

# **Dispensary Management Software Category**



## Dispensary Management Software Category

The needs of a cannabis dispensary are much different from those of general retail businesses. Therefore, you require more than a standard retail management application and need to invest in a dedicated cannabis dispensary management software to handle your operations. Dispensary management software is a point-of-sale (POS) and retail management solution designed for the requirements of a cannabis retail store.

Dispensary management software documents all the needed data digitally to help you easily handle industry compliance. It can also give you access to the needed reports and documents for compliance audits.



# Customer Success Report Ranking Methodology

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

The overall Customer Success ranking is a weighted average based on 3 parts:

## CONTENT SCORE

- ▣ Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- ▣ Customer reference rating score
- ▣ Year-over-year change in amount of customer references on FeaturedCustomers platform
- ▣ Total # of profile views on FeaturedCustomers platform
- ▣ Total # of customer reference views on FeaturedCustomers platform

## MARKET PRESENCE SCORE

- ▣ Social media followers including LinkedIn, Twitter, & Facebook
- ▣ Vendor momentum based on web traffic and search trends
- ▣ Organic SEO key term rankings
- ▣ Company presence including # of press mentions

## COMPANY SCORE

- ▣ Total # of employees (based on social media and public resources)
- ▣ Year-over-year change in # of employees over past 12 months
- ▣ Glassdoor ranking
- ▣ Venture capital raised

## Award Levels



### MARKET LEADER

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



### TOP PERFORMER

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.



### RISING STAR

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.



## 2021 Customer Success Awards

Check out this list of the highest rated Dispensary Management Software based on the FeaturedCustomers Customer Success Report.



### MARKET LEADERS



### TOP PERFORMERS



### RISING STARS



\* Companies listed in alphabetical order





#### ABOUT COVA



Cova is an award-winning, seed-to-sale compliant POS and Inventory Management solution designed to streamline cannabis retail. A compliance-first company, Cova not only meets all system requirements in every market served but constantly adapts to changing rules and regulations to make compliance simple for owners and employees, reducing the risk of infractions and fines. In addition to automated compliance features, Cova offers an intuitive, user-friendly design and lightning-fast transaction time. Its technology platform currently powers more than 500 cannabis stores of all sizes with virtually no downtime, even on 4/20, making it the most robust and reliable cannabis POS system available.

77

Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“Cova POS is ahead of the curve, mobile, fast, and intuitive. It enables the experience we want to deliver and lets us help thousands a day.”



JAY PATEL  
FOUNDER & CEO, GREEN RELEAF

“I've been with Cova since the beginning, and they're always there to help. 3 years and counting, I'm one happy customer.”



NATASHA SOKOLOSKI  
COO, DM COMPASSION CENTER

“Cova POS is very user-friendly, so we can train budtenders fast and dive deeper into how to provide service that sets our dispensary experience apart.”



ROB NUSBAUM  
FOUNDING PARTNER, PINCANNA

“Cova is a lot more than just a POS software- its retail management tools help Canvas stay on top of everything, and no other company comes even close.”



HELENE VASSOS  
OWNER, CANVAS CANNABIS

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8

Total Customer References

[VIEW ALL REFERENCES](#)

#### ABOUT DUTCHIE



Dutchie is an all-in-one technology platform offering a full suite of solutions to simplify operations: Point of Sale, Ecommerce, Payments, and more. Their mission is to provide consumers with safe and easy access and supports the wave of positive societal change that cannabis is bringing to the world. With technology that simplifies their operations, all the customers can focus on what matters most - bringing the benefits of cannabis safely to consumers.

### Featured Testimonials

“The customer service is lightning fast and ALWAYS provides a resolution. In over a decade of doing businesses, I've never worked with a vendor with such attention to detail on customer priorities and satisfaction.”



BUDDERS

“I've worked with 2 other E-Commerce platforms and Dutchie has been hands down the easiest in regards to the transition, functionality, and user-friendliness.”



BLOOM

“Dutchie is very user friendly, but above all else, it's your Dutchie support. We are able to get a hold of your team whenever we need assistance and that is a big reason why we love Dutchie so much.”



