2020 SUMMER
CUSTOMER SUCCESS REPORT
GRANT MANAGEMENT SOFTWARE CATEGORY
Grant management software is utilized by nonprofits to acquire and manage grants to fund their operations. This platform helps these organizations to meet their fundraising goals while minimizing effort and time. It assists to automate processes like grant writing and submissions. The system also helps you to comply with regulations that are applicable throughout the whole grant management lifecycle, from the initial pre-award to the final post-award activities. It facilitates efficient project management too as it enables you to track the needed activities at various phases of each grant application.

Grant management software typically integrates with fundraising and nonprofit CRM tools as well as online payment platforms. To sum up, this application helps to handle grant opportunity pipelines, offers features that help with grant writing and submission, assists to handle timelines during the grant procedure and produce payment schedules for grants, and finally, presents functionalities for communication with donors.
The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings. The overall Customer Success ranking is a weighted average based on 3 parts:

**Content Score** is affected by:
1. Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
2. Customer reference rating score
3. Year-over-year change in amount of customer references on FeaturedCustomers platform
4. Total # of profile views on FeaturedCustomers platform
5. Total # of customer reference views on FeaturedCustomers platform

**Market Presence Score** is affected by:
1. Social media followers including LinkedIn, Twitter, & Facebook
2. Vendor momentum based on web traffic and search trends
3. Organic SEO key term rankings
4. Company presence including # of press mentions

**Company Score** is affected by:
1. Total # of employees (based on social media and public resources)
2. Year-over-year change in # of employees over past 12 months
3. Glassdoor ranking
4. Venture capital raised

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### Customer Success Report Award Levels

**Market Leader**
Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.

**Top Performer**
Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.

**Rising Star**
Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.
2020 Customer Success Awards

Check out this list of the highest rated Grant Management Software software based on the FeaturedCustomers Customer Success Report.

![Market Leaders](blackbaud, CyberGrants, FLUXX, FOUNDANT, smart simple, Submittable, wizehive)

![Top Performers](AWARD FORCE, benevity, cayuse, eCivis, OpenWater)

![Rising Stars](AmpliFund, GivingData, optimy, seabrooks, Smarter Select)
OVERALL BEST
OF GRANT MANAGEMENT SOFTWARE

Best in Category

Submittable
ABOUT SUBMITTABLE

Upgrade your submission or application process with cloud-based software from Submittable. Their all-in-one submissions solution makes it simple to collect, collaborate, review, and report on any kind of digital content. Perfect for grantmakers, universities, brand managers, scholarship coordinators, publishers, and more, Submittable is effortlessly customizable to suit and streamline your workflow—it’s also scalable for institution-wide processes, from HR to events and conferences.

"One thing Submittable does really well is that the company listens to customers and works on modifications continually. This process of improving the product has resulted in a lot of great new features since we adopted the software five years ago.”

Darrin Pratt
Director, University Press of Colorado

"Submittable was much more affordable and more user friendly and the customer service has been incredible and very quick. Submittable seemed like the safe choice.”

Meghan Modafferi
Manager for Education, The National Geographic Society

"Submittable has helped streamline our processes, reduce redundancies, and increase efficiencies, specifically in the review process.”

Justin Miller
Special Projects Administration Director, Ball State University

"It’s been so helpful having a centralized platform where I can manage all of our award nominations. Submittable makes it easy for us to collect, analyze, and make use of data and it’s easy for our end users to access and utilize.”

Ingrid M. Robinson
President, HMSDC

102
Customer references from happy Submittable users

VIEW ALL REFERENCES
MARKET LEADERS
2020 MARKET LEADERS

blackbaud
CyberGrants
FLUXX
FOUNDANT technologies
smart simple
wizehive
ABOUT BLACKBAUD

Blackbaud is the world’s leading cloud software company powering social good. Serving the entire social good community—nonprofits, foundations, corporations, education institutions, healthcare institutions and individual change agents—Blackbaud connects and empowers organizations to increase their impact through software, services, expertise, and data intelligence. The Blackbaud portfolio is tailored to the unique needs of vertical markets, with solutions for fundraising and CRM, marketing, advocacy, peer-to-peer fundraising, corporate social responsibility, school management, ticketing, grantmaking, financial management, payment processing, and analytics.

“Blackbaud’s grantmaking system simplifies the review process and provides the JetBlue Foundation with the capability to review more applications, further expanding our pool of applicants. We can now review applicant profiles and see the bigger picture of potential grantees in the database.”

