

# Payment Gateway Software Category

SUMMER 2025
Customer Success Report







# Payment Gateway Software Category

Payment gateway software facilitates transactions by communicating transaction information and thus it is similar to physical point of sale used in retail outlets. The platform authorizes credit card and other payments for e-commerce ventures, conventional stores, brick-and-click shops, and online retailers. It protects credit card details by encrypting the confidential information. This procedure ensures secure transmission of private details between the merchant and customer.

A payment gateway works in the background to facilitate and authorize credit and debit card and other transactions. It securely sends and receives information between the e-tailing site and credit card network to facilitate speedy processing of e-commerce transactions. Websites that wish to accept credit card payments online or via a mobile device need to deploy a payment gateway. It connects your product sales and the consumer to help you get paid for the transaction.



The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

The overall Customer Success ranking is a weighted average based on 3 parts:



### **CONTENT SCORE**

- ✓ Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- Customer reference rating score
- Year-over-year change in amount of customer references on FeaturedCustomers platform
- ✓ Total # of profile views on FeaturedCustomers platform
- ✓ Total # of customer reference views on FeaturedCustomers platform



## MARKET PRESENCE SCORE

- ✓ Social media followers including LinkedIn, Twitter, & Facebook
- ✓ Vendor momentum based on web traffic and search trends
- Organic SEO key term rankings
- Company presence including # of press mentions



### **COMPANY SCORE**

- Total # of employees (based on social media and public resources)
- Year-over-year change in # of employees over past 12 months
- ✓ Glassdoor ranking
- Venture capital raised



### **Award Levels**



#### MARKET LEADER

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



#### TOP PERFORMER

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.



#### **RISING STAR**

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.

## **2025 Customer Success Awards**

Check out this list of the highest rated Payment Gateway Software based on the FeaturedCustomers Customer Success Report.















































\* Companies listed in alphabetical order









#### **ABOUT ACI WORLDWIDE**

# **/\CI** Worldwide

ACI Worldwide, the Universal Payments (UP) company, powers electronic payments for more than 5,100 organizations around the world. More than 1,000 of the largest financial institutions and intermediaries, as well as thousands of global merchants, rely on ACI to execute \$14 trillion each day in payments and securities. In addition, a myriad of organizations utilize their electronic bill presentment and payment services. Through their comprehensive suite of software solutions delivered on customers' premises or through ACI's private cloud, they provide real-time, immediate payments capabilities and enable the industry's most complete omni-channel...

236

**TOTAL CUSTOMER REFERENCES** 

**VIEW ALL REFERENCES** 

#### **FEATURED TESTIMONIALS**

■■ When we approached ACI, we explained that this would not be a normal payments gateway service because we needed a solution that could be offered to multiple institutions from a shared base platform, which the banks would be able to use as their own product. Because of the flexibility of the product and the level of support from ACI, we were able to configure the system according to our needs.

ADEL SALEM

■■ After receiving countless endorsements for ACI's UP Bill Payment solution, we learned that it could meet all of our eCommerce requirements, offer full integration with our Colleague system and provide a low total cost ofownership.

LISA WELLER

SENIOR DIRECTOR, STUDENT ACCOUNTS, EASTERN

■■ We selected ACI because of its proven real-time solution, which reliably and extensibly manages increased transaction volumes as adoption grows. ACI's up immediate payments solution offers the high performance and availability capabilities we seek, while its multi-scheme support ensures we have the flexibility to adjust to market evolution and adopt new scheme capabilities in the future. 💶

ERIK KWAKKEL

**RABOBANK** 

Our solution with ACI provides our members the ability to use their own debit card, with their own security features, to make a loan payment without going through any other hurdles.

**ERIC JENKINS** 















**ABOUT ADYEN** 



Adyen is the technology company reinventing payments for the global economy. The only provider of a modern end-to-end infrastructure connecting directly to Visa, Mastercard, and consumers' globally preferred payment methods, Adyen delivers frictionless payments across online, mobile, and in-store.

392

**TOTAL CUSTOMER REFERENCES** 

**VIEW ALL** REFERENCES

#### **FEATURED TESTIMONIALS**

■ Adyen is a technology company at its core. They offer a leading global platform, flexibility, and deep payment expertise. Because Adyen's people are so knowledgeable about payments, we get better account management, better insight, and better guidance.

SCOTT ENGEL

Customers these days prefer contactless and mobile payments. It's super easy – we just need to tell them to tap their cards or devices on the POS terminal.

**RACHEL NG** 

Adven's payment platform will further allow Subway to bring the latest digital payment technologies to market, while removing operational complexities for our Franchise Owners.

MIKE MACRIE

■ Thanks to Adyen, we have been able to enter the Chinese market quickly and easily.

DAVID VALLIN

**TRUSTED BY** 







**BONOBOS** 







#### **ABOUT BLUESNAP**

# BlueSnap®

BlueSnap's Global Payment Orchestration Platform simplifies the complexity of payments and helps businesses grow revenue with global payment optimization and and our modular value-added services. We've designed our platform to provide you with more control over important aspects of your end-to-end payment stack, allowing you to turn functionality on or off as needed. You receive all this through a single integration to our Payment API or hosted payment page, so you can: • Accept payments all over the world with preferred global payment types and currencies...

