SD-WAN Software Category

WINTER 2023
Customer Success Report

SD–WAN Software Category

Software-defined wide-area network (SD-WAN) is a technology that enables enterprises to dynamically link data centers and branch offices on a worldwide scale. As businesses use an increasing number of cloud-hosted solutions, conventional WAN networks are not able to maintain optimized connectivity and strong speeds. Improving multiprotocol label switching (MPLS) tools to meet this challenge is time-consuming and expensive. SD-WAN is a more cost-effective technology that can give results with previously improbable efficiency and agility.

Customer Success Report Ranking Methodology

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

The overall Customer Success ranking is a weighted average based on 3 parts:

CONTENT SCORE

- ✓ Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- ✓ Customer reference rating score
- ✓ Year-over-year change in amount of customer references on FeaturedCustomers platform
- ✓ Total # of profile views on FeaturedCustomers platform
- ✓ Total # of customer reference views on FeaturedCustomers platform

MARKET PRESENCE SCORE

- ✓ Social media followers including LinkedIn, Twitter, & Facebook
- ✓ Vendor momentum based on web traffic and search trends
- ✓ Organic SEO key term rankings
- ✓ Company presence including # of press mentions

COMPANY SCORE

- ✓ Total # of employees (based on social media and public resources)
- ✓ Year-over-year change in # of employees over past 12 months
- ✓ Glassdoor ranking
- ✓ Venture capital raised

Award Levels

MARKET LEADER

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.

TOP PERFORMER

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.

RISING STAR

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.

2023 Customer Success Awards

Check out this list of the highest rated SD-WAN Software based on the FeaturedCustomers Customer Success Report.

2023 SD-WAN SOFTWARE — MARKET LEADER

- aryaka
- CATO NETWORKS
- cradlepoint Connect Beyond
- HUGHES
- VERSA NETWORKS

2023 SD-WAN SOFTWARE — TOP PERFORMER

- airespring — Cloud, Fully Managed and Connected
- bigleaf networks
- Extreme
- FATPipe
- NTT Global Networks
- nuagenetworks From Nokia
- opensystems
- peplink
- riverbed
- vmware SD-WAN
- WINDSTREAM ENTERPRISE

2023 SD-WAN SOFTWARE — RISING STAR

- ECESSA
- MetTel
- mushroom NETWORKS
- qos networks by zayo

* Companies listed in alphabetical order

2023

SD-WAN
SOFTWARE

MARKET LEADER

ABOUT ARYAKA

aryaka

Aryaka, the Cloud-First WAN company, brings agility, simplicity and a great experience to consuming the WAN-as-a-service. An optimized global network and innovative technology stack delivers the industry's #1 managed SD-WAN service and sets the gold standard for application performance. Aryaka's SmartServices offer connectivity, application acceleration, security, cloud networking and insights leveraging global orchestration and provisioning. The company's customers include hundreds of global enterprises including several in the Fortune 100. To learn more, visit www.aryaka.com or contact us at info@aryaka.com or…

2023 SD-WAN SOFTWARE MARKET LEADER

143 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

Before deploying the Aryaka solution, we found that our WAN performance was so slow that it was unusable – latency was a killer. Aryaka provides us LAN-like performance on our WAN so that our people can actively use Email, SharePoint and backups across the network, improving our business processes and keeping our distributed locations synchronized in real-time.

SARVESH MAHESH
CEO, TAVANT TECHNOLOGIES

Aryaka Networks, a SD-WAN provider, is disrupting telecom giants by providing a networking option that eliminates hardware and helps control costs. The end result is seamless connectivity that's optimized for cloud-based applications and global access.

DANIEL ROTH
EDITOR-IN-CHIEF, LINKEDIN

Large companies with global WAN deployments should consider Aryaka their global SD-WAN solution - [it] has become a must-have for enterprises. It delivers reliability and performance at a fraction of the cost.

ALEX VIEUX
PUBLISHER AND CHIEF EXECUTIVE OFFICER, RED HERRING

We now can deliver applications to every end-user, as if they lived in the local data center. Aryaka's SD-WAN is a global fast lane for all of our business applications.

GLENN HENSLEY
IT INFRASTRUCTURE MANAGER, MAKINO

TRUSTED BY

NVIDIA   tableau A Salesforce Company   Strauss WATER   HubSpot   ebay

ABOUT CATO NETWORKS

CATO
N E T W O R K S

Cato is the world's first SASE platform, converging SD-WAN and network security into a global, cloud-native service. Cato optimizes and secures applications access for all users and locations. Using Cato, customers easily migrate from MPLS to SD-WAN, optimize global connectivity to on-premises and cloud applications, enable secure branch Internet access everywhere, and seamlessly integrate cloud datacenters and mobile users into the network with a zero trust architecture. Visit www.catonetworks.com and Twitter:...

170 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

With the Cato SASE Cloud from Cato Networks, we were able to connect locations and employees securely, easily and quickly. We now have the IT solution in-house and can adapt the infrastructure to our needs at any time with the desired flexibility.