EAST OF EDEN

“Dutchie helped us successfully scale our operations nationwide. They provided everything to simplify onboarding and training, and their online ordering & POS tools have been hugely impactful to create a better experience for our customers.”



CURALEAF

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BUD BAR





79

Total Customer References

[VIEW ALL REFERENCES](#)

#### ABOUT FLOWHUB



Flowhub provides intuitive point of sale software, inventory management, and mobile solutions for cannabis dispensaries. Built specifically to serve the highly regulated industry, Flowhub's award-winning software simplifies compliance for hundreds of cannabis retailers and cultivators in the United States. Founded in 2015 by former Compliance Officer, Kyle Sherman, Flowhub processes over \$1B in cannabis sales annually and is the top cannabis compliance technology recommended by state agencies.

### Featured Testimonials

“Flowhub has hands down been the best decision that I have made for my dispensary! They make it so easy to track sales, inventory, discounts, and employee activity, freeing me up to focus on our patients and continuing to grow my business. They respond to every need and issue with ease and quickness keeping us focused on generating revenue. While other systems were crashing on 420 Flowhub showed up, showed out, didn't skip a beat, and we didn't miss a single sale.”



RICKEY TRUELOVE  
RELAX AND REJUVENATE

“Flowhub has helped us transition into a compliant and seamless company with endless opportunities for success. The ability to use analytics to identify where our strengths and weaknesses are so that we can continue to improve our business has saved us time and energy. It's more than a platform to us. It's a uniting force for our team and it's been really rewarding to see everything come together thanks to Flowhub.”



BRIAN SULLIVAN  
VICE PRESIDENT OF RETAIL OPERATIONS, THE GREEN JOINT

“Flowhub is user-friendly and easy to implement. It was easy for our budtenders to learn, and the user experience is wonderful. Flowhub's customer service is incredibly helpful and responds in a timely manner. They take feedback and recommendations seriously, and we've seen Flowhub implement some of the changes we've requested.”



AMANDA MOORE  
OREGROWN

“We've been using Flowhub since 2016 and it's been an overwhelmingly positive experience with a great return on our investment. As one of the very first customers, we've been able to grow alongside the platform and help guide the product roadmap. We are excited to continue to partner with the Flowhub team to expand our operations across Colorado.”



ALEX LEVINE  
CO-CEO, GREEN DRAGON

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#### ABOUT GREENBITS



Greenbits set out to empower cannabis retailers with an easy-to-manage platform. They asked shop owners about their priorities and pain points - and what would make their work lives happier and more rewarding. From those conversations, they developed a point-of-sale product that matches their unique workflows and business demands, like seed-to-sale tracking, faster checkout lines, customer sales limits and complex inventory reporting. Today, Greenbits is changing the way cannabis retailers do business - simplifying processes and making compliance effortless, so you can focus on what matters most: happy customers, steady growth, and a strong bottom line.

59

## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“This is the best platform that is currently on the market. Easy to use and easy to make changes to the way the dispensary operates with the system.”



JAKE WELTY  
CAPTAIN JACK'S

“The best part for me is being able to set up Greenbits exactly the way I want it; this customization allows me to be more productive as it is tailored.”



BRIAN LEE  
HIGH END MARKET PLACE

“The staff like it, I like it. Even my board of directors has access and they like it. I'm not a tech guy. Greenbits is intuitive and easy to use. You can just jump in and self-navigate. It is a much easier platform to deal with.”



ADAM DENMARK COHEN  
OWNER, JARDÍN

“It's an easy platform to get employees comfortable with and everything is pretty straight forward. Also Green Bits is great at keeping us compliant.”



AYLA MARCHESI  
HUNKY DORY DISPENSARY

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#### ABOUT LEAFLINK



LeafLink is the unified B2B platform for the cannabis industry that has revolutionized the way thousands of brands, distributors, and retailers manage their operations. Their industry-defining suite of tools makes it easier for cannabis businesses to create, manage, pay for, and ship their orders, so they can focus on growing their businesses. LeafLink's marketplace processes over \$4.6 billion in annual orders, making up an estimated 39% of U.S. wholesale cannabis commerce. Currently, LeafLink serves 30 markets across the U.S. and Canada with a team of 200+ in offices in New York City, Los Angeles, and Toronto. Backed by leading venture capital firms and strategic investors such as Founders Fund, Thrive Capital, Nosara Capital and Lerer Hippeau, LeafLink has raised more than \$131 million to date. Learn more at <https://leaflink.com/>

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## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“LeafLink has quickly become the go-to online marketplace for our retail partners, consolidating points of contact, while simplifying and streamlining the buying process. For our brands, LeafLink Insights and MarketScope provide us with the tools to effectively monitor inventory levels, sales trends, and buying patterns in each state so we can successfully manage our business from a headquarter level.”