99

**TOTAL CUSTOMER REFERENCES** 



#### **FEATURED TESTIMONIALS**

\*\*After switching to BlueSnap' platform 3 years ago, our sales have been increasing consistently worldwide. At the start of our relationship we suggested that BlueSnap introduce new features that would benefit our business, and our suggestions were taken to heart and promptly delivered. We will definitely continue using BlueSnap for the foreseeable future.

HILA OVIL-BRENER CEO, WHITESMOKE

\*\*BlueSnap provides a sophisticated payment solution to our clients looking to expand their global reach. When security and internationalization are a top priority, it's our top recommendation.

ROSS BEYELER
FOUNDER, GROWTH SPARK

••• BlueSnap gives us the support and adaptability to effortlessly meet the needs of our core SMB customer market. We are confident that BlueSnap's Buy Anyware API will enable DudaMobile to not only successfully process payments with our existing customers, but easily convert and deploy new ones as we continue to grow our business.

ITAI SADAN
CO-FOUNDER AND CEO, DUDA MOBILE

■ With BlueSnap's payment module built in, our customers are now able to support a frictionless Sign & Pay process with multiple currencies and the right payment types.

DAILIUS WILSON

VP SALES & GROWTH GETACCEPT















#### **ABOUT PAYONEER**



Payoneer is the financial technology company empowering the world's small and medium-sized businesses to transact, do business, and grow globally. Payoneer was founded in 2005 with the belief that talent is equally distributed, but opportunity is not. It is our mission to enable any entrepreneur and business anywhere to participate and succeed in an increasingly digital global economy. Since our founding, we have built a global financial stack that removes barriers and simplifies cross-border commerce. We make it easier for millions of SMBs, particularly in emerging markets, to connect to the global economy, pay and get paid, manage their funds across...

189

**TOTAL CUSTOMER REFERENCES** 



#### **FEATURED TESTIMONIALS**

■ Payoneer has helped us minimize overseas business travel as we no longer have to deal with the hassle of creating multiple bank accounts.

We've dealt with other payment solutions before, but no one has responded as quickly or been as proactive in helping as Payoneer. ■

JAE-SEOP LEE

CHIEF EXECUTIVE OFFICER, KRADE INTERNATIONAL

\*\*I We wanted to find a solution that would enable us to pay every seller in every country. Payoneer really opened us to nearly every market in the world with their payment flexibility. \*\*I

VERED RAVIV-SCHWARTZ COO, FIVERR I can summarize how Payoneer's help me in three words: simple, hassle-free, low cost. Since we started using Payoneer, our monthly transactions have increased! Without Payoneer, we would probably still be jumping through loops and hoops to get our hard earned money.

KUSHAL RAHA

CEO & CO-FOUNDER, HOST4GEEKS

■ Payoneer helps us get our money more quickly and more efficiently. It's now an integral part of our business, and I wouldn't want to go back to the old way of doing things. ■

**ROB PALMER** 

CHIEF EXECUTIVE OFFICER, PLATINUM PUBLISHING















#### **ABOUT PAYPAL**



PayPal gives people better ways to manage and move their money, offering them choice and flexibility in how they are able to send money, pay or get paid. PayPal operates an open, secure and technology agnostic payments platform that businesses use to securely transact with their customers online, in stores and increasingly on mobile devices.

314

**TOTAL CUSTOMER REFERENCES** 

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

■ We enjoy a really good business relationship with PayPal. The closer we get to PayPal the more we understand what they're doing with their technology, which helps us leverage our technology so that we can make better use of PayPal's payment system for the charities we work with. ■

JAMES APPLEYARD
CEO AND CHAIRMAN, CANADIAN RED CROSS

If We've been using PayPal since the beginning. We've grown with them over the years, integrating new PayPal services that make sense for our particular business. They understand our company and help us grow.

BASIL KATSIVALIS
VICE-PRESIDENT OF OPERATIONS, ECARPETGALLERY

In There are a lot of reasons why PayPal is a better payment option online. We want to be able to give not just young people but all people who value the security and utility of PayPal the ability to use their PayPal account to make donations.

TED KAISER

VICE-PRESIDENT INFORMATION TECHNOLOGY, KIDS HELP PHONE

■ PayPal is like clockwork, and international transactions are usually within minutes. It's a no-brainer for businesses to offer to consumers. ■

CHRIS CHAPMAN

CO-FOUNDER & CHIEF EXECUTIVE OFFICER, SNOW















#### **ABOUT SQUARE**



Square, Inc. (NYSE:SQ) creates tools that help sellers start, run, and grow their businesses. Square enables sellers to accept card payments and also provides reporting and analytics, next-day settlement, and chargeback protection. Square's point of sale software and other business services help sellers manage inventory, locations, and employees; access financing; engage customers; and grow sales. Square Cash is an easy way for businesses and individuals to send and receive money, and Caviar is a food ordering service for popular restaurants.

