SD-WAN Software Category

SD–WAN Software Category

Software-defined wide-area network (SD-WAN) is a technology that enables enterprises to dynamically link data centers and branch offices on a worldwide scale. As businesses use an increasing number of cloud-hosted solutions, conventional WAN networks are not able to maintain optimized connectivity and strong speeds.

Improving multiprotocol label switching (MPLS) tools to meet this challenge is time-consuming and expensive. SD-WAN is a more cost-effective technology that can give results with previously improbable efficiency and agility. Compared to conventional routing hardware usage, SD-WAN offers more flexibility in managing connection efficiency even when there is higher network demand.

Customer Success Report Ranking Methodology

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

The overall Customer Success ranking is a weighted average based on 3 parts:

CONTENT SCORE

- Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- Customer reference rating score
- Year-over-year change in amount of customer references on FeaturedCustomers platform
- Total # of profile views on FeaturedCustomers platform
- Total # of customer reference views on FeaturedCustomers platform

MARKET PRESENCE SCORE

- Social media followers including LinkedIn, Twitter, & Facebook
- Vendor momentum based on web traffic and search trends
- Organic SEO key term rankings
- Company presence including # of press mentions

COMPANY SCORE

- Total # of employees (based on social media and public resources)
- Year-over-year change in # of employees over past 12 months
- Glassdoor ranking
- Venture capital raised

Award Levels

MARKET LEADER

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.

TOP PERFORMER

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.

RISING STAR

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.

2021 Customer Success Awards

Check out this list of the highest rated SD-WAN Software based on the FeaturedCustomers Customer Success Report.

MARKET LEADERS

aryaka
CATO NETWORKS
cradlepoint Connect Beyond
HUGHES
infovista
silver peak
VERSA NETWORKS

TOP PERFORMERS

airespring Cloud, Fully Managed and Connected
bigleaf networks
FAT Pipe
mushroom NETWORKS
nuage networks From Nokia
riverbed

RISING STARS

ECESSA
MetTel
NTT Global Networks
opensystems
peplink
QOS NETWORKS
untangle
WINDSTREAM ENTERPRISE

* Companies listed in alphabetical order

2021

WINTER 2021

SD-WAN Software
Category

MARKET LEADERS

ABOUT ARYAKA

aryaka

Aryaka, the Cloud-First WAN company, brings agility, simplicity and a great experience to consuming the WAN-as-a-service. An optimized global network and innovative technology stack delivers the industry's #1 managed SD-WAN service and sets the gold standard for application performance. Aryaka's SmartServices offer connectivity, application acceleration, security, cloud networking and insights leveraging global orchestration and provisioning. The company's customers include hundreds of global enterprises including several in the Fortune 100. To learn more, visit www.aryaka.com or contact us at info@aryaka.com or 1-877-727-9252.

106
Total Customer References

VIEW ALL REFERENCES

Featured Testimonials

" *Aryaka Networks, a SD-WAN provider, is disrupting telecom giants by providing a networking option that eliminates hardware and helps control costs. The end result is seamless connectivity that's optimized for cloud-based applications and global access.* "

DANIEL ROTH
EDITOR–IN–CHIEF, LINKEDIN

" *We now can deliver applications to every end-user, as if they lived in the local data center. Aryaka's SD-WAN is a global fast lane for all of our business applications.* "

GLENN HENSLEY
IT INFRASTRUCTURE MANAGER, MAKINO

" *Large companies with global WAN deployments should consider Aryaka their global SD-WAN solution - [it] has become a must-have for enterprises. It delivers reliability and performance at a fraction of the cost.* "

ALEX VIEUX
PUBLISHER AND CHIEF EXECUTIVE OFFICER, RED HERRING

" *Aryaka's CDN will extend beyond the origin-to-edge structure offered by traditional CDNs, providing true multi-segment TCP optimization for the first, middle and last mile, with the middle mile taking advantage of Aryaka's private core network. This will enable Aryaka to provide reliable, high performance delivery of both static and dynamic content to all enterprise users, in any location around the world.* "

STEPHEN BROWN
DIRECTOR OF MARKETING, CDNFINDER

TRUSTED BY

TiVo   Linked in   ORION HEALTH   HubSpot   ebay

MARKET LEADER

ABOUT CATO NETWORKS

CATO
N E T W O R K S

Cato is the world's first SASE platform, converging SD-WAN and network security into a global, cloud-native service. Cato optimizes and secures applications access for all users and locations. Using Cato, customers easily migrate from MPLS to SD-WAN, optimize global connectivity to on-premises and cloud applications, enable secure branch Internet access everywhere, and seamlessly integrate cloud datacenters and mobile users into the network with a zero trust architecture. Visit www.catonetworks.com and Twitter: @CatoNetworks

105
Total Customer References

VIEW ALL REFERENCES

Featured Testimonials

" *We have a lot of control over the network through the portal. We can layer on security and move forward quickly. It's great for us as a managed services provider but at the same time it's great for the customer because it's something they want and need and now realize they can't live without.* **"**

ERIC NORBERG
CTO, COMPLETE CARE COMMUNITY HEALTH CENTER

" *I would recommend Cato to other companies considering moving to SD-WAN. Compared to what we used for six years with MPLS, it's like night and day. And I would never go back.* **"**

STEVE WAIBEL
DIRECTOR OF IT, BRAKE MASTERS

" *With Cato Cloud, I increased bandwidth, replaced two things with one solution, improved user experience, maintained performance and uptime, and made IT more agile. That's what I call a huge win.* **"**

