage mobile assets more efficiently. ATTI began product development in 1995 and was incorporated in 1998 giving them nearly two decades of experience in the design, manufacturing, and sales of GPS tracking products. They manufacture a variety of systems to meet each customer's specific needs.

59

Customer references from happy
Advanced Tracking Technologies users

[VIEW ALL REFERENCES](#)

"We saw an immediate increase in our production, and although I've been asked to keep the figures confidential, I can say percentage wise, it was a double digit increase in monthly revenues."

Shiela Sorber
Office Manager, 3-I General Contractors

"The answer is simple, ATTI has the most complete package on the market today and the most competitive price."

David Lampl
Operations Manager, Cikule Trucking

"In this tough economy, Advanced Tracking Technologies has helped our company save money on fuel while allowing us to better serve our valued customers."

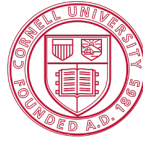
Midnight Transportation

"We have installed GPS units from Advanced Tracking Technologies on seven of our fleet vehicles. The GPS units together with the tracking software have allowed us to optimize our nightly routes from one job to another which has resulted in saved time, vehicle mileage, and fuel costs."

ServiceLink Commercial LLC



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ABOUT AGILE FLEET

Agile Fleet is a fleet management solutions company that serves the government, university, utility, and commercial sectors. Agile Fleet's software, hardware and services enable organizations to efficiently manage all aspects of drivers and vehicles to reduce costs, save time, and improve service. The industry's best value in fleet management, Agile Fleet solutions delivers extensive functionality at an affordable price. Agile Fleet's flagship product, FleetCommander, delivers the automated management of fleet maintenance, motor pools, vehicle keys, GPS & telematics, fuel, and risk. Additional services provided by Agile Fleet include seamless integration with other systems, fleet efficiency analysis, in-depth technical support, fleet consulting, and much more.

64

Customer references from
happy Agile Fleet users

[VIEW ALL REFERENCES](#)

"I have used the FleetCommander for the last 8 years. It is simple to use. The best part is their customer service. They are always just a phone call away and very helpful. They helped us build customized reports tailored to our needs."

Rebecca Maldonado
College Mail Services Supervisor, Dona Ana Community College

"Since we have started using the Agile Fleet Commander system, it has made reservations easier for our employees of the Muscogee Creek Nation to access a motor pool vehicle. We are also able to keep track of the utilization of our vehicles, the drivers habits and trip details of the of the Muscogee Creek Nation and GSA vehicles."

Shane Holuby
Fleet Manager, Muscogee Creek Nation

"Once again, you guys are all amazing. Hope things are going well for you. And, we still LOVE the system."

Walla Walla Community College

"FleetCommander provides a diverse look at your fleet without leaving your desk. The tools are there to work with most any fleet."

Steve Minter
Branch Manager, Kentucky Department of Agriculture



AssetWORKS

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ABOUT ASSETWORKS

For over 35 years, AssetWorks has offered industry-leading fleet management solutions to help organizations more accurately and efficiently manage their assets. Through AssetWorks' premier fleet management solution, FleetFocus, fleet managers are able to track and schedule preventive maintenance, inventory and parts requests, work orders and much more. With integration into GPS, payroll and other exclusive partnerships, fleet managers can rest assured that all of the important information they care about is accurate and maintained by industry-leaders. AssetWorks has developed a fuel management software, fuel purchasing card, motor pool management software and a host of other helpful and intuitive solutions to ensure that every aspect of a fleet manager's assets is integrated and available at a moment's notice.

109

Customer references from
happy AssetWorks users

[VIEW ALL REFERENCES](#)

"Technology has made the job of a fleet manager much easier. We view this as a tool that helps us service the vehicles better, which in turn helps those vehicles serve the public better."

George Hrichak
Fleet Manager, City of Chesapeake

"CityFleet uses FleetFocus to track all aspects of our business. [FleetFocus' features] enable better accountability, improve business performance, enhance customer service, and give us our competitive edge over the private sector."

John Hunt
CPFP CityFleet Manager, City of Portland

"We're now a paperless shop with excellent data integrity and the ability to offer the information that our customers demand. I especially value the software's strong analysis and reporting packages that have enabled us to implement fact-based management of the fleet."

Dan Berlenbach
Fleet Services Manager, City of Oxnard

"Using AssetWorks FuelFocus™ and FleetFocus™ together offers complete reporting which we allow customers direct access to, therefore they can run their own fuel usage information. The advantages, which also include file backup and tech support, are truly endless."

John Clements
Manager, Fleet Operations, San Diego County



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ABOUT AUTOMILE

Automile offers a mobile-first, design-first fleet and field service management solution to thousands of businesses. It is used by businesses of all sizes across the United States and Europe to optimize fleet performance, gain greater visibility into their drivers and vehicles and ultimately improve the bottom line. With an innovative API and extensive partner program, Automile is committed to collaborating to ensure the best product possible for its customers. Automile enables thousands of businesses to be more productive in the field by delivering a range of real-time mobile features in the fleet and field management space. The company's customers range from small and mid-sized businesses to global leaders including Ricoh and Nestle.

63

Customer references from
happy Automile users

[VIEW ALL REFERENCES](#)

"Automile helps me keep a pulse on the vehicles and drivers. I have been able to increase cost savings and best of all, after the telematics has been introduced, I have had 100% driver retention rate."

Todd Faden
Owner, Faden Builders, Inc.

"The price we pay for Automile is about 50% cheaper than other GPS solutions and we already have an estimated 10%+ cost savings through accurate labor hour tracking and avoiding payroll discrepancies."

Steve Taylor
Co-Owner/CFO, Steve Taylor Excavation

"Automile has given us the ability to monitor the whereabouts of our fleet when they are offsite. Based on the live map tracking, we can see which vehicles are on-site, which ones are at the job site, or if any vehicles have deterred from the destination."

Charles Lamb
Fleet Supervisor, hth companies, inc.

"We've had a 66% cost savings merely by switching to Automile. But the true savings in terms of money, time and resources are way more."

Desmon Edwards
Vice President, Jamar Power Systems



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ABOUT AXON DEVELOPMENT CORPORATION

Axon Development Corporation is one of the first providers of software designed specifically for the transportation industry. Software by Axon is totally integrated and works in Real-Time, meaning it seamlessly combines all operational and accounting needs of your trucking business. It works hard in the background, taking the information you enter in one place and instantly applying it to all the other areas it should be used. This will save you an immense amount of time and money by slashing the need for tedious multiple-entry and reducing the chance of error.