Tamara Young
Manager of Corporate Communications, JetBlue

“We really like to focus on how our funding helps our grantees achieve their work. Tracking data from the grantee allows us to better tell their story. We want to use data to create a story of our grants and the work that they’re achieving.”

Natalie Smith
CPA, Senior Accountant, The Duke Endowment

“When we introduced Blackbaud’s grantmaking tool, it allowed us to not only measure the philanthropic dollars going out into the community, but the numbers of lives changed with those philanthropic grants.”

Katie Farrow
Community Impact Leader, SEFCU

“I especially like the transaction codes in the Project, Grant and Endowment Management module. We used to have two project numbers for every project, but we were able to cut that in half by using transaction codes. We’re now able to track values that we could never track before!”

Kim Elliott
Accounting Manager, University of South Carolina
ABOUT CYBERGRANTS

CyberGrants is the only platform built from the ground-up to handle both grantmaking and employee engagement. It’s a total solution that can manage and automate complex program requirements every step of the way so you can focus on doing more great work. Their sole focus is helping their customers streamline and automate the philanthropic process reducing the cost, time and effort of providing charity to those in need. CyberGrants was initially founded to enable corporate grantmaking, then two years later they introduced employee engagement on the same common code base. They have the most sophisticated and full feature grants management platform available on the market today.

"With a corporate purpose of Advancing the world of health, BD combines cash grants, product donations and employee volunteers, working with NGOs to improve standards of care in places including Haiti, Peru, El Salvador and Papua New Guinea. BD uses the flexibility of the CyberGrants corporate philanthropy and grants management system to handle the rigorous application process for its employee Volunteer Service Trips program."

BD

"We wanted a solution that was efficient, automated, and comprehensive. The CyberGrants team made the implementation method and performance stress-free. CyberGrants is cost-effective, comprehensive, and the team definitely exceeded our expectations!"

Grants Specialist, US Medical Communications Department
Actelion Pharmaceuticals

"We support a lot of communities, we make a lot of incredible programs happen that support communities all over the world. CyberGrants helps us do that every day. Disney participates in charitable grant making, non-cash contributions, employee programs that are comprised of matching gifts, a dollars for doers program called “Ears to You”, and volunteerism. We have localized community grants, as well as larger, more focused strategic grants in our focus areas."

Disney

"I have been very pleased with the CyberGrants Client Management Team. Our program has several unique tracking and reporting requirements due to the nature of our business and recent merger commitments. CyberGrants has been very helpful in providing reports that allow us to separate gifts among our operating companies. The Client Management..."

Michelle McConnell
Corporate Relations Specialist, Exelon

26
Customer references from happy CyberGrants users
VIEW ALL REFERENCES
Fluxx is the cloud platform that powers impact in philanthropy. Fluxx connects givers and doers, creating capacity, increasing visibility, and improving collaboration for organizations throughout the philanthropy ecosystem. Hundreds of the world's largest foundations and tens of thousands of nonprofits rely on Fluxx to streamline their funding processes, get data-driven insights, and drive more impact. Learn more at fluxx.io.

50
Customer references from happy Fluxx users

“Fluxx makes it far easier for our staff to track where records are in any given process and to readily see which records are ready for their action without extraneous communication.”
Brian Burgin
Grants Manager, The Christensen Fund

“Grantseeker has given us a centralized hub for all our grant activities and dozens of other tools to maximize our space and productivity. We especially love the payment tracking and strategic initiatives!”
Habitat for Humanity

“As a professional grant writer, it can be difficult to find the right funders interested in our organization's cause. Grantseeker's Prospecting tools make it incredibly easy to narrow down potential funders, determine funding amounts, find foundation contact information, and take notes on relevant findings.”
Elizabeth Boyed
Commonwealth Catholic Charities

“Grantseeker has significantly streamlined TAG’s grant management. Being able to find the entire life of each of our grants, seeing the big and smaller pictures, and having all information in one place are all so vital to strategic planning and TAG’s day to day work. I cannot imagine Treatment Action Group’s grant management process without...”
Jean Dorak
Treatment Action Group
ABOUT FOUNDANT TECHNOLOGIES

Foundant Technologies provides the powerful online Grant Lifecycle Manager (GLM) system, and leads the industry in customer service. Foundant Technologies has specialized exclusively in making philanthropy easier and more impactful through intuitive technology solutions. They are solely dedicated to delivering practical, user-aligned cloud technology and expertise for funders and grantseekers who want to free up time to focus on their missions. And they back that with unprecedented service and support.

