

AI Sales Assistant Software Category

WINTER 2026
Customer Success Report





AI Sales Assistant Software Category

AI sales assistant software helps sales agents by automating processes and tasks using artificial intelligence. These duties include lead follow-up and qualification, data entry, meeting scheduling, forecasting, and pipeline management. Marketing and sales teams can use AI sales assistants to automate routine work and free up their time to manage priority responsibilities. These tools can work standalone or along with other applications as well as integrate with a company's existing CRM system.

AI sales assistants share commonalities with sales intelligence, sales analytics, and conversational marketing solutions. However, they differentiate themselves with their focus on sales duties, artificial intelligence, task automation features, and ability to provide predictive insights.

Customer Success Report Ranking Methodology

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

The overall Customer Success ranking is a weighted average based on 3 parts:

CONTENT SCORE

- ✓ Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- ✓ Customer reference rating score
- ✓ Year-over-year change in amount of customer references on FeaturedCustomers platform
- ✓ Total # of profile views on FeaturedCustomers platform
- ✓ Total # of customer reference views on FeaturedCustomers platform

MARKET PRESENCE SCORE

- ✓ Social media followers including LinkedIn, Twitter, & Facebook
- ✓ Vendor momentum based on web traffic and search trends
- ✓ Organic SEO key term rankings
- ✓ Company presence including # of press mentions

COMPANY SCORE

- ✓ Total # of employees (based on social media and public resources)
- ✓ Year-over-year change in # of employees over past 12 months
- ✓ Glassdoor ranking
- ✓ Venture capital raised

Award Levels



MARKET LEADER

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



TOP PERFORMER

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.



RISING STAR

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.

2026 Customer Success Awards

Check out this list of the highest rated AI Sales Assistant Software based on the FeaturedCustomers Customer Success Report.



Salesloft.



* Companies listed in alphabetical order



2026
AI SALES
ASSISTANT
SOFTWARE

MARKET LEADER





ABOUT BIGTINCAN



Bigtincan transforms the way that field sales and service organizations access, interact with, present and collaborate on content, as well as how they engage with customers when using their mobile devices. Customer-facing teams empowered by Bigtincan better engage with their customers, selling more, faster, and drive higher customer satisfaction. Its market-leading mobile content enablement platform, Bigtincan Hub, puts content in context, delivering the right content to the right users based on role, time, location, association and/or event - with all the automation and productivity tools needed to engage with content in one integrated, intuitive...

81

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“Within a few months of rolling out Bigtincan, we’ve been able to quantify and measure how impactful having this information at our team’s fingertips is at a glance. Our overall performance, revenue, and conversions have been steady and growing because of the ability for us to train our teams consistently and show them what our expectation is for what that in-store experience should look like.”

KAT DELA CRUZ PAULK
VICE PRESIDENT OF RETAIL OPERATIONS AND TRAINING,
FABLETICS

“One of our core values is to be data driven because we’re a medical technology business. So everything has to be measured. So we’re very, very clear on the return that we have from professional education,” said Wright. “For every dollar that we invest in professional education, the return on investment is around \$8.50. We also know that clinics who go through our training journey are 67% more productive than those who don’t.”

MATTHEW WRIGHT
VP OF GLOBAL PROFESSIONAL EDUCATION, ALLURION

“Bigtincan hub allows us to do that through a single, compelling user interface, while providing us with a feedback loop on how our content is resonating in the field. Adoption of this solution was easy to justify because we saw the value immediately.”

CHRIS O’LEARY
DIRECTOR OF GLOBAL SALES, THERMO FISHER
SCIENTIFIC

“Investing in Bigtincan has proven to be a wise decision for our organization, with 70% of our team actively using the portal.”

TAMMY NICHOLS
VICE PRESIDENT OF PRODUCT MANAGEMENT, AFCCO



TRUSTED BY

GUESS





ABOUT CHORUS BY ZOOMINFO



Chorus by ZoomInfo uses proactive AI-powered recommendations and insights that keep your finger on the pulse of every account and opportunity, giving you a better line of sight for maximizing revenue. Integrated fully into the ZoomInfo platform, Chorus can capture and analyze the voice of the customer to make better strategic decisions based on market insights and customer feedback, and help your team collaborate to drive next steps forward with direct customer context.

92

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“Chorus brings customer conversations to life. We’re getting more data on how we can improve our product and improve our processes across the board. Chorus analyzes the data for us so we have a clear picture of each team member’s performance. It helps us evaluate the things we care about most.”