359

Customer references from happy Axon Development Corporation users

[VIEW ALL REFERENCES](#)

"The fact that we can generate, build, and create our own reports – we can design them for what we want them to do – that's a huge benefit for us."

Terry Evans
VP of Finance and Administration, Caron Transportation Systems

"Axon Has Saved Us \$100,000 Per Year In Wage Expenses. Our Fleet Can Go From 18 To 50 And It Wouldn't Matter Right Now With the Way We Are Set up With Axon."

Gerald Brown
President, Renaissance Transport Ltd

"We took on Axon in 2006. Over that seven-year period, we believe that Axon has saved us about \$280,000 just in administration costs alone."

Dean Lang
Owner, Gibson International Carriers

"I think Axon helped us win the 2012 Best Fleet to Drive For because of the records that it keeps and all the statistics that we have. Being able to track our fleets in what they do, how fast they go, the fuel consumption, the service: everything is there that we need. Being able to monitor them closely helps our drivers do their jobs. I think Axon was a huge help."

Helen Knoll
Dj Knoll Transport, DJ Knoll Transport



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CORIX Utilities



EARTHTECH
LANDSCAPE

HDAIR
Hurley & David



ABOUT AZUGA

Azuga was started in 2012 to bring significant change to an industry that lacked innovation. Azuga wanted to create a GPS vehicle tracking and fuel management solution that was powerful and easy-to-use; would help businesses save money by spending less on fuel, repairs and insurance; and simultaneously boost driver safety and the bottom line. At the same time, Azuga also recognized that to truly innovate, GPS vehicle tracking solutions needed to go beyond its traditional use by management and be embraced by drivers already at the center of fleet operations, but largely ignored.

70

Customer references from
happy Azuga users

[VIEW ALL REFERENCES](#)

“Azuga is the best GPS tracking device on the market hands down. We’ve tried many others over the years and none of them compare to Azuga!”

Sean Gilstrap
Vice President, Correct Electric, Inc.

“It is the easiest, most intuitive system I have used to date. Everything that I need is a click away, and every month or so, Azuga comes out with even more innovative features that make their platform an even better bang for the buck.”

Patty Middleton
Safety Director, United Mechanical Inc.

“GPS tracking and fleet telematics is going through a huge makeover. Plug-and-Play devices make installation quick and inexpensive. Rich data helps make fleets more efficient and at half the price of the plain old black box systems. We chose Azuga over a traditional black box provider to help us move to the next generation of GPS tracking and vehicle...”

Pete Steinmetz
COO, Turner Pest Control

“Azuga is the iPhone of the GPS industry. It’s simple, affordable and gives the best results. When your drivers know that they are being watched and tracked, productivity increases. Azuga monitors drivers, fuel usage, unauthorized vehicle use and requires no installation, unlike other fleet GPS monitoring systems.”

Chris Parisis
President, CG Appliance Express



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Crate&Barrel



ABOUT BLUJAY SOLUTIONS

BluJay Solutions delivers supply chain software and services to the world's most progressive retailers, distributors, freight forwarders, manufacturers, and logistics service providers. Transforming supply chain logistics with the BluJay Global Trade Network, they enable customers to unlock the power of more than 40,000 universally connected partners. With BluJay, companies can achieve greater trade velocity, transform their supply chain economics for disruptive advantage, and see beyond the horizon to optimize their future in the global economy.

95

Customer references from
happy BluJay Solutions users

[VIEW ALL REFERENCES](#)

"Working with BluJay to elevate our supply chain and logistics processes has not only allowed us to meet our objectives in remaining compliant with international customs, but it has enhanced visibility into our supply chain, allowing us to better serve our partners and customers. We are proud that our work with BluJay has gained us recognition as a Supply..."
Walter Isselhard
Director Implementation Management IT, Lufthansa Cargo

"We've got full visibility to the P&L; associated with every freight move that we do. From an ROI perspective, it's really helped us move the needle."

Jon Kuerschner
VP of Supply Chain Systems, Ashley Furniture

"Visibility into our supply chain is vital, both to facilitate on-time delivery to our customers and for planning backhauls to increase utilization of our containers. BluJay's Transportation Management provides this information pro-actively to our internal and external customers."

VP of Global Supply Chain Strategy
Chiquita

"We evaluated multiple TMS providers, but the BluJay Solutions product was by far the most outstanding in terms of functionality. It provided the best overall value proposition and the visibility we needed."

Rick Gaynor
VP of Customer Solutions, Contech Engineered Solutions



chevin

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CITY of **BOSTON**



COX
ENTERPRISES

ABOUT CHEVIN FLEET

Chevin Fleet Solutions' multi-award winning software, FleetWave®, is a web-based system used by fleet operations across the globe, proven to help businesses measure and reduce costs; improve operational efficiency; reduce administrative burdens; and ensure compliance and risk management requirements are met. FleetWave is designed to meet the demands of any type of operation from any sector, by providing extremely flexible software configurations. The system manages the whole lifecycle of a fleet, from initial acquisition of vehicles, through to deployment; operating expenses; incidents; work orders; maintenance; legal requirements and finally disposal.

60

Customer references from
happy Chevin Fleet users

[VIEW ALL REFERENCES](#)

"Thanks to Chevin Fleet Solutions, the Smithsonian Institution has transformed its fleet operations and is continuing to fine tune processes to ensure a more consistent, joined-up and cost-effective fleet management practices. The financial cost of operating the fleet has not only been made more transparent but now has the opportunity to be significantly..."
Bill Griffiths
Fleet Manager, Smithsonian Institution

"By using the Fleetwave software package, we have reduced our parking fines by 15-20%. This has been achieved by collating all the data, identifying hotspots and then dealing with the issues, for example finding parking alternatives at delivery points."
Susan Morrison
Support Manager, 3663 First for food service

"They talk our language - non-technical jargon - and really make the effort to understand our problems when we have them. The team at Chevin are leaders in their industry, are friendly and approachable and we would recommend Chevin to anyone."
Fleet Manager
Arla Foods

"FleetWave is extremely easy to use. Having access to all that information readily available to me, all day long, in one location has made our operation incredibly efficient. The thought of not having access to FleetWave is totally unacceptable!"
Shelia Mckenzie
Administrator, Penn West Exploration Ltd.