JERRY CYRUS
SECURITY MANAGER, FD MEDIAGROEP

" *Cato hybrid-cloud network integration enabled us to securely connect all of our cloud data centers into one global network, so we can now optimize inter-datacenter connectivity, simplify mobile access, and boost productivity.* **"**

HAI ZAMIR
VP OF INFRASTRUCTURE, SPOTAD

TRUSTED BY

MARKET LEADER

277
Total Customer References

VIEW ALL REFERENCES

ABOUT CRADLEPOINT

cradlepoint
Connect Beyond

Cradlepoint is the global leader in cloud-managed 4G LTE networking solutions. Cradlepoint NetCloud is a network management platform that extends the company's 4G LTE-enabled multi-function routers and IoT gateways with centralized management and software-defined network services. With Cradlepoint, customers leverage the speed and economics of combining wired and wireless Internet broadband for branch, mobile, and IoT networks while maintaining end-to-end visibility, security, and control.

Featured Testimonials

❝ When I click on the NetCloud Manager dashboard, I can see the data use for our entire network, and for every store. The dashboard gives me the average for each day, which makes it easy to summarize, and to give my execs the big picture view of how the network is performing. ❞

MATT MICCHELLI
NETWORK ADMINISTRATOR, DAVID'S BRIDAL

❝ I recently used the NetCloud Manager web interface to get some data that I wanted to look at closely to diagnose the differences between sites. It was great to have the whole network laid out in the NetCloud Manager interface and then to be able to manage and control it. We're a small team, so having this sort of easy access and control allows us to get more done with fewer people. ❞

KEVIN BENSON
CHIEF TECHNOLOGY OFFICER, SOUTH CAROLINA DEPARTMENT OF PARKS, RECREATION & TOURISM

❝ These facilities are remote, so going out there to configure or troubleshoot is not efficient. We use NetCloud for monitoring the devices, checking in remotely, looking at client data usage, and to make any adjustments as necessary. ❞

NICK BIRCH
FOUNDER AND CHIEF EXECUTIVE OFFICER, IOTATEL

❝ Cradlepoint NetCloud is amazing. I use it for everything, such as monitoring each vehicle's data usage and troubleshooting on the fly. And I do it all from a mobile app on my phone. ❞

GAREN ESSAKHANIAN
OPERATIONS MANAGER, CITY OF BURBANK'S IT DEPARTMENT

TRUSTED BY

MARKET LEADER

ABOUT HUGHES NETWORK SYSTEMS

Hughes delivers fully managed SD-WAN and digital media services that transform multi-branch organizations into better-connected, customer-focused enterprises, no matter where your locations are. We combine the most sophisticated SD-WAN and automation technologies with superior customer support to deliver a zero-touch configuration, installation, and operation environment for our clients. In addition, our digital signage solutions streamline employee training and better connect your business with its customers.

68

Total Customer References

VIEW ALL REFERENCES

Featured Testimonials

" *We have made a strategic commitment to utilize cloud applications and the Association for Retail Technology Standards (ARTS) to deliver a better customer experience and to streamline operations. In order to do that, the network has to be rock solid. We continue to work with Hughes to deliver our cloud applications reliably, securely, and with great performance.* "

> **BOB GRAHAM**
> CHIEF INFORMATION OFFICER, BEVMO!

" *M&T Bank has earned 10 Greenwich Excellence Awards for providing excellent banking solutions and services to its small business customers. Hughes superior network backup solution and dependable 24/7 customer care gives us the confidence that we can deliver exceptional services to our customers and ensure continuous and reliable operations at our branches.* "

> **JIM FINN**
> ADMIN VICE PRESIDENT NETWORK OPERATIONS, M&T BANK

" *HughesNet got us through our ramp-up phase and exceeded our expectations. The contractor who installed the service was very knowledgeable and showed up ahead of schedule. The bandwidth was stable and got us up and working fast.* "

> **TIM MCGRAW**
> DIRECTOR OF INFORMATION TECHNOLOGY, BICYCLE TRANSIT SYSTEMS

" *The HughesON solution gives us the throughput and security we need to support our customers' growing digital demands. It also makes us better prepared for the future as we expand our applications to support our guests.* "

> **DREW MARTIN**
> CIO, JACK IN THE BOX

TRUSTED BY

MARKET LEADER

infovista

Infovista, the leader in modern network performance with SD-WAN and 5G, provides complete visibility and control to deliver unmatched experiences and maximum value throughout the lifecycle of any network. At the core of our approach are data and analytics, to give you real-time insights and make critical business decisions. Infovista offers a comprehensive line of solutions to more than 1,500 service providers and enterprises globally—including 250 of the world's top mobile network operators and 450 global enterprises. Know Your Network with Infovista.