MIKE HEALY  
FOUNDER, CHURCH CANNABIS CO

“Apothecanna was an early adopter of LeafLink and quickly found success utilizing the platform within every market we service. LeafLink helps us service buyers to the fullest by giving them digital access to our brand portfolio, allowing them to place orders on their own time. Plus, the Client Experience team is readily available and receptive to feedback.”



MEKAYLA STANDERFER  
DIRECTOR OF OPERATIONS, APOTHECANNA

“LeafLink's all-in-one platform has simplified the ordering process for me in a time-efficient manner. It has eliminated the hassle exchanging numerous phone calls, texts, and emails with our vendors regarding current inventory and what's available for purchase. Being able to simply use the reorder feature has been an added bonus and has saved me a lot of time.”



JOSH BEST  
PURCHASING MANAGER, MEDICINE MAN

“The LeafLink to Salesforce integration has seriously been a savior. Orders now sync flawlessly to our Salesforce org, freeing up our sales reps to sell and eliminating order input errors. I can't thank the team at LeafLink enough for the smooth and easy setup and integration.”



BRYAN MOSHER  
SALES SUPPORT MANAGER & SALESFORCE ADMIN, CODA SIGNATURE

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HARVEST



apothecanna





17

## Total Customer References

[VIEW ALL REFERENCES](#)

### ABOUT MJ FREEWAY



MJ Freeway's software, MJ Platform, enables entrepreneurs and multi-state operators to manage, scale, and optimize more competitive operations at any point, or across, the entire legal cannabis supply chain including cultivation, manufacturing, distribution, and retail. By using visual dashboards to access and present realtime data, analytics, and business intelligence relating to the most important industry workflows, operators can make more informed decisions about running their business. MJ Platform's API-driven Compliance Service Bus Architecture allows for unified integration with compliance and other operational software, such as accounting systems.

“MJ Freeway valued our relationship, even through we are just a start up. Their approach was they wanted to work with us to make this a cornerstone partnership. Add to that, the customer service was amazing, and without a doubt, they put their money where their mouth is.”



DARREN VARGA  
CEO, ROLLING IN GREEN

“MJ Freeway has made operations seamless, and our business would not be where it is today without them. MJ Freeway grew with our company, and we are now more streamlined than before. I don't have any reasons to look anywhere else and have the utmost confidence that the MJ Freeway team can resolve any problems.”



SHARIF EL-MAZATI  
DIRECTOR OF OPERATIONS, SMARTWEED COLLECTIVE

“As a retailer that has been differentiated by our product knowledge, in person consultations, and technology, being able to translate that quality and expertise into online channels is important to our continued success. With the MJ Platform, we have the ability to create promotions, deliver an exceptional user experience and have insight into the supply chain that our business requires. The MJ Platform enables us to connect with and educate our new customers about different offerings and new innovative products that have been developed in the past year. Thanks to their help our brand has become more cohesive overall.”



SARA FEINBERG  
THE APOTHECARIUM

“MJ Freeway was built for the cannabis industry and with hardware integrations in mind. For us what is really important is that we can now trust our data at the end of the month, and that's key. After all, it doesn't matter how much money you spend on software if you can't trust your data.”



JON DAVIS  
GENERAL MANAGER, MOTHER LABS INC.

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Smartweed



mother  
THE WONDER OF INNOVATION

Canna Culture





#### ABOUT GROWFLOW

## growflow

GrowFlow is an all-in-one business management and compliance solution for cannabis wholesalers and retailers. Through Growflow, cannabis businesses can streamline seed-to-sale operations — from inventory and point of sale to analytics and state reporting. Today, GrowFlow provides real-time support to over 1,000 cannabis businesses.

