

# Colocation Services Category



## Colocation Services Category

Colocation services allow businesses to host their data in a third-party data center that has privately-owned networking equipment and servers. Instead of maintaining servers in-house, at a private data center, or in offices, enterprises can elect to co-locate their infrastructure by renting space in a colocation center.

Unlike other types of hosting where clients can rent server space owned by a hosting vendor, with colocation, the client owns the server and rents the physical space needed to house it in a data center. The colocation service rents out data center space where clients can install their equipment. It also provides the cooling, IP address, bandwidth, and power systems that the customer needs to deploy their servers.



# Customer Success Report Ranking Methodology

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

The overall Customer Success ranking is a weighted average based on 3 parts:

## CONTENT SCORE

- Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- Customer reference rating score
- Year-over-year change in amount of customer references on FeaturedCustomers platform
- Total # of profile views on FeaturedCustomers platform
- Total # of customer reference views on FeaturedCustomers platform

## MARKET PRESENCE SCORE

- Social media followers including LinkedIn, Twitter, & Facebook
- Vendor momentum based on web traffic and search trends
- Organic SEO key term rankings
- Company presence including # of press mentions

## COMPANY SCORE

- Total # of employees (based on social media and public resources)
- Year-over-year change in # of employees over past 12 months
- Glassdoor ranking
- Venture capital raised

## Award Levels



### MARKET LEADER

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



### TOP PERFORMER

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.



### RISING STAR

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.

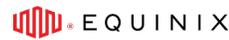


## 2021 Customer Success Awards

Check out this list of the highest rated Colocation Services software based on the FeaturedCustomers Customer Success Report.



### MARKET LEADERS



### TOP PERFORMERS



### RISING STARS



\* Companies listed in alphabetical order





68  
Total Customer References

[VIEW ALL REFERENCES](#)

ABOUT CORESITE



ONE DATA CENTER PROVIDER.  
EVERYTHING YOU NEED.

CoreSite Realty Corporation (NYSE:COR) delivers secure, reliable, high-performance data center and interconnection solutions to a growing customer ecosystem across eight key North American markets. More than 1,350 of the world's leading enterprises, network operators, cloud providers, and supporting service providers choose CoreSite to connect, protect and optimize their performance-sensitive data, applications and computing workloads. Their scalable, flexible solutions and 450+ dedicated employees consistently deliver unmatched data center options — all of which leads to a best-in-class customer experience and lasting relationships.

### Featured Testimonials

“Unlike other providers that talk about their high stated service levels, CoreSite's colocation services manage to achieve 100% actual uptime because of expert engineering and an expansive network of interconnected facilities. That kind of stability and reliability is priceless.”



RON OFFER  
CEO, INTEGRITY VIRTUAL IT, INTEGRITY VIRTUAL IT

“Our brand message is a seamless online experience and the idea that our network doesn't go down. CoreSite colocation offers the flexible configurations, rock-solid infrastructure, and high service levels with the 100% uptime SLA we need to scale a growing business and deliver on that promise.”



ANDY EVEREST  
DIRECTOR OF SERVICE DELIVERY & NETWORK PROCUREMENT, TELIA CARRIER

“Customers are very concerned about infrastructure; the main reason we tour data centers so frequently is to verify that infrastructure and the staff's ability to manage it. CoreSite's fundamentals— power, cooling, and space—are on par with other data center leaders, but their promise of 100% uptime and their staff's ability to make that happen are what set them apart.”



BRET HICKENLOOPER  
PRESIDENT AND CEO, SUMO COMMUNICATIONS

“We focused our attention narrowly on finding a data center with robust network access, room for growth, and a reputation for reliability. CoreSite's facilities offer a range of cloud, carrier, and ISP connectivity options along with simple cross-connects from one room to another for much easier growth and improved cloud connectivity.”



PAUL ZUGNONI  
DIRECTOR OF INFRASTRUCTURE – DATACENTER AND NETWORKING, WISH.COM

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52

Total Customer References

[VIEW ALL REFERENCES](#)

#### ABOUT CYRUSONE



CyrusOne (NASDAQ: CONE) is a high-growth real estate investment trust (REIT) specializing in highly reliable enterprise-class, carrier-neutral data center properties. The Company provides mission-critical data center facilities that protect and ensure the continued operation of IT infrastructure for nearly 1,000 customers, including 195 Fortune 1000 companies and nine of the top 10 cloud providers.

### Featured Testimonials

“We were seeking a data center partner that could accommodate our infrastructure growth as we opened new stores, added applications and users. In our business we need the flexibility to deploy new systems quickly. By choosing CyrusOne, we have a long-term, scalable solution to meet future data center requirements as needed.”



TONY FULLER  
SENIOR VICE PRESIDENT OF INFORMATION TECHNOLOGY AND CHIEF INFORMATION OFFICER,  
RENT-A-CENTER

“When reviewing the list of data center providers, CyrusOne emerged as the leader with their strong commitment to providing 100 percent uptime, robust connectivity through the CyrusOne National IX, and the highest levels of redundancy available in today's data center environment.”



DEREK SCHULZ  
CHIEF TECHNOLOGY OFFICER, SALIENT

“We chose CyrusOne due to its geographic diversity, multilayered physical security, redundant power supplies, carrier neutrality, and superior uptime levels and SLAs.”



JAMES MELCHOR  
CTO, DYONYX

“CyrusOne is a natural fit. Along with access to our public and private cloud, we can offer our clients superior colocation services, including power, redundancy, and physical security. Additionally, through the National IX, we can have 24/7 access to multiple carriers through the network.”