RALF LUCHSINGER
CHIEF IT SERVICE AND PROVIDER MANAGEMENT, BANK AVERA

Cato offers one, integrated solution with a global backbone including, security, and mobility. What we see nowadays is that everyone looking at SD-WAN looks at security. The two go together. Cato addresses both dimensions in one seamless solution.

LARS NORLING
DIRECTOR IT OPERATIONS, ADB SAFEGATE

The big difference between Cato and other solutions is the integration of network management and security. It's great to be able to grasp and respond to both network status and security at the same time on a single screen.

YOSHIAKI KUSHIYAMA
SENIOR MANAGER, INFORMATION SYSTEMS, JUKI

We are recommending Cato to our business partners. We love that the solution is cloud-based, easy to manage, and less expensive than other options.

ALF DELA CRUZ
FIRST VICE PRESIDENT, HEAD OF IT INFRASTRUCTURE AND CYBERSECURITY, STANDARD INSURANCE

TRUSTED BY

HOYER MOTORS

BOYD CAT

AdRoll

bugaboo

KYOCERa

2023 SD-WAN SOFTWARE MARKET LEADER

ABOUT CRADLEPOINT

cradlepoint
Connect Beyond

Cradlepoint is a global leader in cloud-delivered 4G and 5G wireless network edge solutions. Cradlepoint's NetCloud™ platform and cellular routers deliver a pervasive, secure, and software-defined Wireless WAN edge to connect people, places, and things – anywhere. More than 25,000 businesses and government agencies around the world, including many Global 2000 organizations and top public sector agencies, rely on Cradlepoint to keep mission-critical sites, points of commerce, field forces, vehicles, and IoT devices always connected. Cradlepoint was founded in 2006, acquired by Ericsson in 2020, and operates today as a standalone...

315 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

"Instead of having one user take up all the bandwidth, we're able to set limits per user so access can be evenly distributed across the vehicle. That's true whether we're using one Cradlepoint device or two. This kind of control allows us to provide very good connectivity to our customers, but in an affordable, intelligent way."

CHRIS RODRIGUEZ
IT MARKETING MANAGER, BAUER'S INTELLIGENT TRANSPORTATION

"High availability for today's cloud-dependent branches requires multiple WAN connections with diverse paths into the building. 4G LTE has become the WAN diversity solution of choice, putting Cradlepoint at the forefront of high-availability branch network solutions."

JIM DUFFY
SENIOR ANALYST, 451 RESEARCH

"The ability to remotely monitor, manage and adjust their mobile networks anytime, anywhere, is a significant opportunity that our clients can take advantage of through NetCloud Manager."

RYAN ENGLISH
PRESIDENT & CO-FOUNDER, FLYMOTION

"The flexibility to connect with wired and wireless connections provides us and our customers with a sign that is network ready and easier to deploy."

JUSTIN MONTALTO
NETWORK AND WIRELESS COMMUNICATIONS ADMINISTRATOR, YESCO

TRUSTED BY

Valvoline Instant Oil Change   451 Research®   DISNEP   ANYTIME FITNESS   allegiant Travel is our deal.

2023 SD-WAN SOFTWARE

MARKET LEADER

ABOUT HUGHES NETWORK SYSTEMS

HUGHES®

Hughes delivers fully managed SD-WAN and digital media services that transform multi-branch organizations into better-connected, customer-focused enterprises, no matter where your locations are. We combine the most sophisticated SD-WAN and automation technologies with superior customer support to deliver a zero-touch configuration, installation, and operation environment for our clients. In addition, our digital signage solutions streamline employee training and better connect your business with its customers.

85   TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

> *We have been using the Hughes HX system for last three years for various services that include broadband Internet, maritime, and mobility services. It was last year when we were awarded this GSM deployment project, and we can proudly say that the HX system allowed us to connect remote parts of the country and offer cost-effective backhaul for cellular mobile services without having to worry about jitter and latency on the satellite network.*

FARIS NAJHAN HASHIM
CHAIRMAN, MAJUNUSA

> *Satellite is available almost everywhere and Hughes was able to cover 100 percent of our network. It meets Grupo Zema's needs in cities both large and small and provides reliable backup in case of an outage in our primary terrestrial network. With Hughes, a single provider can provide the same quality of service to all of our stores. Implementation of the network was fast and easy. The Hughes team was very committed.*

DENIS LUCIANO ROSA
IT MANAGER, GRUPO ZEMA

> *HughesNet got us through our ramp-up phase and exceeded our expectations. The contractor who installed the service was very knowledgeable and showed up ahead of schedule. The bandwidth was stable and got us up and working fast.*

TIM MCGRAW
DIRECTOR OF INFORMATION TECHNOLOGY, BICYCLE TRANSIT SYSTEMS

> *The HughesON solution gives us the throughput and security we need to support our customers' growing digital demands. It also makes us better prepared for the future as we expand our applications to support our guests.*

DREW MARTIN
CIO, JACK IN THE BOX

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BURGERFI   bp   Albertsons®   KOHL'S   COSTCO WHOLESALE

2023 SD-WAN SOFTWARE MARKET LEADER

ABOUT VERSA NETWORKS

VERSA NETWORKS

Versa Networks is a leading innovator in the SD-WAN, SD-Security and SD-Branch market. Versa is unique among software-defined networking vendors, providing an end-to-end solution that both simplifies and secures the WAN/branch office network. Versa's Cloud IP Platform delivers advanced networking and security in a cloud-native and multi-tenant unified software services platform. Versa's solutions enable service providers and enterprises to transform enterprise WAN's and build agile and secure enterprise networks. The Versa Cloud IP Platform provides unmatched agility, cost savings and flexibility, transforming the business of...

