2020 SUMMER
CUSTOMER SUCCESS REPORT
PAYMENT GATEWAY SOFTWARE CATEGORY
Payment gateway is software that facilitates transactions by communicating transaction info and thus it is similar to physical point of sale used in retail outlets. The platform authorizes credit card and other payments for e-commerce ventures, conventional stores, brick-and-click shops, and online retailers. It protects credit card details by encrypting the confidential info. This procedure ensures secure transmission of private details between the merchant and customer.

A payment gateway works in the background to facilitate and authorize credit and debit card and other transactions. It securely sends and receives information between the e-tailing site and credit card network to facilitate speedy processing of e-commerce transactions. Websites that wish to accept credit card payments online or via a mobile device need to deploy a payment gateway. It connects your product sales and the consumer to help you get paid for the transaction.
Customer Success Report

Ranking Methodology

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings. The overall Customer Success ranking is a weighted average based on 3 parts:

**Content Score** is affected by:
1. Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
2. Customer reference rating score
3. Year-over-year change in amount of customer references on FeaturedCustomers platform
4. Total # of profile views on FeaturedCustomers platform
5. Total # of customer reference views on FeaturedCustomers platform

**Market Presence Score** is affected by:
1. Social media followers including LinkedIn, Twitter, & Facebook
2. Vendor momentum based on web traffic and search trends
3. Organic SEO key term rankings
4. Company presence including # of press mentions

**Company Score** is affected by:
1. Total # of employees (based on social media and public resources)
2. Year-over-year change in # of employees over past 12 months
3. Glassdoor ranking
4. Venture capital raised

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**Customer Success Report Award Levels**

**Market Leader**
Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.

**Top Performer**
Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.

**Rising Star**
Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.
2020 Customer Success Awards
Check out this list of the highest rated Payment Gateway Software software based on the FeaturedCustomers Customer Success Report.

**Market Leaders**
- 2Checkout
- ACI Universal Payments
- Adyen
- Amazon Pay
- BlueSnap
- Braintree (A PayPal Company)
- Ingenico ePayments
- Payoneer
- PayPal
- Square
- Stripe
- Worldpay (from FIS)

**Top Performers**
- AccessPay
- Authorize.Net (A Visa Solution)
- BluePay
- Currencycloud
- Dwolla
- Elavon
- eWAY
- Moneris
- PaySimple
- Verifone

**Rising Stars**
- Corporate Spending
- Diamond Mind
- FattMerchant
- eCommerce
- Money Mover
OVERALL BEST
OF PAYMENT GATEWAY SOFTWARE

BEST IN CATEGORY

stripe
ABOUT STRIPE

Stripe is the best way to accept payments online and in mobile apps. They handle billions of dollars every year for forward-thinking businesses around the world. They are the world's largest developer-oriented commerce company, helping small and large companies accept web and mobile payments. Stripe currently powers businesses in 25 countries. They work from around the world in nine global offices and many more Stripes work remotely from anywhere. They help businesses accept payments from anyone, anywhere, and build new kinds of companies like Lyft or Kickstarter.

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Customer references from happy Stripe users

“Stripe allows us to enable health and wellness professionals to start accepting credit cards within minutes instead of days. Without Stripe, we would likely have to create a dedicated team just to handle credit card payments.”
Ralph Zimmermann
Co-founder and Chief Technology Officer, SimplePractice

“Connect allows us to achieve compliance with minimal effort, spend practically no time on payments-related customer support and keep the user experience on our platform. And, it’s reassuring to know that when we’re expanding to a new country, Stripe will be ready for us.”
Johannes Koeppel
CEO and Co-Founder, WeTravel

“Stripe Connect allows DocuSign users to sign and pay instantly on any device. As a result, our customers spend less time collecting payments and more time growing their business. Connect enables DocuSign to provide a superior customer experience in the eSignature space.”
Woody Levin
Vice President of Growth, DocuSign

“We were wasting countless hours manually tracking our payouts to sellers with ACH. When we switched to Connect Payouts, we were able to automate our payout process while rapidly scaling our business. It’s saved us a ton of engineering work and tracking has been significantly easier.”
Jenny Gonsalves
Vice President of Engineering, Lyra
ABOUT 2CHECKOUT

2Checkout (formerly Avangate), a Francisco Partners portfolio company, is the digital commerce & payments provider that helps companies sell their products and services via multiple channels, acquire customers across multiple touch points, increase customer and revenue retention, leverage smarter payment options and subscription billing models, and maximize sales conversion rates. Avangate acquired 2Checkout in March 2017. More information about 2Checkout’s Avangate platform and related services can be found on www.avangate.com. More information on 2Checkout can be found on www.2checkout.com.

“2Checkout is the easiest to use payment gateway solution. Its payment API made it possible for us to customize the customer experience during the checkout process. It also helped us in accepting payments in multiple currencies. We love using 2Checkout as our primary payment gateway service provider.”

Narendra Kumar
Chief Executive Officer, OMG Creations

“When we have started our online business, we were struggling to receive payments worldwide. After integrating with 2Checkout, our sales boosted up to 90%. The best feature of using 2Checkout as our trusted payment processor is that our customers can pay in their local currency with multiple payment options. The backend interface provides detailed…

Zahid Iqbal
Chief Executive Officer, MZ Creative Studio

“We switched to 2Checkout’s all-in-one monetization platform and saw immediate benefits in several areas, from order management to fraud prevention and consolidated reporting. We are now able to offer our customers a better experience and have seen enhancement of our internal efficiencies and an improvement to the bottom line.”

