2020 SUMMER CUSTOMER SUCCESS REPORT

FIELD SERVICE MANAGEMENT CATEGORY
FIELD SERVICE MANAGEMENT OVERVIEW

Field service management (FSM) software offers a single platform from which you can manage your business tasks such as scheduling, dispatching, invoicing, reporting, customer account management, and more. This solution is ideal for service companies such as pool and spa, HVAC, plumbing, and others. It enables you to run your business efficiently, make your staff more productive, and keep your customers happy.

FSM software removes confusion and uncertainty in business operations. You can bid goodbye to old-fashioned methods such as using whiteboards and Excel spreadsheets to manage your multiple employees. The platform makes scheduling and monitoring intuitive and easy, and your firm more agile. With FSM mobile apps, your staff can receive jobs in the field and will not have to come back to the office for new tasks.
The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings. The overall Customer Success ranking is a weighted average based on 3 parts:

**Content Score** is affected by:

1. Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
2. Customer reference rating score
3. Year-over-year change in amount of customer references on FeaturedCustomers platform
4. Total # of profile views on FeaturedCustomers platform
5. Total # of customer reference views on FeaturedCustomers platform

**Market Presence Score** is affected by:

1. Social media followers including LinkedIn, Twitter, & Facebook
2. Vendor momentum based on web traffic and search trends
3. Organic SEO key term rankings
4. Company presence including # of press mentions

**Company Score** is affected by:

1. Total # of employees (based on social media and public resources)
2. Year-over-year change in # of employees over past 12 months
3. Glassdoor ranking
4. Venture capital raised

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**Customer Success Report Award Levels**

**Market Leader**
Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.

**Top Performer**
Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.

**Rising Star**
Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.
2020 Customer Success Awards

Check out this list of the highest rated Field Service Management software based on the FeaturedCustomers Customer Success Report.

**Market Leaders**
- FieldAware
- FieldEdge
- Housecall Pro
- JOBBER
- mHelpDesk
- SERVICE MAX
- ServiceTitan
- simPRO
- WorkWave

**Top Performers**
- corrigo
- EXEL
- Joblogic
- kickserv
- mize
- RazorSync
- Service Fusion
- ServicePower

**Rising Stars**
- 360e
- BiznusSoft
- bluefolder
- fieldmotion
- fieldpoint
- Geo
- Loc8
- praxedo
- serviceM8
- Smart Service
- Vistavu
- VONIGO
ServiceTitan is a mobile, cloud-based software platform that helps home service companies streamline operations, improve customer service, and grow their business. ServiceTitan’s end-to-end solution for the multi-billion dollar residential home service industry includes CRM, intelligent dispatch, comprehensive reporting, marketing management tools, mobile solution for field techs, and QuickBooks integration. ServiceTitan brings a fully operational modern SaaS infrastructure to an industry traditionally underserved by software. ServiceTitan is the world’s leading software for HVAC, plumbing, electrical, and garage door companies.

“ServiceTitan helped us to create KPI’s for every position in the company, improve our level of customer service, as well as simplify or in some cases eliminate many office tasks. Plus, the software just gives me and the rest of the team leaders the freedom to run the company from wherever we are!”

Chris Hunter
Owner, Hunter Super Techs

“We were able to take our data that’s in ServiceTitan and set up automated emails that capture the customers that we could potentially lose. It’s easy to use, easy to build audiences and with ServiceTitan tracking the phone call, we can directly track our response from these emails.”

Robin Cody
Director of Marketing and Business, Cody & Sons

“ServiceTitan has been integral to our growth by helping to identify areas in which we could improve efficiencies. ServiceTitan has allowed us to increase control on how we dispatch technicians, take calls, and provides an opportunity to better forecast business and make decisions based on real data in real time.”

Rhett Wheeler
Operations Risk Manager, Bill Howe

“...what sets ServiceTitan apart from any other software we’ve ever used is we have the ability to access it from our phones or tablets anywhere. We offer a 24/7 Emergency response, and now, our on-call CSR/Dispatcher is able to use ServiceTitan from home or anywhere else to effectively hold our company true to the rapid response claim we offer.”

David Rosenthal
Owner, Rosenthal Plumbing
MARKET LEADERS
2020 MARKET LEADERS

FieldAware
FieldEdge
Housecall Pro
JOBBER
SERVICE MAX
WORKWAVE
mHelpDesk
simPRO
FieldAware is re-shaping the field service industry. FieldAware's made-for-mobile, cloud-based field service management software is easy to use and built with incredible flexibility – a combination that enables field service organizations to better serve their customers and outperform the competition. The FieldAware software was architected as a cloud-based, native mobile platform. It works seamlessly with a business's existing applications, and has no incumbent legacy technologies to modify or migrate from. FieldAware combines its software with the industry's best professional and support services, enabling companies to take full and rapid advantage of the power of mobility.

“Before FieldAware, we never had a good way of knowing where our equipment was. Because FieldAware has a place that documents the equipment that we are using, we are able to bill everything at the time it is happening.”

Cindy Dickens
President, Independent Solutions

“The dispatcher simply puts a field service order into FieldAware, enters the job description and sends it, along with a detailed customer history, to a technician on their mobile device.”

Elmore Bryant
Director of Help Desk Operations, ReSource POS

“With FieldAware we are so efficient! We have the ability to see the jobs & invoices clearly. We are making more money by scheduling more jobs in each day and are accurately billing for all services performed!”