CLINT CHAPMAN  
CO-FOUNDER AND CEO, UBIQUITY HOSTING

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121

Total Customer References

[VIEW ALL REFERENCES](#)

#### ABOUT DIGITAL REALTY



Digital Realty focuses on delivering client-driven data center and colocation solutions by providing secure, reliable and cost effective facilities that meet each client's unique data center needs. Digital Realty's clients include domestic and international companies across multiple industry verticals ranging from information technology and Internet enterprises, to manufacturing and financial services. Digital Realty's 100+ properties are located across 30+ markets throughout Europe, North America, Asia and Australia.

### Featured Testimonials

“The power of Digital Realty is its customers, co-locating with Digital Realty allows Staminus to interconnect with Digital Realty's other customers for under 10% of the cost of metro transport or legacy telco circuits. Digital Realty counts the largest businesses and networks in the world among its customers, and this empowers Staminus to reach them easily and efficiently.”



MATT MAHVI  
CO-FOUNDER, STAMINUS

“We needed a scalable and flexible data center that could meet our growing business needs and enable us to continue to deliver world-class patient care. Digital Realty provided the perfect solution.”



PAT ZINNO  
DIRECTOR OF INFRASTRUCTURE SERVICES AND SUPPORT, ATLANTIC HEALTH SYSTEM

“We use Digital Realty's high-performance, highly secure data center to provide high-quality HPC infrastructure-as-a-service and platform-as-a service products to our enterprise customers.”



NAOKI SHIBATA  
FOUNDER AND CEO, XTREME-D

“Digital Realty delivered a customized colocation data center that can be modified rack by rack as our business continues to grow and evolve.”



BOBBY BROWN  
SENIOR VICE PRESIDENT OF GLOBAL OPERATIONS, GOGGRID

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352  
Total Customer References

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ABOUT EQUINIX



Equinix connects the world's leading businesses to their customers, employees and partners inside the most interconnected data centers. In 40 markets across five continents, Equinix is where companies come together to realize new opportunities and accelerate their business, IT and cloud strategies.

Featured Testimonials

“Partnering with Equinix, a world-class colocation and interconnection service provider, was a faster, better and cheaper strategy for growing the company, expanding our global footprint and better serving our users with greater performance and reliability.”



NANDU MAHADEVAN  
VICE PRESIDENT, SAAS OPERATIONS, BMC SOFTWARE

“We evaluated a number of colocation and interconnection environments that could give us adjacency to critical partners. Equinix was the hands-down choice for global placement and access to cloud, network, internet and business partners. Our portfolio is as large as Equinix's global ecosystem.”



CHRISTOPHER KRONENTHAL  
CHIEF TECHNOLOGY OFFICER, FREEDOMPAY

“Colocating within Equinix creates the platform for us to grow our business worldwide. Equinix is the most carrier-dense location in the region and the only European-style IBX. It means we're faster to market with content and it reduces our costs.”



AMMAR HARES  
COO, SELEVISION

“We conducted a thorough selection process among the leading colocation vendors in Rio de Janeiro, and Equinix, in addition to better meeting our needs, also has a data center and service infrastructure with a high level of security and availability.”



GUILHERME CRUZ  
CIO, WILSON SONS

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\*\*\* 254

Total Customer References

VIEW ALL REFERENCES

ABOUT FLEXENTIAL



Flexential stands for something not often found in the world of IT transformation: the human touch. The best infrastructure solutions aren't about infrastructure, they're about people. With a mission to accelerate customer success through people and technology, they build trusted relationships and deliver tailored, value-added and reliable solutions to demonstrate the power of people in a technical world. Flexential is deeply invested in the success of their 4,200+ customers, who trust them to deliver core data center solutions of colocation and connectivity, as well as cloud managed solutions and professional services.

Featured Testimonials

"We needed a provider who could offer a rich set of data center connectivity capabilities while helping our organization meet a wide range of evolving IT infrastructure challenges. We leverage multiple Flexential data centers for our IT infrastructure. The level of service and scope of connectivity we receive is second to none."



GREG ZOLKOS  
CHIEF EXECUTIVE OFFICER, ATLAS PROFESSIONAL SERVICES, INC.

"We chose to work with Flexential because they deeply understand complex data center builds. We have extensive power needs and were impressed with Flexential's ability to help us forward-plan our space, power and cooling needs, and the company's willingness to make a long-term commitment to us. Flexential has shown that their team is capable of handling these challenges, and we look forward to a fruitful partnership."



PAUL JAMES  
SENIOR VICE PRESIDENT OF FINANCE, DIRECTV

"Flexential was one of the few vendors that said they had cloud infrastructure and data centers that had been audited for HIPAA/HITECH. Other vendors just said they were secure. It would have been up to us to make our IT environment fit our compliance needs."



BERT HARDY  
CIO, FUSION

"Our Cox Business customers have a growing need for scalable IT infrastructure solutions that enable them to access mission critical data anytime and anywhere. By partnering with Flexential, we have an enhanced product offering that now includes a full suite of secure cloud and colocation solutions to meet the infrastructure needs of our customers."



MARK BOWSER  
EXECUTIVE VICE PRESIDENT AND CHIEF FINANCIAL OFFICER, COX COMMUNICATIONS

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88

Total Customer References

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ABOUT NAVISITE



Navisite is a modern managed cloud service provider that accelerates IT transformation for thousands of growing and established global brands. Through our deep technical knowledge and strategic relationships with the world's leading cloud providers, proven delivery methodologies, platform-agnostic approach and worldwide network of highly specialized experts, we provide the capabilities and practical guidance customers need to successfully embrace IT change and move their businesses forward. Let us partner with you to navigate the now—learn more at navisite.com.