Avinash Tiwari
Co-Founder, pCloudy

“With 2Checkout we feel safe that payments are handled by professionals. They have the relevant competence and experience, being on top of the game in a way we could never be. They follow global trends in technology, payment methods, legal and tax issues, as well as checkout flow optimization. 2Checkout is working proactively to help us…”

Placidus Schelbert
Managing Director, Bitwig
ABOUT ACI WORLDWIDE

ACI Worldwide, the Universal Payments (UP) company, powers electronic payments for more than 5,100 organizations around the world. More than 1,000 of the largest financial institutions and intermediaries, as well as thousands of global merchants, rely on ACI to execute $14 trillion each day in payments and securities. In addition, a myriad of organizations utilize their electronic bill presentment and payment services. Through their comprehensive suite of software solutions delivered on customers’ premises or through ACI’s private cloud, they provide real-time, immediate payments capabilities and enable the industry’s most complete omni-channel payments experience.

“As a finance company, payments are our lifeblood. ACI’s electronic bill payment technology gives us a competitive advantage by providing our customers the easiest and most flexible ways to make their loan payments, resulting in both operational efficiencies and significant cost savings for SAFCo and our customers.”

Gary Stein
Chief Financial Officer, SAFCo

“ACI fulfilled the critical aspects of the evaluation process and at the implementation’s end, we started working with a reliable, safe and scalable charge processing system that has allowed us to accept any banking cards, Visa, MasterCard or AMEX at every point of sale: Línea Cinemex, cinemex.com, Taquilla Platinum and soon at the traditional ticket office.”

Andrei Savtchenko
Information Technology Sub-Director, Cinemex

“Our solution with ACI provides our members the ability to use their own debit card, with their own security features, to make a loan payment without going through any other hurdles.”

Eric Jenkins
Chief Deposit Services Officer, Georgia United Credit Union

“We selected ACI because of its proven real-time solution, which reliably and extensibly manages increased transaction volumes as adoption grows. ACI’s up immediate payments solution offers the high performance and availability capabilities we seek, while its multi-scheme support ensures we have the flexibility to adjust to market evolution and...”

Erik Kwakkel
Executive Vice President Payment Services, Rabobank
ABOUT ADYEN

Adyen is the technology company reinventing payments for the global economy. The only provider of a modern end-to-end infrastructure connecting directly to Visa, Mastercard, and consumers’ globally preferred payment methods, Adyen delivers frictionless payments across online, mobile, and in-store.

"One of the things I appreciate most about Adyen is that you can pull a report on almost anything. The fact that we get all data in the same format means that we can be data-driven in our approach and much more agile than if we had separate reporting for different payment methods and markets.”

Didrik Tessier
Conversion Manager, BookBeat

“A big advantage of working with Adyen is having a full payments stack of gateway, risk management, and acquiring in one system.”

Wade Stokes
Head of Operations, Transferwise

”Additionally, Adyen’s ability to add new payments options when we require them helps to futureproof the business. We recently added Apple Pay and it now accounts for about 5% of payments on our US website.”

Ben Hare
Chief Operating Officer, Tinyme

“Adyen’s Revenue Accelerate service and suite of data tools have helped us recover otherwise lost transactions - helping Farfetch provide a superior payment offering to our shoppers.”

Mark Hobbs
Senior Payments Manager, Farfetch
ABOUT AMAZON PAY

Amazon Pay makes it simple for hundreds of millions of customers around the globe to check in and checkout using information already stored in their Amazon account. Amazon Pay offers merchants and customers a trusted and familiar buying experience.

142 Customer references from happy Amazon Pay users

"Mobile is generally a preferred channel for our customers and we are constantly looking to improve our customer experience. Amazon Pay speaks well to mobile users because it reduces the number of form fields but at the same time also has the trust of Amazon behind it. Amazon is a company where consumers’ payment information has been stored...

Kate MacCabe
Director, Product Management, Rothy’s

"Through this integration, Magento merchants can easily incorporate Amazon Pay into their site, reduce friction at checkout and reach Amazon customers who have come to value this trusted, familiar Amazon buying experience.”

Andy Barker
Sr. Director Strategy and Growth Global Payments, Magento

"With Amazon Pay, customers choose their tee time, log in with their Amazon credentials, and click ‘book now.’ That’s it. It’s our fastest payment option from start to finish."

Mike Lowe
Vice President of Product Development & User Experience, GolfNow

“Customers can now use the payment and shipping information stored within their Amazon accounts to shop securely on our site, reducing friction points. The brand recognition combined with the ease of integration make Amazon Pay a clear choice for Overnight Prints.”

Janell Awong
Marketing Director, Overnight Prints
ABOUT BLUESNAP

BlueSnap provides an All-in-one Payment Platform designed to accelerate commerce for B2B and B2C businesses. Their Platform supports online and mobile sales, marketplaces, subscriptions, invoice payments and manual orders through a virtual terminal. With a single-integration to their Platform you can accept any payment with ease. The Platform includes access to 100 payment types, including popular e-wallets, built-in world class fraud prevention to protect your sales and detailed analytics to help you grow your business. And with integrations to over 100 platforms and shopping carts, you can start processing payments immediately.

