

# **Energy Management Software Category**

SUMMER 2023 Customer Success Report







# **Energy Management Software Category**

Energy management software (EMS) monitors and reports energy system utilization, reducing energy costs for companies. The platform includes features such as sustainability and carbon reporting, HVAC systems controls, energy data analytics, and real-time energy use tracking. It offers functions that improve energy utilization to minimize carbon emissions and promote efficient consumption.

Energy management software has common features with sustainability management tools. Both applications can be used in tandem and integrated with IoT-linked sensors that track energy use in real time. EMS monitors energy consumption from several sources and actively engages with energy-consuming platforms by changing energy use. It generates auditable energy usage reports and offers data analytics features to digest information related to energy consumption.



The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

The overall Customer Success ranking is a weighted average based on 3 parts:



#### **CONTENT SCORE**

- ✓ Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- Customer reference rating score
- Year-over-year change in amount of customer references on FeaturedCustomers platform
- ✓ Total # of profile views on FeaturedCustomers platform
- ✓ Total # of customer reference views on FeaturedCustomers platform



#### MARKET PRESENCE SCORE

- ✓ Social media followers including LinkedIn, Twitter, & Facebook
- ✓ Vendor momentum based on web traffic and search trends
- ✓ Organic SEO key term rankings
- Company presence including # of press mentions



#### **COMPANY SCORE**

- Total # of employees (based on social media and public resources)
- Year-over-year change in # of employees over past 12 months
- ✓ Glassdoor ranking
- ✓ Venture capital raised



#### **Award Levels**



#### MARKET LEADER

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



#### TOP PERFORMER

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.



#### **RISING STAR**

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.

### **2023 Customer Success Awards**

Check out this list of the highest rated Energy Management Software based on the FeaturedCustomers Customer Success Report.











































<sup>\*</sup> Companies listed in alphabetical order









#### **ABOUT AMERESCO**



Ameresco, Inc. (NYSE: AMRC) is an independent, integrated, comprehensive energy efficiency and renewable energy company that is building a sustainable future with public organizations and private enterprise throughout North America and the United Kingdom. Through energy audits, innovative engineering, utility-scale solar farms and deep energy retrofits, Ameresco applies forward-thinking technology to the challenges of controlling emissions, enhancing energy security and shifting toward clean, renewable sources of power.

231

**TOTAL CUSTOMER REFERENCES** 

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

IThis ambitious, multi-year partnership will make our campuses more environmentally sustainable through reduced energy demand, which will ultimately decrease utility costs. We will also now be able to draw upon Ameresco's expertise to inform our continued pursuit of more sustainable practices.

CRAIG JOHNSON

SENIOR VICE PRESIDENT FOR BUSINESS AND FINANCE,

■ The Carson City Energy Savings Performance Contract project has been regarded by community leadership as a very successful project and has generated significant energy and maintenance cost savings. The success of the project was due in no small part to the full scope of services provided by Ameresco. ■

TOM GRUNDY

WATER OPERATIONS SUPERVISOR, CITY OF CARSON

II The program we've developed with Ameresco is both environmentally and fiscally sound. It will reduce our energy usage and dangerous emissions. produce clean energy. and provide the City with ongoing lower utility expenses. This new initiative is a win for Englewood on every level.

JIM WOODWARD

■ The project investment has enabled us to significantly reduce our energy consumption across a range of sites, resulting in lower carbon emissions and energy costs and assisting us in our aim of achieving net-zero emissions. ■

#### PETER ROGERS

ENERGY & CLIMATE CHANGE MANAGER, WEST LOTHIAN















#### ABOUT ATRIUS BUILDING INSIGHTS



Atrius builds cutting-edge, comprehensive solutions to enhance how buildings, businesses, and people interact. As part of the Intelligent Spaces Group at Acuity Brands, they share a mission to reshape how people operate, work in, and experiences spaces.

49

**TOTAL CUSTOMER REFERENCES** 

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

In [Atrius Building Insights] has been instrumental in the City of Orlando's ability to understand the unique types of data necessary to illustrate our total cost of ownership for city facilities. As we move toward Orlando Mayor Buddy Dyer's goal of producing all municipal energy from renewable resources by 2030, it's critical we accurately account for inventory and share this information to engage building occupants and residents.