"We have been able to streamline our application and reporting processes using Foundant GLM. Applicants/grantees have easy access to application and grant history, so we spend less time on the phone answering questions. Foundant staff is easy to reach and interested in product feedback. I especially enjoy the Foundant Community online resources."

Erin Baird
Allegany Franciscan Ministries

"We chose Foundant for a variety of reasons: the flexibility to create our own procedures, title things our own way, export data, etc. We also love the customer service. And the cost was really on par for us. We’ve gotten a lot of really good feedback from the people that use our Foundant GLM system."

Linsey Sauer
The Russell Family Foundation

"GrantHub also has an integration with Foundation Center that provides a link to the 990s of each foundation right off of their funder record. Having this type of easy access to a funder's giving history—alongside our own history with them—has helped open doors, start conversations, and start developing relationships with those funders."

Valerie Erwin
Marketing and Outreach Coordinator, Big Brothers Big Sisters of Gallatin County

"Using GrantHub has saved me at least 1-2 hours of time each week. I can now quickly update and access all my grant information in one central place, after which email reminders are automatically sent to me and my team for any items coming due. I’ve also eliminated the time spent pulling and formatting grant details into up-to-date reports. With..."

Jaime Hansen
Development Director, ACLU of Idaho
ABOUT SMARTSIMPLE SOFTWARE

SmartSimple Software is a global leader of integrated, cloud-based automation and collaboration solutions used by nearly 400 clients with 1.1+ million annual users across nearly 192 countries. Some of the largest foundations, Fortune 100 companies, research institutions, and government agencies choose SmartSimple to simplify collaboration, streamline mission-critical processes, and better measure their impact on communities. No matter how complex or unique your organization's technology requirements may be, SmartSimple Software’s flexible, scalable, and secure cloud platform – Platform3 – can be endlessly configured to meet current and evolving automation needs. In 2019, SmartSimple’s Platform3 processed over $7.5 billion in funding. SmartSimple Software was evaluated in Tech Impact’s Idealware 2020 "A Consumers Guide to Grants Management Systems" and ranked highest for the most number of advanced features to support the grantmaking lifecycle.

“SmartSimple’s platform is actually changing how we operate and is making a positive impact on our entire operation. Before we were restricted in how much we could do because of our manual processes. Now, the sky’s the limit!”

Mel Sanders
Financial Analyst, Harrington Discovery Institute

“I’d recommend SmartSimple to anyone for two main reasons. First off, for someone with a non-IT background, it’s easy to manipulate the system, make changes on the fly and add new features. Secondly, I really appreciate how much everyone we’ve worked with at SmartSimple truly cares about their platform and their clients. They pay attention and…

Erika Morse
Grants Management Director, Helios Education Foundation

“System configurability is high on our list of requirements. The overall flexibility of the SmartSimple platform has provided the features and functionality we’ve needed to handle our specialized system requirements. The endless configurability means that we can manage complex business roles while being able to accommodate multiple…

Stephen Montague
Business Analyst, IT, Rotary International

“As a grants management system that could grow with us, SmartSimple struck the perfect balance between being easy to use and still being nuanced enough to handle how we do things. SmartSimple allows us to be nimble and won’t ever hold us back from executing big ideas or initiatives.”

Dan Katona
Deputy Director, Ohio Arts Council
ABOUT WIZEHIVE

Discover a better way to manage the apply/review/manage/report lifecycle with WizeHive. Our cloud-based ZengineTM platform streamlines and improves the grant management processes of more than 750 satisfied clients, including leading foundations, associations, corporations, and universities like the Bill & Melinda Gates Foundation, Coca-Cola Scholars Foundation, BlackBoard, and Echoing Green. Create approachable, stepped, engaging applications. Give your reviewers personalized portals where they can easily view their assigned applications and complete judging with a helpful side-by-side view and customizable scoring rubric. Harness all the data you collect to manage your full process, keep in touch with constituents, track impact, and continually improve your program.

