

Supply Chain Management Software Category

WINTER 2024 Customer Success Report







Supply Chain Management Software Category

Supply chain management software is built to control complete business workflows across the supply chain, execute demand forecasting and planning, and handle supplier relationships. Common features of this solution include purchase order fulfillment, supplier sourcing, inventory management, shipping, and execution-focused programs (e.g., transportation and warehouse management).

Leading supply chain management platforms include forecasting, which assists organizations to manage the variations in supply and demand by utilizing consumption analysis and advanced algorithms to analyze purchaser histories. Supply chain improvement solutions can thus help to boost production efficiency and plan for the future.



The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

The overall Customer Success ranking is a weighted average based on 3 parts:



CONTENT SCORE

- ✓ Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- Customer reference rating score
- Year-over-year change in amount of customer references on FeaturedCustomers platform
- ✓ Total # of profile views on FeaturedCustomers platform
- ✓ Total # of customer reference views on FeaturedCustomers platform



MARKET PRESENCE SCORE

- ✓ Social media followers including LinkedIn, Twitter, & Facebook
- ✓ Vendor momentum based on web traffic and search trends
- Organic SEO key term rankings
- Company presence including # of press mentions



COMPANY SCORE

- Total # of employees (based on social media and public resources)
- Year-over-year change in # of employees over past 12 months
- ✓ Glassdoor ranking
- Venture capital raised



Award Levels



MARKET LEADER

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



TOP PERFORMER

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.



RISING STAR

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.

2024 Customer Success Awards

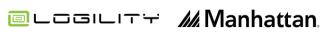
Check out this list of the highest rated Supply Chain Management Software based on the FeaturedCustomers Customer Success Report.











































^{*} Companies listed in alphabetical order









ABOUT BLUE YONDER



Blue Yonder Group, Inc., offers the broadest portfolio of supply chain, retail merchandising, store operations and all-channel commerce solutions to help companies manage the flow of goods from raw materials to finished products and into the hands of consumers. Blue Yonder's deep industry expertise and innovative cloud platform help companies optimize inventory, labor and customer service levels. As a result, Blue Yonder's solutions have become the standard for the world's leading retailers, manufacturers and distributors.

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TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

We have achieved a lot of quantitative results from our Blue Yonder solutions, but the qualitative benefits are just as important. We now have more structure and accountability in our approach to the supply chain. We have a platform to build powerful relationships with our supply chain partners. *

DAVE CHRISTENSEN
SUPPLY CHAIN STRATEGY MANAGER, GLAZER'S
DISTRIBUTORS

Michelin continues to invest in supply chain innovations – such as information systems, logistics and digital services – to improve customer service. We selected Blue Yonder S&OP because it is the reference for tactical balancing.

ANTHONY CAUMOND
ENTERPRISE ARCHITECT FOR SLIPPLY CHAIN, MICHELIN

We are pretty sure that the new S&OP process will help us in managing our supply chain more efficiently and cost-effectively, and will enable us to act quicker. And we think that the more flexible we can get in these markets, the more it will be a real competitive advantage for TE.

STEFFEN PENSCHKE
DIRECTOR, GLOBAL MATERIALS, TE CONNECTIVITY

In partnership with Blue Yonder, we will continue to evolve our strategies, processes and systems that will enable us to segment our supply chain and tailor our supply chain model to achieve our vision.

DAVID DORNSEIF

SENIOR MANAGER CUSTOMER SUPPLY MANAGEMENT,















ABOUT E20PEN

e2open®

E2open is the connected supply chain software platform that enables the world's largest companies to transform the way they make, move, and sell goods and services. With the broadest cloud-native global platform purpose-built for modern supply chains, e2open connects more than 400,000 manufacturing, logistics, channel, and distribution partners as one multi-enterprise network tracking over 12 billion transactions annually. Our SaaS platform anticipates disruptions and opportunities to help companies improve efficiency, reduce waste, and operate sustainably. Moving as one.™ Learn More:...