Featured Testimonials

“We have been very pleased with the move of our colocation services to Navisite. We have found them to be exceptionally customer focused, presenting us with a very economical solution.”



ALEX HARRINGTON  
CHIEF EXECUTIVE OFFICER, SNAP INTERACTIVE

“We've already witnessed performance improvements that vindicate our choice of data centre provider. Fashion GPS plans to establish a fully redundant disaster recovery solution at Navisite's UK data centres and we will continue working with Navisite for equipment and storage needs to ensure the company maintains its competitive edge and continues to deliver world class enterprise solutions.”



MARK BRYCE  
GLOBAL SALES DIRECTOR, FASHION GPS

“Thanks to Navisite, we now have a cloud roadmap in place that sets us up for cost-effective growth and business agility, while protecting the integrity and performance of our systems and applications at every turn along the way.”



JON GELHAUS  
SENIOR VICE PRESIDENT OF IT AND CSO, AQUA FINANCE, INC

“Since the implementation, we have built a great relationship with Navisite. They are always quick to respond to our needs and really understand our business. As we have started to expand our business even further, we look to Navisite to help us increase and scale our web service capacity and performance.”



DAVID WYATT  
SOCIAL MEDIA AND COMMUNICATIONS MANAGER, VIRGIN WINES

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76

Total Customer References

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ABOUT ONENECK IT SOLUTIONS



OneNeck IT Solutions LLC specializes in multi-cloud solutions, combined with managed services, professional IT services, hardware and local connectivity via top-tier data centers in Arizona, Colorado, Iowa, Minnesota, New Jersey, Oregon and Wisconsin. OneNeck's nearly 500 technology professionals deliver secure, modern platforms and applications for organizations embracing data-driven transformation and secure end-to-end solutions. OneNeck is a wholly owned subsidiary of Telephone and Data Systems [NYSE: TDS], a Fortune 1000® company.

Featured Testimonials

“We used to experience little problems all the time with our last colocation facility. All those things just went away when we switched to OneNeck. Switching to OneNeck led to a significant reduction in our costs - that ultimately means we'll be able to expand our business and provide our customers with better service.”



MARK KNOWLES  
CHIEF EXECUTIVE OFFICER, SMART SOLUTIONS

“OneNeck brought a local team of highly competent cloud resources to the table that demonstrated their ability to address our design, implementation and support concerns. Keeping our unique architecture requirements in mind, they were able to craft a solution that not only met our needs today, but would allow us to scale as those needs changed in the future.”



JON HIGGINS  
CHIEF TECHNOLOGY OFFICER, MUSICNOTES

“We reached a point where we had to either update our own IT infrastructure or build a new data center, and neither option made sense. Partnering with OneNeck provided us with the ability to quickly and securely have access to our data from all around the world while realizing substantial cost savings.”



DANE SANDERSEN  
GLOBAL SECURITY AND INFRASTRUCTURE DIRECTOR, TREK BICYCLE CORPORATION

“They execute IT strategy with high precision, and their services are predictable, reliable and always accessible.”



MICHAEL SPANDAU  
CHIEF INFORMATION OFFICER AND SENIOR VICE PRESIDENT GLOBAL IT, FENDER MUSICAL INSTRUMENTS

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Total Customer References

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ABOUT QTS REALTY TRUST



QTS Realty Trust, Inc. (NYSE: QTS) is a leading provider of secure, compliant data center, hybrid cloud and managed services. QTS features the nation's only fully integrated technology services platform providing flexible, scalable solutions for the federal government, financial services, healthcare and high tech industries. QTS owns, operates or manages more than 5 million square feet of data center space and supports more than 1,000 customers in North America, Europe and Asia Pacific. In addition, QTS' Critical Facilities Management (CFM) provides increased efficiency and greater performance for third-party data center owners and operators.

Featured Testimonials

“Proofpoint's success has been based on our clients having confidence that their data is safe and secure in our missioncritical applications. QTS' FedRAMP-compliant cloud solution enhances that confidence. In addition, QTS' impressive ability to support HIPAA, FISMA, PCI and DIACAP will be important as we continue our expansion into other highly regulated industries, such as healthcare.”



MIKE BROOKS  
VICE PRESIDENT OF OPERATIONS, PROOFPOINT

“QTS' vast network of data centers gives us the flexibility to take workloads and move them closer to where we need it to be effective—whether closer to the cloud or closer to other parts of our infrastructure.”



ASHER LOHMAN  
SENIOR TECHNICAL DIRECTOR, CSX TRANSPORTATION

“We realized that in this day and age it doesn't make sense for Mansfield Oil to be in the data center business, when experts like QTS build and maintain data centers at a level beyond what we can ever manage in terms of security, monitoring and technology. With their ready availability and their flawless attention to detail, there is no doubt that QTS provided the best data center solutions in the industry.”



HERCU RABSATT  
DIRECTOR OF INFRASTRUCTURE AND SERVICE MANAGEMENT, MANSFIELD OIL

“The QTS portal allows me to easily provision new users, request new badges or services, and check power, cooling or networks from my mobile phone or tablet. This is incredibly valuable. As a company we are always on the go—especially now, working from home [amid the COVID-19 pandemic]. It's nice to have that flexibility.”