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ABOUT CLEARPATHGPS

ClearPathGPS customers span a wide variety of industries including construction, field services, delivery, transportation, distribution and many others. Their easy to use fleet management solutions are delivered both as software-as-a-service (SaaS) and via native mobile applications (iOS and Android) which enables customers to access their data from anywhere anytime. ClearPathGPS believes a customer's business should be earned every month, so there's no contract lock-in. Customers enjoy the flexibility of right-sizing their account and usage at any time as their business changes with no fear of long-term commitments. ClearPathGPS was named one of Pacific Coast Business Times' top 25 software companies in 2018.

55

Customer references from
happy ClearPathGPS users

[VIEW ALL REFERENCES](#)

"I keep ClearPathGPS up on my screen in the office all day long. It's my eyes on the operation and lets me know everything is running smoothly and that each customer got their delivery on time."

Jean Pierre Jammet
General Manager, The Berry Man, Inc.

"With ClearPathGPS I'm able to see all my crews as they progress along their jobs for the day. I know in realtime how productive they are and can move assets around to make sure we fill in any gaps right away."

Armando Valdez
Owner, Pacific Coast Tree

"With ClearPathGPS we are able to dispatch crews much more efficiently, saving valuable time and keeping our customers happy."

Martin Morales
Owner, Lewis Plumbing

"With ClearPathGPS I'm able to solve minor problems in the field in real time, before they become big ones right from my desk. It's Like I'm riding shotgun with each of my drivers."

John Sullivan
Owner, Conaway Ice



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ABOUT DOSSIER SYSTEMS

Dossier Systems, Inc. is a recognized pioneer and leading provider of intuitive fleet maintenance management software solutions for the surface transportation industry. Founded in 1979 by experienced fleet managers and executives, Dossier Systems has real-world experience and know-how of what it takes to own and manage a fleet at all levels, from the shop floor to the board room.

45

Customer references from happy Dossier Systems users

[VIEW ALL REFERENCES](#)

"Dossier did not replace a company-wide system. We had been using Dossier at some locations in a stand-alone manner. We had other systems in house to choose from as well."

Jerry Wickett

Vice President, Purchasing and Maintenance, Republic Services

"Dossier assists us with managing our DOT compliance and recovering warranty dollars, thus lowering our fleet expense. Dossier's extensive reporting gives us deep insight and allows us to analyze costs for our nationwide fleet of over 20,000 assets."

Jeff Allison

Information Systems Manager - Transportation, Dean Foods

"Thanks to our partnership with Dossier Systems we have been able to improve the overall performance of our fleet. We operate more than 400 vehicles and our business is rapidly growing. Dossier has given us the tools which allow us to manage and track every aspect of our fleet program. The Dossier software has proven to be extremely proficient and..."

Jim Licato

Operations Manager, Winters Bros. Waste Systems

"Implementing Dossier into our fleet operations has allowed us to create the foundation to launch an excellent preventative maintenance program as well as a new parts program. Since inception, this software has also helped us import our electronic fuel data more efficiently. We are also able to track manufacturer comparisons on cost and fuel..."

Danny Flowers

Fleet/Purchasing, Charley's Concrete



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ABOUT FLEET COMPLETE

Fleet Complete is a leading global provider of connected commercial vehicle solutions to customers worldwide. Fleet Complete delivers the most feature-rich online platform and the most comprehensive suite of products on the market today. It harnesses smart analytics technologies that enable customers to monitor their fleet, mobile workers and valuable assets in near real-time and capture important data that significantly contributes to their company's success.

67

Customer references from
happy Fleet Complete users

[VIEW ALL REFERENCES](#)

"With the help of Fleet Complete, the Chief of police was able to see where the police cruiser was and he dispatched help right away. Previously we wouldn't had been able to do this."

Adam Galvan

Director of Technology, Edgewood Independent School District

"Safety is a critical part of all we do. In-vehicle monitoring has helped improve driver behaviour and helps us to further protect our most valuable asset – our people."

Kim Sammut

General Manager Safety, Health, Environment & Quality, Parsons Brinckerhoff

"I think it's no question that this technology has made our workforce more productive, more connected and able to carry on the social aspects of their job as well as the business aspects."

Bob Ridley

Director of Information Technology, Minto Group

"Delivering fast and quality customer service is important to us. Working within a more real-time technology environment helps to maintain this high standard."

John Rabideau

Manager, Metro Delivery



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ABOUT FLEETBOSS

FleetBoss has always been much more than a supplier of products or boxed services. With over 5,000 satisfied customers, As the premier GPS fleet management provider since 1998. FleetBoss has built upon its tremendous success in vehicle tracking and driver accountability by "Going Beyond GPS" to offer best of breed business operations solutions. FleetBoss is constantly seeking new and innovative ways to provide value and a high return on investment for its clients. FleetBoss' automatic vehicle location (AVL) GPS fleet management solutions have generated millions of dollars in savings and revenue for thousands of clients both in North America and abroad. Today, FleetBoss is expanding into equally crucial business operational areas such as workforce automation and mobile data solutions.

75

Customer references from
happy FleetBoss users

[VIEW ALL REFERENCES](#)

"When I think about it, the FleetBoss system simply makes my business more efficient. We can make decisions based on actual data and best of all, I know that my employees are honest people and that feels good."

David McCall

TCK Air Conditioning & Heating, Inc, TCK Service Group

"Fleetboss puts us in our trucks with our drivers. We control overtime and we know starts, finishes... [and can] control frequent stops... it's helped us reduce excess costs and control after hours vehicle use... simply put, it's doing its job."

Tom Stankey

H & H Liquid Sludge

"Between man-hours and fuel savings, the FleetBoss systems paid for itself in the first two months we used it. Thank you for helping my company grow and adding thousands to our bottom line."

Robert Ippach

Owner, Royal Gardens Landscaping

"We felt we had honest, exceptional employees which is being proven by The Boss. Areas where we can be more efficient and productive are being magnified by the reports. We can't imagine having a company vehicle without The Boss on board."

Steamex



Fleetio

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BOYLE
TRANSPORTATION

STANLEY
STEEMER

Logan Bus
COMPANY INC.



ABOUT FLEETIO

Fleetio's suite of fleet management solutions helps fleets of all sizes automate fleet operations and manage asset lifecycle with the convenience of a smartphone and the Fleetio Go mobile app. Fleets can manage outsourced and in-house maintenance, fuel, vehicle inspections, parts, recalls + more. Fleetio offers fuel card automation, electronic maintenance approval plus integration with multiple telematics solutions for automated odometer updates, DTC handling and fuel location reporting.

