

# Medical Practice Management Category





## Medical Practice Management Category

Medical practice management software (PMS) is designed to assist medical offices of all sizes to operate more efficiently. The capabilities of PMS include: entering and monitoring patients, storing patient demographics, scheduling patient appointments, handling charge capture, executing billing procedures, presenting insurance claims, processing payments from third parties, insurance providers, and patients, and producing reports for employees.

Medical PMS can be used to store and maintain patient records as well as manage large data sets, including details of physicians and other health care providers, medical facilities, insurance companies, procedures, and ICD codes. Medical PMS needs just an internet connection and a basic computer network. There are three types of deployment: client-server software, desktop-only software, and internet-based software.





## **Customer Success Report Ranking Methodology**

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

The overall Customer Success ranking is a weighted average based on 3 parts:

#### **CONTENT SCORE**

- Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- Customer reference rating score
- Year-over-year change in amount of customer references on FeaturedCustomers platform
- Total # of profile views on FeaturedCustomers platform
- Total # of customer reference views on FeaturedCustomers platform

#### MARKET PRESENCE SCORE

- Social media followers including LinkedIn, Twitter, & Facebook
- Vendor momentum based on web traffic and search trends
- Organic SEO key term rankings
- Company presence including # of press mentions

#### **COMPANY SCORE**

- Total # of employees (based on social media and public resources)
- Year-over-year change in # of employees over past 12 months
- Glassdoor ranking
- Venture capital raised

#### **Award Levels**



#### **MARKET LEADER**

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



#### **TOP PERFORMER**

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.



#### **RISING STAR**

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.





#### **2020 Customer Success Awards**

Check out this list of the highest rated Medical Practice Management software based on the FeaturedCustomers Customer Success Report.























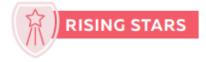






















\* Companies listed in alphabetical order







## Medical Practice Management







#### **ABOUT KAREO**



Kareo is the leading cloud-based and complete medical technology platform purpose built to meet the unique needs of independent practices. Today they help over 50,000 providers in all 50 states run more efficient and profitable practices, while deliver outstanding patient care. In 2016, Kareo introduced the first technology platform that helps independent practices manage their care with a fully certified and easy to use EHR, optimize their revenue cycle management and improve the end-to-end patient experience - all in one complete and integrated package. Kareo has received extensive industry recognition, including the Frost & Sullivan Enabling Technology Leadership Award, being named the Deloitte Technology Fast 500, Inc. 5000 and Black Book's #1 Integrated EHR, Practice Management and Medical Billing Vendor. With offices across the country, their mission is to help independent practices succeed ...



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 Without a strong practice management system like Kareo Billing we couldn't stay on top of billing and manage A/R, and without a flexible full-featured EHR like Kareo Clinical we wouldn't have a smooth flowing patient experience. >>



PAMELA MCQUILLIN
PRACTICE MANAGER, TOTAL HEALTHCARE FOR WOMEN

**66** We officially began using the Kareo Practice Management software on January 1, 2015. The price is right and the software was easy to learn. They provide great training no matter what kind of learner you may be. You can read articles, view videos, watch webcasts or talk to support via phone or email. Our transition went very smoothly and I am extremely satisfied with the software.



VIVIAN STURZ
OFFICE MANAGER, THOMAS P. MCGOVERN, MD

66 Kareo is integrated with our EMA Orthopaedic EMR. It has made our billing workflow from office visit to claim processing streamlined in the most efficient of processes. Billing follow ups and clearinghouse reports are easily accessible. The scheduler and demographics portion of the PM is user friendly with a simplistic layout from one screen to the next. Kareo has helped our practice move to another of the collections process and we would recommend it highly to anyone.



CATHLEEN SANFORD
OFFICE MANAGER, JESU JACOB, DO, PC

66 Before, if I wanted to look at the performance of our company at a global level, I was never able to do it. Now, I have that ability to see the big picture in a quick snapshot, and then I can drill down into a specific practice and see what's going on with their A/R. Kareo has given me a way to look at all my clients at an enterprise level and to provide our independent practices the stability and accountability they need to succeed.



JOSH SANTILLAN CHIEF OPERATIONS OFFICER, MEDICAL BILLING UNLIMITED



















#### ABOUT ADVANCED DATA SYSTEMS CORPORATION



Advanced Data Systems Corporation has been a leading provider of interoperable automation solutions to medical practices of any specialty or multiple specialties, to enterprise networks, imaging centers, behavioral health organizations, laboratories, and to revenue cycle management companies. The Medics Suite includes the Medics PM for comprehensive practice management, the certified Medics EHRs, and MedicsRIS™ specifically for radiology. The Suite is integrated as either a unified solution, or the PM / EHR can be obtained separately as needed, and they can be deployed in the cloud or in customer hosted configurations. MedicsRCM™ from Advanced Data Systems RCM is available if outsourced revenue cycle management services is preferred. The company provides quick Implementation, comprehensive Training and excellent ongoing Support with Updates. Thousands of ...



