

2019 WINTER CUSTOMER SUCCESS REPORT

MANUFACTURING ERP SOFTWARE
CATEGORY



featured
customers

MANUFACTURING ERP SOFTWARE OVERVIEW

Manufacturing ERP software is an enterprise resource planning solution that enables manufacturing firms to compete successfully in the market. It facilitates more efficient management of manufacturing processes and transforms the supply chain to help businesses achieve production goals. Web-based manufacturing ERP solutions are designed to address the concern of information breakup in manufacturing companies. The software regulates business strategies with a suite of modules. In addition, ERP is utilized as a link to improve integration between all operation areas of the enterprise.

Manufacturing ERP software is easy to install and it simplifies the manufacturing process via automated scheduling, planning, and fulfillment. The system provides insightful data intelligence that decreases administration costs and speeds up decision making. An effective ERP tool is designed for the needs of the manufacturing sector. It simplifies the IT environment to make all business processes more effective and transparent.





CUSTOMER SUCCESS SCORING METHODOLOGY

The FeaturedCustomers.com Customer Success score is based on data from our customer success content platform, social presence, as well as additional data aggregated from online sources and social media properties. Our ranking engine applies an algorithm to all of the data collected to calculate the overall Customer Success score. The overall Customer Success score is a weighted average based on 3 parts:

Content Score is affected by the following:

1. # of vendor generated customer success content pieces (case studies, success stories, testimonials, and customer videos)
2. Content quality score generated from all customer success content
3. % Change in Content over past 6 months
4. Number of employees (based on social media and public resources)

Social Score is affected by the following:

1. # of LinkedIn followers
2. # of Twitter followers
3. # of Facebook likes
4. Number of employees (based on social media and public sources)
5. Engagement across all platforms

Company Score is affected by the following:

1. Number of employees (based on social media and public resources)
2. Vendor momentum based on web traffic and search trends
3. Employee satisfaction and engagement (based on social network ratings)
4. % traffic increase to your Customer References
5. Lower Funnel SEO Key Term Rankings

CUSTOMER SUCCESS AWARDS



Market Leader (90 - 100)

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



Top Performer (85 - 89)

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Leader.



Rising Star (80 - 84)

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.

ALL VENDORS





ABOUT GLOBAL SHOP SOLUTIONS

Global Shop Solutions is a leading provider of ERP software delivering the applications needed to simplify your manufacturing from quote to cash including shop management, scheduling, crm, inventory, accounting, quality, job costing, and more. Their ERP software provides manufacturers with real time inventory accuracy, improved on time delivery, lower administrative costs, increased sales and improved customer service. This real time data empowers manufacturers to be proactive in decision making benefiting their bottom line.

TRUSTED BY:



Since implementing Global Shop Solutions, Tiger Tool has reduced inventory carrying costs by 27% and back-orders from 3% to zero.

James Blair
Controller, Tiger Tool International

Global Shop Solutions allows us to compete more effectively because we really understand our costs.

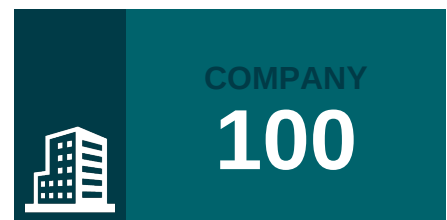
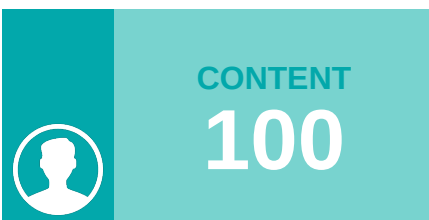
Clint Murray
Vice President, Prime Machine

Since implementing Global Shop Solutions, we have improved on-time delivery rates by a robust 20 to 30 percent.

Gary Bruff
Vice President of Manufacturing, Fullerton Tool Company

We now average 99.9% accuracy on inventory, including work in progress with Global Shop Solutions.

Diane Mays
Controller, Magnus Precision Manufacturing



**TOTAL WEIGHTED
SCORE:**

97

READ ALL 389 CUSTOMER SUCCESS REVIEWS FROM GLOBAL SHOP SOLUTIONS USERS



ABOUT IFS

IFS develops and delivers enterprise software for customers around the world who manufacture and distribute goods, maintain assets, and manage service-focused operations. The industry expertise of our people and solutions, together with commitment to our customers, has made us a recognized leader and the most recommended supplier in our sector. Our team of 3,500 employees supports more than 10,000 customers worldwide from a network of local offices and through our growing ecosystem of partners.

TRUSTED BY:



"IFS Field Service Management has afforded us the ability to have a controlled environment for all of our transactions. We don't sweat the small stuff anymore; we can now focus on value in the business. This one environment has given us that control."

Scott Harrison
CFO, TH Hill

"As Finance Director I have to justify any IT spend in terms of operational efficiency, customer satisfaction and of course its impact on the bottom line. We have seen significant benefits in terms of levels of service, field engineer efficiency, cost savings and are confident of a healthy return on our investment."

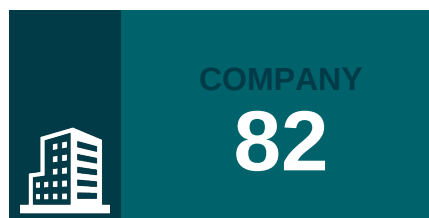
David Parsons
Finance Director, Winterhalter

"With the IFS warehouse solution, we are able to trace items throughout the entire process. This has improved our quality management and made it much easier for our warehouse staff to locate items."

Per Lennes
Application Manager, Finnveden

"I have no doubt that we chose the right partner in IFS. IFS Applications is working brilliantly for us, helping us to stick to our mandate of adopting and moulding our business around an out-of-the-box ERP solution. IFS has been a first-class partner. Their solution has delivered everything we wanted and more, and the people have been a real pleasure to..."

John Brown
Programme Director, William Grant & Sons



[READ ALL 553 CUSTOMER SUCCESS REVIEWS FROM IFS USERS](#)





ABOUT SYSPRO ERP SOFTWARE

SYSPRO provides an end-to-end, fully integrated business solution, delivering actionable insight that supports effective decision-making, strong cost control, streamlined processes, and improved productivity. What sets SYSPRO apart is an unwavering, long-term focus on the manufacturing and distribution sectors, a practical approach to technology, and a passionate commitment to simplifying business to increase success for partners and customers. SYSPRO is highly scalable and can be deployed in the cloud, on-premise, or accessed via any mobile device.

TRUSTED BY:

1000Bulbs

ASTRA-PAK

BioVectra

PHILIPS
AVENT

vemco

"The efficiencies and insights resulting from the utilization of SYSPRO are enabling us to expand our marketing efforts from a West Coast concentration to the entire USA."

Susan Gamson Karl
President and Chief Executive Officer, Annabelle Candy

"SYSPRO has been very positive for us. It gave us a manufacturing system we never had before, which has allowed us to control costs better and manage our inventories better. Now, we only buy what we need to buy and make what we need to make."

