

Contract Lifecycle Management Software Category

SUMMER 2025 Customer Success Report







Contract Lifecycle Management Software Category

All contracts have a lifecycle, from the initial drafting to the final expiration. You may ask, "What is contract lifecycle management (CLM) software and how can it assist my business?" CLM simplifies the management of every contract and makes it easier for enterprises to deal with numerous important contracts that can prove risky if not handled properly. It can be difficult to manage all stages of every contract and that's where CLM software helps.



The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

The overall Customer Success ranking is a weighted average based on 3 parts:



CONTENT SCORE

- ✓ Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- Customer reference rating score
- Year-over-year change in amount of customer references on FeaturedCustomers platform
- ✓ Total # of profile views on FeaturedCustomers platform
- ✓ Total # of customer reference views on FeaturedCustomers platform



MARKET PRESENCE SCORE

- ✓ Social media followers including LinkedIn, Twitter, & Facebook
- ✓ Vendor momentum based on web traffic and search trends
- Organic SEO key term rankings
- Company presence including # of press mentions



COMPANY SCORE

- Total # of employees (based on social media and public resources)
- Year-over-year change in # of employees over past 12 months
- ✓ Glassdoor ranking
- ✓ Venture capital raised



Award Levels



MARKET LEADER

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



TOP PERFORMER

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.



RISING STAR

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.

2025 Customer Success Awards

Check out this list of the highest rated Contract Lifecycle Management Software based on the FeaturedCustomers Customer Success Report.























































Scanmarket by UNIT4

^{*} Companies listed in alphabetical order









ABOUT AGILOFT



Agiloft, Inc. is a trusted provider of agile business process software. Agiloft's unique platform enables pre-built and custom applications to be tailored to your exact needs without writing custom code, so deployment times and costs are a fraction of those required for other systems. Agiloft specializes in automating processes that are too complex for competing vendors. Their best practice templates and adaptable technology ensure rapid deployment and a fully extensible system.

155

TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

■■ Using Agiloft afforded us the flexibility to be able to render a series of highly contingent processes into a cohesive whole, without the requirement for additional resources. With our previous approach to CLM and supplier management, we couldn't handle the complexity and the different rules guiding the diverse agreements and relationships without time-consuming manual interventions. ■

MAX ELVEY
GOVERNANCE AND SUPPLIER ANALYTICS MANAGER

[Agiloft] had the best contract management functionality, plus the easiest and most friendly user interface.

PAUL GAMBLE
CONTRACT ADMINISTRATOR INI AND TECHNOLOGIES

Agiloft is a very good system for issue tracking. Yet it can be used for so much more. The ability to customize the infrastructure to do a variety of things is really tremendous.

MANOJ BHATNAGAR
SENIOR DIRECTOR OF PRODUCT QUALITY AND
CUSTOMER SATISFACTION, ATRENTA

Agiloft makes it easy to add features, products, contacts, and companies.

TIM SCHNETTLER

DIRECTOR, BUSINESS GROUP OPERATIONS SUPPORT SERVICES, LATTICE SEMICONDUCTOR

















ABOUT COBBLESTONE SOFTWARE



CobbleStone Software provides leading enterprise contract management, vendor management, and eSourcing software solutions powered by artificial intelligence. CobbleStone Contract Insight contract management solutions provide contract and vendor tracking, configurable email and calendar alerts, automated contract workflows, robust security options, authoring of contract templates with dynamic clauses, revenue/cost management, full text indexing and searching, vendor/client ratings, document version control, custom reports, electronic signature options, smarter contracts with machine learning, and...

41

TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

CobbleStone Contract Insight was the only software that allowed us to manage the entire lifecycle of a contract. Most other software options just handled contract approval workflows, and since data management was our biggest challenge, CobbleStone was our best option.

LESLIE S

FINANCE AND BUSINESS SERVICES MANAGER, SOQUEL CREEK WATER DISTRICT

It's a one stop shop! CobbleStone software increases office productivity and efficiency for our hospitals and administration departments.

CHRISTIE

EXECUTIVE ASSISTANT SUHEAUT

**We have already seen an improvement with leadership's ability to locate key contracts with our top customers and pull reporting on the relevant data in those contracts.

IAKE

INSURANCE & RISK MANAGER, CENTROMOTION

CobbleStone offers the features we need to organize and analyze our key information at a glance and more – all at the right price point.

CONNIE W

SVP & GENERAL COUNSEL, WOUND CARE ADVANTAGE















ABOUT CONGA



Conga developed its suite of enterprise-grade Intelligent Document Automation solutions to help businesses optimize their CRM investments. The Conga Suite, which includes Conga Composer, Conga Contracts, Conga ActionGrid, and Conga Sign, simplifies and automates data, documents, contracts, signing, and reporting. As a Salesforce Platinum ISV Partner, Conga is committed to providing its customers with enterprise-grade infrastructure, security, and solutions. In fact, more than 650,000 users in 85 countries across all industries rely on Conga applications to fully utilize their Salesforce data, including Hilton Worldwide, Schumacher Group, and...