111
Total Customer References

VIEW ALL REFERENCES

Featured Testimonials

" *VistaInsight is an exciting offering for SD-WAN edge service assurance, focused on correlating underlay and overlay performances in hybrid WAN network.* "

ANIL RAO
PRINCIPAL ANALYST, ANALYSYS MASON

" *Infovista has taken our customer service to a new level, providing access to real-time network performance data and reports via its online customer portal.* "

DAVE ALLRED
SENIOR NETWORK ENGINEER, ARINC

" *VistaInsight for Networks goes beyond simple performance management. It gives us overarching visibility of all of our network's key performance indicators. This invaluable information allows us to adapt network capacity to the ever growing bandwidth requirements of our services and foresee potential performance issues. All of this takes place on a single platform, which streamlines data from a highly heterogeneous technological environment.* "

ALINE FLORE JOUNEWE KOUMESSI
IP NETWORK PLANNING MANAGER, MTN CAMEROON

" *To ensure productivity and efficiency, it was necessary and imperative to manage and control network usage and application performance in realtime, to provide optimal service to users. The overall visibility and real-time reports on application usage and performance and the ability to 'prioritize' the performance of critical business applications in all circumstances were decisive factors in choosing the Ipanema system.* "

PHILIPPE MAURICE
TECHNICAL DIRECTOR, LEROY MERLIN

TRUSTED BY

ERICSSON   T··Mobile·   TELUS   vodafone   GRIFOLS

294

Total Customer References

VIEW ALL REFERENCES

ABOUT SILVER PEAK SYSTEMS

silver peak®

Silver Peak is the global leader in broadband and hybrid WAN solutions. Silver Peak offers a high-performance SD-WAN solution that provides secure and reliable virtual overlays to connect users to applications with the flexibility to use any combination of underlying transport without compromising application performance. This results in greater business agility and lower costs. More than 3,000 globally distributed enterprises have deployed Silver Peak broadband and hybrid WAN solutions across 80 countries. Learn more at silver-peak.com.

Featured Testimonials

66 *The ability to extend SD-WAN connectivity into the cloud is essential for us. From the end user's perspective, we want them to have a seamless experience connecting to applications whether they are on premises or in the cloud. With Silver Peak that's been a success.* 99

BEN SKINNER
HEAD OF CORPORATE NETWORKS AND INFRASTRUCTURE, THE VITEC GROUP

66 *The EdgeConnect SD-WAN is so adaptable to any form of connectivity, we can use two different carriers simultaneously to increase signal quality beyond what we could achieve with either carrier individually. Combined with our patented software, we're now able to bring mobile telemedicine to areas that would have been impossible in the past due to poor signal strength.* 99

STEFANO MIGLIORISI
CEO AND FOUNDER, SWYMED

66 *With the EdgeConnect SD-WAN edge platform connecting our sites and a highly automated and agile cloud infrastructure, users enjoy a high quality of experience and are able to be more productive, which ultimately helps improve time to market.* 99

NAIDU ANNAMANENI
CIO AND VICE PRESIDENT OF GLOBAL IT, ESILICON

66 *I looked into a number of SD-WAN vendors, but none of them compared to what Silver Peak offered. The extensive application identification that Silver Peak provides is especially appealing. Having a complete, unified platform with built-in routing and firewall capabilities, plus the option for WAN optimization—that was huge.* 99

RICK DAVIDSON
NATIONAL SYSTEMS MANAGER, NORTH AMERICAN TITLE COMPANY

TRUSTED BY

Tim Hortons — ALWAYS FRESH — TOUJOURS FRAIS

TOSHIBA

FIRST BANK

TRU BLU BEVERAGES

Panasonic

MARKET LEADER

ABOUT VERSA NETWORKS

VERSA NETWORKS

Versa Networks is a leading innovator in the SD-WAN, SD-Security and SD-Branch market. Versa is unique among software-defined networking vendors, providing an end-to-end solution that both simplifies and secures the WAN/branch office network. Versa's Cloud IP Platform delivers advanced networking and security in a cloud-native and multi-tenant unified software services platform. Versa's solutions enable service providers and enterprises to transform enterprise WAN's and build agile and secure enterprise networks. The Versa Cloud IP Platform provides unmatched agility, cost savings and flexibility, transforming the business of networking.

46
Total Customer References

VIEW ALL REFERENCES

Featured Testimonials

" *OmniClouds SD-WAN utilizes Versa Secure SD-WAN coupled with our dedicated telecom infrastructure to deliver an exceptional experience for our clients. OmniClouds is offering Versa Secure Access to help students take advantage of distance learning, physicians to conduct remote tele-visit calls, and employees to reach virtual office desktops and public/private clouds securely, seamlessly, and with improved application performance.* "

OMNICLOUDS

" *With the pandemic, the ability to securely connect to those cloud and corporate applications has become a mandate. Versa Secure Access provides the requisite performance, ease of use, and most importantly, security for organizations to enable their employees to work from leveraging a secure SD-WAN solution.* "

ESG

" *After an exhaustive search and pilot testing of the industry's top SD-WAN providers, Versa Networks came out on top. Versa's Cloud IP Platform offers a more robust solution that includes SD-WAN, security and analytics, enabling us to move away from a traditional MPLS-based infrastructure to a hybrid and software-defined WAN. We can now deploy a more agile, redundant and secure voice solution at an even faster rate, while providing customers with a better experience and a dramatic return on investment.* "

ALEX FAYN
PRESIDENT AND CEO, S–NET COMMUNICATIONS

" *This is an exciting addition to the Versa Networks' range, adding new functionality to their already disruptive SD-WAN solutions and addressing a real opportunity in the market.* "

NUVIAS GROUP

TRUSTED BY

CenturyLink   Capital One   Adobe   nitel   Virgin media BUSINESS

featured customers

2021

#1

WINTER 2021

SD-WAN Software
Category

TOP PERFORMERS

featured
customers
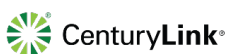
43

Total Customer References

ABOUT AIRESPRING

airespring®
Cloud, Fully Managed and Connected

AireSpring is a privately held, profitable, and debt-free Nationwide Managed Services Provider and Network Operator serving thousands of businesses nationwide. AireSpring has the largest national footprint in the U.S. and a partnership with over twenty major network providers. They are renowned in the industry for delivering a broad range of innovative solutions at competitive rates. They deliver industry leading Managed Connectivity and Cloud Communications solutions that are custom built for the individual needs of your business.