IAN LAHIFF

ENERGY PROJECT MANAGER, CITY OF ORLANDO

\*\*We're using [Atrius Building Insights'] cloud based system to help us manage and leverage our teams and our remote location sites from the U.S. We're leveraging the real-time energy visibility, analytics, and graphing that [Atrius Building Insights] provides to start getting a lot more use out of our energy data. \*\*\*

JOAQUIN SERRANO

SUSTAINABILITY MANAGER, AVERY DENNISON

[Atrius Building Insights] provides a technical foundation for our greenhouse gas reduction strategy by enabling an organized energy management process and informing our selection of commissioning and retrofit projects.

JOHN ELLIOTT

CHIEF SUSTAINABILITY OFFICER, LAWRENCE BERKELEY NATIONAL LABORATORY With [Atrius Building Insights], I have easy access to building and energy data, allowing me to dive into identifying energy savings for a customer quickly.

DUANE KUBISCHTA

SENIOR ENERGY ENGINEER, KW ENGINEERING















#### **ABOUT GRIDPOINT**

# GRIDPOINT

GridPoint is a smart buildings technology leader that makes site optimization simple. GridPoint's platform provides visibility into facility operations to help customers automate and control sites, lower energy spend and proactively manage day-to-day operations. GridPoint strives to be the best in the world at collecting energy and facility data and making it actionable for their customers.

25

#### **TOTAL CUSTOMER REFERENCES**

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

\*\*Hypothetical models are great, but possessing real data to prove our theories to customers reinforces our recommendations and has the potential to bring additional savings because of the continuous submetering. GridPoint's granular, undeniable data is the critical link we were missing to accurately provide performance optimization, capacity planning and regulatory compliance in a variety of industries.

WANDA LENKEWICH FOUNDER AND PRESIDENT, CHINOOK SYSTEMS

\*\*Energy is one of our top costs in the restaurant business so anything that we can save flows through to the bottom line. We were able in the first year to save 13% just by managing our HVAC and managing our lights.

RAUL DOMINGUEZ
OWNER, WENDY'S

GridPoint's data-driven products play an essential role in our ability to affect our environmental impact across our restaurants nationally. The financial benefits we see continue to grow as we deploy the solution throughout our enterprise and is an exceptional by-product of working with partners like GridPoint.

CAROLYN ANDERSON
EXECUTIVE DIRECTOR CHIPOTI E MEXICAN GRILL

Our energy consumption decreased nearly 15% at all the facilities, with drops up to 30% at some sites.

MANAGER OF FACILITY PROGRAMS
NATIONAL GOVERNMENT AGENCY















#### **ABOUT ICONICS**



Founded in 1986, ICONICS is an award-winning global software provider offering real-time visualization, HMI/SCADA, energy management, fault detection, manufacturing intelligence, MES, and a suite of analytics solutions for operational excellence. ICONICS solutions are installed in 70 percent of the Global 500 companies around the world, helping customers to be more profitable, agile and efficient, to improve quality, and to be more sustainable. ICONICS is leading the way in cloud-based solutions with its HMI/SCADA, analytics, mobile, and data historian to help its customers embrace the Internet of Things (IoT). ICONICS products...

181 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

\*\*IThis transition helps us towards energy efficiency. Digital tools allow us to connect objects, such as gas or electricity meters, in order to follow, in real time, our consumption and to alert company personnel at all levels. ICONICS is a Microsoft partner and this relationship has allowed us to install a solution for our energy management that is sustainable and scalable. This energy metering project, and in particular the installation of ICONICS software, has allowed us to create energy key performance indicators, that are published at each level of the company with... \*\*\*

CÉDRIC DELAVALLADE ENERGY MANAGER, TEFAL SAS

\*\*IThe use of ICONICS software to calculate excessive fuel consumption, coupled with its presentation of current engineering and economical performance analyses (technical process rates) allows us to identify and determine the reserves of increasing a thermal power plant's efficiency. In the final analysis, this allows thermal power plant owners to optimize their production capacity in order to be competitive in the electricity... \*\*I

GLOBAL ENERGY GENERATION FIRM

■ We have used ICONICS software products almost exclusively on our installations since 1991. Their consistent high performance and value are always major factors in the success of our projects. The versatility and fully customizable nature of the software allowed us to adapt perfectly to the varied technical issues we encountered on the Solebury campus and to precisely tailor the HMI to fit the needs of their personnel.