Mary Ann Yerage
Purchasing Manager, Gorant Chocolatier

"We are saving roughly \$75,000 a year by taking over control of IT with SYSPRO. This amounts to roughly 12 – 24 man hours per week. We expect to double these time savings once we maximize SYSPRO's functionalities. It has been a very worthwhile investment."

Matt Cable
Secretary of the Board, Bug-O Systems

"SYSPRO provides both strong financials and powerful manufacturing software that has the flexibility to handle our private label make-to-order and our Compact branded make-to-stock operations."

Matt Hancher
IT Director, Compact Industries



READ ALL 185 CUSTOMER SUCCESS REVIEWS FROM SYSPRO ERP SOFTWARE USERS



ABOUT IQMS

IQMS uniquely combines ERP and manufacturing execution system (MES) functionality to give manufacturers a comprehensive end-to-end suite for running the business, backed by the real-time performance and scalability that companies demand. Developed specifically for mid-market repetitive, discrete and batch process manufacturers, IQMS provides robust capabilities for addressing strict customer and regulatory certification and compliance. We achieve this by delivering traditional ERP functionality for accounting, sales orders, material requirements, inventory and purchasing, plus extended native features for CRM, human resources, production scheduling, shop floor control, warehouse and quality modules. With offices across North America, Europe and Asia, IQMS serves manufacturers around the world. Our corporate headquarters are located at the Southern tip of California's Silicon Valley. We have additional offices in Pleasanton (CA), Chicago, London, Mexico City, Shenzhen, Sweden and Toronto. We are an equal opportunity employer that is committed to inclusion and diversity, including minorities, women, veterans and individuals with disabilities.

TRUSTED BY:



"EnterpriseIQ is user-friendly and easy to navigate, so the switch over was simple and everyone adapted quickly. We shipped and invoiced parts the same day we went live with no problems. It was like the IQMS system had always been in place."

Jeff Colson
Application Engineer, Top Die Casting

"With the help of IQMS, we have elevated our accuracy to a whole new level of accountability, correctness and truth."

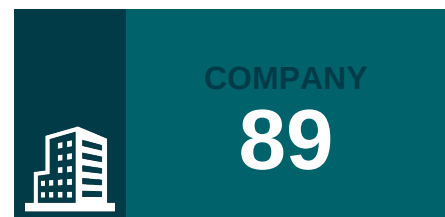
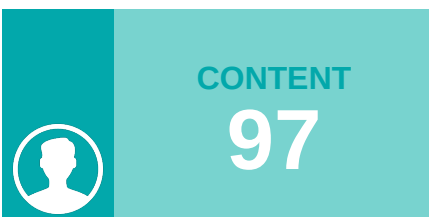
Maureen Steinwall
President, Steinwall Scientific, Inc

"Our transition to EnterpriseIQ was seamless and transparent to our customers. In an industry where many are still off-line and reluctant to change, that is a huge accomplishment. Overall, however, the food service industry is shifting to Web-enabled technology. Edlund wants to stay on the leading edge of that shift. Because IQMS is..."

Brian Cavanagh
Director of Operations, Edlund

"I can definitely say that IQMS has been everything we expected and more. We underestimated the benefits we would get from installing a system that was specific to our industry. The capabilities of EnterpriseIQ in the plastics manufacturing industry were a major factor in the success of our implementation."

Mark Nelson
Finance Director, Glazpart





**TOTAL WEIGHTED
SCORE:**

95

READ ALL 82 CUSTOMER SUCCESS REVIEWS FROM IQMS USERS





ABOUT PLEX SYSTEMS

Plex is the Manufacturing Cloud, delivering industry-leading ERP and manufacturing automation to more than 400 companies across process and discrete industries. Plex pioneered Cloud solutions for the shop floor, connecting suppliers, machines, people, systems and customers with capabilities that are easy to configure, deliver continuous innovation and reduce IT costs. With insight that starts on the production line, Plex helps companies see and understand every aspect of their business ecosystems, enabling them to lead in an ever-changing market.

TRUSTED BY:



"This incredible commercial success and smooth deployment is testament to the ease with which Plex can be brought online in a large and complex organization."

Michael Trathen
Senior Manager Lean Systems, American Axle

"Plex has not only brought our business up to date, it has given our customers an even greater level of security and satisfaction. And that's never a bad thing."

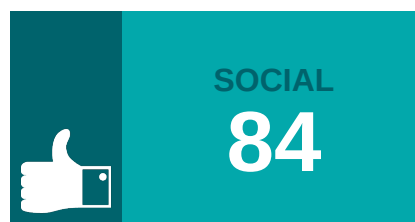
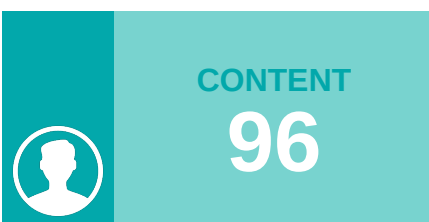
Charlie Cain
President/CEO, Dominion Liquid Technologies

"Plex has allowed us to reduce our entire company's paperwork by over 50 percent."

Mike McDermott
President, Champion Plastics

"Plex gives me a platform to work with all departments. It eliminates the time spent in maintaining equipment and worrying about backups, which frees me up and allows me to help our teams add more value."

Kevin Jablonski
Director, Information and Communications Systems, Sanders



[READ ALL 136 CUSTOMER SUCCESS REVIEWS FROM PLEX SYSTEMS USERS](#)



ABOUT SHOPTECH

Established in 1984, Shoptech Software is a leading provider of Shop Management Software for job shops and make to order manufacturers. Shoptech has been honored by Inc. magazine as one of the fast growing companies in the U.S. for eight consecutive years. Along the way, Shoptech has forged strategic alliances with business partners, garnered recognition in business and shop trade magazines, and gained a reputation as consistently being on the forefront of technological innovations to best serve the many job shop markets. They're truly the authority on shop floor control.

TRUSTED BY:



"I use E2 everyday. It lets me see where everything is in our process, where we're succeeding, and where we need to improve. We couldn't run without it."

Steve Reh
Founder, Rehtek Machine Company

"If I was starting again, as a one-man shop, before my first CNC equipment landed on my shop floor, I would purchase and implement E2. It pays for itself in 3 days, easy."

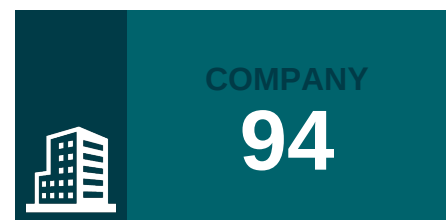
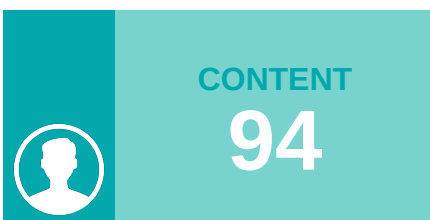
Serg Arabsky
CEO, Rapid Design Group

"If you're serious about getting ISO certified, you have to start with the right tools in place, and one of those tools is a robust manufacturing software system like the E2 Shop System."