Featured Testimonials

❝ *Increased circuits have greatly increased bandwidth for our back-office operations. We have backups between locations, a primary and secondary data center within our network, and off-site backups and tertiary data center. Now that we have so much more bandwidth, we can get jobs completed more efficiently, add more content and even have some additional cloud-related services—something we could never have before.* ❞

ED CHRISTIANS
VP OF INFORMATION SYSTEMS, COAST CENTRAL CREDIT UNION

❝ *We've used many top national telecomm carriers and resellers, but AireSpring is the only company we've found that really understands simplicity and service. All of our turn-ups at AireSpring have been smooth and without issue. The staff at AireSpring are very helpful, willing and knowledgeable. I always get results fast. Your staff operate at the same level of responsibility for our circuits as we do.* ❞

DAVE OCASEK
CHIEF TECHNOLOGY OFFICER, RESULTS TECHNOLOGY GROUP

❝ *AireSpring was instrumental in providing the Co-Op with the best pricing. The installation process and communication between AireSpring and our IT department was outstanding. Their staff has gone above and beyond service when providing support. They are efficient and always follow up with the progress and results. Customer satisfaction is their top priority. We look forward to having AireSpring as our provider for years to come.* ❞

SYNDRA MOTTES
OFFICE MANAGER, IRON RIVER CO–OP TV

❝ *What a pleasant surprise I had when I needed to contact AireSpring for customer service. In just a few minutes, my transactions were completed and best of all, I found someone who really understood the importance of taking the time to be sure I was satisfied with my AireSpring experience. AireSpring's customer service team really showed me what "Customer Service" means. it's what they do, and they do it very well.* ❞

CAROL ANTHONY
CONTROLLER, SUNNY BORDER NURSERIES, INC

TRUSTED BY

CNRG   Coast Central Credit Union   Stantec   Veridian credit union   U.S.Venture

ABOUT BIGLEAF NETWORKS

Bigleaf Networks improves Cloud connectivity and Internet performance. They are a team of telecom and network software professionals who built their Cloud-first SD-WAN service based on the natural architecture of leaves. They are dedicated to providing a better Internet experience with simple implementation, friendly support, and powerful technology. Founded in 2012, Bigleaf Networks is investor-backed, offering service across North America.

27

Total Customer References

VIEW ALL REFERENCES

Featured Testimonials

" *Bigleaf Networks' vision sets them apart — a simple, plug and play network solution that delivers Internet like a carrier but respects the traffic and your business like a true partner.* "

KYLE HOLMES
PRESIDENT, MATRIX NETWORKS

" *Just think about it, everyone is ordering pizza online, and everyone is on social media, and we all have that Yelp app at our fingertips. It just takes one missing order or a slow Internet day from AT&T to turn that person off, or even prompt them to 'share' their experience. With Bigleaf's SD-WAN service, that's just not going to be us. It's worth it to have the redundancy in place and to make sure our Internet is up and running, and we're getting those orders fast and making people happy.* "

DAN O'DONOHUE'S
FRANCHISE OWNER, JET'S PIZZA

" *This afternoon we rerouted both WAN connections through our shiny new Bigleaf SDN router. Its intelligent WAN technology has already improved our VoIP MOS scores!* "

PATRICK OBORN
VICE PRESIDENT OF MARKETING, TELARUS INC.

" *Bigleaf has taken the guess work out of load balancing and network optimization. With several locations using different ISPs, it was quite a large task trying to accomplish this alone. Since we started using Bigleaf, we have had more time to focus on day-to-day tasks and to pursue new projects that have helped create more revenue for our organization.* "

MATT OLGIATI
VERN FONK INSURANCE

TRUSTED BY

ABOUT FATPIPE NETWORKS

FAT Pipe

FatPipe Networks is the inventor and multiple patents holder of technology that provides the highest levels of WAN optimization, reliability, security, and bandwidth management. FatPipe Networks invented the concept of software-defined wide area networking (SD-WAN) and hybrid WANs that eliminate the need for hardware and software, or cooperation from ISPs and allows companies and service providers to control multi-link network traffic.

30
Total Customer References

VIEW ALL REFERENCES

Featured Testimonials

❝ *We love WARP, especially for the DNS failover. It simplifies processes that would take days for a network engineer to do, and we don't have to be on premise to fix the problem if failure occurs. That makes WARP a very valuable product.* ❞

CHARLES WHITBY
NETWORK SECURITY ENGINEER, AMERICAN CASINO AND ENTERTAINMENT PROPERTIES

❝ *Having control over traffic flow lets me offload the bigger files onto the larger cable connections. We also need to support the other Internet-based programs such as library programs including Elibrary COIN and Inspire.net, both exclusive student resources, on the T1s.* ❞

JIM WHITE
DIRECTOR OF TECHNOLOGY, CLARK-PLEASANT COMMUNITY SCHOOL CORP

❝ *We've enjoyed a major increase in bandwidth with minimal monthly cost (for the cable connections). FatPipe quickly paid for itself.* ❞

MATT GALL
NETWORK ADMINISTRATOR, ZIONSVILLE COMMUNITY SCHOOLS

❝ *FatPipe provides a unique advantage for customers that want control over their DNS. We now have total control of our DNS from request to resolution using SmartDNS. The response time is better, and it's quicker to issue out new public addresses when needed.* ❞