382

TOTAL CUSTOMER REFERENCES



FEATURED TESTIMONIALS

Indinformation was by pulling all contracts and assigning lawyers—internal or external—to review them for specific terms. This costly process would take a day or more to find what we needed.

STEVE PRISCO
ASSOCIATE GENERAL COUNSEL, ARAMARK

Since Avanir launched Conga CLM solution, Avanir has unequivocally established the CLM standard in a highly regulated industry.

JOSEPH LE
CONTRACTS MANAGER AVANIR PHARMACELITICALS

Conga CLM has also proven to be a reliable means of analyzing data and driving contract efficiency while giving us more insight into the value and risk profile of our contracts.

PATRICK VERRAES
DEPUTY GENERAL COUNSEL, HUNTSMAN

BNSF can now easily track dates and obtain data rapidly with Conga CLM, in addition to a reduction in contract cycle time.

MARILYN HARDY
DIRECTOR, REVENUE MANAGEMENT, BNSF RAILWAY















ABOUT DOCUSIGN



Why do more than 370,000 paying customers use DocuSign? Because they love it. DocuSign is the fast, reliable way to make nearly every agreement and approval process a simple digital action, from electronic signing to payment collection—on practically any mobile device, from nearly anywhere in the world. Say goodbye to administrative hassles like scanning, faxing, and overnighting, forever.

840

TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

If the Docusign team has been a great boost, They're not only helping us with solutions and identifying what needs to be done, they're training our IT team to run meetings, to look at things differently, and to be able to carry it on long after they leave.

TIM FARRIS

DIRECTOR OF BUSINESS SOFTWARE AND INTEGRATIONS, CLEVELAND METROPOLITAN SCHOOL

CATCHAFIRE

J.D. FILIPPONE

Of all the solutions we evaluated, Docusign CLM stood out for its versatile capabilities, global applicability and seamless integration with eSignature.

KEITH MCCARRAHER
SPECIAL PROJECTS MANAGER, GENUINE PARTS
COMPANY

■ There were no one-size-fits-all constraints.

Docusign has a lot of tools and features that enabled us to make our documents exactly how we needed them to be. ■

What I love about Docusign is that contracts [come]

from us. And it's all tracked in the system, so my

team or external teams can see how things are

It's really cool and really powerful.

progressing as it relates to each contract request.

COLLIN CROSSLAND
BUSINESS INTELLIGENCE ANALYST, CROSSLAND















ABOUT ICERTIS



Icertis is the leading provider of contract lifecycle management in the cloud. Icertis Contract Management (ICM) is an innovative, easy-to-use platform that is highly configurable and continually adapts to complex business needs. With its intelligent workflow and built-in analytics, ICM provides ongoing contractual insights and best-of-breed contract management. ICM enables customers to increase compliance, improve governance, mitigate risk and enhance user productivity, thereby maximizing ROI and accelerating time to value across the global enterprise.

189

TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

■ We chose Icertis Contract Management because of the solution's configurability and rich functionality. It will help us standardize and automate our contracting process, ensuring greater control, better supply chain agility and responsiveness and improved execution speed. This takes us closer to our goal of putting the customer first.

MOTI GYAMLANI

■ We selected the Icertis Contract Management platform because of its flexible workflow, the transparency it provides users into our contracting process and its intuitive user interface.

MARYBETH DIXON

■ Icertis Contract Management has helped us improve contract compliance by streamlining and automating the way we monitor and manage SLA and SOW commitments, cutting what was a two-week contract cycle by 50 to 60 percent.

SANIEEV PRASAD

■ In ICM, we found a fantastic blend of both authoring as well as obligations management.

RAJIV MEHRA

TRUSTED BY









DAIMLER





ABOUT IRONCLAD

Ironclad

Ironclad is software that does all the administrative work better left for a computer, freeing legal teams to do substantive work and drive business strategy. They build contracts software to take legal teams to the next level. They're bringing Silicon Valley technology to legal teams, but without all the Silicon Valley disruption. With a public API and seamless integrations, nothing about your current process needs to break when you start using Ironclad.

139

TOTAL CUSTOMER REFERENCES

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FEATURED TESTIMONIALS

I love working with Ironclad. I've worked with so many different vendors, and they're always easy to work with when everything is going according to plan. It's when things go off the rails that you can really see who your true partners are. Ironclad's team is always right there by your side, doing whatever it takes.

ASHLEE BEST

■■ The overall ease of accessibility of these metrics doesn't only improve the current contracting process but helps to identify objectives and expediencies in the contracting process moving forward.