WALTER L. HORIGAN
PRESIDENT, VORTECHS AUTOMATION, INC

\*\*Continental selected ICONICS automation software solutions due to the company's product scope, in terms of technical solutions, and the flexibility of its available modules. Continental favored ICONICS' strong customer orientation, the flexibility and availability of its employees, and the fact that they were solution-oriented.

SEBASTIAN AMLONG
PROJECT LEAD, DOPAC, CONTINENTAL AG















#### ABOUT SCHNEIDER ELECTRIC



Schneider Electric is leading the Digital Transformation of Energy Management and Automation in Homes, Buildings, Data Centers, Infrastructure and Industries. With global presence in over 100 countries, Schneider is the undisputable leader in Power Management – Medium Voltage, Low Voltage and Secure Power, and in Automation Systems. They provide integrated efficiency solutions, combining energy, automation and software.

272

**TOTAL CUSTOMER REFERENCES** 

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

Our goal was to continue lowering energy costs so we could pass savings on to existing and prospective tenants. On top of reaching our goals of lower energy use, less cost, increased tenant comfort and more efficient use of staff time, we've seen zero downtime for any major equipment serving the buildings, that reliability is remarkable.

GARY SCHLOTZHAUER
DIRECTOR OF ENGINEERING, ASPIRIA

■ With software solutions from ProLeiT by Schneider Electric and AVEVA, we have been able to increase energy efficiency by 3-5%, which is a significant leap in the right direction in terms of sustainability and energy neutrality. ■

#### MARTIN PÄZOLD

HEAD OF ENGINEERING AND MAINTENANCE, LAUNDRY

\*\*Me wanted to provide safe, reliable and economic power 24/7 to citizens to meet the rapidly growing energy demand, we shared our requirement with Schneider Electric and they created a solution based on that and it reflected our needs for future expansion. \*\*I

#### MURTAZA HELAL

CHIEF ENGINEER, SOUTH BIHAR POWER DISTRIBUTION COMPANY LIMITED

■ We have averaged 3% savings per year through energy procurement and cost avoidance. With those savings we can invest in additional amenities to make the guest experience exceptional. ■

#### THOMAS WEBSTER

DIRECTOR OF STRATEGIC SOURCING, HILTON















#### **ABOUT WATTICS**



Wattics, EnergyCAP's real-time energy analytics solution, is a global leader in real-time energy management and analytics monitoring software. Wattics monitors the performance of buildings, assets, and devices in real time and uses machine learning to model expected performance. It uses this intelligence to send alerts when devices are operating outside of normal ranges which allows energy managers to make quick, data-driven operational decisions.

58

**TOTAL CUSTOMER REFERENCES** 

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

■■ Great platform for energy costs allocation and efficiency verification. The support team has been great, from data integration to hardware configuration. This is probably the platform's best asset. The platform has been a great help in evaluating energy cost for different processes. The ability to measure, predict, analyze data and generate reports in a single tool, with an intuitive interface, has been of great value for our industrial customers. ■■

MICAH ORTÚZAR ENERGY SOLUTIONS MANAGER, BOLDO ENERGIA

Extremely user friendly, versatile and reliable. A "must have" tool for energy managers! Wattics has made energy management a much easier task! It simplifies data handling and trends analysis. The platform speeds up decision making and enables continuous improvement of energy performance.

JORGE VIETO
PARTNER SOLERSA (GRAVITON)

I am now able to properly run my energy management programmes with ease of analytics. I have increased my revenues by 200% just by using this software over the past year! The software has a great way of displaying energy analytics in a way that makes our clients love it. On top of this, the M&V functionality is robust and follows IPMVP protocols of measurement and verification.