Melissa Baysore
Manager, Steamway Restoration Specialists

“We cannot say enough about FieldAware. Endless capabilities with easy setup and navigation. FieldAware has given us the ability to execute sales and service to a detail we could only dream of before. GPS, Quotes, Tasks, Asset Management, Customized Fields, Sync “LIVE” reporting and integration with Quickbooks is fantastic. I recommend…”

Dale Airhart
Operations, Rocky Mountain Region, Energy Management Services
FieldEdge, formerly dESCO, is the leading developer of innovative service management software for the service industry. With offices in Fort Myers and Atlanta, FieldEdge serves more than 30 service verticals, both nationally and internationally. FieldEdge’s flagship products, FieldEdge and Electronic Service Control (ESC), are comprehensive service management solutions that enable home service contractor companies to easily manage customers, work, and finances. FieldEdge and ESC provide the tools and features growing and profitable service companies need for success.

“With FieldEdge, the scheduling of maintenance agreements is a piece of cake. It’s much more organized and we don’t have customers falling through the cracks, which is big because, to me, that’s the core value of a business - recurring revenue and satisfied maintenance customers.”

Bill McEwen
Operations Manager, MA Williams Drain Cleaning

“I love the versatility of the FieldEdge software. We have multiple people in the field and they can all take and schedule calls on the go.”

Michael Davis
Owner, Hot Heads Commercial Kitchen Repair

“The biggest value to our company is efficiency - with the mechanics invoicing using mobile we can upload the invoice, take payment and book return calls before he has even pulled out of the driveway. If a customer calls and asks for a copy of an invoice or a statement of their account we can email with one click. The marketing tools that are available with...”

Sue Stewart
Director of Services, A1 Air Conditioning & Heating

“FieldEdge has given us the tools to understand just where our leads and profits are coming from. We can run multiple reports and track much more now that it is allowing us to see where we can make improvements!”

Glen Renaud
Royal Oak Heating & Cooling
ABOUT HOUSECALL PRO

HouseCall Pro is a cloud-based field service management app for service professionals to automate their workflows. This solution includes a native mobile app and complementary Web portal and serves a wide range of industries, such as cleaning, plumbing, electrical and more. HouseCall Pro allows companies to forego paperwork in favor of digital automation. It offers features such as job scheduling, dispatching, payment processing, estimates, automated receipts and invoices, customer notifications, company chat, as well as postcard and email marketing automation. Customers can book services via the HouseCall mobile app, communicate through a centralized messaging system and make online payments.

105
Customer references from happy Housecall Pro users

THE LEARNING CURVE IS QUICK AND INTUITIVE. IT MAKES MY SERVICE CALLS EASIER AND SMOOTHER, WHICH MAKES A BETTER EXPERIENCE FOR THE CUSTOMER. THE CONFIRMATION TEXTS MAKE THE CUSTOMER INFORMED AND CONFIDENT THAT WE WILL ARRIVE AND CARE ABOUT THEIR TIME.”

Mike P.
Electric Medics

“MY CUSTOMERS LOVE IT. THIS APP HAS BECOME MY CRM, SCHEDULING, INVOICING, ESTIMATING AND PAYMENT SYSTEM.”

Michael Parker
MasterPro Service Inc.

“I LOVE THIS SOFTWARE. IT’S GREAT FOR COMMUNICATING WITH TECH WHILE OUT IN THE FIELD. IT ALSO HAS A GREAT MAP SYSTEM WITH THE PROGRAM THAT ALLS THE TECH TO SEE THE HOUSE PLUS MAP HIS ROUTE OUT. IT IS VERY EASY TO USE FROM THE OFFICE SIDE, TECH SIDE, AND BILLING SIDE. I AM ENJOYING USING HOUSECALL PRO AND LOOK FORWARD TO BEING A CUSTOMER FOR A LONG TIME.”

Theresa
A&A Service Company

“We were looking for an affordable, easy to use software for our HVAC company. Housecall Pro is exactly that. It works seamlessly with Quickbooks online and has minimized our office work significantly. The customer support team is rivaled by none. Best I have ever experienced.”

Stephen
Air America
ABOUT JOBBER

Jobber is an award-winning platform that helps small home services businesses organize their entire operations, from scheduling jobs and managing their crews, to invoicing customers and collecting payments. Unlike manual processes and single feature apps, Jobber's platform streamlines and automates daily operations, replacing duplicate entry and repetitive tasks with tailored automation. Since launching in 2011, businesses using Jobber have serviced over 10 million people in more than 42 countries, delivering over $6 billion annually, and growing, in services to their customers. For more information, visit www.getjobber.com.

183
Customer references from happy Jobber users

VIEW ALL REFERENCES

“[My favorite Jobber feature is] the checklist you can attach to the job. It’s a great tool for us. It’s making us more consistent out in the field.”

Judith Virag
Clean Club Calgary

“I use Jobber for all of my billing and scheduling needs. Jobber has been extremely helpful in keeping my business organized and up-to-date.”

Kirk Brown
President, Kirk’s Lawn Care

“We love the client follow-up feature in Jobber. Being able to see those ratings from 1 to 10 help us thank the customers who rate us high and rectify things fast for those who may not. That feature alone has probably helped us to eliminate on headcount in the office.”

Kristopher Cook
President, KC Power Clean

“Jobber saves us a ton of time because I don’t have to be on every single job site. It also allows the guys to input materials. They just go through our SKUs, they can add it to the job, and my office manager can see that.”

Adam Panchyshyn
Integrated Electrical
ABOUT SERVICEMAX

ServiceMax continues to reimagine and create solutions for the 20 million people globally who install, maintain, and repair machines across dozens of industries as the leading provider of complete end-to-end mobile and cloud-based technology for the sector. ServiceMax goes to every length from joining technicians on service calls to publishing the industry’s leading online publication to help customers discover untapped innovation, unleash new revenue streams, drive efficiency, and most importantly delight their end-customer.

191 Customer references from happy ServiceMax users

VIEW ALL REFERENCES

“The Dispatch Console has really changed things for us. We are now able to tell where technicians are at any given time and prioritize their work for them, which means they can spend more time working with our customers.”

Warren Garton
Strategy & Operations Manager, Compac

“ServiceMax has the capability to be able to forecast the job so the field services team has the ability to know what [is] coming up for them to have enough time for them to plan their resources.”

