GRANT MANAGEMENT OVERVIEW

Grant management software is utilized by nonprofits to acquire and manage grants to fund their operations. This platform helps these organizations to meet their fundraising goals while minimizing effort and time. It assists to automate processes like grant writing and submissions. The system also helps you to comply with regulations that are applicable throughout the whole grant management lifecycle, from the initial pre-award to the final post-award activities. It facilitates efficient project management too as it enables you to track the needed activities at various phases of each grant application.

To sum up, this application helps to handle grant opportunity pipelines, offers features that help with grant writing and submission, assists to handle timelines during the grant procedure and produce payment schedules for grants, and finally, presents functionalities for communication with donors.
The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings. The overall Customer Success ranking is a weighted average based on 3 parts:

**Content Score** is affected by:

1. Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
2. Customer reference rating score
3. Year-over-year change in amount of customer references on FeaturedCustomers platform
4. Total # of profile views on FeaturedCustomers platform
5. Total # of customer reference views on FeaturedCustomers platform

**Market Presence Score** is affected by:

1. Social media followers including LinkedIn, Twitter, & Facebook
2. Vendor momentum based on web traffic and search trends
3. Organic SEO key term rankings
4. Company presence including # of press mentions

**Company Score** is affected by:

1. Total # of employees (based on social media and public resources)
2. Year-over-year change in # of employees over past 12 months
3. Glassdoor ranking
4. Venture capital raised

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**Customer Success Report Award Levels**

**Market Leader**
Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.

**Top Performer**
Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.

**Rising Star**
Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.
2019 Customer Success Awards
Check out this list of the highest rated Grant Management software based on the FeaturedCustomers Customer Success Report.

- blackbaud
- eCIVIS
- FLUXX
- FOUNDANT
- Submittable

wizehive

- benevity
- CyberGrants
- FluidReview
- OpenWater
- SmarterSelect

smartsimple

- CLEARIMPACT
- optimy
- REI SYSTEMS
ABOUT BENEVITY

Benevity is the global leader in corporate social responsibility and employee engagement software, including online giving, matching, volunteering and community investment. Many of the world’s most iconic brands rely on Benevity’s award-winning cloud solutions to power corporate “Goodness” programs that attract, retain and engage today’s diverse workforce by connecting people to the causes that matter to them. With software that is available in 17 languages, to an employee base of 10 million users around the world, Benevity has processed nearly 3 billion dollars in donations and 17 million hours of volunteering time this year to 200,000 charities worldwide. As a certified B Corporation, Benevity is part of a unique breed of for-profit companies with a social mission who believe that ‘doing well by doing good’ is more than just a catchy tagline.

“Benevity stood out from other software providers in their product features, and their easy-to-use platform that has a clean look and feel. They are a company that truly believes in a mission of social good and purpose and are trying to stay on the forefront of the capabilities in global workplace giving.”
Lisa Conover
Hewlett Packard Enterprise

“We communicate our impact in two ways – through data and stories. The data quantifies our impact and the stories help us understand the human and social value of our investments. Both are essential and Versaic’s Impact Reporting delivers on both fronts.”
Jennifer Walker
Community Relations Manager, Oakley

“I think it’s important to recognize that Benevity is so easy to use, our employees had no excuse not to participate. This technology allowed us to quickly activate and engage our people like we couldn’t have done in the past.”
Aaron Chrisco
Senior Manager of Social Impact, Splunk

“Our employees today are telling us even more than ever that they want to make a contribution to the causes they care about. We celebrate every company that is working to advance a future that is for everyone. Together, we can all help nonprofits achieve their missions faster.”
Karen Bergin
Director of Employee Engagement, Microsoft Philanthropies

62 Customer references from happy Benevity users

VIEW ALL REFERENCES
ABOUT BLACKBAUD

Blackbaud is the world’s leading cloud software company powering social good. Serving the entire social good community—nonprofits, foundations, corporations, education institutions, healthcare institutions and individual change agents—Blackbaud connects and empowers organizations to increase their impact through software, services, expertise, and data intelligence. The Blackbaud portfolio is tailored to the unique needs of vertical markets, with solutions for fundraising and CRM, marketing, advocacy, peer-to-peer fundraising, corporate social responsibility, school management, ticketing, grantmaking, financial management, payment processing, and analytics.