CHRIS MBORI MANAGING DIRECTOR, EENOVATORS

\*\*Highly recommended! We could cut 80-90% of the time our energy analysts spend in repetitive tasks such as collecting and handling data to create reports and actions. Their support is second to none, and the dashboard is great! We have tried many a software for our projects, but Wattics has excelled above all!

NICK WOOD

















#### **ABOUT ARCADIA**

# Arcadia

Arcadia is a climate technology company enabling a zero-carbon economy. By unlocking high-fidelity, global energy data for the first time, the Arcadia platform combines easy-to-use data and APIs under one roof to allow any company to act on its environmental impact and build the next generation of energy products and climate tech solutions. Arcadia democratizes access to data from more than 9,500 utility providers in 52 countries, covering more than 95% of U.S. residential and commercial utility accounts.

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#### **TOTAL CUSTOMER REFERENCES**

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

■ Genability solved an important problem for us. As EV adoption accelerated, we needed a scalable solution that provides accurate data of utility rates across the US and Canada. The Signal API service enables us to help our customers charge their EV at the most cost-efficient times, reinforcing one of the value propositions of EV ownership. ■

DAVID MCCREADIE

EV-GRID SERVICES, FORD

If With Arcadia, our farmers are able to further reduce their business' carbon footprint while simultaneously increasing demand for more clean energy in the market, all without disrupting the daily flow of their businesses.

RICK VANZURA

If With Arcadia, you know your subscribers are sound. I can pull a report that is current to the day and show it to investors at any time. That gives everyone involved tremendous confidence and enables community solar projects to be financed efficiently.

JORGE VARGAS
MANAGING PARTNER, ASPEN POWER PARTNERS

We were relieved to find a solution to improve the accuracy of our utility expense forecasting and billing – Genability Signal has had a meaningful impact on our business.

ELDAR SAKEBAEV
ENERGY FINANCE ANALYST, EVGC

















#### **ABOUT BUILDINGIQ**



BuildingIQ (ASX:BIQ) helps building owners and operators worldwide lower energy use, increase building operations efficiency, and improve occupant comfort. They make this happen through 5i Platform of technology-enabled services that power a better Internet of Things (IoT) approach for buildings. They have proven to reduce HVAC energy costs and made significant improvements in LEED or NABERS ratings, increased market value, and they help facilities teams operate buildings at lower cost with a higher level of service.

21

#### TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

\*\*Energy Worksite provides a clear picture of the impact of our initial energy audits and HVAC and control system tune-ups. We are very encouraged by the savings we are beginning to see around the state. Our current estimate of program savings on the tune-ups is over \$3 million. That's right on track with our project goals. \*\*

SUE SEIFERT
PROGRAM MANAGER, IDAHO K-12 SCHOOLS

■ This is fantastic. You are telling us what we need to know when we need to know. Your team is like the eyes and ears of our building. ■ ■

**IOHN BOSE** 

MANAGER OF ENGINEERING SERVICES, ST JOHN OF

BuildinglQ's balance of ease of use and sophisticated features makes this work order management system perfect for our use.

DAVID P. BERGSTROM
CHIEF OPERATING OFFICER, WELLINGTON
MANAGEMENT

















#### **ABOUT ENERGYCAP**

# ENERGYCAP.

EnergyCAP is the leading energy and sustainability ERP, empowering customers with full control and understanding of their energy & sustainability data to reduce their carbon footprint and drive savings. For over forty years, thousands of public and private institutions have been using EnergyCAP to streamline accounting processes, reduce resource consumption, and identify opportunities for sustainable operations. EnergyCAP helps customers who are drowning in paper bills, manual processes, and cumbersome spreadsheets and enables them to execute, analyze, and report on the energy and decarbonization projects needed to create a more...

**70** 

#### **TOTAL CUSTOMER REFERENCES**

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

■ We are already using EnergyCAP to audit incoming bills. We will use it to track avoided costs due to our actions and not just beneficial weather patterns. We want to use EnergyCAP to push out reports to elevate awareness of City Department Directors and top decision makers regarding their energy consumption and progress towards goals. EnergyCAP will be the 'quarterback' of our energy management program.