57

Customer references from
happy Fleetio users

[VIEW ALL REFERENCES](#)

"Fleetio makes up 40 percent of what I do. I plan my day based on the Fleetio dashboard."

Ernest Acevedo
Fleet Maintenance Supervisor, Boyle Transportation

"I'd recommend Fleetio Manage to anyone looking for a cost-effective, simple, cloud-based solution that their entire employee base can use."

Josh Adam
Inta Maintenance

"Fleetio took an opaque process and made it transparent."

Steve Curtin
National Fleet Supervisor, Stanley Steemer

"Fleetio helps us better manage our business. We've never had the visibility that we now have across our entire fleet."

Robbie Fiddler
Chief Fleet Officer, Splend



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ABOUT FLEETLOCATE

FleetLocate by Spireon is a GPS-based fleet tracking software that provides actionable business intelligence with real-time monitoring of assets and workforces to enable timely, informed decisions that allow you to optimize resources, reduce costs, and improve overall efficiency. Spireon's fleet tracking system provides reliable, real-time data on your drivers, vehicles and trailers, and it's easy to use for both managers and drivers. Monitor vehicle locations 24/7 and maximize your fleet business. FleetLocate works with mixed fleets from semi-trailers to pickups and vans, offers HOS ELD, driver scorecard, maintenance module, hardware-free options with GM OnStar and Ford vehicles, and much more. With FleetLocate fleet management you can track driver productivity, improve driving behavior, reduce fuel and maintenance costs – and do it either from your desk or mobile device. FleetLocate trailer management offers cutting-edge cargo sensors that provide unprecedented accuracy for loaded/unloaded and soft cargo/extreme environment, solar power, automated yard checks, improved detention billing and many other features.

84

Customer references from
happy FleetLocate users

[VIEW ALL REFERENCES](#)

"Spireon's systems support and collaborative work environment have been invaluable. A lot of companies talk about partnerships but Spireon proves it."

Kris Peterinelli
Director Fleet Operations, Triad Isotopes

"I love the new platform. GoldStar is a real time saver and gives me full control of my rental vehicles. In fact, I referred two colleagues that I worked with back when I operated a BHPH dealership."

Jerrell Breedlove
Premier Cash Car Rentals

"It took us 15 minutes to understand the user interface, and Spireon offered features, live data streams and customization that we didn't find with their competition."

Greg Barnhart
Director of Operations, Toasty Cheese

"Here at Audi Ft. Worth, Kahu has really helped our profitability. We have been able to run, depending upon the month, anywhere between 65-80% penetration with Kahu, so for us it has been a huge improvement. Kahu helps us locate cars when customers come in for a test drive and has helped us recover vehicles."

Mike McLeod
Finance Director, Audi Fort Worth



GEOTAB

management by measurement

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1-800-GOT-JUNK?



CROWN
UNIFORM & LINEN SERVICE



ABOUT GEOTAB

Geotab is advancing security, connecting commercial vehicles to the internet and providing web-based analytics to help customers better manage their fleets. Geotab's open platform and Marketplace, offering hundreds of third-party solution options, allows both small and large businesses to automate operations by integrating vehicle data with their other data assets. As an IoT hub, the in-vehicle device provides additional functionality through IOX Add-Ons. Processing billions of data points a day, Geotab leverages data analytics and machine learning to help customers improve productivity, optimize fleets through the reduction of fuel consumption, enhance driver safety, and achieve strong compliance to regulatory changes. Geotab's products are represented and sold worldwide through Authorized Geotab Resellers. To learn more, please visit www.geotab.com and follow us @GEOTAB.

84

Customer references from
happy Geotab users

[VIEW ALL REFERENCES](#)



"We would not have been able to accomplish these improvements without the help of Geotab technology and support staff. They did a great job in furthering our safe driving goals."

Jeff Hill
Fleet Manager, Black & Veatch



"Not everyone's willing to have a flexible product. They have a commercial, off-the-shelf product and that's the way it is. But with Geotab, making suggestions and having that exchange with a partner more so than with a company has made for a long-lasting relationship."

Thomas L. Kuczynski
Chief Information Officer, DC Water



"This program allows you to 'be in the know' of your fleet and what is really going on. We have been able to reduce costs and correct driving behavior more efficiently."

Brittany Peter
Fleet and Asset Manager, JP Services



"Not only are we able to track drivers at all times, but with improved stop-time information, we also are able to increase our amount of deliveries."

Benoit Chenier
Fleet Manager, Richelieu Hardware



TRUSTED BY



ABOUT GPS INSIGHT

We understand that every organization faces different challenges and has different goals set. This is why GPS Insight offers tailored GPS tracking and E-Log solutions to commercial and government fleets. Using GPS Insight, organizations realize a significant increase in efficiency and gain insight into all aspects of their fleet operations. You want to work with GPS Insight because we give you the information you need to solve your unique fleet challenges through increased revenue, reduced costs, and reduced risk. Contact us today to learn more.

88

Customer references from
happy GPS Insight users

[VIEW ALL REFERENCES](#)

"My company chose GPS Insight because we knew they were striving to achieve greatness in all facets of their industry."

Shawn Huff
Project Manager, Wright Tree Service

"We have been able to see current and historical location to address citizen complaints and easily verify whether or not a sweeper or sander has been down a particular street and when."

Jim Kempton
Assistant Director of Street Operations, City of Worcester

"The support staff and sales team are great. They definitely make sure that things are done when they say they are going to be. If you have any issues whatsoever they will make sure your needs are met to the fullest!"

Stephen VanVladriken
IT Administrator, NuBilt Restoration & Construction

"GPS Insight has a great product and great support staff. I have never had a problem getting ahold of support and they have always been friendly and willing to help, even with more obscure requests for reports."

Blake Lehr
Asset Manager, Singing Hills Landscape



GREENROAD™

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ABOUT GREENROAD TECHNOLOGIES

GreenRoad, a global leader in driver behavior technology, provides highly effective fleet driver safety and compliance solutions. Currently used by more than 100,000 drivers, the GreenRoad solution employs advanced real-time, in-vehicle feedback and change management methodologies to promote meaningful, lasting change in driver behavior. In addition, GreenRoad's data-based predictive analytics give fleet managers the information they need to optimize overall fleet management. As proven by deployments with hundreds of customers in the bus & fleet, utilities, logistics, oil & gas, construction and other industries, the GreenRoad solution improves safety, minimizes operational costs, reduces risk and enhances compliance.