17

Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“This software is what I expected it to be, which is great. I'm totally satisfied. And your price is right in line as well.”



DAVID  
DUGOUT MMJ

“I really like how your system is not dependent on rooms, or location to get a high-level view of the inventory in my business. It's very intuitive in a simplistic way.”



PETER  
CALIFORNIA CHAMP

“You guys are absolutely killing it! All my budtenders praise and are so thankful for the platform, especially the two that have used other programs. They mention it on the regular.”



EJ  
THINK HIGHER CAREGIVING

“GrowFlow knows the usual flukes that happen and always is prompt to get back to me. I can always trust that GrowFlow will give the prompt professional care I need to get my own job done without errors and high efficiency.”



CHELSEA  
LA MOTA

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**BALL FAMILY  
FARMS**

**DUGOUT**  
THE MARIJUANA  
DISPENSARY

**NATURAL PATH  
BOTANICALS**

**NEW LEAF**  
— FAMILY FARM —

**WA GROWER**



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Total Customer References

[VIEW ALL REFERENCES](#)

#### ABOUT KORONA



Combase is the proud developer of KORONA POS, a modern cloud solution for local and franchise operations across the world. The customizable software and vast integrations allow us to cater to a variety of retailers and event management operations. With no contracts, fees, or penalties, and a 60-day money back guarantee, it's easy to get started. Even better, set up a free trial account. Your dedicated product specialist will walk you and your team through a demo so you can learn about each feature that will improve your business. To learn more, visit our website. Combase offers over 20 years of experience in providing high quality and innovative POS software specifically designed to enhance performance. Combase solutions are guaranteed and have been proven effective by thousands of clients.

#### Featured Testimonials

“KORONA is great for my needs in the retail environment. POS and back-end cooperation are pretty handy to have. I can see what the status of the inventory is, and order directly from the software. This allows me to check the inventory immediately when it arrives at the retail store location.”



RUSS  
VOMFASS

“What I like about KORONA is the fact that we call customer support and we get answered immediately. It's been very simple to train my employees with this POS system.”



ROGER GASPAR  
GENERAL MANAGER, THE COVE ON HARBOR

“Time is money, efficiency is money, consistency is money. And KORONA has efficiency, consistency, and all the things we need to not cost us extra money. It has been the best money we have spent in our business. Period.”



STEVE LEE  
CO-OWNER, GREEN 2 GO

“KORONA is extraordinarily generous with their free trial. You can sign up to try KORONA for an indefinite period of time. You don't even need to provide a credit card number to do so. I highly recommend taking advantage of the trial, as it will give you plenty of time to get the hang of the POS system and customize your settings (and there are many!) before you make the switch to a paid plan. I signed up for my own free trial and received a welcome email within minutes. The email provided me with a link to log in, and I immediately began touring my new back office.”



LIZ HULL  
MERCHANT MAVERICK

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Total Customer References

[VIEW ALL REFERENCES](#)

#### ABOUT MEADOW



Meadow builds industry-leading software solutions for the modern cannabis industry. Meadow's all-in-one dispensary management and POS system has the tools you need to efficiently run and scale your business, with intuitive interfaces and thoughtful workflows to manage your entire front and back of house operations. Centralize sales and inventory and seamlessly complete all core business functions from one centralized dashboard, easily navigate between managing inventory, tracking orders, running reports, reviewing sales trends, activating a new promotional code and communicating directly with your customers. Optimized based on real-world feedback from high-volume retail partners since 2014, software will help you sell more products, stay compliant with state and local regulations, keep staff and customers happy, and boost your bottom line.

### Featured Testimonials

“Meadow's presentation is clean, it's simple, and it's so easy to use. It is one of the most user-friendly systems I have ever used for anything. It has made my team stronger and it has made their lives easier. I don't think you can engage in any aspect of the cannabis industry without a system like Meadow.”



JAMIE  
OWNER, 530 CANNABIS

“Switching to Meadow was a choice we took really seriously. Meadow is our third point of sale software that we used. The biggest thing that Meadow has going is the simplicity and clean interface while still being a very robust software. It gives you the reporting that you need. It gives you the detailed line items that you need as you pull reports and get in-depth into those sales and looking at analytics. But it's super user-friendly. We're excited to be with the Meadow team and we're excited to grow from here.”