"I share with colleagues constantly that Blackbaud has the absolute best, second-to-none training of any company I have ever dealt with.”
April Proulx
Programs Director, Boy Scouts of America

“Blackbaud Merchant Services and Online Express have been great additions. Blackbaud Merchant Services eliminates the need for a third party, which would be another service to manage. Online Express is simple to use and executes professional emails.”
Karen Stuhlfeier
Database Manager, St. Paul Academy and Summit School

"The Blackbaud team partnered with us to better understand our mission, values, and challenges, which allowed them to bring our vision to life."  
Sheila Lennon
Senior Vice President, Marketing and Development, ADAPT Community Network

"Having all of our software in the Blackbaud product suite allowed our staff to become more efficient and spend more time on their mission.”
Brian Miller
Donor Relations Director, New Life Media
ABOUT CLEAR IMPACT, LLC

Clear Impact provides performance management software, training and services to help government agencies, non-profits, foundations, and communities track the performance of their programs, measure the impact of their funding, and report on the progress of their missions to improve the lives of children, families and communities worldwide.

“Clear Impact is very invested in the outcome of what we’re trying to accomplish, in us being successful. And the software is geared for the not-for-profit sector. Not all software is. It is quite intuitive. It is almost too simple to be true.”

Teresa Taylor-Wolf
Data and Research Director, United Way of Central Iowa

“For us, the Clear Impact Scorecard helps to keep how we’re moving at the front of the conversation. So we can use that tool to pull it up at the front of a meeting and begin talking about what is the progress that we’ve made toward these results so far and where are areas of improvement. The Scorecard itself, particularly in being able to tell the story…”

JaNel Jamerson
Executive Director, Flint and Genesee Literacy Network

“One of the reasons why we decided to partner with Clear Impact is because they really understand the non-profit sector and design solutions that can help drive people to make an impact on their communities.”

Michael McAfee
President, PolicyLink

“We use Clear Impact Scorecard a lot. First and foremost is a desire to be transparent. I want folks and our board want folks to see that we really do have a desire to make a difference for children and families, and we want to be able to show that it’s really working.”

Michael Clark
Executive Director of Housing and Family Services, Queen Anne’s County, Maryland

23
Customer references from happy Clear Impact, LLC users

VIEW ALL REFERENCES
ABOUT CYBERGRANTS

CyberGrants is the only platform built from the ground-up to handle both grantmaking and employee engagement. It’s a total solution that can manage and automate complex program requirements every step of the way so you can focus on doing more great work. Their sole focus is helping their customers streamline and automate the philanthropic process reducing the cost, time and effort of providing charity to those in need. CyberGrants was initially founded to enable corporate grantmaking, then two years later they introduced employee engagement on the same common code base. They have the most sophisticated and full feature grants management platform available on the market today.

"I have been very pleased with the CyberGrants Client Management Team. Our program has several unique tracking and reporting requirements due to the nature of our business and recent merger commitments. CyberGrants has been very helpful in providing reports that allow us to separate gifts among our operating companies. The Client Management…"

Michelle McConnell
Corporate Relations Specialist, Exelon

"We wanted a solution that was efficient, automated, and comprehensive. The CyberGrants team made the implementation method and performance stress-free. CyberGrants is cost-effective, comprehensive, and the team definitely exceeded our expectations!" 

Grants Specialist, US Medical Communications Department
Actelion Pharmaceuticals

"It’s clear to me that CyberGrants systems and capabilities are going to enable our philanthropy and volunteers to deepen their impact, innovate, and generate more change in the communities we serve. A fantastic partner!"