62 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

After an exhaustive search and pilot testing of the industry's top SD-WAN providers, Versa Networks came out on top. Versa's Cloud IP Platform offers a more robust solution that includes SD-WAN, security and analytics, enabling us to move away from a traditional MPLS-based infrastructure to a hybrid and software-defined WAN. We can now deploy a more agile, redundant and secure voice solution at an even faster rate, while providing customers with a better experience and a dramatic return on investment.

ALEX FAYN
PRESIDENT AND CEO, S-NET COMMUNICATIONS

Versa's consolidated approach [of] combining SD-WAN with cloud security, next generation firewall, threat management, and role-based access control – all in a single software stack. These products are traditionally packaged separately but Versa gave us the ability to manage different SASE components under one intuitive interface, significantly reducing complexity and costs.

LANCE BROPHY
IT DIRECTOR, OPERATIONS TRANSFORMATION, THORNTON TOMASETTI

After a thorough testing phase, we selected Versa Networks technology for our new software-defined offerings, as it's the most advanced platform in line with the expectations of our customers.

KEVIN POLIZZI
FOUNDER, JAGUAR NETWORK

Colt chooses Versa for its "carrier-class, flexible and agile" secure SD-WAN.

MIRKO VOLTOLINI
VP TECHNOLOGY AND ARCHITECTURE, COLT TECHNOLOGY SERVICES

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CenturyLink   Capital One   Verizon   BIO-RAD   Adobe

2023

**SD-WAN
SOFTWARE**

TOP PERFORMER

featured
customers

featured customers

ABOUT AIRESPRING

airespring®
Cloud, Fully Managed and Connected

Founded in 2001, AireSpring is an award-winning Managed Services Provider specializing in Unified Communications, Managed IT and Network Services, serving thousands of businesses worldwide. AireSpring provides fully managed and connected end-to-end, next-generation solutions for multi-location enterprise customers. Services include Global Managed SD-WAN, AirePBX UCaaS, SIP Trunking, MPLS, Disaster Recovery, Managed Security, and Business Internet. AireSpring's solutions are offered through a diversified network of channel partners that includes distributors, master agents, managed service providers (MSPs), and value-added resellers...

46 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

After 13 years in the data networking field I was truly impressed with the commitment and dedication to success from the account management team, the install coordination team, and post install on-going support for direct internet access (DIA) connection via AireSpring. From initially being a new customer and the needed paperwork required for that to ordering the needed DIA connections, it was 6 1/2 weeks MAX. The company I work for now has great working DIA service thru AireSpring. There was weekly contact throughout the whole process and all at AireSpring were there on install to go-live day. Truly a positive rewarding...

DREW F. WEISSE
NETWORK ADMINISTRATOR, U.S. VENTURE, INC.

AireContact enables monitoring in real time. As a supervisor, the system gives me a good idea of what is going on with the agents. I can see call volume for the day, work load, how long calls are taking, and pending calls. I can coach and monitor calls as they occur. This real-time data enables me to adjust agent schedules on the fly. I love the different channels of communication it offers and I like that the agents can also view all interactions in a multi-queue. From a supervisory standpoint, AireContact offers robust reporting; I can drill down to understand various interactions handled by my agents.

ABRAHAM GILLINTA
IT MANAGER, DEVEREUX FOUNDATION

AireSpring has been flawless. We are very happy. We never had anywhere near the connection reliability with our previous carrier that we have with AireSpring. I would certainly recommend AireSpring, and particularly their SIP Trunking service, as a way...

FRANK SHELBY
IT MANAGER, NACHURS ALPINE SOLUTIONS

When we moved offices, it only took one notification to AireSpring. AireSpring was proactive in getting information for the move and very accommodating.

ZAC GARDNER
INFORMATION SYSTEMS MANAGER, MED USA

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xylem Let's Solve Water

Stantec

Santa Fe Irrigation District Est. 1923

Mader Southeast

F&M Farmers & Merchants Bank®

2023
SD-WAN SOFTWARE
TOP PERFORMER

ABOUT BIGLEAF NETWORKS

bigleaf networks

Bigleaf Networks improves Cloud connectivity and Internet performance. They are a team of telecom and network software professionals who built their Cloud-first SD-WAN service based on the natural architecture of leaves. They are dedicated to providing a better Internet experience with simple implementation, friendly support, and powerful technology. Founded in 2012, Bigleaf Networks is investor-backed, offering service across North America.