BABATUNDE BODUNRIN
TEAM LEAD, NETWORK AND TELECOMS ENGINEERING, DIAMOND BANK

TRUSTED BY

AMERICAN CASINO & ENTERTAINMENT PROPERTIES LLC

CLARK-PLEASANT COMMUNITY SCHOOL CORP Vision....Excellence

Diamond Your Bank

STRATOSPHERE

ZIONSVILLE COMMUNITY SCHOOLS

62

Total Customer References

VIEW ALL REFERENCES

ABOUT MUSHROOM NETWORKS

mushroom
NETWORKS

Mushroom Networks, Incorporated, is a San Diego, California-based company with the mission to provide innovative networking solutions to set networks on autopilot. Their products and services are focused on a range of networking solutions for small/medium sized businesses in various industries. Mushroom Networks' products are based on the unique and patented and patent pending Software Defined WAN (SD-WAN) and Broadband Bonding® technology developed by their engineering team through extensive research and development.

Featured Testimonials

" *I liked that the Mushroom's Truffle wasn't just a load balancer, but bonded all the WAN's bandwidth together. I evaluated other load balancers with the Mushroom's Truffle and decided that the Mushroom device was our best choice for increasing our bandwidth.* "

GUNNAR AMUNDSON
IT MANAGER, CHAMINADE RESORT

" *In our Mushroom Networks SD-WAN deployments the performance improvements have been phenomenal. We were able to consistently hit 4.5 on the MOS score scale, even outperforming some of our dedicated T1 circuits.* "

JAMES LAWSON
PRESIDENT, ADTECH IT SOLUTIONS

" *Mushroom Networks' Truffle product allowed us to combine various fiber and DSL lines with satellite and LTE wireless to provide a reliable and redundant broadband connection for our clients' voice, video and data needs. Once we installed Mushroom Networks' SD-WAN our clients bluntly stated, 'Thank you for the super pipe'. Our clients depend on a high-performance Internet pipe for most of their voice and data applications.* "

CARL A. TURNLEY
PRESIDENT, KAPTEL

" *I was able to bring up a network purely based on bonded LTE practically overnight with flawless performance for all of our Internet applications. Once I proved Mushroom devices can handle even the most challenging networks, I decided to upgrade my other locations to Mushroom as well, where we use wired as well as wireless. Mushroom is very easy to install, flexible and scalable.* "

OLIVER PEREZ
HEAD OF IT, WEST BASIN MUNICIPAL WATER DISTRICT

TRUSTED BY

ModCloth **FROST & SULLIVAN** **california engineering** contractors, inc **CivilGEO** ENGINEERING SOFTWARE **UNIVERSITY of VIRGINIA**

TOP PERFORMER

ABOUT NUAGE NETWORKS

nuagenetworks
From Nokia

Nuage Networks from Nokia brings a combination of technologies and networking expertise to the enterprise and telecommunications industries. The Silicon Valley-based business has applied new thinking to the problem of delivering massively scalable and highly programmable SDN solutions within and across the data center and out to the wide area network with the security and availability required by business-critical environments. Nuage Networks, backed by the rapidly growing IP/Optical Networks business of Nokia has the pedigree to serve the needs of the world's biggest clouds.

63
Total Customer References

VIEW ALL REFERENCES

Featured Testimonials

66 *Nuage Networks has, from day one, painted a cohesive picture of a seamless virtualized network fabric from data center core to the edge, with unified access policy and end-to-end segmentation. With their SD-WAN 2.0 offering, they have taken the next step in establishing a deployable solution architecture that enterprises have been looking for, one that ensures a consistent model across private and public clouds, as well as the branch and the edge.* 99

ROY CHUA
FOUNDER AND PRINCIPAL, AVIDTHINK

66 *We are pleased to implement Nuage Networks with OpenStack in our cloud infrastructure. The Nuage Networks SDN technology allows us to offer our customers cloud services in a more dynamic way, giving them the capability to reduce their time to market with a programmable and automated networking environment.* 99

OVH

66 *As SD-WAN continues to accelerate to mass adoption – enterprises need to centralize policies and automation to increase simplicity while reducing operations of the services IT delivers to the line of the business unit. Nuage Networks' SD-WAN is the next logical step in consolidating the value of automation across DC, WAN & Public Cloud.* 99

RAY MOTA
CEO & PRINCIPAL ANALYST, ACG RESEARCH

66 *Our strategy for next-generation WAN connectivity to cloud-based services is perfectly aligned with Nuage Networks' SD-WAN technology. Leveraging their Virtualized Network Services platform will accelerate the delivery of our services and will help our customers significantly reduce their WAN costs through greater operational efficiency, IT automation and faster deployments.* 99

CHRIS CHRISTOU
DIRECTOR OF ENGINEERING, EXPONENTIAL-E

TRUSTED BY

BT   CenturyLink®   ACG RESEARCH   Crèdit Andorrà Financial Group   FORRESTER®

ABOUT RIVERBED

riverbed

Riverbed, The Digital Performance Company, enables organizations to maximize digital performance across every aspect of their business, allowing customers to rethink the possible. Riverbed's unified and integrated Digital Performance Platform brings together a powerful combination of Digital Experience, Cloud Networking and Cloud Edge solutions that provides a modern IT architecture for the digital enterprise, delivering new levels of operational agility and dramatically accelerating business performance and outcomes.