AMANDA OTIS

■ Ironclad was able to create an easy-to-use workflow that solved a complex set of issues we were facing, while maintaining a seamless process for our hotels. I don't think any other service provider would have bent over backwards to help us the way that Ironclad has!

ELISE COFFEY

At times, IT is involved too late in the process, and we have to catch up. Ironclad recognized how important the integration of CLM processes are for the organization and collaborated directly with IT.

ELGER SERGIACOMI















ABOUT PANDADOC



PandaDoc is an all-in-one software that streamlines your sales workflows. Create, send, track, and eSign client-facing documents designed to win more business. PandaDoc integrates with your CRM, saves your team time, and provides transparency into your sales performance. PandaDoc empowers businesses and individuals to lead paperless, productive work lives. Pandadoc helps you build beautiful, effective, and modern documents so that you can keep your clients (and yourself) happy.

327

TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

• Giving customers the ability to use a tool to easily read and sign off on the agreements smoothly and seamlessly is invaluable. In addition to the simple customer experience, the document creation and analytics are extremely compelling and have helped increase the effectiveness and profitability of [the] business.

MACHELL ENKE

■ There was no way of being able to keep track of [each location's activities] - did they capture this, what are they doing with their account, how many signatures they are sending.

ALY MANJI

■ PandaDoc is not only simple to use but has allowed me and my team to be more efficient and consistent with the proposals we send. We're a 4th generation construction company that has been in business since 1948 and PandaDoc has accelerated us into the digital age.

THOMAS BURKET

PandaDoc is easy to use and has a simple sending process. It is nice to have so many documents in one easily accessible place.

RACHEL COOK



















ABOUT CONCORD

concord.app

Concord is a free cloud-based contract lifecycle management solution that's changing the way the world is creating, negotiating, signing, and managing contracts. Concord provide unlimited e-signatures and unlimited contract storage for any number of users. Concord is simple to use and includes online collaboration, deadline alerts, track changes and more features. Concord users are finding that signatures are obtained 5 times faster, contract approvals and negotiations are sped up by 70%, and compliance requirements are improved by 90%. They are on a mission to make sure no one ever has to manually manage contracts ever...

70

TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

Concord has enabled us to be more efficient, to streamline our processes, and to gain better visibility into how our contracts work. It provides a lot of tools that enable you to use it the way you need to, based on whatever your business needs. I'd recommend it for all those reasons.

JENNY MCMULLEN
CORPORATE CONTRACT ADMINISTRATOR, YATES

Concord has done for contracts what Slack did for office chat. Concord makes contracts easy, sleek, and fun.

LISA ABDILOVA
FOUNDER AND CEO. WELL CONNECTED NOW

[Concord] was actually easier to use than I thought it would be. There has been much greater buy-in and approval from other departments than I expected.

JERRY D'ALTO
CONTRACTS COORDINATOR, TRILLIUM HEALTH
RESOURCES

With Concord, projects that used to take two weeks to do manually can now be done in a single afternoon.

JULIE DELAYO
HEAD OF LEGAL LEOVEGAS















ABOUT CONTRACTBOOK



By scrive.

Contractbook is a software company that enables small and medium-sized businesses to manage the entire lifecycle of their contracts in a single, fully automated flow. Funded by investors including by Founders and Gradient Ventures, Contractbook was founded in Copenhagen in 2017 and serves over 100,000 users in more than 75 countries with data-driven document automation.

66

TOTAL CUSTOMER REFERENCES

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FEATURED TESTIMONIALS

I Having all my contracts in Contractbook gives me a feeling of control. I get a great overview of all my documents, my work is structured and I always know exactly what's next. Contractbook is more than just a cloud. I'm always reminded about important deadlines, I can delegate tasks easily and I can even set up automation workflows to make my contracts actionable. It's incredibly smart!

ADIR BEN-YEHUDA VP OF SALES, WALNUT

■ We have this overall goal in the legal department to build the legal department of tomorrow, and that's where Contractbook is our partner in crime. ■

JONATHAN HJELHOLT JENSEN LEGAL COUNSEL, LENUS

**With Contractbook, we have an organized, structured and safe repository for our legal documents. What is even better is that Contractbook has automated the creation and management of our compliance documents which saves us a ton of hassle and manual work.

NITIN GUPTA HEAD OF GROWTH, PAVE

Contracts are not my expertise, nor my cup of tea, so I really enjoy an automated setup.

CHRISTIAN TOFT BACH
CHIEF MARKETING OFFICER, MUTEBOX















ABOUT CONTRACTSAFE



ContractSafe offers an accessible and budget-friendly contract management solution tailored to corporate professionals. ContractSafe goes beyond mere storage; we facilitate the entire contract lifecycle. From creation to sending, e-signing, and management, our platform simplifies every step of the process. With ContractSafe, you can trust that your contracts are securely stored and effortlessly managed, all while maintaining affordability and ease of use. Our pricing model is designed to be cost-effective, ensuring you only pay for what you need...