Durga Pavadai
Solution Architect, Baker Hughes, a GE company

“Our engineers have felt very empowered by the introduction of this tool. ServiceMax is driving an increase in efficiency, reducing complex paperwork, and taking away several user manuals. By putting all of that digital onto the iPad and the mobile solution, the engineer is able to quickly get the information he or she needs.”

Mark Varley
Business Lead EU, Exide Tech

“Improved field service reporting is giving us better visibility. It is allowing us to create detailed history for each customer and use analytics to look at best practices. We no longer use email to communicate customer details. Instead, everything is available in ServiceMax and accessible using a computer or smartphone.”

Roar Sletta
Field Service Leader, GE Oil & Gas
For nearly 40 years, WorkWave has been building best practices into its market-leading field service and last-mile software solutions to allow companies to increase revenue and profit, and become best-in-class operators who can outpace their competition. Its solutions empower service-oriented companies to reach their full potential through scalable, cloud-based software solutions that support every stage of a business life cycle, including marketing, sales, service delivery, customer interaction, and financial transactions. WorkWave is a trusted partner for thousands of customers across a wide variety of industries, including pest control, lawn care, cleaning, HVAC, plumbing and electrical, and last-mile delivery. WorkWave’s award-winning culture and solutions have been recognized in the SaaS Awards, the Cloud Awards, the American Business Awards, the NJBIZ Best Places to Work Awards, and the Stevie Awards for Great Employers. WorkWave is a division of global enterprise applications provider IFS. For more information, visit workwave.com.
mHelpDesk is a fast, easy and reliable way to get complete visibility over your service tickets, technicians, scheduling, and billing. It works on your desktop, laptop, smart phone, or tablet - it’s as easy as pie. mHelpDesk provides a proven system that tracks every service and work order from start to finish. It organizes tasks, client notes, service details, and billing information neatly into one unified system. It’s all designed to support you in delivering the best possible service to your clients.

“I can manage my schedule, receive invoices and receive payments from one place. It’s amazing—it even does GPS so I can track all of my technicians and communication. I run my entire business on mHelpDesk.”

Howard Oven
Owner, H.O. Services

“After implementing mHelpDesk, we had an instant customer database. We had instant dispatching, we had instant calendar view of all upcoming jobs, we had access to customer job history, we had customers that were simply impressed by how we were running our business.”

Scott Brennan
Alternative Aire Inc.

“The mHelpDesk support team responds to my requests ASAP and solves most of the problems we report. They’re very friendly and they’ve been very patient with us. mHelpDesk makes it a lot easier to manage information and helps us keep all client, staff and work order related information in one place rather than haphazardly scattered in multiple locations....

Shahran Chowdhury
Agni Systems Limited

“Now that we’re using mHelpDesk in the shop and on the road, every customer goes into our database, all our technicians have visibility to the calendar for scheduling new calls, payments are collected in the shop and onsite, the export tools let me synchronize mHelpDesk activity with my QuickBooks Desktop for my accountant, and the reports...

Glen Hackler
Computer Guys of Orange County
ABOUT SIMPRO

simPRO is a powerful job management software solution created by trade contractors, for trade contractors. If you’re struggling with quoting multi-stage projects, managing inventory, communicating with technicians, or any other areas of your workflow, simPRO provides a streamlined platform to address your pressing challenges all while helping you increase productivity and profits. More than 120,000 field service professionals in the commercial and residential spaces trust simPRO for workflow management. simPRO is a top-rated choice in the industry due to helpful customer support, thorough implementation process, and consistent software updates that are tailored to customers’ needs.

“We used to do a lot of double handling, and a lot of writing on job cards. Now it’s this quick easy, like sending a text really. You can do a job card within a minute or two, and send it straight back to the office, ready to be invoiced straight away.”

Chris Peebles
Owner, Chris Peebles Electrical

“The customers love that we can accurately track assets and that our maintenance schedules remind us when inspections are due – gone are the days when a maintenance is missed.”

Tanya
SFS FIRE

“The scheduling module in simPRO is fantastic. You can drop resources, move them around at the click of a button and everyone in the office knows where everyone is, doing what job, when.”

Rachel
Heat Pump Energy Centre

“The best thing is the job tracking. From placing the job on the system to tracking the jobs and invoicing the jobs, and then seeing the invoices get paid and having that confirmation. That has been the best thing about it.”

Paul
Owner, Cityfire & Electrical Services Ltd
Corrigo technology platform is used by over 2.5 million people to manage 15 million work orders each year across more than 1,400,000 locations. The Corrigo technology platform includes integrated SaaS software and mobile apps serving facility management, maintenance management, service dispatch, and field service management organizations of all sizes. The platform delivers real-time visibility into and control of the quality and cost of building and field service operations.

“Corrigo stood out as a platform that met our needs, was easy to integrate and efficient to manage. We were impressed with the efficiency of the platform, and the cost/benefit ratio.”

Bill Martens
Chief Development Officer, Del Frisco’s Restaurant Group

“Corrigo’s platform impressed us by completely covering the maintenance and customer service process while integrating with our core ERP system and providing strong reporting. Corrigo is a complete solution that gives us all the flexibility and functionality we need to effectively manage our resources and provide top-tier services to our customers.”

Laurie Brow
SVP Customer Service, Liberty Property Trust

“For our company, it has been really easy to work with this system – it has saved us many hours of time, and being aware of all the jobs we have done has been a great advantage.”

Ramon De La Cerda
De La Cerda Associates

“Corrigo Enterprise has given us excellent transparency to all facets of the life of any given work order. Logs track every action taken, and customizable reports allow us to track information and work order history accurately and on the fly.”