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FEATURED TESTIMONIALS

■■ E2open compliance capabilities are very important for the Geodis Supply Chain Optimization compliance risk management program. The digital information is key to providing timely and accurate visibility, streamlining our compliance check processes, improving their efficiency and reliability. We're now very well-positioned for the next wave of growth and ready to offer our customers more value than ever before. ■■

LAURENT ROSA
BUSINESS TRANSFORMATION, SUPPLY CHAIN
OPTIMIZATION, GEODIS

■■ Now suppliers can see all the inventory sitting ahead of them and have full visibility to judge what our real customer demand is. This information is flowing to them in a more accurate and timely fashion, so they can plan their business better. Overall, inventory in the supply chain has gone down as well. ■■

GOH YONG CHEW
EXECUTIVE DIRECTOR OF SUPPLY CHAIN MANAGEMENT
ASIA SEAGATE

**Lenovo's vision is to become the number one supply chain in our industry by innovating to deliver the best customer experience with world-class operational excellence. The cloud platform provided by E2open is part of the solid IT foundation we are putting in place to realize our vision through better visibility and control across the end-to-end global supply chain.

GERRY SMITH
SENIOR VICE PRESIDENT, GLOBAL SUPPLY CHAIN,
I FNOVO

■■ E2open understands the direction we're taking as a company, and continues to help us refine and move toward that vision. By automating key business processes as part of a comprehensive supply chain strategy, we have been able to eliminate redundancies and more quickly meet transactional goals. ■■

DETLEF SCHULTZ
GROUP SUPPLY CHAIN MANAGEMENT DIRECTOR AND
CHIEF EXECUTIVE OFFICER VODAFONE

















ABOUT KINAXIS



Kinaxis is a leading provider of cloud-based subscription software that enables Kinaxis's customers to improve and accelerate analysis and decision-making across their supply chain operations. The supply chain planning and analytics capabilities of Kinaxis's product, RapidResponse, create the foundation for managing multiple, interconnected supply chain management processes. By using the single RapidResponse product instead of combining individual disparate software solutions, Kinaxis customers gain visibility across their supply chains, can respond quickly to changing conditions, and ultimately realize significant operating...

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FEATURED TESTIMONIALS

Kinaxis has fundamentally changed how we plan. We're now able to manage and understand huge amounts of data and complexity easily. As a result, we've transformed our sales and operations planning (S&OP) processes to effectively collaborate with customers, evaluate financial tradeoffs and make confident business decisions.

LIZET TYMON DIRECTOR OF ADVANCED PLANNING, JABIL

■ The training offerings from Kinaxis are excellent, some of the best I have seen in my twenty years in supply chain. The online training is accessible 24x7, in multiple languages, and you can also get instructor-led training.

DAVID MORRISON

■ Using RapidResponse®, we now have a consistent, succinct PSI process that provides more accurate results. With reliable demand and supply data consolidated in one place, we spend significantly less time on data gathering and more time on analysis and decision making—which is where the business value lies.

THOMAS KOSSMEHL

RapidResponse is one of the best platforms for supply chain planning I have seen. It is very user friendly, and has an overwhelming capability and flexibility to meet our requirements.

IOCHEN KRAETSCHMER MANAGER OF GLOBAL S&OP, KENNAMETAL

TRUSTED BY









TERADYNE





ABOUT LOGILITY



Logility's Digital Supply Chain Platform delivers optimized demand, inventory, manufacturing, and supply plans – helping to provide executives the confidence and control to increase margins and service levels, while delivering sustainable supply chains. Designed for speed and agility, Logility's cloud-based platform provides an innovative blend of artificial intelligence (AI) and predictive analytics to help deliver integrated planning and operations across the end-to-end supply chain. Our prescriptive approach drives team alignment for over 650 clients in 80 countries with prioritized outcomes designed to create demonstrable value. Logility is a wholly-owned...

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TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

■■ PPC's S&OP transformation journey has been made possible by the support of our partnership with Logility. We now have the toolset, processes, and information we need to fulfill the needs of our internal teams and external customers while boosting our maturity with Logility's industry experts. And at the end of every day, I know Logility is continuously invested in the success of our projects.

ANGIE TAYLOR

CSCP, VICE PRESIDENT OF SALES OPERATIONS, PPC

■ The implementation team transformed the end-to-end

supply chain planning system, rendering it not just efficient but also readily deployable, scalable, transferable, and adaptable within the framework of Bondi Sands.

STEFANO GAMBAROTTO
HEAD OF OPERATIONS RONDI SANDS

**I'm a big believer in end-to-end supply chain visibility, which is critical in helping Tillamook County Creamery Association achieve greater supply chain resilience and secure more predictable outcomes... For years, I've trusted their technology to help me make fast, accurate, data-driven decisions to drive efficiency and minimize costs in our supply chain.