“With BlueSnap’s payment module built in, our customers are now able to support a frictionless Sign & Pay process with multiple currencies and the right payment types.”
Dailius Wilson
VP Sales & Growth, GetAccept

“We need to deliver a modern, customer friendly payment experience supporting all card types, and eWallets like Apple Pay and AliPay. BlueSnap does this for us in just a single integration.”
Andrew Kamphuis
Founder & CTO, Commerce7

“We were looking for a payment gateway that had a good reputation, allowed us to accept ACH payments, could automate recurring billing, and made it easy to apply discounts. We narrowed it down to a list of 54 options; BlueSnap was the best choice of them all.”
Karen Canterero
Director of Corporate Strategy, White Shark Media
ABOUT BRAINTREE

Braintree provides the global commerce tools people need to build businesses, accept payments, and enable commerce for the users. It’s the simplest way to get paid for your great ideas -- across any device, and through almost any payment method. Merchants in more than 40 countries worldwide can accept, split, and enable payments in more than 130 currencies using Braintree. And they are here for you -- with stellar support, innovative concepts, and simple processes -- from your first dollar up past your billionth.

“"We're doing something pretty unique with Braintree. Under this architecture, neither the consumer, the merchant, nor LevelUp ever touches the credit card data during a transaction. This is a fast, secure, elegant mobile payment architecture."”
Seth Priebatsch
CEO, LevelUp

“"We decided to partner with Braintree because of their demonstrated leadership in the area of providing PCI compliant credit card storage solutions. With Braintree as a partner, we’re providing our restaurant customers with state-of-the-art security."”
Elizabeth Casey
Senior Director of Product Management, OpenTable

“"The mobile-first approach of Braintree has allowed us to really deliver on our vision to create an innovative insurance service in Germany -- the Braintree payment platform complements our mobile user experience brilliantly."”
Jan Schmidt
Chief Technology Officer, Haftpflicht Helden

“"Braintree’s vault and payment forwarding API allows us to create our Direct Booking facility on Skyscanner. The Direct Booking provides a great experience for our users, without the friction of leaving our site or apps."”
Jon Hoar
Head of Product, Direct Booking, Skyscanner
ABOUT INGENICO ePAYMENTS

Ingenico ePayments is the online and mobile commerce division of Ingenico Group. They connect merchants and consumers all over the world, enabling businesses everywhere to go further beyond today’s boundaries, creating the future of global commerce. They are the trusted partner of over 65,000 small and large merchants who rely on us to make payments easy and secure for their customers. With advanced data analytics, fraud management solutions and cross-border commerce expertise, they help merchants optimize their business and grow into new markets around the world.

“When selling online internationally, it is important to consider the different payment preferences per country. Ingenico helps us understand the landscape, and their portfolio of payment methods helps us expand into any new market we want.”

Bertrand Lepage
Head of eCommerce and Digital Innovation, agnès b.

“Our partnership with GlobalCollect certainly allows us to continue to empower retailers’ dreams and visions for growth in a unique way. GlobalCollect’s flexibility to work with a wide range of currencies and payment methods makes it easy for retailers to focus on the day to day operations of their shop without needing to worry about how to collect and…

Roy Rubin
Chief Executive Officer and Founder, Magento

“The international payment strategy proposed by GlobalCollect not only offers the broadest choice of payment methods to our visitors but also the advantage of a scalable one-stop shop solution. Plus, the WebCollect platform reduces risk thanks to comprehensive fraud screening tools and increases conversion rates thanks to a multitude of currencies and…

Patrick Bingley
Director D2C Sales Europe, Sony Music Entertainment

“Emirates selected GlobalCollect as an additional payment service provider because of the wide range of payment options it provides and the geographical spread of markets it supports. The partnership will enable Emirates’ customers to pay for their purchase in the easiest and most user-friendly way. GlobalCollect simplifies the process of settlement of…

Richard Vaughan
Divisional Senior Vice President, Commercial Operations Worldwide, Emirates
ABOUT PAYPAL
PayPal gives people better ways to manage and move their money, offering them choice and flexibility in how they are able to send money, pay or get paid. PayPal operates an open, secure and technology agnostic payments platform that businesses use to securely transact with their customers online, in stores and increasingly on mobile devices.

"PayPal Invoicing transformed our experience with smaller clients. It streamlined both the invoicing and payment process, saving me time while ensuring we get paid in advance of the service we provide. We now collect on 100% of our ShopSavvy ads."
Sarah Morgenstern
Co-Founder, SavvyMom

"PayPal is like clockwork, and international transactions are usually within minutes. It’s a no-brainer for businesses to offer to consumers."
Chris Chapman
Co-Founder & Chief Executive Officer, Snow Sport Deals

"PayPal is easy to use, allows customers to draw from their credit cards and bank accounts, and, perhaps most importantly, engenders trust."
Frank McGovern
President, eBeauty Inc

“Our systems are there to free people to do what they do best: talking to customers and solving their problems. A major advantage of integrating PayPal is that processing of payments and refunds becomes automatic, reducing room for error.”
Tom Felici
Founder and CEO, LambdaTek
Payoneer empowers global commerce by connecting businesses, professionals, countries and currencies with its innovative cross-border payments platform. In today's borderless digital world, Payoneer enables millions of businesses and professionals from more than 200 countries to reach new audiences by facilitating seamless, cross-border payments. With Payoneer's fast, flexible, secure and low-cost solutions, businesses and professionals in both developed and emerging markets can now pay and get paid globally as easily as they do locally.