“Zengine offers excellent service and huge time saving abilities. It is relatively easy to install and extremely user friendly and intuitive. The reports in real time are amazing!”
Kristin Blomquist
Inception Program Manager, Nvidia

“WizeHive has simplified as well as significantly improved our process. Together, we have developed a process that works more efficiently for both grant reviewers and applicants. Our customer service and product reliability have been exceptional. Since launching WizeHive, I have not had one single concern about technical performance. It is hard to…
Kelly Wellman
Director, Office of Sustainability, Texas A&M

“Super easy to customize, extremely thorough and rapid customer service, very easy to develop. Zengine is fueling us forward and is the industry standard. It is so easy to customize and robust it makes you wonder why you’d use anything else. I am not a gusher, but Zengine deserves it.”
Keith Berman
President, Options for College

“Before we moved to WizeHive we had a long email and paper-trail for each applicant. Now everything is centrally located and stored in the cloud. We’ve streamlined the application, administration, and review process, which has allowed us to spend more time on getting the right applicants. Overall, the applicants, reviewers and myself as the…
Lauren Bridges
The Horowitz Foundation for Social Policy

68
Customer references from happy WizeHive users
VIEW ALL REFERENCES
2020 TOP PERFORMERS

AWARD FORCE

benevity

cayuse

OpenWater

CELEBRATING

REI SYSTEMS | 30 YEARS

eCivis
ABOUT AWARD FORCE

Award Force is an industry-leading cloud software for awards organisers to manage awards program entry and judging online. Designed for performance and function, it’s fast, secure, and delivers a great experience for entrants, judges, and awards managers. Seasoned awards organisers know there’s a lot to manage during an awards program. Accepting entries, taking payments, validating eligibility, matching judges to entries, collating scores across multiple rounds of judging, shortlist & winner selection - there’s so much involved. Award Force was designed from the ground up to deliver a robust online solution for awards that’s a joy to use.

“Award Force is a dynamic and collaborative organisation that is dedicated to continually improving and updating as a result of observing and monitoring for excellence.”

Justine Kendall
Business Director, Rizer

“The awards program was advancing quickly and our previous online system had not kept up with our needs. As the sole operator of the awards system I need something easy that I can operate from anywhere and that would completely align with our goals. Award Force showed me this was possible.”

Kobie Keenan
Program Manager, Nursery and Garden Industry Australia

“I would advise anyone running an awards program, especially those using a paper-based system, to consider an online system like Award Force. It is more cost-effective and eases the judges’ workload.”

June Graham
Awards Manager, Victorian School Design Awards

“Award Force has dramatically improved our service to both applicants and judges. It can be a real challenge to recruit judges because of the time commitment required in order to do a good job. But the feedback I got from them is they all enjoyed the experience of judging and they felt it was a rewarding experience. For applicants, we had a greater number...”

Jeannette Beranger
Microgrants Program, The Livestock Conservancy
ABOUT BENEVITY

Benevity is the global leader in corporate social responsibility (CSR) and employee engagement software powering corporate “Goodness” programs (including giving, volunteering, granting and other prosocial actions) that attract, retain and engage today’s diverse workforce for iconic brands like Apple, Google, Microsoft, Nike, Prudential, SAP, TELUS, Visa, Workday, and more. Benevity is on a mission to constructively disrupt the way businesses do good, helping companies infuse their cultures with more purpose and meaning, and to become the force for positive social change that we all expect them to be.

Customer references from happy Benevity users

“Versaic was able to quickly design a customized system that simplifies our complicated health system request process for our partners and community outreach programs. Through this system we have streamlined our processes, taking pressure off management and ultimately helping our health system save money and improve our impact as we can...”

Laura Gaybrick
Corporate Partnerships & Events, Indiana University Health

“Getting started with Versaic, we set the bar high – deliver a solution that meets our specific needs and implement it fast. Not only did Versaic meet that goal, they went above and beyond, designing an even better solution than we’d thought possible. It was perfect!”

Christy Duncan Anderson
Executive Director, Albertsons Companies Foundation

“Benevity stood out from other software providers in their product features, and their easy-to-use platform that has a clean look and feel. They are a company that truly believes in a mission of social good and purpose and are trying to stay on the forefront of the capabilities in global workplace giving.”

Lisa Conover
Hewlett Packard Enterprise

“JetBlue gets thousands of donation requests each year. Without the Versaic system, there’s no way we could review and track all those requests. Versaic enables us to standardize our approach and manage the volume. Beyond these key product benefits, the client service team at Versaic is a big plus. We’ve worked with Versaic for 10 years and have...”