17

TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

II Smart Choice! What started out as a means to control hotel contracts and renewals became an initiative for cost-savings. GM's increased their contract reviews and...found alternative vendors that has lead to cost savings extremely easy to use and the renewal notifications enable us to make smart decisions. The ContractSafe staff is extremely knowledgeable and does whatever is necessary to make the implementation and ongoing operations successful. The application is very cost-effective.

JULIE ROGERS

VP OF ACCOUNTING, OUORUM HOTELS & RESORTS

**ContractSafe has been a lifesaver for our company. We finally have a central location to store and keep track of our contracts. Uploading documents is a simple process, and the search feature is a lifesaver. Everything is organized, easy to find and the renewal reminders help us keep on top of any upcoming expiring contracts. Their customer support is excellent.

DONNA YSLAS

EXECUTIVE ASSISTANT TO THE CO-OWNER, WORLD OIL CORP

■■ ContractSafe has been an outstanding partner for us. The product is on top of modern design and function. They are exceptionally good innovators and are quite adept at making changes to improve the product constantly. Managing vendors, partners, and various contractual commitments is hard. It requires massive effort, while there is almost always constraints of some sort. If I were to do it all over again, I actually would have chosen ContractSafe earlier.

DAVID MURRAY

CHIFF EXECUTIVE OFFICER, GREENSPIRE

**I We looked at a number of contract management systems, but ContractSafe was the only solution that [is] secure, easy-to-use and the only solution that checked every box on our needs.

ELIZABETH KRUIS

ASSOCIATE GENERAL COUNSEL, CORPORATE CALIFORNIA PIZZA KITCHEN















ABOUT CONTRACTWORKS

contractworks

An Onit Product

ContractWorks provides contract management software services that focuses on usability and a simple user interface. Quick implementation, ease of use, and affordability are hallmarks of their service. ContractWorks features a comprehensive feature set for companies that are keen to move away from managing contracts manually, tracking details on Excel, or struggling with an existing contract management process that's too complicated or too expensive. All plans include unlimited users, free implementation with 24/7 support, and built-in electronic signature licenses.

70

TOTAL CUSTOMER REFERENCES

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FEATURED TESTIMONIALS

ContractWorks is an excellent portal for small companies who have historically managed contracts and their associated data through lists and spreadsheets. Generating reports is easy and automatic deadline tracking is helpful. Having all the documents accessible through a single database assures visibility and to make sure nothing falls through the cracks.

VINEET SARIN
PRESIDENT, KINAMED INCORPORATED

II ContractWorks allows us to run custom reports with flexible alert times frames, which has saved us money due to no longer missing renewal dates or opportunities. This combined with time savings, has paid for itself, many times over.

DEVIN POE
PURCHASING SPECIALIST, SIMPLE

■ ContractWorks functions effortlessly as our primary contract management software. It is effective, serviceable, and extremely user friendly. Their customer service is exceptionally responsive, and supportive, to any and all questions or concerns. It is truly a secure, and cost-effective solution for storing all of your contracts/documents. ■

CELINA CARTER
SENIOR CORPORATE COUNSEL, QMAX

•• We have set up our legal database in ContractWorks and everybody loves it. It is very easy to use with a lot of helpful features. You can tag documents, set alarms and create individual reports and the support is also great.

MARTINA MATTERSBERGER
OFFICE MANAGER, E.VENTURES

















ABOUT CONTRACTZEN



ContractZen is your all-in-one, Al-enabled governance suite, designed to elevate your organization's resilience, transparency, and value. Our instantly ready-to-use tools empower better governance and compliance management without the need for costly consulting or time-consuming training. With a comprehensive solution that covers all your governance needs, ContractZen ensures you're always due diligence ready. Whether you're preparing for financing rounds, M&A, or simply aiming to maintain robust Governance, Risk & Compliance (GRC) practices, our suite has you...

58

TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

**All the teams in the League store their player contracts in the system and use it to manage their own documents, in an all paperless manner. The adoption of the solution has made work faster and more efficient through things such as diverse search functions. It's also important that data protection has been considered and taken care of. **I

ANTTI-JUSSI ARO

ContractZen has improved the management of our important documents with much needed flexibility and mobility. For example, contracts can now be safely accessed with any device. Zen has also allowed us to get rid of the paper versions of many contracts.

TUULA LAUKKARINEN FINANCE DIRECTOR, JCDECAUX remarkably faster. In addition, contracts are automatically saved to the service after signing. Agreed matters are now easy to find, and we get notifications for important due dates. ContractZen is easy to use and has versatile features, which make it an excellent solution.