28 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

Bigleaf has taken the guess work out of load balancing and network optimization. With several locations using different ISPs, it was quite a large task trying to accomplish this alone. Since we started using Bigleaf, we have had more time to focus on day-to-day tasks and to pursue new projects that have helped create more revenue for our organization.

MATT OLGIATI
VERN FONK INSURANCE

Bigleaf was extremely straightforward to implement into the network. The insertion topology completely met our criteria. Their staff gathered our ISP information, the equipment was delivered preconfigured ready to plug in, cable up, and run.

MARC COTE
CLOUD SYSTEMS ENGINEER, TRUHOME SOLUTIONS

Bigleaf Networks' vision sets them apart — a simple, plug and play network solution that delivers Internet like a carrier but respects the traffic and your business like a true partner.

KYLE HOLMES
PRESIDENT, MATRIX NETWORKS

This afternoon we rerouted both WAN connections through our shiny new Bigleaf SDN router. Its intelligent WAN technology has already improved our VoIP MOS scores!

PATRICK OBORN
VICE PRESIDENT OF MARKETING, TELARUS INC.

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Array Health   The VPS Companies   NEW SEASONS MARKET   ECHO   ELKAY

ABOUT EXTREME NETWORKS

Extreme

Extreme Networks, Inc. (EXTR) creates effortless networking experiences that enable all of us to advance. We push the boundaries of technology leveraging the powers of machine learning, artificial intelligence, analytics, and automation. Over 50,000 customers globally trust our end-to-end, cloud-driven networking solutions and rely on our top-rated services and support to accelerate their digital transformation efforts and deliver progress like never before. For more information, visit Extreme's website or follow us on Twitter, LinkedIn, and Facebook.

691 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

One of the main features that attracted us to Extreme was the non-controller environment, radius authentication at the edge, and ease of configuration. The meshing features and 'single pane of glass' device monitoring have been very beneficial to our district already. We have one network specialist who monitors the entire district and he can easily make any needed modifications.

CLAIRE ROBINSON
INFORMATION SERVICES TECHNOLOGY IMPLEMENTATION MANAGER, SEMINOLE COUNTY PUBLIC SCHOOLS

The Extreme Networks solution gives us an end-to-end network solution including all the hardware, software, and wiring needed to provide ubiquitous and reliable Wi-Fi access. Extreme Networks management capabilities provide us with complete visibility and control, as well as a world-class support organization with professional services to help implement and manage the solution going forward.

FRED KIRSCH
VP OF CONTENT AND PUBLISHER, NEW ENGLAND PATRIOTS

Our vision of the network and where it's going aligns with Extreme's vision of providing a networking solution that brings ease-of-use and simplicity to managing the network. We have been able to provide a fast network that works well and has increased student retention and admission rates, while reducing the resources needed to manage it.

ROBERTO DOVALINA
ASSOCIATE DIRECTOR OF DIGITAL INFRASTRUCTURE, ST. EDWARD'S UNIVERSITY

We saw in Extreme Networks the performance we needed as well as features, such as multilayer switching, routing, MPLS VPNs, flexibility, and great capacity in a small form factor.

SAMIT JANA
CTO, WORDLINK COMMUNICATIONS

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NFL   Oberto   NASCAR   meijer   CROWNE PLAZA HOTELS & RESORTS

ABOUT FATPIPE NETWORKS

FAT Pipe

FatPipe Networks is the inventor and multiple patents holder of technology that provides the highest levels of WAN optimization, reliability, security, and bandwidth management. FatPipe Networks invented the concept of software-defined wide area networking (SD-WAN) and hybrid WANs that eliminate the need for hardware and software, or cooperation from ISPs and allows companies and service providers to control multi-link network traffic.

2023
SD-WAN SOFTWARE
TOP PERFORMER

34 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

❝Having control over traffic flow lets me offload the bigger files onto the larger cable connections. We also need to support the other Internet-based programs such as library programs including Elibrary COIN and Inspire.net, both exclusive student resources, on the T1s.❞

JIM WHITE
DIRECTOR OF TECHNOLOGY, CLARK-PLEASANT COMMUNITY SCHOOL CORP

❝We love WARP, especially for the DNS failover. It simplifies processes that would take days for a network engineer to do, and we don't have to be on premise to fix the problem if failure occurs. That makes WARP a very valuable product.❞

CHARLES WHITBY
NETWORK SECURITY ENGINEER, AMERICAN CASINO AND ENTERTAINMENT PROPERTIES

❝We needed a scalable, easy to manage and reliable device that would support wireless and satellite connectivity. We found a solution with FatPipe.❞

A COMMUNICATIONS AND SUPPORT SERVICES COMPANY
MANAGER OF INFORMATION TECHNOLOGY, LEADING COMMUNICATIONS AND SUPPORT SERVICES COMPANY

❝We've enjoyed a major increase in bandwidth with minimal monthly cost (for the cable connections). FatPipe quickly paid for itself.❞