Evan Jarashow
Regional Marketing Head, JetBlue
ABOUT CAYUSE

The Cayuse team is dedicated to delivering and supporting user-friendly solutions that simplify research administration so that the world’s brightest minds can focus on discovery, not paperwork. They are passionate about serving the research community through mindful product creation, dedicated service and a commitment to improving and enriching their world.

“With Cayuse, each lab administrator can put in information and review everything in the system at the same time. It’s been a big time saver for us.”
Sheri Farnum
Associate Director, Office of Sponsored Programs, Whitehead Institute

“The Cayuse Research Suite has made managing my grants much easier and faster.”
Jesi Betancourt
Assistant Director, University of San Diego

“Cayuse 424 gives us a way to get those errors right away and make the corrections before we even submit. The amount of proposals that we submit only increase every year with Cayuse 424. That wasn’t always the case before.”
Jennifer Mills
Senior Grants Specialist, The University of Alabama

“[With Cayuse,] efficiency has improved, and the ability to give quick reporting to our campus administration has increased dramatically.”
Gina Hedberg
Director, Office of Sponsored Projects, University of South Alabama
ABOUT OPENWATER

OpenWater is more than a software vendor or technology provider. OpenWater creates solutions that solve some of the most frustrating, costly, time intensive problems that organizations face and then customize and configure them to meet the exact needs of their clients. When you choose an OpenWater solution for online awards, abstract or conference management, you get more than an outstanding web based system - you get a team dedicated to making sure you are an expert in the platform and that the special nuances of your program are covered.

“"We have now transitioned from a labor-intensive pen and paper system to a sophisticated, intuitive, and auto-scored system that will allow our Fellows Group to quickly and efficiently review the applications. A huge thanks to the entire OpenWater team!””

Jeffrey SventeK
Executive Director, Aerospace Medical Association

""We made the choice to go with OpenWater for our Fellowship designation because of the flexibility and simplicity that the platform has to offer. We’re proud of the Fellowship nomination experience that we’ve been able to build for our members on the OpenWater platform.”"

Courtney Kaminski
The College of Family Physicians of Canada

""ASHA uses the OpenWater platform for awards programs, grant and scholarship applications, mentoring enrollment, course registration, volunteer applications and leadership programs. The flexibility of the OpenWater platform functionality is crucial to efficiently and successfully manage these various types of programs, each with unique..."

Jill Straniero
Digital Product Manager, American Speech-Language-Hearing Association

“"It used to be months before we could get back to all the entrants about their submissions. I used to literally get emails asking if the packet had been lost in the mail. Now I get back to people in a few days. It’s awesome.””

Molly Dall’Ert
SMPS
ABOUT REI SYSTEMS

REI Systems has developed and sustained decades-long customer relationships by providing innovative solutions that ultimately impact millions of peoples’ lives. From supporting the infrastructure and software that disburses more than $20B in grants for more than 1,700 federal programs each year to building and sustaining advanced analytics and data visualization platforms supporting the last two U.S. Presidents' Open Data initiatives, their solutions are innovative and key to the infrastructure of their nation. As a missions-first Government technology solutions provider, they specialize in agile software development, CI/CD, DevOps, application modernization, and platform-based solutions. Their 500+ employee-owners pride themselves in delivering meaningful and sustainable results that consistently exceed their customers’ expectations.

Customer references from happy REI Systems users

"Bringing together information from different data sources and different systems — and being able to process the data quickly — is no easy task, and attests to the vision and determination of those involved in this project. Through this initiative, the Department has made significant progress in advancing and integrating enterprise business intelligence."
Chris Cummiskey
Acting Under Secretary for Management, Department of Homeland Security

"This just goes above and beyond because it pulls everything into one place. We wouldn’t be able to do what we’re doing now without this system."
Gerald Paul Mayeaux
Associate Director of Fiscal Affairs, Louisiana Community and Technical College System

"REI places a high premium on customer service and satisfaction and are without equal in terms of delivering successful technical solutions on time and within budget."
Department of Justice
Office of Justice Programs

"Has displayed great flexibility and commitment to keep us moving forward over the last couple years. We are very appreciative of all of the work that they have contributed to help us reach this point, and look forward to our continued partnership."
Shelley Metzenbaum
Associate Director for Performance and Personnel Management, Performance.gov
ABOUT ECIVIS

eCivis helps thousands of local governments enrich their communities through federal, state, and foundation grant funds. Their innovative cloud-based grants management system addresses every stage of the grants life cycle, helping to transform and simplify processes. From finding a grant to writing an application to managing your grant award, they support you every step of the way. Their work includes providing statewide solutions in Arizona, supporting Detroit’s economic comeback, and helping small towns, townships, villages, and tribes win grant funding.

