

## Corporate Performance Management Software Category

WINTER 2022 Customer Success Report







# Corporate Performance Management Software Category

Corporate performance management (CPM) software is used by enterprises to define and manage the strategies they require to track their business performance. The platform is utilized to create and execute processes and methodologies, enabling companies to monitor key performance indicators (KPIs) related to their corporate objectives. Typically, executives and managers leverage this solution to improve business performance, while accounting units also deploy it to assess financial performance.

CPM products consolidate several kinds of business information (sales, operational, financial, etc.) across all business units of a company. Therefore, the application needs to be integrated with software tools such as supply chain and logistics, CRM, accounting, and ERP solutions. In addition, integration is also required with governance, risk, and compliance software to manage risks that could affect business performance.



# Customer Success Report Ranking Methodology

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

The overall Customer Success ranking is a weighted average based on 3 parts:



#### **CONTENT SCORE**

- ✓ Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- Customer reference rating score
- Year-over-year change in amount of customer references on FeaturedCustomers platform
- ✓ Total # of profile views on FeaturedCustomers platform
- ✓ Total # of customer reference views on FeaturedCustomers platform



### MARKET PRESENCE SCORE

- ✓ Social media followers including LinkedIn, Twitter, & Facebook
- ✓ Vendor momentum based on web traffic and search trends
- Organic SEO key term rankings
- Company presence including # of press mentions



### **COMPANY SCORE**

- Total # of employees (based on social media and public resources)
- Year-over-year change in # of employees over past 12 months
- ✓ Glassdoor ranking
- ✓ Venture capital raised

### **Award Levels**



#### MARKET LEADER

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



#### TOP PERFORMER

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.



#### **RISING STAR**

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.

## **2022 Customer Success Awards**

Check out this list of the highest rated Corporate Performance Management Software based on the FeaturedCustomers Customer Success Report.













Workday Adaptive Planning



























<sup>\*</sup> Companies listed in alphabetical order









**ABOUT ANAPLAN** 

## **/**anaplan

Anaplan is driving a new age of connected planning. Large and fast-growing organizations use Anaplan's cloud platform in every business function to make better-informed plans and decisions and drive faster, more effective planning processes. Anaplan also provides support, training, and planning transformation advisory services. Anaplan is a privately held company based in San Francisco with 16 offices and over 150 expert partners worldwide.

328

**TOTAL CUSTOMER REFERENCES** 

**VIEW ALL** REFERENCES

#### FEATURED TESTIMONIALS

■ With state-of-the-art planning methods, we can ask a question and Anaplan automatically calculates the consequences and results. This is totally Connected Planning. With Anaplan, we've successfully taken steps toward becoming a data-driven company. 🗾

MORITZ KNORR

■ We've now rolled out Anaplan to support rough-cut capacity planning, inventory planning, and production planning and scheduling, as well as dispatch and raw materials planning.

PRADIP PATIL

SUPPLY CHAIN PROFESSIONAL, DEEPAK FERTILIZERS &

Now, nearly all of our work is automated, which saves us valuable time and reduces our risks for human mistakes. All of our calculations are completed in the Anaplan platform, and our process is now much more efficient and quicker.

CHIARA GUGLIELMETTI

■ We save 6,000 working hours a year with Anaplan, most of which had been spent collecting data, performing calculations, and reporting in spreadsheets.

MEREDITH ALBRIGHT

**TRUSTED BY** 

**GROUPON** 













#### ABOUT BOARD



Board's Intelligent Planning Platform delivers solutions that help over 2,000 organizations worldwide plan smarter — enabling actionable insights and better outcomes. Board helps leading enterprises discover crucial insights which drive business decisions and unify strategy, finance and operations through more integrated and intelligent planning to achieve full control of performance. Partnering with Board, global enterprises such as H&M, BASF, Burberry, Toyota, Coca-Cola, KPMG, and HSBC have digitally transformed their planning processes.