ELAINE VIDEAU
SENIOR PLANNING MANAGER, TILLAMOOK

Logility Allocation uses complex logic in a simple to use solution. We have seen improvement in planning and our ability to adjust to the customer's behaviors. This helps us stay ahead and strategically plan our allocation needs.

LISA BACHMANN

EXECUTIVE VICE PRESIDENT AND CHIEF OPERATING OFFICER, BIG LOTS

















ABOUT MANHATTAN ASSOCIATES

//// Manhattan.

Manhattan Associates makes commerce-ready supply chains that bring all points of commerce together so you're ready to sell and ready to execute. Across the store, through your network or from your fulfillment center, they design, build and deliver market-leading solutions that support both top-line growth and bottom-line profitability. By converging front-end sales with back-end supply chain execution, their software, platform technology and unmatched experience help their customers get commerce ready—and ready to reap the rewards of the omnichannel marketplace.

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We opted for Manhattan Associates because of the company's breadth of expertise and experience in the supply chain industry. Having reviewed a number of local vendors, we decided to look further afield for a company that had a proven track record in delivering robust and successful warehouse management solutions for a company of our size and requirements. *

RH PARK
ASSISTANT MANAGER, COSMAX

Replenishment is just one part of an integrated suite of solutions from Manhattan that will give us the supply chain planning and execution capabilities we're looking for to move us toward our goal of being a true world-class multi-channel retailer.

MARK HOLMES
VICE PRESIDENT OF IS AND LIQUIDATIONS ORVIS

II Manhattan Associates' supply chain platform is a highly configurable solution and so they could deliver exactly what we were looking for. We were also swayed by the level of expertise, experience and professionalism demonstrated by the Manhattan Associates team during the selection process.

CATHERINE DUSSART
DIRECTOR OF BUSINESS ORGANISATION, 3 SUISSES
FRANCE

**Leveraging our supply chain is how we'll separate ourselves from other footwear suppliers. Manhattan's solutions will help us achieve our goal to create wholesale selling excellence and transform New Balance into a top-tier global brand. **I

IRENE MAHONEY
DISTRIBUTION SERVICES MANAGE, NEW BALANCE









GUESS







ABOUT RELEX SOLUTIONS



RELEX Solutions is Europe's fastest growing provider of integrated retail and supply chain planning solutions. Founded as "Retail Logistics Excellence – RELEX Oy" in Helsinki in 2005, the company set out to use research and technology to solve the toughest challenges in demand forecasting, inventory optimization, and replenishment automation. RELEX's proprietary In-Memory database delivers results over 100 times faster than traditional alternatives, bringing unprecedented speed and agility to retail and supply chain planning.

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■■ RELEX's smart replenishment solution has enabled us to significantly reduce our environmental impact through more efficient processes. The high quality of their demand forecasts has led to a reduction in fresh produce shrinkage, improving sustainability throughout our supply chain. We look forward to building on this strong start to continuously improve our sustainability efforts while improving key outcomes throughout our supply chain. ■■

ROBERTO GÓMEZ CHIEF OPERATIONS OFFICER, AMETLLER ORIGEN

Our store personnel now find the deliveries better planned and more manageable, which makes their daily work a lot easier. RELEX's delivery flow smoothing has quickly proven its value without compromising our other objectives.

GINA HEDQVIST
SUPPLY CHAIN MANAGER, GRANNGÅRDEN

MWe spent a lot of time adjusting the main replenishment days. It worked, and the results were clear, but the approach was very time-consuming and the results still not optimal. We were thrilled about the opportunity to develop Al-based optimization of main replenishment days in collaboration with RELEX.

TUULIA WENNERKOSKI

■ Because the RELEX system is so agile and user friendly, we can easily adapt it ourselves to situations as they occur. ■

ANTON HELLSTRÖM
SUPPLY CHAIN MANAGER, AKADEMIBOKHANDELN















ABOUT SOFTEON



Softeon is a WMS provider focused exclusively on optimizing warehouse and fulfillment operations. For over two decades now, we have been helping our customers succeed. Investing in R&D enables us to develop software to solve the most complex warehouse challenges. Softeon is laser-focused on customer results, with a 100% track record of deployment success. We believe warehouse leaders shouldn't have to settle for a one size fits all approach to technology.