“eCivis provided an outlet for [Apache Junction] to seek and find grants easily. The ability to search in one location reduced the research time and missed grant opportunities!”

Heather Patel
Grants Coordinator, City of Apache Junction

“eCivis has saved us countless hours of research, increasing our ability to submit grant applications in a timely manner. Additionally, we now have the capability of monitoring the progress of our grant applications at any time.”

Steve Byus
Emergency Operations Coordinator, City of Madison

“With Grants Network, new grants personnel or finance staff will not have to dig through paper files and notes to try and re-create what their predecessor did. With all of the information organized they will be able to hit the ground running.”

Matt Hanson
Grants Administrator, City of Goodyear

“eCivis is a valuable tool for the Lee County Sheriff’s Office. I use it regularly to search for supplemental funding for a wide range of projects. I also review the email blast of new grants available on a daily basis. Perhaps the most valuable feature is the function that updates users on any changes to saved grant announcements. We apply for multiple...”

Stanley Nelson
Lee County Sheriff’s Office

73
Customer references from happy eCivis users
VIEW ALL REFERENCES
ABOUT AMPLIFUND

AmpliFund is the leading enterprise grant management platform designed for federal, state and local governments to manage every phase of the grant management process. Their configurable solution provides a full suite of features needed by grantors and grantees to manage both pre-award and post-award processes in a centralized secure environment.

“AmpliFund not only meets my organization’s needs well, but surpassed our expectations! As the Grant Administrator for a large healthcare system, I can’t even imagine doing my job without it. AmpliFund is your whole grant record in one place, from the application through closeout. We have 20,000+ employees spread across two states, and I can easily…

Jeff Klein
OSF Healthcare Systems

“A lot of people are visual. They like to look at graphs and pie charts. I love the way AmpliFund communicates with Excel to show the data within different fields. For example, I can visualize field Y where 80% of our grant efforts have been dedicated, and say: ‘look over here at these areas we haven’t been focusing on; we need to move focus as an…

Daniel Cronrath
Director of Grants and Grants Management, Florida Gateway College

“AmpliFund has significantly improved the college’s ability to efficiently manage our awarded grants. The support team has been super helpful and responsive to our needs. I highly recommend AmpliFund to anyone who is looking for a full lifecycle grant management system.”

Shannon Flavin Cox
Waubonsee Community College

“AmpliFund has allowed us to manage both incoming and outgoing grant awards, and the web-based platform provides us with the ability to store records for each of our grants so they can easily be accessed by all team members. Aloha!”

Ann Wooton
Grants Program Manager, County of Kaua’i
ABOUT GIVINGDATA

GivingData designs solutions that combine their full-featured grants management system with disciplined and experienced strategic consulting to help foundations evolve their grantmaking operations. Founded in 2009, their team is comprised of seasoned technologists, designers, and strategists who have developed software and solutions with many of the world’s best-known philanthropies.

“"We are pleased to partner with GivingData. The project has improved our access to grant information and created structures for more sophisticated knowledge management. As we focus on organizational learning, the GivingData platform will be a key tool for our foundation.”

Edmund Cain
Vice President of Grant Programs, Conrad N. Hilton Foundation

“In a short amount of time GivingData has become a critical partner for the Kavli Foundation.”

David Valentine
VP of Finance and CFO, The Kavli Foundation

“I needed a very quick solution to a very big problem: Coming from a state fiscal environment, my new Vice President for Programs requested budgeting information from our current Gifts database. Not being able to produce the information that he requested, I remembered attending several sessions led by Alf Gracombe, Gracombe IT Solutions, utilizing...

Nancy Claassen
Grants Manager, Kansas Health Foundation

"We knew from the first demo of GivingData it would be the perfect solution for us. This system was built for GIFTS users, and as such, was implemented more or less out of the box. Working with the GivingData staff was also a pleasure. They listened carefully to us and appeared to really understand our needs, identified potential issues up front, and...

Dan DeLeon
Vice President & CFO, The California Endowment"
ABOUT OPTIMY

Optimy is a Grant, Community Investment and Sponsorship Management Software. Optimy helps brands and companies improve their performance across the entire lifecycle of a project. The Optimy solution helps corporate foundations and enterprises collect project proposals, choose the most effective action plans, manage every aspect of each project, track the impact of their strategies and report on the program results. This makes the grant, CI and sponsorship project management more efficient. With Optimy you can save time, simplify your repetitive tasks, focus on your key mission and evaluate the impact of all your projects at a glance.