Rob Brown
General Manager, Roberts Precision Machine

"It's hard to point to just one aspect of how E2 has helped improve our business performance. I just know that instead of a growing, solid company built on a solid foundation, Auto-Turn would be no more than an out-house without E2. E2 is what allows us to do everything else our business requires."

Gary Shotton
CEO, Auto-Turn Manufacturing, Inc.



TOTAL WEIGHTED
SCORE:

93

READ ALL 116 CUSTOMER SUCCESS REVIEWS FROM SHOPTECH USERS



ABOUT MIE SOLUTIONS

MIE Solutions is leading provider of production control software for the entire manufacturing sector, MIE Solutions uses advanced technology to help businesses improve their manufacturing productivity and quality of their products. MIE Solutions also offers product training, full product support, and on-site product implementation. MIE Solutions partners with Workbooks to deliver world-class CRM and business applications to the mid-market, at an affordable price and with functionality that transforms business.

TRUSTED BY:



"We have been with MIE Solutions for many years and have always been extremely pleased with the product and support they offer. To progress to the newer version of the software only helps in highlighting our continual investment in industry leading software. We view the MIE team as partners with us and their support during our upgrade led to a very smooth,...

Troy Barratt
Managing Director, Contracts Engineering Ltd

"MIE Solutions UK Ltd are not only experienced but completely professional. And have exceptional help desk qualities for the essential support that is needed, a lot of other businesses could learn from this! Our Investment in MIETrak Pro has assisted in ensuring our continued success and commitment to our customers."

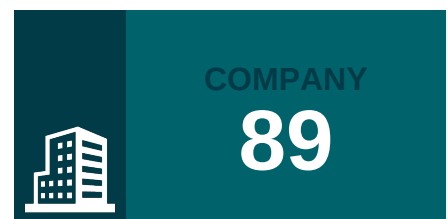
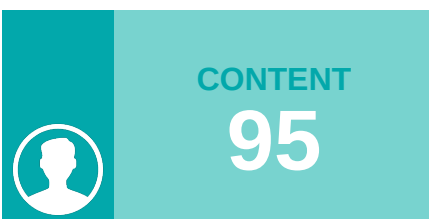
Mark Bourke
Managing Director, AW Clarke Engineering Ltd

"We have been working with MIE and its manufacturing MRP software – MIETrak for a few years now and have always found both the software and the team at MIE effective and productive in both their capabilities and the product and service they provide."

Iain Collis
Managing Director, Metal Assemblies Ltd

"We have been using MIETrak since 1997 and have found it really beneficial in helping our Company secure new Customers, and maintain our existing ones. MIETrak is also a tool for controlling our Aerospace contracts. It is and has become an integral part of our ongoing success."

Kevin Wise
Technical Director, Pro-Tech Precision Ltd



**TOTAL WEIGHTED
SCORE:**

92

READ ALL 95 CUSTOMER SUCCESS REVIEWS FROM MIE SOLUTIONS USERS



ABOUT QAD

QAD Inc. is a leading provider of enterprise software and services designed for global manufacturing companies. For more than 35 years, QAD has provided global manufacturing companies with QAD Enterprise Applications, an enterprise resource planning (ERP) system that supports operational requirements, including financials, manufacturing, demand and supply chain planning, customer management, business intelligence and business process management. QAD Enterprise Applications is offered in flexible deployment models in the cloud, on-premise or in a blended environment.

TRUSTED BY:



"Standardizing on QAD ERP throughout our global plants has resulted in significant improvements in efficiency and profitability and helped win SMR a large contract in China."

Christophe Sib
Director Enterprise Resource Planning, Samvardhana
Motherson Reflectec (SMR)

"QAD has delivered significant return on investment. The ROI is incalculable, simply because it has helped make the rapid growth of Comvita possible."

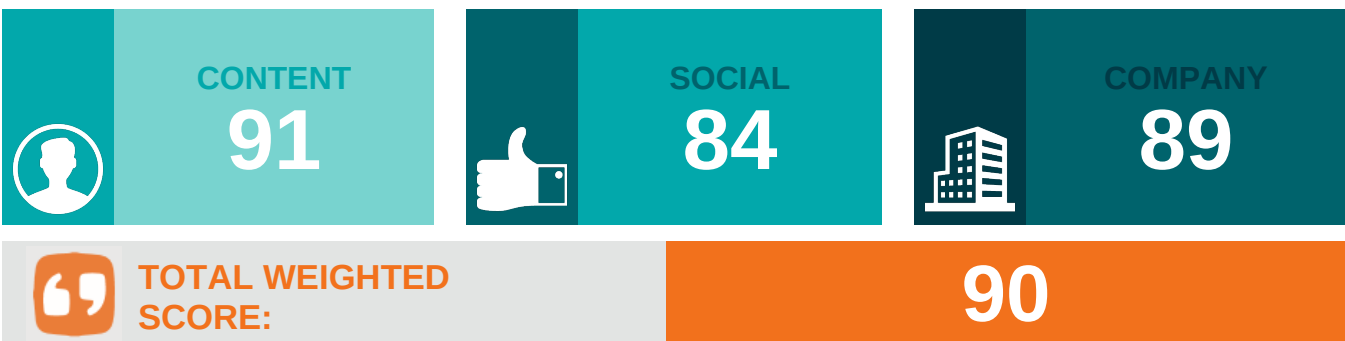
John Hill
Corporate Development Manager, Comvita Limited

"QAD TMS brings us better insight into our monthly spend and gives us the opportunity to benchmark between our different sites with the click of a button."

Roy Couwenberg
Production Control and Logistic Manager Europe, Mauser

"QAD has been a great partner in the rush to meet the unexpectedly accelerated deadline from China. We couldn't have conquered this challenge without their help and expertise."

Maurizio Beninati
IT Director, Aesica Pharmaceuticals



[READ ALL 74 CUSTOMER SUCCESS REVIEWS FROM QAD USERS](#)



ABOUT ABAS ERP

abas ERP System is a complete solution that provides your employees with exactly the functions and information they need. All business areas will benefit from their extensive product portfolio, which not only includes core ERP Software functions, but also a wide range of valuable solutions from APS to project management. And with their mobile apps, you can keep your data and processes under control, anytime and any place.

TRUSTED BY:



"We've been using abas business software successfully for over two decades, and it pervades all aspects of our business. Despite regularly reevaluating our needs, we have yet to find another ERP vendor that provides a better mix of cost and features. The software continues to evolve, and the direction of the roadmap is extremely positive-- we expect..."

John Kupski
IT Manager, LISEGA

"We chose abas because of its extraordinary flexibility and outstanding upgrade compatibility. All of our business relevant processes, including accounting, are integrated. We are able to reproduce our processes more accurately, a very important factor for us as an international and growing company. abas was introduced at our headquarters in..."