MICHAELA BULLING
REVENUE ENABLEMENT SUPERVISOR, HUDL

“Without ZoomInfo, it would be extremely difficult — if not impossible — to achieve our business objectives. Without it, we wouldn’t be able to understand the market, have the right contact data, and make meaningful connections.”

THOR SANDERSON
SENIOR MANAGER OF SALES TECHNOLOGY
ENABLEMENT, SMARTSHEET

“ZoomInfo was a really effective way to help them start to ramp their outbound efforts and get the right metrics and reporting that we needed.”

ASHLEY WADE
CHIEF REVENUE OFFICER, SAGO HEALTH

“Chorus.ai allows me to create an almost immediate feedback loop with my team members. I feel like I’m riding right alongside them.”

HALID IBRAHIMOVIC
SENIOR DIRECTOR OF SALES, GURU

TRUSTED BY





ABOUT CONVERSICA



Conversica is the leader in Intelligent Virtual Assistants for Customer Engagement. By automating routine business conversations, and personalizing interactions at scale, Conversica augments your workforce allowing business professionals and AI Assistants to work together harmoniously. The flagship Conversica Sales AI Assistant helps companies find and secure customers more quickly and efficiently by automatically contacting, engaging, qualifying, and following-up with leads via natural, multi-channel, two-way conversations. With our large library of purpose-built and ready-to-use conversational skills backed by...

155

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“We use Conversica on the sales and customer success sides of the house. On the customer success side of the house, we use Conversica to set appointments for our CSMs. Usually, we are reaching out to customers in non-use or with low usage of our product and we have seen amazing results. On the sales side of the house, we use Conversica to set demos. It’s by far one of the most efficient ways we have for setting demos.”

JEREMY KLEIER
CUSTOMER SUCCESS ENGINEER, BOMBOMB

“Conversica helped us streamline and scale our follow-up exponentially from what we were doing previously with the tools that we had. Now we’re on track to top marketing influenced opportunities by 20 percent.”

ANGELA RUGGERI
MARKETING PROGRAM MANAGER, INXPO

“Conversica gives us a system to build on our membership base and get to the next layer of fans we couldn’t touch before.”

KIRK KING
SENIOR VICE PRESIDENT, TICKET SALES & SERVICE, NEW YORK ISLANDERS

“We love Conversica. It’s a great way to reach our customers, former and new.”

SALES AND MARKETING MANAGER
US-BASED SPORTS AND OUTDOOR LIGHTING COMPANY

TRUSTED BY





ABOUT PEOPLE.AI



People.ai accelerates enterprise growth through the power of AI. With the industry's only Revenue Intelligence System, People.ai frees all customer-facing teams, including sales, marketing, and customer success, from manual data entry by automatically capturing all contacts and customer activity data, dynamically updating the CRM and providing actionable intelligence across all management tools, allowing them to realize the full selling capacity of the enterprise. Some of the world's best brands are leveraging People.ai to transform their business, including New Relic, Lyft, and Okta to name a few. Founded in 2016 and based in San Francisco, the company is backed by...

75

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“With People.ai data, we’re discussing with our sales enablement training team and senior leadership to leverage the insights for better planning and execution. Now that we see what’s going on in the field, we know what we need to work on for sales coverage or finding the right people for these roles.”

ERIC CHAPMAN
VICE PRESIDENT SALES OPERATIONS & ENABLEMENT,
HEXAGON

“People.ai’s automated activity capture has been a huge return on our investment. Every customer-facing activity happening in our sales org is captured in Salesforce, the contact is created, and it gets associated with the right opportunity—with no extra effort from our sales team.”

CLARK GREEN
VICE PRESIDENT OF GLOBAL REVENUE OPERATIONS,
FORCEPOINT

“The power of People.ai’s SalesAI is transparency. It easily uncovers all of the interactions that are happening across the team, and puts them right at my fingertips. It helps us to drive alignment across our entire organization.”

FRANCESCO LANZONI
VICE PRESIDENT OF GLOBAL OPERATIONS, BEAMERY

“People.ai identifies the strengths and weakness of our sales team. We’re able to customize sales training and coaching based on the data from the People.ai platform.”

SOFIYA ULYAK
SALES OPERATIONS, STAR

TRUSTED BY





ABOUT SALESLOFT

Salesloft.

