

# **Enterprise Salesforce Consulting Category**



## Enterprise Salesforce Consulting Category

Salesforce is one of the best CRM solutions on the market and to maximize its potential, enterprises should hire a reputed consulting company to get guidance and support. The consulting partner can help to create a collaborative work environment that boosts agility. Eventually, the client organization would be able to improve its engagement levels with its existing and potential customers.

Salesforce consulting companies can offer the following advantages: You can properly analyze any solution by pinpointing new cloud apps or technologies. Users can produce smart design strategies to improve their brand's communication with their customers. Your firm can smoothly transition from conventional to cloud-driven services without any interruptions.



# Customer Success Report Ranking Methodology

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

The overall Customer Success ranking is a weighted average based on 3 parts:

## CONTENT SCORE

- ▣ Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- ▣ Customer reference rating score
- ▣ Year-over-year change in amount of customer references on FeaturedCustomers platform
- ▣ Total # of profile views on FeaturedCustomers platform
- ▣ Total # of customer reference views on FeaturedCustomers platform

## MARKET PRESENCE SCORE

- ▣ Social media followers including LinkedIn, Twitter, & Facebook
- ▣ Vendor momentum based on web traffic and search trends
- ▣ Organic SEO key term rankings
- ▣ Company presence including # of press mentions

## COMPANY SCORE

- ▣ Total # of employees (based on social media and public resources)
- ▣ Year-over-year change in # of employees over past 12 months
- ▣ Glassdoor ranking
- ▣ Venture capital raised

## Award Levels



### MARKET LEADER

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



### TOP PERFORMER

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.



### RISING STAR

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.



## 2021 Customer Success Awards

Check out this list of the highest rated Enterprise Salesforce Consulting software based on the FeaturedCustomers Customer Success Report.



### MARKET LEADERS



### TOP PERFORMERS



### RISING STARS



\* Companies listed in alphabetical order





#### ABOUT ALGOWORKS



Algoworks is a global outsourced IT Services company and the business is to make the offshore strategy work for ISVs and software enabled companies. Keeping pace with the rapidly increasing IT outsourcing, the various services that Algoworks provide include Software Product Engineering, Business Intelligence, Bespoke application development, Software Testing services, Smartphone Development Services and specialized consulting services around products like Alfresco, Liferay, Sharepoint, Salesforce, Microsoft Dynamics CRM, sugarCRM and many more.

71

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“We've been working with a dedicated team at Algoworks for over a year on ongoing Salesforce development projects, and I couldn't be more satisfied. Our business would not have gotten to where it is today without their help. They are smart, dedicated, proactive, and great people to work with.”



BRIAN OCONNELL  
SALESFORCE ANALYST, SALESFORCE TRAINING & CONSULTING LTD.

“As a consultant, it seems I eventually get to recommending Algoworks to every customer I work with! They are at the top of my short list of favourite vendors. To top it off their customer service is first-rate & their technology/consulting team strong. I strongly recommend them for anything Salesforce.”



PRIYANKA JHAMNANI  
VICE PRESIDENT OF CLIENT SERVICES, MOFLUID

“Algoworks has been helping us with various implementations and enhancements and has been our true partner along the way. They are consistently there when we need them and go above and beyond to get the job done. They are a pleasure to work with and we will be a continued client for years to come.”



LORI TERRIZZI  
CEO & FOUNDER, GOALOOOP

“I think once you partner with Algoworks, you have a permanent partnership that will create results beyond your wildest dreams. They actually care about the results of the project that they're spearheading.”



MIKE MARANO  
CHIEF EXECUTIVE OFFICER, CRESTHILL CAPITAL & MANTIS FUNDING

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#### ABOUT BIRLASOFT

# birlasoft

Birlasoft combines the power of domain, enterprise and digital technologies to reimagine business processes for customers and their ecosystem. Its consultative and design thinking approach makes societies more productive by helping customers run businesses. As part of the multibillion dollar diversified CK Birla Group, Birlasoft with its 10,000 engineers, is committed to continuing their 150 year heritage of building sustainable communities.



# 159

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“Excellent work, proving once again that we partnered with the right SI. Thanks to [Birlasoft] for all your efforts!”



STEVE HALL  
VICE PRESIDENT OF SUPPLY CHAIN, FLEXSTEEL INDUSTRIES

“In Birlasoft, we found a partner that understood our customer-experience-first approach, and how to fulfill our business goals. They brought the right digital consulting, customer engagement, and product development capabilities, and used design thinking and agile development coupled with accelerators to keep the project in line with plans.”



MANOJ PAUL  
PRESIDENT AND FOUNDER, PAUL GLOBAL BENEFITS, INC.

“Birlasoft's complete understanding of our industry and Supply Chain Optimization allowed my team to drive transformational change in how Martin Marietta Materials does business specifically around purchasing and transportation.”



DANA GUZZO  
SENIOR VICE PRESIDENT, CHIEF ACCOUNTING OFFICER & CHIEF INFORMATION OFFICER,  
MARTIN MARIETTA

“Birlasoft's technology expertise and their commitment to their customers has helped Al Mazroui ICAS to enhance our sales cycle process, hence improving our customer satisfaction.”



HABIB A. GHADDAR  
DIVISION MANAGER, AL-MAZROUI ICAS

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#### ABOUT BRILLIO



Brillio is an ideal partner for forward looking companies that have a burning desire to be back in the driver's seat. They are enterprises looking to push past industry standards. They want to bridge the gap between customer expectations and their business using technology. They are companies that are no longer responding to trends but creating trends.

\*\*\* 72

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“When it came to selecting a partner to develop our Invoca for Salesforce app, we were looking for not just Salesforce experts, but business experts who understood the product development lifecycle. We were so pleased with the relationship we developed with Brillio that we have named them our preferred implementation partner. We trust them implicitly to deploy Invoca for Salesforce for our clients.”



SENIOR DIRECTOR, IT  
INVOKA

“Because of Brillio, we now have a flexible Salesforce platform that empowers us to better manage our sales pipeline, lead generation, and reporting needs. They were our true partners as they delivered a solution that helped us use rich data strategically to drive our business.”



INTERMEDIA

“They were a valuable business partner throughout the entire project. They took the time to truly understand our HR business challenges and deployed a creative solution on top of Salesforce Cloud. Because of their deep enterprise application development expertise, they were able to deploy a scalable solution that immediately benefitted our HR team and all 7,500 Biogen employees.”



MURIEL RABU  
ASSOCIATE DIRECTOR, IT, BIOGEN

“Brillio has incredible capabilities in Salesforce implementations, their team is quick in identifying customer pain points and applying their experience in fixing them. They're a partner of choice when it comes to optimizing the solution for our future needs. In our case, it was Salesforce Sales Cloud and Pardot implementation and we are extremely satisfied.”



LYNN SWEENEY  
DIRECTOR-SALES OPERATIONS, YOKOHAMA

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#### ABOUT CAPGEMINI



Capgemini is one of the world's foremost providers of consulting, technology and outsourcing services. The Group reported 2015 global revenues of EUR 11.9 billion. Together with its clients, Capgemini creates and delivers business, technology and digital solutions that fit their needs, enabling them to achieve innovation and competitiveness. A deeply multicultural organization, Capgemini has developed its own way of working, the Collaborative Business Experience™, and draws on Rightshore®, its worldwide delivery model.