421

**TOTAL CUSTOMER REFERENCES** 

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

The Square Reader SDK and Square APIs have been very easy to work with and are enterprise-grade. The simplicity and built-in PCI compliance is taking the complexity out of large-scale deployments and is an easy choice for our development efforts.

JOHN BRODERICK

CHIEF TECHNOLOGY OFFICER, INFINITE PERIPHERALS

We used to cobble together multiple payments solutions for an event's online ticketing, mobile app, and box office to try to deliver that cohesive experience, and it was painful.

JORIN SLAYBAUGH
VP TECHNOLOGY, BRUSHFIRE

Square has helped simplify things for us, from training to daily operations to efficiency. Everything is integrated. We see the same information everywhere we look.

**OMAR NAZIHI** 

VICE PRESIDENT OF OPERATIONS, THE KEBAB SHOP

If only everything was this easy. I can't find enough good things to say about Square Payroll. I love how seamless it is and how fast everything is.

MIMI WASHINGTON
OWNER, SEYA CROSSFIT & WELLNESS















#### ABOUT STRIPE

# stripe

Stripe is the best way to accept payments online and in mobile apps. They handle billions of dollars every year for forward-thinking businesses around the world. They are the world's largest developer-oriented commerce company, helping small and large companies accept web and mobile payments. Stripe currently powers businesses in 25 countries. They work from around the world in nine global offices and many more Stripes work remotely from anywhere. They help businesses accept payments from anyone, anywhere, and build new kinds of companies like Lyft or...

1138 **TOTAL CUSTOMER REFERENCES** 

**VIEW ALL** REFERENCES

#### **FEATURED TESTIMONIALS**

We wanted a payment solution for our users in the field that was very smooth and aligned with our brand. Stripe bridges the online and offline world, keeping all payment processing in one place. As we grow, we continue to introduce Stripe products that are relevant for our users.

SHAY BLOCH

■ As we move into a world where payments happen almost instantaneously, AI can be an important tool in helping to detect fraud during these increasingly fast interactions.

ANDY DAVIES

■ The payments landscape was pretty different then. We didn't offer any in-person payments, and then Stripe came out with this really well designed, developer-first solution that enabled us to give our customers a really great experience.

DARREN FORD

Stripe's reputation for stability and performance made us choose this complete payment solution to navigate the specific challenges faced by non-profits.

BÉRENGÈRE ALART

**TRUSTED BY** 







podum







#### **ABOUT WORLDLINE**

## WORLDLINE MY

Worldline is a global leader in secure payments and trusted transactions. They are at the forefront of the digital revolution that shapes new ways of paying, living, doing business and building relationships that pass on trust along the entire payments value chain, enabling sustainable economic growth. Their innovative solutions, rooted in a rock-solid technological base, are environmentally friendly, widely accessible and support social transformation.

122

**TOTAL CUSTOMER REFERENCES** 

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

\*\*We are currently working very hard on a new website, when asked where Kamera Express will be in two years' time. "Providing the right assistance to customers is our most important goal. We want to offer each of our customers a customised shopping experience and there might also be a loyalty program. And, of course, we are constantly keeping our eyes open for new trends or changes in the market.

LYDIA VAN DIJK
PRODUCT OWNER IN CHARGE OF E-COMMERCE,

We searched for a robust and secure payment platform for our business. DevCode has a solution which feels reliable and stable making us feel safe in going with PaymentIQ.

OSCAR SIMONSSON

CHIEF EXECUTIVE OFFICER CASUMO

Our product could not exist without Worldline. We saved unquantifiable amounts of time not developing our own full-stack payment processing functionality, allowing us to focus on the front end for our customers and the unique integration to QuickBooks.

MATHIEU DESCORBETH
CEO & CO-FOUNDER, WIDENPAY

\*\*We realised we needed a flexible platform that would scale according to our need to grow rapidly and efficiently in new markets, and this led us to implement PaymentIQ. \*\*I

BO WRÄNGHAMMAR
CHIEF EXECUTIVE OFFICER, MR. GREEN















**ABOUT WORLDPAY** 

# worldpay

Worldpay is an industry leading payments technology and solutions company with unique capabilities to power omni-commerce across the globe. Their processing solutions allow businesses of all sizes to take, make and manage payments in-person and online from anywhere in the world. Annually, they process over 40 billion transactions across 146 countries and 135 currencies. They help their customers become more efficient, more secure and more successful.

185

**TOTAL CUSTOMER REFERENCES** 

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

\*\*With Worldpay, we discovered benefits beyond our expectation; we increased the acceptance rate of transactions by over 40% within the first month of implementation and consequently increased sales volume for international routes. We had a full return on investment within the first month of integration. \*\*\*

FRANCISCO MELÉNDEZ

REVENUE ASSURANCE, FRAUD PREVENTION AND PAYMENTS MANAGER. VIVA AFROBÚS

\*Worldpay helps us to offer a world-class payment experience to passengers since the debut of our global website. Worldpay is our essential partner in the internationalization of Tianjin Airlines by providing us professional support in e-commerce and payment.