JASON LAROS

We have created a workflow chart allowing all departments to give us approval to pay their utility invoices with agreement of EnergyCAP access and monthly distributed reports. This process has been seamless and everyone is happy with the new utility payment procedures.

BRITTANY MCCULLAR
UTILITIES ANALYST, TEXAS STATE UNIVERSITY

In the integration and automation features of EnergyCAP will greatly enhance our efforts to manage our many utility accounts, track and analyze usage data, and find ways to reduce energy consumption in City buildings. The City of Chandler will be a more efficient organization with EnergyCAP.

KRIS KIRCHER
FACILITY MAINTENANCE MANAGER, CITY OF CHANDLER

II Having a platform like EnergyCAP that has most of our utilities in one place, good reporting tools, dashboards, ways that the accounting folks in our finance Department can enter bills, easily, capture those, and feed the data in on a regular basis. It's incredible.

ALEX TRACTENBERG

ENERGY AND SUSTAINABILITY MANAGER, FULTON

















#### ABOUT RESOURCEKRAFT



ResourceKraft is a multinational Energy Management technology company with operations in the US, Canada, UK and Ireland. Their metering, reporting and analysis solutions make extensive use of mobile and cloud technologies; this allows their clients to rapidly deploy and monitor energy data at both urban and rural locations.

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#### **TOTAL CUSTOMER REFERENCES**

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

■ There is work to achieving ISO50001 certification and one of the key pillars is the measurement of your energy use. Having a centralised energy measurement system such as ResourceKraft's Advisor Energy Analytics to analyse and identify opportunities and to do this as efficiently as possible certainly helped Cork County Council achieve ISO50001 certification. ■

SENIOR EXECUTIVE ENGINEER CORK COUNTY COUNCIL

■■ Such detailed data allowed us to put systems in place to proactively manage our energy consumption, setting parameters within which energy consumption should effectively work. Advisor alerts automatically triggered text and email alerts to be issued as a form of reinforcing compliance. ■■

SDC PROPERTY & ENERGY MANAGER SDC TRAILERS

■ ResourceKraft technology has enabled us to measure our top energy consumers and loads. These measurements allow us to target our reduction efforts to where they will give the greatest benefit and we have managed to reduce our overall energy consumption by 49% for the first quarter of the year. ■

EHS MANAGER

ResourceKraft's measurement of Electricity, Fuel Oil, Gas and Water provides empirical data. Knowledge has given us the ability to speak with authority to internal stakeholders and confirm CRC carbon tax liabilities.

**BERNARD HIGGINS** 

GROUP FACILITIES & ENERGY MANAGER, BANK O

















#### ABOUT SPACEWELL ENERGY



Serving more than 10.000 organisations across +35 countries, Spacewell Energy by Dexma is a leading Energy Management Software for commercial and industrial buildings. Spacewell Energy Platform (by Dexma) is a cloud-based AI software that combines Big Data Analytics with Energy Efficiency to help thousands of facility managers, energy auditors and building owners around the world to detect, analyse and optimise energy consumption and costs, while becoming more sustainable. Dexma was founded in 2007 in Barcelona, and operates with a Global Partner Network of...

**TOTAL CUSTOMER REFERENCES** 

**VIEW ALL** REFERENCES

#### **FEATURED TESTIMONIALS**

■ We managed to implement company-wide energy effciency protocol that enabled us to reduce energy costs by 20% annually, increasing our market competitiveness while involving the entire organization in our energy effciency efforts.

**IOSEP CENTELLES** 

[Spacewell Energy's] solution is perfect for our company. It's really easy to deploy and use. It saves time and energy and eliminates problems.

DAVIDE CATALANO

[Spacewell Energy's] solution provided by ENGINFO is really simple to install and use. It saves time, problems and energy, identifying quickly the possible cost savings.

ANTONELLO CATANIA

[Spacewell Energy] is the ideal energy savings tool for us. We can implement efficiency measures and then see exacly how much we are saving.