# 983

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“Capgemini Consulting worked closely with us to develop a highly differentiated value proposition that has been instrumental in ensuring the strong uptake of our 3G services.”



OMAR OMOUSH  
CHIEF MARKETING OFFICER, UMNIAH

“Capgemini Consulting was critical to this start-up phase because of its ability to adapt to MWCC's needs during a dynamic period. We felt that they could provide us with best-in-class services at every stage and they have exceeded our high expectations.”



MARTY MASSEY  
CHIEF EXECUTIVE OFFICER, MARINE WELL CONTAINMENT COMPANY

“The main contribution of the Capgemini Consulting team was its ability to combine excellent consulting expertise with an unbeatable business sense, extending value of the project beyond just nice design to a real way to improve the business.”



XAVIER ROSSINYOL  
GLOBAL CFO, DUFREY

“There was a very good relationship between Capgemini's consultants and our own resources for the entire implementation process. The all-important transfer of knowledge was made easy thanks to the knowledge and skills of Capgemini's consultants.”



THOMAS ARLID  
PROJECT LEADER, ABB GROUP

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#### ABOUT EPAM SYSTEMS



EPAM builds and rolls out its first global solution in 30 countries and 15 languages for its first major client, Bally of Switzerland, a global fashion and apparel brand. They help customers around the world become competitive – and stay competitive. They combine best-in-class software engineering with digital strategy and experience design, business consulting and technology innovation services. They deliver business and technology transformation from start to finish, leveraging agile methodologies, proven customer collaboration frameworks, engineering excellence tools, hybrid teams and their award-winning proprietary global delivery platform.

150  
Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“EPAM has been a phenomenal partner with vast experience in e-commerce space and breadth of technical expertise -- exactly what we needed to launch the site.”



SAVIO THATTIL  
CIO, SVP, TECHNOLOGY, SEPHORA

“Working with EPAM made this project possible. EPAM reached into their very talented pool of developers, testers, managers and UX experts to staff our project as needed and to fit our budget. What was helpful to me, was their ability to augment our strong technical team with resources that we could not find on our own. I also feel like working with EPAM enabled us to fly the plane and fix the engine at the same time – a difficult feat!”



JESSICA HALLER  
CHIEF STRATEGY OFFICER AND PROJECT SPONSOR, ITEMIZE

“As we continue to scale our direct-sold eLearning products, we are investing in improved customer experiences from content discovery to course delivery and post-purchase care and support. EPAM has become a trusted partner as we push the edge of innovation when it comes to digital commerce services. Their ability to understand the big picture, together with their proven technical competency and delivery track record, made them our choice for this important digital initiative.”



CLAY STOBAUGH  
CMO, WILEY

“In an age where businesses cannot tolerate lengthy, scope-changing technology projects, EPAM quickly established themselves as the standout partner for us to tackle this ambitious initiative. Whilst this project represents a great milestone for our brand, we are just getting started and are already focused on expanding the platform's reach. We look to EPAM to continue this strong partnership with us every step of the way.”



LORENZ GAN  
GLOBAL VICE PRESIDENT, IT, NEW ERA CAP COMPANY

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WILEY



SEPHORA



#### ABOUT EMAKINA



## EMAKINA

Emakina is a leading independent European digital agency with global reach. Its technology and marketing experts in 12 countries work in concert with their clients to grow their business and brand value. Together, they gain the necessary user insights to develop highly effective strategies and creations. These include cutting-edge applications, websites, e-commerce projects, impactful content and campaigns. Emakina designs and executes wonderful, useful, effective, original and memorable user experiences. As the ambassadors for users, the agency places their expectations and requirements at the heart of any digital experience. This user-centric approach guides the design and production of any digital experience worthy of that name. It offers Emakina's customers and their brands a privileged relationship with their new leaders: the consumers of the digital age.

64

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“Emakina really helped us make a big step forward in our digital transformation, boosting our marketing efficiency and social media presence. And we could see the positive effect it had on our sales as well.”



BRAM VANHENGEL  
SALES, MARKETING & PR MANAGER BELUX, MASERATI

“Working with Emakina on this new storytelling microsite for The Luxury Collection has been a great experience. The end result is a beautiful, tablet-style online experience that brings the brand alive online in a very visually appealing way.”



KATIE CARROLL  
ASSOCIATE DIRECTOR, STARWOOD

“It's been an absolute pleasure to work with the highly motivated team of Emakina; they've offered the best combination of design and technology whilst staying within our deadline. Looking forward to our future collaboration!”



ERICA VAN VONDEREN-HAHN  
INTERNATIONAL MARKETING & E-COMMERCE MANAGER, BASIC FIT

“In the name of the entire OUIBUS team, I thank all the Emakina team involved in the project. You all gave us an exemplary commitment. The transition was a real success. It went so well, we are almost considering another name change next year!”



MAXIME MORELLI  
E-COMMERCE MANAGER, OUIBUS

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#### ABOUT OSF DIGITAL



OSF Digital, winner of Salesforce's 2016 Partner Innovation Award in Retail, is a leading global commerce solutions company providing technology, consulting, implementation and Online Shop Management services to emerging brands, premier brands and retailers. Their agile approach allows them to scale global growth more quickly and enable retailers to simplify the customer experience. With over 120 ongoing projects and eight years of worldwide deployments, OSF delivers innovative ecommerce solutions across channels, devices and locales.



# 185

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“OSF has a tremendous background and capabilities when it comes to Salesforce Commerce Cloud and we have unique challenges because of some of our integration requirements and the very new shiny version of SAP that we're on. There were a lot of new challenges, but I think ultimately the team stepped up and both sides got it done.”



JP MCCARVEL  
ECOMMERCE SYSTEMS MANAGER, YETI

“This implementation brought us a visible improvement in the way we track and store our data, OSF developed a foundation for us moving forward with our business initiatives. We've come to know our customers better and the idea of running Burton Europe on Salesforce makes us feel really optimistic about the future.”



VERENA SCHLAGER  
DIGITAL MARKETING COORDINATOR, BURTON

“OSF assisted us with new technology and gave us the ability to deploy many brand sites in an efficient manner, making technology our driver for growth.”



MARTIN AUBUT  
DIRECTOR INTERACTIVE MARKETING AND EBUSINESS STRATEGY, BIOTHERM

“OSF came to the table with a triple-dose of energy, business knowledge and process expertise coupled with technical abilities that complimented our own IT team. OSF was instrumental in helping us achieve our goal, which is to lead an entirely new space intersecting deals, social shopping, data and mobile services.”



NICK WEIR  
COFOUNDER & CEO, BLUE KANGAROO

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L'ORÉAL

YETI

URBAN DECA Y

GIORGIO ARMANI

clarisonic



179

Total Customer References

[VIEW ALL REFERENCES](#)

#### ABOUT PERSISTENT SYSTEMS



Persistent Systems is a trusted Digital Engineering and Enterprise Modernization partner, combining deep technical expertise and industry experience to help their clients anticipate what's next and answer questions before they're asked. Their offerings and proven solutions create unique competitive advantage for their clients by giving them the power to see beyond and rise above.