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 We really love the system. It's easy to use, has created immense efficiencies, and has automated the medical and clinical sides of the practice. ??



HAZAR DAHHAN

MD, FOUNDER, CONNECTICUT CARDIOLOGY CENTER

66 MedicsPM is an absolutely great practice management system with a number of specialty-specific capabilities, including the ability to calculate tax on items sold by Soderma. ??



VIRGINIA SODEN

PRACTICE ADMINISTRATOR, SODERMA DERMATOLOGY

66 The MedicsPM system operates effortlessly, produces revenue as promised, is very non-support intensive, and oversees so much. And ADS is a great company with whom to work. 99



STEVEN GRONOWITZ

CHIEF INFORMATION OFFICER, GASTROENTEROLOGY ASSOCIATES OF NEW JERSEY

66 The integration between the MedicsPM and MedicsEHR works well from the point of scheduling an appointment to submitting the claim to the insurance carrier. ADS offers a variety of options to accommodate any type of medical practice, whether they are looking for just practice management, or EHR, or a combination of the two.



DEDE PERRY

PRACTICE ADMINISTRATOR, COMPREHENSIVE CHILDCARE ASSOCIATES















#### ABOUT ADVANCEDMD



AdvancedMD is the community of choice for independent providers delivering integrated workflow and personalized service to ensure the health of every practice and their patients. An integrated suite of cloud solutions includes practice management/medical billing, electronic health records, telemedicine, patient relationship management, business analytics reporting, and physician-performance benchmarking all backed by expert practice advocates. AdvancedMD also offers full service revenue cycle management and serves an expansive national footprint of more than 22,500 practitioners across 8,000 practices and 600 medical billing companies.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 We are able to create our own set of codes integrated into AdvancedMD and get reports on them. I can know how much income I'm receiving from different programs and services or how many of XYZ I have sold. >>



RICHARD FEINGOLD

BUSINESS MANAGER AND CO-FOUNDER, CREATIVE HEALTH SOLUTIONS

66 I was always printing and scanning items in, and even faxing; nothing was connected electronically. Now the electronic forms keep my processes very streamlined because I don't worry about losing paper or scanning things into charts. Once patients sign off on forms and releases, I push a couple of buttons and I'm done and on to the next job. My life is a lot easier.



TESS RIHERD

PRACTICE MANAGER, FORT COLLINS SPINE

66 Having integrated practice management and EHR is absolutely wonderful, you don't have to flip back and forth between systems – all of your information is at hand when needed. >>



RAJU RAVAL

PHYSICIAN AND OWNER, STAT CARE, INC.

66 The nice thing about AdvancedMD is claims are cleared before they are forwarded to various insurance companies. We know very, very quickly if we have some defective portion on our claim. >>



DWIGHT ROMREILL TMJ SLEEP CENTER















#### **ABOUT CARECLOUD**



CareCloud is the leading provider of cloud-based revenue cycle management (RCM), practice management (PM), electronic health record (EHR), and patient experience management (PXM) solutions for high-growth medical groups. CareCloud helps clients increase financial and operational performance, streamline clinical workflows, and improve patient care nationwide. The company currently manages more than \$4 billion in annualized accounts receivable on its integrated clinical and financial platform.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 The software is user-friendly, our client manager listens to our needs, and the workflow analysis is incredibly helpful. We've been able to reduce our administrative workload by 70%. 99



ALBERTO DOMINGUEZ-BALI
OBSTETRICIAN-GYNECOLOGIST, MANORCARE HEALTH SERVICES

66 CareCloud's charting system is second to none. It creates a dynamic flow from patient check-in to claim submission. The software keeps my day efficient, organized and profitable. This is the best EHR on the market. 39



WARNER SIEGLE
PODIATRIST, INDEPENDENCE FOOT AND ANKLE

**66** Companion gives me the ability to check into my practice everyday from anywhere. By giving me immediate access to the patient chart, I can now respond more quickly to my patients -- in the office or out-of-the office - whenever they need me. CareCloud Companion definitely makes my practice more productive. **99** 



KEVIN BROWN PHYSICIAN AND OWNER, IDEAL MEDICAL

66 CareCloud's cloud-based system is awesome. If I need to look up anything, I can just go to my computer and look it up there. No more chasing down files – I love the accessibility. I [also] love the freshness of CareCloud. I have to look at a computer all day and it is very easy on the eyes.