THOMAS HARRIS  
CHIEF OPERATIONS OFFICER, ABACUS SOLUTIONS

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#### ABOUT RACKSPACE TECHNOLOGY



Rackspace Technology is a leading end-to-end multicloud technology services company. They can design, build and operate their customers' cloud environments across all major technology platforms, irrespective of technology stack or deployment model. They partner with their customers at every stage of their cloud journey, enabling them to modernize applications, build new products and adopt innovative technologies.

969

Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“The success of the product absolutely depends on the customer experience, and if there were a problem with the backend data, the speed and reliability of it, the product would fall over. We needed a partner like Rackspace because reliability and speed were critically important.”



SHANE HELM  
GLOBAL CHAIRMAN OF WATCHES & EQUIPMENT DIVISION, RIP CURL

“Working with Rackspace means we can access a team that already has a lot of knowledge building out dedicated data-centers and working with hardware.”



AURELIJUS VALEIŠA  
WEB DEVELOPMENT MANAGER, BOOZT.COM

“Rackspace has been a long-time hosting partner that has demonstrated talent and expertise year after year. Rackspace has helped raise the bar in the design and deployment of customized, integrated Microsoft solutions--helping enterprises manage their Microsoft technologies in a public, private, hybrid or multi-cloud environment. Rackspace's technical experts are deeply involved from assessment, initial design, to migration and ongoing management.”



MARK RICE  
GENERAL MANAGER OF PARTNER DEVELOPMENT, MICROSOFT CORPORATION

“Anytime you're moving a datacenter, it's a daunting proposition which takes a lot of planning. Rackspace really came in and managed the project for us, helped us with technical expertise on the details, and helped us move 350 servers and over a petabyte of storage into the Rackspace Cloud.”



STEVEN CARLBERG  
MANAGING DIRECTOR OF INFRASTRUCTURE AND SECURITY, FEEDING AMERICA

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276

Total Customer References

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#### ABOUT SUNGARD AVAILABILITY SERVICES



Sungard Availability Services is a leading provider of critical production and recovery services to global enterprise companies. Sungard AS partners with customers across the globe to understand their business needs and provide production and recovery services tailored to help them achieve their desired business outcomes. Leveraging 35 years of experience, Sungard AS designs, builds and runs critical IT services that help customers manage complex IT, adapt quickly and build resiliency and availability.

### Featured Testimonials

“Sungard Availability Services is the supplier of choice for Zinopy in regards to colocation services. It is a real partnership approach and Sungard AS lives up to its name in making operational personnel available to Zinopy at all times, day and night, to support the delivery of our services to our customers.”



PEARSE TOLAN  
SERVICE DELIVERY MANAGER, ZINOPY

“Data is our business, so it's extremely critical that we maintain a solid, secure infrastructure for our analysts to perform their work. We've partnered with Sungard AS to build redundancy and resiliency into everything we do, and we've never had an issue with downtime that's caused by environment, location or networks.”



PETER LEE  
CHIEF TECHNOLOGY OFFICER, VERUS ANALYTICS

“As with most organisations, our data is very much our crown jewels so we needed the right partner to help us both to protect and ensure 24/7 availability of our critical IT systems. Sungard Availability Services provides us with the most resilient infrastructure and advanced data vaulting solutions available, backed up by a team that really understands our needs.”



ADRIAN ELLISON  
ASSISTANT DIRECTOR IN IT SERVICES, LONDON SCHOOL OF ECONOMICS AND POLITICAL SCIENCE

“Sungard AS has enabled us to move from four data centres with all the associated hardware to a model where we simply pay for the services we need. And they're saving us money too.”



PAUL STOW  
CHIEF ARCHITECT, JOHN MENZIES PLC

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64

Total Customer References

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ABOUT COLOGIX



Cologix provides reliable, secure, scalable data center and interconnection solutions from 25 prime interconnection locations across 9 strategic North American edge markets. Over 1,600 leading network, managed services, cloud, media, content, financial services, and enterprise customers trust Cologix to support their business-critical infrastructure and connect them to customers, vendors and partners. Their dedicated, experienced local teams and scalable solutions enable them to provide industry-leading customer service and the ability to successfully support customers at the Internet's new edge.

Featured Testimonials

“Cologix offers colocation services and they're great at it. They also have a long history of supporting service providers. With ThinkOn servicing the same customers with a focus on services above the data centre, the relationship is a perfect fit. Additionally, Cologix is a great believer in supporting their partner ecosystem, actively facilitating introductions where partners desire.”



CRAIG MCLELLAN
PRESIDENT & CHIEF EXECUTIVE OFFICER, THINKON

“For a cloud provider like us, finding the right data centre provider is a key decision. It's like the foundation of a house - Cologix provides the infrastructure as a base layer for CloudOps to offer a top quality product that requires a top quality data centre. Cologix is also focused on colocation and not competing with us, which is important from the philosophy of true colocation partnership to support the strong growth of our business.”



PIERRE-LUC BISAILLON
CHIEF OPERATING OFFICER, CLOUDOPS

“The relationship has been great with Cologix, and that's what I want with a data centre. We've never had issues and we love being there because it's a geographically central location with an excess of providers available. Things are done in a timely fashion, cross connects are installed quickly, we can work without impediments, no outages - that's as good as a data centre can get. A data centre should not get in the way, and Cologix has not.”



SEBASTIEN COUTURE
VICE-PRESIDENT AND CHIEF TECHNOLOGY OFFICER, UBITY

“Cologix presented a unique opportunity to deploy in the most resilient and connected data center in Columbus. With more than 40 on-site carriers, 100% uptime track record, innovative security features, and proactive customer service, Cologix was the ideal choice to further optimize the delivery of NewCloud's maximum-value cloud solutions to our growing Midwest customer base.”