### Featured Testimonials

“Combining its core expertise in product and software development as well as data aggregation and monetization, Persistent Systems has grown rapidly in this evolutionary market and has emerged as an Innovator. Its strong focus on creating pioneering advancements in specific verticals- healthcare, financial services and industrial systems and investments in developing its IoT capabilities contribute towards its strong positioning in the Internet of Things Services RadarView 2019.”



SWAPNIL BHATNAGAR  
RESEARCH DIRECTOR, AVASANT

“The implementation is a win-win not just for our centralized departments but also for our agencies and of course all Hoosiers. The power and flexibility of the Salesforce platform combined with Persistent's expertise in understanding our business needs allowed the project to be delivered on time and on budget, even with various changes to the project.”



ROBERT PAGLIA  
CHIEF ADMINISTRATIVE OFFICER, INDIANA OFFICE OF TECHNOLOGY

“Our mission is to give energy freedom to people who drive electric vehicles. Our customer is our center. We want to have a 360° view of what our customer feels and wants. Having a solution like Salesforce and ServiceCloud, and working with Persistent, allows us to understand and evolve our customer experience, as it changes.”



SESHAN WEERATUNGA  
CHIEF INFORMATION OFFICER, CXO, TRITIUM

“Persistent has been more than a technology partner, they are also a business partner. Artel has been able to take advantage of the wealth of knowledge Persistent brings to the table. In working with clients globally, they learned far more than we could learn not only about development procedures and tools, but also about the market. We're gaining insights we wouldn't have had otherwise.”



KIRBY PILSCHER  
PRESIDENT, ARTEL

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74

Total Customer References

[VIEW ALL REFERENCES](#)

#### ABOUT SILVERLINE



Silverline creates rewarding experiences for our team, our clients, and the world we live in. As a Salesforce Platinum Partner, we leverage best practices acquired through more than a thousand implementations, with real-world experts in the Financial Services and Healthcare industries. We also offer CalendarAnything, a popular scheduling application on the AppExchange, as well as industry-proven accelerators.

### Featured Testimonials

“Not only have they been great partners, but Silverline has taught me so many things and changed the way we think about Salesforce as part of our success. Until our partnership with Silverline, we only ever invested in Salesforce licenses and back-up services and now the organization understands how well-spent money can truly drive a return on our investments.”



HEATHER SHELTON  
SALESFORCE ADMINISTRATOR, LEGAL & GENERAL AMERICA

“It was important to me that our team co-deliver the project to ensure we could support it long-term. I can't say enough great things about the Silverline team. They helped guide us every step of the way and helped our team feel empowered and ready to take this on.”



JASON GRECO  
CHIEF TECHNOLOGY OFFICER, CAP COM FEDERAL CREDIT UNION

“What Salesforce has done for us is to bring together a holistic and consistent view of our patients. This transparent and single layer of data can be viewed seamlessly by our providers, call center, front desk staff, and most importantly, the patients themselves to ensure the best experience with CareMount.”



NICHOLAS KORCHINSKI  
CHIEF INFORMATION OFFICER, CAREMOUNT MEDICAL

“Amida Care had an urgent need for a solution for our member services team that we could roll out quickly, scale, and ultimately serve as a foundation for our entire organization. Silverline met the challenge of ensuring a successful initial rollout within only ten weeks, which expanded into a continuous collaboration that has enabled our clinical and operations staff to work more effectively and efficiently together in a shared Salesforce environment. To date, we've rolled out a care management system, robust integrations to our custom databases, portals to expose processes/activities, and provided strategic reporting – all focused on serving the needs of our population of New Yorkers with chronic conditions. Salesforce has provided a solid foundation to support the unique Model of Care we employ to serve our members, while enabling us to adhere to the complex compliance and regulatory guidelines that govern our industry. Not only has Silverline provided unparalleled Salesforce implementation services and industry knowledge, but they have demonstrated a firm commitment to support the mission of Amida Care outside of our commercial partnership. I enjoy not only the work we do together, but also the personal relationships we've established throughout this journey.”



TIM JOHNSON  
DIRECTOR OF BUSINESS OPERATIONS, AMIDA CARE

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#### ABOUT SLALOM

# slalom

Slalom is a \$1B company with over 5,000 employees, and they're regularly recognized as a best place to work. They are a purpose-driven consulting firm that helps companies solve business problems and build for the future with solutions spanning business advisory, customer experience, technology, and analytics.



# 295

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“Slalom Consulting has been a wonderful partner. Their skilled consulting expertise helped us better understand two complex issues which has ultimately enabled our organization to make the crucial decisions going forward. It was exactly what we needed.”



KATHIE LOWRY  
CHIEF DEVELOPMENT OFFICER, LARKIN STREET YOUTH SERVICES

“The Slalom team simplified and stabilized Lattice's Salesforce.com platform. Immediate benefits include an improved end user experience and more intelligent data inputs to drive the right business decisions and the ability for Lattice to extend the platform with confidence.”



STEVE STARK  
DIRECTOR OF BUSINESS OPERATIONS, LATTICE SEMICONDUCTOR

“This project has shifted Salesforce.com from being an ancillary business application to a critical, core platform for one of the most strategic areas of our business. It also demonstrated that business value can be delivered quickly and effectively with the right solution and the right partner.”



MICHAEL ESQUIBEL  
BUSINESS SPONSOR AND VP OF IT & OPERATIONS, WESTERN UNION

“Slalom successfully got us up and running with an effective sales CRM and migrated us to Salesforce Service Cloud to enhance our single customer view.”



NICLAS WINBLAD  
HEAD OF OPERATIONS, RESPONSETAP

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252  
Total Customer References

[VIEW ALL REFERENCES](#)

#### ABOUT TEKSYSTEMS



TEKsystems, They understand people. Every year TEKsystems deploy over 80,000 IT professionals at 6,000 client sites across North America, Europe and Asia. They deep insights into IT human capital management enable to help them clients achieve their business goals - while optimizing their IT workforce strategies. They provide IT staffing solutions, IT talent management expertise and IT services to help them clients plan, build and run their critical business initiatives.

### Featured Testimonials

“TEKsystems' team exceeded our expectations in their client service and technical skill. They were able to translate our conceptual ideas into engaging, professionally designed training materials. Trisha treated the projects as if they were her own, reviewing and tweaking the materials for consistency and accuracy. We would highly recommend TEKsystems for future partnerships with CFA Institute.”



HEAD OF GLOBAL ORGANIZATIONAL DEVELOPMENT AND LEARNING  
CFA INSTITUTE

“I've used TEKsystems for a number of projects over the past eight years and I continue to use them because they make it a priority to understand my business from top to bottom. I know that I can count on them to quickly deliver professionals that are pre-screened, highly skilled and motivated to help my organization achieve a desired goal. Their commitment to my resource needs ultimately saves me time and money because of their ability to deliver a quality service on a consistent basis.”



DIRECTOR SOUTHWEST OPERATIONS  
CLEARWIRE

“Together with TEKsystems, we turned a situational challenge into an opportunity. We transformed this opportunity into a staffing solution that is innovative, flexible and highly effective. Unlike traditional outsource services, we retained control of our processes and outcomes while improving our provider costs and relationship. Most importantly, the business gained the benefit of significant improvements to our infrastructure service delivery capability. Thank you TEKsystems!”