798
Total Customer References

VIEW ALL REFERENCES

Featured Testimonials

" The results were powerful and immediate. We saw a 60-70% reduction of traffic on the network with SteelHead. But just as big of an achievement for us as the acceleration is the visibility. With SteelCentral NetExpress we were able to see we had legacy equipment and misconfigured applications hogging valuable bandwidth, and address it immediately. That level of insight is critical for us as our network expands and moves further into the cloud. "

DEAN COULTER
ICT INFRASTRUCTURE MANAGER, ROYAL FLYING DOCTOR SERVICE OF AUSTRALIA

" To support our daily operations, it is paramount for our offices and manufacturing sites to have high-performance WAN as a foundation for seamless connectivity and productivity. With Riverbed Steelhead and Granite solutions, we have shown that our branch operations can have the same level of network and application performance as in our main offices. "

RIFAN ADI
HEAD OF IT, SIEMENS INDONESIA

" Of the three WAN acceleration solutions we tested, Riverbed Client Accelerator delivered the best performance, and it didn't require changes to our network. When I tested Client Accelerator from home—I have 10 Mbps down and 750 Kbps up—I was amazed, blown away. Suddenly I could open a large file from home as fast as I could in the office. "

IAN TRUEMAN
IT OPERATIONS DIRECTOR, ENVIRONMENTAL RESOURCES MANAGEMENT

" With WAN optimization, the farther away you are, the better your return on investment is. The Riverbed appliances will allow us more flexibility in the site we select, and will reduce bandwidth costs as well. "

ANTHONY BENDER
DIRECTOR OF TECHNICAL SUPPORT, INFORMATION SECURITY OFFICER, GTE FEDERAL CREDIT UNION

TRUSTED BY

EINSTEIN NOAH RESTAURANT GROUP, INC.   Club Med   cricket wireless   Hertz   hotwire

2021

WINTER 2021

SD-WAN Software Category

RISING STARS

ABOUT ECESSA

ECESSA®

Ecessa is a technology leader in the SD-WAN space. With over 12,000 successful deployments, they have helped the IT managers at single sites, small and medium enterprises and Fortune 1000 organizations make sure their networks never lose connectivity, and quite honestly, are Never Down™. Ecessa provides every business at every stage and IT budget with a smart, sustainable path to a more perfect network.

64

Total Customer References

VIEW ALL REFERENCES

Featured Testimonials

❝ *Ecessa's SD-WAN solution not only finally delivers us confidence in our failover solution at all of our critical sites, it also allows us to better leverage our investment in multiple carriers by converting static failover circuits to active circuits.* ❞

JEFF HOLMSTEDT
VP AND CIO, TRANS STATES AIRLINES

❝ *The Covid-19 pandemic has spawned an exponential increase in the amount of bandwidth required to support audio/video delivery via the Internet. The Ecessa SD-WAN solution allows us to provide balanced Internet traffic over multiple ISPs.* ❞

MATTHEW WHITE
DIRECTOR OF DISTRIBUTED SYSTEMS, CHIPOLA COLLEGE

❝ *Ecessa products give our agents and their customers the best of breed carrier aggregation and SIP survivability our industry needs. Better performance for our clients, additional revenue stream for our agents – it's a no brainer.* ❞

DAVID WALLACE
PRESIDENT, ALIGNED COMMUNICATIONS

❝ *Our Ecessa Powerlink seems to run flawlessly all the time. This unit is easy to configure. We have made several adjustments to Authoritative DNS as we turned up some URLs on the outside. We did it ourselves without help from the help desk. When we do need the help desk they answer right away and are extremely knowledgeable with the exact answers we need with no fishing around.* ❞

GARY CARPENTER
NETWORK ADMINISTRATOR, LANCER CORPORATION

TRUSTED BY

PARDA FEDERAL CREDIT UNION ANYTIME ANYWHERE

COREHEALTH NETWORKS

KIMPTON® HOTELS & RESTAURANTS

KONICA MINOLTA

accenture

ABOUT METTEL

MetTel is a leading global provider of communications and digital transformation solutions and services for enterprise customers. By converging all communications over a proprietary network, MetTel enables enterprise companies to easily deploy and manage technology-driven voice, data, wireless and cloud solutions worldwide. MetTel's comprehensive portfolio of customer solutions boosts enterprise productivity, reduces costs and simplifies operations. Combining customized and managed communication solutions with a powerful platform of cloud-based software, the company's MetTel Portal® enables customers to manage their inventory, usage, spend and repairs from one simple, user friendly interface.

33
Total Customer References

VIEW ALL REFERENCES

Featured Testimonials

❝ *We were impressed that SD-WAN service utilized both the primary and backup circuits in real time to provide seamless failover as well as combined bandwidth of the two circuits.* ❞

STAN HEIRMERL
IT MANAGER, B. RILEY WEALTH MANAGEMENT

❝ *As I looked at the other providers, I got the sense that they got into SD-WAN because it was fashionable, whereas MetTel had the intuition to know that this was something important well before the industry caught on. And that was important to us.* ❞

JOHN PIERATT
VICE PRESIDENT BUSINESS EXECUTIVE, NETWORK & VOICE SERVICES, FIS

❝ *The result has been an increase in productivity, better resource allocation and improved service to our patient and institutional customers.* ❞

MESHA SOOKDEO
CHIEF INFORMATION OFFICER, ROTECH HEALTHCARE

❝ *MetTel gave us the rock-solid foundation to digitally rebuild our infrastructure.* ❞