VERONICA CUESTA

OFFICE MANAGER, FOOT AND ANKLE CENTER OF GAINESVILLE















**ABOUT CUREMD** 



CureMD is the leading provider of Cloud EHR, Practice Management and Medical Billing Services that transform the administrative and clinical operations of healthcare organizations of all sizes. CureMD award winning solutions simplify decision-making, streamline operations and ensure compliance with industry standards and best practices – ultimately saving time and effort to maximize value and returns.



VIEW ALL REFERENCES

#### **Featured Testimonials**

66 CureMD has made my practice workflow faster, quicker and hassle free.

The fact that I can submit claims with just a click has made my life a lot easier. ??



ELIZABETH LEE-RAY
EASTCHESTER MEDICAL ASSOCIATES

66 Since the software manages all dosage calculations, I can throw the calculator out of the window. Instant Chemotherapy billing has given me my weekends back. >>



BETH S. TAUBES
THE WOMEN'S ONCOLOGY AND WELLNESS PRACTICE

66 CureMD is excellent with training, hands-on education and assistance.

Being able to attest for Meaningful Use was an absolute delight. I would recommend CureMD to any new doctor or existing practice. ??



NOAH LEE MIDLAND MEDICAL CENTER

66 CureMD is unique because it is cloud based and is very easy to customize. The templates can be tailored to meet the needs of our practice. ??



SURGICAL ONCOLOGIST DR. MICHAEL D. GRANT















#### **ABOUT NEXTGEN HEALTHCARE**



NextGen Healthcare provides tailored solutions to fit the needs of ambulatory and specialty practices, as they strive to reach the quadruple aim while navigating the journey of value-based care. They transform the way ambulatory practices meet success in today's healthcare system. Their comprehensive, integrated technology and services platform supports ambulatory and specialty practices of all sizes.

## 336 Total Customer References

**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 NextGen offers a single integrated product that allows our practice to manage our schedules and efficiently document our clinical data while making it easy to meet the ever-changing medical billing and coding guidelines at the same time. 99



CHRIS RINGLER
CEO, IRONWOOD DERMATOLOGY

66 NextGen enables robust data exchange with direct-connect exchanges, in-system faxing, and custom interfaces. We easily exchange data with various treatment team members located at other organizations. We use NextGen to create a comprehensive treatment plan and patient record. Plus, NextGen HIE is the powerful basis of the Behavioral Health Information Network of Arizona.



LINDA SCOTT

VICE PRESIDENT OF CHILD AND FAMILY SOLUTIONS, JEWISH FAMILY AND CHILDREN'S SERVICES

66 We've created tools for our physicians with the NextGen system that limit the use of a coding book. Doctors go right into the EHR, click on the description, and the EHR codes populate to the highest level of severity and transmit right to the business office.



LESLIE CHAPMAN
CFO, GRAYBILL MEDICAL GROUP

66 Using NextPen has allowed the practice to collect and store accurate, structured, clinical data seamlessly, and make patient information more accessible through the pre- and postexamination process. 99



STEVEN GOODMAN
MD, ARTHRITIS ASSOCIATES OF SOUTH FLORIDA















#### **ABOUT ECLINICALWORKS**

#### eClinicalWorks

"Improving Healthcare Together"

eClinicalWorks® is a privately held leader in ambulatory healthcare IT solutions. With physicians across all 50 states using its solutions, customers include ACOs, physician practices, outpatient departments of hospitals, health centers, departments of health and convenient care clinics. Thirteen eClinicalWorks customers have received the prestigious HIMSS Davies Awards during the past eight years, honoring excellence in electronic health record implementation. The company is the second largest in the country for e-prescribing.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 Having eClinicalWorks has made my job easier because I have access to all of the data from the patient when they call me to ask for something. I can talk to the other providers, access patients' charts, and make appointments. All of that is really easy. >>



MICHELLE ALVARADO
CLINICAL CARE MANAGER, PROJECT VIDA

66 I love the Portal, And, more importantly, my medical assistant loves the Portal, and that is a big part of how I sell it. I explain to patients that by utilizing the Portal, they can communicate with us 24/7. People can send me messages, I can see those messages and respond to them, without interrupting my patient flow, and without playing phone tag with patients.