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■■ Any solution had to address our needs as well as the quality expectations of customers and our partners. We were very interested in the potential benefits Softeon offered in helping us meet these goals. Key factors included Softeon's extensive international supply chain experience, as well as a proven track record supporting other beverage distributors in the United States. Our team has been impressed by the ease of use and increased visibility the system provides in running our business. ■■

TRACY A. EDWARDS CFO, ACE BEVERAGE LLC

If From an inventory standpoint, it's really great for our customers because they have the ability to see their inventory through the entire supply chain. It is something they very much enjoy and we are happy to be able to deliver that to them.

KAILYN PEDERSON DIRECTOR OF PROJECT MANAGEMENT, KSP FULFILLMENT ■■ Softeon solutions contributed to the transformation of our supply chain by helping us to deliver flexible and cost effective services while meeting dynamically changing customer requirements.

Working with Softeon Enterprise applications, we have achieved superior results and return on investment (ROI). ■■

JOHN POSTIK

SENIOR VICE PRESIDENT AND GLOBAL CHIEF INFORMATION OFFICER, SONY DADC

**We strongly believe the Softeon product suite provides us with the technology framework and ability to offer leading-edge logistics solutions. We now have the capability to attract new business while responding to customer demands more rapidly.

EMILIO FANTOZI TEMPLE
CHIFF EXECUTIVE OFFICER, RANSA COMERCIA

















ABOUT TOOLSGROUP



Navigate Uncertainty

ToolsGroup's innovative Al-powered solutions enable retailers, distributors, and manufacturers to navigate through supply chain uncertainty. Our retail and supply chain planning suites empower a new level of fast, intelligent decision making and unlock powerful business improvements in forecast accuracy, service levels, and inventory – delighting customers and achieving financial and ESG KPIs. Stay in touch with ToolsGroup on LinkedIn, Twitter, YouTube, or visit www.toolsgroup.com.

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■■ Through the supply chain transformation process, we get to read the sell-out information in terms of burgers and translate it to ingredients, so we have the end product sales forecast and use it to purchase all supplies in terms of ingredient cases. This is done using SO99+ mixed with our own SAR Management System, resulting in increased efficiency and greater visibility. ■■

RAFAEL LABBÉ SUPPLY CHAIN DIRECTOR, MCDONALD'S MESOAMÉRICA

We improved the process, timing and reliability of our forecasts with a structured procedure enabled by ToolsGroup. The results have gone beyond our expectations.

ANDREA GALLI
SUPPLY CHAIN GROUP MANAGER POMPEA

In Thanks to ToolsGroup we have been able to really standardize and centralize the whole S&OP process much more efficiently and with many more users than before. The combination of a leading system component with powerful algorithms plus an easy-to-use web interface to collaborate with our European commercial teams really unlocks full potential to be fully demand-driven.

IBRAHIM CEBBAN SUPPLY CHAIN MANAGER EUROPE, MELITTA

ToolsGroup has proven to be an ideal partner in helping O2 plan a supply chain that can respond to changes in demand.

DAVID FLAXTEN

DEMAND PLANNING MANAGER, O2



















ABOUT ASSENT



Assent is the leader in supply chain sustainability management solutions. With more than a decade of experience, Assent is specifically focused on complex manufacturers, a subset of manufacturers in the industrial equipment, electronics, medical device, aerospace/defense and automotive verticals whose products have a long design cycle and shelf life. More importantly, with thousands of parts making up a single product — and equally as many supplier partners across their global supply chain — complex manufacturers have extreme supply chain sustainability requirements. The Assent solution blends the SaaS technology platform with managed services and...

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FEATURED TESTIMONIALS

Whenever I talk to any of our suppliers who ask about how we manage supply chain data the first thing I do is recommend Assent because of the success we've had with them. I would want my suppliers to have the same level of success that we've had.

SAM MARTIN
MATERIALS COMPLIANCE ENGINEER, ASHCROET, INC.

**That's what Assent is giving us. We're tracking our supply chain; we can see and know where things are. This goes right to the heart of our company, this strong relationship with our suppliers, and I can see it all in one place.

JONATHAN HARRIS ENVIRONMENTAL, SOCIAL, AND GOVERNANCE (ESG) LEAD, CORSAIR **IOur goals were simple: to obtain accurate and relevant information from our suppliers in a timely manner that would support our compliance and corporate social responsibility efforts, and save money while doing it. With Assent, we do just that.