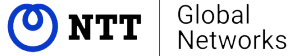TAMY DUPLANTIS
VICE PRESIDENT OF IT, GROUPE LE DUFF

TRUSTED BY

FIS

BJ's RESTAURANT BREWHOUSE

City of Phoenix

B|RILEY Wealth Management

AmTote INTERNATIONAL

67

Total Customer References

VIEW ALL REFERENCES

ABOUT NTT GLOBAL NETWORKS

NTT | Global Networks

NTT Global Networks delivers award-winning SD-WAN services via their Virtualized Overlay Network and NTT Enterprise Services Cloud (ESC) platform, with Local Cloud Centers (LCCs) strategically located around the world. This eliminates the complexity and expense of having multiple networking devices at each customer branch office. Their flexible deployment model allows customers to take advantage of both Cloud based as well as on premises based SD-WAN features to meet their business objectives. They provide end to end managed services to help enterprises to achieve their digital transformation.

Featured Testimonials

" We evaluated all the major global service providers and Virtela met our exhaustive requirements. Virtela uniquely gives us a single face for all network implementation and management, with a flexible broadband network solution that delivers greater reach, performance and savings. "

MIKE REYNOLDS
WIDE AREA NETWORK MANAGER, PITNEY BOWES

" With NTT Global Networks' cloud-based application acceleration, we've experienced significant reductions in our application response times and have been able to postpone planned bandwidth increases in many cases, which have led to higher productivity and a higher return on investment. "

BRIAN BURCH
CIO, KEMET

" NTT Global Networks' high-speed wireless service as an on ramp to our enterprise network is a lifesaver to quickly connect remote branch offices and for locations with inferior last mile infrastructure. Although our intent was to leverage 3G temporarily, in some locations we've left it in place permanently due to its strong performance. "

KIRK ALLEN
DIRECTOR OF INFORMATION SERVICES, SHAKLEE

" A high-availability infrastructure is essential to exceed our customers' expectations. Virtela impressed us with the most flexible design that offered built-in redundancy and security at a competitive price. Their engineering expertise has driven costs out of our network while enabling us to rely on Virtela for our diverse global communications requirements. "

ALLEN BUTLER
CHIEF INFORMATION OFFICER, CTS CORPORATION

TRUSTED BY

pitney bowes | HONDA The Power of Dreams | Honeywell | HITACHI Inspire the Next | asics

ABOUT OPEN SYSTEMS

opensystems

Open Systems is a leading global provider of a secure SD-WAN that enables enterprises to grow without compromise. With Open Systems, you can confidently transform the power of disruptive technologies into growth without the complexity and high cost of traditional wide area networks.

40

Total Customer References

VIEW ALL REFERENCES

Featured Testimonials

" *With the SD-WAN and the security services from Open Systems, we have created an excellent basis from which to pursue flexible growth. I am confident that we are extremely well equipped to handle whatever the future may bring.* "

FELIX KÜNDIG
CHIEF FINANCIAL OFFICER, MAMMUT SPORTS GROUP

" *With the migration to Open Systems and business-grade internet, we projected we could save money while at the same time achieving an increase in bandwidth that would be 10 times better than before with far more flexibility to upgrade and to more quickly connect new locations.* "

GARTH GRAY
VICE PRESIDENT GLOBAL IT INFRASTRUCTURE, GATEGROUP

" *Open Systems has the necessary technological expertise, the necessary quality of service as well as a sound understanding of our global business. And being independent they are in the position to act as a single point of contact to monitor and manage our providers globally on our behalf.* "

KURT SCHERER
CHIEF INFORMATION OFFICER, SIKA

" *The internet lines give us more bandwidth at a lower cost. What's more, we are very flexible in the choice of provider and much faster at connecting locations. The advantages of the MPLS lines remain the same: clearly defined bandwidths with clearly defined availability.* "

FLORIAN SCHOLL
IT DEPARTMENT, HEAD OF GLOBAL COLLABORATION, MARQUARDT GROUP

TRUSTED BY

MARQUARDT   Chemours™   Swiss Re   UBS   KEMET

160

Total Customer References

ABOUT PEPLINK

peplink

Peplink is the leader in Internet load balancing and VPN bonding solutions that boosts bandwidth, increases reliability, and reduces costs. Pepwave, its sister brand, specializes in delivering innovative and complete mobile solutions for industrial networking, wireless mobility, service providers, and professional hotspots. Both Peplink and Pepwave operate globally in cooperation with distributors, system integrators, and strategic alliances.

Featured Testimonials

❝ *Peplink helped us to create reliable connectivity while keeping cost under control. With many users and sites to manage, Peplink proved to be a reliable, flexible and cost-efficient solution.* ❞

    MICHAEL GOLIAS
    IT DIRECTOR, MYTILINEOS GROUP

❝ *The [Peplink] Balances are already in our network live and they are working very well. I'm very happy with their performance, and how they smoothly switch to other WAN in case of a WAN line problem.* ❞

    CARLOS ROA
    SATLINK

❝ *The Peplink line of routers gives us a significant advantage in our end-user network stability, allowing us to monitor and react faster to any issues, improving customer satisfaction.* ❞

    RICK GREEN
    PRESIDENT AND CHIEF EXECUTIVE OFFICER, VOICE CARRIER

❝ *We have solved our connection continuity problems with our Peplink 380. Its easy-to-use web administration interface allowed us to install it very quickly and to add routing rules that exactly match our requirements. It's simply perfect for us.* ❞

    MARIANO BENÍTEZ
    BUDGETPLACES.COM

TRUSTED BY

SIEMENS   HICKORY FARMS   HARRIS COUNTY HCSO SHERIFF'S OFFICE   DESTINATION HOTELS & RESORTS   MOBY

featured customers

ABOUT QOS NETWORKS

QOS
NETWORKS

QOS Networks is the pioneer services organization behind delivering SD-WAN solutions to enterprises across the globe. QOS Networks thrives on the customer experience of fanatical support with the market's first SD-WAN specific Network Operations Center (NOC). Expertly designing, rapidly implementing, and acutely managing simple to complex network environments has placed QOS Networks as the preferred partner for VARs, Service Providers, and VMware's VeloCloud.