Senior Manager, Global Corporate Giving
Edwards Lifesciences

"The team from CyberGrants has been helpful, responsive and knowledgeable since day one. Our grant tracking was out-of-date, and our application was a basic web form that was filled with issues. We knew we needed to change, but needed some guidance on best practices."

Tara Friesen
Corporate Social Responsibility, Blue Cross Blue Shield of Nebraska
eCivis helps thousands of local governments enrich their communities through federal, state, and foundation grant funds. Their innovative cloud-based grants management system addresses every stage of the grants life cycle, helping to transform and simplify processes. From finding a grant to writing an application to managing your grant award, they support you every step of the way. Their work includes providing statewide solutions in Arizona, supporting Detroit’s economic comeback, and helping small towns, townships, villages, and tribes win grant funding.

66
Customer references from happy eCivis users

"eCivis has increased my job efficiency by 100%. I highly recommend eCivis!"
Polk County

"eCivis was recommend by the review team based on its rating and the fact that the team didn't find any other sources that were as robust as eCivis Grants Network."
Christina Rivera
Grant Resources Coordinator, County of Sonoma

"Since eCivis, our Office has submitted more than 180 grants and been awarded more than $55 million."
Hilary Crowley
Fund Development and Communication Specialist, Alameda County

"eCivis makes my job easier, the system is easy to navigate and the amount of information is remarkable!"
City of Los Angeles
FluidReview is an online platform that makes it easy to collect, manage and review applications online. A SurveyMonkey product, FluidReview helps organizations effectively manage scholarships, grants, fellowships, admissions and other application-based programs. FluidReview is an online solution that helps academic institutions and foundations effectively manage scholarship, grant and awards programs online. Since 2009, FluidReview has helped collect and manage over 1 million applications and distribute over $3 billion in scholarships, grants and awards.

“FluidReview has been refreshingly wonderful. With this new system, it’s so much easier to apply and review. It really has worked for everybody.”
Karn Stiegelmeier
Summit County Commissioner, The Summit Foundation

“The onboarding specialists professionalism and knowledge of the software is outstanding!”
Emerald Nash
The Explorers Club

“We are very happy with FluidReview and look forward to finishing our first application cycle to truly appreciate it. Thanks!”
Diane Garza
Georgetown University

“FluidReview has been outstanding. We’re looking forward to continuing to improve our scholarship and financial aid services to students using the system.”
Normand Séguin
Director, University of Ottawa
Fluxx is the only comprehensive grants management platform, connecting your organization to all the data that matters. Fluxx are a San Francisco-based company with a reach that extends far beyond Silicon Valley. Having been successfully implemented far and wide in both the for-profit and nonprofit spaces over many years, Fluxx are revolutionizing how grantmaking works. Developed by philanthropy pros for philanthropy pros, Fluxx provides an uncommonly holistic and grounded perspective born from the energy and enthusiasm of philanthropy.

"The advantage of Fluxx is that it gives us the best of both worlds. Within the defined boundaries of the platform there are many options and ways to configure the system."
Sandra Ngwena
Director of Operations, The DG Murray Trust

"Fluxx makes it super easy. It used to take me 20 to 30 minutes to find one piece of information with our old software, but with Fluxx I can quickly and easily find any information I need within seconds."
Mike Castens
Grants Manager, Winthrop Rockefeller Foundation

"Where we are today versus where we were before Fluxx is amazing. While we have benefited from workflow improvements and the accessibility of centrally stored data, I am most excited about the ability to customize and continue to build the product as we grow. Unlike GIFTS, I know this product will grow with us."
Everod Nelson
Business Analyst, Alfred P. Sloan Foundation

"Fluxx opened my eyes to all of the possible information that a foundation could and should report on and monitor. I am really excited about the fact that we can expand on our capabilities by using Fluxx."
Jocelyn Rheem
Program Associate and Project Lead, Peery Foundation
ABOUT FOUNDANT TECHNOLOGIES

Foundant Technologies provides the powerful online Grant Lifecycle Manager (GLM) system, and leads the industry in customer service. Foundant Technologies has specialized exclusively in making philanthropy easier and more impactful through intuitive technology solutions. They are solely dedicated to delivering practical, user-aligned cloud technology and expertise for funders and grantseekers who want to free up time to focus on their missions. And they back that with unprecedented service and support.