ILKKA VUORI PROCUREMENT ANALYST, CAPMAN

■ ContractZen has succeeded in building a very versatile and easy to use cloud-based service. It helps us to provide the best possible services for our demanding customer base. ■

REIMA LINNANVIRTA
PARTNER ALDER & SOUND

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JCDecaux

CODENTO

CapMan







ABOUT DILITRUST



DiliTrust offers a SaaS solution designed for legal and corporate governance activities. DiliTrust helps more than 2,300 clients in 50 countries boost their impact and increase their performance, while minimizing operational, financial, legal, and cybersecurity risks. To legal departments, c-suites and boards, of private and public organizations and industries of all sizes, DiliTrust offers a complete range of solutions and services dedicated. The Board Portal Module of the DiliTrust Governance Suite helps you simplify the organization and conduct of your board...

21

TOTAL CUSTOMER REFERENCES

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FEATURED TESTIMONIALS

The use of the DiliTrust solution allowed us to save the printing of 28 documents in 40 copies. The time saved in editing, checking, packaging and distributing documents can be estimated at one work week

TOURIA AATEF
FINANCIAL STUDIES AND BOARD OF DIRECTORS
DIVISION, ONEF

We needed a solution that could combine simplicity of use, mobility and data security. DiliTrust Exec delivered results that exceeded expectations.

JEAN-FRANÇOIS LASNIER
EXECUTIVE VICE PRESIDENT, QUEBEC CPA ORDER

It is a tailor-made tool that fits into a high-end legal/digital expertise and helps us transition from manual to automatic mode, facilitating the management of our daily work.

EL HASSAN EL MILIGUI CORPORATE LEGAL COUNSEL, CAPGEMINI

For someone who works crazy hours having a system like DiliTrust Exec has been a huge game changer.

TARA HOBBS
OFFICE MANAGER, GATEWAY

















ABOUT ECTEON



Ecteon recognizes that contract management is a complex function for most organizations, large and small. It features Contraxx, a premier Contract Lifecycle Management (CLM) solution for companies with complex contracting requirements where a "one size fits all" model won't suffice. The company helps clients optimize their contract management systems using browser-based software and custom implementation strategies that keep client contracts healthy and businesses thriving.

38

TOTAL CUSTOMER REFERENCES

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FEATURED TESTIMONIALS

Ecteon has continued to stay involved, troubleshooting as needed and helping accommodate technical modifications due to market changes. They have continued to be responsive long after the project closed. I've never had a system with vendor support as stable as this. Ecteon is a rare kind of supplier partner. *

JESSICA JOHN

CONTRACTS AND BENEFITS ADMINISTRATION MANAGER, KAISER PERMANENTE

It supported the Technical Editor team by streamlining the process of maintaining the template library and generating the applicable filing and production documents.

LARGE INTEGRATED HEALTHCARE COMPANY

Contraxx provided the client with the ability to establish rules for workflow processes, facilitate contract assembly by using pre-approved clause libraries, comply with crucial contract milestones by the use of e-mail notifications and alerts.

CONTRACT ADMINISTRATOR
MICHIGAN DEPT OF TRANSPORTATION

Contraxx has reduced the team's effort and time to generate and customize documents, which increased production and decreased in-process inventory.

LEADING NONPROFIT HEALTH COMPANY

















ABOUT GATEKEEPER



Gain total visibility of your contracts & vendors. Manage compliance, renewals & costs with ease. Gatekeeper's contract management & vendor management software offers complete visibility and control over your contract universe. With a focus on collaboration, automation, clear actionable data and, most of all, ease of use, Gatekeeper ensures its customers gain maximum value from their

TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

■ The system is responsive, intuitive, and very easy to use. It's also highly configurable meaning we can adapt the workflow modules to cater for changes in outsourcing standards or regulatory requirements." -

LEN O'HANLON HEAD OF PROCUREMENT, POLICE BANK

Gatekeeper has made the contracting and vendor management process more visible across the business and has made life considerably easier for those involved.

JESSICA GASPERSON

Gatekeeper gives us excellent control and visibility of spend, which we have never had before. We have been able to terminate contracts that no longer serve us with a total value of circa £1m.

KRUPA PATEL HEAD OF PROCUREMENT UK & US, FUNDING CIRCLE

■ The system has delivered on our expectation. It's easy to use, and has already brought clarity to our contract and vendor relationships.

TIM DEVINE















ABOUT LINKSQUARES



LinkSquares is the first Al-powered end-to-end contract lifecycle management platform. Take control of your contracting process with full visibility into where things are, what needs to get done next, and everything that's been agreed to in the past. With LinkSquares, you can write better contracts, standardize contract language, and understand what's in your agreements from one, easy-to-use system. Start improving your bottom line, saving time, and making your legal operations run smoother

TOTAL CUSTOMER REFERENCES

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FEATURED TESTIMONIALS

LinkSquares enables us to be proactive, which gives us time to discuss whether we're still leveraging a contract significantly and if it's worth whatever we're spending on it. This more efficient vendor analysis process translates into money—conservatively saving us more than \$30,000 a year. This is in addition to the time savings we see as a result of automated contract analysis.