RAÚL ALONSO MANAGING PARTNER, JUSTA ENERGÍA















#### ABOUT VEOLIA NORTH AMERICA



Veolia North America (VNA) offers a full spectrum of water, waste and energy management services, including water and wastewater treatment, commercial and hazardous waste collection and disposal, heating and cooling networks, energy consulting and resource recovery. VNA helps commercial, industrial, healthcare, higher education and municipality customers throughout North America. Headquartered in Boston, Mass., Veolia North America has more than 7,000 employees working at more than 150 locations across the continent.

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#### **TOTAL CUSTOMER REFERENCES**

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

Other vendors that we have worked with in the past rely heavily on incineration as the preferred disposal method for a variety of waste streams. Veolia has put a considerable amount of thought and effort into providing us with sustainable disposal alternatives. During the pandemic the University approached Veolia regarding recycling/reuse options for uncontaminated laboratory gloves. Veolia provided a waste to energy solution that keeps the used gloves from entering landfills. Veolia and Pitt...

#### KEVIN DUVAL

ENVIRONMENTAL MANAGER, UNIVERSITY OF PITTSBURGH

\*\*Our mission is to promote environment sustainability and use our resources responsibly to reduce ecological impact. Through our infrastructure investment in cogeneration technology and now our partnership with Veolia, we will continue to make strides in supporting our mission by efficiently operating our... \*\*

JOHN OZUROVICH
DIRECTOR OF FACILITIES, SADDLEBACK COLLEGE

II Through this partnership with Veolia, we are able to maintain the comfort of our visitors and support the delicate air and water temperature requirements of our aquatic plants and animals. The use of Veolia's chilled water system and electronics recycling services stands as a testament to the National Aquarium's focus on sustainability and supports our mission to conserve the world's aquatic treasures.

JOHN C. RACANELLI

PRESIDENT AND CHIEF EXECUTIVE OFFICER, NATIONAL AQUARIUM

\*\*Veolia is a company that wants to take care of waste in a safe and environmentally-friendly way. We are all extremely happy with Veolia and all of their services they have provided us over the years.

**EHS UNIVERSITY** 















#### **ABOUT WATCHWIRE**



WatchWire is a sustainability and energy management software-as-a-service (EMSaaS) provider. Across the globe, WatchWire helps commercial and corporate real estate portfolios, Fortune 500 industrial/manufacturing and big-box retail, government, healthcare, and educational facilities reduce emissions and expenses while simplifying sustainability and carbon reporting.

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#### **TOTAL CUSTOMER REFERENCES**

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

In More and more brands are beginning to understand that, in order to become sustainable, it is imperative to focus on their supply chain and use the correct materials.

Utilizing WatchWire, we are able to support our clients better by supporting the transparency in their supply chain. WatchWire has also helped us to track internal Scope 1 and 2 emissions to create a full picture of our sustainability journey. And we are excited to begin scope 3 in 2022.

TIM BOHLKE
DIRECTOR OF SUSTAINABILITY, RESOURCE LABER

Without measuring and monitoring data, you cannot make progress. Partnering with WatchWire has enabled us to properly and accurately measure, verify, and improve our impact.

MATTAN SHARVIT
CORPORATE RESPONSIBILITY MANAGER POMPEIAN

WatchWire's energy data management, emissions, and waste and recycling reporting platform is a valuable tool used by Brookfield. The reporting platform helps our property managers, engineers, and executives monitor cost and consumption trends across all commodities nationally and has also decreased the time and effort required for our annual GRESB reporting.

RICHARD BACHIA
EXECUTIVE VICE PRESIDENT, BROOKFIELD

■ From procurement, energy analytics, demand response monitoring, regulatory report and due diligence — if it has to do with energy, we habitually call WatchWire. ■

HANK CELESTINO

EXECUTIVE VICE PRESIDENT, MANAGEMENT & CONSTRUCTION, L&L HOLDING COMPANY



















#### ABOUT CLOCKWORKS ANALYTICS



Clockworks Analytics offers market leading automated diagnostics and building performance management software and services to facility managers, engineers and service providers. Clockworks™ is used around the world by direct customers and service partners to deliver persistent energy savings, pro-active maintenance, more comfortable buildings, and more efficient building operations.