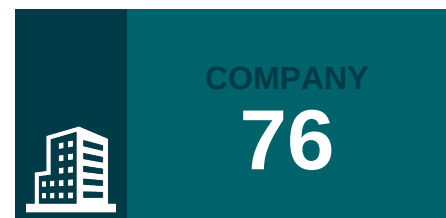
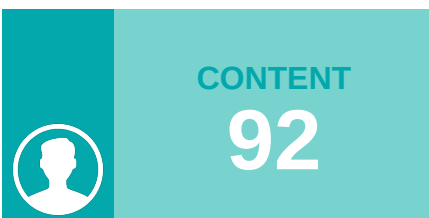
Roland Boschung
CFO, Rondo

"The companywide integrated ERP solution increases constantly the efficiency and transparency of our processes. The programme is easy to understand but also offers a wide range of functions. abas understands what we need. We appreciate the professional support, the customer focus and especially the solutionmaking for our special demands."

Dieter Hocke
System Administrator, ADAPT Electronics

"The core ERP functions of abas were implemented in a timely manner. Our special requests were integrated swiftly and continue to work flawlessly. As early as the workshop, the bytics AG representatives were able to impress us with their competence."

André Strasser
Marketing Manager, Sarna Plastec



[READ ALL 228 CUSTOMER SUCCESS REVIEWS FROM ABAS ERP USERS](#)





ABOUT GENIUS SOLUTIONS

Genius Solutions delivers a complete enterprise resource planning (ERP) solution, including software, implementation services, and field expertise for small to mid-sized custom manufacturers across the US and Canada. Genius ERP is built for SME manufacturers handling make-to-order, engineer-to-order, custom-to-order, and assemble-to-order manufacturing. Gain complete oversight of your shop, including accurate estimating, product engineering, inventory control, production planning, and accounts management. Simplify complex manufacturing with Genius ERP.

TRUSTED BY:



"When Genius first came on board it was a fantastic learning experience, we were able to dive deep into how we do things and identify the issues where we were lacking and address them."

Timothy Copp
Vice President of Business Development, REELEX Packaging Solutions

"Genius is going to be the foundation of our growth for the next 5 to 10 years... and we can see great things come from it."

Gary Hinds
CEO/President, Hinds-Bock Corporation

"Genius Manufacturing helped our company grow by 25% without adding more staff. We can now make 35% more quotes with the same personnel."

Dominic Fortin
President, Estampro Inc

"One of the main reasons that we chose Genius Solutions was that the Genius Manufacturing software was designed and supported by engineers."

Bill Kennedy
Purchasing Manager, Kennedy Tank & Manufacturing Co., Inc.



[READ ALL 38 CUSTOMER SUCCESS REVIEWS FROM GENIUS SOLUTIONS USERS](#)



ABOUT JOBBOSS

JobBOSS Shop Management Solutions, an ECI Software Solutions company, serves over 7,000 manufacturers with software and business support. JobBOSS was first developed in 1984 by a job shop manager that needed a better way to run his business. As an ECI Software Solutions company, JobBOSS shares common values that drive employee culture and performance, and customer satisfaction. Community engagement is incredibly important to both ECI and JobBOSS, and the Everyday Hero Award and Community Heartbeat Program are just a couple of examples that illustrate how these values extend to their customers and local communities.

TRUSTED BY:



"We're a job shop making custom parts. They vary from part to part in difficulty and time, but overall profitability has gone up on a very positive increase. JobBOSS has allowed us to become more technical and sophisticated with the customers we deal with and the types of parts we're making."

Riley Cole
President, Roncelli Plastics

"We've been able to understand, not just from inside our building but outside our building, what the workload is so we can make better decisions within the timeframe required."

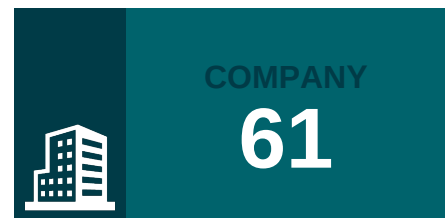
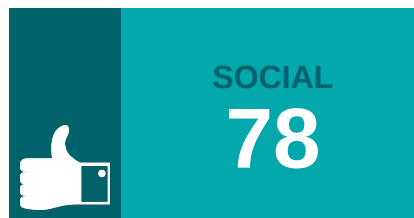
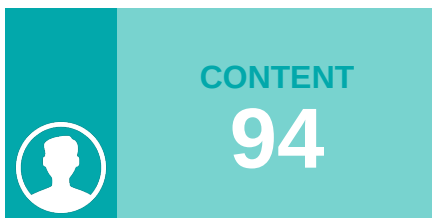
Rocky Helms
Manufacturing Manager, Richard Childress Racing

"We couldn't do the volume of jobs we're doing without JobBOSS in place. We run 200-350 active jobs at a time. A few years ago, we could only manage 80- 90 active jobs."

Jason Matteson
Owner, San Diego Precision Machining

"The reduction of entry hours along with increased accuracy of production requirements has had a significantly positive impact on the shop's overall operations."

Bill Goolsby
Manufacturing Manager, Serapid



[READ ALL 54 CUSTOMER SUCCESS REVIEWS FROM JOBBOSS USERS](#)





ABOUT EXPANDABLE SOFTWARE

Expandable Software, Inc. develops, markets and supports an integrated manufacturing software suite designed to help expanding manufacturers manage their long-term growth with a single ERP system implementation. The company's distinguished record of high customer satisfaction is consistent over its 25-year history supporting companies manufacturing a variety of products including medical devices, electronics and consumer goods. Expandable customers range from startups to growing manufacturers with annual revenues approaching the billion dollar mark.

TRUSTED BY:



"We stayed with them and will continue to stay with them because of the support. They have knowledgeable people who understand the system and we can always reach a real human being in five minutes. We only call them two or three times a year, but if we have a question that takes several hours to solve, they stay with us on the phone until its done."

Jeffrey Rice
president and CEO, Comtrex Systems Corporation

"Expandable has greatly streamlined the sales process that lies at the heart of our business. Instead of running back to the warehouse to see if an item is in stock, the salesperson can get the information and complete the order in a single phone call. It even provides a credit card module so there's no need to look anywhere else. The software prompts the..."

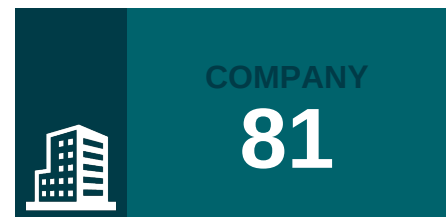
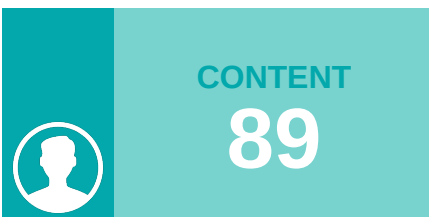
Charlie Dias
Sr., MIS Manager, Hesse Industrial Sales

"Expandable was perfect for LDT's needs because it was relatively inexpensive and could be implemented quickly, yet it provided all of the basic capabilities of the high-end systems. We wanted more than a handful of people to be able to use the ERP system, and Expandable seemed easy enough for everyone to understand."

Marc Zemlick
CPIM, Manager, Inventory Control / MMIS, Laser Diagnostic Technologies

"Expandable is easy to manage because it is stable. The universality of Expandable also minimizes the need for user support. The interface is consistent throughout the entire system so that once I show a user how to use one module they can usually pick up the others on their own."

Kevin Bobst
Manager of Information Systems, Monterey Gourmet Foods, Inc.