SHAWN HOYT

LinkSquares certainly helped us make this M&A deal as quick as we could, given the volume of contracts our team needed to review from CloudHealth Technologies.

IOHN MILLS

ASSOCIATE GENERAL COUNSEL AND SENIOR DIRECTOR

LinkSquares was exactly the tool we needed. We started by bringing our thousands of contracts into Analyze, where the system pulled out key information and kept every agreement organized.

SFAN HICKEY

LinkSquares has enabled us to complete contract reviews & reporting in-house, which has decreased our costs and saved us upwards of \$100,000 per year.

DOUG WILSON

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asurion

COMMVAULT (6)

Z)WAVE workhuman* pendo





ABOUT MALBEK

111 malbek

Malbek is contract management reimagined, providing the same consumer-grade user experience you enjoy with your personal devices, but in your office application when managing your contracts. Malbek is a provider of cloud-based contract management solutions. Offering users the same consumer-style experience they enjoy on their personal devices, Malbek empowers the business user to take control through self-service configurability. Malbek's proprietary artificial intelligence (Al) engine and powerful search and filter capabilities enable Sales, Legal, Finance, and Procurement to harness the insights found in contract...

35

TOTAL CUSTOMER REFERENCES

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FEATURED TESTIMONIALS

We use Malbek's contract lifecycle management processes to increase efficiencies across Sales, Legal, Finance, and Procurement, freeing up resources to focus on more strategic business initiatives

EWA HUGH

Atheer knew they needed a vendor that could evolve with their own growth and scale in both volume and complexity to get contracting right straight from the get-go.

ATHEER

With no technology solution to manage these contracts, nextSource needed a way to keep track of all of them, especially critical events like contract expirations and renewals.

NEXTSOURCE

**With no way to effectively manage and track contracts, they had missed contract expirations, renewals, and price increases resulting in revenue loss. **

4TH GENERATION

TRUSTED BY





ENT

4<u>TH</u> GENERATION

execonline





ABOUT ONIT



Onit is the leading provider of Enterprise Legal Management (ELM) solutions for the 21st century. Brought to you by the same team that created spend management a generation ago, Onit is transforming the way legal departments drive operational and process improvements. By focusing on process, Onit's solutions help customers drive tremendous gains in efficiency, accelerate transaction velocity and reduce costs. Their solutions simplify business process automation and improve business productivity across all departments and industries.

88

TOTAL CUSTOMER REFERENCES

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FEATURED TESTIMONIALS

I Onit's Contract Works makes everything so easy.

It's incredibly intuitive and user-friendly—turning a disorganized mess of documents into a streamlined, organized system in one place. In just a few days, I had it up and running, and within a week, it was already accelerating our legal contract work.

AVI STADLER
GENERAL COUNSEL, ESQUIRE DEPOSITION SOLUTIONS

With its emphasis on process management as a means of introducing content scalability to legal operations, Onit can be seen as a disruptive player among ELM solution providers possibly a paradigm shift brought about by the same team that shifted the market a generation ago. *

HYPERION GLOBAL PARTNERS

The customer service at Onit's ContractWorks is outstanding. Everyone I've worked with has been incredibly helpful, patient, and kind. I wouldn't hesitate to recommend ContractWorks to others.

SANDRA BYRNES
ADMINISTRATIVE ASSISTANT, SAINT FRANCIS
HEALTHCARE PARTNERS

••• Onit's SimpleLegal is a very user-friendly, intuitive platform for legal e-billing and matter management, helping streamline routine tasks and improve overall efficiency.

ANGELA MARQUEZ
LEGAL OPERATIONS ANALYST, MAXEON SOLAR
TECHNOLOGIES

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barrywehmiller





ABOUT PRAMATA



Pramata Customer Relationship Intelligence helps companies retain and grow their most valuable customer relationships. Pramata transforms customer contract and billing data into fuel for your sales force. Featured in the same CRM dashboard used to manage the sales pipeline, Pramata makes it possible for sales professionals to quickly and easily get key dates and triggers, pricing, compliance, commitments and more, and use this information to fuel customer retention, cross and up-sell initiatives. With Pramata, sales professionals spend less time chasing customer data and more time engaging with and selling to...

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TOTAL CUSTOMER REFERENCES

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FEATURED TESTIMONIALS

■ The collaboration between the Pramata and ICE project management teams has been top-notch. Pramata has thoroughly learned our business and continues to strategize with us to find the best solution. The experience and contract management best practices they bring far exceeded other solutions we tried.

MONICA LUSSIER

SENIOR DIRECTOR OF BUSINESS OPERATIONS, ICE DATA

■ Pramata has enabled our internal clients to proactively manage contractual relationships, which allows our legal team to focus on more strategic, value-added opportunities.