AMY HAYES

OBSTETRICS AND GYNECOLOGY GROUP, CARSON MEDICAL GROUP

66 We're able to jump back into previous records, which were on Epic, to look up old records, old tests, old histories, everything. We just click a button in eClinicalWorks, and it will give us a patient's Problem List, allergies, medications, family history, social history, and immunizations. We can obtain Tampa General records by putting in a code, and they send us a code on our phone. We enter that and right away we can get into the Tampa General chart. It's made our care of patients much better.



SUSAN STEEN

NEUROLOGIST, FIRST CHOICE NEUROLOGY

66 The text messages are huge, because patients are so busy. The registry. And the HEDIS dashboards. And we're looking forward to mobile tools so that on-call doctors have access and can document and prescribe when outside the office. Without the tools eClinicalWorks provides, we wouldn't have been able to do what we do.



MEGAN FIELDS

QUALITY CARE MANAGER, RIVER ROAD MEDICAL GROUP



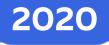














**SUMMER 2020** 

Medical Practice
Management Category

### **TOP PERFORMERS**





#### **ABOUT AZALEA HEALTH**



Azalea Health is a leading provider of fully integrated, technology-enabled healthcare solutions and managed services for practices of all sizes and most specialties. Azalea's comprehensive portfolio includes integrated electronic health records, practice management, electronic prescribing, interoperability services, personal health records, patient portal, telehealth, AzaleaM mobile platform integrated with Apple® HealthKit, as well as revenue cycle performance services. The Azalea platform also provides tools and resources to help customers meet their Meaningful Use and ICD-10 requirements as well as strategies to navigate accountable care and alternative payment models.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 We were using Azalea PM system and Spring Charts for our clinical needs. We made the decision to begin using Azalea EHR because of the seamless integration with Azalea PM. We have quickly adjusted to the easy to learn Azalea EHR due in large part to its adaptable interface paired with the excellent support we have received from the Azalea staff. Most EHR vendors will give you the formula and expect you to adjust to it. From my experience, Azalea Health will listen to our needs and adapt to what will work best for our practice.



JENNIFER COLLIER-MADON MD, GRINER MEDICAL GROUP

66 We chose to go with Azalea PM because of the personal support and training Azalea offered. They were also willing and able to adapt Azalea PM to suit our specific needs. Although we received expert training from the Client Relations Team, the intuitive nature of Azalea PM enabled my staff to learn the system almost immediately. I would gladly recommend Azalea PM to others.



ALAN PEASLEE SOUTH GEORGIA EYE PARTNERS

66 Azalea Health's billing service has improved our collections process immensely. Their operating system, Azalea PM, allows me to have excellent access to our practice billing information at all times. The Azalea EHR system is intuitive, streamlined, and extremely easy to learn. Azalea's staff has been accessible and accommodating. We really feel like our success is one of Azalea Health's main priorities!



ERIC M. WARD VALDOSTA GASTRO AND ENDOSCOPY CENTER

66 I have found Azalea EHR to be extremely customizable and adaptable to my practice. The cloud-based system learns its users and even carries preferred data over into each patient chart. This makes documentation far less time consuming than previous systems I have used. Azalea EHR is an easy-to-learn system that is intuitive and physician friendly and support is always available! I would recommend implementing Azalea's software systems into any practice.



ALAN ALVARADO SOUTH GEORGIA PEDIATRIC AND ALLERGY, P.C















#### **ABOUT DRCHRONO**



DrChrono focuses on bringing the medical practice of the future to reality; the company built the first iPad EHR. DrChrono creates the best electronic health record, practice management, medical billing and revenue cycle management experience for physicians and patients; the health platform was built for iPad, iPhone, Apple Watch and the web. The EHR includes customizable medical forms, e-prescribing, real-time patient eligibility checks, patient portal and more. The healthcare App Directory offers a multitude of apps that a practice can select from to bundle in and a medical API for healthcare app developers.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 To other optometry practices considering DrChrono, I would say that this system is a game-changer. Once the forms have been customized to your liking, charting and patient care is so much easier. The system is very intuitive and bease to use. I'm able to finish work at home, check or change my schedule from anywhere - even [fron] my iPhone.



CYNTHIA SAYERS EYESHOP OPTICAL CENTER

66 It didn't take us long to get adjusted to and all of our new staff find DrChrono to be very intuitive. We can look up patients by any data type: phone, birthday, name, etc. It's all a plus and really easy to navigate. When we fax from DrChrono, I like the ability to send select items electronically straight from the patient chart and I can always check the successful delivery. DrChrono's practice management also helps to confirm appointments.