MATT GALL
NETWORK ADMINISTRATOR, ZIONSVILLE COMMUNITY SCHOOLS

TRUSTED BY

CLARK-PLEASANT COMMUNITY SCHOOL CORP.
Vision...Excellence

ZIONSVILLE COMMUNITY SCHOOLS

Diamond
Your Bank

AMERICAN CASINO & ENTERTAINMENT PROPERTIES LLC

2023 SD-WAN SOFTWARE
TOP PERFORMER

ABOUT NTT GLOBAL NETWORKS

NTT | Global Networks

NTT Global Networks delivers award-winning SD-WAN services via their Virtualized Overlay Network and NTT Enterprise Services Cloud (ESC) platform, with Local Cloud Centers (LCCs) strategically located around the world. This eliminates the complexity and expense of having multiple networking devices at each customer branch office. Their flexible deployment model allows customers to take advantage of both Cloud based as well as on premises based SD-WAN features to meet their business objectives. They provide end to end managed services to help enterprises to achieve their digital...

67 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

" With NTT Global Networks' cloud-based application acceleration, we've experienced significant reductions in our application response times and have been able to postpone planned bandwidth increases in many cases, which have led to higher productivity and a higher return on investment. "

BRIAN BURCH
CIO, KEMET

" NTT Global Networks was the clear choice for three key reasons: value, relationship and service commitment. NTT Global Networks had the best value proposition of the 10 service providers we evaluated. Moreover, they invested a lot of time to develop a strong relationship and were willing to commit to very high service levels. "

KEN HARRIS
CHIEF INFORMATION OFFICER, SHAKLEE

" We wanted a well-priced, reliable and scalable network from a provider that could ensure consistent global delivery. The NTT proposal for an MPLS network and internet access service fitted perfectly. "

MAURICE ARNTZ
SENIOR DIRECTOR INFRASTRUCTURE IT SOLUTION, NXP SEMICONDUCTORS

" NTT Global Network Services enables network service to be delivered smoothly to new offices and dramatically reduces our total cost of networking. "

JUN BENKI
GROUP LEADER, KOKUYO

TRUSTED BY

RICOH imagine. change.   **Honeywell**   **HONDA** The Power of Dreams   **asics**   **HITACHI** Inspire the Next

2023
SD-WAN SOFTWARE
TOP PERFORMER

ABOUT NUAGE NETWORKS

nuagenetworks
From Nokia

Nuage Networks from Nokia brings a combination of technologies and networking expertise to the enterprise and telecommunications industries. The Silicon Valley-based business has applied new thinking to the problem of delivering massively scalable and highly programmable SDN solutions within and across the data center and out to the wide area network with the security and availability required by business-critical environments. Nuage Networks, backed by the rapidly growing IP/Optical Networks business of Nokia has the pedigree to serve the needs of the world's biggest...

63 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

Our strategy for next-generation WAN connectivity to cloud-based services is perfectly aligned with Nuage Networks' SD-WAN technology. Leveraging their Virtualized Network Services platform will accelerate the delivery of our services and will help our customers significantly reduce their WAN costs through greater operational efficiency, IT automation and faster deployments.

CHRIS CHRISTOU
DIRECTOR OF ENGINEERING, EXPONENTIAL-E

As SD-WAN continues to accelerate to mass adoption – enterprises need to centralize policies and automation to increase simplicity while reducing operations of the services IT delivers to the line of the business unit. Nuage Networks' SD-WAN is the next logical step in consolidating the value of automation across DC, WAN & Public Cloud.

RAY MOTA
CEO & PRINCIPAL ANALYST, ACG RESEARCH

We are pleased to implement Nuage Networks with OpenStack in our cloud infrastructure. The Nuage Networks SDN technology allows us to offer our customers cloud services in a more dynamic way, giving them the capability to reduce their time to market with a programmable and automated networking environment.

OVH

We picked Nuage Networks from Nokia because of their years of experience delivering scalable and highly programmable Software Defined Networking (SDN) solutions. This, along with our own expertise, means we'll be able to offer best-in-class solutions to give our customers the best possible service.

KEITH LANGRIDGE
VICE PRESIDENT OF NETWORK SERVICES, BT

TRUSTED BY

Red Hat   BT   Telefónica   PHILIPS   BBVA

2023 SD-WAN SOFTWARE TOP PERFORMER

ABOUT OPEN SYSTEMS

opensystems

Open Systems is a leading global provider of a secure SD-WAN that enables enterprises to grow without compromise. With Open Systems, you can confidently transform the power of disruptive technologies into growth without the complexity and high cost of traditional wide area networks.

65 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

With the migration to Open Systems and business-grade internet, we projected we could save money while at the same time achieving an increase in bandwidth that would be 10 times better than before with far more flexibility to upgrade and to more quickly connect new locations.

GARTH GRAY
VICE PRESIDENT GLOBAL IT INFRASTRUCTURE, GATEGROUP

Open Systems has the necessary technological expertise, the necessary quality of service as well as a sound understanding of our global business. And being independent they are in the position to act as a single point of contact to monitor and manage our providers globally on our behalf.