Gwen Sale
Facilities Coordinator, El Pollo Loco
Exel Computer Systems plc, a UK software author, has been developing, implementing and supporting business software solutions since 1985. With hundreds of successful implementations and thousands of users around the world, Exel has a proven track record of working with some of the world's most well-known organisations. Exel's experience and extensive industry knowledge ensure that they are best placed to assist their customers to achieve competitive advantage through the employment of a state-of-the-art business solution. In a constantly changing business environment, Exel is a provider that you can trust, and with continual product investment, a company which will be around in the future.

"The impact on cash flow has been significant. As soon as an engineer has closed off a job, it is available for invoicing – which is a significant improvement on the monthly cycle that we were forced to operate previously."

Paul Lovell
Divisional Director, Safetell

"Compared to our previous systems, we're comfortably handling a higher workload, without requiring any more administrative employees. Everything is connected and integrated, people can call up a contract and see its entire history, right from their desk. We've never had that capability before, and it's made a huge difference."

Andy Norris
IT Manager, Safetell

"For example, HV Wooding can now receive Sales Orders as spreadsheets, with the data now being checked and imported direct from the spreadsheet without the need to manually enter anything into the system. Each time something like this happens, it saves us time."

Simon Harre-Young
IT Manager, HV Wooding

"It's a drastic improvement over what we've had – now we have the ability to link the shop floor with the rest of the business. Being able to has forced us to do things in a better way and opened our minds to a bigger scope of what we can achieve."

Don Mckenna
Managing Director, McKenna Group
ABOUT JOBLOGIC

Joblogic Service Management Software enables businesses to take the next step towards better efficiency, productivity and profitability. From logging quotes to accepting payments, scheduling jobs to managing assets, Joblogic connects workforce and customers together. Joblogic’s easy-to-use mobile app allows field workers to record job information, fill out compliance sheets, accept jobs and more. Try out Joblogic and sign up for a 30-day Free Trial - https://go.joblogic.com/Register. We also offer a free, no obligations demo calls. Book on our website!

"An absolutely fantastic product – a must for any service company who wants to save money and increase cash flow. We now have more control on a national level. We can see the live status of any job. On a real-time basis we can control and monitor our engineers. As a result, the business is running much more efficiently, saving on paperwork and unnecessary...

Stephen Walker
Owner, Walker Gas

"Joblogic has saved us both time and resources by allowing us to schedule jobs and allocate them straight out to our field engineers. They don’t have to return to the office and they can accept jobs through their phone on the mobile app."

Andy Gomm
Business Development Manager, Wall-Lag Ltd.

"Joblogic has enabled us to provide real-time information to our clients without the need for various other software platforms. The engineers are tracked, meaning greater ETA’s can be provided. The software is continually developing and releases are issued regularly. With new updates comes new ways of working, which is better for the business."

Chris Claypole
Maintenance Manager, Beechcroft BMS

"Joblogic has helped us provide a visual and written record for all visits to our customer sites. The ability to store this information in the system has brought a massive boost to efficiency for me and my team, as it has greatly reduced the need for physical paperwork."

Richard McKay
Managing Director, Capital Belting
ABOUT KICKSERV

Kickserv is a simple online service software that integrates with QuickBooks. They provide a full CRM solution for a service company to manage all employees on a single calendar. They allow you to create estimates and send them to customers and set follow up tasks. Once accepted they are scheduled and completed and sent to QB’s so you don’t have any double entry.

“We cannot imagine working without the software. Mobile site runs great on Android, iPhone, and Windows Mobile. Quickbooks and Kickserv sync is fantastic. GCS highly recommends Kickserv and we thank them for creating a product that is not only affordable but very functional.”

Steve
Galveston Computer Solutions

“Kickserv has been a life saver on the service and repair side of things. We can seamlessly create, schedule and invoice jobs in KickServ and send them right over to Quickbooks to be billed out.”

Sarah Cupo
Desert Foothills Pool Service Inc.

“We have been using this software for years- before it was “Kickserv” and truly love it. We like the syncing capabilities, customization options, reports, and task/reminder functions. This app was truly created with the intention of giving you peace of mind that you’ve never forgotten something. It makes us feel truly organized and gives us the ability to keep...

Mary Selembo
Executive Assistant/Admin/Office Manager, Residential Environmental Services of America

“Easy to use and can plan the day the week or the year out with this software. Can easily email an invoice to a customer and get paid online by the customer. We can see where our technicians are and can keep extensive notes on a project for future visits.”

Lora Crow
Office Manager, Action Rooter Sewer and Drain LLC
ABOUT MSI DATA

MSI develops a suite of cloud-based enterprise, scheduling and mobile software that world class service organizations rely on to automate repair, preventive maintenance, inspections, scheduling, service agreements, parts, assets and other critical field-driven business processes. MSI replaces paper, spreadsheets and other disconnected business processes with highly efficient, end-to-end processes through the combination of mobile technology for field workers and ERP, CRM and accounting systems integration. MSI cloud-based field workforce automation software is easy to acquire, easy to deploy and delivers rapid return on investment.

“Service Pro delivers more features than we use right now. We may need mobile capabilities in the future as our business model evolves. Right now our machines consist of about 3-4 components. The newer systems we’re working on are more complex with about 20 components. For example, we’re selling a system to the carnival industry that requires regular…”

Joe Law
Vice President, American Changer

“The admin’s job has changed a lot. They’ve gone from entering information to checking over the work and verifying that it’s correct. With MSI, the tech can enter his time, labor, notes, inspection forms, etc. through the Service Pro mobile app.”

Mark Condon
Accounting Manager, Shoreline Pools

“Technicians are showing up on jobs sooner, they have more information, they know exactly what they’re looking for, they have the notes and the background to be more prepared for the repair.”

John Sheffield
Field Service Dispatcher, Waukesha-Pearce Industries (WPI)

“Now when guys enter a line item – like let’s say labor and material – it comes in as a line item in the accounting system already. There’s no need for double data entry and we’re able to collect a lot more data by all the labor items and all the materials used and all the miscellaneous charges that we have in our line of work.”