360

TOTAL CUSTOMER REFERENCES

**VIEW ALL** REFERENCES

#### **FEATURED TESTIMONIALS**

■ We are positively surprised that our very high and extremely individual demands in the fields of analysis, planning and decision support could be realised in a single solution. In particular, we are fascinated by the systems simplicity of use and the straightforward integration of the highly complex underlying processes. This project has shown us that considerably more qualitative decisions can be made, in less time, on all the companys levels, by linking the ERP system and data warehousing. That was our goal and I think we have achieved... !!

#### **UWE KLINGER**

BOARD was selected to support financial processes, data integration, reporting, analysis and graphical representation of information. We started by supporting the needs in our Finance departments and thanks to BOARD's simplicity and versatility it... "

ANDRZEJ KAPTURKIEWICZ

■■ BOARD has allowed us to reunite all the company's critical statistics in a single unequivocal vision, a perspective that makes possible a truly integrated management strategy. From a more technological point of view, I'd say that its simplicity of use, combined with its great flexibility and its ability to integrate data from any source whatsoever, have all enabled us to find solutions to our problems and requirements both quickly and effectively.

#### FULVIO LAMBERTI

GENERAL MANAGER FINANCE, ADMINISTRATION &

BOARD can be deployed in all areas of the business in a flexible way, customized to the needs of each specific user group, which makes it the perfect solution for us. It almost immediately established itself as an essential component in our day to day... "

**HOLGER SCHWEIKART** 















#### ABOUT ONESTREAM SOFTWARE



OneStream provides an intelligent finance platform built to enable confident decision-making and maximize business impact. OneStream unleashes organizational value by unifying data management, financial close and consolidation, planning, reporting, analytics and machine learning. We empower Finance and Operations teams with Al-enabled insights to make faster and more intelligent decisions every single day. All in a single, modern CPM platform designed to continually evolve and scale with your organization. To learn more visit www.onestream.com.

231

**TOTAL CUSTOMER REFERENCES** 

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

OneStream has provided a huge benefit in keeping information aligned, with automated control procedures in place, so when business changes happen, we can keep up. It's all about offering solutions to the business and delivering rapid value. Instead of being viewed as a corporate application, OneStream is a platform [that] adds value and continues to add value by providing timely insights.

#### KEITH CHAPMAN

DIRECTOR OF IT, CORPORATE APPLICATIONS, SPX CORPORATION

OneStream has enabled us to standardize and automate our consolidation process and reduce the time needed to generate corporate reports. Our controllers are now able to create manageable accounts, automate cash flow and leverage OneStream's core budget and forecast capabilities. OneStream gave us the look and feel we were seeking in one unified product.

#### BART DE HAAS

GLOBAL CONTROLLER, TERBERG

■■ The OneStream platform allowed us to deliver global financial consolidation, management reporting, guided workflows and a robust planning solution all in one product and one application. The modern platform gives us the ability to adapt more quickly to business changes and deliver more value to the business.

Business unit controllers that never touched Hyperion Enterprise are now seeing the value of the additional details and reporting capabilities of our unified OneStream solution.

#### LORI STRANGBERG

CORPORATE CONTROLLER, JOHNSON OUTDOORS

\*\*Now that we're live, I can truly attest to and appreciate the value we're getting from a single, integrated CPM platform. We have dramatically simplified our technical landscape while improving our reporting and analysis capabilities through the use of extensibility, self-service workflow-based reporting, etc. \*\*I

#### RYAN WILD

VP, GLOBAL TECHNOLOGY & SOLUTIONS, THE CARLYLE GROUP















#### **ABOUT PLANFUL**



Planful is the FP&A platform for Continuous Planning. They provide an end-to-end cloud FP&A platform with everything you need — financial planning, consolidation, and reporting & analytics — in one place and accessible to everyone from anywhere. They help you automate and accelerate these everyday processes to increase the frequency of decisions, accelerate insights, and shorten the time it takes to turn those insights into action. The result is an organization that is agile and has an elevated financial IQ.

162

**TOTAL CUSTOMER REFERENCES** 

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

With [Planful] we've streamlined the budget and reporting process so we can spend more time considering the implications of the information instead of just getting the numbers right.