MARY PATRY  
SENIOR DIRECTOR OF INFRASTRUCTURE, MEDIMMUNE

“Whirlpool needed to augment our digital UX capability for a few large projects. TEKsystems took the time to understand our specific requirements and the skills we were looking for, and they really delivered. The talent we contracted with was best-in-class, and not only allowed us to meet our project goals but surpass them through their expertise.”



RICHARD J. HUGHES  
MANAGER CONNECTIVITY USER EXPERIENCE, WHIRLPOOL

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306  
Total Customer References

[VIEW ALL REFERENCES](#)

#### ABOUT WIPRO



Wipro Ltd. (NYSE:WIT) is a leading Information Technology, Consulting and Business Process Services company that delivers solutions to enable its clients do business better. Wipro delivers winning business outcomes through its deep industry experience and a 360 degree view of "Business through Technology" - helping clients create successful and adaptive businesses. A company recognized globally for its comprehensive portfolio of services, a practitioner's approach to delivering innovation, and an organization wide commitment to sustainability.

### Featured Testimonials

“Wipro delivered the project through a highly capable, flexible and dedicated team, helping the business realize value from the fully integrated platform.”



MOHAMMED SADDIQ  
BUSINESS SPONSOR, WESSEX WATER

“Wipro helped with one of the biggest utility transformation programs in Eurasia and was the strength behind us in overcoming endless challenges. Their deep industry knowledge, combined with an end-to-end architecture vision, helped us develop future IT capabilities and respond to regulatory & changing customer needs.”



ALPER KILAVUZ  
CHIEF ENTERPRISE ARCHITECT, CLK ENERJI

“Wipro acted as a true partner as they have delivered on all their promises made at the start. The service was adopted seamlessly and has been continually invested in to deliver service level improvement and greater levels of customer service. Relationships made at the start have endured and this continuity underpins the successful partnership.”



BEN NEWBY  
CUSTOMER SERVICES AND IT DIRECTOR, BRISTOL WATER

“We have come a long way in our CRM modernization journey, and Wipro has been instrumental in helping us leverage salesforce.com in making it possible. Right from migrating PeopleSoft data to Salesforce, integrating it with multiple applications to provide a single source view across business units and improved customer experience by integrating and packaging our customer portal.”



SENIOR DIRECTOR  
TECHNOLOGY SOLUTIONS GROUP

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#### ABOUT 7SUMMITS



7Summits is a leading online community solutions provider founded in 2009 to help companies engage customers, partners and employees to grow their business and become more fully network enterprises. By partnering with premier technology companies like salesforce.com, 7Summits creates comprehensive solutions that deliver top-line revenue growth and bottom-line productivity improvements. 7Summits delivers leading edge community experiences from pre-built templates to custom communities designed to achieve digital transformation.



# 31

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“7Summits cares deeply about their clients and outcomes. They took the time to fully understand our business, communication was great throughout and overall they did a great job.”



DIRECTOR OF ALLIANCES  
COVEO

“7Summits is a great partner who operates with a high level of integrity. They're engaged at every step and have quickly resolved any issues in the most professional way.”



VICE PRESIDENT OF SALES OPERATIONS  
DAL TILE

“Working with 7Summits has been a true partnership. The team is highly responsive to feedback and they stand by their commitments. The team is exceptionally well skilled. Their execution on projects is highly consistent with the expectation they set in their written proposals. So far, this has been the best vendor working relationship I have experienced.”



DIRECTOR OF PRODUCT MANAGEMENT  
ATHENAHEALTH

“7Summits continues to stay way ahead of the curve and serve as my strategic partner and guide to help me transform the businesses for whom I work. They deliver nothing short of excellence and are a partner of the highest caliber. I would highly recommend 7Summits for any transformation project.”



HEAD OF COMMUNITY & USER GROUPS  
BOOMI

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GROUPON

boomi  
Powering the Data Economy



Vonage  
Business



#### ABOUT ALLCLOUD



AllCloud is a leading global Cloud Solutions Provider, AWS Premier Partner, Salesforce Platinum Partner, Google Cloud Partner, with the expertise across the cloud stack, Infrastructure, Platform, and Software-as-a-Service. AllCloud was born from the merger between Emind and Blat Lapidot, both established in 2008, just as businesses were beginning to understand the potential of cloud computing.

76

Total Customer References

[VIEW ALL REFERENCES](#)

## Featured Testimonials

“AllCloud helped us create a tailored solution to our needs which was easy to handle, scalable and secure. Their swift response time and experience reduced cost and gave us the flexibility we needed in our new environment. The smooth process allowed us to focus on our business while AllCloud did a fantastic job behind the scenes!”



PHILIP KUCHELMEISTER  
DIRECTOR MANAGING OF STRATEGY, HOTELLISTAT

“Our CRM implementation by AllCloud upgraded our entire sales process. It's been a great decision to pick Salesforce as our CRM and AllCloud as our partner.”



AVI COHEN  
HEAD OF MARKETS DEVELOPMENT, XJET

“The upfront discovery work by AllCloud really brought home for us the robust nature of Salesforce for CRM. It also revealed the extent of AllCloud's expertise in these projects, making the choice to go with Salesforce and AllCloud an easy one.”



ROB HILL  
CHIEF FINANCIAL OFFICER, EMERALD HEALTH THERAPEUTICS

“AllCloud is not only very knowledgeable about Salesforce, but they also always take the time upfront to understand our business and our unique needs for each project. This upfront investment allows them to develop a clear project roadmap that helps both sides stay on timeline and on budget when it comes to implementation and that's something not many companies can do.”



ELLEN HARDY  
CHIEF OPERATING OFFICER, TCI

## TRUSTED BY





#### ABOUT APPSHARK



AppShark has quickly built a robust portfolio of projects spanning four major practice areas, including custom cloud applications, mobile, Salesforce and integration. They work on Microsoft, Salesforce and all major mobile platforms. AppShark expertise in these areas uniquely positions them to help customers implement a software strategy that's right for their business and budget.

41

Total Customer References

[VIEW ALL REFERENCES](#)

## Featured Testimonials

“AppShark development team worked with us in a very nice project. Thanks to AppShark we increased our productivity tremendously. Their team is truly knowledgeable. Their developers are terrific and they grabbed our requirements very quickly and guided us through the entire project. It has been a real pleasure working with them!”



DIEGO FERNANDEZ OTEGUI  
IMARAS

“We came to AppShark with a challenge. We really appreciate the feedback, innovation and help their team provided. I look forward to using them more in the future and would recommend them to other companies using Salesforce.com to work with AppShark!”



ANDREA SKRADSKI  
CONAGRA FOODS

“AppShark was able to help us create an innovative solution using Visualforce, workflow and notifications to empower our Account Managers to monitor and proactively engage with customers when their service usage fluctuates, increasing our ROI in the Sales Cloud. Thanks AppShark for your efforts!”



KATIE HARTLEY  
ACCURATE BACKGROUND

“The IDT Harmony Water Management System was launched in record time to solve the challenges of automated meter reading (AMR) for Rural Water. We engaged with AppShark and they worked with our team to understand our vision and requirements and then quickly went to work on building a global solution to take to market.”