Salesloft is the provider of the leading sales engagement platform that helps sellers and sales teams drive more revenue. The Modern Revenue Workspace™ by Salesloft is the one place for sellers to execute all of their digital selling tasks, communicate with buyers, understand what to do next, and get the coaching and insights they need to win. Thousands of the world's most successful sales teams, like those at IBM, Shopify, Square, and Cisco, drive more revenue with Salesloft. For more information visit salesloft.com.

229

TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

“Salesloft is different because it's a true revenue workspace. A lot of the sales engagement tools that I looked into for our company were specific to cadencing, and they don't offer a holistic look at the go-to-market strategy.”

ELI HATTERSLEY
REVENUE OPERATIONS ANALYST, KLARIVIS

“Salesloft has directly impacted our conversion rates because we're able to get to our leads quickly and we're also able to provide tailored engagement to leads that come through our funnel.”

VEDANT NAMBOODIRI
GLOBAL SALES OPERATIONS MANAGER, CIN7

“Salesloft gave us the flexibility to customize the platform based on what each team needs. Sales can do what they want. We can do what we want. It doesn't interrupt the other side.”

CHRIS SEXTON
DIRECTOR OF ENTERPRISE CUSTOMER SUCCESS, SEAMLESS.AI

“Salesloft allows us to be the most efficient possible – from an individual contributor level all the way through sales leadership.”

GABBY WINFIELD
VP OF PROFESSIONAL SERVICES, STAFFMARK GROUP

TRUSTED BY





TOP PERFORMER





ABOUT ACTIVELY AI



Actively is the first platform: a custom reasoning engine trained on your business that identifies high-impact opportunities, helps you target them, and convert them into revenue. And it `~actively~` improves over time, learning from what's working org-wide.

23

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“Actively AI’s velocity, ease of integration, and ability to fine-tune its revenue optimization models to Ironclad were unlike anything we’d seen. Reps booked quality meetings on day one. That’s how seamless it was, and the AI keeps improving as it learns our business.”

SARAH KATINGER
DIRECTOR OF MARKETING OPERATIONS, IRONCLAD

“Actively AI has fundamentally transformed both our individual rep productivity and our ability to scale new talent quickly. We’re seeing significant increases in pipeline while simultaneously cutting onboarding time in half.”

MARIAH DONNELLY
SENIOR DIRECTOR, SALES DEVELOPMENT,
GREENHOUSE

“Actively AI delivers us the best leads and email copy every single day. We trigger sequences through Outreach, our MDRs wake up to call tasks and monitor their email inbox for replies, and this books tons of high quality meetings.”

MICHAEL BEISHEIM
DATA SCIENCE MANAGER, VERKADA

“Actively AI unifies all our valuable and disparate scattered data across Salesforce, Salesloft, Gong, 6Sense—and identifies high-propensity leads with clear hypotheses. It’s not just automation; it’s intelligence with impact.”

SAPAN PARIKH
SENIOR SALES OPS, JUSTWORKS

TRUSTED BY

greenhouse



Ironclad

Justworks

ramp



Verkada



ABOUT CLARIFY



Clarify is the joyful, autonomous CRM that helps build your pipeline, accelerate deals, handle meeting admin and update customer records—running your sales backend while you build relationships.

27 TOTAL CUSTOMER REFERENCES [VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“Clarify is automating all of the menial administrative work while adding intelligence and prescriptive recommendations to a core element of our growth strategy. I wanted something that could do that for me because while I'd like to be more diligent with record keeping, I simply don't have the time to be filling out names, emails, and addresses of companies and people.”

JOHN JOE SMITH
FOUNDER & CEO, WASTENOT

“Clarify is the most flexible CRM we've ever used. It's helped us build a top-notch go-to-market strategy, from sales pipelines to onboarding and customer success. There's truly nothing else like it out there.”

STERLING PROFFER
CO-FOUNDER, CREATOR ALIGNED

“The system is easy to use, clean, and immediately valuable. it enables our team to do things we simply couldn't do before.”

ALY SLATER
HEAD OF GTM, FUTUREFIT AI

“Clarify is the last thing I do at the end of the day and the first thing I do in the beginning of the morning.”

LUX NARAYAN
CEO AND CO-FOUNDER, STREAMALIVE

TRUSTED BY



ABOUT CLOUDAPPS



Cloudapps helps businesses increase sales results by providing sales leaders with deep insight into deal health, giving them the tools to drive every rep to quota and taking forecast accuracy to unprecedented new heights. Thanks to The Cloudapps Sales Effectiveness and Accuracy platform, their customers are increasing win rate by 20%, average deal size by 19% and achieving forecast accuracy of over 95%.