KEN STUMDER

[Planful] has transformed our budget process from a manual task with limited participation to collaboration among managers on building a detailed budget.

RENA COTTAM

CONTROLLER AND VICE PRESIDENT OF FINANCE,
SCHUMACHER GROUP

[Planful] improved our budgeting and strategic planning process by enabling us to quickly consolidate our plans and budgets across 200 business units in 36 countries.

CARL D. LOWMAN
DIRECTOR OF FINANCIAL PLANNING, MWH GLOBAL

With [Planful] we have better internal controls on producing financial statements, and we have one version of the truth for all our consolidated information.

**BAPTIST HEALTH SERVICES** 

















#### **ABOUT PROPHIX SOFTWARE**



Your business is evolving. Your systems should evolve too. Achieve your goals more successfully with Prophix's innovative Corporate Performance Management (CPM) software. Improve profitability and minimize risk when you automate repetitive tasks and focus on what matters. Budget, plan, consolidate and report automatically. Whether in the cloud or on-premise, Prophix supports your future with a platform that flexes to suit your strategic realities, today and tomorrow.

245

**TOTAL CUSTOMER REFERENCES** 

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

■■ Prophix [is] a terrific tool for budgeting and forecasting. The software is easy to use, and the ad hoc tool makes analyzing data a snap, especially if you like to dump data to Excel and play with pivot tables. Prophix has probably saved hundreds of hours of staff time. Internal Finance processes have been streamlined as well, saving Finance staff time. Since implementing Prophix, we cut our Finance staff by 25%." ■■

#### SHARON HESS

SR. DIRECTOR, BUDGET, THE WILDERNESS SOCIETY

EMILY ANAUO

FPRA SYSTEMS DEVELOPER RARRER NATIONAL

Prophix has improved every single aspect of our budgeting

process. Instead of spending time setting up the budgeting

process, we are instead able to better analyze and understand the

budget/product that we are producing in conjunction with the

Prophix gives you a great ability to use your current financial data and forecast future revenues and expenses. The additional level of data analysis ability pushes it over the edge. If the data is in your ERP and you want to know something about it, Prophix gives you a way to get that answer.

ANDREW COMMONS
ASSISTANT CONTROLLER, GAYLOR ELECTRIC

\*IThe Prophix PowerPoint add-in will improve the effectiveness of meetings where CPM data is presented. The "live" link to the software is the next step in the evolution of the way finance teams present, analyze, and even modify data in meetings.

**CRAIG SCHIFF** 

PRESIDENT AND CEO, BPM PARTNERS















#### **ABOUT VENA SOLUTIONS**

## Vena

Vena is the only Complete Planning platform that empowers and inspires business leaders and finance and operations professionals to Plan To Grow™. Vena leverages the familiarity and flexibility of an Excel interface within the Vena Growth Engine, the SaaS platform and methodology that powers your plans and guides your journey to growth. Over 1,200 of the world's leading companies grow with Vena.

214

#### **TOTAL CUSTOMER REFERENCES**

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

When we broke down our data silos and brought everything right into Vena, it really helped us look at the business from a different perspective. Revenue is always top-of-mind, but now we can dive even deeper into our expenses and gross margin with KPIs such as efficiency ratios, customer acquisition cost, lifetime value and more.

KRISTINA BITTORF
SENIOR MANAGER OF FINANCE, SPROUT SOCIAL

If We have been extremely satisfied with the Vena Solutions product and have been able to become more efficient in our budgeting, forecasting and salary planning processes, as well as adding functionality and accuracy that was not possible in the past.

LORI LAMBERT
BUSINESS SYSTEMS MANAGER, BIOLA UNIVERSITY

II Now our stakeholders can get detailed profitability reports with a button—and that's where I think the power of Vena shines through for us. Everyone always has the data they need to make the right decisions and help the business succeed.