YESONG FANG

MANAGER OF ECOMMERCE CENTRE, TIANIIN AIRI INES

Worldpay provides us with global acquiring services and has helped us expand our global reach to new markets for airline ticketing sales. Worldpay's relationship management team has provided us fantastic support in terms of business insights, reports, training and queries clarifications.

CHINA SOUTHERN AIRLINES

Worldpay provides outstanding care and support to help HK Express acquire in a number of currencies smoothly. Worldpay helped us to offer our customers a world-class payment experience as part of the online booking process.

SIMON GU

GENERAL MANAGER, FINANCE & LEGAL, HK EXPRESS



















#### **ABOUT ACCESSPAY**



AccessPay is a specialist in cloud-based payments technology who has championed the evolution of payments and finance since its establishment five years ago. AccessPay is a leading Bacs approved solution supplier and is available now to discuss any payment-related issues your business may have. AccessPay solves this problem by taking away hours of manual processing time, thus making their customers more efficient when making business payments.

105

**TOTAL CUSTOMER REFERENCES** 

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

Integration with AccessPay revolutionised the way we process our payments. This partnership with AccessPay enables us to help businesses manage their international payments and currency risk, and allow them to act on market opportunities. It's something we know there's a real demand for.

DANIEL BIGGS
PARTNER, GLOBAL REACH PARTNERS

■AccessPay works in an area that is incredibly important to us – the handling of Bacs payments and our interaction with Bacs. They also had some very interesting ideas regarding implementation of payments technology within the AA. ■

LEWIS JONES

\*\*AccessPay has adapted to Carl Zeiss' financial strategy in a very simple way. It has enabled us to start taking Direct Debit payments, which we previously didn't do. AccessPay is very user-friendly, especially when setting up AUDDIS files and collection files.

MINHAZ MIAH CARL ZEISS

\*\*AccessPay provided us with very efficient, streamlined payment processes. Looking at the processes we have now, it is literally two clicks on a button.

RONNY SCHUYT

CEO. CITY BOX HOLDING B V

















#### **ABOUT AMAZON PAY**

# **amazon** pay

Amazon Pay makes it simple for hundreds of millions of customers around the globe to check in and checkout using information already stored in their Amazon account. Amazon Pay offers merchants and customers a trusted and familiar buying experience.

264

**TOTAL CUSTOMER REFERENCES** 

**VIEW ALL** REFERENCES

#### **FEATURED TESTIMONIALS**

With Amazon Pay's incentive campaign, we've noticed an increased number of orders. We've also enhanced the user experience by including Amazon Pay on our site, leading to larger order values and repeat purchases.

STEPHANIE MCGREGOR

Amazon Pay is helping us expand our online business and capture more customers. It is a critical piece of our online growth strategy.

DENNIS KOPITZ DIRECTOR E-COMMERCE, SHINOLA Amazon Pay has become a key contributor to the eCommerce division of Lenovo US and we look forward to a healthy future and continued growth with Amazon.

I FWIS BROADNAX

Amazon Pay streamlines our payment by replacing eight form fields with as few as two taps. It's absolutely delightful.

STEVEN PENNINGTON HEAD OF PRODUCT, VACATIA

**TRUSTED BY** 



brooklinen

avis budget group

BIGCOMMERCE





#### **ABOUT AUTHORIZE.NET**

# authorize.net A Visa Solution

Since 1996, Authorize.net has been a leading provider of payment management solutions, managing the submission of billions of transactions to the processing networks on behalf of merchant customers. The Authorize.net Payment Gateway helps more than 440,000 merchants to accept and manage credit card and electronic check transactions via websites, retail stores, mail order/telephone order (MOTO) call centers and mobile devices, providing a reliable platform, scalability, and numerous value-adding...

89

TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

\*\*Small businesses have to deliver, and the Authorize.Net Payment Gateway gives us the tools to do just that. It's incredible that, from a company of 10 people, we can offer service levels comparable to the big eCommerce players.

HEATHER GORRINGE
MANAGING DIRECTOR, WIGGI Y WIGGI ERS

■ The Authorize.Net Payment Gateway gives us exactly what we need. It was quick and easy to get set up in time for our launch. ■

JAMES DYSON
OWNER, OPTIMIZEPRESS

If Jotform makes it really easy to create online forms, and Authorize. Net makes it really easy to collect payments, so it's a natural partnership.

CHAD REID OTFORM

Authorize.Net makes it a snap to create custom, detailed invoices that can be emailed for easy online payment.

NGINA SHULMAN















#### ABOUT CURRENCYCLOUD



Currencycloud creates a better tomorrow. And they will do it by re-imagining the way money flows through the digital economy. They started their journey in 2012 with this thought and it's helped them set their sights on their destination: creating a fairer, freer flow of wealth worldwide, challenging the status quo that has slowed and suppressed economies and entrepreneurship in the past. They pride themselves on being big picture thinkers. That's not to say that they keep their heads in the cloud. Instead, they mix the strategic with the tactical, the specialized knowledge with the practical insights needed to conceive and build the world's most trusted Payments...

