

# Colocation Services Category

WINTER 2026  
Customer Success Report





## Colocation Services Category

Colocation services allow businesses to host their data in a third-party data center that has privately-owned networking equipment and servers. Instead of maintaining servers in-house, at a private data center, or in offices, enterprises can elect to co-locate their infrastructure by renting space in a colocation center.

Unlike other types of hosting where clients can rent server space owned by a hosting vendor, with colocation, the client owns the server and rents the physical space needed to house it in a data center. The colocation service rents out data center space where clients can install their equipment. It also provides the cooling, IP address, bandwidth, and power systems that the customer needs to deploy their servers.

# Customer Success Report

## Ranking Methodology

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

**The overall Customer Success ranking is a weighted average based on 3 parts:**

### CONTENT SCORE

- ✓ Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- ✓ Customer reference rating score
- ✓ Year-over-year change in amount of customer references on FeaturedCustomers platform
- ✓ Total # of profile views on FeaturedCustomers platform
- ✓ Total # of customer reference views on FeaturedCustomers platform

### MARKET PRESENCE SCORE

- ✓ Social media followers including LinkedIn, Twitter, & Facebook
- ✓ Vendor momentum based on web traffic and search trends
- ✓ Organic SEO key term rankings
- ✓ Company presence including # of press mentions

### COMPANY SCORE

- ✓ Total # of employees (based on social media and public resources)
- ✓ Year-over-year change in # of employees over past 12 months
- ✓ Glassdoor ranking
- ✓ Venture capital raised

## Award Levels



### MARKET LEADER

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



### TOP PERFORMER

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.



### RISING STAR

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.

# 2026 Customer Success Awards

Check out this list of the highest rated Colocation Services software based on the FeaturedCustomers Customer Success Report.



 **CORESITE**  
An American Tower Company

 **CyrusOne**

 **DIGITAL REALTY**

 **EQUINIX**

 **QTS**

 **rackspace**  
technology

 **tierpoint**

 **us signal**



 **II:II SYSTEMS**

 **aptum**

 **cologix**

 **expedient**

 **FLEXENTIAL**

 **HorizonIQ** SUMMIT COMPANY

 **leaseweb**

 **Liquid Web**

 **NAVISITE**  
Part of Accenture

Bridging Worlds for Wonder & Happiness  
 **docomo Business**

 **switch**



 **365 DataCenters**

 **align**

 **DATA FOUNDRY**

 **TELEHOUSE**

\* Companies listed in alphabetical order





## ABOUT CORESITE



CoreSite, an American Tower company (NYSE: AMT), provides hybrid IT solutions that empower enterprises, cloud, network and IT service providers to monetize and future-proof their digital business. Their highly interconnected data center campuses offer a native digital supply chain featuring direct cloud onramps to enable their customers to build customized hybrid IT infrastructure and accelerate digital transformation. For more than 20 years, CoreSite's team of technical experts have partnered with customers to optimize operations, elevate customer experience, dynamically scale and leverage data to gain competitive...

**114**

TOTAL CUSTOMER REFERENCES

**VIEW ALL REFERENCES**

## FEATURED TESTIMONIALS

**“CoreSite makes it easy for us to provide a safe, secure, reliable experience for our customers. We're able to present our extensive roster of customer and prospects with direct access to all the service and applications they want in a single location.”**

SHAWN HAKL  
VICE PRESIDENT OF PRODUCT AND NEW BUSINESS  
INNOVATION, VERIZON

**“We are committed to making cloud storage and replication easy for our customers. CoreSite serves as a partner in this mission, helping us move forward and achieve the powerful results we want. There is a trust and camaraderie to the relationship.”**

CHRIS OPAT  
SENIOR VICE PRESIDENT OF CLOUD OPERATIONS,  
BACKBLAZE

**“Unlike other providers that talk about their high stated service levels, CoreSite's colocation services manage to achieve 100% actual uptime because of expert engineering and an expansive network of interconnected facilities. That kind of stability and reliability is priceless.”**