MANI ALKHAFAJI

VP OF BUSINESS PLANNING AND PROCUREMENT, FIRST MAIESTIC SILVER CORP

\*\*They have superior database capacity due to the power of the cloud. Usability and user adoption is quick and immediate due to the direct integration with Excel and ease of use for end users and Vena administrators. \*\*

MICHELLE CANADA

SEC REPORTING MANAGER, TANGER FACTORY OUTLET















#### ABOUT WORKDAY ADAPTIVE PLANNING



#### Workday Adaptive Planning

Workday Adaptive Planning is powering a new generation of business planning. Driving business agility in a fast-moving world, Workday Adaptive Planning leads the way for people in companies to collaborate, gain insights, and make smarter decisions faster. Powerful modeling for any size organization, yet so easy for everybody who plans. Our comprehensive set of cloud-based planning software solutions supported by a powerful, in-memory technology platform that enables functional and company-wide business planning and built-in analytics at very

965

**TOTAL CUSTOMER REFERENCES** 



#### **FEATURED TESTIMONIALS**

■■ The biggest benefit of using Adaptive Planning has been the ability to produce reports. It is much easier to create key management reports now because Adaptive Planning is the only place in the organization that houses data across all platforms, including headcount reporting, unit sales, and service revenues based on the number of machines in the field.

CHRISTOPHER REALE DIRECTOR, CORPORATE PLANNING & ANALYSIS, KONICA

■■ Adaptive Discovery's ability to conduct millions of calculations, obtain trends, and then display the information as key performance indicators that are contextual and timely, is a powerful advantage.

■■ We use the Adaptive Planning Connector for Intacct, to easily import actual data with the click of a button. This has saved us a lot of time and enabled us to much more quickly forecast and report on the finances of the company. The visibility into the operation has been substantially enhanced and Adaptive Planning has enabled us to drive our business forward.

JULIE ANDERSON

■■ With Adaptive Planning, it's all in front of you in real time. When we make changes to reports or forecasts, everything is immediately updated, and we can see the instant impact.

**RICK SMITH** 

















#### **ABOUT CCH TAGETIK**



Wolters Kluwer (AEX: WKL) enables finance, legal, tax, and healthcare professionals to be more effective and efficient. We provide information, software, and services that deliver vital insights, intelligent tools, and the guidance of subject-matter experts. CCH® Tagetik corporate performance management solutions have built-in financial intelligence so that CFOs, finance managers, and operations executives can orchestrate multiple or all processes in one software solution.

**490** 

**TOTAL CUSTOMER REFERENCES** 

**VIEW ALL** REFERENCES

#### FEATURED TESTIMONIALS

■■ Using CCH Tagetik, we were able to implement a comprehensive consolidation and reporting solution in just 14 weeks. Thanks to the software's built-in functionality and modern underlying technology, we could easily integrate and unify data from several different platforms throughout our group and leverage it in other processes. Best of all, we have achieved all of our objectives for this project thanks to the excellent support of the consultants at FWD Advise and the ease in customizing CCH Tagetik to our...

#### FRANCISCO MACHADO

COORDINATOR OF THE ACCOUNTING DEPARTMENT OF

■■ With CCH Tagetik, we have been able to create a single data and reporting platform for our current and future reporting needs. The CCH Tagetik solution enabled us to switch from a spreadsheet -based solution to an auditable, data-driven reporting solution. We can now spend more time on analysis of... "

**RONALD VAN HEES** 

CCH Tagetik has accelerated our reporting processes and improved our financial and business analytics. We have gained more control over our financial data and can produce four-week reports and analyses for our executive board faster and more efficiently than before.

PAUL VAN HAMEREN

■ Tagetik helped us to bring our budgeting and forecasting processes into a single, centralized, enterprise-wide system that operates in near real-time and allows for greater visibility into our planning process.

DAVE COLEMAN













#### **ABOUT CENTAGE**

## centage

Centage is a leading provider of modern FP&A software solutions that empower Finance teams to lead the way to a stronger, more agile business. Our cloud platform, Planning Maestro, makes sophisticated budgeting, planning, and forecasting easy and accessible. Intuitive automation accelerates workflows and improves accuracy, enabling Finance leaders to deliver reliable information and meaningful insights at the speed of today's business. Centage serves over 10,000 users worldwide.