COREY SCHWARTZ  
CHIEF OPERATING OFFICER, COAST TO COAST

“Meadow has been really integral in helping present Vapor Room 2.0 as a cutting edge, ahead of the curve shop. We have a unique retail environment here. Everything we're doing here is pushing the status quo of dispensary operations. Meadow definitely helps us look and operate the part.”



MARTIN OLIVE  
OWNER, VAPOR ROOM

“Meadow's ability to integrate with Metrc is really what sets it apart from any other point of sale because it reduces the workload by 50% at minimum, saving me countless hours of sifting through Metrc.”



DYLAN BREWINGTON  
CANNABIS SUPPLY CHAIN CONSULTANT, THE FAMILY TREE CONSULTING

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CannabisNow



Leafly



#### ABOUT TREEZ



Treez is a market-leading, enterprise-grade business management platform offering retail automation and control for the cannabis industry supply chain. The company's innovation benefits brands and retailers, with point of sale (POS), integrated payments, and a broad range of data software capabilities that span the vertical. Increasingly recognized are analytics that provide real-time insights and automated inventory control. Treez was founded in 2016 initially as a point of sale. Today, the company is noted for numerous industry-changing innovations beyond original flagship point-of-sale capabilities, particularly with real-time automation between brands, retailers, and cataloging technology.

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## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“Treez is much better and more user-friendly than any other POS system we've tried. The customer support is a gamechanger compared to previous systems like FlowHub and MJ Freeway. They make compliance easy and we know we're in good hands when METRC arrives.”



GREG LONGACRE  
GENERAL MANAGER, BARBARY COAST

“Treez allows our team to spend their time focusing on the improvement and growth of the business rather than spending their time worrying about the myriad of compliance pitfalls and concerns that face everyone in the industry.”



GARDEN OF EDEN

“The Treez platform is the Maserati of cannabis point of sales software. We have seen the platform evolve very quickly and we know that the Treez team will be in the trenches with us when inevitable problems occur.”



MARK MCMILLAN  
DIRECTOR OF SYSTEMS, HARBORSIDE

“Treez has always been open to our suggestions. They take our feedback seriously and understand the necessity of certain features we need to be successful.”



DAVE DALLAL  
MANAGING DIRECTOR, TORREY HOLISTICS

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5

Total Customer References

[VIEW ALL REFERENCES](#)

#### ABOUT TRELLIS



Trellis seed-to-sale management software ensures your operation is compliant with cannabis regulations. Their software is easy to implement and manages inventory from seed to sale. Trellis delivers the functionality required to meet the regulatory requirements, in addition to optimizing operations and increasing efficiency. Their technology stack enables them to be agile in meeting the dynamic requirements of the industry, including routine upgrades to keep up with the ever-evolving regulatory changes. From cultivator, manufacturer, distributor to retailer, Trellis gives customers peace of mind with reliable, easy-to-use software.

### Featured Testimonials

“We are excited to be an early user of the Trellis platform. It is already improving the management, organization, and tracking of our materials, products, and workflow. The interface and program have been straightforward to use. Since we use unique processes, the Trellis team has been very helpful and open to making custom modifications to suit our needs. We would definitely recommend Trellis to others in the industry, not only for the actual product, but also for the responsiveness of the team and smooth on boarding.”



PERIDOT LABS

“Purple City has found Trellis to be an easy to use addition to our nursery. As we move into 2018 we've wanted to be ahead of the curve in being able to track and trace every clone we cut. The data has been very interesting in terms of which mother plants perform the best and which clones don't root as well. We have enjoyed working with them since the beta and find their customer service and patience with our process to be of great value. They are never more than a phone call away, and have been very happy to come into the nursery and help us evolve our workflow with their program. We couldn't recommend them any more highly.”