104

### **TOTAL CUSTOMER REFERENCES**



#### **FEATURED TESTIMONIALS**

■■ With many clients making payments online in EUR for their customers, there was a real need for better rates and capabilities within the Eurozone as we were unable to receive domestic EUR payments. Without a local clearing account to collect funds in the European Union, this was a challenge. Further, there was also a desire from our partners to simplify their payments from within the US market.

ARI DOBNER

■■ Thanks to Currencycloud, we were able to avoid additional regulatory or technology hurdles, by relying on its ready-established, compliant platform. The Currencycloud team has been there and done it — they get the start-up mentality and made the whole launch process easier for us by adapting to our timelines and requirements.

**HUGO GRIMSTON** 

Currencycloud's Payment Engine's user-friendly and easy-to-understand backend has made launching a new product painless. The reliable service has given us the flexibility to respond to our business's needs so that we can better serve our customers. As a result, we've been able to maximise efficiencies, saving us both time and money.

**EMMANUELLE JOHAADIEN** 

■■ What made Currencycloud so appealing for us is that they're very start-up friendly – they're a start-up themselves, with great technology, a really good API – they're helping their clients.

NIKOLAY STORONSKY















#### **ABOUT DWOLLA**



Your business needs to send and receive payments. The ACH Network moves trillions of dollars a year. The problem? Most businesses don't have direct access to the Network. That's where Dwolla comes in. Whether you need to pay, collect or facilitate payments, integrate with our seamless API and use Dwolla to facilitate your payment requests through the ACH Network.

**153** 

#### **TOTAL CUSTOMER REFERENCES**

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

■■ We launched with well-known payment providers to manage marketplace transactions, but were soon handcuffed by the restrictions imposed on payouts processes. We dedicated so much support to maintaining these payment flows that we began sacrificing our brand and profit margins. Dwolla's straightforward API documentation got us up and running in 10 days with our own branded bank transfer solution.

EDDY LU CO-FOUNDER, GOAT

II Our conference clients can facilitate payments to officials directly from their checking accounts, no managing wire transfers or ACH deposits into a third party account before being able to pay officials. On top of everything, Dwolla's support has been fantastic, both for our officials and for our administrators who manage the payments.

JEFF WIGAL FOUNDER AND CTO, BLUEZEBRA SPORTS

\*\*We found Dwolla to have one of the best ACH-optimized APIs on the market. When it comes to dealing with the traditional complexities of building on top of the U.S. banking system, Dwolla's API wraps the power of ACH into a flexible and straightforward integration. Newly released functionality, such as Same Day ACH, has been quick and easy to implement in production.

ALEXI NAZEM
CEO AND CO-FOUNDER, NOMAD HEALTH

\*\*I We needed a reliable payments partner that could deliver an API that simplifies the process and allowed us to deliver the basic functionality our application required. The Access API did just that, and more and we knew we could count on their team as a long-term partner as we grew our company. \*\*\*I

NATE WASHINGTON















#### **ABOUT ELAVON**



Elavon is a leading global payments provider and subsidiary of U.S. Bancorp (NYSE:USB). From payment processing to loyalty programs, fraud management to mobile innovations, security solutions to data driven insights, together they can unlock a world of opportunities. At Elavon, they know that you didn't begin your business for the paperwork, payment processing, or PCI compliance. Their approach is to make payment processing the simplest part of your day. That's good news for your business, whether it's large or small, local or international. Because they are dedicated to building a partnership to build your business, each of their innovative solutions...

47

### **TOTAL CUSTOMER REFERENCES**

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

\*\*With Elavon, we've been able to definitely grow in the right direction and it's been good to have them as business partners. It's definitely one of the name brand processing companies - you just have that security knowing that their tech services and support and everything is behind that.

DEREK SMITH
GENERAL MANAGER EXPERIENCE POWERSPORTS

I kinda grew up in the world of seeing how that works. After years of making money and decisions for someone else, I finally said I'd like to do it for myself.

JAKE LA GRANDER FORMER HOTEL MANAGER AND INSURANCE AGENCY OWNER, PETE'S RESTAURANT ■■ The most important part of our business is getting paid by our customers, and Elavon provides us the technology and solutions to make the customer payment experience as efficient as possible. ■■

JACK HAWKINS

TREASURY DIRECTOR, GYPSUM MANAGEMENT AND SUPPLY (GMS)

We transact through multiple channels across multiple business entities. So, we need a partner that can understand the complexities of that and support us in those needs, when we need it.

**KELI SANDEMAN** 

PAYMENT STRATEGY MANAGER, VIRGIN ATLANTIC

















#### **ABOUT EWAY**



Eway is a leading global payment gateway, allowing businesses to accept secure credit card payments 24/7 from customers around the world. Eway's goal is to make eCommerce as easy as possible for merchants and their customers. Eway was established in 1998 and is now part of the Global Payments network https://www.eway.com.au/about-eway/global-payments. With over 25,000 active merchants, Eway links to all major banks in Australia, New Zealand, the UK, Singapore, Hong Kong and Malaysia, with Level 1 PCI DSS certification to ensure payment data...