49

**TOTAL CUSTOMER REFERENCES** 

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

■ Budget Maestro was very intuitive and the workforce planning module was especially attractive as we needed to get a better handle on our personnel expenses across each business unit. The ease of use, coupled with robust reporting and drill down capabilities made Budget Maestro the right choice for us. ■

MARK HOWELL
CONTROLLER PLIMPS PARTS & SERVICE INC.

Planning Maestro has a strong feature set while being easier for end users to work with, plus its reporting, and analytics capabilities are very powerful allowing for more custom reports.

JIM HAYES
PROJECT LEAD, ECHO CHURCH

\*\*By automating the process and centralizing all the financial data across departments, managers now had the insight necessary to track costs and sales, and within the first year of using Budget Maestro, the company realized a noticeable reduction in costs. \*\*I

SCOTT LAZENBY
FINANCIAL PLANNING & ANALYSIS SUPERVISOR, HELM
CORPORATION

\*\*Within a week after implementation, Budget Maestro and Analytics Maestro became my 'go-to' tool for actuals reporting, budgeting, and forecasting. Today, it would be difficult to run my business without it.

DAVID HENSLEY
CFO, POWER DISTRIBUTION INC















#### ABOUT CORPORATER



Corporater is a global software company that empowers medium and large organizations to evaluate, manage, and continually improve business performance. They provide a business management platform that adapts to clients' unique business models, out of the box. Corporater uses its gains to make a social impact.

47

#### **TOTAL CUSTOMER REFERENCES**

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

Corporater Business Management Platform guides planning, strategy execution, and on-going analysis of performance at both the strategic, tactical and operational level. Corporater places control of enterprise performance management software in the hands of business users.

ADRIAN BLANCK

HEAD OF BUSINESS TRANSFORMATION AND OPERATIONAL EXCELLENCE, PETRO RABIGH

■ Corporater Business Management Platform helped us bring transparency and better alignment into our organization. Getting insights on various performance measures for each department, in alignment with overall corporate objectives, is now on autopilot. ■

MANIVANNAN ANANDAN VICE PRESIDENT, SUJANA METAL PRODUCTS LIMITED ■ Thanks to Corporater Business Management Platform, as we now have a clear line of sight between KPIs and action plans, with detailed drill-downs that have enabled effective reviews and decision making. ■

SUCHIRO CHAKRABORTY

DEPUTY MANAGER AND EXECUTIVE OFFICER TO THE CHIEF EXECUTIVE OFFICER, TATA STEEL PROCESSING AND DISTRIBUTION LIMITED

II The Business Management Platform is extremely flexible and easy to work with and [they] are committed to continuously improving it. The web interface is very intuitive and requires very little training to learn to use.

**CHRIS KAUFFMAN** 

DIRECTOR, OUTCOME MEASUREMENT, PATHFINDER INC.















**ABOUT JEDOX** 



Jedox's unified planning, analysis and reporting empowers decision-makers from finance, sales, purchasing and marketing. Jedox helps business users work smarter, streamline business collaboration, and make insight-based decisions with confidence. Over 1,900 organizations in 127 countries are using Jedox for real-time planning on the web, the cloud, and on any device. Jedox is a leading Business Intelligence and Corporate Performance Management solutions provider, available globally through over 180 certified business partners. Jedox provides software, support and ongoing training, with implementation and maintenance expertise for customers...

344

### **TOTAL CUSTOMER REFERENCES**

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

In Jedox has brought transparency to our KPIs, financial and operational data processes.

Thanks to the intuitive web integration all managers can individually analyze and track data and operate in line with Loomis' global corporate strategy.

EMEK GÜL
CHIFF FINANCE OFFICER, LOOMIS

I Jedox is very flexible and grows with our needs. We can easily connect various data sources, integrate new stores, or extend the functional scope of our reporting.