"It's great to be a Foundant client! They're very, very customer service oriented. Everybody that I call from the helpdesk, to my implementer, to sales they really go out of their way, and you really feel like they're putting you first. And, also the other clients that I've met are very supportive and willing to share. So, really, part of a family."

Jennifer Pedroni
North Penn Community Health Foundation

"[The Foundant team] welcomes suggestions and uses them to make changes to improve the software for everyone."

Tracy Peters
Communications & Administrative Coordinator, Community Foundation Serving the Heart of Western Pennsylvania

“When we first implemented Foundant I was at least 40% more productive. Now with the additional upgrades and export capabilities, I am looking at saving at least 60% of my time with scholarship administration. Anyone who administers scholarships understands how huge this is."

Sarah Copeland
Director of Grants and Programs, Grand Rapids Area Community Foundation

“Paper consumption has decreased by thousands of sheets per year since we began using the system in 2008. The software enables me to ensure that all reviewers are seeing the same materials, that all applicants have included all the necessary materials prior to the review, and that follow up reports are filed in a timely fashion."

Don Ewles
Grants and Communications Manager, Saskatoon Community Foundation
ABOUT OPENWATER

OpenWater is more than a software vendor or technology provider. OpenWater create solutions that solve some of the most frustrating, costly, time intensive problems that organizations face and then customize and configure them to meet the exact needs of their clients. When you choose an OpenWater solution for online awards, abstract or conference management, you get more than an outstanding web based system, you get a team dedicated to making sure you are an expert in the platform and that the special nuances of your program are covered.

"ASHA uses the OpenWater platform for awards programs, grant and scholarship applications, mentoring enrollment, course registration, volunteer applications and leadership programs. The flexibility of the OpenWater platform functionality is crucial to efficiently and successfully manage these various types of programs, each with unique..."
Jill Straniero
Digital Product Manager, American Speech-Language-Hearing Association

"Before OpenWater, we struggled a bit managing our numerous awards programs. We had a combination of email based applications and home built web-based forms that lacked the simplicity and sophistication our members and staff deserved."
Reggie Henry
CAE Chief Information Officer, American Society of Association Executives

“They were fantastic when it came to working with our ideas to improve site functionality. In fact I would say the overall quality of their service was unprecedented. They turned around everything that we asked of them in less than a week and I’ve never had to wait longer than 10 minutes for a reply to my questions. That’s amazing.”
Tyler Landry
Ragan Communications

"OpenWater is a company that treats you with a personal touch and we find that of great value. We have enjoyed the relationship we have built with them and have come to rely on them for the support that we need to continue to grow our program."
Joanne Schecter
Executive Vice President, Club Services, American Advertising Federation
ABOUT OPTIMY

Optimy is a Grant, Community Investment and Sponsorship Management Software. Optimy helps brands and companies improve their performance across the entire lifecycle of a project. The Optimy solution helps corporate foundations and enterprises collect project proposals, choose the most effective action plans, manage every aspect of each project, track the impact of their strategies and report on the program results. This makes the grant, CI and sponsorship project management more efficient. With Optimy you can save time, simplify your repetitive tasks, focus on your key mission and evaluate the impact of all your projects at a glance.

"The Optimy software is the right solution for streamlining the request submission, we therefore operate with greater effectiveness by speeding up our procedures. And now, we can also manage projects overtime."

Nadège Lharaig
Project Manager, Engie Foundation

"The Optimy software was subject to security tests conducted by our IT team. No security breaches were detected; all of our requirements were met."