PURPLE CITY GENETICS

“As a manufacturer in the cannabis industry, we needed a software that could keep up with our high output production processes and keep us in compliance with the evolving regulations. Working with some of seed-to-sale providers was a nightmare. Then we found Trellis, a seed to sale tracking software that is completely customizable, with a development team that is actually receptive and a support team that will come onsite and help you set up, troubleshoot and train employees. Their customer support is amazing, and they have literally built out special features that have made our lives so much easier. For the first time we actually know what our products cost us to produce, what techs processed them, what the yields were on what strains from what vendors. I would highly recommend Trellis to any cannabis operator looking for an industry leading seed-to-sale solution.”



DEANNA CALLAHAN  
CHIEF PRODUCT OFFICER, JETTY EXTRACTS

“We are very pleased with Trellis software for our seed-to-sale tracking. We took a look at the entire market offering and found it fit our needs the best. Implementation has been simple, and training for our staff has been extremely easy. The Trellis developers are open to feature improvements and respond quickly, which we appreciate. Overall we would highly recommend Trellis to any other cannabis company.”



LINCOLN FISH  
CHIEF EXECUTIVE OFFICER, OUTCO

### TRUSTED BY







#### ABOUT APEX TRADING



Apex Trading is decisively disrupting conventional wholesale cannabis commerce channels. Developed by a team of entrepreneurs armed with extensive real-world cannabis applications experience, their platform is built to streamline existing inventory, order and sales management while also providing multiple sales channels in the form of marketplaces and custom storefronts. The Apex platform provides cultivators, product manufacturers, distributors and retailers with comprehensive tools and services, exceeding all available systems.

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## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“We love APEX for the ability to manage our inventory and invoices. The live menu always lets us and our retail partners know exactly what I have in stock. The invoicing system has been a huge time saver and acts as a database to easily track our income, salesperson commissions, accounts receivable, and more. We have even gained a couple new retail partners from the site. Like all current platforms, I'd say it is also a work in progress. That being said I feel APEX has listened to our user ideas and is working to improve, while still meeting our needs better than the competition can. I can't wait to see what version 2.0 has in store.”



WILL KNIGHT  
NOBLE FARMS

“Apex is a very user-friendly platform with an intuitive format making everything from ordering, inventory, sales metrics and order status tracking a pleasure and breeze. It even has a lite pocket style CRM! The whole team is completely on the ball making each person feel like a priority and appreciated. The company seems to be managed very well with professional and humble people behind the scenes. Pretty much 100% of the feedback we have received is that it is the best and easiest online ordering system that they have used. It was actually so straightforward and simple that several people that had zero interest in using an online ordering system gave it a shot and said that they liked it and will continue using it. You can't lose with #ApexTrading.”



BRANDON FRANKS  
VICE PRESIDENT OF SALES AND ACQUISITIONS, FINE DETAIL GREENWAY

“We love using the Apex Trading™ Platform! The ease of use is unmatched with any other software I've used in the past. The ability to have custom pricing provided to us for each vendor is awesome. We also love the feature to have an invoice ready, testing ingredients uploaded, and negotiated terms all in the same place. I use it every week to make all of our wholesale purchases. The team at Apex is always there to act as an intermediate if there are any questions or issues we have from the vendor. I couldn't be happier with the platform!”



JOHN SUDDERTH  
DIRECTOR OF INVENTORY, LIGHTSHADE

“I like being able to check my orders, browse through live menus and discover new vendors through the marketplace. Apex Trading™ has been great.”



GEOFF  
KALEAFA

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#### ABOUT CANIX

# canix

Canix is a cannabis ERP software and seed to sale platform for cannabis companies. Serving both large commercial operations and single owner-operators, Canix provides a suite of tools for cannabis cultivators, manufacturers, and distributors to operate efficiently while remaining compliant with legislative authorities. The needs of business operators today range from hand-held RFID scanning technology and bluetooth scale integration to comprehensive COGS reporting and financial data.

8

Total Customer References

[VIEW ALL REFERENCES](#)

## Featured Testimonials

“Everything is going great with Canix. I can't thank you enough for such an AMAZING APP that has made Metrc smooth and easier to manage. Many of our cannabis friends always ask about Metrc and I can't stop talking about how much Canix has helped. If anything arises or thoughts to help I will definitely reach out, THANK YOU AGAIN.”



LINDSEY  
HANGING GARDENS

“Canix has sweet reporting. Decent mobile options as well. And if METRC is having issues, Canix stores the submission and uploads when the site is available. So you don't have to waste time or re-enter anything.”