BRIAN LYNCH

■ With Pramata, we have locked in future revenue by taking short-term contracts and turning them into 3- or 5-year autorenew contracts, with 7 or 5 percent yearover-year price increases respectively. It makes life so much easier.

JAYNE ROTHMAN

■ We achieved a point of rapid growth where our process for managing contract data was no longer scalable.

SHELLEY BENNETT SENIOR VICE PRESIDENT, GENERAL COUNSE, LYTX

TRUSTED BY

Hewlett Packard Enterprise











ABOUT SIRION



Driven by a best-in-class Al powerhouse, relentless innovation and a deep commitment to customer success, Sirion is the global leader in Contract Lifecycle Management software. Sirion's end-to-end, enterprise-grade CLM solution drives digital transformation across the entire enterprise. Its Al-driven CLM technology is trusted by some of the world's most successful organizations to manage 5 million+contracts worth over \$450 billion across 70+ countries. For more information, visit www.sirion.ai.

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TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

Contracting was siloed. Within the legal department, contracting-related processes were happening in a disjointed manner. Simple things, like version control, were super painful. Storage of executed contracts happened across multiple repositories, which made it impossible to find insights quickly.

LEGAL OPERATIONS HEAD OAKTREE

**Sirion has made our complete contract lifecycle smarter.

From intelligent authoring and collaboration, to
controlling risk and managing vendor performance - our
business is stronger as a result. **I

REINHARD PLAZA-BARTSCH
HEAD OF DIGITAL SUPPLY CHAIN & OPERATIONS

**All our contracts are established and maintained in SirionOne, a fit-for-purpose CLM solution. Today, we manage all our regulatory requirements, adapt smartly to banking changes and leverage rich insights for real-time reporting, through SirionLabs. **

EDZARD JANSSEN

CHIEF PROCUREMENT OFFICER, RAIFFEISEN BANK

Sirion is one of the few contract management systems that can consistently demonstrate an ROI.

TIM CUMMINS

PRESIDENT, WORLD COMMERCE & CONTRACTING



















ABOUT AVOKAADO



Avokaado is a digital workspace for contract lifecycle management. Their Al-powered SaaS platform gets you from zero to one for any legal transaction with up-to-date content and tools to create, collaborate, sign and securely manage your documents.

30

TOTAL CUSTOMER REFERENCES

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FEATURED TESTIMONIALS

■■ Avokaado supports our journey in key areas, in operational efficiency Avokaado is a central component of the end-to-end automated customer journey. With this solution, we are moving towards a paperless office. With sustainability, we see the greatest effect in minimizing digital waste starting with one document in one environment. ■■

MARTIN LAUSSOO IT MANAGER, CIRCLE K

••• Avokaado has become a great tool that has streamlined our work with client forms and contracts, systematized the storage of these documents, simplified the process of signing and saved our most valuable resource - time, which we can use to provide better services to our clients.

ANDREI NOVIKOV SENIOR LEGAL COUNSEL, MAGRAT SFAI ESTONIA III Apart from the core contract automation, we requested some features tailored specifically for us on-the-fly and the Avokaado product team was very helpful and supportive in delivering all the developments on time.

After that we also started using Avokaado for our internal daily document management.

HENDRIK ROOSNA

Avokaado made our lives so much easier - contract automation saved us many hours and reduced the probability of errors to a minimum. And we cannot be happier with Avokaado team - their professionalism helps us automate documents quickly and smoothly.

MIGLĖ PODERYTĖ















ABOUT CONTRACT EAGLE

Contract Eagle

Contract Eagle specialize in contract management, and don't provide other solutions. Their solution is called Contract Eagle, and it is available for on-premise installation or as a cloud service. They understand through experience how important it is to keep track of your contracts, and have developed Contract Eagle to help you do just that. They like to keep things simple, but brilliant.

20

TOTAL CUSTOMER REFERENCES

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FEATURED TESTIMONIALS

■ Contract Eagle's ease and speed of delivery was fantastic - they were flexible enough to fit around our hectic schedule. Whilst training and documentation were well presented, it is the system's user friendliness which makes it so beneficial to our business. It has provided us with everything we wanted. I am very impressed with Contract Eagle's system and am keen to see it used in other areas of the business. ■

ANDREA COLLIER

I use this system every single day. Contracts and agreements are the lifeblood of our business, and Contract Eagle helps me to organise and locate documents in a flash. I have and will continue to be a big advocate of this important software!

MIKE HEALY CFO, APOTEX Contract Eagle has provided us with an easy to use, cost effective solution with secured online access to key reports and contracts to authorized persons within our head office and our satellite offices around NZ. Their configurable, off-the-shelf system is ideally suited to our business needs and it is already proving a real efficiency gain for us.

DAVID O'REILLY
CFO, BALLANCE AGRI-NUTRIENTS

By choosing Contract Eagle, we have a system that we can customise ourselves easily and quickly. I love it.