Claude Legouix
Director, Fondations D'Entreprise, Safran

"We were very pleasantly surprised by the flexibility of the Optimy Solution and its ease of adaptation to our specific needs. It is really a remarkable management and collaboration tool."

Soizic Jouanne
Marketing Research, Fondation SFR

"The Optimy application has enabled us to manage the sponsorship and donation requests that we receive from the geographical territory in which we operate with greater effectiveness and professionalism, by speeding up our procedures."

Elena Caronia
Institutional Relations, Tenaris
ABOUT REI SYSTEMS

REI Systems has developed and sustained decades-long customer relationships by providing innovative solutions that ultimately impact millions of peoples’ lives. From supporting the infrastructure and software that disburses more than $20B in grants for more than 1,700 federal programs each year to building and sustaining advanced analytics and data visualization platforms supporting the last two U.S. Presidents’ Open Data initiatives, their solutions are innovative and key to the infrastructure of their nation. As a missions-first Government technology solutions provider, they specialize in agile software development, CI/CD, DevOps, application modernization, and platform-based solutions. Their 500+ employee-owners pride themselves in delivering meaningful and sustainable results that consistently exceed their customers’ expectations.

"In my 25 years of working with contractors, I have rarely seen such a smart group of guys who know what they are doing [as the REI team]."  
Director  
General Services Administration

"REI Systems has been imaginative, responsive, flexible, and effective in supporting GSA and a range of government-wide initiatives. They have performed this way consistently on a sustained basis with results that position our reputation as leading-edge [agency]."  
Office of Management and Budget

“As a member of our fast moving team, you have played a critical and instrumental role in making our vision a reality, and have been the key person that we can rely on to continually create and build this cornerstone of open government.”  
CIO Council, Co-Lead  
Data.gov

“The REI team certainly established for me the standard by which contractors should be measured. REI has always been, and I’m sure will always be, a group of people who strive for excellence and achieve it.”  
Health Resources and Services Administration
ABOUT SMARTERSELECT

SmarterSelect is the premier on-line solution for managing the application form process. SmarterSelect is self-funded, profitable, and slowly taking over the world of online applications. Their marketing and user-experience designers are constantly innovating, collaborating, and fixing things. Over 800,000 people across the world have used SmarterSelect to create, manage, analyze, apply for, and evaluate online applications. Whatever the size of your organization, and whether you’re a private foundation, community foundation, association, educational institution, or corporation, SmarterSelect has solutions that will meet your online application management needs.

"We are really enjoying working with SmarterSelect. It is a perfect fit for our organization and has completely enhanced our application and review process. And our members really appreciate the convenience of the web-based platform.”

Laura Feldt
National Association of Neonatal Nurses

"Our scholarship process for students and evaluators has streamlined considerably since we started using SmarterSelect. Their team is always helpful and flexible to our support needs.”

Development Officer
Texas Tech University Graduate School

"I started using SmarterSelect many years ago for PSE scholarships. Now, we have extended it to our Awards program too. It works like a charm and nothing better out there.”

CEO
Pi Sigma Epsilon

“Great price to quality ratio for the program. Unlike others, they don’t raise prices dramatically every year and have kept the prices down, which is great for smaller budgets. Also, while keeping prices down they’ve added more and more features.”

Scholarship Director
Sigma Alpha Mu
ABOUT SMARTSIMPLE SOFTWARE

SmartSimple is a global leader in cloud-based automation software, offering unique process solutions used by over 250 clients in more than 192 countries. SmartSimple is 100% owner-funded and operated, with over 90 people in offices based in Toronto, New York, and Dublin (Ireland). SmartSimple’s mission is to support their clients to do what they do even better. They make this a reality by offering the most advanced technologies available, and embrace the opportunity to push the limits on some of the most complex process challenges facing businesses and global communities today.