30

TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

“Integrating Cloudapps into our CRM has been vital in tackling this; we have been able to pinpoint key behaviours that correlate with greater sales success. In 2021, the average number of these behaviours performed by our salespeople was 3,000. Those who performed more than the average achieved at least 93 per cent of their sales target. This is a clear correlation between the behaviours identified by Cloudpps solutions and the upskilling of our team to close more deals.”

SCHUYLER MICHAEL
HEAD OF SALES OPERATIONS, EG

“We had a technical discussion with the Cloudapps team to see what they could do for us and came away excited at the prospect of working together. The roadmap encompassed what we were looking for and that was the beginning of our story.”

DAVID TURNER
CHIEF MARKETING OFFICER, IRIS SOFTWARE GROUP

“CRM systems can only reap results if used properly. If you’re placing a methodology around the technology. Otherwise, it’s like buying a Rolls Royce without an engine.”

RICHARD VIDLER
NATIONL SALES DIRECTOR, SIG

“We have a trusted strategic partnership and support their ongoing strategic objectives with data driven insights.”

TELCO

TRUSTED BY





ABOUT NOOKS



Nooks is a developed meeting and video communication platform designed to host engaging and interactive workshops, classes, and conferences. The company's platform offers dynamic spaces to allow seamlessly moving between rooms, invite, create and share new rooms in seconds and customize activities, polls, mixers, and room types for more engagement, thereby enabling users to connect in a better way.

109

TOTAL CUSTOMER REFERENCES

VIEW ALL REFERENCES

FEATURED TESTIMONIALS

“I can automate the manual work of clicking through call tasks. While the dialer is running I can multitask and get other work done. I can get through a week's worth of calls in a couple of hours and I'm booking more meetings as a result.”

ASA JEAN
SENIOR BUSINESS DEVELOPMENT EXECUTIVE,
CHRONOSPHERE

“The fact that Nooks helps us build a beautiful email based on call context is saving us minutes every single time. We've removed the middle system, removed the sync issues, and given our reps a single window to win.”

GRAHAM ANENBERG
DIRECTOR OF SALES, MANGOMINT

“Nooks takes work that can normally take hours and lets you do it in less than an hour. Easy to use and great UI as well.”

ARTHUR STIER
SENIOR ENTERPRISE BDR, FIVETRAN

“My favorite tool and team to work with! You won't find anyone better in the industry.”

MELINDA MATHEWS
HEAD OF BUSINESS DEVELOPMENT, FIVETRAN

TRUSTED BY





ABOUT NURIX

NURIX

Nurix is here to revolutionise customer engagement with intelligent, adaptive AI solutions that drive efficiency, satisfaction, and growth. Most established and at-scale enterprises are reasonably well organised in how work gets done. These processes have been finetuned over the years and by and large deliver the results for predictable growth and some profitability. Any GenAI driven intervention in the enterprise will need to be deeply integrated into existing workflows seamlessly.

30

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“What really made this work was having Nurix as a partner not just a provider. They made sure that it was a solution that really fit into our way of helping our customers.”

SANTHOSH KUMAR
CHIEF TECHNOLOGY & PRODUCT OFFICER, CULT.FIT

“Nurix didn’t just offer a generic AI solution. They custom stitched a response system that was faster, more personalized and completely aligned with our brand voice.”

MADHUVANTHI ANANTH
HEAD OF MARKETING, SUPER.MONEY

“With Nurix as our technical partner, we went from vision to a market-ready MVP in just weeks — delivering real customer value faster than we ever thought possible.”

TJ LAHER
FOUNDER, PARTNERPLEX

“Nurix helped us automate parent communication without losing the personal touch. We scaled demo confirmations and reminders effortlessly, even at high volumes.”

ASHISH GUPTA
CHIEF EXECUTIVE OFFICER, BAMBINOS

TRUSTED BY





ABOUT UPSCALE AI



Upscale AI helps ecommerce brands tap into the power of streaming TV and video for performance advertising. Its flagship product, Upscale Studio, is the first AI-native platform to handle creative generation, programmatic media buying, and real-time optimization for Streaming TV ads.