David Barberio
VP & CIO, Westco Service Company
Mize simplifies the customer experience by transforming how companies engage today’s connected, mobile and social consumers. Mize directly connects consumers with brands enabling easier access to products, knowledge and services. Consumers get the best value through instant access to relevant product information, reviews, recommendations and support from friends, brands, retailers and service providers. Companies accelerate revenues and foster loyalty by engaging consumers by enhancing the customer experience at all touch points.

“We were looking for a simple warranty management platform for our dealers within the US and Canada to manage PDI’s, tech bulletins, safety bulletins, and monitor all updates on a bike. Mize cloud warranty management software offers us a complete and cost-effective solution enabling our dealers to process product registrations and warranty claims.”

Mark Berg
Chief Operating Officer, Torrot

“My Trimble Protected powered by Mize is becoming our full-service portal for our distribution partners and customers for product registrations, warranty management, and services support.”

Cheryl Johnson
Business Systems Manager, Trimble

“Our new warranty system from Mize enables us to manage warranty more effectively by tracking product registrations, warranty coverages, warranty claims, and parts returns.”

Jerry Monahan
Manager of After Sales Support, Elliott Equipment Company

“We wanted to improve the service experience we deliver to the customers. Our new service management solution will help us to orchestrate better field service and integrate with our ERP and CRM systems. Our goal is to make the field service technicians more productive and enable them to deliver better customer service.”

Mark Grey
Division Vice President, EDAX
ABOUT RAZORSYNC

RazorSync, LLC, headquartered in Minneapolis, MN, is the market leader of field service software designed specifically for small and medium service businesses. RazorSync Mobile Field Service Management software is a powerful, easy to use and low cost cloud based desktop and mobile software solution that facilitates business management and interaction among team members in the office, field technicians and customers. The web app can be accessed from any browser on a desktop, laptop or tablet computer and runs on any iOS or Android tablet or smartphone.

“RazorSync saves us time; our field workers can stay in the field and do not have to come into the office to collect assigned work orders.”
Billy Davis
President and Owner, Midsouth Home Services

“One of our favorite features of the RazorSync application is the Service Item Reporting function. It itemizes all the service items used, a beneficial tool for materials management.”
Greg Showalter
Manager, Overhead Door of Ottumwa

“I have spent the last few months searching for a field service management application that was easy to use and cost effective. I found RazorSync a month ago and have been extremely happy with it. Customer service is unsurpassable, and the application is very customizable to our workflow.”
Webb Plumbing, Heating & Air

“Our technicians attach photos and signatures to customer records on every job. This is the 1 reason I like RazorSync.”
Johnny Kincaid
Owner, Dembois Landscape Management
Service Fusion serves over 2,000 customers in over 20 residential and commercial service verticals. The company’s award-winning field service management solution combines lightning-fast work order entry, intelligent scheduling and dispatching, instant invoicing, integrated payments, and advanced reporting with real-time communication via field worker and customer mobile applications. In July 2018, Service Fusion received a $10M Series A round to continue creating value for users in the field service marketplace.

"The system has made it quick and convenient to record work. I like the ability to look back on previous jobs. The photo part has also been greatly improved with fantastic features.”

Eric Kaldenbach
Automotive Equipment, Inc.

"Service Fusion has changed the way we run our company! The ability to see what is going on from anywhere in the world. Also, the ability to put notes, pictures and documents on each call slip is priceless!”

Jeff Vance
Gwyn Electrical Plumbing Heating and Cooling

"I have loved our time with Service Fusion. The team is great! Ease of use. Like that it is completely web based. Mobile app for our techs saves the office staff a ton of hassle. The integration with Quickbooks is amazing. I have seen much improvement in customer communication over the past few months.”

Jacob McConnaughy
MAC HVAC

"A wonderful experience so far. Love the ease of use and how easy it is to set up jobs. Also love the ability to add status as well as sub-status for easy organization.”

Jared Kaeb
Illinois Grain & Seed Equipment
ABOUT SERVICEPOWER

ServicePower, the acknowledged leader in Optimization Technology, provides an innovative global, fully mobilized field service management software platform used by field service organizations such as Assurant Solutions, Mitsubishi, Farmers Insurance, AIG Warranty and Pitney Bowes to improve productivity and efficiency, intelligently schedule appointments, SLA and complex jobs, as well as parts.

“ServicePower held best-practice workshops for NIE’s metering organization, required information between the call center system, smartphone usage for dispatching jobs, and completion reports. Implementation was completed after final tuning and trials for appointment booking, travel route planning, and job scheduling functionality. Considering the challenging timeframe, implementation was smooth, successful.”

Northern Ireland Electricity

“Everything we do as an industry needs to satisfy the customer. The [ServicePower] Customer Portal is that first tool in the direction of where we need to get to. It has made significant strides to giving the customer the information at their fingertips. Everything along the way for the customer is just seamless.”

Greg Leonberger
Vice President, Services Operations, American International Group (AIG)

“ServicePower is really helping us with dispatch, claims and the consumer service portal. As consumers demand more information and statusing, implementing the Consumer Portal for us has been a big initiative. It makes it easier for the consumer and saves us the hassle of getting a call for minor changes.”

Steve Zannos
Senior Director of Customer Care, Electrolux Home Appliances

“ServicePower brings new features and functions to mobile work forces like real-time schedule optimization, providing the hard-dollar return on investment.”

Jeanine Sterling
Industry Director, Frost & Sullivan
2020 RISING STARS

- 360°
- Praxedo
- BiznusSoft
- ServiceM8
- bluefolder
- Smart Service
- fieldmotion
- fieldpoint
- Geo
- Vistavu
- Loc8
- VONIGO
ABOUT 360E

360e service management software was specially designed by contractors, for contractors like you. Manage every aspect of your business, from payroll and job management to dispatch, call booking, invoicing, and more. 360e is an all-in-one quoting, scheduling, tracking, and billing software designed to simplify your life as you grow your business.