RON OFFER  
CEO, INTEGRITY VIRTUAL IT

**“CoreSite provides unparalleled local colocation with several layers of redundancies to ensure our IT infrastructure is always available, so we can provide our customers with a first-rate home-building experience.”**

MARC LITTLETON  
VICE PRESIDENT OF TECHNOLOGY, HOLIDAY BUILDERS

## TRUSTED BY





## ABOUT CYRUSONE



CyrusOne is a leading global data center developer and operator specializing in delivering state-of-the-art digital infrastructure solutions. With more than 50 high-performance mission-critical facilities worldwide, the Company ensures the continued operation of digital infrastructure for nearly 1,000 customers, including approximately 200 Fortune 1000 companies.

**52**

TOTAL CUSTOMER REFERENCES

**VIEW ALL REFERENCES**

## FEATURED TESTIMONIALS

**“**CyrusOne was an ideal partner to provide data center services for our operations. We were impressed with how they design and operate their innovative facilities. Along with working with multiple carriers, having the necessary power redundancies, and providing disaster recovery services, their security features are top notch, which is essential in the healthcare field.**”**

TODD THOMAS  
CHIEF INFORMATION OFFICER, AUSTIN RADIOLOGICAL ASSOCIATION

**“**CyrusOne is a natural fit. Along with access to our public and private cloud, we can offer our clients superior colocation services, including power, redundancy, and physical security. Additionally, through the National IX, we can have 24/7 access to multiple carriers through the network.**”**

CLINT CHAPMAN  
CO-FOUNDER AND CEO, UBIQUITY HOSTING

**“**In order to deliver the best possible experience for all customers, we must have a production and disaster recovery solution that will deliver optimal uptime. The high levels of resiliency and redundancies in CyrusOne's data center are exactly what we were looking for.**”**

BOB TESTER  
SENIOR INFRASTRUCTURE ARCHITECT, THE CINGROUP

**“**CyrusOne has been very accommodating to our needs and their hands-on approach has made this transition really perfect.**”**

BARRY ROELOFS  
CTO, MULTIPLAN, INC.

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## ABOUT DIGITAL REALTY



Digital Realty focuses on delivering client-driven data center and colocation solutions by providing secure, reliable and cost effective facilities that meet each client's unique data center needs. Digital Realty's clients include domestic and international companies across multiple industry verticals ranging from information technology and Internet enterprises, to manufacturing and financial services. Digital Realty's 100+ properties are located across 30+ markets throughout Europe, North America, Asia and Australia.

# 308

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

## FEATURED TESTIMONIALS

**“With Digital Realty, it's a case of some of the best tech in the industry finding a home in some of the best data center infrastructure in the industry. If your business outcomes depend on crystallizing and accelerating compute-intensive workloads, Lenovo and Digital Realty may have the solution you're looking for.”**

FLYNN MALOY  
CHIEF MARKETING OFFICER, LENOVO

**“We choose data centers that are close to trading venues, offer a wide choice of connectivity providers, adhere to industry-practice change management and security frameworks, and have a thriving base of financial industry customers. Interxion London ticks all those boxes.”**

NICOLAS FRICEAU  
GLOBAL HEAD OF DATACENTER OPERATIONS, PICO QUANTITATIVE TRADING

**“Digital Realty delivered a customized colocation data center that can be modified rack by rack as our business continues to grow and evolve.”**

BOBBY BROWN  
SENIOR VICE PRESIDENT OF GLOBAL OPERATIONS,  
GOGRID

**“Colocating with Interxion means we don't have to think about data centre fundamentals like space, power and cooling.”**

ANDREAS KEISLER  
HEAD OF GLOBAL INFRASTRUCTURE SERVICES, AUSTRIA  
AND EASTERN EUROPE, CSC

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## ABOUT EQUINIX



Equinix connects the world's leading businesses to their customers, employees and partners inside the most interconnected data centers. In 40 markets across five continents, Equinix is where companies come together to realize new opportunities and accelerate their business, IT and cloud strategies.