27

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“Our growth plans are as ambitious as our brand - but were blocked but having the creative assets to execute on our strategy. From specific events like Prime Day to our major launch in retail (Target), we needed the right creative with the right messaging for each initiative.”

NICOLE F.
SENIOR VICE PRESIDENT MARKETING, LALO

“Upscale AI gave us the framework to tell our story in a way that connected with audiences at scale. We’ve seen firsthand how pairing creative storytelling with performance-focused campaigns drives not just growth, but reliable momentum.”

ERIC VENN-WATSON
CO-FOUNDER, CO-CEO, FATTY15

“Our BFCM rollout would not have been possible without Upscale AI. They are our premiere partner for everything TV ads-related and we are impressed with the output.”

KAYLA JOHNSON
DIRECTOR OF MARKETING, NEWTON

“The ability to test, measure, and optimize streaming creatives with the same rigor as digital was a game-changer.”

ANASTASIA POSTOLATI
SENIOR MANAGER, ECOMMERCE & GROWTH, CANOPY

TRUSTED BY





ABOUT VERSE



Verse is a next-generation contact center that's 100% focused on inbound lead conversion. They convert more leads and deliver 50% more highly qualified prospects than any other method through their mix of text-first, multi-channel capabilities, AI and human-driven conversations, and patent-pending lead conversion technology. Their customers focus on closing deals—Verse takes care of converting the leads. They are the people + platform that makes it all happen.

58

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“Thanks to Verse.io’s SMS automation service, we were able to streamline our outreach with future customers and increase our ROI significantly. I can confidently say that our business wouldn’t be where it is today without the help of Verse.io.”

PETER VITALE
CHIEF EXECUTIVE OFFICER, ENCORE INSURANCE

“Using instant 24/7 response and consistent follow-up has been a game changer. Verse has increased our onsite appointments by 38%! We love that our team can spend more time helping customers face-to-face.”

GERRY EBERT
DIRECTOR OF SALES & MARKETING, SUNLINE ENERGY

“Verse has allowed us to make sure we are capturing any lead that comes in after hours or over the weekend.”

DANIEL CRISAFI
CUSTOMER CARE MANAGER, BAKER ELECTRIC HOME ENERGY

“Our lead generation efforts have been completely validated. We have achieved an 83% response rate from unresponsive leads.”

TYLER
GARAGE FLOORING PROS

TRUSTED BY





2026
AI SALES
ASSISTANT
SOFTWARE

RISING STAR





ABOUT AMPLEMARKET



Amplemarket is an AI-powered virtual sales assistant. They take care of everything, from lead generation, email copy, warm up process, until they give you a meeting with a prospect client. They are backed by some of the best investors in Silicon Valley, including Y Combinator.

133

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“Amplemarket’s extensive B2B database gives access to a wide range of leads, and the voice cloning feature is surprisingly advanced — a game-changer for personalized outreach at scale. I also love the versatile sequence builder, which allows for complex, multi-step flows.”

KARÉN MKHITARYAN
CHIEF MARKETING OFFICER, GAME STRATEGIES

“Amplemarket is like 4 tools in 1! It’s easy to use and allows you to target the right people at the right time. I am able to work through 10x more accounts and do it in a way I know is personal every time.”

LAUREN CONNER
SENIOR BUSINESS DEVELOPMENT LEAD, FLUENT COMMERCE

“Amplemarket is really easy to use and gives you all the necessary features for outreach and outbound campaigns. It is really easy to implement and the customer support is always available to help.”

YOUSSEF LACHNANI
INSIDE SALES REPRESENTATIVE, WASABI

“Amplemarket has helped us find leads we wouldn’t have otherwise found, as well as an Enterprise deal within 1 month of using. Love it!”

DAN RHONDEAU
DIRECTOR OF GROWTH, BUWELO CORPORATE

TRUSTED BY

DataStax

 Agilyx.

ceros

 centage

 cabify



ABOUT APPOINTWISE



Appointwise is a cutting-edge business specializing in automating lead generation processes through the power of artificial intelligence. Designed specifically for lead generation agencies, Appointwise offers an array of advanced tools that help streamline operations, ensuring that agencies can respond to leads effectively and convert them into appointments seamlessly.

9

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“Appointwise solved the biggest problem I was facing. Being in the UK, working remotely for the USA, and calling up leads from my paid advertising would mean I would have to sacrifice my sleep schedule. Appointwise engages with my leads instantly 24/7, and I have consistently seen a 70-80% booking rate from the leads.”