“[Customer quote]”

Owner, [Company Name]

“[Customer quote]”

Owner, [Company Name]

“I first used this software at my previous workplace and then launched my own business using it. This product is exceptional from its starting point all the way through the customization it offers. The support team is stellar.”

Owner, [Company Name]

“Great system and great support team. Every day I learn something new in this software that makes my job and my life easier. The 360e team always responds quickly when I call and helps me solve real-life business challenges.”

Manager, [Company Name]
ABOUT BIZNUSSOFT

BiznusSoft is a SaaS company established in 2013 with a vision to provide maintenance free business solutions to companies worldwide. BiznusSoft provides innovative business solutions in Field Service, Human Capital Management, and Finance. Their solutions are seamlessly integrated with each other to give you access to a one stop shop of business applications. In addition, they provide a quick start approach to implementing their products because their goal is to reduce or shorten the timeframe of the implementation and also to reduce the integration costs.

“...The BiznusSoft team has been flexible and willing to work with us on a continual basis, and they’re able to take on new requirements in an agile fashion. Overall, we’ve really liked the support and ‘yes’ attitude we’ve received through that interaction.”

Don Heikka
Senior Systems Analyst, Insight Software

“BiznusSoft partnered with us to quickly roll out a complete Field Service Management solution which optimized our operations. We are extremely pleased with the implementation approach and Field Service solution. We highly recommend them.”

SunTime Energy

“Our organization has purchased multiple software from BiznusSoft Field Service and HR and we are absolutely thrilled with their platform and customer support! The software is fantastic: it’s user friendly, has helped us get well organized, analyze large volumes of data, customize reporting, etc. We will definitely be recommending them to our business...”

Britton Gibson
Project Coordinator, PV Pros

“The BiznusSoft Field Service team was great to work with. They worked diligently to understand our business model and were committed to rolling out the project successfully. Using Biznussoft Field Service, we have gained efficiency in sales and operations and I highly recommend the solution for any service organization.”

Greg Bell
CEO/President, The Door Company
ABOUT BLUEFOLDER

BlueFolder is a leading provider of Field Service Management solutions. The company's award-winning application delivers a simple and accessible web-based solution for businesses to manage their service teams, customer support, work orders, shared scheduling and billing. BlueFolder is dedicated to providing powerful and easy-to-use field service management software to businesses of all types and sizes. BlueFolder helps thousands of customers worldwide streamline their service operations.

15 Customer references from happy BlueFolder users

VIEW ALL REFERENCES

“The two most valuable features found in BlueFolder are self-service and real-time access.”

Michael Cote
NG&G

“The Web-based aspect of BlueService was key for us. We can get the information from any location and that's important to us. It limits the needless calls back to the office because sales and service reps can find it on their own.”

Michael McHugh
Senior Vice President, Hydroworx

“My experience with BlueFolder has been phenomenal. It is very user-friendly, easy to search and track work requests, simple to input data, and send alerts and announcements to all our personnel spread throughout the country. Please keep up the great work you do for us! You are Awesome!”

Marcy Mahnaz
UTSS

“We’ve used it for two years, have 30 techs, and love it. Creating work orders is super fast and easily searchable afterwards. Customer service reps are fast and friendly.”

Jeramy Harstad
Office Manager, Northwest Electric Solar
Fieldmotion's concept was first devised as a solution to enable businesses to better manage their field-based operatives but has evolved into a fully functioning, intuitive and easy to use Mobile Workforce Management platform enabling business owners to take back control of the day to day running of their companies. With over 30 staff at their headquarters in Newry, the Fieldmotion brand has expanded worldwide. As well as facilitating businesses across Ireland and the UK, Fieldmotion operates in the USA, Canada, and South Africa, providing their solution to many different industry sectors.

"The field engineers can now relay information in real time back to the support staff based in the office. It is brilliant how the information can be processed quickly, more accurately and allow for decisions to be made all within the first hour of the job being finished.”

Amanda  
Dental Decontamination

"As soon as an engineer completes his job on FM this is invoiced instantly. This gives a clearer overview of the business performance as stock management is tightly controlled. We believe that cash flow is a big part of business & Fieldmotion has helped dramatically.”

Jonney Stothers  
G.S. Stothers M&E Engineering

"Fieldmotion has helped us to transform our processes drastically. The field management system has significantly reduced admin time, allowing us to invoice faster, provide clients with up-to-date reports and reduced transport costs to and from the office.”

Aiden Mackin  
Enviro Fire Water & Air Ltd

"Fieldmotion allows our service team to document activities & send reports without any delay or hassle. Time is our biggest asset & so now is Fieldmotion. Easy to navigate & mold to your way of reporting, it’s smart & clients like the format.”

Mark Porter  
Managing Director, Porter’s Pest Control Ltd
ABOUT FIELDPOINT SERVICE APPLICATIONS, INC.

Fieldpoint Service Applications, Inc. provide a solution that addresses the challenges enterprise field service management face today. They are a customer-focused company and their goals are to decrease costs, improve efficiency and optimize operations for their clients. With 16 years of software development and implementation experience, they pride themselves in having the domain expertise to be able to give their clients a superior product feature set, multiple integrations and the ability to build customizations specific to operational strategy. They strive to help organizations augment new revenue streams, and increase their ROI. With hundreds of customers and thousands of users in several verticals, they are one of North America’s leading field service software providers.

“Since integrating Fieldpoint’s project management software and field service system into our Dynamics GP environment, we’ve seen marked decreases in our installation project completion times, billing and tracking costs. Fieldpoint’s field service software keeps everyone aware of upcoming deliverables and has improved resource.”