95

#### **TOTAL CUSTOMER REFERENCES**

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

If Knowing that our payments are made safely and securely is very important as is the ability to reconcile all the payments made each day. eWAY's real-time transaction processing and recording really makes things easy.

CHRIS NANNI ACCOUNTS RECEIVABLE, HAWTHORN FOOTBALL CLUE

••• eWAY has helped humanize payments to our customers by providing a seamless transaction and superb customer.

MARCUS LIM
CEO AND CO-FOUNDER ONEFLARE

\*\*Knowing that our payments come from real people, and that they are secure, is really important. eWAY is so convenient for the business, and the security features are great.

AINSLIE THOMPSON

\*\*eWAY helps us by allowing a hassle free payment solution- simple for our customers and simple for Zip. \*\*

STEPHEN DOLAHENTY















#### **ABOUT MONERIS**



Moneris is a leader in Canadian commerce. Processing one in three transactions across the country, they serve businesses of every size and industry. A trusted partner to businesses, Moneris offers innovative solutions for mobile, online and in-store commerce, as well as data-driven insights, value-added services and on-site support. Through these solutions, Moneris is powering commerce in Canada to help transform the way businesses grow and operate.

81

**TOTAL CUSTOMER REFERENCES** 

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

\*\*Shortly after onboarding with Moneris, we had confidence that our payment provider would be reliable. Every dollar counts with a small business and switching to Moneris was clearly the right choice to prevent us from unnecessarily losing money. \*\*I

KATHRYN MCKINNEY
GENERAL MANAGER, STUDIO BREWING

I like the easy design modifications that you can make from your desktop or mobile device.

DONOVAN B
CHIEF EXECUTIVE OFFICER, LARGE CIVIC & SOCIAL
ORGANIZATION

Moneris has been there to provide solutions for our growing business and has guided Peace Collective each step of the way when we faced a lot of 'unknowns' in the world of payment processing.

ROMAN HESSARY CO-OWNER, PEACE COLLECTIVE

Choosing Moneris to process our payments was a natural fit that offered reliable and secure transactions we could count on.

STEPHEN MILLER
MANAGER TRAXX FOOTWEAR















#### **ABOUT NUVEL**



SafeCharge is now Nuvei! We are the payment technology partner of thriving brands. We provide the intelligence and technology businesses need to succeed locally and globally, through one integration — propelling them further, faster. Uniting payment consulting and payment technology, we help businesses remove payment barriers, optimize operating costs and increase acceptance rates both locally and globally. We deliver all the solutions businesses need to provide a flawless payment experience. Wherever and however payments are made. But our edge doesn't stop there. We have proven tools to help them sell more, convert more and extract more...

135

**TOTAL CUSTOMER REFERENCES** 

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

■ By utilizing SafeCharge's payment platform and checkout page during the Grand Nationals we were able to process approximately double our normal traffic, our transactions were completed seamlessly and quickly, experienced low latency throughout the entire day and provided a pivotal platform for our continued digital growth. ■

MATT J HILL

We deployed SafeCharge Checkout which provides one-click checkout solution, the ability to pay anytime, anywhere using various payment methods, currencies and languages while utilising suitable fraud prevention and security measures.

YANCALE SHAHAR
COMPANY TREASURER, FL AL

We are highly impressed with SafeCharge's payments technology, gaming expertise, and a high level of service. Customising the Cashier to suit our needs has resulted in increased conversions and more thorough fraud prevention.

COLIN COLE-JOHNSON
DIRECTOR OF DIGITAL & CROSS CHANNEL SERVICES
RANK GROUP PLC

■ SafeCharge has provided a transparent, highly resilient and always-available payments solution - without passing the complexity on to us. ■

AVIGUR ZMORA FOUNDER, FUNZING















#### **ABOUT PAYSIMPLE**



PaySimple is the leading payments management solution for service-based businesses, powering the cashflow of over 20,000 companies nationwide. PaySimple builds long-term partnerships with companies to drive growth, providing flexible payment and billing solutions and personalized customer service to suit their distinct business needs. With a robust API, PaySimple is a trusted technology partner for payment integrations, natively handling cashflow within SaaS products and mobile applications. The vendor offers a free 14-day trial and no credit card or commitment is...

165

**TOTAL CUSTOMER REFERENCES** 

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

In lave been using PaySimple for about 6 years and it's been a fantastic tool that allows parents to pay for their children's tuition directly from my website. [It's] a way for me to manage my financial transactions smoothly and efficiently every month.

RYAN BOHLANDER
JUMPSTART! KIDS FITNESS

•• Because we can customize PaySimple to fit our business model, we save time and provide an outstanding branding and user experience to our customers.••

CLARENCE LIVINGSTONE
CEO ENTECK DESIGN GROUE

■ PaySimple is really intuitive and easy to use. It's actually very simple and allows me to focus on my patients, not worry about money.