[READ ALL 38 CUSTOMER SUCCESS REVIEWS FROM EXPANDABLE SOFTWARE USERS](#)



ABOUT PROCESSPRO

ProcessPro, a division of Open Systems, Inc., is a leading mid-market ERP software solution for the process manufacturing industry. Designed specifically for manufacturers that combine batches of mixtures, ProcessPro seamlessly integrates all aspects of plant operation, from beginning order entry through manufacturing, packaging, shipping, inventory, and accounting. ProcessPro has been serving the food, beverage, pharmaceutical, nutritional supplement, cosmetic, specialty chemical and cannabis industries for more than 30 years.

TRUSTED BY:



"ProcessPro's support team is very helpful and patient no matter what issues or concerns we have. I appreciate that ProcessPro listens to their clients and utilizes their feedback in future product improvements."

Angel Fekete
Finance Manager, Hampford Research, Inc.

"ProcessPro's implementation specialist talked us through each stage of the process. He was an excellent teacher and made the start of our project a great one."

Jennifer Kalas
President, IRMCO

"We needed a real-time solution that provided exceptional quality control and would support our current and future growth; we found exactly that with ProcessPro."

Eric Ringel
Inventory Control Manager, J. Kings

"Overall, I am very happy with the capabilities our new ERP has given us. I am thankful to have been a part of such a game changing move within our company. I feel a deep sense of pride for all of those who were a part of this process. Their resilience and positive outlook was inspiring."

Halee Ellis
Office Manager, L.D. Davis Industries



[READ ALL 39 CUSTOMER SUCCESS REVIEWS FROM PROCESSPRO USERS](#)



ABOUT KERRIDGE COMMERCIAL SYSTEMS

KCS provides specialist software, services and support to deliver fully integrated trading and business management solutions to companies in the distributive trade wherever they are in the world. With a unique depth of knowledge and experience in the distributive trades that stretches over 40 years, their wide range of clients includes wholesalers, distributors, merchants and retailers from small traders to multinational enterprises.

TRUSTED BY:



"K8 Manufacturing enables us to fully integrate our processes and helps everyone to understand how the business operates and interconnects."

Andy Wingfield
Managing Director, ADM Pressings

"By introducing K8 Manufacturing there were opportunities to make better use of our time and resources which meant reducing our costs in real terms."

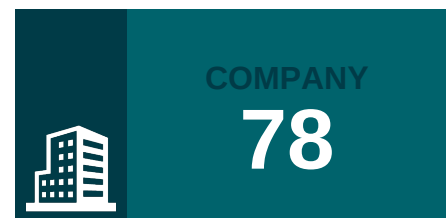
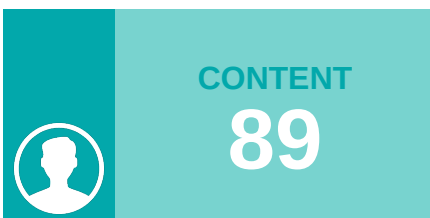
Steve Brooke
Operations Director, Anglo Stainless

"Kerridge Commercial Systems portrays itself as a professional, forward-thinking company. It is an organisation of substance and integrity who we consider to be a key partner for our future growth."

Peter Worthington
Managing Director, Builders Supplies

"With K8, we are now able to grow the business without automatically adding cost and compromising our customer service. Kerridge Commercial Systems delivered exactly what we were promised."

Chris Gorse
Managing Director, Dale Hardware



TOTAL WEIGHTED
SCORE:

87

READ ALL 222 CUSTOMER SUCCESS REVIEWS FROM KERRIDGE COMMERCIAL SYSTEMS USERS



ABOUT WORKWISE SOFTWARE

WorkWise is a leading developer of Enterprise Resource Planning (ERP) and Customer Relationship Management (CRM) software solutions along with comprehensive implementation and support services. WorkWise flagship products, WorkWise ERP and OnContact CRM are customizable, easy-to-use quick to implement, cost-effective software solutions that enable you to better serve your customers and prospects. Use of these software applications enable users to enhance efficiency by performing their jobs in less time with greater accuracy and improved proficiency. With world headquarters in Menomonee Falls, WI, WorkWise has been helping companies achieve new levels of success for over 15 years. WorkWise calls its philosophy “customer inspired” because they put customers first, listen to their unique requirements, and then use that feedback to create innovative business solutions.

TRUSTED BY:



"WorkWise has greatly benefited Hampel. It's been a true leader in our ability to drive process change and productivity enhancement, and to assist us in our lean capabilities."

Jim Moldenhauer
IT Manager, Hampel Corporation

"I like their willingness to listen to my needs, and develop a strategic partnership. We wouldn't work with someone who didn't offer a strong on-going partnership."

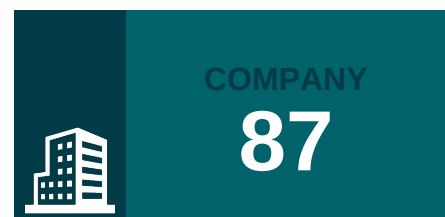
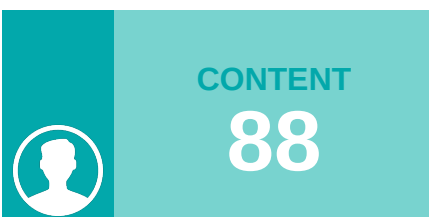
Jim Koleski
CFO, Alto-Shaam

"I think WorkWise is a great organization. I'd recommend working with them to any business."

Dave Manahan
IT Director, Strongwell

"I have seen some good ERP software and some bad ERP software. It's all about transforming the data into good, useful information. That's what you get with WorkWise Software."

Michael Ray
Chief Financial Officer, ACR Electronics



READ ALL 49 CUSTOMER SUCCESS REVIEWS FROM WORKWISE SOFTWARE USERS



Vormittag Associates, Inc.
A Leader in Enterprise Management Software



ABOUT VORMITTAG ASSOCIATES

Vormittag Associates is a leading independent mid market ERP software developer renowned for its flexible solutions and ability to automate critical business functions for the distribution, manufacturing, specialty retail and service sectors. An IBM Gold Business Partner, VAI is the 2012 IBM Beacon Award Winner for Outstanding Solutions for Midsize Businesses. VAI continues to innovate with new solutions that leverage analytics, business intelligence, mobility and cloud technology to help customers make more informed business decisions in real-time and empower their mobile workforces. VAI is headquartered in Ronkonkoma, NY with offices in Florida, Illinois and California.

TRUSTED BY:



"It's still early on, but the new solution is already helping us make smarter decisions about how we run our business. We look forward to expanding our use of S2K Analytics into more and more parts of our company in the future – the potential is huge."

Adrian Bisson
IT Director, Gamma Powersports

"VAI strives to incorporate innovative solutions such as provided by Agile to help our customers become more profitable. We believe the Agile solution interfaced to VAI S2K Enterprise enhances our offerings to existing customers and prospects considering an ERP Solution."