LARRY W. SMITH
SUPPLIER QUALITY PROGRAM SENIOR MANAGER, GE
APPLIANCES

II Since switching to Assent, we've had a much quicker turnaround on supplier data and much less management on our side. Our costs are lower because personnel don't have to manage these processes.

KELLY STICHTER
SENIOR VICE PRESIDENT, GENERAL MANAGER,
TEAMVANTAGE















ABOUT BLUE RIDGE



Achieve supply chain management success with Blue Ridge. We offer smarter software for demand planning, replenishment, and inventory optimization – with positive ROI months not years. That's one of the many reasons Blue Ridge is recognized as a Leader on G2 for Supply Chain Planning. Do we have your attention? Find out more today at blueridgeglobal.com.

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TOTAL CUSTOMER REFERENCES

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FEATURED TESTIMONIALS

We are pleased to have selected the Blue Ridge Supply Chain Planning solution. Highline has an aggressive objective of providing our customers with a 98 percent service level while balancing the total inventory investment across our distribution network. Blue Ridge is a complex, yet very simple program to implement and use. *

MIKE WIEGAND

VP PURCHASING, HIGHLINE AFTERMARKET

**We implemented Blue Ridge supply chain planning solutions to manage long lead times and make smarter safety stock allocations. By putting inventory toward winning skus, we're getting the best possible customer fulfillment at the lowest investment.

MICHAEL NAU DIRECTOR, CITY FURNITURE INC.

**I We looked at several demand forecasting systems before selecting Blue Ridge. Blue Ridge had the most complete solution to support our business needs, and to help us achieve our service level goals. Our team is excited and looking forward to utilizing the new software.

MARK OISHI
DIRECTOR OF PURCHASING, SUISAN COMPANY

We're more efficient, driving down days of supply, limiting out of stocks, giving our customers the right amount of products, when they need it, how they need it and also achieving the goals for our supplier network.

GARY KEIMACH SVP INVENTORY PLANNING, MARTIGNETTI COMPANIE:















ABOUT DELMIA QUINTIQ



DELMIA Quintiq is a market leader in supply chain planning and optimization. It provides organizations with end-to-end supply chain modeling solutions to balance operational and business goals, leveraging world record-breaking optimization technology. As with all DELMIA products, DELMIA Quintiq connects the virtual and real worlds so that organizations can create a virtual twin of the supply chain. Achieve supply chain optimization with DELMIA Quintiq, driving continuous improvement across the entire supply chain. Leveraging Artificial Intelligence (AI) and Machine Learning (ML), it delivers real-time visibility and collaborative synchronization across...

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We require a SCP&O platform that would provide unprecedented supply chain visibility, enabling us to make informed decisions based on reliable insights into the past, present and future of our operations, critical to competing in today's volatile market. ... Quintiq has an outstanding track record in the industry and we are looking forward to using 5.0.

MARK MARQUIS

If We chose Quintiq because of the breadth and scalability of their technology platform. We were looking for a best-of-breed solution that would work well with our current ERP system, but would provide us with the needed flexibility and functionality to fit our business.

ERIK DE VOS SUPPLY CHAIN PLANNING & OPTIMIZATION MANAGEF EMEA REGION, AIR PRODUCTS ■ The system is very userfriendly and the planning tool is easily and quickly familiarized with. In addition, it is good to know that the user interface is flexibly and easily modified, allowing each planner to work with his or her own preferences without making the planning any more complicated. ■

TIM HERMANS

RESOURCE OPTIMIZATION OFFICER, BRUSSELS AIRPOR

We were impressed with the flexibility of the Quintiq solution. We have a specific way of operating and we wanted a planning and scheduling solution that would work in our environment.

YVES BEAUPRE

VICE-PRESIDENT OPERATIONS, GROUPE TVA















ABOUT EVERSTREAM ANALYTICS

everstream

Everstream Analytics is a company that specializes in predictive analytics solutions. It provides supply chain management, transportation planning, applied meteorology, cold chain planning services, etc. The company caters to automotive, chemical, agriculture, energy, and other sectors. Everstream's proven solution integrates with procurement, logistics and business continuity platforms generating the complete information.

TOTAL CUSTOMER REFERENCES

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With Everstream Analytics, we gain better visibility of our end-to-end supply chain, and we're aiming to expand this view to our first tier suppliers and our outbound supply chains. By integrating Incident Monitoring functionality into our supply and delivery processes, we are able to anticipate events and avoid disruptions, and reserve alternative resources before the competition can, effectively safeguarding the delivery of each customer order.