YAZEN JOUDEH
CENTER FOR ADULT AND PEDIATRIC WELLNESS

66 Very easy for doctors to make great notes, wide breadth of functionality including patient portal, faxing, direct messaging, electronic reminders, diagramming and photos in charts. It's easy to use and staff requires almost no training to get started. >>



EESHA BHATTACHARYYA KO'OLAU WOMEN'S HEALTHCARE

66 I found that the speech-to-text technology was very adaptive to my speech style. I noticed very quickly that if I spoke at my normal pace, or even faster-than-normal, the speech-to-text captured my notes perfectly. DrChrono's medical speech-to-text has drastically reduced the time I spend charting.



SURINDER SAINI GASTROENTEROLOGIST, STOMACH DOCTOR















#### **ABOUT MTBC**



MTBC is a healthcare information technology solution provider that offers hospitals and physician practices a comprehensive product portfolio of fully integrated clinical, revenue cycle and practice management solutions and other related business services including transcription and data management.

## 37 Total Customer References

**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 MTBC's Meaningful Use Coaches helped us achieve the Medicare incentive. We highly appreciate all the time and effort they put into helping us. Thank you for having such a great group of employees on your team. 99



ARTHRITIS MANAGEMENT

66 The MTBC EHR provides a very efficient infrastructure for the entire practice. ??



FERN BABKES
OFFICE MANAGER, NEUROCARE CENTER

66 This is not just for billing but everyone at MTBC that I have dealt with, have all been great in helping me get our medical office ready for ICD10, PQRS and Meaningful Use. We truly are so glad that we went with MTBC. Thanks for all your hard work and we appreciate your efforts.



MARK D. WALSH
5 STAR FAMILY MEDICINE

66 Thanks so much for all your amazing work in December. MTBC's team proved to be a tremendous asset to us in managing our requests. I never had to ask for anything twice and all of my cases requests were handled promptly. We are aware that December 2016 was your highest insurance collection month and we thank you for all your hard work to assist us with our claims and reimbursements. We look forward to a great 2017 with MTBC.



JUDY BELL ADMINISTRATOR, RETINA ASSOCIATES OF MIDDLE GEORGIA















#### **ABOUT MEDITAB SOFTWARE**



Meditab is a leading software solutions company that has been continuously changing the landscape of healthcare delivery through innovative collaborations, exceptional service, and best in class technology for over 20 years. Our mission, it's simple - to create the most advanced, intuitive technology solutions that enable healthcare providers to focus on more important things, their practice and their patients. Our core product, Intelligent Medical Software (IMS), is one of the most comprehensive, All-in-One EHR/Practice Management/Billing Softwares on the market. With (IMS), you'll experience the power of highly-customizable, intelligent software that adapts to your practice, not the other way around.

## 73 Total Customer References

**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 We spent months researching and wanted something to manage all of our photos, EMR, scheduling, invoicing and PM and we found it in Intelligent Medical Software. The team at Meditab was very prompt with all of their responses and was very knowledgeable. They made me feel extremely comfortable.



ENRIQUE HANABERGH MD, ENRIQUE HANABERGH, MD

66 Using IMS has really allowed us to keep much better, more complete documentation. We now have the opportunity to improve care and identify any gaps through data analysis and care management. >>



PAT WILLIS
CHIEF NURSING OFFICER, BIG SANDY HEALTH CARE

66 The e-prescribing function in Intelligent Medical Software is flawless and because of it we've been able to attest to Meaningful Use and already received our first two incentive checks. >9



JOHN FRITZ HUDSON PRIMARY CARE

66 I would have to say the three biggest benefits we feel the system offers are the ease of training new employees, the logic, power and intuition built into the patient accounting system and the ability to create and customize templates on the fly. >>



JEFF MCGEE

OFFICE MANAGER, ALLERGY & ASTHMA CENTER OF TEXAS















#### **ABOUT PRACTICE FUSION**



Practice Fusion is the largest cloud-based electronic health records (EHR) company in the U.S. with more than 112,000 monthly active medical professionals and 81 million patients. Their mission is to connect doctors, patients and data to drive better health and save lives. Practice Fusion provides a web-based Electronic Health Record (EHR) system to physicians with charting, scheduling, e-prescribing, billing, lab integrations, e-referrals, tablet interface, Meaningful Use certification, unlimited support and a Personal Health Record for patients.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 We looked for an EMR that could help us with creating portable records for our patients. Every system we looked at was very expensive, but with Practice Fusion we liked what we saw and the risk was minimal. The system is great for us and is very user friendly. It is really easy to pull up a SOAP note and go. ??



JASON BOYLAN ROBERTSON HEALTH SERVICES

66 [I love Practice Fusion because] of the ease of use, it's convenient, self-explanatory and efficient. >>



TODD SPARKS

EHR ADMINISTRATOR, PHYSICAL THERAPY AND HAND CENTERS, INC.