ROBIN DICKINSON

FOUNDER, COMMUNITY SUPPORTED FAMILY MEDICINE LLC

\*\*PaySimple helpedautomate everything thatdo.save hundreds of dollars a month not chasing clients for payments. PaySimple is a dream come true. \*\*I

JOSH COFFY
OWNER FLIGHTMEDIA















#### **ABOUT VERIFONE**



Verifone is transforming everyday transactions into opportunities for connected commerce. They're connecting payment devices to the cloud—merging the online and in-store shopping experience and creating the next generation of digital engagement between merchants and consumers. They are built on a 35-year history of uncompromised security with approximately 30 million devices and terminals deployed worldwide. Their people are trusted experts that work with their clients and partners, helping to solve their most complex payments challenges. They have clients and partners in more than 150 countries, including the world's best-known retail...

44

### **TOTAL CUSTOMER REFERENCES**

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

Powerful software applications are driving the evolution of payment terminals.

JAMES WESTER

RESEARCH DIRECTOR, GLOBAL PAYMENTS, INTERNATIONAL DATA CORPORATION

■ To enable merchant acceptance of NFC-based payments, offers, and loyalty programs. ■

**GOOGLE WALLET** 

For quick, easy & simple mobile payments, Verifone's platform enables the Flypay app.

FLYPAY

■ To increase security and simplify card payments across multiple channels. ■

B&Q















#### **ABOUT WEX**



WEX is a leading financial technology service provider across a wide spectrum of sectors, including fleet, travel and healthcare. WEX operates in more than 10 countries and in more than 20 currencies through approximately 4,900 associates around the world.

**57** 

#### **TOTAL CUSTOMER REFERENCES**

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

\*\*ClearView gives us the ability to quickly identify trends and patterns and eliminate the extra risk of theft. Driver mentality has changed from, 'They will never miss a few gallons here or there.' or, 'That's just one of the perks of the job.' to, 'I better not steal any fuel because (Johnny) was terminated for using the fuel card for his personal vehicle.

STEVE DOSS
COST CONTROL MANAGER, HAMMER CONSTRUCTION

In the level of customer service at WEX is unparalleled in my experience. Being able to have an account executive that not only knows her product but knows mine seems to be the norm at WEX and it's very much appreciated.

PAYMENTS SOLUTIONS MANAGER ORBITZ

\*\*IBNSF required a payment solution that would interface with its existing platforms. As BNSF is poised to expand other Service areas, we are confident that 3Delta Systems will continue to offer the payment solutions we need to support our railway operations. \*\*I

SAM PHELPS-ROPER
MANAGER, BNSE RAII WAY

Our resort partners using WEX love the process. As a partial offset to their processing fees, we pay more quickly. We like the flexibility. Win Win!

**LIFTOP**VICE PRESIDENT OF FINANCE, LIFTOPIA



















#### ABOUT DIAMOND MIND



Diamond Mind is the leading provider of digital payment solutions to independent K-12 schools, helping them optimize payment acceptance throughout the entire campus. Their solutions help schools realize reduced cost, minimized risk and an improved payment experience for parents and the business office. They create cloud-based software solutions across the entire campus for online giving, tuition, admissions, bookstores, summer programs and purchase cards.

47

#### **TOTAL CUSTOMER REFERENCES**

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

■■ What makes CampusPay so easy is that it has an intuitive interface that allows me to easily edit online forms in real time, without requiring any coding knowledge. If I find that a particular message resonates with a specific audience, or if I want to just run an alumni campaign, I can customize a page for that constituency and be up and running in minutes. ■

GEORGE HAYES
DIRECTOR OF DEVELOPMENT, MOUNT SAINT DOMINIC

\*\*With Diamond Mind, not only do we get great payment solutions, but we love the customer service we receive. Regardless of the question, someone is always available to provide a thoughtful and complete answer. \*\*I

MARSHA J. BROOKS
ASSISTANT TO THE CFO AND DIRECTOR OF
ADVANCEMENT. BREWSTER ACADEMY

\*\*The system was easy to set up, and tailoring payment options to our needs was simple as well. In no time, we had much more control and flexibility over our payment process and management. \*\*

STÉPHANIE REYNA
FINANCE ASSISTANT AND FINANCIAL AID
COORDINATOR, FRENCH-AMERICAN SCHOOL OF NEW
YORK

■ We have expanded use of our Diamond Mind payment solution to include camp and summer school registrations and payments; the feedback from parents has been great. ■

SUSAN HEGLIN
DIRECTOR OF FINANCE AND ACCOUNTING, FENWICK















#### **ABOUT GRAVITY PAYMENTS**



Gravity Payments is created because thousands of hard-working business owners were being overcharged and underserved by credit card processors. Today, they serve over 13,000 merchants across America, saving them millions in fees and hours of frustration. Though they have grown substantially over the years, they treat each of their clients as if they're their first client. They are devoted to complete transparency. They don't confuse their community business owners with credit card gibberish or hide anything in the fine print. Instead, they strive to make credit card processing as simple as...