PETER SCHONEFELD

■■ Having the full overview of risks and being able to react quickly are essential for safe and reliable transportation of hazardous goods Everstream Analytics gives us exactly this. As the perfect supplement to our existing transport risk analysis we now have the ideal tool at hand.

ROBERT SCHMIDKUNZ HEAD OF LOGISTICS SAFETY, EVONIK TECHNOLOGY & By integrating multiple third party data sources into a single platform, Everstream Analytics increases our operational efficiency and our ability to be proactive when exceptions happen. That's helping our people manage the continual growth of the network while minimizing the additional costs caused by supply chain disruption.

ILSE SCHULTZ

Everstream Analytics is allowing us to move from a reactive to a proactive approach to supply chain risk. Now we can anticipate issues, communicate more clearly internally and with our customers, and take action up front to prevent and mitigate delays. 🗾

CLARA BEUTTENMÜLLER















ABOUT JAGGAER



JAGGAER offers the only comprehensive and complete spend solution suites in the procurement space, enabling commerce between any businesses, anywhere. They have pioneered spend solutions for over two decades and continue to lead the innovation curve by listening to customers and analyzing the market. Their solutions suites are trusted by the world's largest education, manufacturing, pharmaceutical, life sciences, automotive, engineering, construction equipment, and medical technology companies and organizations. JAGGAER's SaaS-based, Source to Pay (S2P) solutions enable an efficient relationship between buyers and suppliers, covering the...

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■ Today, we can cover everything with the All-in-One Supply Collaboration platform: from the RFQ to purchasing, plus data management with our suppliers. This supports our commitment to fast and excellent service.

NICOLAI DORTMANN CO. KG

■ With JAGGAER's eSolution, we can create a central, company-wide knowledge frame-work that ensures transparent and efficient supply base management that functions simultaneously as a database for the procurement of MRO parts.

HANNES WAITER

■■ Now we can adjust our sourcing and logistics processes more effectively for our competitive market environment with the All-in-One Supply Collaboration Platform.

MICHAEL ASENKERSCHBAUMER

IAGGAER's solutions have allowed our institution to build strong relationships with our key suppliers, increasing our spend visibility and positively impacting our bottom line.

IERRY FULLER















ABOUT JOHN GALT SOLUTIONS



John Galt Solutions is a leading provider of supply chain management software solutions. Their flagship product, the Al-powered Atlas Planning Platform, enables enterprises to accelerate their digital transformation and connect data, decisions, and operations on a single unified planning platform. With a focus on quickly delivering tangible business outcomes, a rich history of innovation in supply chain planning, advances in machine learning and Al, and an unmatched team of supply chain experts; John Galt Solutions helps unlock the right supply chain strategy to drive change...

TOTAL CUSTOMER REFERENCES



FEATURED TESTIMONIALS

■■ We looked at different vendors and chose John Galt Solutions to digitize our mid-markets for their demonstrated capabilities in demand and supply planning. The upgrade process is easy, which was a key element for us, as it was critical to partner with a vendor that could deploy globally. Once you have a clear vision and strategy, you need to have the right technology. It's not always easy to make the right choice, but choosing the right partner is essential for success.

LIONEL KOSTER

Civica's digital initiative has partnered supply chain and commercial operations to gain new insights, become more proactive, and drive tangible results faster with John Galt. 💶

VIKRAM LAMBA

■■ We expect to be able to increase efficiency while simultaneously increasing the service levels to our customers. The John Galt implementation team has been fantastic in working with us and meeting our constantly changing requirements to ensure our project is a success.

BOBBY WEHMEYER

■■ With Atlas, we have been able to make our supply chain work optimally. It really is the best tool I've seen for demand planning.

IOHN SLINKARD













ABOUT KÖRBER AG



Körber AG Supply chain grows more complex by the day – more products, more distribution channels, more customer expectations, more competition. And more pressure. Technology can help. But without a sound strategy, simply adding technology also adds its own complexity. That's why you need a supply chain solution provider with depth and vision. With not just one product, but a range of proven solutions to fit your size, business strategy, and appetite for growth Capable of delivering not just software, but automation, voice, robotics, materials handling, plus the expertise to tie it all together A global partner, not just for today, but also as your needs...