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**TOTAL CUSTOMER REFERENCES** 

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#### **FEATURED TESTIMONIALS**

II FDD helps our team come up with solutions to larger systemic problems rather than putting out fires at the component level. This inherently moves us towards efficiency and optimization in how we do our work and how we operate our buildings. We saved \$780,000 in energy cost in the first year.

KATIE ROSSMANN MANAGER OF DATA ANALYTICS, THE UNIVERSITY OF IOWA

FDD is a great opportunity for facilities management companies. In the future it will be part of the standard service package - you will need to have an FDD solution.

JEREMY MACDONALD

DIRECTOR ISS FACILITIES SERVICES

from anything we've seen. Other products we evaluated require a team of engineers to develop algorithms, rules, or rely on past data. Clockworks diagnostics platform stands apart.

ASSOCIATE DIRECTOR
BIG TEN UNIVERSITY

■■Top-down support and corporate-level energy goals have been critical to the success of our FDD deployment.■■

GARY MULLANEY
SENIOR ENERGY CONSULTANT, KAISER PERMANENTE















#### **ABOUT ENERGIS SA**



Energis is a European greentech software scale-up headquartered in Belgium, with a branch in Italy, offering the most flexible Energy Management Software in the market. We believe in the power of data for sustainability, enabled by the most efficient use of energy. Today Energis. Cloud is deployed in 10000+ sites, located in 35 countries, helping more than 1000 satisfied users achieving their goals. Energis. Cloud is a data-driven Energy Management Software that helps you, as a stakeholder involved in the energy domain, to get visibility on energy and all the related...

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**TOTAL CUSTOMER REFERENCES** 

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

\*\*As energy services center, we emphasize energy performance but also economic monitoring of our assets. Before using Energis. Cloud, this generated massive post-treatment of all data. Since we have migrated all our consumption and production meters onto Energis. Cloud, this was drastically simplified strongly improving our self-consumption solar photovoltaic analysis. Centralising all key functions that are daily used by our energy managers allowed them to dedicate more time to analyse,... \*\*\*

GAËTAN COSTADMULA IT MANAGER, HELEXIA

We have been using Energis. Cloud solutions for several years already. In this time, we have helped our clients optimise industrial processes and energy efficiency in several industries such as agro-food, beverage and cement plants, resulting in much increased competitiveness and less CO2 emissions. The team at Energis have always given us all the support needed....!

GIOVANNI LOMBARDI
CHIEF EXECUTIVE OFFICER, TECNO

■■ Energis. Cloud allows us to visualise, monitor and optimise the comfort and energy consumption of our customers' buildings. Whatever the data, and regardless of the source, mobile sensors or fixed installations, the information is reported on the platform and put at the disposal of our teams and customers, in real time. The flexibility of the platform makes it possible for the users to personalise and present the collected information in infinite ways. For all our staff, it is a pleasure to use this Platform. ■■

MAEREVOET VALENTIN

ENERGY/FACILITY MANAGER, TEN

■■ Energis solved our energy and Indoor Air Quality visualisation problems. It is easy to use and suitable for both, energy and indoor air quality. It provides good visualisation possibilities, flexible dashboards, IPMVP reporting, alerts. It is very reliable and with many useful data connectors. The support team always responds very fast! ■■

GEERT BELLENS
ENERGY ENGINEER AND CO-OWNER, METIZ

**TRUSTED BY** 

ingenium













#### **ABOUT ENERGYPRINT**



EnergyPrint powers solutions to help Find, Track & Prove energy savings in commercial buildings. They work in collaboration with companies who want to operate and maintain better performing buildings, and ultimately measure and prove that their efforts and investment pay off.

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**TOTAL CUSTOMER REFERENCES** 

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

EnergyPrint's business-minded metrics allow us to present simple, validated M&V reports and engaging visuals that speak to our client's concerns. We use the Utility Dashboard to build trust and win more projects by proving concrete results.