PATRICK FIETH
FINANCIAL CONTROLLING, GOLF HOUSE

\*\*Jedox provides us stability in our complex reporting processes. It gives us powerful results for forecasting, and target setting. Because we use Jedox from Excel, we can easily and efficiently do history comparisons and variance analysis. We depend on Jedox.\*\*

MERCEDES-BENZ

In Jedox's Excel-based solution really suits our needs. It makes life easy for us in Controlling, and our next step is to build an improved forecasting solution with Jedox.

GERALD ZEMANN CONTROLLER, C&A















#### ABOUT LUCANET



LucaNet is a global software provider for financial consolidation, planning, and reporting through their Corporate Performance Management platform for Finance designed to match the exact requirements of finance teams by providing accurate and consistent information effectively. Value-added support services include dedicated training and expert advice, along with professional implementation services and comprehensive helpdesk. With over 500 employees and 4,000 customers globally, LucaNet continues to expand in its appeal to the financial professional.

**TOTAL CUSTOMER REFERENCES** 

**VIEW ALL** REFERENCES

#### **FEATURED TESTIMONIALS**

•• Flexibility is the LucaNet buzzword. The software reliably records and validates the data generated by our group which operates all over the world, meaning we can consolidate the data almost at the press of a button and efficiently prepare them for reporting. And all this is possible in a single tool, with higher transparency and clarity for everyone involved. Thanks to LucaNet, we are ideally prepared for the fast close project and are in a position to provide our stakeholders with the required financial data in good time.

PAKIN THAMRONGWARASART

I'm very impressed with LucaNet as a product. 90% of what I've done I have been able to figure out myself. The reporting capabilities are excellent and in my opinion the end result is world class reporting capability.

MARK PRITCHARD

■■ With LucaNet, we've significantly simplified our consolidation process. Complex relationships between companies can be represented at the press of a button in a manner that saves on time and costs. This is essential to our ability to concentrate fully on our core business.

MICHAEL KÖB

LucaNet helps to create a P&L, Balance Sheet, and Liquidity plan by ready-to-use planning forms, all with the push of a button.

**ULRICH LEIB** 

**TRUSTED BY** 



**TOSHIBA** 



BASIC-FIT





#### **ABOUT SOLVER**



Solver is the leading provider of complete Corporate Performance Management (CPM) solutions for today's mid-market enterprise and the company is at the forefront of CPM technology with deep ERP integrations. Solver's BI360 is a cloud solution with an option for an on premise deployment, and it offers powerful and intuitive modules for reporting, consolidations, budgeting, forecasting, and data warehousing.

#### **TOTAL CUSTOMER REFERENCES**

**VIEW ALL** REFERENCES

#### FEATURED TESTIMONIALS

Solver has made our budget development and management processes more efficient and accurate. It has helped us reduce errors, eliminate manual consolidation efforts, and sped up delivery of reports to executive management so that critical decisions can be made earlier in the budgeting cycle. This means fewer overtime hours for our finance staff, less stress and a better deliverables. We will continue developing this solution to incorporate all financial reporting, performance analytics and forecasts to further streamline financial operations and... "

ANA E. FONSECA

■ Solver is the best available product for reporting from AX I have seen. It is faster to build reports in than other Excel - based tools, and there is no need for external consulting services to customize the reports we need to control costs and run the business. We expect Solver to fully pay for itself within 2 years in time savings... "

PETRUS JARLSBONDE

■■ The team at Solver is fantastic! We implemented their Reporting solution earlier this year to produce our monthly financial statements. Throughout the process our Solver consultant worked closely with us to ensure our business and technical requirements were met. Leveraging that success, we then implemented their data warehouse and Solver Planning to greatly improve our budgeting cycle. Solver is a very capable reporting tool and Solver is our true partner.