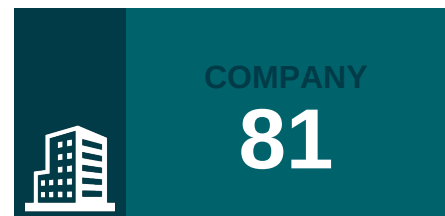
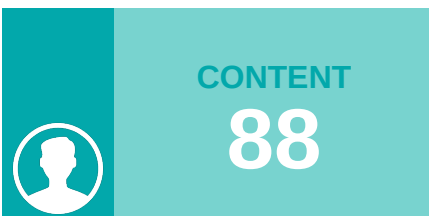
Dan Bivona
Sales Director, Berk Enterprises

"VAI worked to fully customize S2K to meet our needs and interface with our existing modules. The solution has helped improve the company's efficiency in warehousing and distribution operations, thus allowing us to open a third location, one of our primary goals."

Isaac Rogers
Vice President of Operations, Smith Drug Company

"We're so pleased with what S2K has done for our business, we're planning to perform the Web integration before year's end. When we do, we will upgrade to the latest version of S2K to allow its updated functionality to streamline our supply chain even more."

Mark Craddock
IT Director, Dorcy International



TOTAL WEIGHTED
SCORE:

86

[READ ALL 161 CUSTOMER SUCCESS REVIEWS FROM VORMITTAG ASSOCIATES USERS](#)



ABOUT DEACOM

As a comprehensive ERP platform, DEACOM ERP provides manufacturers and distributors with the industry's largest functional foundation to build strong business processes upon. The wide range of capabilities specific to these industries are built in-house and are native to the core ERP system including: warehouse management, formulation, inventory management, CRM, point-of-sale, direct-store-delivery, lot traceability, forecasting, and ecommerce, to name a few.

TRUSTED BY:



Devault Foods



"DEACOM has helped us create a significantly more efficient business. It is because of this that we were able to eliminate Saturday production schedules and still keep up with demand."

Jim Fragnoli
CFO, California Custom Fruits and Flavors, Inc.

"We see most of our growth coming from our manufacturing segment and as this focus evolves, it is important to have the right technology in place to do the same. Deacom's ERP is designed to encourage the scalability of its customers because it does not use outside software and customizations. These two factors are known to restrict..."

Chris Kintzele
CFO, Alpha Systems

"We have grown rapidly over the past several years due to both acquisitions and growing contracts. With no expectations of slowing down, we are implementing DEACOM ERP to create efficiencies within the business, while keeping our high standards for quality products and services intact. This will allow us to seamlessly scale the..."

Matt Pudlowski
Chief Financial & Operating Officer, Arcobasso Foods

"DEACOM was a clear choice from a features and functions standpoint but we were initially concerned about implementation. We were unsure we had the internal resources or knowledge to implement an ERP system to maximize effectiveness. Deacom was able to provide us with an additional Deacom implementation resource to ease..."

Tom Adamo
CFO, Ashta Chemicals



[READ ALL 79 CUSTOMER SUCCESS REVIEWS FROM DEACOM USERS](#)





ABOUT DATACOR

Datacor, Inc. was founded in 1981, has been the leading provider of business management software solutions for Process Manufacturers and Chemical Distributors. Its Enterprise Resource Planning (ERP) and Customer Relationship Management (CRM) solutions were created by developers who understand the challenges and idiosyncrasies of the industries they have served for over 30 years.

TRUSTED BY:



"We are very happy to have chosen Datacor and would definitely recommend them to others. Implementing a new ERP solution is never easy, but having the support from their highly trained team has made all the difference. They have been a tremendous asset to us in our transition from Sage."

John Reilley
Comptroller, Pariser Industries Inc

"Datacor is truly an integral part of the Dowd and Guild Inc. team. They are always available to answer questions, offer suggestions, fix issues, and work as a team to come up with the best possible solution to meet our needs."

Laurie Morones
Manager, Information Technology, Dowd & Guild Inc

"Software is important to our business. Datacor doesn't try to fit our business to their software; they fit their software to how we do business."

Jay Baker
Manager of Branch Administration, Superior Oil Company

"There is no way we would have been as successful as we have been from a business standpoint, from a profitability standpoint, or from a growth standpoint without visibility to the data that we get from Chempax and Datacor."

Mark Moser
IT Manager, Pilot Chemical Company



[READ ALL 38 CUSTOMER SUCCESS REVIEWS FROM DATACOR USERS](#)



ABOUT ECI M1

ECi M1 is business management software designed for manufacturers. M1 helps manufacturers save time and better manage their business from start to finish. It consolidates and organizes data from every part of your operation from sales to scheduling, production and inventory management, to delivery and more.

TRUSTED BY:



"It doesn't take a PhD in computer programming to make M1 work for you he contends. You can take advantage of the training that's available from ECI to learn how to do some basic custom reports and, if you want to move beyond that, a six-week class at a community college will provide enough knowledge to start you on the next level."

Brad Knilans
IT manager, Jem Technical

"While it's difficult to quantify the exact savings delivered by M1, there is no doubt in my mind that the software has helped this business achieve greater turnover in the past 10 years."

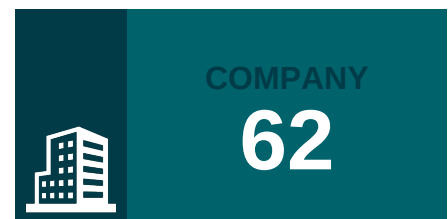
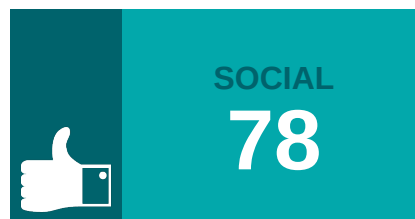
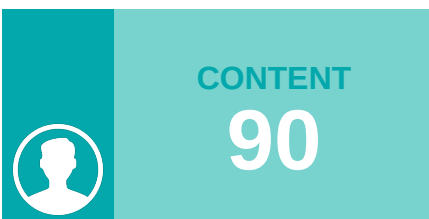
Adrian Brooks
Financial Director, Brooks Forgings

"We use M1 for just about every aspect of our company today and it plays a key role in making sure everything operates as it should— smoothly and profitably."

Christy Walsh
Vice President, Hydro-Dyne Engineering

"Integrating everything into one system makes managing the business so much easier. We're able to get just about any data we want and put it in the hands of the people who need it when they need it."

Mark Shervey
President, Pequot Tool & Manufacturing



[READ ALL 42 CUSTOMER SUCCESS REVIEWS FROM ECI M1 USERS](#)



ABOUT FENETECH

FeneTech develops and markets the leading software solution for the fenestration industry. One system, one solution, one well-oiled manufacturing machine. Producers of the preeminent ERP software system for window and door manufacturers and glass fabrication companies, FeneTech serves customers worldwide providing implementation, training, and support services.

TRUSTED BY:



"We always try to develop state of the art products and services that allow us to be on the leading edge. FeneTech and FeneVision bring us a huge benefit that cannot be underestimated."

Jana Goodrich
President, Seaway Manufacturing

"Cooperation with the FeneTech office in Luxembourg and the support we receive is very good. From our point of view, I can definitely recommend FeneVision."