KURT SCHERER
CHIEF INFORMATION OFFICER, SIKA

With the SD-WAN and the security services from Open Systems, we have created an excellent basis from which to pursue flexible growth. I am confident that we are extremely well equipped to handle whatever the future may bring.

FELIX KÜNDIG
CHIEF FINANCIAL OFFICER, MAMMUT SPORTS GROUP

The sensors in SASE observed the malware and we were able to block its spread almost immediately. Had we not been notified by Open Systems' solution, the results could have been catastrophic.

ROLANDO GALEAZZI
CHIEF INFORMATION SECURITY OFFICER, MIKRON

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UBS **Swiss Re** **gategroup™** **FRANKE** **Chemours™**

2023 SD-WAN SOFTWARE

TOP PERFORMER

ABOUT PEPLINK

peplink

Peplink is the leader in Internet load balancing and VPN bonding solutions that boosts bandwidth, increases reliability, and reduces costs. Pepwave, its sister brand, specializes in delivering innovative and complete mobile solutions for industrial networking, wireless mobility, service providers, and professional hotspots. Both Peplink and Pepwave operate globally in cooperation with distributors, system integrators, and strategic alliances.

248 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

Everybody has probably heard of Wi-Fi, 3G, 4G, satellite, they're different technologies to connect to the Internet. Ships need an Internet connection both for the crew and for connectivity offshore. Peplink allows us to use those different technologies via one device so you don't need to constantly adapt the ship's internal network.

YANNICK POEL
TECHNICAL ENGINEER, FRONTIER B.V.

I researched, like I always do, a number of different providers and Peplink stood out far and above the rest. Peplink really excels when it comes to ease of use. You can configure VLANS, set up SpeedFusion between the locations, it's just phenomenal.

DANIEL DEAN
CTO, FIRST GREEN BANK

The Peplink line of routers gives us a significant advantage in our end-user network stability, allowing us to monitor and react faster to any issues, improving customer satisfaction.

RICK GREEN
PRESIDENT AND CHIEF EXECUTIVE OFFICER, VOICE CARRIER

Peplink helped us to create reliable connectivity while keeping cost under control. With many users and sites to manage, Peplink proved to be a reliable, flexible and cost-efficient solution.

MICHAEL GOLIAS
IT DIRECTOR, MYTILINEOS GROUP

TRUSTED BY

sumo logic   **MOBY**   **HARRINGTON** Industrial Plastics   **DESTINATION** HOTELS & RESORTS   **HICKORY FARMS**

2023
SD-WAN SOFTWARE
TOP PERFORMER

ABOUT RIVERBED

riverbed

Riverbed, The Digital Performance Company, enables organizations to maximize digital performance across every aspect of their business, allowing customers to rethink the possible. Riverbed's unified and integrated Digital Performance Platform brings together a powerful combination of Digital Experience, Cloud Networking and Cloud Edge solutions that provides a modern IT architecture for the digital enterprise, delivering new levels of operational agility and dramatically accelerating business performance and outcomes.

814 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

❝The Steelhead appliance's broad-reaching benefits have created significant ROI for Allied Capital. Working with Riverbed, we estimated the payback period of the deployment to be just 7 months. The product has helped us accelerate applications across the WAN, but also consolidate our IT infrastructure in an easy-to-use appliance.❞

PETER PAPAS
SVP AND DIRECTOR OF IT, ALLIED CAPITAL

❝SteelCentral NetExpress managed to detect relevant issues in such a way that we were able to solve them efficiently and quickly. In addition, the solution is able to look ahead and has helped us find issues that could cause trouble in the future. This enabled us to take action before our users experienced disruptions and delays.❞

FRANK KEESSEN
IT DIRECTOR, MAZARS

❝We saw a 10x reduction in bandwidth capacity and files that used to take 45 minutes to download where reduced to just 3-4 minutes with the Steelhead appliances.❞

ROLAND KAYAL
NETWORK ENGINEER, GROUPE MORNAY

❝Employees working at the Steelhead-deployed sites can share data, collaborate, and access remote IT resources with essentially LAN-like performance.❞

WALTER CURD
CIO, MARVELL, MARVELL

TRUSTED BY

SIEMENS **SITA** **FRONTIER AIRLINES** **BDO UNITED STATES** **ABB**

2023 SD-WAN SOFTWARE

TOP PERFORMER

ABOUT VMWARE SD–WAN

vmware® SD-WAN

VMware SD-WAN is the application of software based network technologies that virtualize WAN connections. VMware SD-WAN decouples network software services from underlying hardware to create a virtualized network overlay. Enabling the connection of users anywhere to applications, VMware SD-WAN offers flexibility, simplicity, performance, security, and cloud scale. It also boasts ease of deployment, central management and control and assured application performance.

157 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

We have partnered with VMware specifically for its SD-WAN solution. We deployed a combination of more than 700 VMware SD-WAN Edge 510 and VMware SD-WAN Edge 540 devices to extend the same level of user experience to the home as if our employees were working onsite. We are expanding our footprint to 1,000 devices as we continue expanding WFH initiatives in these difficult times of COVID-19. Thank you, Sanjay and the VMware team, for making our transition so seamless and successful.