JAMIE FLATLEY
FOUNDER, RENOSITE

“Brilliant software, I run a marketing agency with over 30 clients as well as an appointment setting team and this software has allowed us to improve our service as well as make it easier to sign more clients. The setup is easy and the team is always there if there's any questions that need answered. 10/10.”

MATTHEW DEIGHAN
FOUNDER, SOCIALHOTSPOT

“Been working with Appointwise for 6+ months now. Tried to implement Ai into GHL ourselves was a massive headache. Appointwise is a plug and play solution, started booking appointments straight away. Game changer, we started using it in our front end offer to get more clients too.”

EBRAHIM TURNER
AGENCY OWNER, PROP MEDIA

“GAME CHANGER for my lead gen agency. Appointwise has hands down revolutionised my agency by giving us a stand out USP that we can provide to our clients. If you're a lead gen agency on the fence, I highly recommend giving it a try.”

JAY DOYLE
FOUNDER, GET MORE LISTINGS

TRUSTED BY



ratedleads



KST:MARKETING
Design and Print



AUTOMATECLIENTS.IO



ABOUT APTIVIO



Aptivio gives B2B Sales Representative New Powers to sell more in a volatile economic world. Intelligent Market Monitor for detecting hidden revenue opportunities and leads most-likely-to-convert. Less than a minute to setup. User experience improves automatically with usage. Action alerts received directly via email, mobile, and chrome extensions. Their real-time risk monitoring APIs are directly embedded in the leading cyber-risk insurance trading e-marketplace, and the world's first distributed risk assessment platform for automating complex compliance workflows (e.g. KYC). Leveraging the deepest and most untapped alternative data sources used...

21 TOTAL CUSTOMER REFERENCES [VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“Aptivio separated signal from noise, increasing qualified sales pipeline by 30% while doubling the use of our Dynamics 365 CRM system.”

NICHOLE JORDAN
MANAGING PARTNER, MARKETS, CLIENTS, AND
INDUSTRY, CHAIR OF GROWTH COMMITTEE, GRANT
THORNTON

“Given the depth of the signals, the ability to find buyers and how to connect to them there are no parallels in the market right now.”

JOMAR EBALIDA
REVENUE TECHNOLOGY LEAD, CAPGEMINI INVENT

“Aptivio is a game-changer in terms of anticipating Sustainable Finance needs of our large client base.”

SADIA HALIM
MANAGING DIRECTOR, CIB NORTH AMERICA, BNP
PARIBAS

“Aptivio uniquely delivers fully vetted leads that our Salespeople actually trust and follow-up on.”

MARK TAYLOR
CHIEF EXPERIENCE OFFICER, CAPGEMINI INVENT

TRUSTED BY



ABOUT BREAKOUT



Breakout's inbound AI SDR engages visitors in real-time, adapting to their role, interests, and stage in the buying journey. Breakout delivers interactive demos, qualifies leads, and surfaces instant insights— so your sales team can focus on the prospects that matter most. Seamlessly integrated with top CRMs, Breakout takes the guesswork out of lead management and transforms your website into your best source of pipeline.

10

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“Breakout feels like we hired our smartest Inbound SDR - without actually hiring one. Within weeks, we increased our meetings booked, and Breakout was handling conversations that used to take hours of rep time. The AI is fast, accurate, and shockingly good at surfacing what buyers care about.”

VIKAS ADITYA
CHIEF EXECUTIVE OFFICER, HACKEREARTH

“Most of our leads came in through demo forms or referrals - but if a practice had a question after hours or wanted quick clarity, there was no easy way for them to get an instant answer. We knew there was untapped potential.”

SARAH LEE
HEAD OF MARKETING & PARTNERSHIPS, BARTI

“Would highly recommend you try it out, for us we leapfrogged having zero chat interactivity on our external site to having a legit AI chat bot that knows everything about our product.”

COLTON CALANDRELLA
CEO & CO-FOUNDER, BARTI

“Breakout's agentic approach of personalized conversations, content, and instant demos is unique and powerful.”

MILIND KHANDARE
VICE PRESIDENT, ONTRA

TRUSTED BY





ABOUT CIEN.AI



Cien.ai is a data analytics platform using AI to generate actionable insights from CRM systems, to improve Sales Performance accountability & progress. The platform seamlessly connects to CRM systems, leverages AI to clean messy data, and analyzes it for actionable sales insights. No software to learn or tech to rollout. NDA to Insights in less than 4 weeks. Their AI tools help you understand and improve rep, manager, and lead gen effectiveness, even for companies with imperfect CRM data.