# 438

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

## FEATURED TESTIMONIALS

**“**We decided to work together with Equinix because colocation is their core business. For Medela it is a good approach and a sustainable solution—not just from a technical side, but also from an engagement point of view. All the way through, dealing with Equinix has been a very pleasant experience. **”**

MARKUS HOFSTETTER  
IT DIRECTOR, MEDELA

**“**Partnering with Equinix, a world-class colocation and interconnection service provider, was a faster, better and cheaper strategy for growing the company, expanding our global footprint and better serving our users with greater performance and reliability. **”**

NANDU MAHADEVAN  
VICE PRESIDENT, SAAS OPERATIONS, BMC SOFTWARE

**“**We conducted a thorough selection process among the leading colocation vendors in Rio de Janeiro, and Equinix, in addition to better meeting our needs, also has a data center and service infrastructure with a high level of security and availability. **”**

GUILHERME CRUZ  
CIO, WILSON SONS

**“**Colocating within Equinix creates the platform for us to grow our business worldwide. Equinix is the most carrier-dense location in the region and the only European-style IBX. It means we're faster to market with content and it reduces our costs. **”**

AMMAR HARES  
COO, TELEVISION

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## ABOUT QTS REALTY TRUST



QTS Realty Trust, Inc. (NYSE: QTS) is a leading provider of secure, compliant data center, hybrid cloud and managed services. QTS features the nation's only fully integrated technology services platform providing flexible, scalable solutions for the federal government, financial services, healthcare and high tech industries. QTS owns, operates or manages more than 5 million square feet of data center space and supports more than 1,000 customers in North America, Europe and Asia Pacific. In addition, QTS' Critical Facilities Management (CFM) provides increased efficiency and greater performance for third-party data center owners and...

# 48

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

## FEATURED TESTIMONIALS

**“QTS plays an important role in our cloud-based enterprise information management solutions. QTS supplies a people-powered level of attentive, consultative service unmatched in the data center industry. Their premium customer experience and best of breed technology and processes are perfectly suited to meet the needs of our public sector customers.”**

PETER DENHOLD  
IQ BUSINESS GROUP

**“The QTS portal allows me to easily provision new users, request new badges or services, and check power, cooling or networks from my mobile phone or tablet. This is incredibly valuable. As a company we are always on the go—especially now, working from home [amid the COVID-19 pandemic]. It's nice to have that flexibility.”**

THOMAS HARRIS  
CHIEF OPERATIONS OFFICER, ABACUS SOLUTIONS

**“The new Suwanee Data Center, coupled with the closure and consolidation of the KBB and VinSolutions data centers into QTS, is estimated to reduce ongoing operational costs by \$517k annually, reaching an accumulated \$2.6M savings just over the first 5 years.”**

MARK TUTTLE  
SR MANAGER OF IT, COX

**“QTS goes the extra mile to help us achieve our connectivity strategy and ensure our technology solution continues to offer real-time cybersecurity for our customers.”**

DATA CENTER MANAGER  
GLOBAL CLOUD SECURITY PROVIDER

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ABACUS  
SOLUTIONS  
WE GET IT

A&M  
ALVAREZ & MARSAL

BAREFOOT  
TECHNOLOGIES CORPORATION

COHESITY



## ABOUT RACKSPACE TECHNOLOGY



Rackspace Technology is a leading end-to-end multicloud technology services company. They can design, build and operate their customers' cloud environments across all major technology platforms, irrespective of technology stack or deployment model. They partner with their customers at every stage of their cloud journey, enabling them to modernize applications, build new products and adopt innovative technologies.