KRIS HOGABOOM
VICE PRESIDENT, ENGINEERING, NEWCLOUD NETWORKS

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Total Customer References

VIEW ALL REFERENCES

ABOUT HOSTWAY

HOSTWAY.

Hostway is leading the industry in secure, digital transformation solutions, featuring full-stack services across the entire lifecycle to help IT leaders harness data. Hostway services thousands of customers across four continents and 14 data centers worldwide.

Featured Testimonials

“In the event of a disaster, I don't want to have to roll back to data that's a week old. I want something that's as current as possible. And Hyper-V replica with Hostway allows us to do that.”

ED VOLMAR
SENIOR SYSTEMS ENGINEER, FIRST WINTHROP

“I didn't think we would be able to afford this much bandwidth, and never dreamed anyone offered the amazing level of support we have with Hostway. What Hostway gives you is more than other guys – first of all, an incredible network to run on, backed by an eagerness to help, but also knowledge that can't be taught Experience.”

RYAN O'CONNOR
CHIEF TECHNICAL OFFICER, CLOUDVDI

“I've come to know various members of the Hostway team over the past few years, and they have been accommodating, flexible and knowledgeable. Cloud computing is an inherently turbulent world, yet Hostway has added a great deal of stability and support that continues to exceed our expectations.”

KENTON JACOBSEN
DIRECTOR OF TECHNICAL OPERATIONS, THEBLAZE

“Excellent service with fast turnaround on requests. Hostway offers every service that I can imagine for a growing company.”

RON SPENCE
SPENCE SOFTWARE

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44

Total Customer References

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ABOUT INAP



Internap Corporation (NASDAQ: INAP) is a global provider of performance-driven, full-spectrum data center and cloud solutions. Through its portfolio of high-density colocation, managed cloud hosting and powerful network services, INAP partners with its customers, who range from the Fortune 500 to emerging startups, to create secure and scalable IT infrastructure solutions. INAP operates in 53 (primarily Tier 3) design data centers in 21 metropolitan markets and has 102 POPs around the world. INAP has over 1 million gross square feet in its portfolio, with approximately 600,000 square feet of sellable data center space.

Featured Testimonials

“Internap not only offered the most competitive pricing among the colocation providers we considered, but they also had the largest suite of product offerings.”



DMITRI DEVOS
DIRECTOR OF IT & HOSTED OPERATIONS, LIVEWIRE MOBILE

“Internap’s high-performance connectivity coupled with its premium colocation and 100% uptime SLA stood out among competitors. Its Performance IP service makes millions of calibrations each day to route Internet traffic across the optimal path and ensure that our services are online and accessible to the millions of end users that rely on them.”



DAVID KEELING
CHIEF OPERATING OFFICER, BANGO

“We have experienced half the error rates at Internap than we have seen at other data centers, which is largely attributable to the cooling and humidification systems that Internap uses in their facilities.”



KAI GRAY
VICE PRESIDENT OF OPERATIONS, CARBONITE

“Combining the cost-effective, high performance of Internap’s bare-metal cloud and Aerospike’s NoSQL database, we were able to accomplish programmatic scaling of our infrastructure to support one trillion real-time data transactions monthly for more than 200 marketers and publishers worldwide – giving us an edge to compete in today’s high-speed, data-driven Internet economy.”



ELAD EFRAIM
CHIEF TECHNOLOGY OFFICER, EXELATE

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108

Total Customer References

VIEW ALL REFERENCES

ABOUT LEASEWEB



Leaseweb is one of the world's largest hosting brands offering a broad portfolio of public and private cloud, bare metal servers, colocation, and CDN services, all backed by a low-latency global network with over 5.5 Tbps of capacity. Leaseweb has the experience and expertise to connect customers to solutions that fit their unique infrastructure needs while helping them achieve their business goals.

Featured Testimonials

“Thanks to LeaseWeb and their high levels of automatization, we can quickly provision servers in a variety of popular configurations and with different bandwidth capacities.”

DEDISERV

“Leaseweb is very flexible and we need that flexibility. The hyperscalers of this world treat their customers like a number, and you must do things their way. This is not how we've been working with Leaseweb, and now we have a unique cloud solution which works for our customers. Every customer gets things tailor-made and that's why our business is booming.”

JAN KOLEN  
MANAGER OF MANAGED SERVICES, DELAWARE

“Leaseweb is an ideal technology partner for JTC. Not only do they have the experience, skills, and technology services to deliver a reliable, high-performance service, but they minimize the management burden on our team, anticipate our needs and ensure we can focus on building our business. The longevity of our partnership emphasizes how important it has become.”

JOHN JEWELL  
PRESIDENT & CEO, JTC

“Leaseweb exceeded our expectations as a reliable, scalable and cost-effective hosting provider. They also managed to maintain great communication with our team throughout.”

JAN URBANEC  
VICE PRESIDENT OF SALES, ENDORPHINA

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#### ABOUT NTT COMMUNICATIONS



NTT Communications provides consultancy, architecture, security and cloud services to optimize the information and communications technology (ICT) environments of enterprises. These offerings are backed by the company's worldwide infrastructure, including the leading global tier-1 IP network, the Arcstar Universal One™ VPN network reaching 196 countries/regions, and over 140 secure data centers worldwide. NTT Communications' solutions leverage the global resources of NTT Group companies including Dimension Data, NTT DOCOMO and NTT DATA.

103

Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“With seamless global service, the strength of NTT Com, we achieved a globally standardized supplier network system, along with faster product development, procurement, and production.”