Emma Panter
Operations Manager, McCue Corporation

“We have found the Fieldpoint product to be very flexible and able to mold to our ever changing needs. The service management system integrates to our sales tax automation and provisioning / circuit inventory tracking systems. It handles complex invoicing for recurring billing of parts and labor.”

Thomas Swayze
Chief Technology Officer, NetFortris

“With Fieldpoint Service Applications we have been able to fulfill our mission statement of providing legendary services to our customers. Fieldpoint’s Field Service Mobile App allows our Engineers the ability to provide ‘real-time’ service call updates. The tools have greatly enhanced our Engineers’ utilization and productivity. With the Microsoft Dynamics GP...

Jim Jones
Vice President of Engineering Services, EvolvTec

“The Fieldpoint solution, complemented by the mobile app, has given us an improved ability to process field activities in real time and has made us more efficient. It also has allowed a reduction in billing errors. Through these two areas, we have reduced accounting time spent on invoice error correction, and have reduced the time between activity...

Marty Resweber
IT Director, Aegis Chemical Solutions

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Customer references from happy Fieldpoint Service Applications, Inc. users

VIEW ALL REFERENCES
ABOUT GEO

Geo is an expert job scheduling and workforce management solution for all mobile workforces. They provide easy to use job tracking software systems that make running your field sales or service business simpler and more profitable.

"A great part of the system is that GeoOp has GPS and links straight to built in maps within the job on their smartphones. This means that they’re taken straight to the site and they don’t need to look at a map. Their travel time is reduced and they don’t have the stress of driving around a big city looking for a particular site."

Steve Boardman
CEO, WASP Security

"Our customers really appreciate how much more responsive we are. We don’t have to go away to prepare invoices and sort out billing – everything can be done automatically onsite. With GeoOp, our response time and charging process is greatly sped up. On our side, we save at least 25 hours per week on administration and sorting out the accounts…"

Andy Beatty
Creator and Owner/Operator of the Business, Margarita’s Cleaning Service

"A lot of our jobs are in the far rural areas of NSW, and it is important to have an app which works when there isn’t any phone coverage. If we don’t get a good phone signal out in the field, GeoOp automatically goes into flight mode. You are still able to continue with the job as usual - take photos, make notes, etc; however, the information is sent through once…"

Tod Gudde
Operations Manager, TCVneo

“Geo’s software is very simple to use, and with the job templates, it’s easy for us to quickly pull the right type of job up. After we enter the details for the job, it automatically sends an alert to the officer’s phone. It’s really their lifeline.”

Daniel Hadfield
Team Leader, Auckland Council
ABOUT LOC8

Loc8 is an outstanding application that was created for small, medium and large businesses to help them manage their assets, facilities, maintenance and field staff. They’ve shipped their Australian people and culture around the world to their international offices to make sure their Australian flexibility, service approach and sense of humour touches all of their customers. They work hard at Loc8 to provide their customers with the best business control solution, whether you’re a small team managing a few jobs, or a large multinational.

"Loc8 has provided a framework and platform to ensure the real-time communication, data collection and tracking on over 10,000 NSW social housing properties with maintenance issues."

O’Donnell & Hanlon

"Loc8 provides transparency to multidisciplinary teams at multiple locations, enables efficient collaboration. Implementation is swift and professionally guided by Loc8 Project managers. Highly recommended."

Brendan Turgiev
Equipment & Logistics Controller, LifeFlight

"Loc8 gives us the flexibility to manage our operations down to the incident and technician level, while still providing us with a global view of our customers, sites and contracts - in real time."

Ian Curl
General Manager IT, ARA Group Pty Ltd

"Loc8 is a visually pleasing and highly intuitive tool. The built-in functionalities allow us to run our operations efficiently. The system is fast, stable, downtime is near nonexistent."

Nicolas Lemée
Business Intelligence Project Lead, King Abdullah University of Science and Technology
ABOUT PRAXEDO

Praxedo is a dynamic and innovative software editor based in France. Their flagship product, Praxedo Mobile, is a SaaS work order management platform connecting dispatchers and field staff through their mobile devices. Over 100 customers representing 7 million work orders to date already trust Praxedo Mobile to optimize their workforce productivity, reduce paperwork and ensure comprehensive traceability.

“Because the application is connected to an RFID chip reader that’s installed in each truck, we can automatically load data into the Praxedo application to accelerate delivery of customer reports and billing times. It's a real competitive advantage in our market.”

Fabien Delory  
Chief Executive Officer, Moulinot

“Praxedo helped us improve our responsiveness and reliability. With the electronic service reports that are instantly sent after each job is completed, we've been able to reduce our invoicing times from 5 weeks to 24 hours.”

Jean-Luc Morand  
Technical Services Director, Henry Schein

“By moving to electronic collection of maintenance data, we benefit from improved reliability, accuracy, and information tracking. This is very important for us, especially in cases where refrigerants are used. These factors mean that Praxedo really contributes to the quality of service GreenFlex can deliver to its customers.”

Adrien Virolleaud  
Director of Services, GreenFlex

“Praxedo makes our job much easier: we don’t need to stop by the office any more, we can get a heads-up wherever we are, as near as possible to the work order site. We’re given the address and a complete description of what needs to be done – it really is a big advantage.”

Ludovic Poisson  
Technician, Axians

29 Customer references from happy Praxedo users

VIEW ALL REFERENCES
ABOUT SERVICEM8

ServiceM8 is a field service management app which empowers small businesses to thrive. It's cloud-based software for field-based trades and home services businesses like electrical contractors, plumbers and pool care specialists. Field staff use the software via a native app for iPhone, iPad and Apple Watch. The ServiceM8 app is exclusive to Apple mobile devices.

“"No more double entries for clients information. From invoice to getting paid is so much quicker. Being able to add photographs against every job is so handy and easy to find later. The layout is super easy to use as well.”