"We wanted to find a solution that would enable us to pay every seller in every country. Payoneer really opened us to nearly every market in the world with their payment flexibility."
Vered Raviv-Schwartz
COO, Fiverr

"Thanks to Payoneer, I can receive funds from clients across the globe quickly and easily, and I can always track the money - no more guessing when the funds will arrive. Without Payoneer I'm positive my company would not have grown the way it has."
Arif Malik
Chief Executive Officer, Design Guru Communications

"Payoneer offers the highest forex rates compared to other payment providers, maximizing the earning potential of our team. It is also the fastest provider available. Online withdrawals to [my] Philippines bank account usually takes 2-3 business days or more. With Payoneer, we withdraw in the morning and receive our earnings in the evening."
Leif Brian Margallo
CEO & Founder, Virtual Workforce Professionals

"I can honestly say that Payoneer has changed my life! My biggest problem has been solved, and I can now withdraw money that I received online through the US Payment Service, without having to incur any expenses, like depositing money to open such an account."
Eduardo Grude
Co-Founder, GrudeWeb, LLC
Square, Inc. (NYSE:SQ) creates tools that help sellers start, run, and grow their businesses. Square enables sellers to accept card payments and also provides reporting and analytics, next-day settlement, and chargeback protection. Square’s point of sale software and other business services help sellers manage inventory, locations, and employees; access financing; engage customers; and grow sales. Square Cash is an easy way for businesses and individuals to send and receive money, and Caviar is a food ordering service for popular restaurants.

“I love the convenience of Square Invoices. It’s easier for my customers and collecting remote payments gives us more flexibility.”

Justin Bonnett
Eco Auto Clean

“With Square, customers swipe their credit card, and I get paid by direct deposit the next business day. I’m a truly mobile business.”

Ben
GreenKeys Locksmith

“The Square Reader SDK allows an engineer who has zero domain knowledge in payments to build a secure, compliant solution that has hardware talking to apps. It lets developers do what they’re good at while Square can do what it’s good at.”

Adam Mack
Lead System Architect, Fuzz

“We don’t want to spend time thinking about credit card processing and security when we’re doing an event or have a huge line. I love Square, it works every time very quickly, and it’s safe for us and our customers.”

Melissa Lamantia
Flamin Dogs
ABOUT WORLDPAY

We are now FIS. FIS is at the heart of the commerce and financial transactions that power the world’s economy. We are passionate about helping businesses and communities thrive by advancing the way the world pays, banks and invests, serving more than 20,000 clients and more than one million merchant locations in over 130 countries.

“Worldpay helps us provide a very specific solution for each country, enabling consumers to use their preferred online payment method.”

Liron Raz
Director of Finance & Business Development, Wix

“By implementing Tokenization, our scope on PCI audits is cut in half because we don’t have to store credit card numbers in our system, which ultimately reduces staff time, the auditors’ time, and our overall costs. I love Tokenization – it makes my payments role easier and helps us mitigate the future risk of data breaches.”

Joan Radtke
Senior Director of Credit, EVINE Live

“We assure our members that their credit card data will be highly secure, and we accomplish that through Worldpay’s Tokenization capabilities. Plus, this has helped with our PCI compliance, since we don’t keep any credit card data of any of our members. This just makes our lives a whole lot easier.”

John Hamilton
Vice President, Information and Technology, AOPA

“For a provider who has taken care of us in terms of processing, price, monitoring, reporting—all of the things you need to run your business—Worldpay has done a very good job for us.”

Jim Farrar
Assistant Manager, Point of Sale and Sales Systems, Discount Tire

Customer references from happy Worldpay users

VIEW ALL REFERENCES
ABOUT ACCESSPAY

AccessPay is a specialist in cloud-based payments technology who has championed the evolution of payments and finance since its establishment five years ago. AccessPay is a leading Bacs approved solution supplier and is available now to discuss any payment-related issues your business may have. AccessPay solves this problem by taking away hours of manual processing time, thus making their customers more efficient when making business payments.

“Integration with AccessPay revolutionised the way we process our payments. This partnership with AccessPay enables us to help businesses manage their international payments and currency risk, and allow them to act on market opportunities. It’s something we know there’s a real demand for.”

Daniel Biggs
Partner, Global Reach Partners

“We chose AccessPay for a number of reasons, one of which was their financial value. The other was AccessPay’s ability to adapt to IATA’s systems and fit seamlessly within our existing software and processes.”

Javier Orejas Saldaña
Head of Banking Services EMEA & the America’s, International Air Transport Association (IATA)

“We mainly use AccessPay for sending Bacs Direct Credit & Direct Debit payments and for processing international payments. It is undoubtedly necessary for us to involve a third-party software provider because of the volume of payments that StenaLine deals with on a monthly basis.”

Csilla Nemeth
StenaLine

“AccessPay has adapted to Carl Zeiss’ financial strategy in a very simple way. It has enabled us to start taking Direct Debit payments, which we previously didn’t do. AccessPay is very user-friendly, especially when setting up AUDDIS files and collection files.”