MIKIYA FUJITA  
MANAGER, HONDA

“NTT Com responded to our request not simply by offering the WAN speed-up solution, but also by thoroughly speed-tuning the system. Although we requested proposals from multiple vendors, it would have proved difficult to comprehensively investigate and eliminate the cause of this speed reduction without NTT Com's ability to provide everything from cloud infrastructure to lines and networks as a single all-in-one provider.”



KEIZO IWASHITA  
GENERAL MANAGER GROUP ICT PROMOTION DEPARTMENT HEAD OFFICE, TAKENAKA

“This system appeals to everyone in our company with its usefulness. We chose NTT Communications for its proven expertise and reliability. I look forward to having them continue to meet our expectations.”



SATOKO NAKAYAMA  
EXECUTIVE OFFICER, CHORI CO., LTD.

“NTT Communications' technologies such as speech recognition, language processing and AI can be combined to create new business opportunities that are very appealing.”



NAOTOSHI MARUYAMA  
MANAGER PLANNING GROUP DIVISION CUSTOMER COMMUNICATION PLANNING DEPARTMENT, SOMPO JAPAN NIPPONKOA

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52

Total Customer References

VIEW ALL REFERENCES

ABOUT SWITCH



Switch is a global technology infrastructure company whose core business is the design, construction and operation of ultra-advanced data centers, enabling the most powerful technology ecosystems on the planet. They believe that the future progress of humanity depends on the sustainable growth of the Internet. As more people, businesses, governments and devices come online, the need for advanced data centers increases, as does the growing need to power those data centers. At Switch, every team member is driven to produce real results for their clients – technologically and financially. Their technology collaboration ecosystem gives their clients access to virtually unlimited options for innovation, economies of scale, risk mitigation, sustainability and investment protection.

Featured Testimonials

“We chose Switch due to the state-of-the-art design and the excellence in data center management. Whether it be in areas of operational efficiency, security, or compliance; Switch has consistently demonstrated a higher standard for data center services which made the decision to host our services in Supernap an easy one.”

DONUTS, INC.

“Switch is a great data center partner. The world-class data center is matched by world-class service and the dedication of their people. The creativity and responsiveness in partnering with our company to quickly address customer needs, from big data sets to compliance, are second to none. We look forward to a long and mutually beneficial partnership with Switch.”

PROFITBRICKS

“Switch provides expert quality and next-level service crucial to our data center needs. From the reliable uptime, state-of-the-art monitoring and expert level security, Switch is by far the industry leader. The amount of detail they deliver daily in all areas is why Fox Racing chose Switch as our partner for our digital future. All our data center needs have been addressed.”

FOX RACING

“I want to express our high level of satisfaction of the SUPERNAP data center both on the impressiveness of the facility and the professionalism of the team members, from every department that we have engaged with to date. The SUPERNAP is by far the best data center. Given what Switch can offer, our company has plans to expand our footprint in the SUPERNAP. Thank you Switch.”

APPLEONE

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Total Customer References

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#### ABOUT TELEHOUSE



Telehouse provides a comprehensive range of data centre services and ICT solutions to more than 3,000 customers from M2M, financial and gaming industries, to name a few. By offering data centre facilities, Telehouse provides networks services and managing system integration processes for global corporations and start-ups alike. With more than 25 years of industry-leading expertise, Telehouse guarantees the highest levels of security and connectivity for customers in all its premium colocation sites, enabling optimum operation of all vital applications and systems.

### Featured Testimonials

“We were looking to partner with a data centre for the connections and expertise, and Telehouse possessed the requisite expertise to support our objectives, as well as shared values for excellence and business integrity.”



RATHEESAN YOGANATHAN  
FOUNDER AND MD, LEBARA

“Throughout our longstanding relationship, Telehouse has proven that it can provide the world-class infrastructure and managed services that our customers expect. With over 20 years of experience in the data centre industry, we feel confident that Telehouse can continue to accommodate for our needs and offer us a reliable, uninterrupted environment.”



CO-FOUNDER AND DIRECTOR  
IOKO

“The implementation was very fast, and flawless. We have worked with a lot of different housing providers in the past and we can honestly say Telehouse has outperformed them all. The documentation and support we received were excellent, with no troubling issues. The impact this has had on our business now and for the future, is and will be huge, and if the opportunity arises we won't hesitate to expand our relationship with Telehouse.”



PHILIP DEUTZ  
CEO, EDPNET

“The primary reason for being in Telehouse is connectivity. A large proportion of the UK's internet traffic passes through that site so it was a logical move to have a presence and the relationship has just built from there. The pricing is good for our space and the connectivity options are second to none.”



CIARAN POWER  
SENIOR DATACENTRE ENGINEER & TECHNICAL SALES, UK DEDICATED SERVERS

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Total Customer References

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ABOUT TIERPOINT



TierPoint is a leading national provider of hybrid IT services that help clients improve response times, drive performance and manage risk. The company offers state-of-the-art cloud, colocation and managed services, backed by 39 highly-redundant, carrier-neutral data centers in 20 markets coast to coast.

Featured Testimonials

“After touring the TierPoint owned data center facilities and meeting the organization’s management and engineering teams, it became clear that TierPoint was the cloud provider that made us feel we could successfully accomplish our objectives.”



ROB CURNOW  
TECHNOLOGY SERVICES SUPERVISOR, CENTRAL VALLEY SCHOOL DISTRICT

“We outsource most of our data center labor to TierPoint. We’re extremely happy and our customers are also happy with the service that TierPoint’s technicians provide. The reliability, responsiveness and know-how are great.”