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**I We chose Körber's solution because it gives us the possibility of automatically combining each consignment with picking from original packaging, picking from system-specific totes, and automatic outfeed of complete parcels stored in their original packaging directly from our suppliers. Körber's system is unique in its combination of the picking and handling of complete parcels. Furthermore, we have worked together with Körber...

AUDUN JOHNSEN LOGISTICS MANAGER, WITTUSEN & JENSEN

II The cooperation was goal-oriented and the Körber team was always fast to respond. In addition, their conceptual work was good, their specialized knowledge excellent and their understanding of processes resulted in practical solution approaches.

MARGARETA VOGL GLOBAL SUPPLY CHAIN LOGISTICS, BSH HAUSGERÄTE GMRH II Körber has delivered a future-proof solution created with the latest technology that is adapted to Scania's requirements and wishes. The installation has been carried out within a very tight timeframe of only three weeks, where dialogue and cooperation are key factors for ensuring that everything goes efficiently and according to plan. The collaboration with Körber has been optimal. Challenges came up along the way, but it has been...

JAKOB HOLMGREN
PROCESS ENGINEER, SCANIA

**The decision to go with Körber was solidified when we were able to set up a live demo with our warehouse staff and our SKUs. To see the effect voice could have in our own warehouse was an exciting and eye-opening experience. **I

JOHN ROMERO
DIRECTOR OF OPERATIONS, FOX RACING

TRUSTED BY







ADOREBEAUTY







ABOUT TECSYS



Tecsys provides transformative supply chain solutions that equip all the customers to succeed in a rapidly-changing omni-channel world. Tecsys solutions are built on a true enterprise supply chain platform, and include warehouse management, distribution and transportation management, as well as complete financial management and analytics. Customers running on Tecsys' Supply Chain Platform are confident knowing they can execute, day in and day out, regardless of business fluctuations or changes in technology, they can adapt and scale to any business needs or size, and they can expand and collaborate with customers, suppliers and partners as one...

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**With TECSYS we have a reliable IT infrastructure that can be tapped anytime, from anywhere, securely. The system is always available; it is like "googling" into a supply chain network of applications, giving us and our healthcare customers the peace of mind and visibility of what is happening, where and when. Most importantly it is helping us achieve a high-level of customer satisfaction.

RICHARD BEENY
CO-FOUNDER AND CHIEF EXECUTIVE OFFICER,
LIEFSCIENCE LOGISTICS

II made a lot of business sense for us to get the WMS software from the same supplier as PointForce, our back office system.

TECSYS WMS' robust and feature-rich solutions along with its integration to PointForce Enterprise provide us with the best end-to-end supply chain execution solution in the giftware industry.

JEFF STRUBLE
CIO, NATURAL LIFE

**ITraditional practice has hospital staff ordering larger than necessary quantities and stockpiling them on the floor. This results in overstocking, obsolescence and the inability to charge these items to each patient. Our supply chain staff simply processed requisitions and delivered products. We did not take an aggressive inventory consulting or management role.

DONNA VAN VLERAH

SVP SUPPLY & SUPPORT SERVICES, PARKVIEW HEALTH

Integrating the Tecsys warehouse management system to our newly launched Workday ERP provides a modern technology ecosystem to manage critical supply chain processes. This allows our team to spend more time supporting our caregivers as we realize the benefits of a modernized end-to-end process.

SARAI VANDERWOOD

DIRECTOR, DISTRIBUTION & INVENTORY, SPECTRUM HEALTH

TRUSTED BY

Panasonic













ABOUT TRADEBEYOND



TradeBeyond opens the door to intelligent collaboration, data sharing, and working at the speed of digital throughout the entire product lifecycle. Retailers, brands, and trading partners experience shorter lead times, greater compliance, brand protection, and the ability to foresee what's ahead - allowing enough time to pivot accordingly, avoiding risk and costly delays.

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TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

■ We needed a proven system to help us scale our global sourcing operation and handle some of the most intricate facets of our business and we had a very positive experience with [TradeBeyond]. The solution that [TradeBeyond] delivered showed they truly understand apparel sourcing and its immense complexities. ■

BERTA ESCUDERO
CHIEF SUPPLY CHAIN OFFICER, GRUPO CORTEFIEL

In addition to improving our productivity, the global sourcing system helps us to identify trends, make better decisions, accelerate our time-to-market, reduce landed costs and makes life easier for our retail buyers.