Minhaz Miah
Carl Zeiss
ABOUT AUTHORIZE.NET

The Authorize.Net Payment Gateway is available 24/7 for processing transactions. Authorize.Net Affiliate Program provides a convenient and simple way for any business, developer, or individual to receive monthly commissions for referring their clients to Authorize.Net. They also offer a number of value-adding services to assist merchants in managing their businesses and protecting themselves from fraud. Additionally, the free, Authorize.Net Verified Merchant Seal can be added to a merchant’s website to help build consumer confidence.

"Since Aunt Laurie’s business is driven online and offline, our website uses Authorize.Net as our payment solution. I frequently also use the virtual terminal for offline orders as well as the reporting features. I am currently in process of QuickBooks synchronization. The customer support at Authorize.Net is awesome. They’re very knowledgeable, and I like the live chat feature. It is extremely rewarding to work and support individuals with disabilities, and Authorize.Net…"

Aunt Laurie’s

"Authorize.Net helps us accept credit cards from everywhere…in the shop, online and even at bike races and events with the mobile app and card reader. The service is an integral part of our business."

Mike Engberson
Utah Mountain Biking

"We switched to Authorize.Net for their Advanced Fraud Detection Suite that comes as an additional service included with the monthly payment gateway."

Jereco Price
Marketing Manager, Merchant Automotive

"Authorize.Net makes it a snap to create custom, detailed invoices that can be emailed for easy online payment."

Ngina Shulman
Owner, Lotus Media
ABOUT BLUEPAY

BluePay is a single source provider for all of their merchants’ payment processing needs. BluePay partners with local and global merchants to make accepting credit cards, electronic checks, and other payment options simple and fast. They provide the highest level of data security in the industry, ensuring that their merchants never have to worry about compromised card information.

"Traxia develops web-based CRM software for the consignment industry. With BluePay's help, we're able to offer exceptional service to our customers. Their payment processing solution integrates seamlessly with our software, thanks to their simple, straightforward API. We couldn't be happier to have a payment processing partner that fits so perfectly…"

Joe Gaboury
President, Traxia

"I have used many Merchant Processors in the past. In addition to offering the lowest fees I have ever had, BluePay has been proactive with my service including setting up gift cards, upgrading my American Express service for next day funding, and helping me migrating to mobile eCommerce. BluePay is truly a superior merchant processor."

Seth Shipley
Owner, Shipley’s Fine Jewelry

"BluePay worked hard to integrate our Point of Sale system seamlessly into their credit card processing platform. They were highly attentive to our needs, from project start to finish. We also appreciate the competitive pricing and timely availability of funds. We highly recommend their services."

Stuart Dorriss
Owner, Fairgrounds International Wines

"BluePay has reduced my credit card processing fees significantly while at the same time greatly improving service levels and responsiveness. I could not ask for a better business partner."

Tom Lally
Owner, Alexandria Pastry Shop
ABOUT CURRENCYCLOUD

Currencycloud creates a better tomorrow. And they will do it by re-imagining the way money flows through the digital economy. They started their journey in 2012 with this thought and it’s helped them set their sights on their destination: creating a fairer, freer flow of wealth worldwide, challenging the status quo that has slowed and suppressed economies and entrepreneurship in the past. They pride themselves on being big picture thinkers. That’s not to say that they keep their heads in the cloud. Instead, they mix the strategic with the tactical, the specialized knowledge with the practical insights needed to conceive and build the world’s most trusted Payments Engine.

“Launching our own FinTech company, we always knew we would face challenges. Thanks to Currencycloud, we were able to avoid additional regulatory or technology hurdles, by relying on its ready-established, compliant platform. The Currencycloud team has been there and done it – they get the start-up mentality and made the whole launch process...
Norris Koppel
Founder & CEO, Monese

“Currencycloud’s Payment Engine’s user-friendly and easy-to-understand backend has made launching a new product painless. The reliable service has given us the flexibility to respond to our business’s needs so that we can better serve our customers. As a result, we’ve been able to maximise efficiencies, saving us both time and money.”
Emmanuelle Johaadien
Chief Operating Officer, GAIN Capital Payments Limited

“We have a super fantastic working relationship with the whole Currencycloud team. They are always on call whenever we need them. I’d strongly recommend Currencycloud to any company that needs a one-stop-shop solution for B2B international pay-outs that are low cost, good quality, streamlined and optimised.”
Marta Krupinska
GM & Co-Founder, Azimo

“During the integration Currencycloud were and is easy to work with, and the implementation of their APIs was a painless process. The entrepreneurial spirit of Currencycloud, their focus on the customer and their determination to be the technological frontrunner not only helped us expand the company but also makes us extremely excited for the...
Sebastian Sommer Akselsen
Business Development Manager, Lunar Way
ABOUT DWOLL A

Your business needs to send and receive payments. The ACH Network moves trillions of dollars a year. The problem? Most businesses don’t have direct access to the Network. That’s where Dwolla comes in. Whether you need to pay, collect or facilitate payments, integrate with our seamless API and use Dwolla to facilitate your payment requests through the ACH Network.

“It was easy to integrate our API with the Dwolla API. The documentation was straightforward and super easy to test. The user experience with the integration components was a big deal for me. It was easy to navigate and I could find what I needed.”

Matt Seifert
Full Stack Developer, Embrace Pet Insurance

“If you want an all-in-one shop that can service the bank authentication and initiate ACH transfers, in lieu of going after these disparate parts—Dwolla is your solution.”