78

Customer references from happy
GreenRoad Technologies users

[VIEW ALL REFERENCES](#)

"GreenRoad helps with both improving safety and our mandate to reduce fuel consumption. We complement GreenRoad's service with intensive driver training and fleet management software, resulting in a phenomenal 15% fuel savings."

Rory Morgan
National Logistics General Manager, Iron Mountain

"We are thrilled with the results. We have a unique selling point that we can demonstrate our safety record; show how rides are more comfortable for passengers; and prove that we are reducing our carbon footprint."

Robert Crawford
Transport Manager, Coach Services

"GreenRoad's benefits extended beyond fuel savings to include fewer collisions and improved passenger comfort. The reduced claims resulted in \$645,000 rebate from QBE."

Dave Heptinstall
Chief Engineer, East Yorkshire Motor Services

"GreenRoad is active 24/7, gathering information and data on the drivers' styles, their safety, what the vehicles are doing, and where there are areas the drivers can improve. We are able to look for patterns and to pick up issues such as a driver going too fast into or out of corners."

Troy O'Dea
Operations Manager, Howick & Eastern



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ABOUT IVU TRAFFIC TECHNOLOGIES

IVU Traffic Technologies AG has been working for over 40 years with more than 400 engineers to ensure punctual and reliable transport in the world's metropolises. In growing cities, people and vehicles are constantly on the move – a logistical challenge that calls for intelligent and secure software systems. Based on the IVU.suite, IVU develops high-performance solutions for public passenger and goods transport and transport logistics.

41

Customer references from happy IVU Traffic Technologies users

[VIEW ALL REFERENCES](#)



"Ever since introducing IVU.workforce, we have been able to noticeably reduce our planning and dispatch costs. Our field workers are now able to record and pass on all important data from their onsite location. This has made it possible to significantly improve the quality of the data."

Sven Lewerenz

Division Manager for Measuring Services, BAS Kundenservice GmbH & Co. KG



"With IVU.locate, we were able to quickly establish a totally new service. Dynamic route planning allows us to integrate same-day and preferred-time delivery into our delivery processes easily. With this flexible system, we are also well prepared for future challenges in the logistics industry."

Thomas Königs

Head of Convenience-, Packaging- & Last Mile-Solutions, DHL Paket Deutschland



"Using IVU.rail, it was possible to centralise the planning for personnel and vehicle deployment in the whole of Hungary. The integration of actual data from our vehicle tracking system helps our dispatchers to react quickly to deviations from schedule and reduce the effects on subsequent trips."

Ferenc Márton

Chief Operations Officer, MÁV-START



"A crucial factor in choosing IVU.rail was the high level of standardisation of the system, which largely met our requirements even in the basic version."

Dani Schwander

Project Manager, SBB Cargo



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AmeriGas



Grammer Industries



ABOUT LYTX

Lytx is the world's leading provider of video telematics, analytics, safety and productivity solutions for commercial and public sector fleets. Their unrivaled Driver Safety Program, powered by their best-in-class DriveCam Event Recorder, is proven to help save lives and reduce risk. They harness the power of video to help clients see what happened in the past, manage their operations more efficiently in the present and improve driver behavior to change the future. Their customizable services and programs span driver safety, risk detection, fleet tracking, compliance and fuel management. Using the world's largest driving database of its kind, along with proprietary machine vision and artificial intelligence technology, they help protect and connect thousands of fleets and more than one million drivers worldwide.

132

Customer references
from happy Lytx users

[VIEW ALL REFERENCES](#)

"DriveCam and Lytx technology has given us the ability to leap forward into safety. We're able to save drivers' [jobs] and we're able to reduce our turnover. And we're able to reduce, of course, accidents, increase fuel mileage, and reduce maintenance expenses."

Clay Merches

Vice President of Safety and Human Resources, J&R; Schugel Trucking

"I would absolutely recommend [Lytx] DriveCam to any transportation entity. I think it promotes safety, it promotes driver awareness. Most of the time, I think it's going to help you in any type of litigation, because you know exactly what happened, what the behavior was leading up to the crash."

Mark Respass

Director of Safety, JBS Carriers

"One of the biggest steps to improving our safety culture was when we implemented the DriveCam program, because it really helped us address behavioral-based safety in a way we never did before."

Adrian O'Hara

Director of Safety and Risk Management, Murphy-Hoffman Company

"The operators are more aware of their actions because of the [Lytx DriveCam] camera, and they're receiving better training because of the information we've gathered from past accidents."

Reginald Mason

Safety and Security Director, San Francisco Municipal Transportation Agency



masternaut
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Balfour Beatty

Cathedral Hygiene



CRYSTAL COLLECTIONS LTD



ABOUT MASTERNAUT

Masternaut rebrands for connected future - Masternaut has launched a new strategy to focus on software rather than hardware, as the fleet industry becomes increasingly data focused. The company believes that the future of telematics is about transforming fleet operations by harnessing the power of data.

78

Customer references from
happy Masternaut users

[VIEW ALL REFERENCES](#)

"Investing in a telematics solution for Dalkia has been a great decision for the company. We've been able to optimise our fleet management costs, make significant savings through reduced fuel consumption, and also reduce the number of accidents, thus ensuring better on the road safety for our employees."

Jean-Luc Celotto

National Vehicle Management Manager, Dalkia

"Masternaut's team have themselves delivered an excellent service, conducting a seamless implementation process while remaining constantly on-hand to discuss the latest innovations in the technology, and how we can be improving and developing the way we use the solution. Having recently renewed our contract, we look forward to further exploring..."

Peter Blackman

Corporate Manager, Lantern Recovery Specialists

"We chose Masternaut above other telematics providers because its solution offered a complete, all in one package that gives us access to a plethora of information relating to our fleet. The online portal is a great resource for our fleet managers, giving them real-time access to van movements and the ability to maximise distribution efficiencies...."

Brian Reid
CEO, Deli-Lites

"Our industry is all about precision and safety - there can be no failures when it comes to elevators. We take the same approach to our mobile workforce. The data Masternaut has been providing has been vital in maintaining a safe, productive workforce on the move. In addition, Masternaut has helped us to extend the life of our vehicles, by helping..."