JOSE QUINONES  
PRESIDENT & OWNER, TAILOR MADE SERVERS

“Whenever we talk to potential clients, they always ask about data security, physical security, power and data circuit redundancy, and the systems we have to ensure that their data and equipment are safe. Once we take them through a tour of TierPoint’s data center, you can see them start to relax.”



ALAN JURIM  
DIRECTOR OF DIGITAL DENTISTRY, TOURO COLLEGE OF DENTAL MEDICINE

“Migrating our systems and software to the TierPoint cloud has allowed us greater flexibility in reacting to capacity problems. Our turnaround times for adding additional processing power or storage space has gone from weeks to minutes.”



DAN PUPEK  
CHIEF SYSTEMS ARCHITECT, CERTIFIED SCRUM MASTER NEXPORT SOLUTIONS, OKC, DARWIN GLOBAL,LLC

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Total Customer References

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ABOUT VXCHNGE



As the most awarded carrier-neutral colocation data center operator in the United States, vXchnge delivers unmatched reliability, scalability and security as well as a proprietary business intelligence platform offering true data center transparency. vXchnge's broad geographic footprint brings businesses to the edge, so they can reach more customers in the markets they serve. From emerging startups to Fortune 500 brands, some of the world's most well-known and innovative companies trust vXchnge.

Featured Testimonials

“Agiloft has used the Santa Clara facility for over a decade and the quality of service has always been rock solid. In addition, their prices are reasonable, access and parking is easy and security is strong. In all respects, a huge improvement over the other (higher priced) facility that we used previously.”

COLIN EARL  
AGILOFT

“The Portland facility is great! The staff is always professional and courteous. They never have any problems with power or cooling in the data center. vXchnge having shipping and receiving services available is a big help as well. I wouldn't make any changes to vXchnge - they're doing great!”

JIM F.  
FLIGHTSTATS

“Our rapid growth required us to partner with a data center services company that was not only reliable, but maintained the proper power and capabilities to allow us to easily and quickly scale. vXchnge has exceeded our expectations as we continue to grow our company and we're excited to expand even further in the coming months.”

SHIROUPYN SHEN  
CEO & FOUNDER, CLOUDMOSA

“I can tell you that the data center we have today is nothing like it was before vXchnge took over. vXchnge has changed and improved everything. The most impressive aspect of vXchnge is the responsiveness of the Operations team. They are always here whenever we need them.”

MIKE GILL  
LEAD NETWORK ENGINEER, FEDEX

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Total Customer References

VIEW ALL REFERENCES

ABOUT 365 DATA CENTERS



365 Data Centers is a leading provider of hybrid data center solutions in ten strategic edge markets. With data centers in Boca Raton, Buffalo, Chicago, Detroit, Fort Lauderdale, Indianapolis, Nashville, Philadelphia, New York and Tampa, the company has in place a total of 195,000 square feet, 13 MW of power, and a redundant, low latency, nationwide fiber network, including direct connectivity to the NAP of the Americas. Their robust, carrier neutral ecosystem and secure, reliable edge colocation, network, IP, DRaaS, backup, cloud compute and storage, and business continuity services help organizations reduce costs, drive innovation and improve their customer experience.

Featured Testimonials

“We are using 365’s facility to replicate and backup GLIDE’s technical systems such as storage, data and voice for disaster recovery and added reliability just in case our solutions become overloaded or fail. The fact that we haven’t had an interruption or downtime in eight years allows us to have peace of mind, and 365’s extremely reliable facilities and services keep our day-to-day activities running smoothly.”



MICHAEL KIFER
IT AND ADMINISTRATIVE SERVICE DIRECTOR, GLIDE

“Utopia started with a local colocation provider, but they could not deliver the flexibility required for rapid expansion. We needed scalability and diverse carriers. The value provided by 365’s flexibility and ‘white glove’ approach to customer service makes them the perfect partner for us.”



ERIC WHITE
PRESIDENT AND CEO, UTOPIA SYSTEMS

“Cloud solutions are only as good as the power source and data center they are housed in. We work in a high-growth industry where competitors are constantly trying to steal market share, so if a data center goes down, then you will lose business. We’ve experienced zero downtime in seven years and couldn’t be more pleased with our relationship with 365 Data Centers.”



RONALD TATON
PRESIDENT, INTELLINET

“365 has a great facility and great staff. 365 has a proven track record of reliability and efficiency, and they know how to run data centers. They do a great job and give us peace of mind.”



RUSTY PUTZLER
VICE PRESIDENT & CHIEF OPERATING OFFICER, CONNECTRIA HOSTING

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Total Customer References

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ABOUT ALIGN



Align is a premier global provider of technology infrastructure solutions. For over 30 years, leading firms worldwide have relied on Align to guide them through IT challenges, delivering complete, secure solutions for business change and growth. Align will create and define a client-specific, solution-focused approach to your project in the early stages of the engagement that will be maintained throughout the project's execution. They offer results-oriented solutions to mitigate risk, streamline processes and optimize business intelligence. Over the years, Align has consistently exceeded client satisfaction and won their loyalty.

Featured Testimonials

“I am confident that our successful move to our new data center would not have gone as smoothly without Align’s tireless effort and work. Watching the Align machine in action is awe-inspiring to witness. The professionalism showed from start to finish truly impressed both myself and our senior leadership.”



CHRISTIE'S

“After meeting with multiple contenders, it was clear that Align had the reputation, experience, expertise and depth of services we were seeking, and at a competitive price point,” he added. “No other companies we met with came close to Align’s caliber.”