EMIL PATEL
MD ANDERSON CANCER CENTER

My responsibility as CTO is to provide Michelin's businesses with the most efficient IT and network services at the lowest cost. The deployment of our SD-WAN in 16 months at more than 200 sites worldwide now allows us to provide nearly 120,000 users with all the bandwidth they need to work with peace of mind and on an optimized budget.

PAULINE FLAMENT
CHIEF TECHNOLOGY OFFICIER, MICHELIN

As we migrate to datacenters in the cloud, [VMware SD-WAN]'s next generation network-as-a-service solution provides an incredibly reliable, cloud-ready WAN. [VMware SD-WAN] enables us to easily provision secure and reliable connectivity from our remote sites directly to distributed cloud datacenter.

DIRECTOR OF IT
MERRIMAN CAPITAL

[VMware SD-WAN]'s approach to WAN is light years ahead of anything else on the market. Instead of waiting weeks or months to build a branch network using a cable provider, customers can have a full-fledged WAN operating within three minutes. You'd need multiple providers to do what [VMware SD-WAN] can do.

IAN HAIGHT
CEO, FREEWIRE

TRUSTED BY

Rentokil Initial

United Way Australia

★ STAR

NTT DaTa

Cafe Rio MEXICAN GRILL.

2023
SD-WAN SOFTWARE
TOP PERFORMER

ABOUT WINDSTREAM ENTERPRISE

WINDSTREAM ENTERPRISE

Windstream Enterprise provides cloud-optimized network and communications solutions, including SD-WAN and UCaaS, to empower businesses to solve today's most complex technology challenges. With deep industry knowledge, and an agile, collaborative approach to addressing unique customer needs, they enable businesses to optimize performance, engage customers, and protect against threats, in a constantly evolving cloud-connected world.

178 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

❝We selected Windstream Enterprise because they were the most knowledgeable SD-WAN provider and had the footprint to support all of our markets with the ability to provision and manage third-party broadband providers.❞

TIM CURTIN
VP/MANAGER INFORMATION SYSTEMS, ERIK'S

❝We chose Windstream Enterprise because of the excellent support they provide and a demonstrated leadership with their SD-WAN solution as compared to other service providers.❞

DON FISHER
SYSTEMS NETWORK ADMINISTRATOR, BRYANT & STRATTON COLLEGE

❝The Windstream Enterprise support team has been top shelf. The SD-WAN Concierge solution delivered an outstanding, reliable, scalable network at a very competitive price.❞

TIM STANLEY
VICE PRESIDENT OF INFORMATION TECHNOLOGY, BEAVEX

❝Windstream Enterprise SD-WAN Concierge has given us the resiliency to meet our objective of 100% uptime for our customers.❞

RANDY COVINGTON
SENIOR VICE PRESIDENT, INFORMATION AND TECHNOLOGY OFFICER, EPHRATA NATIONAL BANK

TRUSTED BY

Jack Doheny COMPANY   ADCOM we have the power   Access   FNB First National Bank   JOHNSTONE SUPPLY

2023

**SD-WAN
SOFTWARE**

RISING STAR

featured
customers

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RISING STAR

ABOUT ECESSA

ECESSA®

Ecessa is a technology leader in the SD-WAN space. With over 12,000 successful deployments, they have helped the IT managers at single sites, small and medium enterprises and Fortune 1000 organizations make sure their networks never lose connectivity, and quite honestly, are Never Down™. Ecessa provides every business at every stage and IT budget with a smart, sustainable path to a more perfect network.

67   TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

I highly recommend the Ecessa solution, especially with a high availability pair for redundancy. Connection to the Internet has become a critical part of our business, both for our employees and our members. Ecessa provides a cost-effective way to guarantee connections – and the associated services provided – stay up.

TIM SANDEN
VP-INFORMATION TECHNOLOGY AND CIO, CASS COUNTY ELECTRIC COOPERATIVE

The Covid-19 pandemic has spawned an exponential increase in the amount of bandwidth required to support audio/video delivery via the Internet. The Ecessa SD-WAN solution allows us to provide balanced Internet traffic over multiple ISPs.

MATTHEW WHITE
DIRECTOR OF DISTRIBUTED SYSTEMS, CHIPOLA COLLEGE

Ecessa's SD-WAN solution not only finally delivers us confidence in our failover solution at all of our critical sites, it also allows us to better leverage our investment in multiple carriers by converting static failover circuits to active circuits.

JEFF HOLMSTEDT
VP AND CIO, TRANS STATES AIRLINES

We need equipment that makes our connection reliable. Ecessa does that and the interface is simple. It's a straightforward approach to network management.

DAN WAGNER
IT MANAGER, THE SECOND CITY

TRUSTED BY

POINTSWEST Community Bank   accenture   TSA TRANS STATES AIRLINES   KONICA MINOLTA   STEARNS BANK N.A. We get the job done!