CHRISTIAN JAKOBSSON
MANAGING DIRECTOR, INTERCOOP

••• We chose [TradeBeyond] based on their broad experience and reputation for successfully implementing and managing complex end-to-end global sourcing and supply chain projects for a number of leading European and American retailers.

RENAAT SOL PROIECT LEADER, STEINHOFF

Our collaboration with [TradeBeyond] has helped us reduce time-to-market and drive costs out of our supply chains, thereby helping us to deliver on-trend fashionable products at a great price to our customers.

MICHAEL FAGAN HEAD OF OPERATIONS, KMART AUSTRALIA



















ABOUT ANVYL

ANVYL

Anvyl is a production hub where brands can manage suppliers, oversee production, and track in-depth product data from procurement to delivery of inbound goods. End-to-end, Anvyl helps brands supply their customers with what they want, when they want it, improving their bottom line at the same time. They are a global operation with teams in New York and China. Their factory suppliers are responsive, easy to manage, and vetted to lower risk, save time, and get more.

TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

•• One of the reasons that we selected Anvyl is that we were looking to add more accountability to our supply chain partners to own and manage the purchase orders. Anvyl is great because after placing the PO, our supply chain partners are able to easily update all of the milestones, ensuring that everything 100% lines up for our 3PL team. 🗾

ALAN SCHROEDER

■ The Anvyl Production Hub has truly impacted our bottom line and allowed us to focus on the growth of our business, not the complexity of our supply chain. The transparency it brought to scaling our supply chain and managing our suppliers from Japan to the world allowed us to save time and money, allowing us to focus on new growth initiatives.

DANNY TAING

■ Anvyl has assembled a team of global supply chain experts that can serve as an extension to a company's operations team. They have developed the first software I've used that's suited to provide a single source of truth for each stage of a brand's production process. Anvyl is built for the scalability, efficiency, and transparency required by brands today. ""

MATT GORNSTEIN

Anvyl has proven indispensable in fostering collaboration across our supply chain, merchandising, and marketing teams, elevating our demand forecasting capabilities and propelling us closer to achieving optimal inventory levels across all our brands.

ANGEL GUTIERREZ

TRUSTED BY

S'well brooklinen HARRY'S COOLA.





ABOUT RIVER LOGIC



River Logic mission is to establish a new generation of planning and performance management, powered by prescriptive analytics and a next generation cloud-based user experience that excels at what-if scenario analysis. Their customers increase business performance in terms of contribution to the bottom line, often 3-5% of revenue in additional profit. The River Logic platform is built on a service-oriented architecture that supports SaaS and on-premise deployments. Customers can easily adopt the platform and IBP application, while partners can develop scalable, high ROI, white space planning and decision support...

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TOTAL CUSTOMER REFERENCES



FEATURED TESTIMONIALS

Inplementing River Logic's solution enables us to extend the number of variables that could impact decisions, such as sourcing options, capacities and capabilities, inter-trading-zone product duties, interplant product transfer prices, and distribution costs. We reduced spreadsheet simulations by 90% and decreased the time required for scenario evaluation from weeks to hours.

ALEXANDROS SKANDALAKIS
DIRECTOR MANUFACTURING CAPACITY AND
FOOTPRINT, PHILIP MORRIS INTERNATIONAL (PMI)

■■ We continually use River Logic for visibility and optimization of our network and we see great value from this. The scenario modelling is user-friendly, reliable and fast. The River Logic team are responsive and flexible to our needs. As we go forward we are looking to gain further value from the tool, particularly in the area of continuing to look beyond current network capabilities and capacities. ■■

EUROPEAN SUPPLY CHAIN TEAM

**Pour team has enjoyed working with every single member of the River Logic team on our supply chain network optimization and S&OP project. Everyone on the team was approachable, technically strong, collaborative, customer-focused, and responsive. Even through the challenges of COVID-19, the team really delivered on helping us realize and present tangible value and actionable insights to our leadership team.

TERESE HUNWICK
VP SUPPLY CHAIN, BORAL

**The addition of River Logic to our marketplace lets a line of business executives such as those in supply chain, finance and marketing take advantage of predictive and prescriptive analytics to better align business strategies and operational functions. **

HERAIN OBEROI SR. DIRECTOR PRODUCT MARKETING, MICROSOFT AZURF