“Our relationship with SmartSimple is completely unique. We’re always pushing the envelope, seeing what else the platform can do.”

Brent Drage
Product Owner, Grant Center, Rotary International

“The SmartSimple user portals allow schools to ask for exactly what they need, much like a library. Schools can ask for a reservation date to borrow from our inventory, and the calendar function allows them to know where their goods are and when they’re promised to be returned.”

Colleen Gonzalez
Founder & Executive Director, GROW Central Florida

“I love that SmartSimple is an innovative company. The senior management is very in tune with the clients, and it doesn’t feel like all sales, all the time.”

Pam Gilliland
Granting and Hospital Relations Manager, SickKids Foundations

“SmartSimple is making our work supporting organizations so much easier. We have eliminated many of the time-consuming aspects of our old program and can now focus on other priorities. Our team has more time to support and empower our grantees, helping to build the capacity of the organizations the city funds.”

Jen Carter
Manager, Policy and Strategic Issues, City of London

98 Customer references from happy SmartSimple Software users

VIEW ALL REFERENCES
Submittable makes it easy to collect and review any content online. Whether you’re collecting job applications, grants, contest entries, content to publish, HR or fundraising materials, Submittable’s easy-to-use platform helps your team find the best submission faster. Quickly create digital forms to gather exactly the information you need, and then review submissions with your team—all from one platform, no downloads or emails required. As the industry-leading submission management software, Submittable helps thousands of organizations, from nonprofits to corporations, streamline and simplify their process. With the time and money saved, you can focus on what’s most important: Furthering your organization’s mission.

"Our biggest challenge before Submittable was tracking applications, manually entering data, reviewing documents, and preparing for panel review with online forms that required printing. After this year, we'll no longer need paper archives."

Ayoka Wiles-Abel
Grants Director, Brooklyn Arts Council

"Submittable has helped streamline our processes, reduce redundancies, and increase efficiencies, specifically in the review process."

Justin Miller
Special Projects Administration Director, Ball State University

"Accessibility and ease of use for differently-abled users, as well as the responsiveness of Submittable staff to questions and technical-assistance needs."

Heather Sobrepeña-George
Section Manager, Montana Department of Commerce

"As a nonprofit, Submittable is a truly valuable resource and is allowing us to reach greater audiences with each call we produce through your site. Thank you for an amazing website with outstanding customer service."

Laura P.
Development Manager, The Arts Council of the Valley

Customer references from happy Submittable users

VIEW ALL REFERENCES
ABOUT WIZEHIVE

Discover a better way to manage the apply/review/manage/report lifecycle with WizeHive. Our cloud-based Zengine™ platform streamlines and improves the grant management processes of more than 750 satisfied clients, including leading foundations, associations, corporations, and universities like Bill & Melinda Gates Foundation, Coca-Cola Scholars Foundation, BlackBoard, and Echoing Green. Create approachable, stepped, engaging applications. Give your reviewers personalized portals where they can easily view their assigned applications and complete judging with a helpful side-by-side view and customizable scoring rubric. Harness all the data you collect to manage your full process, keep in touch with constituents, track impact, and continually improve your program.

“Choosing WizeHive as a partner has made a difference for us. We are working with a group of experienced, passionate individuals who make the whole process feel like family.”  
Jeremy Sales  
Selection and Recruitment Manager, Coca-Cola Scholars Foundation

“WizeHive has been an incredible partner to me and my team and the most responsive vendor I have ever worked with.”  
Global Health Corps.

“I truly believe if you are taking in scholarships or grants and looking for something that’s easy to use and affordable and has amazing customer service, you have to use Zengine. I’d recommend you guys over and over again.”  
Alexis Johnson  
Executive Director, United States Tennis Association (USTA)

“WizeHive has totally revolutionized our process. It has really streamlined our selection and reporting, making us more consistent and able to focus on improving how we work.”  
Gwyndolyn Beeman  
Social Innovation Fund Ireland