14

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“Early adopters of AI within the sales function are seeing impressive results—like 50 percent more leads and appointments, 60 percent lower costs, and as much as 70 percent less call time. And their success hasn’t gone unnoticed by leaders at companies that have been slower to adopt, which means that, wherever you work, AI is likely going to be coming soon.”

EMISSARY

“Fast growth had led to poor performance mgmt. The insights we got from Cien.ai allowed us to correct that.”

PE OPERATING PARTNER
GLOBAL B2B TECH COMPANY

“Cien helps sales teams use AI to fix performance, improve motivation and increase sales effectiveness.”

HUFFPOST

“Churn was killing us. Now we know the factors and can address proactively.”

CHIEF EXECUTIVE OFFICER
REAL ESTATE TECHNOLOGY FIRM

TRUSTED BY

Salesloft.

Outreach

HUFFPOST

EMISSARY
CALL CENTER AUTOMATION PLATFORM



ABOUT CLOSEBOT



CloseBot is an AI agent builder platform that enables users to quickly construct custom agents that qualify leads and book meetings 24/7. CloseBot is drag-and-drop interface makes complex job flows easy to build and manage. This powerful feature puts AI on guardrails and ensures conversations and effective and real.

16

TOTAL CUSTOMER REFERENCES

**VIEW ALL
REFERENCES**

FEATURED TESTIMONIALS

“I wasn't comfortable using their AI on some larger clients. Sometimes I would cringe at the replies it had done. I just didn't think it was good enough, and I'd be worried about what it was actually saying at times.”

LEE JACKSON
FOUNDER, SALESVERSE

“He was overwhelmed and he couldn't handle it. He was basically like, 'Hey, this is working great. But my process is not. So I need to pause this, go back to the drawing board, hire some people to help me.”

DUSTIN WINCHELL
FOUNDER, BRAND BOOST AI

“We tested three different personas with the same qualification workflow and found our 'helpful consultant' persona outperformed the others by 27% in completed qualifications and booked meetings.”

CHIEF EXECUTIVE OFFICER
LARGE SAAS COMPANY

“CloseBot didn't make me successful, didn't make my business successful. It simply helped facilitate a piece of the backend infrastructure of my company.”

MITCH CONQUER
FOUNDER & CEO, CONTENT CONVERSION IO

TRUSTED BY





ABOUT HUMANIC AI

HUMANIC

Humanic AI is an advanced, AI-native marketing automation platform designed as lovable of Marketing Automation. By leveraging AI agents, Humanic transforms product usage data into actionable insights, enabling businesses to create personalized email campaigns that drive user activation, adoption, and retention. The platform automates the segmentation of users into micro-cohorts and generates tailored content, ensuring that each user receives the right message at the right time.

15

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“The key to growing with PLG is finding signal from the noise. Humanic is the first tool that brings clear, product milestone based deep insights and provides actionable steps to unlock revenue.”

JONATHAN SOUSA
HEAD OF CUSTOMER SUCCESS, LOOM

“Appreciate the opportunity to share ideas with everyone. It definitely gives me insights as I work with my consulting clients.”

JANET MATSUDA
CHIEF MARKETING OFFICER, SYSDIG

“I'm confident that if we had a tool like Humanic in the early stages of Notion, our growth would have been even faster.”

MONICA PEREZ
HEAD OF CUSTOMER SUCCESS, NOTION

“Wonderful platform for managing our email campaigns with top-notch customer support.”

SAEID KAJKOLAH
GROWTH MARKETER, TILEDESK

TRUSTED BY





ABOUT ORIGAMI



Origami building the most powerful AI Agents to automate your sales team's research. Their Agents work 24/7 like sales reps: finding new leads, enriching data, and updating your CRM — so your team can focus on selling.

9 TOTAL CUSTOMER REFERENCES [VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“We used to find these manually, one by one. You just pieced it together from blog articles and PDFs. Origami found four to five times more leads — people not even on LinkedIn.”

MAX JONES
CO-FOUNDER, REDESIGN HEALTH

“We used to find these manually, one by one. You just pieced it together from blog articles and PDFs. Origami found four to five times more leads, people not even on LinkedIn.”