Ray Brown

UK Commercial Director, Elevator Engineering Services



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ABOUT MIX TELEMATICS

MiX Telematics's products and services provide enterprise fleets, small fleets and consumers with solutions for efficiency, safety, compliance and security. The company delivers its solutions to customers in over 120 countries, across six continents. Over 700,000 mobile assets from trucks and buses, to vans, cars, motorbikes and trailers are actively managed by MiX Telematics. In addition to employing in excess of 1,000 people, MiX Telematics has a growing network of more than 130 fleet partners worldwide.

118

Customer references from
happy MiX Telematics users

[VIEW ALL REFERENCES](#)

"Since the project began, we have achieved a significant increase in the amount of our depots reaching our 95% target score. The uplift in performance since then has contributed to a 1.6% fuel saving."

Paul Wilson
Fleet and Service Provider Manager, DS Smith

"We have experienced considerable driving safety improvements in the two years since we implemented the MiX Telematics solution. In particular, our crash rates and associated repair and maintenance costs have dropped considerably, ensuring a safer work place."

Michael Borg
Managing Director, Borg Manufacturing

"The solution enabled us to gain our customers' trust, as they were reassured that their cargo was in safe hands. This went along way in helping SSF to become a first choice transport provider for customers."

Pradeep
Head of Commercial and Operations, Super Star Forwarders

"The MiX system is an invaluable tool. I have the mobile app installed on my iPhone and it's the first thing I check when I wake up in the morning. It allows me to run a smooth and efficient business."

Brendan Given
Transport Manager, North Down Grains



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ABOUT MYROUTEONLINE

MyRouteOnline is an advanced web application for routing purposes that can serve different types of users with any level of complexity. MyRouteOnline team has more than 20 years of experience in developing and selling pc based routing and scheduling software applications. MyRouteOnline always aspire to grow, evolve and improve the route planning services that they offer. Regardless of how much they grew and developed over time, they will never forget how and where they started.

87

Customer references from
happy MyRouteOnline users

[VIEW ALL REFERENCES](#)

“We have been able to reduce our on-road exposure by 35%. While the obvious on cost savings are self-explanatory, the best thing is that we can now do more work in the same amount of time.”

Malcolm Eaton
Managing Director, Just Wheelie Bins

“Being able to visualize our region as a whole using the planning software was one of the biggest assets in allowing our company to grow and be efficient, Without this tool many of our operations would be inefficient and difficult to manage.”

Ryan Lynch
President, Cairn Signs Inc

“MyRouteOnline.com is very user friendly. When I used to be a district manager, I would take each address and look it up in Google addresses. It would take 8-10 hours to plan a route using these old manual methods. With MyRouteOnline.com, it happens instantaneously.”

Paul Nikolai
Circulation Director, Daily Commercial

“MyRouteOnline.com is by far the easiest to use of any service I explored. It's a great tool that any dispatcher running delivery vehicles needs to have in his/her electronic toolbox.”

Tim Newton
Dispatcher, Swanson Industries, Swanson Industries



NexTraq™

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ABOUT NEXTRAQ

NexTraq® is the GPS fleet management solution of choice for a growing number of customers with fleets ranging from 2 to more than 2,000 vehicles. Since its inception, NexTraq has been a pioneer and innovator in the telematics space with its award-winning platform and mobile app. Over the last few years, NexTraq has grown more than 20 percent annually and today serves more than 110,000 subscribers.

87

Customer references from
happy NexTraq users

[VIEW ALL REFERENCES](#)

"We Have increased service by 9 percent since using NexTraq GPS technology. Additionally, Payroll expenses have decreased by 12 percent with accurate labor costs."

Frank Steinocher

Chief Information Officer, Shumate Mechanical



"While it's our business to respond to an emergency situation as quickly as possible, driver safety, as well as public safety, JT a top concern. With the Speed Alert functionality within the NexTraq solution we can monitor drivers that exceed posted speed limits within a certain area or set our own user-defined speed limits."

Jeff Waid

Director of Communication and Quality Improvement, Lifeguard Ambulance Service



"We have been able to recover \$400,000 worth of stolen vehicles and equipment with the NexTraq solution. We have actually told the police where our assets are for recovery."

Evelyn Herzog

Fleet Administrator, Landscape Concepts Management



"The reporting functionality lets us pinpoint fuel information so that we can attribute a savings of \$25,000 in fuel costs annually within our towing fleet."

Mike Duzan

Automotive Operations Director, Bobby & Steve's Auto World



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ABOUT OMNITRACS

Omnitracs LLC is the global pioneer of innovative software and SaaS fleet management solutions serving the transportation sector. The company pioneered the use of commercial vehicle telematics over 25 years ago and serves today as a powerhouse of innovative, intuitive technologies. Leveraging unmatched industry knowledge and resources, Omnitracs' fleet management solutions help companies of all sizes improve the productivity, reliability, routing, safety, and compliance of their transportation assets.

138

Customer references from
happy Omnitracs users

[VIEW ALL REFERENCES](#)

“The ability to place a Delivery Professional on the road with a plan resulted in benefits to our customers, our people, and our company. Our people now possess clear goals, standardized processes, and a reporting system to measure personal performance. For the company, the system enables more prudent decision-making, and real-time...”

Mark Rigdon
Senior Director of Logistics, PSS World Medical

“Customer service is the lifeblood of our organization. Any time we can be proactive in helping a customer before it becomes an issue is key. We can look at the whole picture for our customers. In my experience, other companies do not make it easy for you to communicate with them. This software helps us manage a lot at once and provide good...”

Paul Hanney
Director of Marketing, Crown Products

“The Roadnet applications were significantly easier to use, had only one maintenance module and allowed us to route faster.”

Glen Keysaw
Routing Manager, Associated Food Stores

“We are more than satisfied with the results that Roadnet has shown us, and consolidation of the Dallas / Ft. Worth facility could not have been achieved without it. I would definitely encourage other distribution companies to experience the advantages of Roadnet for themselves.”

David Simmons
Director of IS, JanPak



RUAN

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ABOUT RUAN

Ruan is a family owned transportation company, providing dedicated contract carriage, logistics management and warehouse management solutions to customers across the country. With more than 83 years of transportation experience, Ruan is one of the top 10 privately owned transportation service companies in the country. With revenues of more than \$807,000,000, Ruan has more than 5,100 team members and owns or operates 3,802 power units and 8,395 trailers. The company operates in 48 states and has more than 260 locations nationwide.

47

Customer references
from happy Ruan users

[VIEW ALL REFERENCES](#)

"Eighty-Five Percent Would Prefer To Have The Ruan Driver Deliver To The Warehouse. It's Good To See That Bond And Pride In Having The Ruan Fleet Show Up At Their Location."