ANGELO POLSINELLI  
IDT

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#### ABOUT ARGANOKESTE



ArganoKeste is an award-winning software solutions and development company headquartered in Dallas, Texas. Recognized by Inc. magazine as one of the nation's fastest-growing businesses, ArganoKeste is focused on the execution, delivery and support of integrated cloud solutions for industries including high technology, industrial manufacturing, communications, and life sciences. ArganoKeste delivers enterprise cloud solutions to automate and optimize complex business processes.

46

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“Finally, Life Technologies can deliver a total digital experience for our customers through smart integration of our Service Portal, thanks to the expertise and support from ArganoKeste.”



TOM SCHUTZ  
SR. DIRECTOR IT, LIFE TECHNOLOGIES

“ArganoKeste provided us with the skills and resources to develop a truly world-class mobile app. Designed to enhance our customer service capabilities, the app has been a huge success and is breaking new ground in our industry.”



MARK DITTENBER  
DIRECTOR OF IT, DALLAS AIRMOTIVE

“ArganoKeste has been a strategic partner for a number of years and has always delivered excellent solutions. Whether partnering on a transformational project where they provide strategic roadmap guidance and project delivery, or Oracle EBS stack and SOA implementation where they provide development expertise, ArganoKeste has provided a solid foundation for Arbonne's technology future.”



GUY THIER  
CIO, ARBONNE

“Through our long and successful partnership with ArganoKeste, Intelligrated has implemented a solution based on Oracle Configurator that significantly improves accuracy while reducing waste in our end-to-end system design-to-manufacture process.”



STEVE CRONE  
CIO, HONEYWELL INTELLIGRATED

### TRUSTED BY





# 102

## Total Customer References

[VIEW ALL REFERENCES](#)

### ABOUT BEARINGPOINT

## BearingPoint®

BearingPoint is an independent consulting firm with European roots and global reach. They deliver management and technology consulting with a difference. They drive change in their clients' businesses by creating customized solutions on a personal basis.

“BearingPoint has helped us to reduce the time and effort required for the development of campaigns. We now execute faster, more efficient, and more effective marketing programmes. With our “Always On Marketing” approach, we can now manage the customer experience holistically and seize opportunities that arise more quickly. BearingPoint supported us in all stages of this effort with a committed team that brought insight into the market and our industry. The team was highly professional, knowledgeable and experienced.”



ERIC CROZIER  
SENIOR DIRECTOR, CUSTOMER MARKETING, BARCLAYCARD

“When we engaged with BearingPoint, we knew from experience just how important it was to develop a spirit of collaboration, backed by deep technical competence and the right tools. Overall the result has been highly successful. BearingPoint were trustworthy, productive and above all effective, illustrating the importance of developing peer relationships with consulting firms with whom we are work at a strategic level.”



EUFRASIO LOPEZ  
DIRECTOR OF FINANCIAL SYSTEMS, ISBAN

“We selected BearingPoint as our analytics partner because of their strong industry and marketing expertise and their advanced HyperCube tool which we believe will provide LV= with a unique competitive advantage. Not only do we have a better understanding of the impact of spend across channels on our customers, we now also have an integrated process to plan our spend by working across all our internal teams and media agencies.”



GEOFF BATES  
HEAD OF MARKETING ANALYTICS, LV=

“BearingPoint's profound understanding of processes and systems in all relevant areas has significantly contributed to the purposeful and pragmatic definition of the business requirements and to converting them into specific, implementable solutions.”



LUKAS FISCHER  
PROGRAMME MANAGER ROLLOUT ONEERP, EMMI

### TRUSTED BY





#### ABOUT FLUIDO



Fluido is the leading Salesforce consultancy in the Nordics, the only Platinum partner and only Salesforce-certified trainer. They bring customer data to life. From marketing and sales to customer service, they can help you transform how you engage with customers, partners and employees. They make sense of your data and provide you with the clarity and insight that every customer moment deserves so that you can market and sell more efficiently and serve customers better. With Fluido you can get certified consulting, development, integration and training services within the Salesforce ecosystem.

32

Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“Fluido continues being the agile, fast, and flexible partner that we are used to.”



ROLF WAAGE  
ICT DIRECTOR, STOKKE

“They act absolutely fast in our environment and estimate better than many how long a project will take. Above all this is due to their knowledge of our culture, industry-specific details and the fact that Fluido is very deep in our systems.”



KARI LEPPÄNEN  
HEAD OF CRM, KONE

“Fluido became our choice of implementation and change partner because of their deep knowledge of Salesforce and their easy and pragmatic business approach.”



FREDRIK ANDRÉ  
VICE PRESIDENT GLOBAL MARKETING, MEDIUS

“Our Salesforce solution is the foundation for offering excellent customer experience to our prospects, existing and former students as well as other partners. Fluido has been a strong contributor to our successful launch of Salesforce.”



ELIN BORREBÆK  
CHIEF DIGITAL OFFICER, BI NORWEGIAN BUSINESS SCHOOL

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★★★ 15

Total Customer References

[VIEW ALL REFERENCES](#)

#### ABOUT GIRIKON



Girikon is an IT professional services and product development firm geared to provide global solutions delivery in the areas of E-Business, Product Development, Product Migration, Custom application development to IT consulting services. Girikon today has over 150+ Technocrats working onsite and offshore for Fortune 1000 clients.

### Featured Testimonials

“For the past 14 years I've worked with numerous Salesforce Consulting partners, from very small, boutique style to very big traditional partners (big 5). Girikon has been by far the best partner I've worked so far. Not only they are very receptive, responsive, highly knowledgeable and technical, but when things don't go well, as with any relationship, they are very honest and quick to find the solution, rather than playing the blaming game, as it is almost expected with other partners. When skills, language, or even personalities have been an issue, they have been very quick to address them and find agreeable solutions. Their cost and value has no comparison in the industry. I highly recommend them and give them a 5 star.”



INFORMA  
DIRECTOR, INFORMA BUSINESS INFORMATION

“We evaluated more than five different companies and chose Girikon as our technology partner. What I appreciate most about their services is that they always deliver with quality as what they communicate. Girikon provided our company end to end solution for e-commerce.”



FOUNDER DIRECTOR  
YEBHI.COM

“Great company to work with. Girikon has been able to take the base Salesforce product and customize it to meet our needs. We have thrown them some significant change requests since the initial concept and they have been able to adapt while offering alternate ideas for ways to improve. I would recommend for future projects!”



PLANT MANAGER  
ITW DELTAR FASTENERS

“Girikon has been instrumental in the success of our Salesforce roll-out at Refuse Specialists. They are efficient and very accurate in their time estimates for both large and small custom dev projects. They are very good at translating my ideas into actionable work and consistently deliver quick fixes.”



VP OF IT  
REFUSE SPECIALISTS

#### TRUSTED BY





#### ABOUT GRAZITTI INTERACTIVE



Grazitti Interactive is a technology driven marketing agency, offering a unique blend of creativity, innovation & digital marketing expertise. With exceptional tech skills and marketing acumen, Grazitti transforms isolated business tactics to full steam integrated, digital marketing experiences to help clients acquire and grow business online.

46

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“Grazitti’s expertise with both Salesforce and Apttus has helped increase sales efficiency, maximize our ROI on both the platforms and improve our sales processes tremendously.”



ALVIN AYUSA  
DIRECTOR, ALTERYX

“Grazitti is a very capable and easy to work with Salesforce and force.com development partner who combines solid technical expertise and the cost benefits of the offshore model. I leveraged them heavily while at Marketo, and was always more than happy with the results.”