Jeff Pomeroy
VP of Product, Bento for Business

“We found Dwolla to have one of the best ACH-optimized APIs on the market. When it comes to dealing with the traditional complexities of building on top of the U.S. banking system, Dwolla’s API wraps the power of ACH into a flexible and straightforward integration. Newly released functionality, such as Same Day ACH, has been quick and easy…

Alexi Nazem
CEO and Co-founder, Nomad Health

“We have looked high and low for a provider capable of seamlessly and securely facilitating our ACH transactions, and we couldn’t be happier to be partnered with Dwolla. Their API allows us the flexibility that we need to deeply integrate ACH transactions into our platform without disrupting our user experience. From customer identity verification to bank…

Dave Riess
Chief Technology Officer, Wunder
Elavon is a leading global payments provider and subsidiary of U.S. Bancorp (NYSE:USB). From payment processing to loyalty programs, fraud management to mobile innovations, security solutions to data driven insights, together they can unlock a world of opportunities. At Elavon, they know that you didn’t begin your business for the paperwork, payment processing, or PCI compliance. Their approach is to make payment processing the simplest part of your day. That’s good news for your business, whether it’s large or small, local or international. Because they are dedicated to building a partnership to build your business, each of their innovative solutions and services are created and optimized to help you focus your energies on creating customer relationships.

"There is always something that can go wrong, and if it does, it’s nice to know there’s a company like Elavon there to support you."

Jordan Segal
Owner, The Nest Cafe

"With Elavon, we’ve been able to definitely grow in the right direction and it’s been good to have them as business partners. It’s definitely one of the name brand processing companies - you just have that security knowing that their tech services and support and everything is behind that."

Derek Smith
General Manager, Experience Powersports

"Before Elavon, I was nervous about getting hacked. With NCR and Elavon, my credit cards are protected."

John Lamb
Owner, Bagel Boys

"The most important part of our business is getting paid by our customers, and Elavon provides us the technology and solutions to make the customer payment experience as efficient as possible."

Jack Hawkins
Treasury Director, Gypsum Management and Supply (GMS)
ABOUT MONERIS

Moneris offers credit, debit, wireless and online payment services for merchants in virtually every industry segment and processes more than 3 billion transactions annually. Moneris offers electronic loyalty and stored value gift card programs.

“Keeping up with technology has been extremely beneficial for us, and Moneris has been able to support that.”
Jason Poynton
Co-Owner, The Sweet Escape

“We have had a very good experience with Moneris. We had some doubts prior to having seen the features of Merchant Direct, but felt completely reassured once we had a complete overview. Credit card transactions are overtaking cash and cheques, and we want to ensure the information captured at the point-of-sale is correct. Verifying the debit and credit...
Vince Cerisano
Accountant, Crystal Glass Canada Ltd.

“Before we had Merchant Direct, we had difficulty tracking what deposits were made on what day based on the order of the transactions. Merchant Direct reporting lets us see online when the transactions occurred and at what time. This means we can now accurately attribute the right revenue to the right day when we are reconciling it with our daily bank...
Arnold Van Winden
Part Owner and Controller, Whistle Bear Golf Course

“Moneris keeps us up-to-date on developments in the payment processing space related to equipment evolution, trends, security, and card network changes.”
Dave Simsons
VP Share Services and IT, McDonald’s Canada
ABOUT PAYSIMPLE

PaySimple is the leading payments management solution for service-based businesses, powering the cashflow of over 20,000 companies nationwide. PaySimple builds long-term partnerships with companies to drive growth, providing flexible payment and billing solutions and personalized customer service to suit their distinct business needs. With a robust API, PaySimple is a trusted technology partner for payment integrations, natively handling cashflow within SaaS products and mobile applications. The vendor offers a free 14-day trial and no credit card or commitment is required.

"AcceptPay saves me a lot of time. I now spend 40% less time on billing. It also allows me to accept credit cards, which saves me from running to the bank since payments are deposited right into my bank account."

Sherry Tolbert
Principal, Tolbert CPA

"Very easy to set up. Recurring invoices are very simple. Once you set them up, you’re done. If you have a change, it’s simple to add charges and is also easy to put something on hold. One of the best decisions I’ve ever made for collecting money."

Debra Roberts
Owner, Small Business Accounting, Inc.

"It’s perfect. It’s exactly what we needed. You can use the subscription status, which for us is the equivalent to a payment plan. It’s ‘no instructions needed.’ The options they have to purchase are right there. We can collect the information we need on the child, teacher, age, and birthdate and have it all together with the payment information."

Megan Meconi
Owner, Cincinnati Spanish School and Academy

"The set up and application process was easy. The fee schedules were clear and there were no hidden costs or fees. My students like the flexibility and email notifications."

Louis Charron
Close Combat and Fitness
ABOUT VERIFONE

Verifone is transforming everyday transactions into opportunities for connected commerce. They’re connecting payment devices to the cloud—merging the online and in-store shopping experience and creating the next generation of digital engagement between merchants and consumers. They are built on a 35-year history of uncompromised security with approximately 30 million devices and terminals deployed worldwide. Their people are trusted experts that work with their clients and partners, helping to solve their most complex payments challenges. They have clients and partners in more than 150 countries, including the world’s best-known retail brands, financial institutions and payment providers.