CHRIS WASKOM  
VICE PRESIDENT, CROSS LAKE PARTNERS

“Align has been designing and overseeing all of our data center capacity increases for the past 7 years. Our capacity increase of over 100Mw has gone seamlessly due to Align’s knowledge of power and cable plants and their detailed construction documents that leave no margin of error.”



DWAYNE WILSON  
VICE PRESIDENT, DATA CENTER OPERATIONS, SALESFORCE

“Align does a tremendous job of supporting our data center design and relocation needs. From opening and moving offices around the world and redesigning core data centers, to providing 24x365 monitoring of our critical services and infrastructure. Align’s reliability and dedication allows Russell Reynolds IT infrastructure organization to focus on new initiatives and technologies that will help drive business forward.”



LISA BRESCIANI  
MANAGER, NETWORK INFRASTRUCTURE, RUSSELL REYNOLDS ASSOCIATES

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STEVE MADDEN





ABOUT APTUM



Aptum is one of the very few companies able to provide true hybrid infrastructure solutions, with Data Center, Cloud, Connectivity, Hosting and Managed Services delivered across North America and Europe. They help customers maximize the value of their technology investments, leverage their data as infrastructure, and adapt rapidly to the changing business landscape.

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Total Customer References

VIEW ALL REFERENCES

Featured Testimonials

“Aptum allows us to get on with developing our platform. We no longer need to worry about the back end; we can focus exclusively on bringing new features and services to our retail customers, strengthening our relationships and building the business out.”

JUN SEKI
CTO AND CO-FOUNDER, POQ

“Aptum's selling points were an incredibly robust wholly owned network and the ability to have their technicians customize solutions that met our needs. This was critical for us because low latency is really, really important.”

DAVE PICKLES
CHIEF TECHNICAL OFFICER AND FOUNDER, THE TRADE DESK

“With Aptum, we have control of everything. We can walk into the facility and access hardware we own and control.”

DANIEL DESJARDINS
CHIEF EXECUTIVE OFFICER AND CO-FOUNDER, KINGS DISTRIBUTED SYSTEMS

“Of all the data centers I've been to, Aptum's offered the best in terms of environment, security and general facilities.”

ALEX HUANG
TECHNICAL SUPPORT MANAGER, CARRY TELECOM

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#### ABOUT DATA FOUNDRY



Data Foundry is a global provider of wholesale data center outsourcing, retail colocation, network services, Internet bandwidth, managed services and disaster recovery services. Data Foundry's services are supported by experienced onsite engineers, technicians and support personnel 24/7/365. The company serves thousands of enterprise customers across a variety of industries including energy, technology, healthcare and financial services.

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Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“We recommend Data Foundry's structured cabling team to others looking to optimize their data center environment. They did an outstanding job and were easy to work with.”



KEITH LUTZ  
VP OF INFRASTRUCTURE, MATTRESS FIRM

“The primary reason for choosing Data Foundry was their ability to offer a complete package that addressed securing our servers in a redundant Data Center and guaranteeing dedicated work space for our employees to continue working if a disaster occurred.”



DAVE MORRELL  
SENIOR CONSULTANT, HOUSTON PILOTS

“Ultimately, we wanted the best value, not a budget colocation facility, and Data Foundry impressed [us] with the people and technologies deployed at their facilities.”



DAVID WINTER  
MANAGER, MANAGED SERVICES GROUP, COLEMAN TECHNOLOGIES, INC., COLEMAN TECHNOLOGIES, INC

“We want the best for our company, and we are very pleased with our choice in Data Foundry and their new facility. The Data Foundry team has been highly responsive and has exceeded our expectations. We take comfort in knowing that our core IT infrastructure is in good hands.”



RICH ROBINSON  
VP OF BUSINESS TECHNOLOGY, BAZAARVOICE

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ABOUT EXPEDIENT



Expedient is a cloud and data center infrastructure as a service (IaaS) provider with local operations in Pittsburgh, PA; Baltimore, MD; Boston, MA; Cleveland, OH; Columbus, OH; Indianapolis, IN and Memphis, TN. Ranked as one of the Top 10 managed services providers worldwide on the 2017 MSPMentor 501 list, Expedient's converged solutions enable clients to focus on strategic business innovation, while the Expedient team handles operation of the information technology needed to support it.

Featured Testimonials

“Expedient helps us maintain our focus by supporting our server and network infrastructure needs from running servers, to upgrades, to patches, etc. If we require server maintenance, Expedient is there. If we have a problem with the server, Expedient has it covered. Great client service, every time.”



OSCAR PAREDES  
MANAGING DIRECTOR OF TECHNOLOGY, BATTELLE FOR KIDS

“Our new software model requires greater than 99% uptime, so our window for outages is narrower than it used to be. This includes scheduled maintenance, backups and unplanned outages. We worked with Expedient to come up with a solution in which we attached our own Meraki appliance to a dedicated circuit between Expedient's data center and our headquarters in Batesville. This allows us to provide VPN failover to all 70 locations.”



STUART HILL  
CIO, DUNLAP AND KYLE COMPANY

“We chose Expedient because we believe [it] served our purpose best and can provide a lot of tailored solutions. Plus, Expedient has very great facilities and a very good process of ensuring the compliance and data security, which would be extremely costly for us to meet those standards ourselves.”



ZIWEI YI  
MANAGER OF DATA AND TECHNOLOGY, MEDCOM SOLUTIONS

“Success with Expedient has been peace of mind. We needed 24/7 monitoring, and we didn't want to deal with things like the power, or storage arrays going out, or our electric supplies.”



ROB BENNETT  
ASSISTANT DIRECT IT, STANLEY STEEMER

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