John Kemp

Inventory Planning and Logistics Manager, Safelite Autoglass

"We highly value our Ruan relationships across the board, from John Ruan III's leadership to the professional drivers, terminal managers and operations group. When there are hiccups, Ruan makes it right, and ensures we don't have the same problem again. The service is just excellent."

Mike Vandergriff

Vice President of Distribution, Airgas

"The people at Ruan were solutions-oriented. I never heard anything from them that focused on the problem; it was all about how they were going to fix the problem. Service like that is hard to find."

Barry Cromley

Project Cargo Manager, Celtic Marine Corporation

"Together, we have decreased empty miles by 20 percent, increased third-party usage, begun a design to integrate multiple HNI fleets, as well as synchronize our inbound and outbound loads. We're able to take an analytical and critical look at our business for network optimization."

Melanie Gray

Director Transportation Services, The HON Company



samsara

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ABOUT SAMSARA

Samsara is an IoT platform for operations. Our mission is to increase the efficiency, safety, and sustainability of the operations that power our economy. Our portfolio of complete Internet of Things solutions combine hardware and software to bring real-time visibility, analytics, and AI to operations. We serve over 10,000 customers across diverse sizes and industries, from transportation and logistics to field services, food production, energy, construction, local governments, and manufacturing. Samsara's fast-growing team of 1,200 employees is headquartered in San Francisco with offices in San Jose, Atlanta, and London. Samsara has raised over \$230M from Andreessen Horowitz and General Catalyst. Learn more at www.samsara.com.

96

Customer references from
happy Samsara users

[VIEW ALL REFERENCES](#)



"We love Samsara's simplicity simple to install, simple to use, simple to manage."

Jon Lasko
Director of Transportation, J. Polep Distribution Services



"Samsara has made it very easy to evaluate my systems at a glance."

Laura Shimmin
Senior Member of Technical Staff, Blackpak Inc



"The monitoring capabilities Samsara provides are essential to our operational environment."

Tim Ryan
Technical Operations Manager, City College of San Francisco



"Many industries need a reliable GPS solution, and we've found Samsara is by far the most reliable. We completely trust Samsara's data."

Brian Jones
Chief Executive Officer, Dauber



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ABOUT SMARTDRIVE SYSTEMS

SmartDrive Systems is an industry innovator, delivering driving performance solutions and transportation intelligence that transform fleet safety and operational efficiency. Their video analysis, predictive analytics and personalized performance program improves driving skills, lowers costs and provides immediate ROI.

138

Customer references from happy
SmartDrive Systems users

[VIEW ALL REFERENCES](#)



"SmartDrive gives us the opportunity to correct unsafe behaviors, because we see incidents occur that we normally wouldn't see. By changing those driving behaviors, we can reduce the impact of the most significant incidents and keep the general public safer."

Randall Sheltra
Vice President of Safety, Loomis Armored



"We evaluated different systems, but SmartDrive was superior. There was a significant difference in terms of collisions captured, the overall visibility to risk and the ability to access additional video context on-demand—this combination compelled us to select SmartDrive."

Brett Sant
Senior VP Safety & Risk Management, Knight Transportation



"SmartDrive's safety program gives us peace of mind, not only because we know exactly what happened in each accident, but also because we can proactively identify high-risk situations and coach our drivers to improve performance before a collision occurs."

Mike Doner
Co-Owner, Flagger Force



"After seeing the results from the study with SmartDrive, selecting the company's video-based safety program was a no brainer. We appreciate their attentive service approach as it relates to coaching our drivers, and know that with the SmartDrive program we will make significant strides toward our corporate goal of eliminating safety incidents."

Steve Ward
Corporate Director of Environmental Health and Safety, FMC Technologies



TELETRAC NAVMAN



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All State
Pumping & Consulting, LLC



Ryder
Ever better.™

TechAir

ABOUT TELETRAC NAVMAN

Teletrac Navman, the combined company formed by Teletrac Inc. and Navman Wireless offers GPS-based fleet optimization products and services, including real-time vehicle tracking, electronic logging, communications and analytics that enable companies to monitor, measure and improve operational costs and efficiencies. The company's technology currently tracks more than 500,000 vehicles owned by over 40,000 organizations on six continents, making it one of the world's largest fleet management software solutions providers.

73

Customer references from
happy Teletrac Navman users

[VIEW ALL REFERENCES](#)

"There were other tracking services we considered. Yet Teletrac's excellent customer service and prompt response time led us to choose them. In four months, we've been able to cut back on fuel expenses, as well as unauthorized stops. If you want to know when and where someone is, choose Teletrac. They have excellent service without all the unnecessary bells and whistles."

Ranscapes Inc.

"We operate four different companies with over 90 vehicles and utilize three different variations of Teletrac. We are extremely happy with the level of support we receive and the trustworthiness of the system."

United Road Towing

"Since we installed Teletrac Fleet Director we now know where are equipment is up to the minute. We can now give our customers real time information about their deliveries which also enables us to be more efficient and plan more effectively to meet our customers needs."

Transportation Services International

"We have a real competitive advantage because we get GPS fleet tracking information from Teletrac faster and more accurately than other companies do"

Southwestern Motor Transport
Southwestern Motor Transport Inc.



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ABOUT TOMTOM

TomTom Telematics is a Business Unit of TomTom dedicated to fleet management, vehicle telematics and connected car services. WEBFLEET is a Software-as-a-Service solution, used by small to large businesses to improve vehicle performance, save fuel, support drivers and increase overall fleet efficiency. In addition, TomTom Telematics provides services for the insurance, rental and leasing industries, car importers and companies that address businesses as well as consumers.

141

Customer references from
happy TomTom users

[VIEW ALL REFERENCES](#)

“With TomTom, Beacon and Traxis, we have total visibility, we bill more accurately, and we’re working more efficiently. I don’t know how we did it before.”

Jim Sottile
Owner, Star Towing

“The ability to defend our business and drivers with accurate information logged in TomTom WEBFLEET alone is worth the investment in the fleet tracking solution.”

Marshall Adkison
CEO, Adkison Towing

“Keeping track of the miles we drove in Connecticut and Massachusetts was difficult with our manual system, but now all I have to do is open the report automatically sent to me by the TomTom system. We even used these reports to document our compliance for an audit last year.”