LINDA BLEVINS

Our forecasting and budgeting accuracy has improved tremendously and we see that every month. We are now meeting our forecasts dead on. We have also significantly increased our credibility with our Board of Directors, which is always good... ••

MICHAEL EASON















#### **ABOUT SYNTELLIS**

SYNTELLIS

Syntellis Performance Solutions, previously Kaufman Hall Software, provides innovative enterprise performance management software, data and analytics solutions for healthcare, higher education and financial institutions. Syntellis' solutions include Axiom and Connected Analytics software, which help finance professionals elevate performance by acquiring insights, accelerating decisions and advancing their business plans. With over 2,800 organizations and 450,000 users relying on their solutions, they have proven industry expertise in helping organizations transform their vision into...

152 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

■■ Our goal was to find a system that has everything budgeting, reporting and profitability all in one place, with the power, flexibility and customization that we need, and Axiom's platform does just that. Axiom also understands banking through and through, which is a huge value add for us, because frankly, there are a host of software providers out there that do not truly understand the banking industry and how it operates. ■■

ROB FROST
DIRECTOR OF FINANCIAL PLANNING & ANALYSIS,
COMMUNITY BANK SYSTEM

II These reports really help keep all of our end-users honest and on time. Volume data are sent out to the owners, and key statistics are sent to executives so they can see everything coming together in that time frame. And then we certainly follow up with anybody who's not meeting these stages. But, so far, we've been fairly successful with these timelines.

#### JOHN WONG

DIRECTOR OF CORPORATE FINANCIAL PLANNING 8 REPORTING, SCRIPPS HEALTH

\*\*Our capex committee does all the legwork leading up to implementation of a capital project in the Axiom system, setting up the controls and ensuring adequate staffing. With the parameters in place, Axiom helps us ensure that capital requests are accurate and the corresponding expenses budgeted for appropriately. Even better, only approved requests flow through to the budget.

SANDRA DUDLEY
VICE PRESIDENT OF CORPORATE DEVELOPMENT
BYLINF BANK

\*\*Using Axiom as the same data source for financial reporting, profitability, budgeting, regulatory reporting, and SEC filings has improved our accuracy by far.

#### MELISSA DAVISON

VICE PRESIDENT, SENIOR ACCOUNTING OFFICER, LAKE CITY BANK















#### **ABOUT TALENTIA**



Talentia Software is an international leader in solutions for financial and human resources. Talentia's solutions are complete, integrated and adapted to the specific complexity that mid-size companies must manage. Talentia Software is a French group with a strong presence in Southern Europe, particularly in Italy, Spain, Portugal, and Greece. Following the acquisition of Addedo in 2018, Talentia is now also present in Switzerland, Germany, and North America. More than 3600 companies are already using Talentia solutions to simplify the management of their financial and HR...

TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

In There are many benefits of Talentia CPM, as it allows us to have a transparent dialogue in real-time across companies and between them and the parent company. It is essential to monitor the situation, and have a complete picture of the relationships between our companies as it is critical to the preparation of the consolidated financial statements.

LUCIA FELETTIG
CHIEF GROUP ACCOUNTANT, DANIELI GROUP

\*\*Ilf Corporate Performance Management means that a set of methodologies and systems are in place to manage and measure the results of a complex organisation, we say that Talentia CPM has fully achieved the goal.

ANTHONY VOLPE CFO, VALAGRO

II Historically, we'd been utilising spreadsheets to generate our monthly management packs, which was a time consuming and error-prone process. Talentia's CPM solution allows us to automate tasks, meaning we can generate reports in under 30 seconds, compared with the 3 hours it previously took.

ANDREW GILBERT
GROUP FINANCIAL CONTROLLER, SCOTT BADER

■ We chose Talentia because its software met all our priorities: ease, interoperability and flexibility to interact and integrate with other models already used in our group. ■

BENEDETTA CERVI CONSOLIDATION & GROUP REPORTING MANAGER, ALFASIGMA

**TRUSTED BY** 

**GROUPE FLO** 

















#### **ABOUT KCI COMPUTING**



KCI Computing, Inc. (KCI) has a long history in the competitive software industry, as well as the nascent business of monitoring and managing enterprise performance. Their mission since 1977 has been to develop and deliver a single holistic software solution that brings together financial and operational data from numerous, disparate sources and applications into one comprehensive enterprise view of the business for value-added planning, analysis, and reporting purposes.