CHRIS RUSSELL  
GROWTH MARKETING PRO, MARKETO

“I have so enjoyed working with Grazitti to build our Salesforce community. This is our first online community and we have appreciated their expertise and guidance in helping us align on the right platform and make large scale decisions about our community. Throughout the process, Grazitti has been responsive, resourceful and dedicated. They have also been instrumental in helping us scope out future versions of our community.”



CATE VANASSE  
SENIOR MARKETING MANAGER, EGENCIA

“Grazitti is a great resource for community cloud development and I highly recommend working with their team if you do not have the expertise in house to make changes and program lightning objects or build completely custom communities. Two thumbs up.”



TONY VAN OORT  
SALES MANAGER, QUALITREE

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#### ABOUT SIMPLUS



Simplus is a leading Gold Consulting Partner of Salesforce Quote-to-Cash implementations, providing solutions to help enterprises streamline quoting, sales, service, finance, operational and marketing workflows and business processes. Headquartered in Salt Lake City, Simplus has certified staff with expertise in Salesforce Quote-to-Cash, Sales Cloud, Service Cloud and Pardot. Simplus has worked with many of today's leading brands, including Winston Brands, Box, Zendesk, SurveyMonkey, Franklin Covey and more.

151

Total Customer References

[VIEW ALL REFERENCES](#)

## Featured Testimonials

“The team at Simplus really listened to what we needed, and it showed in the proposal and SOW they presented to us. There was constant communication between us. Simplus was the catalyst that helped us use Salesforce.”



DAN COOK  
VP OF SALES, LUCID SOFTWARE

“Excellent service above and beyond what was ever expected. Using an integration between Salesforce and Quickbooks, Simplus automated the invoicing of our annual software maintenance, along with the creation and configuration of our software licenses using a series of very complex rules.”



STAN SPENCER  
DIRECTOR OF SALES, EASYPower

“After starting over with Salesforce, Simplus really walked me through the entire process. I asked questions via email probably daily, and most of the time I got answers back in literally minutes. Communication was incredible the entire time working with Simplus. It was a crazy good level of customer service.”



JADE MARTINSEN  
SALES SUPPORT COORDINATOR, MOOG MEDICAL

“This was a fantastic implementation of the Salesforce CPQ (Steelbrick) system. Using CPQ was a huge process change for us and I expect our team to easily spend 50% less time in Salesforce because of the product Simplus has built... We look forward to continue working with Simplus and aim to make Salesforce our one source of truth and single point of entry.”



AFSHIN BAHRAMI  
SALES OPERATIONS ANALYST, WEBDAM

## TRUSTED BY





#### ABOUT VISEO

## VISEO

VISEO uses technology as a powerful lever of transformation and innovation to help its clients take advantage of digital opportunities, address new usages and compete with new players who change the rules of the game. With 2,000 employees working on 5 continents, VISEO combines agility and complementarity of its areas of expertise – design of new products and services, digitization of business processes, data valuation, digital assets development - to make digital a real lever of competitiveness and performance.

90

### Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“VISEO helped us integrate a platform that fit all our needs and gave us the flexibility to create a website that matched our brand identity.”



LINA BENJELLOUN  
DIGITAL & E-COMMERCE PROJECT MANAGER, INTERNATIONAL COOKWARE

“The VISEO team has been able to adapt and be a force of proposal to support, throughout the project, a company like BOOSTHEAT, full of energy and with ideas that flow.”



FRANÇOIS BARJON  
DIGITAL MARKETING DIRECTOR, BOOSTHEAT

“We are constantly looking for new ideas and ways of improvement. We now have the tool that allow us to go forward and increase our value by providing new services. This solid base is helping us focus on core activities, have a better visibility, make more adapted decisions at each stage of our evolution, thanks to the analysis we can extract from this solution.”



RICHARD DELAMARRE  
OWNER, HOHING INDUSTRIES

“Beyond the expertise provided by VISEO concerning SAP Business One deployment for large companies, we specifically appreciated the agile method approach, thus providing quick implementations (from 2 to 12 months). VISEO uses a reiterative and flexible method that matches well with the profiles of our subsidiaries: key-users with limited time and structures with a restricted number of users. The same approach was preferred for user training, based on a progressive attribution of new tools during live tests.”



EMMANUEL BERNARD  
CHIEF INFORMATION OFFICER, SUEZ ENVIRONMENT SITA

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L'ORÉAL



BERLUTI



#### ABOUT ZENSAR TECHNOLOGIES



Zensar is a leading digital solutions and technology services company that specializes in partnering with global organizations across industries on their Digital Transformation journey. A technology partner of choice, backed by a strong track-record of innovation; credible investment in digital solutions; and assertion of commitment to client's success, Zensar's comprehensive range of digital and technology services and solutions enables its customers to achieve new thresholds of business performance.



# 258

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“From idea, through planning right up to delivery, this has been an incredible project that has delivered excellent results for Lucozade Sport. The consumer experience, the PR generated and the social content created and brand ambassador use, shows a thoroughly well thought out, integrated experience across all platforms.”



JAMES YOUNG  
HEAD OF SPONSORSHIP, LUCOZADE

“The perfect place for entrepreneurs of the new millennium; an essential tool for the development of the brand in the territory.”



SHELL MARKETHUB

“We've been able to integrate all core processes and enhance communications between our corporate office, factory, and project sites. This will significantly impact our bottom line. SAP ERP was the perfect choice”



AJAY KHANVILKAR  
SR. DEPUTY GENERAL MANAGER - IT, HINDUSTAN DORR - OLIVER LIMITED

### TRUSTED BY







#### ABOUT AD VICTORIAM SOLUTIONS



Born out of a passion to redefine the consulting business, Ad Victoriam Solutions started with one belief. The belief that we could eliminate barriers companies encounter because of their technology, not their vision. Technology should not limit capabilities or success, instead, it should accelerate achievements so businesses can take strategic leaps that land them where their vision can take them. Ad Victoriam Solutions is a Salesforce and MuleSoft Consulting firm headquartered in the greater Atlanta, Georgia, area. Our customers enjoy our honesty, integrity, and, best of all, our clear and transparent communication style. We transform technology to match each customer's business. Our only goal is to lead your company to victory, so we put the best and brightest to work to identify customer needs and provide workable, long-term maintainable solutions tailored ...

78

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“We have engaged Ad Victoriam Solutions in a few different Salesforce projects. What I like best about Ad Victoriam Solutions is that they take the time to really learn your business. With this knowledge their recommendations and suggestions feel relevant and match our business and our processes.”



GRETCHEN SPEROW  
NEILL CORPORATION

“Managed Services by AdVic allowed for us to dive deep into what I and my company needed from Salesforce to deliver our LOS Budget. With our consistent focus on open dialogue to our needs and the team's asks, AdVic was able to be a true business partner by giving us what we asked for and more. AdVic utilized other experiences to suggest solutions to help us see how powerful Salesforce can be.”



BRIAN DAVIS  
MATERIAL HANDLING

“Being new to learning the Salesforce software, Ad Victoriam Solutions is outstanding and goes above and beyond. Any question I have, they answer it and are more than happy to walk through the process. They are very responsive, professional and are always able to get what I need back within a timely manner. I can't say enough good things about them!”