66 Just completed one month with PF - starting to get the hang of the system (SOAP Notes, and other features). With e-prescribing, we are definitely seeing the blue-dot. Keep up the great work, including the support. Thank you! >>



PANKAJ GOEL

EMPLOYEE, HERITAGE PRIMARY CARE

66 I am really impressed with the strong foundation Practice Fusion has built into its EMR. It does what the more expensive EMRs do at a significantly lower cost, plus because it is internet based, I have more flexibility in where and how I use it - you can do pretty much everything without using your keyboard and mouse. ??



DAVID J. WYATT WEIGHT LOSS MD















#### **ABOUT WRS HEALTH**



WRS Health, formerly Waiting Room Solutions, is the leading web-based provider of fully integrated EHR and Practice Management software solutions for over 32 medical specialties. In 2015, WRS Health was awarded the Surescripts White Coat of Quality Award for e-Prescribing Best Practices for the fifth time. WRS Health seamlessly integrates all of the clinical and business functions required for healthcare providers, including: Electronic Medical Records, Revenue Cycle Management, Personal Health Records, electronic prescribing (eRx), scheduling, website creation and content management, messaging, fax, order tracking, and billing — all at an affordable price. WRS Health is a Surescripts® Solution Provider for its web-based Electronic Medical Record (EHR) and Practice Management System (PM) V6.0.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 I can see our practice using this Telehealth functionality far into the future. I love the fact that it is integrated into the workflow we already have established. The transition to using Telehealth in our practice has been seamless. It is intuitive and was easy for my staff to learn in a short period of time.



RICK LUCAS
PRACTICE ADMINISTRATOR, RIVER ENT

66 E-prescribing is integrated into WRS. It is not a separate software, so it has been the biggest time saver for me. You can keep track of patients' medications during the exam and move on to refills. There's one place to do it. You don't need to take a note of all the medications that they are taking, then rewrite the prescriptions, make a call for refills, then rewrite the prescription again, and then make another call. You just click on the software.



RICHARD GORDON
RAMAPO OPHTHALMOLOGY ASSOCIATES

66 The easiest part about WRS is the billing. It's a click of a button and the claim goes to my clearinghouse. My office manager doesn't have to get involved. I see the patient and I just put the claim through. You go to the claims section and hit the button and it sends it on through. This frees up the office manager for other duties.



MARLA SMITH
SPECIALIZES IN GYNECOLOGY, WATERLOO WOMEN'S HEALTH

66 I like the e-prescribing capability. It's efficient. I like the idea of automatic refills. I can check interactions before I e-prescribe and once the interactions are checked, it gives me a better sense of comfort and confidence. 99



AMAR GOYAL MEDICINAE DOCTOR, OHIO PAIN CENTER















**ABOUT EMDS** 



eMDs is a leading provider of healthy solutions for healthy patients. They offer integrated electronic health records, practice management software, revenue cycle management solutions, and credentialing services for physician practices and enterprises. Founded by physicians, the company is an industry leader for usable, connected software that enables physician productivity and a superior clinical experience.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 Having the imaging and document management right in the system is of great benefit to physicians. It's so nice to have everything right there. Rather than looking at a stack of charts, they're able to look at their desktops and know what tests are in, what patients need to be called and what work needs to be done. It's improved their workflow tremendously.



CHRISTY DAVIES
SOUTHERN IDAHO PAIN INSTITUTE

66 The feature we like most is the full customization we can do with the templates, basically mapping how our workflow for patients went to the system. It was seamless for us to put Solution Series into play. >>



BILL SWEENEY
CHIEF FINANCIAL OFFICER, MID-STATE HEALTH CENTER

66 From the implementation to the ongoing support, we have been thrilled with our relationship with eMDs. There's not another system that offers the functionality, flexibility and ease of use of eMDs. It has been instrumental to our success and will be critical to supporting our future plans.
99



DAVID BERG FOUNDER, ARROWHEAD HEALTH CENTERS

66 A major benefit of the EHR is that we are not losing charges due to untimely filing. Everything is processed within one week, with 70 percent of charges processed within 24 hours.



DAVID WAIT FRANCIS HENRY HEALTH CENTER



















#### **ABOUT CHARM HEALTH**



ChARM Health addresses the application of cloud and mobile technologies for managing healthcare data and intelligent data analysis. ChARM's suite of products include integrated EHR, Practice Management and RCM Solution, Patient Portal for Patient Engagement, TeleHealth solution for remote patient care, and Connect solution for collaborative communication. ChARM EHR allows you to schedule appointments, share pre-appointment questionnaires, record patient visits with SOAP notes, and maintain comprehensive information about a patient's medical condition.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 We chose ChARM because of its features and because we could really customize it for our practice. We can communicate with our patients through the patient portal very easily and we also take advantage of being able to customize our own templates. Integrating with ChARM was very simple. We easily got set up and any time we have a question or issue, we always get the best help.