21

#### **TOTAL CUSTOMER REFERENCES**

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

point for all of the information that we use on a daily basis within the company to make business decisions. We use the application to access any information we need to look backward or forward.

ADHEESH BUDREE
MARKETING INFORMATION EXECUTIVE, BRITISH

CONTROL also produces resource management reports and provides multi-dimensional analytics that supports corporate budgeting.

WALLACE D'SOUZA
ASSISTANT DIRECTOR OF BUDGETING AND PROJECT
FINANCIAL SERVICES, MDRC

CONTROL has enabled us to increase the sophistication of the budget. We're now able to link it to key performance indicators beyond the standard financial parameters.

DAVID LIFSCHITZ
VICE PRESIDENT AND CHIEF FINANCIAL OFFICER, GEHR

I Having CONTROL'S centralized database is a lot more effective for us-it's all right there, and you push a button and you see where you are, any time you want to.

JOHN WHITE DIRECTOR OF FINANCIAL PLANNING, BAE SYSTEMS















#### **ABOUT KEPION**



Kepion is a cloud planning & analytics software company that connects all organizations' teams under a single view of their business performance. They enable more intelligent decisions to be made by companies about their financial and operational future. Kepion global offices and partners deliver rapid solutions for mid-size and enterprise customers. They make it possible for businesses to be empowered with real-time analytics, what-if scenario modeling, and the ability to model complex scenarios and forecast continuously with smart intelligence built-in.

**109** 

#### **TOTAL CUSTOMER REFERENCES**

VIEW ALL REFERENCES

#### **FEATURED TESTIMONIALS**

There are aspects of Kepion that are very simple. Loading in the budget, to expenditures, to classification of the number of devices is all very easy within Kepion.

PIER FASNACHT
DIRECTOR OF INFORMATION TECHNOLOGY SERVICES
UNITING CHURCH IN AUSTRALIA

■ Thanks to the flexibility of Kepion we can assemble forms in a standardized format. We can easily schedule budget distribution rules without any problems. ■

ARIEL SEVERO
SYSTEMS MANAGER, INFORMATION TECHNOLOGY
SUDOCEAN

\*\*With Kepion, we were able to quickly tailor the applications specific for their needs and allow our management team to run budget reviews more frequently for each of our lines of business. \*\*

DIRECTOR OF FINANCE, ITELL CHINA

■■By having the Kepion tool, multiple users can develop budgets in a similar fashion. It's just an easier way than we have ever done before through a centralized tool.■■

KELLY CAMPBELL
DIRECTOR OF ADMIN AND OPERATIONS, IHME















#### ABOUT PERFORMANCE CANVAS



Performance Canvas powered by DSPanel offers a revolutionary, cloud-based or on-premise FP&A solution that is easy to install, setup, use, upgrade, and maintain. The experts behind all Performance Canvas products are the very same experts who designed Hyperion Enterprise, IBM Cognos and Consolidator (frango and IBM), SAP BPC, and Clarity System. Performance Canvas was built from the ground up to answer the unarticulated budgeting and planning, reporting and analysis, forecasting, and consolidation needs of the market not addressed by previous available solutions.

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#### **TOTAL CUSTOMER REFERENCES**



#### **FEATURED TESTIMONIALS**

I would strongly recommend Performance Canvas to my colleagues. Viewing data using pcMobile, where everything is always updated is, in my opinion, the only way to go. Also, the support we have received from the team has been tremendous so it really is a complete package!

THOMAS BJORLIN
HSEO MANAGER, NI I SUBSEA

My satisfaction of this product at this time is 10 out of 10 with 10 being the highest. It is straightforward and very user-friendly.

JONATHAN MCCOY
GENERAL MANAGER, WD40

I really like that this cloud software allows us to create one report and share it to several users with different access. It allows us to free some time to give room for more creativity in the team.

CBN

Performance Canvas Financials is a clearly thought-out program, there is not much customizing needed, it just works.

RESPIRATORY PROTECTION BRAND