Mark Gstell
General Manager, Disposal Plus

“With TomTom WEBFLEET we know so much more. We can really take a good look at our business. Over the last month we can see where we were late, where need to improve. With paper, you have none of that information. It was all just guesswork.”

Orlando Esteves
Head of Dispatch, Global Waste Services



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1-800-GOT-JUNK?



ABOUT VERIZON CONNECT

Verizon Connect is guiding a connected world on the go by automating, optimizing and revolutionizing the way people, vehicles and things move through the world. Their full suite of industry-defining solutions and services put innovation, automation and connected data to work for customers and help them be safer, more efficient and more productive. With more than 3,500 dedicated employees in 15 countries, They deliver leading mobile technology platforms and solutions.

153

Customer references from happy Verizon Connect users

[VIEW ALL REFERENCES](#)

"Because of Verizon Connect, we get our drivers to the jobs faster. We can also provide immediate answers to customers when they call in. The ability to put more real-time information at our operation guys' fingertips is a big plus."

Scott Duerbeck
General Manager, 1-800-GOT-JUNK?

"Before dynamic routing [from Verizon Connect], you couldn't route day-by-day. A driver might have 200 cases on his truck one day and he's done by noon. The next day he might have 800 cases."

Jay Teeter
Logistics Manager, Pepsi

"Technology is what drives this company. The benefits we're getting out of [Verizon Connect] are growing every week."

Mike Derrig
Director of Fleet Operations, FreshDirect

"Verizon Connect really gave us the ability to start small and build through its various modules. The Verizon Connect people are second-to-none. They've made it really easy to roll this out and become part of our working tools."

Doug Kraus
Director of Operations, Zayo Group



TRUSTED BY



ABOUT WHIP AROUND

Whip Around is the #1 rated fleet inspection and maintenance software. Effortlessly manage your fleet inspections, compliance, preventative maintenance, work orders, reporting & more! Create powerful checklists for your assets. Have your drivers conduct inspections anywhere, anytime via the Whip Around mobile app. Get alerts sent to you immediately, view the reports from the management dashboard and manage faults with ease. Come see why more than 45,000 users globally love Whip Around. Trial Whip Around free for 7 days!

249

Customer references from
happy Whip Around users

[VIEW ALL REFERENCES](#)

"Whip Around has allowed us to go paperless with our DVIRs. The ease of use by the PVOs combine with the dashboard and fault reporting has allowed our company to act quicker to faults than ever before. The program has been good so far and we look forward to future features that will release."

Ryne Johnson
Project Manager, Spirit Movers

"WhipAround has worked excellently. One of the biggest incentives to its continued use is the immense support we receive from the WhipAround team."

Adrian Esparz
DOT Compliance & Safety Manager, Premier Transportation

"The problem that we solved using the Whip Around app is one of our offices overuse of paper."

Kenneth Byrd
Driver Supervisor, Eitas

"Whip Around helps us quickly confirm that the pre-start inspections we need are being done, and it also quickly informs supervisors of maintenance requirements."

Graeme Webby
Project Manager, PowerNet Ltd



TRUSTED BY



The Comfort Zone



ABOUT WORKWAVE

WorkWave empowers service-oriented companies to reach their full potential through scalable, cloud-based software solutions that support every stage of a business lifecycle. We are a trusted partner for over 7,000 customers across a wide variety of industries, including pest control, lawn care, cleaning, HVAC, plumbing and electrical, and last mile delivery. WorkWave is unique in that it offers its customers solutions that support the full service lifecycle, providing businesses with everything from brand awareness and digital marketing to sales, service and customer experience. Through versatile software solutions, strategic business advice, and a broad network of partners, WorkWave goes beyond just software - we are a partner in enabling our customers to reach their full potential at each stage of their business journey. WorkWave is a division of global enterprise applications provider IFS. For more information, visit www.workwave.com.

53

Customer references from happy WorkWave users

[VIEW ALL REFERENCES](#)

"When you are route planning for a few resources it might be manageable to do it with pen and paper but with 20+ resources it's a real headache."

Joris Keijzer
Co-Founder, Marleen kookt

"With Route Manager, I'm able to automatically trigger text alerts and give my team visibility on where a driver is throughout the day. This has really helped us improve communication among several teams."

Michele Tillapaugh
Systems Administrator, Recker & Boerger

"Our strategy is to help merchants sell our delivery services by incorporating customer preferences in the check out process. By understanding customers' needs early on, we are able to offer a better service: increase conversion rates, exceed customer expectations, and ensure on-time arrivals. It's made possible with WorkWave Route Manager."

Antonio Perini
Chief Executive Officer-Founder, Milkman

"We knew WorkWave Route Manager APIs provided us with all the functionalities needed to build the auto-routing system. They have a solid base for the output, a good mix of features, performance, and price. Since implementing, I've found that we don't have to worry anymore. We can match the demand to the supply and we save time."

Thierry Senecal
Software Developer, Walker Environmental



TRUSTED BY



ABOUT ZONAR SYSTEMS

Zonar has pioneered smart fleet management solutions throughout vocational, pupil, mass transit and commercial trucking industries. Zonar helps fleets of all sizes maximize the use of their assets with solutions dedicated to improving compliance, efficiency, maintenance, ridership visibility, safety and tracking. Cloud-based services with open API's drive Zonar's smart fleet solutions by making it easy for fleet owners and managers to stay connected to their fleets and drivers and operators to dispatch.

88

Customer references from
happy Zonar Systems users

[VIEW ALL REFERENCES](#)

"Z Pass has provided us with a level of security and confidence I didn't know was possible. With Zonar as our partner we are able to ensure that our students are safe and accounted for while also utilizing the technology to decrease our overall cost by accurately and seamlessly submitting and receiving Medicaid reimbursement funds for the..."

Dallas Pieper

Director of Enrollment & Transportation, Freeport School District

"The price, ease of use and forward thinking in Zonar's HD-GPS system just can't be beat. I've used other GPS systems and they didn't even come close. Best of all Zonar is like a partner. They have helped us save money by reducing trips and lowering idle time which also have a positive environmental impact."

Louis Andersen

Solid Waste Division Manager, Town of Gilbert

"The implementation of Zonar's applications and the integration with our fleet maintenance system play an integral part in helping our fleet operation save money while being more efficient and responsive to our clients."

Keith Leech

Fleet Manager, City of Sacramento

"Zonar has helped change our culture and driver behavior."

Terry Malone

Fleet Special Projects, PAR Electrical Contractors Inc