DAWDA POUNCY FUNCTIONAL HEALTH & WELLNESS

66 I have a private practice in Endobiogeny, a form of integrative medicine. ChARM EHR was a natural choice for me. ChARM offers a modular and completely customizable platform that allows for both standard and non-standard medical assessments and treatments to be prescribed and tracked. The inclusion of patient management tools such as scheduling and email communication allows for a complete package for managing my practice. It also allows for me to stay in touch with my patients no matter where they or I am, around the world at any time.



KAMYAR M. HEDAYAT FULL SPECTRUM HEALTH

**66** My graduate students have used ChARM EHR for the past two years as part of an electronic health records course taught at the University of West Florida. They were impressed with how intuitive the user interface is and how well the program functioned. It was easy for them to create test patients, sample lab data and billing experiences with a minimum of training. High marks for usability.



ROBERT HOYT

DIRECTOR, MEDICAL INFORMATICS PROGRAM, UNIVERSITY OF WEST FLORIDA

6 I write this recommendation of ChARM EHR with joy. It is a truly unique EHR platform that allows me great flexibility in documentation and management of my holistic pediatric practice. In this system I am able to document vaccines and conventional medications as easily as supplements and other holistic/integrative therapies I use. My families have enjoyed the patient portal and the secured communication tool and access to their children's health records it provides. The ChARM management team has been wonderful and very responsive to specific requests we have had for development of individualized templates and other features within the system.



PEJMAN KATIRAEI WHOLISTIC KIDS AND FAMILIES, INC.















#### **ABOUT CHARTLOGIC**



ChartLogic is driven by the desire to improve patient care, office efficiencies and profitability for the physician practice. Since 1994, ChartLogic has seen positive growth and expanded its software suite from the original stand-alone EMR to a complete ambulatory EHR suite including electronic medical record, practice management, revenue cycle management, e-prescribing, patient portal and more.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 ChartLogic has been a huge benefit, and there is much less stress on me knowing that most patients will respond to billing in a timely manner. It takes about 14 to 15 days turnaround from the time I see a patient to reimbursement. The other physician and I are both entering our own codes and basically doing our own billing. It's just a super fast turnaround.



DENVER CARDER

DPM AND OWNER, MAGEE FAMILY FOOT CARE

66 The implementation of ChartLogic into our practice has increased the quality and accessibility of our patient medical records, while at the same time eliminated transcription and other overhead costs. 99



JAMES W. STRICKLAND
RECONSTRUCTIVE HAND SURGEONS OF INDIANA

66 The determining factors for choosing ChartLogic were its ease of use, cost, and the customization of templates. The implementation process overall went very smoothly. 99



STACIE CHAPMAN

PRACTICE ADMINISTRATOR, ENT ASSOCIATES OF EAST TEXAS

**66** I think the dictation directly into the chart is huge, and that makes the process much more efficient - the ability to reply to letters and get that information to the appropriate referral sources or other sources is big. That increases efficiency and it keeps everybody in the know of what's going on with that particular patient. **99** 



ROY STRONG

CHIEF EXECUTIVE OFFICER, ORTHO MONTANA















#### **ABOUT COMPULINK**



Compulink has been a recognized leader in EHR and Practice Management systems for the specialty practice. Offering the industry's most flexible, most complete and best supported system, Compulink's Advantage software is designed to improve patient outcomes and practice profitability.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 Compulink's EHR was very effective right 'out of the box.' We thought customizing it would be too difficult, but it has actually been fairly easy to do. Moving some fields around and better defining our default treatment plans, for example, has really helped us realize the efficiencies of EHR. Our transitions would have gone faster and more smoothly had we done that from the beginning.



JOSEPH STUDEBAKER

DOCTOR OF OPTOMETRY, NORTHWEST OPTOMETRY, LLC

66 Compulink's Psych Advantage makes it really easy to implement EHR. If we have any questions, Compulink's staff is really good. Their response time has been quick and they spend time with us anytime we have a question. Their staff is really, really helpful. >>



ANII GUPTA

MD, AR PSYCHIATRIC & COUNSELING CENTER

66 Functions such as automatic remittance posting also takes much of the labor out of working with Medicare and other large third-party payers. >>



DARRELL PICKARD

MD, MCGEE, PICKARD & ROBINSON EYE ASSOCIATES

66 No electronic health record is perfect, but I think Compulink hits it just right in combining several functions in one program. From our perspective, it's an affordable solution that accomplishes all these tasks. Within Compulink, you're able to service multiple areas of your practice, from billing and administration with the reports that you get, all the way to an effective and modifiable health record. I think it's a really good program.