“Thanks to the tool, managing projects is much easier: we can now handle the flow of projects we receive and directly generate agreements with all the relevant project details. What's more, the Customer Experience team has always been very attentive, efficient, receptive and welcoming if we ever have questions. The Optimy Solution is really valuable to...
Laurence Cuisance Kindraich
Assistant to the Delegate General, Project and Administration Officer, Fondation Air France

“Thanks to the Optimy solution, we manage the flow of requests, organise them by theme, receive a detailed project description, and can provide answers to all project submitters.”

L’Oreal Foundation

“To manage our grant-making requests, we needed a system that handles all requests at once. Optimy allows us to do it. In addition, the task creation feature of the software allows me to remember [to] relaunch the beneficiaries for their reporting; it is very useful.”

Meriem Belyfa
Project Manager, Michelin Corporate Foundation

“We have selected Optimy as it is a flexible and intuitive solution which allows us to easily pilot our grant projects: from the placement of requests to the evaluation of the actions. This is thanks to the centralisation of information.”

Nils Pedersen
Philanthropy Manager, EDF Foundation
ABOUT SEABROOKS

Seabrooks customers are part of their family and they treat you accordingly. You'll always have access to unlimited first-class technical support via live chat, phone, or email with support staff who know and care about you and your organization.

“"Our new assistant e-CImpact certainly did an outstanding job of helping our grantees form concise answers which will in turn help our volunteers use their time more effectively by forming more focused questions during the Site Visits. Many of our administrative tasks like making sure demographic sections balanced were also managed by our new assistant!”

Jennifer Moon
Applications Specialist, United Way of Central New Mexico

“I like the system (e-CImpact)! I like learning new things each day. I like the new features in the form builder – it is easy and user friendly. I love how easy it is to sort the rows. The system (e-CImpact) is GREAT!”

Deatrica Fuller
Community Impact Specialist, United Way of the Mid-South

“Just as soon as our volunteers get up to speed with e-CImpact, they appreciate the ability to do their work without all the paper. Our agencies depend on e-CImpact to interact with volunteers and staff. As far as our staff are concerned, we are having a hard time remembering our allocation processes in the “good old days” when we were hauling around big...

Angie Welsh
Senior Vice President Resource Investment, United Way of the Greater Triangle

“We just pulled data from our first report period and WOW, what would have taken us a day and caused a massive headache with our last software took less than five minutes using e-CImpact! There are many ways to slice and dice your data within the reporting services and it is incredibly easy to export your data to excel. The data is presented in a clear...

Hannah Yeoman
Data and Evaluation Manager, United Way of Allen County
ABOUT SMARTERSELECT

SmarterSelect is the premier on-line solution for managing the application form process. SmarterSelect is self-funded, profitable, and slowly taking over the world of online applications. Their marketing and user-experience designers are constantly innovating, collaborating, and fixing things. Over 800,000 people across the world have used SmarterSelect to create, manage, analyze, apply for, and evaluate online applications. Whatever the size of your organization, and whether you’re a private foundation, community foundation, association, educational institution, or corporation, SmarterSelect has solutions that will meet your online application management needs.

“Great price to quality ratio for the program. Unlike others, they don’t raise prices dramatically every year and have kept the prices down, which is great for smaller budgets. Also, while keeping prices down they’ve added more and more features.”

Scholarship Director
Sigma Alpha Mu

“We are really enjoying working with SmarterSelect. It is a perfect fit for our organization and has completely enhanced our application and review process. And our members really appreciate the convenience of the web-based platform.”

Laura Feldt
National Association of Neonatal Nurses

“We utilize the program for our annual community grant cycle, multiple teacher grant programs, and over 40 scholarship programs. We evaluated multiple software programs before selecting SmarterSelect and continue to review programs recommended by our field. We have not found another program that offers the flexibility, features, and functionality of...

Vice President
Unity Foundation of LaPorte

“We can easily and quickly create custom applications for our variety of programs. It’s easy to make custom applications and export the data from those applications, which saves time doing boring data entry work. The custom options help me offer tools to our review committees, which makes their partnerships with us more meaningful.”

Development Associate
Community Foundation