91

#### **TOTAL CUSTOMER REFERENCES**

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

II think [Gravity Portals] opened the door to a more robust customer experience, allowing our customers to have the capabilities and functionality to maintain and update their accounts in our billing system. This alleviated delays during non-business hours and allowed our customers to be able to self-serve. We work as a team to provide excellent customer service and enhance our work management.

LAURA HUFSCHMIDT
SYSTEM REPRESENTATIVE SHARP ENERGY

Gravity Payments' sole purpose is to make your business run the way it should. There are no hidden fees and no funny charges. You'll wonder why you didn't switch to them a long time ago.

CAMERON V.

If Gravity Payments' Working Capital Program provided me the funding I needed to finish a large patio addition. It was great not to have to mess with the process and red tape of a standard bank loan.

JAMES S.
PECADO BUENO & TACO DEL MAR

I'I've been with Gravity for approximately five years. It is the one company I've built a lot of trust with.

STEVE HOUMES















#### **ABOUT PIN PAYMENTS**



Pin Payments is an online payment platform designed for small businesses. They build intentionally simple software to help their customers accept card payments, whether they run an online store, sell subscriptions, invoice their clients, or process card sales manually.

47

**TOTAL CUSTOMER REFERENCES** 

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

This is where Pin Payments is vital - it gives us the flexibility to invoice our clients in the currency of their ride, and the funds settle in our chosen foreign exchange accounts.

KATE PILCHER
FOUNDER, GLOBETROTTING

\*\*Always helpful, and easy to use. Nice work team!\*\*

JOE SIEBEN
POPCORN MAN

\*\*Awesome integration with Netsuite through Simplypaid. \*\*

DOUG REYNOLDS
FLOOREX PRODUCTS

Ease of use and good customer support.

JASON BUNN
JASANDREAN PTY LTD

**TRUSTED BY** 

MUTUAL MUSE



COLLECTIVE CAMPUS









#### **ABOUT RESOLVE**



Resolve at its core improves traditional and cumbersome b2b payments. They facilitate deferred payments between businesses, but in a way that benefits both businesses. Resolve currently works with US-based manufacturers, wholesalers, and distributors. Deferred payments are commonly referred to as 'net terms', it describes a payment delay of 30, 60, or 90 days that has come to be expected by business customers. The issue for the business seller is that they are required to act like a bank. They need to give short-term credit to their customers and 'float' these net terms invoice payments. Resolve takes care of every aspect of a business being able to offer net terms...

33

**TOTAL CUSTOMER REFERENCES** 

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

Our business customers used to go through a lengthy multi-week credit approval process & cumbersome payments experience. Resolve means we can now deliver a frictionless, customer-first approach.

RYAN LOOS
CHIFF FINANCIAL OFFICER, CONFOL

Resolve provides quick turnaround for our net terms and credit checks, which allows us to maximize the time and efficiency to closing a sale - something we weren't able to do before.

JAMES DENG
DIRECTOR OF OPERATIONS, ARCHIPELAGO LIGHTING

Resolve has positively impacted our cash flow. Their advance on each invoice we submit, has translated into quicker receivables, directly contributing to healthier cash flow management.

LUKE ELLIOT

CO-FOUNDER, RENTALL CONSTRUCTION

Resolve Pay helps make sure that we streamline our payment process, so we can continue to work without relying on customers paying early. That makes things a lot less stressful.

BENJAMIN KLINGNER OWNER, GB FABRICATION

#### **TRUSTED BY**









RENTALL





#### **ABOUT STAX**



Stax is revolutionizing the payment technology industry by offering a credit card processing model that focuses on powerful payment technology, real human customer support, and simple merchant services. Stax exists to level the playing field for small business to be able to accept credit cards and achieve greater success. Stax is the leading provider of payment technology solutions for businesses across the United States. Their innovative technology supports retail and restaurant locations with physical terminal and POS integrations, online businesses with shopping cart capabilities, professional services businesses with a robust online invoice and billing...

30

#### **TOTAL CUSTOMER REFERENCES**



#### **FEATURED TESTIMONIALS**

II [Stax] and their credit card processing services has been a breath of fresh air for us. The approval process and set-up was quick and comprehensive. I saved money and time, and it is a great solution for any business who accepts credit cards.

BEAT CREATIVE MARKETING

Stax Connect has been great to partner with because there are a lot of back-end pieces that have to work in order for the integration to take place.

DAVID CRARY

CHIEF EXECUTIVE OFFICER HINDSITE SOFTWARE

\*\*This way, clients have this neat feature where they can see their payment schedule and make a payment right then and there toward their event.

HECTOR BOEHME
DIRECTOR OF OPERATIONS, ARTHUR'S CATERING

■ We love the team, we love the application.

I would definitely recommend

Fattmerchant as a processing solution.

I'm very pleased. ■

DALIA CANTOR OWNER, CPA SOLUTIONS