15
Total Customer References

VIEW ALL REFERENCES

Featured Testimonials

66 *QOS is very knowledgeable about the "network" especially the edge. Let QOS help you get set up with SD-WAN so you can sleep at night.* 99

CIO
CENTINELA FEED

66 *The QOS Networks team was very easy to work with. They even pushed us along to ensure that we hit our own timelines. Now, we're able to simplify the integration of new acquisitions without rearchitecting our entire network.* 99

MIKE RUMAN
SVP OF DIGITAL IT OPERATIONS, REDWOOD LOGISTICS

66 *High service levels, transparent pricing, and direct access to management when needed.* 99

SENIOR VICE PRESIDENT & CHIEF INFORMATION OFFICER
PUBLIC STORAGE

66 *The team works very hard to ensure their clients are happy and functioning properly despite challenges.* 99

DIRECTOR OF INFORMATION SYSTEMS
JACKRABBIT

TRUSTED BY

REDWOOD   JackRabbit   Public Storage   trilogy FINANCIAL   William Lyon Homes *Experience the pride.*

100

Total Customer References

VIEW ALL REFERENCES

ABOUT UNTANGLE

untangle®

Untangle is an innovator in cybersecurity products designed specifically for the below-enterprise market, safeguarding businesses, home offices, nonprofits, schools and governmental organizations. Untangle's integrated suite of software and appliances provides enterprise-grade capabilities and consumer-oriented simplicity to organizations with limited IT resources. Untangle's award-winning network security solutions are trusted by over 40,000 customers around the world.

Featured Testimonials

❝ *Untangle reports are one of the best I've ever seen from a technology company. We can easily pull any type of report a client requests and drill-down into the details to find out what's really happening on the network.* ❞

> CRAIG SHARP
> FOUNDER, ABUSSI

❝ *I've found that with Untangle NG Firewall, I can rest assured knowing that our CIPA compliance needs are met and that the network is fully protected from any threat that may arise. The setup is straightforward, and the reporting is robust. Any organization looking for a solution that can do everything, at an affordable price, should be checking out Untangle.* ❞

> GERALD THAXTON
> INFORMATION TECHNOLOGY, BURLEY PUBLIC LIBRARY

❝ *All the applications are very in-depth and provide granular customization options. Transitioning to Untangle has not only been simple, it has given me more control over my network. I can ensure the kids are protected, and the network performance is meeting the demands of the Club.* ❞

> RICHARD ZAMOIDA
> INFORMATION TECHNOLOGY DIRECTOR, BOYS & GIRLS CLUB OF MANCHESTER

❝ *Untangle has everything I need to protect my retail and corporate networks. The solution is very user-friendly, and the customizations I need don't require professional services—a huge plus in my book.* ❞

> ROBERT CODEY
> IT SUPPORT ADMINISTRATOR, FRETTE

TRUSTED BY

First Community FEDERAL CREDIT UNION

KANSAS WESLEYAN UNIVERSITY

City of Montebello

SUNRIDGE HOTEL GROUP

City of Bridgeton

RISING STAR

ABOUT WINDSTREAM ENTERPRISE

WINDSTREAM ENTERPRISE

Windstream Enterprise provides cloud-optimized network and communications solutions, including SD-WAN and UCaaS, to empower businesses to solve today's most complex technology challenges. With deep industry knowledge, and an agile, collaborative approach to addressing unique customer needs, they enable businesses to optimize performance, engage customers, and protect against threats, in a constantly evolving cloud-connected world.

126
Total Customer References

VIEW ALL REFERENCES

Featured Testimonials

66 *The Windstream Enterprise support team has been top shelf. The SD-WAN Concierge solution delivered an outstanding, reliable, scalable network at a very competitive price.* 99

    TIM STANLEY
    VICE PRESIDENT OF INFORMATION TECHNOLOGY, BEAVEX

66 *We tried implementing SD-WAN ourselves, and realized we needed help. Windstream Enterprise made the transition simple and relatively pain-free, and their ongoing day-today network management frees my staff to focus on strategic initiatives.* 99

    JOHN BUSSERT
    DIRECTION OF IT MANAGER, JAMES RIVER EQUIPMENT

66 *We selected Windstream Enterprise because they were the most knowledgeable SD-WAN provider and had the footprint to support all of our markets with the ability to provision and manage third-party broadband providers.* 99

    TIM CURTIN
    VP/MANAGER INFORMATION SYSTEMS, ERIK'S

66 *We chose Windstream Enterprise because of the excellent support they provide and a demonstrated leadership with their SD-WAN solution as compared to other service providers.* 99

    DON FISHER
    SYSTEMS NETWORK ADMINISTRATOR, BRYANT & STRATTON COLLEGE

TRUSTED BY

FIRST AMERICAN BANK   BENETEAU   JOHNSTONE SUPPLY   OLE   visit knoxville TENNESSEE

featured customers