Shayne Knight
Blue Knight Electrical

“"Sensational product - makes service work easy & keeps tech accountable. ServiceM8 is easy to use, accessible from anywhere on multiple devices (iPhone, iPad, PC's), reporting terrific.”

Ross Bennion
Swimart Aspley

“"I use this software to run my electrical service business. It is an invaluable tool. It is great to see active jobs, technician locations and easy to invoice. ServiceM8 is the best tool in my business!”

Ben Beel
Beel Electrical

"Easy to use, easy to keep track of jobs and customers. Fantastic way to keep track of jobs and keep people honest with a record of everything associated with the job in the diary.”

Franco Preo
Fresh Aire Carpet Cleaning
ABOUT SMART SERVICE

Smart Service is a direct add-on to QuickBooks that adds scheduling, dispatching, and much more to the accounting program while also enhancing billing and customer management. This makes Smart Service the perfect software for field service companies of every shape and size, including those in the HVAC, plumbing, electrician, and pest control fields. If you’d like to streamline your operations, eliminate waste, and enhance your bottom line, head to SmartService.com to request your free demo today.

“Smart Service has saved us enormous amounts of money, and the savings are annual. It’s not a one time deal. Smart Service is a solution that every service business needs.”
Bill Hussel
President, Chimney Doctors

“I love this system! I like how easy it is. I love how we are able to personalize it according to our company.”
Shantell Arnold
Coopertown Services

“I love that the techs can see prior notes and histories on the customers they service.”
Bridget Clowers
Advanced Pest Control

“If you use QuickBooks and are in a service industry you would definitely benefit from this program.”
Jason Evers
Coastline Window Cleaning
ABOUT VERTICAL MARKET SOFTWARE

Vertical Market Software (VMS) has been a preferred and trusted provider of integrated service management solutions for 25 years. Their solution delivers exceptional performance to businesses in the Mechanical, HVAC, and petroleum equipment industries.

“Changing software seven years ago to Ventus was the best decision our company has made. We have increased profits, have the ability to control data entry, track profitability, and streamline our operations with Ventus. Our main goal was to have software that handled inventory control, service management, and job costing and Ventus excels in these areas...”

Michele Webb
Vice President, Duke Hicks Plumbing & Petroleum

“Ventus will give me the same control I’ve always had with VMS, along with better reporting, an easier interface and smoother application.”

Darren Wilson
President, Sierra Air

“Thanks to the integration between different modules within the software, I’ve been able to reduce the amount of time I spend compiling reports for invoicing by 80%.”

Katherine McDonald
Superior Petroleum Services, Inc.

“With our old system, everything was sitting on a piece of paper, which had to be manually entered, and that led to a lot of duplicate entries and double billing to customers. With Vertical Market Software, we know what has been entered into the system and we can easily look back and see if a customer has been billed or not, which has really allowed us to be...”

Dee Dee
First Choice Services Inc.
ABOUT VISTAVU SOLUTIONS

VistaVu Solutions is one of the leading SAP ERP Cloud providers in North America. They are a fast moving fast thinking tech company working with some of the latest technologies. VistaVu leverages the experience of its people, and the results of its successfully proven processes to bring industry-driven, user-focused and mature business management solutions to companies across North America, helping them RUN GREAT.

25
Customer references from happy VistaVu Solutions users

“At the end of the day, we are very satisfied with ByDesign and all the work that VistaVu has done for us in optimizing our ByDesign system so we can better serve our customers. We look forward to continuing to work with them.”

Ashley Clark
Senior Business Analyst, Koenig and Bauer (US) Inc.

“The biggest advantage of the system is that Hines Industrial can accurately bill time & pay our employees from the same data input, easily analyze data, access backup documents and handle growth efficiently, scaling without adding additional administrative overhead. We are able to work from anywhere and have access to everything in real time. We…"

Linda Worden
Chief Financial Officer, Hines Industrial Site Services Group

“FieldVu Express is the ideal hybrid solution – providing good customer support at a cost-effective price point. I can’t say enough about the VistaVu Solutions team – they are outstanding.”

Matthew McAra
Owner, Cariboo Outdoor Distributors

“There is way less labor time spent on accounting now. There is more standardization of processes and we have the ability to do reporting. We are in a position to get real time information to make business decisions quantitative business decisions. We will be able to watch, make decisions and adjust.”

Sandra Heit
Senior Business Analyst, Hines Industrial Site Services Group
ABOUT VONIGO

Vonigo is a cloud-based business management and online booking platform that helps increase sales and streamline operations at service companies and organizations. Vonigo offers a unified suite of configurable modules including: CRM, internal & client-facing scheduling, work order management, estimating, dispatching, routing, GPS, invoicing, payments, reporting, and more – all accessible over the internet from any desktop or mobile device.

“We also need to be able to customize appointment durations, travel times and sometimes pricing based on several different factors. Vonigo allows us to do all those things and then some.”

Emmy Letourneau
Aussie Pet Mobile

“We LOVE Vonigo for its customization ability and its ease of use. We have customized reports to show us exactly how we need to see our data giving us a powerful tool to move forward. The scheduling and tech dispatching are so easy to use, drag and drop, our old system was nowhere near as easy to use.”

Steve Koehler
Owner and Client Care Manager, Tap2Drain Plumbing

“Vonigo is able to centralize parameters around how our organization runs, looks and feels. Then it also allows us to customize and create unique instances at a store/franchise level, which is incredibly unique and powerful. This allows us to customize operational features like zones, services offered, time allocations etc to maximize efficiency and profits...

Boris Martin
Co-Founder, Velofix

“Since using Vonigo our field guys have had an easier time going over work orders with customers and have a faster time invoicing. Our office staff has been faster at booking jobs and can book more jobs per day.”

Mitchel Durfee
Founder, Grunts Move Junk

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Customer references from happy Vonigo users

VIEW ALL REFERENCES