BRANDY  
SOVEREIGN 707

“Canix's user-friendly UI has made managing and tracking our large scale inventory easier and faster than ever. We breathe easy with the Canix team at our side, as they go above and beyond to fine tune the service to meet our specific needs.”



KYLE  
ROOTS RX

“A lot of our employees were separated in Google sheets in their own decentralized platforms. With Canix, we've been able to bring the activities together from our Nurseries, Harvest Rooms, to Distribution. Being able to work directly with the leadership at Canix and have them come to our facility has been huge for us. We haven't been able to get this level of customer service anywhere else.”



COLIN HOOD  
GENERAL MANAGER, AMERICANMADE

## TRUSTED BY





#### ABOUT FLOURISH SOFTWARE



Flourish is a robust software platform for cannabis cultivators, manufacturers, distributors, and retailers to track product from seed to sale, manage operations, and leverage advanced analytics. Flourish was designed to manage your day to day operations better, gain valuable insights for your cannabis operation and help you make data driven decisions.



## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“Flourish is an easy to navigate, user friendly program for all of our cultivation and distribution tracking needs. Their customer service is top notch. Questions and issues are addressed very quickly and professionally. Our #1 choice in cannabis software.”



WES BRODBECK  
DIRECTOR OF CULTIVATION, PARADISE WELLNESS CENTER

“We've been live with Flourish since August and our entire team has seen increased efficiency. The ability to bypass METRC tasks by using Flourish's bulk actions and tagging makes our warehouse staff very happy. Being able to keep our entire distribution inventory live and in sync with our advanced multi-warehouse, multi-LeafLink integration on one page instead of working in multiple tabs is amazing. The reporting function is something we can no longer do without. Each of our operators gets a daily inventory report at 6 am which has been such a helpful task to automate. Flourish is one of the most robust and useful tools in our arsenal.”



CHRISTIAN CORREA  
COO, PHARMER'S MARKET

“We've been using Flourish for 7 months and it is far superior to any of the track and trace systems I've had experience with. Specifically, we have leveraged the new manufacturing module which allows us to manage and track extraction runs at each stage of the process by extraction type, machine hours, process duration, temperature and non-cannabis consumables. Flourish has also made sure we have the proper reporting and analytics to see inventory levels, sales demand and incoming products. They are great to work with and the service and support teams are very responsive.”



JACK STEEL  
INVENTORY DIRECTOR, CA CANNABIS FACTORY

“We have had a great experience onboarding the Flourish Software platform for our manufacturing and distribution licenses. The project plan and implementation was extremely well organized and smooth. Flourish really helped us transition on to Metrc by working closely with our team providing consultative solutions such as standardizing our data naming scheme to suggesting revised workflows. The Flourish user experience makes inputting data fast and easy and we capture more data than what we would normally be required through Metrc which will be great for future insights and analytics. The post go-live support has been fantastic and the entire project from contract signing to going live was seamless.”



SHANNON CURTIN  
DIRECTOR OF DISTRIBUTION, EUREKA VAPOR

### TRUSTED BY





#### ABOUT WEBJOINT



WebJoint is an all in one cannabis software and traceability platform. The software allows dispensaries and delivery services to white label their own .com website with the powerful backend tools WebJoint provides. Business owners can manage their inventory, sales, patients/users, loyalty program, rewards/referral program, and much more.



## Total Customer References

[VIEW ALL REFERENCES](#)

### Featured Testimonials

“This software is everything we needed for our delivery service. WebJoint was the only solution we found with delivery specific features to track our drivers and inventory.”



JOEY LANDON  
SIMPL. DELIVERY

“WebJoint is going to be the key to us scaling our business.”



SHAWN BEAN  
THE SOURCE SLO

“We have been operating on WebJoint for the last 4 months and have nothing but outstanding customer service. Totally recommend this platform to anyone looking for a software with a winning track record.”



VALLEY GREEN RUSH

“WebJoint makes it a lot easier to process point-of-sale orders through, in a compliant way.”



ZACH MICHELSON  
CHIEF OPERATING OFFICER, SUNDERSTORM

### TRUSTED BY