NIKOLE BRUCKER  
FACTORTRUST

“We have enjoyed working with Ad Victoriam on numerous projects since our initial Salesforce deployment and are looking forward to continuing our partnership as we roll out new functionality and improved user experience to our sales and support teams.”



SR. DIRECTOR OF TECHNOLOGY OPERATIONS & PROGRAM MANAGEMENT  
CONCURRENT TECHNOLOGY, INC

#### TRUSTED BY





#### ABOUT ATLANTIC TECHNOLOGIES

## ATLANTIC TECHNOLOGIES

Atlantic Technologies is an international Cloud Consulting company that guides your business into digital transformation and innovation. They are proactive, flexible and aligned in taking your business to the next level. Their mission is help companies achieve success and real customer centricity through tailor added-value technologies and service support. Atlantic Technologies effectively listens, understands and executes customer projects, while minimizing the costs involved.

41

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“Salesforce and Atlantic together have helped us work simply and efficiently, to enforce the internal collaboration on a worldwide level, act more rapidly and increase the satisfaction and trust from our partners.”



GIOVANNI BELLUCCI  
BIESSE GROUP

“Sales Cloud permits us to have immediate information from all the customers worldwide. Atlantic and Salesforce are helping us to increase our sales to 100 million.”



GIULIANO BAISTROCCHI  
GROUP COMMERCIAL DIRECTOR, FEDEGARI

“Atlantic Technologies enabled us to achieve consistent growth by improving business processes and enhancing efficiency. The Atlantic consulting team always provided us with excellent expertise and support during and after our project.”



CRISTIANO FOSSALI  
CIO, SPAL AUTOMOTIVE

“Atlantic Technologies immediately impressed us positively. After careful listening and a deep understanding of our needs and our reality, it proposed a concrete technological roadmap, made available solid skills, advanced tools and expertise consolidated in over 20 years of successful projects.”



NICOLA LEVONI  
PRESIDENT, LEVONI

#### TRUSTED BY







#### ABOUT CRAFTWARE



Craftware provides the best quality of advanced body-leasing, ensuring the whole spectrum of highly-skilled specialists for every project's stage, comprehensive consultations, and training. They are constantly developing. They can help with complete Salesforce implementations, customizations and development, taking responsibility for its success. They also offer services addressed to the IT competence centers of multinational corporations that have deployed the Salesforce platform. They provide technology support and scalable, high-quality projects.



# 31

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“Craftware helped us organize our business processes related to acquiring customers and customer service. It implemented a tool that reached a high adoption level, covered both areas, increased the effectiveness of our work, and allowed ongoing reporting. We obtained those results thanks to the expert knowledge that Craftware brought into our project. The team, which carried out the project, listened to our needs all this time, was supportive, friendly, and flexible.”



JAROSŁAW RUCIŃSKI  
MANAGER OF THE ONLINE STORE, HOME&YOU

“The people from Craftware who conducted the project proved to be reliable and unfailing Salesforce experts. I sincerely recommend working with Craftware.”



ADAM WIELEBSKI  
SALES DIRECTOR, ERECRUITER

“They are great professionals who perfectly know the Salesforce technology and the product capabilities. The Craftware team is open, flexible and oriented on achieving business goals; we highly value these traits.”



ANNA KUJAWA  
CRM DEPARTMENT MANAGER, ALLEGRO

“When we decided to implement Salesforce in our company, we had no concrete expectations. We needed a partner who would tell us what his capabilities were and help us make full use of them. Drawing on its experience, the company Craftware brought us through that process quickly and smoothly, which allowed us to fully focus on our core business and increase sales.”



PRZEMYSŁAW AUGUŚCIK  
BOARD MEMBER, FLOTMAN

#### TRUSTED BY





#### ABOUT EMARK



Emark is the Salesforce Marketing Cloud leader in EMEA. They enable you to capitalise on every moment you have with your customers by implementing, integrating and activating the best fitting marketing and advertising technology stack. They believe competitive advantage is about choosing the right technology and making sense of data to drive ROI through all digital communication channels. They are proud to be the largest and most innovative Salesforce Marketing Cloud Platinum Partner in Europe. Emark operates for leading companies such as KLM, Philips, Wehkamp, NIBC, Scotch & Soda, Basic-fit, Suit supply, Randstad, BPD, Bugaboo, G-star, Lonely Planet, O'Neill and many more.

29

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“Salesforce Marketing Cloud is a powerful tool to enable personalisation at scale. Because it allows us to automatically combine and update data from different sources, every email we send out is different and tailored to the receiver's preferences, order history and location.”



NICK PENG  
CRM LEAD, TAKEAWAY.COM

“Emark greatly helped BPD with our digital marketing objectives in the area of marketing automation. Together with Emark, we elevated BPD's digital and email marketing to the next level. This enabled us to implement our customer contact strategy so that, as the first area developer in Europe, we can sell new-build houses online.”



ERIK VAN DER WAL  
SENIOR E BUSINESS MANAGER, BPD

“Emark proved to be the most suitable partner. Just like NIBC, Emark has a no-nonsense attitude, is easily approachable and they do what they say. It was really great that the whole implementation process was completed on time and within budget.”



RICHARD LEIJNSE  
HEAD OF MARKETING & SALES, NIBC

“In addition to providing Salesforce tools training, Emark has demonstrated that they truly understand the nature of our business and they always promptly support the best solutions and improvements.”



TAMARA OPPEDIJK  
CHIEF MARKETING OFFICER, HEALTHCITY

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#### ABOUT MAGNET360



Magnet360 has been a Salesforce partner since 2004, achieving Platinum status in 2015. They help enable digital transformation with an integrated CRM strategy, built around the customer profile to provide greater insight and engagement with every interaction.



# 20

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“Every one of the projects that Magnet360 has done has been on-time and on-budget. They are a key advisor to our technology strategy bringing great feedback from other industry leaders and helping us make key investments and decisions in our technology strategy. They have been a key partner for over eight years, have a broad range of expertise and have provided significant value to our company.”



TRACY THOMAS  
DIRECTOR, ECOLAB COMMERCIAL SOLUTIONS

“Magnet 360 was Instrumental in Leading Both the Realization of our Customer Needs, But Also Delivering It in a Human-Centric-Way.”



DAVID QUAM  
SR. PRODUCT MANAGER OF SOFTWARE SOLUTIONS, HONEYWELL

“Magnet 360's Ability to Make Things Happen is Incredible! It is Phenomenal How Much Work You Got Done in Such a Short Period of Time.”



VICTOR OHNO  
GLOBAL BRAND MARKETING - DIGITAL STRATEGIST, MEDTRONIC

“You led us, we didn't have to lead You. You helped us understand The platform. You gave it your All and were everything we were Looking for in a partner.”



PROJECT STAKEHOLDER  
GLOBAL RETAIL COMPANY

### TRUSTED BY





#### ABOUT MIRKETA INC

## mirketa

Mirketa is a California based Business and IT Consulting company with its head office located in the beautiful city of Dublin and its global delivery center located in Noida, India. Since inception they have managed over 800 projects helping their clients transform their businesses through better analytics, organizational process changes and Cloud CRM solutions. Over the last eleven years they have managed over three hundred solution engagements where helped clients transform their businesses through better analytics, organizational process changes, and cloud CRM solutions. Mirketa have worked with companies of all sizes and types, including Start-Ups, Fortune 100, and government agencies. Over 80% of business comes from existing customers.