Customer references from happy Verifone users

"SPAR has dramatically reduced the overall scope and cost of maintaining PCI DSS compliance."

SPAR UK

"With Verifone we have streamlined the end-to-end supply chain for services & goods inflight."

Trevor Stevens
Chief Information Officer, Tourvest

"For quick, easy & simple mobile payments, Verifone’s platform enables the Flypay app."

Flypay

"Now, owners of Volkswagen Visa card can benefit by paying their bill via contactless technology."

Volkswagen Bank
ABOUT WEPAY

WePay is the payments partner to the platform economy. At a time when commerce increasingly flows through online platforms, WePay partners closely with platforms to provide fully integrated payments and risk services so they can deliver the end-to-end user experiences they want without taking on the overhead they don't want. WePay processes billions annually for platforms including GoFundMe, Meetup, Care.com, FreshBooks, and Constant Contact. The company was named to the Inc. 500 list in 2015 as the 62nd fastest-growing private company in the US.

"Since integrating with WePay, it significantly streamlined our free plan letting a new customer literally activate an account and start processing immediately. We see a significant amount of revenue from these free trial clients, and what’s great is it’s a self-service acquisition channel. Without the seamless onboarding through WePay, we’d have no..."  
Todd Crutchfield  
COO, Classy

"We love how we’re able to offer personalized, real-time support to our customers on their payments related questions, instead of having to always redirect them to an outside payment processing company.”  
Muthu Kumar  
President, Eventzilla

"Infusionsoft Payments is a big step forward for Infusionsoft. For the first time we’re able to offer payments that are tightly integrated into everything we do.”  
Clate Mask  
CEO, Keap

"We’ve found that when our customers are heavily engaged with our products, they have more success, and they remain customers for longer. Having integrated payment processing methods like WePay helps customers stay engaged, and is a win-win for our customers and Constant Contact alike.”  
Kate Maslowski  
Senior Partner Manager, Constant Contact
ABOUT EWAY

eWAY is a leading global payment gateway, allowing businesses to accept secure credit card payments 24/7 from customers around the world. eWAY’s goal is to make eCommerce as easy as possible for merchants and their customers.

“With eWAY, customers feel confident that they can make purchases and their data will be kept secure by a respected company. I like the settlement reports, I like MYeWAY, I like being able to search for transactions and find them easily.”

Irene O’Duffy
Director, Bodywise

“Knowing that our payments are made safely and securely is very important as is the ability to reconcile all the payments made each day. eWAY’s real-time transaction processing and recording really makes things easy.”

Chris Nanni
Accounts Receivable, Hawthorn Football Club

“One unexpected benefit is that eWAY continues to innovate and provide the ability to further integrate with other systems. The only comment I have is that eWAY continues to be the easiest part of our credit card processing workflow and the service is second to none!”

Dave Newgass
Wise Global Training

“eWAY offers reliability, good reporting, and easy refunds. eWAY has made it so much easier for the customer, and for us. The reporting is wonderful. It used to take us days to deal with refunds - now it’s all done in the same day. It’s magic.”

Robert McKimmie
CFO, RSPCA WA
RISING STARS
ABOUT CORPORATE SPENDING INNOVATIONS (CSI)

Since 1989, Corporate Spending Innovations (CSI) has provided innovative payment solutions with the highest level of customer service to world leading brands. The company's highly secure payment products increases compliance, reduces fraud, and simplifies reconciliations. CSI has earned multiple awards, including the 2015 CODiE Award for the software industry's best financial management system. With one payment file upload to CSI Paysystems, customers can automate 100% of their B2B payables and disburse global payments through virtual credit card, private network, ACH, check, or FX with cross-border payments settled in local currency.

"Overall, the globalVCard program has helped us manage our growth, given us a competitive edge and has made our finance staff happier and more efficient in their job."

Mike Ulrich
Chief Financial Officer, Geomedia

"No cost and the ability to earn cash rebates on payments? It sounded too good to be true. But it's so easy, completely seamless and CSI did all the work. It's a no-brainer."

Mick Nissen
Controller, Sharon Heights Golf & Country Club

"Payments we received from CSI Paysystems were the easiest and most secure. We liked it so much that we started using it ourselves for our own payables too. Not only is it more efficient, and our auditors say it's more secure without paper checks floating around, but we also get money back - that's new revenue for our business. It's a no brainer. I only..."

Jeff
Chief Financial Officer, Fortessa Dinnerware Solutions

"With globalVCard, there are no checks to reconcile and the risk of fraud is eliminated. It saves a tremendous amount of time."

Leslie King
Controller, Lexington Country Club
ABOUT DIAMOND MIND

Diamond Mind is the leading provider of digital payment solutions to independent K-12 schools, helping them optimize payment acceptance throughout the entire campus. Their solutions help schools realize reduced cost, minimized risk and an improved payment experience for parents and the business office. They create cloud-based software solutions across the entire campus for online giving, tuition, admissions, bookstores, summer programs and purchase cards.

“"The system was easy to set up, and tailoring payment options to our needs was simple as well. In no time, we had much more control and flexibility over our payment process and management.”

Stéphanie Reyna
Finance Assistant and Financial Aid Coordinator, French-American School of New York

“We have been happy with the services of Diamond Mind for our online credit card payments. We have a variety of options for paying by credit card and they work well. Whenever we need assistance in setting up new forms or changing credit card options, we receive prompt accurate attention. Occasionally we have had to make last minute requests and..."