LELAND BREWSTER
DIRECTOR OF VENTURE TRACTION, REDESIGN HEALTH

“The quality of the leads that we get is extraordinarily high. My outbound email closes are four times industry average.”

MATT WETRICH
CHIEF EXECUTIVE OFFICER, STELLAR

“Origami is building the holy grail of sales. It's been a game changer for us.”

TOMMY MCNULTY
HEAD OF SALES, RHO

TRUSTED BY





ABOUT SAILES

Sailes

Headquartered in Kansas City, MO, and New York, NY, Sailes is sales with AI for enterprises. Founded in 2018 by enterprise sales leaders, Sailes deploys its patent-pending, globally compliant Sailebots to automate all prospecting for global enterprise sales teams.

10

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“One of my favorite things about Sailes is being able to get in front of so many potential customers quickly. Doing this in real time would take so many man hours that it just would not be feasible.”

MICHAEL W
GPRS

“The Sailebot has been a game-changer for us. It has allowed us to focus on what we do best – closing deals and delivering exceptional service to our clients.”

SALES DIRECTOR
LEADING U.S. CONSTRUCTION COMPANY

“The Digital Labor™ takes care of time-consuming tasks to allow the sales process to be more productive and efficient.”

GLOBAL PUBLISHING COMPANY

“Saile provides a real-life solution to the age-old “I wish there were 2 of me” problem.”

MICHAEL F
SCHNEIDER ELECTRIC

TRUSTED BY





ABOUT SALESFORCE



Salesforce is an all-in-one sales execution super app used as AI co-pilot and soon autopilot to give every sales team the highest probability of hitting their target. The platform can be used for small and large sales teams, augmented with AI agents, and even replacing sales teams in full. They do that by enabling real-time AI & machine learning to decision critical sales activities, enhance messaging in every language and eliminate the need for various sales point solutions, therefore driving superior conversion rates.

27 TOTAL CUSTOMER REFERENCES [VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“Salesforce and your other products, and your fast support team were crucial in my first 2 years running a lead generation agency. As a solo founder, generating leads for myself and my clients is challenging. Salesforce helped me create a "lean and mean" pipeline. With a small investment of time and money, I often receive so many leads that I have to pause my campaigns.”

VYTAS MIKULENAS
FOUNDER, LEAN SALES SYSTEMS

“Salesforce has helped us a lot with our retargeting, even though we operate in a B2C environment. It has already generated new opportunities for us and we are still experimenting with different setups. Our infrastructure is solid, and the Salesforce team is always willing to jump in and give advice whenever we need it.”

JESUS MALO
HEAD OF MARKETING, MARBLISM

“Salesforce's new infrastructure is a game-changer. Big boost for my deliverability and sending capacity. I've tried multiple outreach tools and let me tell you: it's a must-have for everyone that is serious about cold emailing at scale.”

ROMAN HIPPE
CO-FOUNDER, BETTERCONTACT

“I've used many platforms and no one beats Salesforce on email deliverability and ease of use. Every week the team adds new features and the support is excellent!”

SAM MOMANI
CHIEF EXECUTIVE OFFICER, LINKEDDNA

TRUSTED BY



ABOUT VELOXY



Veloxly makes sales enablement and predictive forecasting software for Sales Teams that use Salesforce CRM. Their mission is to help Sales Reps engage in Salesforce and get more out of it than they put in, while giving Sales Management better forecasts and the analytics to see which actions truly drive the pipeline.

46

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

FEATURED TESTIMONIALS

“Great Salesforce Add on to Increase Sales Efficiency. I have a small sales team that has been using this. It is the best add-on I have found that links Gmail to Salesforce. The best feature is the compliant mass email feature. Veloxly has been really easy to work with. They are responsive and engaged in meeting our needs.”

ADAM AURICH
SENIOR SALES LEADER, WEX INC.

“Veloxly is a great accounts managing tool! My favorite part of Veloxly is the ability to see if my emails are being received. You can analyze your progress with emails, texts, and phone calls.”

MICHAEL S.
BUSINESS AE, COMCAST BUSINESS

“Using the email campaign tool is life changing. Lets me look at deep numbers to let me understand how to improve my success rate. Working from home, Veloxly is a must have tool.”

TREVOR E.
T-MOBILE

“Veloxly makes inputting new prospects/opportunities/ accounts into Salesforce at least 50% faster, and saves me time during the day.”

SONNY HAWKINS
ACCOUNT EXECUTIVE, COMCAST BUSINESS