2023 SD-WAN SOFTWARE

RISING STAR

ABOUT METTEL

MetTel®

MetTel is a leading global provider of communications and digital transformation solutions and services for enterprise customers. By converging all communications over a proprietary network, MetTel enables enterprise companies to easily deploy and manage technology-driven voice, data, wireless and cloud solutions worldwide. MetTel's comprehensive portfolio of customer solutions boosts enterprise productivity, reduces costs and simplifies operations. Combining customized and managed communication solutions with a powerful platform of cloud-based software, the company's MetTel Portal® enables customers to manage their inventory, usage, spend and...

32 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

> As I looked at the other providers, I got the sense that they got into SD-WAN because it was fashionable, whereas MetTel had the intuition to know that this was something important well before the industry caught on. And that was important to us.

JOHN PIERATT
VICE PRESIDENT BUSINESS EXECUTIVE, NETWORK & VOICE SERVICES, FIS

> We were impressed that SD-WAN service utilized both the primary and backup circuits in real time to provide seamless failover as well as combined bandwidth of the two circuits.

STAN HEIRMERL
IT MANAGER, B. RILEY WEALTH MANAGEMENT

> The result has been an increase in productivity, better resource allocation and improved service to our patient and institutional customers.

MESHA SOOKDEO
CHIEF INFORMATION OFFICER, ROTECH HEALTHCARE

> MetTel gives our field operations the correct connectivity.

COREY CLARK
DIRECTOR OF INFRASTRUCTURE AND SERVICE DELIVERY, BASIC ENERGY SERVICES

TRUSTED BY

ROTECH HEALTHCARE INC.   GROUPE LE DUFF   FIS   B|RILEY Wealth Management   B BASIC ENERGY SERVICES

2023
SD-WAN SOFTWARE
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ABOUT MUSHROOM NETWORKS

mushroom
N E T W O R K S

Mushroom Networks, Incorporated, is a San Diego, California-based company with the mission to provide innovative networking solutions to set networks on autopilot. Their products and services are focused on a range of networking solutions for small/medium sized businesses in various industries. Mushroom Networks' products are based on the unique and patented and patent pending Software Defined WAN (SD-WAN) and Broadband Bonding® technology developed by their engineering team through extensive research and development.

62	TOTAL CUSTOMER REFERENCES	**VIEW ALL REFERENCES**

FEATURED TESTIMONIALS

"*Better yet was the ease of deployment. It was crisis mode on both a professional and personal level for our team, and I found Mushroom Networks to be 'plug and play.' The ability to bond over multiple 4G modems enabled us to push production jobs through effortlessly.*"

NICK PIATEK
SENIOR SOFTWARE AND WEB DEVELOPER, LS DIRECT MARKETING

"*Our connection now provides the available bandwidth for all of our responding agencies to access our real-time information. They are able to access resources back at the office or across the Internet as needed.*"

WILLIAM LYONS
IT DIRECTOR, PAULDING COUNTY

"*In our Mushroom Networks SD-WAN deployments the performance improvements have been phenomenal. We were able to consistently hit 4.5 on the MOS score scale, even outperforming some of our dedicated T1 circuits.*"

JAMES LAWSON
PRESIDENT, ADTECH IT SOLUTIONS

"*Being able to optimize both real-time and non-real-time applications in a simple manner was one of the key factors in us choosing Mushroom Networks solutions for our WAN upgrade project.*"

JAMES MUNRO
PROJECT MANAGER, BORREGO HEALTH

TRUSTED BY

FROST & SULLIVAN   *Borrego* HEALTH   ASCEND   LAW OFFICES OF BORTON PETRINI LLP   ALBERTINA KERR

ABOUT QOS NETWORKS

qos networks
by zayo

QOS Networks is the pioneer services organization behind delivering SD-WAN solutions to enterprises across the globe. QOS Networks thrives on the customer experience of fanatical support with the market's first SD-WAN specific Network Operations Center (NOC). Expertly designing, rapidly implementing, and acutely managing simple to complex network environments has placed QOS Networks as the preferred partner for VARs, Service Providers, and VMware's VeloCloud.

17 TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

We wanted to align with a market-leading platform delivered by a partner that brings a lot of expertise, has done large implementations, and is really going to treat us like one of their top customers.

DENNIS BAKER
VICE PRESIDENT, IT TECHNICAL OPERATIONS AND ARCHITECTURE, KINDERCARE LEARNING CENTERS

The QOS Networks team was very easy to work with. They even pushed us along to ensure that we hit our own timelines. Now, we're able to simplify the integration of new acquisitions without rearchitecting our entire network.

MIKE RUMAN
SVP OF DIGITAL IT OPERATIONS, REDWOOD LOGISTICS

QOS is very knowledgeable about the "network" especially the edge. Let QOS help you get set up with SD-WAN so you can sleep at night.

CIO
CENTINELA FEED

Excellent service and very responsive support team.

THUNDER STUDIOS INC
CRO, THUNDER STUDIOS

TRUSTED BY

Johnson & Johnson | KinderCare LEARNING CENTERS | Trilogy FINANCIAL | REDWOOD | Public Storage