Chuck Gott
Village Christian School

“"Diamond Mind has become a valued partner with our school offering a full range of cost effective solutions to meet our needs. From purchasing cards to merchant processing, Diamond Mind has helped us to streamline functions in the Business Office, Development Office, and campus wide.”

Paul Mayhew
River Oaks Baptist School

“What makes CampusPay so easy is that it has an intuitive interface that allows me to easily edit online forms in real time, without requiring any coding knowledge. If I find that a particular message resonates with a specific audience, or if I want to just run an alumni campaign, I can customize a page for that constituency and be up and running in minutes.”

George Hayes
Director of Development, Mount Saint Dominic Academy
Fattmerchant is revolutionizing the payment technology industry by offering a credit card processing model that focuses on powerful payment technology, real human customer support, and simple merchant services. Fattmerchant exists to level the playing field for small business to be able to accept credit cards and achieve greater success. Fattmerchant is the leading provider of payment technology solutions for businesses across the United States. Their innovative technology supports retail and restaurant locations with physical terminal and POS integrations, online businesses with shopping cart capabilities, professional services businesses with a robust online invoice and billing solution, and on-the-go businesses with a mobile application. Beyond that, Fattmerchant’s open API allows businesses to create custom payment experiences with all of the benefits of processing with Fattmerchant.

“I can just set someone up for their first payment and can make a payment schedule right there, and I don’t really have to mess with it. It’s one thing I don’t have to think about.”
Jesse Walker
Head Coach, Training for Warriors

“Fattmerchant and their credit card processing services has been a breath of fresh air for us. The approval process and set-up was quick and comprehensive. I saved money and time, and it is a great solution for any business who accepts credit cards.”
Beat Creative Marketing

“Because my clients have monthly recurring amounts, I can easily plug them into the Fattmerchant platform, set them up to automatically run the payments and send out receipts, and then I can automatically integrate those payments back into Quickbooks Online and reconcile my reports easily each month. That has been really amazing for my business.”
Alexis Daly
VP of Operations, 317 Virtual Services

“One of the biggest benefits of Fattmerchant is the ease of use that I have in running two separate law firms. I can just click over and switch between my two merchant accounts on one platform, which makes everything so much easier.”
Jordan Ostroff
Managing Partner, Jordan Law
ABOUT MONEY MOVER

Money Mover is the new, secure and low-cost way for individuals and businesses to make global payments in a range of currencies. Money Mover allows people and organizations to buy or sell currencies and then send the payment in a few simple steps. They’re helping their users save money on each transaction and provide a transparent, seamless experience throughout the entire process. Their service is provided in a safe and regulated environment that protects personal information and ensures secure payment.

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Customer references from happy Money Mover users

“"We will definitely be continuing to use Money Mover to pay our suppliers as well as increasing our usage to the movement of funds within our bank from one currency to another, making further savings to the company. For a small business these savings could cover the cost of one person in the finance team for a whole year.”

Rory Kindlon
CFO, Intelligent Optimisations

“I reduced my fees by 60% by using Money Mover compared with what we would have paid at our bank – and that saving goes straight to our bottom line. Other payments services draw clients in with the promise of the best rates but fail to deliver once you’ve registered. Money Mover’s rates are always transparent and consistent, and don’t get worse over…

Adrian Watson
CFO, Geospatial Insight

“We chose Money Mover to make our international payments as you get more money for your money and get the job done easily and simply. We now look forward to continuing our journey with Money Mover as The Big Journey Company increases the number of breath-taking tours it launches into the travel industry.”

Sohrab Jahromi
Founder, The Big Journey Company

“Given that the majority of our revenue comes in as USD, it’s vital we don’t lose out with poor exchange rates before we start covering business costs. The transparency of the Money Mover platform allows us to be sure we aren’t paying any hidden fees or getting widened out with an ever increasing exchange rate spread.”

Healthcare Co.
ABOUT K-ECOMMERCE

k-eCommerce delivers an innovative, cloud-based eCommerce solution that simplifies and accelerates your ability to sell online. Fully integrated with the Microsoft Dynamics suite and SAP Business One, their solution offers a complete omnichannel platform for B2B and B2C.

"We love k-eCommerce products and the great service that we receive; if they don’t have the answer, they will get it for you.”
Shannon Weston
Vice President, Sunrise National Distributors

"After conducting an extensive search and vetting process for e-commerce, United Fire selected k-eCommerce for its B2B web store. k-eCommerce was able to provide an e-commerce solution that addressed our unique requirements including a short delivery timeline, design implementation, and the ability to provide a full-featured solution with...
Daniel Matlick
President and Chief Executive Officer, United Fire Equipment Company

"k-eCommerce not only keeps up with best practices and current trends but provides subject matter expertise in the eCommerce area. We were able to discuss eCommerce best practices with our project team, and come up with new ways to do business using the k-eCommerce solution's flexible functionality, creating a web store that is perfectly...
Michelle Fuoco
Director of Finance and General Manager, Topricin

"The k-eCommerce platform has helped us bring together thousands of SKUs across multiple product categories into one place where our customers will be able to search and find them easily.”
Lee Dehmer
IT Manager, Dietzgen Corporation

Customer references from happy k-eCommerce users

VIEW ALL REFERENCES