ANTHONY L. DEMARCO

MANAGING PARTNER, ATHENS EYE DOCTORS & SURGEONS















#### **ABOUT PULSE**



Pulse provides certified, integrated, electronic health care management systems to thousands of providers across more than 40 specialties nationwide. Pulse's award-winning, interoperable technology platform includes easy-to-use, cost efficient EHR, Practice Management and Revenue Cycle Management solutions. Pulse is committed to helping their physician partners gain greater workflow efficiencies, reduce costs and achieve Meaningful Use incentives all supported by their best in class client support, training and implementation services.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 PulseRCM has helped our office tremendously. Pulse files our claims, ensures payments are received and posted, processes appeals, and spends much time on the phone with insurance companies to increase reimbursements. The Pulse team is also always willing to speak with our patients and help when issues arise.



LAURA ABSHIRE
OFFICE MANAGER, FEIGENBAUM NEUROSURGERY

66 We use the full range of Revenue Cycle Management services from Pulse. We benchmark RCM performance, and we're in the top 10% of our specialty, with a 98.7% clean claims submission rate on the first pass. Any claims that are denied or need to be reworked, Pulse handles the follow-up. We've realized an increase in our charges, a significant increase in receipts and fewer days in A/R. With Pulse, we definitely achieve better cash flow and position.



DEREK ARMSTRONG
CHIEF EXECUTIVE OFFICER, MIDWEST ORTHOPAEDIC CENTER

66 The software is easy to use and makes it possible to achieve the seemingly impossible challenges set before our staff. Even during our transition to ICD-10, it was basically effortless on our staff's part. There were no glitches, no missed payments and hardly an extra minute of our precious time was wasted on worrying or unnecessary training.



LESLIE ROBBINS
PRACTICE MANAGER, VASCULAR TYLER

66 Pulse's customizable solutions have enabled us to meet the RCM needs of our high-volume practice while ensuring our revenue cycle team follows best-practice processes that support best-in-class results. Claims are approved sooner, with fewer complications, and days in A/R have been cut in half.



CHARLES R. STAFFORD DIRECTOR OF OPERATIONS, RECLAIM PHYSICIANS MEDICAL GROUP















#### **ABOUT SEQUELMED**



SequelMed, founded in 1995, is a 2014 ONC-ACB Meaningful Use Certified software vendor offering hospitals, health organizations, physician practices and billing companies Electronic Health Record (EHR), Electronic Medical Record (EMR) and Electronic Practice Management (EPM) solutions. As a leading provider in healthcare IT, SequelMed has earned a number of medical software awards for meeting the critical challenge of simplifying complex healthcare IT needs and ensuring accurate and timely access to patient information. SequelMed software is currently utilized by over 15,000 physicians throughout the United States.



**VIEW ALL REFERENCES** 

#### **Featured Testimonials**

66 Med Associates, Inc. has found the tools within SequelMed's EPM to be quite helpful. Utilizing the Business Intelligence tool to pull reports makes the process easier and quicker, while the built in follow-up and collections module aids in following up on unresolved claims. The system lends to the productivity and efficiency that the company demands.



CATHY ALVEY MED ASSOCIATES, INC.

66 Upon implementing SequelMed's EHR at Advanced Rheumatology, the workflow has improved. The ability to have pertinent patient information in a centrally located database has been quite beneficial as referring to a health record is as easy as clicking a button. Features in the system that are most useful are the ability to generate notes, send information to referring physicians and ePrescribe.



LOUISE RAMINFARD ADVANCED RHEUMATOLOGY

66 Billing performance and staff efficiency has improved dramatically since we adopted SequelMed's EPM system seven years ago and we have found responsiveness and support to be great. SequelMed's robust reporting capability also enables us to track every claim, monitor payer reimbursement, and easily extract all of the decision support information we need. The whole system makes day-to-day workflow, collections and follow-up easy to manage.



**CRAIG ADKINS** 

ENGAGE HEALTHCARE BUSINESS SOLUTIONS

66 I have found that the user friendly templates have improved my workflow and made charting patient information a much quicker process. The ability to have all the information in one centralized database is quite helpful and beneficial for me and the practice staff. \*\*\*



CHRISTOPHER MULLIN

CENTRAL JERSEY ANKLE & FOOT CARE SPECIALISTS, LLC