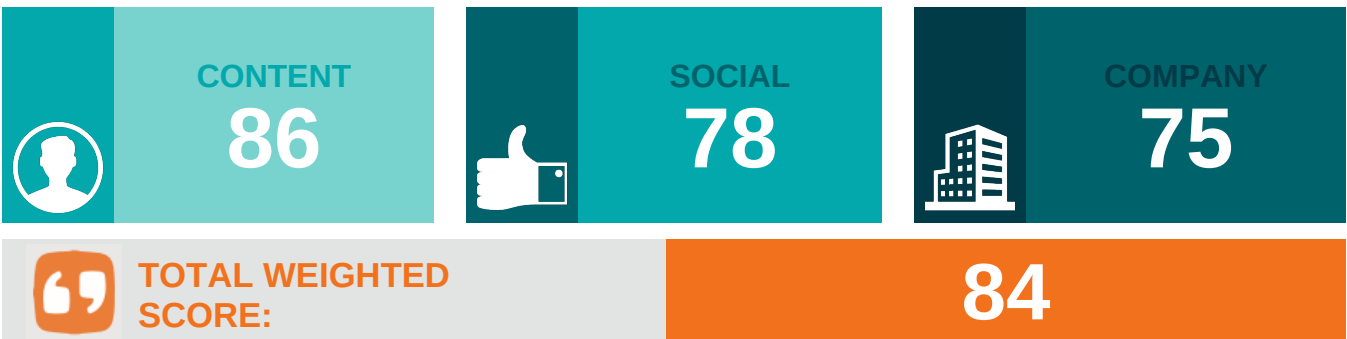
Darko Grnjak
Managing Director & Partner, KAB Allglass GmbH

"People evaluating ERP systems today want to know whether the software will help them grow. FeneVision has certainly helped us grow as we've expanded from two to four locations over the past five years."

Geoff Roise
Owner, Lindsay Window & Door

"We're fortunate that our business model continues to put us in a position to grow. Even so, customer satisfaction is and always will be our top priority. We knew our investment in FeneVision was designed to support our longer term growth plan at every turn. There is just no need to replace it because there are no limits with FeneVision."

Rick Wuest
President, Thompson Creek Window Company



[READ ALL 39 CUSTOMER SUCCESS REVIEWS FROM FENETECH USERS](#)



ABOUT MISYS SOFTWARE

MISys Manufacturing offers one of the lowest cost-of-ownership solutions for small manufacturers, while designed to grow with the success of industrial customers, offering a scalable solution which provides the needed additional power by simply plugging in a new module. MISys Manufacturing software products are sold directly by the company as well as hundreds of business partners in forty-eight countries. MISys Manufacturing offers a comprehensive solution for all industries, with specific functionality for food & beverage, auto parts, industrial machinery, and plastics manufacturers.

TRUSTED BY:



"MISys has improved our documentation tenfold. Right down to the part level, we can see who has what, where, when, and how regarding the pieces of an individual project. We now know exactly what the customer received."

Kevin Bengston
Director of Operations, Measurement Technology Northwest

"MISys is a very sophisticated product. The reports have saved me over and over. I never run out of supplies so I never lose time or money due to inventory miscalculations. MISys provides the information and reports I need to help me schedule ahead for production."

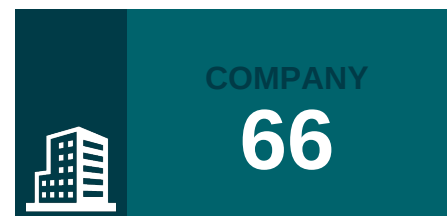
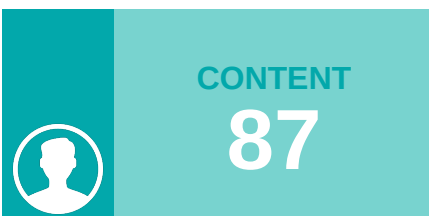
Reb Sauls
Operations Manager, BMI International

"MISys Manufacturing gives RedXDefense the ability to synthesize critical information and react to it as quickly as possible. We know that the scheduling and purchasing recommendations coming out of the MRP system are accurate and address our real needs. MISys gives us the information and the confidence we need to manage our..."

Adam Pugaczewski
Production Manager, RedXDefense

"We work with four different suppliers and it is important for us to be able to track each part back to the original manufacturer in cases where faulty parts affect the quality of our product. MISys allows us to do this and enables us to more easily troubleshoot and solve problems, which has made it possible for us to earn the quality assurance..."

Amit Kapoor
President and Co-founder, First Line Technology



TOTAL WEIGHTED
SCORE:

83

READ ALL 35 CUSTOMER SUCCESS REVIEWS FROM MISYS SOFTWARE USERS

ABOUT MACOLA SOFTWARE

Macola Software, an ECI Software Solutions company, is a provider of business solutions for small to medium-sized manufacturing and distribution companies. Macola empowers today's modern enterprises to plan, manage, analyze and control their businesses by providing innovative software applications, industry-experienced solutions consultants, best-of-breed technology plug-ins and outstanding client support. With over 40 years' experience and clients in more than 20 countries, Macola has enhanced every conceivable business process.

TRUSTED BY:



CORVALENT



solaire
MEDICAL

"We will be better able to predict what our usage and our needs will be more reliably than we do now. We won't have to have \$100,000 worth of product sitting in inventory when historically we can see that we only used \$50,000."

Dave Richman
IS&T; Director, Rite in the Rain

"I like workspaces since it can really be configured to the person that is using it and the role that person plays within the company. Being able to customize the menus and what real-time information they can see on their workspace has really helped call things to people's attention right then and there."

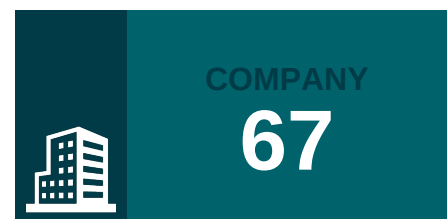
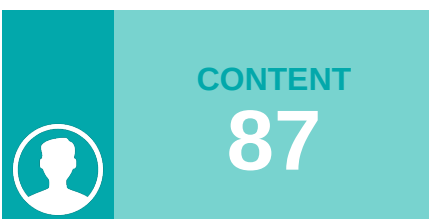
Jeromie Payne
Operations Manager, Glemco

"It's made a monumental shift in our ability to make quick decisions now that we have updated and accurate visibility into our financials."

Adam Woods
President and CEO, Haydon Corporation

"We would not be able to be a \$10 million corn pan,j if it weren't for Exact Macola. Exact Macola runs the company, from order processing and inventory controls to more accurate accounting and faster automated shipping. I don't know what I'd do without it."

Denise Johnson
Owner/President, Rite Way Manufacturing



**TOTAL WEIGHTED
SCORE:**

83

READ ALL 25 CUSTOMER SUCCESS REVIEWS FROM MACOLA SOFTWARE USERS



ABOUT DMSI SOFTWARE

DMSi provides the leading business and accounting software platform for the lumber and building materials industry. Their Agility ERP system includes integrated CRM, eCommerce, and mobile sales solutions. They leverage new technologies such as cloud computing and Platform as a Service (PaaS). E-commerce portals and mobile apps help their customers adapt to a changing marketplace.