LISA LANGDON
SENIOR LEGAL COUNSEL, AIRWORK HOLDINGS















ABOUT CONTRACTIFY



Contractify is a fast-growing contract management cloud software. They offer a smart automation platform for centralizing, managing and proactively following up all their contracts to legal, finance & purchase professionals in all industries. Recently They launched their Al feature Ada. With Ada, it is possible to register your contracts up to 3 times faster. This means you save a day every week on boring contract administration.

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TOTAL CUSTOMER REFERENCES

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FEATURED TESTIMONIALS

In Thanks to Contractify, after just one year of collaboration, we were able to account for total annual cost savings of more than €40,000.

Moreover, the workload of our employees has been noticeably reduced. Working with Contractify really is an enrichment for our process organization.

PETER BAERT

We are much more relaxed because Contractify sends us notifications when we are approaching a deadline, so we don't have to keep checking, the system takes care of that for us.

JONATHAN LEBRUN
OPERATIONS & ADMIN DEPARTMENT, RAAL LA
LOUVIÈRE

Contractify was the perfect fit for us in terms of features, and the smooth support is definitely an added value. I can reach them easily, and my issues are resolved in no time. In short, we're extremely happy with the support of Contractify.

ALBANE HUYBRECHTS ESSENTIEL ANTWERP

Contractify certainly saves us more than 50% time in legal follow-up of contracts. Which, of course, also saves a lot of money.

MARGAUX HOORNAERT MEAT & MORE

TRUSTED BY





MIG MOTORS ///









ABOUT CONTRACTS 365

contracts^{365°}

Contracts 365 is powerful contract lifecycle management software purpose-built for companies that run Microsoft 365. With 100,000+ users worldwide, Contracts 365 delivers greater efficiency, usability, privacy, and control for contract-driven organizations in real estate, life sciences, energy, supplier management and beyond. See why customers like AARP, Urban Outfitters, YMCA and New Balance put their trust in Contracts 365.

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TOTAL CUSTOMER REFERENCES

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FEATURED TESTIMONIALS

Contracts 365 has provided much needed structure to our contracting process. The team is genuinely interested in hearing from its customers, and they work to consistently keep the product evolving to meet customer needs and expectations. What I love most about the company is that they treat their customers like family - which is a rare find today. You can't go wrong in choosing Contracts 365.

JULIE SOURS
DIRECTOR, COMPLIANCE & RISK MANAGEMENT, START
FARI Y

Contracts 365 had already proven its value in our contracting process on so many fronts. When the Dynamics integration was introduced, it added an entirely new and efficient value proposition that was immediately appreciated by our sales organization.

AMY MADER
GENERAL COUNSEL, ENVISTA

**Contracts 365 meshed well with our vision and our overall Microsoft strategy, but we wondered if Contracts 365 would deliver during implementation and on product support. To say that the company put those fears to rest is an understatement. The structure and detail of their implementation process has surpassed our expectations and has given us great confidence in the future.

TERRY O'CONNELL
CHIEF INFORMATION OFFICER, RESURGENT CAPITAL
SERVICES

**Contracts 365 hit the right notes, right out of the gate, especially when it came to our IT infrastructure.. We didn't need to contemplate a new platform or additional silos of information as they fit directly in with our Microsoft stack.

MICHAEL LINDEMAN
VP OF INFORMATION TECHNOLOGY, SUPERFEET

TRUSTED BY

SQUARE ENIX. GLOBAL













ABOUT SCANMARKET

Scanmarket

by UNIT4

Scanmarket is the market-leading global Strategic Sourcing platform. Scanmarket cloud-based platform is used by 300+ customers in 50+ countries across the globe. On average, Scanmarket customers enjoy a 301% increase in sourcing productivity, an 105% increase in contracts under management and an average 13.1% savings on direct and indirect goods and services. From Spend Analysis to eSourcing to Contract Management to Supply Base Management to Managed Events and Strategic Services, customers and suppliers alike trust Scanmarket to help

TOTAL CUSTOMER REFERENCES

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FEATURED TESTIMONIALS

■ The (Scanmarket / Unit4) Global eAuction *Index is an indispensable tool for any* procurement practitioner. It provides actionable and detailed eAuction data by category, geography, auction type – just a wealth of valuable eAuction information. It has a permanent home on my computer desktop.

PATRICK REYMANN

RESEARCH DIRECTOR, PROCUREMENT AND ENTERPRISE

Scanmarket is a great tool to keep track of information because you have everything gathered in one place. "

DÁNIEL GÁL

■ By moving to the DocuSign eSignature functionality inside Scanmarket's Contract Management module, Marston's legal team was able to process contracts and signatures faster.

SAM JAMES

■ With Symfact software, managing contracts becomes easy, optimally organized and effective.

GAI FXIS AG