JARED WHITE

SERVICE MANAGER, EMCOR SERVICES FAGAN

■■ Data that gives a client confidence to take that next step is worth gold to us. EnergyPrint's analytics equip us with the insight we need to show our clients we can really help them and that it's worth the investment.

EDDIE DUNN

BUILDING SERVICES CONSULTANT, CCAC BUILDING

\*\*EnergyPrint makes it easy for us to see exactly where we should invest in building improvements. Less costly utility bills improve the value of our buildings and go a long way toward keeping our tenants happy.

DAVID BERGSTROM
CHIEF OPERATING OFFICER, WELLINGTON
MANAGEMENT

We've used a variety of providers to do our benchmarking and Chicago energy ordinance submission, and EnergyPrint has been the best at having submissions completed on time without any issues.

LARRY PUDER

TECHNICAL OPERATIONS MANAGER, COMMUNITY SPECIALISTS















#### ABOUT JADETRACK

# JadeTrack

JadeTrack's cloud-based software platform empowers organizations to maximize energy efficiency and long-term sustainability. The platform combines automated utility bill management, ENERGY STAR facility benchmarking and real-time monitoring—providing a single source of critical information to all stakeholders. Transforming complicated energy and sustainability data into actionable intelligence, JadeTrack puts the power of change in the hands of every user.

**TOTAL CUSTOMER REFERENCES** 

**VIEW ALL** REFERENCES

#### **FEATURED TESTIMONIALS**

■ We have 1,089 accounts and I could not track these accounts without this system. I absolutely love that it connects with Portfolio Manager. It is nice that we can see actual bills for two of our main utilities.

SAMANTHA SCHNEIDER

JadeTrack's platform is transforming our sustainability efforts with quality data analysis that is accurate and delivered in a timely manner.

JENNY HILDEBRAND SUSTAINABILITY BUREAU CHIEF, OHIO DEPARTMENT OF Quick shout-out to whoever on your team is working on the Measure Audit Report. It's Amazing! I've already used it to review and identify a few issues. Really slick. Thanks, JadeTrack Team!

RICHARD DAVIS

It just takes a few minutes to get back an ENERGY STAR score once you enter the benchmarking info and our customers iust love it.

**RICK SULLIVAN** AUTOMATED BENCHMARKING PROGRAM LEAD, AEP















#### **ABOUT MRI ESIGHT**

## esight

MRI eSight Energy specializes in energy management software and services. Our energy suite eSight® is the most advanced fully web enabled energy monitoring and targeting package on the market. This comprehensive and intuitive energy management suite provides an extensive range of techniques for managing all aspects of energy data. eSight® allows you to bring together all your energy analysis and reporting needs under one application accessed from anywhere within your organization.

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**TOTAL CUSTOMER REFERENCES** 

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

■■ eSight has been critical in helping Molson Coors manage and reduce energy globally. eSight was the best solution for the job and offered both the global expertise, combined with the ability to accurately manage the extensive and detailed level of industrial manufacturing data we required. Molson Coors conducted extensive market research and product evaluations before selecting eSight Energy as our partner. We are confident we made the right choice. ■■

#### JAMIE MACKINNON

GLOBAL SUSTAINABILITY SENIOR MANAGER, MOLSON

\*\*Esight® has been instrumental in allowing us to automatically monitor energy usage across our large, multi-use site. We've been able to quickly identify and dramatically reduce our energy usage & effectively convey this to staff & visitors.

#### ALAN PICKERING

DEPUTY FACILITIES/ENERGY MANAGER, RICOH ARENA

\*\*Esight provided us with a complete solution to our energy management requirements, supporting our efforts to drive down costs within our manufacturing process. The intuitive interface and web based access means that energy management is achievable from any location.

MARTIN CORKERY ENERGY MANAGER, PFIZER

\*\*Esight is by far, the best product on the market. It has a user-friendly interface with in-depth graphic charting tools to uncover obscure energy use trends.

#### FRED DOUGHERTY

VICE PRESIDENT, LIBERTY PROPERTY TRUST