18

### Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“Mirketa has been a reliable development partner for our Salesforce enhancement needs. They understand the bank needs very well and provide us guidance to develop solutions that integrate well with our legacy systems and data processes.”



VICE PRESIDENT  
BANK OF THE WEST

“I would recommend Mirketa to anyone looking to customize their Salesforce in a speedy and efficient manner. I have worked with Mirketa for close to a year and they are incredible. Always available to help and very flexible and generous. I have worked with other consultants and companies in the past but none have come close to Mirketa. They give you intimate help with amazing communication. I would recommend Mirketa to anyone looking to customize their Salesforce in a speedy and efficient manner.”



ZAC COATS  
CHIEF MARKETING OFFICER, FIRST STEP RECOVERY

“Our implementation was thorough and go-live was so smooth. Mirketa was the best partner. I've worked with others for Salesforce build outs and none compare! Our implementation was thorough and go-live was so smooth. Any issues that came up were minor and fixed quickly. I've never been so stress free during an implementation. Highly recommend Mirketa.”



MICHELE SANTAGATA  
VICE PRESIDENT, AMBROSIA

“Mirketa is a solid Salesforce development group. We met them last summer with some unique requests. The team helped us understand build vs buy and quickly came up with a solution. I really appreciated the fact that Mirketa develops with Q/A in mind. The product delivered was not buggy, it was as requested. Many other companies out there develop solutions, but you end up being the Q/A for them, not the case for Mirketa.”



DIRECTOR OF OPERATIONAL EXCELLENCE  
WEBPT

### TRUSTED BY





#### ABOUT NUBIK



Nubik help their customers streamline business operations for profitability and growth with the leading cloud technologies. Working hand-in-hand, Nubik review internal processes to identify the right technology roadmap, from lead acquisition to contract renewal. Their key partners, Salesforce and FinancialForce, provide the technology, Nubik provide the know-how. Specialists in project leadership and change management, Nubik support you through the implementation of the chosen solutions, based on industry experience and technology best practices.

75

Total Customer References

[VIEW ALL REFERENCES](#)

## Featured Testimonials

“The Nubik team was knowledgeable and professional. They really understood the Salesforce products they were implementing. The project manager was masterful in planning everything and they always kept us well informed of the project's progression.”



JONATHAN HOCHBERG  
SOFTWARE ARCHITECT, JOHNSTON FOOD SERVICE & CLEANING SOLUTIONS

“InnovMetric will continue to grow in the next three years. We know we can count on Nubik's help and the Salesforce tools to support our progress.”



STÉPHANE LECLERC  
VICE-PRESIDENT OF TECHNICAL EXPERTISE AND PROCESS OPTIMIZATION, INNOVMETRIC

“Moving forward with the long term relationships that we're building with our customers, Salesforce and Nubik are tools for us to strengthen those relationships.”



MICHAEL KROUPA  
CHIEF EXECUTIVE OFFICER, UNITED SERVICES GROUP

“The Nubik team was Amazing to work with. They were dedicated, professional and knowledgeable, communication was great, and they always responded quickly to keep us in the loop. Best of all, we didn't go over budget. Everyone here finds the solution to be very adapted to our needs.”



MATTHEW MOSHER  
IT SERVICE DESK MANAGER, ABM INTEGRATED SOLUTIONS

## TRUSTED BY

VOLOGY



ACCEDIAN

BOMBARDIER  
the evolution of mobility

Mari+Tech



#### ABOUT S4G CONSULTING



S4G Consulting is a Salesforce Platinum Partner with offices in Spain (Madrid and Barcelona) and UK (London) and an office in Barcelona. They offer Salesforce implementation Consulting Services for companies of all industries and sizes. S4G's mission is to increase the efficiency and improve customer relationships for companies of all sizes, from SMB's to large corporations. To achieve this, S4G implements CRM systems that provide customer insight and optimized business processes for lean operations.

43

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“The key element of success on our collaboration with S4G has been, beyond their extense knowledge of the Salesforce platform, their great contribution of common sense and knowledge of best practices on Sales processes, providing great value at business level.”



ENRIQUE RAMÍREZ PALACIN  
ASSISTANT MANAGER, TECHNOLOGY AND PROJECTS, CORREOS EXPRESS

“We succeeded in remarkably simplifying our systems by using standard features from Salesforce ecosystem. This has given us more reliable and consistent processes as well as speed. All this was managed with tight schedule and budget, which would have not been possible without S4G expertise and collaboration.”



PAULI HONKKILA  
PROJECT DIRECTOR, ELISA VIDERA

“Since we started working with S4G our experience has been excellent. They have a great knowledge of Salesforce, they know how to adapt to the needs of the business and the solutions they present are of great quality. They are a flexible team that knows how to listen and takes care of the details.”



IVÁN PORTILLO  
SALESFORCE MANAGER, BUNGE LIMITED

“The S4G project team managed our Salesforce implementation project with consultants that had the right mix of technical NPSP skills and great industry knowledge. They proactively provided guidance, suggestions and recommendations during all the project phases, becoming a key factor in the successful deployment of Salesforce within our organization.”



SALVADOR MARTÍNEZ VICENT  
IT PROJECT MANAGER, AYUDA EN ACCIÓN

#### TRUSTED BY





#### ABOUT SOLUNUS



Solunus, a North-American based Salesforce Gold Partner, prepares businesses for their next-generation customers. Established in 2014, they simplify Salesforce for you to build more meaningful customer relationships. They partner for a win-win arrangement with clear ROI that the client realizes by the end of the engagement. Their 350+ years of cumulative industry exposure and Salesforce experience underpin their position as the right Salesforce partner. They are a team of Salesforce Certified Professionals, CRM Architects, and certified Agile Scrum Masters with a passion for making a difference.

38

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“The engagement I get from Solunus is barred none. From the developers to the project managers, to the sales team and all the way up to the President of the organization – quite impressive to get that type of attention.”



DAN LUDOWISE  
CUSTOMER RELATIONSHIP MANAGEMENT DIRECTOR, DAIKIN

“Solunus has been helping us in creating a custom app for our Shop Floor activities management using the Salesforce platform. This is something you don't readily get in AppExchange. With its strong business and implementation expertise, Solunus has built and integrated a complex module for our Salesforce platform.”



JOHN GRAF  
HEAD OF CLOUD IMPLEMENTATION, WORLD WATER WORKS

“We have worked with Solunus on several Salesforce Professional edition projects and have been very satisfied with the results. Not only are they timely, but also professional and offer the best option for the assignment at hand. I would recommend working with this team on collaborative forecasting as they made it very easy to obtain the results we wanted quickly and efficiently.”



KIMBERLY CLIFTON  
DIRECTOR, SALES & OPERATIONS, LIGHTPATH TECHNOLOGIES

“We are happy with Solunus. They have exhibited the highest level of professionalism in providing us with the highest quality resources while communicating effectively from start to finish. We have built and maintained a great working relationship and trust.”



LEE GREEN  
DIRECTOR, JASON'S DELI

### TRUSTED BY