TRUSTED BY:



"Obviously, software doesn't change our computers into crystal balls, but it does help us better manage information. DMSi software is our information clearinghouse – our electronic bulletin board, electronic filing cabinet, and electronic message center."

Mike Finn
Vice President, SEEMAC

"One of the most powerful customer service features for our sales people is the sales order viewer screen which offers a quick product snapshot. You can click on a parent item for a mill or customer to check on the last ordered product, to see what was bought or sold for in just a few seconds. It provides information you need to sell all or part of a shipment when..."

Mike Moore
CFO, Capital Forest Products

"DMSi really cares about our business and that we will succeed. They're going to work to make that happen. There's a true partnership."

Jan Ryan
Controller, Concannon Lumber

"What sold us on the new system was DMSi's complete understanding of our business, the types of people we deal with, the square measurements, and the products we sell."

John Noecker
Finance Director, Kohl Building Products



[READ ALL 52 CUSTOMER SUCCESS REVIEWS FROM DMSI SOFTWARE USERS](#)



ABOUT JOBSCOPE

Jobscope is a leading provider of manufacturing ERP software & services, helping order-driven businesses improve operational performance & increase revenue. Jobscope Manufacturing ERP Software provides tools for real-time job costing, CRM, estimating, budgeting, invoicing, shop floor scheduling, labor collection, MRP, material control, purchasing, integration to CAD, financial reporting and business intelligence.

TRUSTED BY:



"Using JOBSCOPE ERP Software we can charge labor and material purchased directly against a contract. We are not constrained to using classic inventory based work orders in the machine shop, which we felt created unnecessary transactions in and out of inventory and posed serious constraints on how costs were allocated."

Jason Kent
Cobble

"With the access we have to our information, Jobscope Aircraft Maintenance software allows us to make better business decisions. One reason we are growing is because of the detailed data we now have. We know what areas we can effectively grow."

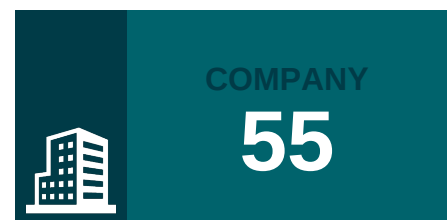
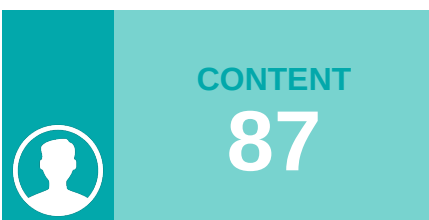
Emmett Ryan
Financial Controller, Hamilton Sundstrand Shannon Aircraft

"JOBSCOPE gives us complete job costing information which is critical to efficiently running a job shop manufacturing facility. Having immediate access to real-time cost information is key to our operations and future growth of the company. JOBSCOPE is ideal for Job Shop manufacturing companies like MP Husky."

Dusty Henry
President, MP Husky

"Using JOBSCOPE, we are more efficient in scheduling, materials management, planning, warehousing and shipping. That helps us meet company objectives and keep our customers satisfied."

Kallie Swartz
Director of Materials, PaR Systems



TOTAL WEIGHTED
SCORE:

83

[READ ALL 25 CUSTOMER SUCCESS REVIEWS FROM JOBSCOPE USERS](#)

ABOUT TECHNOLOGY GROUP INTERNATIONAL

TGI is an industry-leading enterprise software solution provider to small and mid-market manufacturers and distributors. TGI's exclusive focus is on the development, implementation, and support of Enterprise 21, the company's fully-integrated business management software solution.

TRUSTED BY:



"We received strong support from Enterprise 21 technical staff. We felt confident under the experienced TGI management and leadership of the project coordinator through implementation and 'go live.'"

Darrel Liski
Chief Operations Officer, Nu-West Construction Products

"There is no question about whether or not we made the correct choice in selecting TGI and Enterprise 21. We evaluated four ERP systems in order to determine if they satisfied our documented requirements, and TGI ranked number one. We look forward to growing with TGI!"

Larry Dunn
Chief Financial Officer, Nugo Nutrition

"TGI works and acts like Titan. I have never known another software company to function like this. It is a pleasure...TGI treats us like we treat our customers."

David Whritenour
Vice President of Information Technology, Titan Flow Control

"The personal attention and customer service has been the one thing that has separated TGI from all of their competitors. Every software company has a software system that they feel works well and can do everything we need it to do. However, not everyone has programmers readily available on their customer service line. Almost all of our..."

Joe Bruzdinski
General Manager, Global Chemical Resources



[READ ALL 20 CUSTOMER SUCCESS REVIEWS FROM TECHNOLOGY GROUP INTERNATIONAL USERS](#)



FUJITSU GLOVIA, INC.



ABOUT FUJITSU GLOVIA, INC.

Fujitsu Glovia, Inc. offers discrete manufacturing ERP software and solutions that enable small to large manufacturing companies, assembly operations and mixed-mode businesses to meet customers' ever-increasing requirements for high-quality, on-time and on-budget production. Fujitsu Glovia, Inc. is a supplier of manufacturing, supply chain and ERP systems. The company is a division of Fujitsu and has product roots back to the Xerox Chess application. Fujitsu Glovia is distinguished from other ERP application providers as it was designed and developed by manufacturers for manufacturers.

TRUSTED BY:



"With Glovia's eBusiness solution the modules are seamlessly integrated with the other components of glovia.com to enhance the functionality of the overall solution while allowing one interface for all users whether it be a customer, sales rep, distributor, or an internal Munters' customer."

Keith Sauder
IT manager, Munters Group

"One of the most important steps we took in deciding how to proceed with adding additional functionality and streamlining our system was to work with Glovia to perform a business optimization analysis (BOA)."

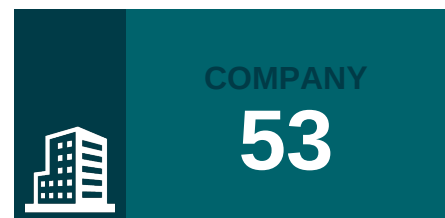
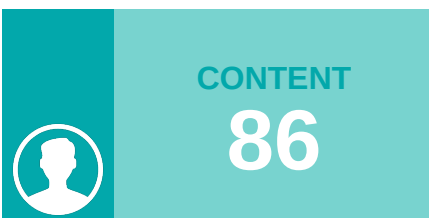
Linda Corbin
Business Systems Analyst, Oil States Industries

"Glovia.com has worked very well for our company. The people at glovia.com have been very capable technically and are readily available to assist us with our business needs."

Frank Kosky
Corporate Controller and Assistant Treasurer, Radio Frequency Company

"Glovia will give us even better management information than we're getting at the moment. Eventually it will become a global IT center - a single source of information, accessible from anywhere in the world."

Roel Durlinger
IT Director, Ten Cate Enbi



READ ALL 29 CUSTOMER SUCCESS REVIEWS FROM FUJITSU GLOVIA, INC. USERS