# 1184

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

## FEATURED TESTIMONIALS

**“Data compliance and data security has become a major factor when customers are selecting which vendor to work with. Rackspace has been able to meet all these different needs in a very cost-effective manner.”**

MARK NAGELVOORT  
PRESIDENT & CHIEF EXECUTIVE OFFICER, PCMI CORPORATION

**“The cloud availability is a big asset to the overall reliability of the system. We can add additional fork trucks and additional users without having any kind of hardware limitations or concerns.”**

GORDON WALL  
OPERATIONS MANAGER, TOTALTRAX

**“Using Rackspace’s private cloud offering makes it easier to respond to market demand while also ensuring that customers’ environments and applications are always up to date.”**

MARIEKE SAEIJ  
CHIEF EXECUTIVE OFFICER, ONGUARD

**“Rackspace has enabled us the agility that we needed to get systems on-boarded, to get our customers in, and ultimately to create Troux On-Demand.”**

CRAIG DALTON  
SENIOR VP, TROUX



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## ABOUT TIERPOINT



We are cloud-forward and data center-strong, a champion for untangling the hybrid complexity of modern IT, so you can free up resources to innovate, exceed customer expectations, and drive revenue.

**124**

TOTAL CUSTOMER REFERENCES

**VIEW ALL REFERENCES**

## FEATURED TESTIMONIALS

**“TierPoint has been an invaluable partner over the years, providing steadfast support for our production and backup environments. Their teams' dedication, from sales to implementation and ongoing maintenance, has given us confidence in the stability and resilience of our operations. As we continue to grow and expand, we look forward to deepening our partnership with TierPoint to ensure strong, support for our future needs.”**

KEVIN CALLAHAN  
CHIEF TECHNOLOGY OFFICER, BANCFIRST

**“TierPoint works like an extension of our team. Whether it's day-to-day operations or planning for what's next, they're right there with us. Together, we're moving forward with confidence-and we're continually impressed.”**

KEVIN DAY  
SENIOR DIRECTOR, DELEK

**“TierPoint has moved us to a best-in-class in terms of an ERP operating environment, including network connectivity, a cloud-based solution, full support, and a state-of-the-art data center.”**

TROY E. ROCHAT  
CHIEF INFORMATION OFFICER, SUPPLY SOURCE

**“TierPoint engineers in provisioning were just fantastic. The whole migration went over without a hitch.”**

GARY FIORITO  
VP OF INFORMATION TECHNOLOGY AND CHIEF INFORMATION OFFICER, CHILDREN OF AMERICA

## TRUSTED BY





## ABOUT US SIGNAL



US Signal is a provider of data center services, offering connectivity, cloud hosting, colocation, data protection, and disaster recovery solutions – all powered by its wholly owned and operated, robust, fiber network. US Signal also helps customers optimize their IT resources through managed and professional services.

# 162

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

## FEATURED TESTIMONIALS

**“**We used to experience little problems all the time with our last colocation facility. All those things just went away when we switched to OneNeck. Switching to OneNeck led to a significant reduction in our costs - that ultimately means we'll be able to expand our business and provide our customers with better service.**”**

MARK KNOWLES  
CHIEF EXECUTIVE OFFICER, SMART SOLUTIONS

**“**OneNeck took a consultative approach, providing us with options around public and private cloud as well as colocation. They walked us through each solution and helped us determine what the best fit was to help meet our business needs.**”**

MATT AMBUEHL  
DIRECTOR OF INFORMATION SERVICES, FAMOUS DAVE'S

**“**US Signal has been a partner for over a decade now. They're a provider we trust. With their support and the technology they deliver, our productivity, security, and network performance have all improved.**”**

CRAIG PODNAR  
TECHNICAL ARCHITECT, M3 INSURANCE

**“**US Signal has always been honest about everything. Tech support is 'Johnny-on-the spot'. Based on the service and support we've experienced, we feel very comfortable that if we need something, US Signal can and will deliver.**”**

S&S TIRE



BARRIS | SOTT | DENN | DRIKER | PLLC  
ATTORNEYS & COUNSELORS

## TRUSTED BY



CHRISTIAN  
BROTHERS  
SERVICES



City of Grand Rapids



Minneapolis  
City of Lakes





## ABOUT 11:11 SYSTEMS

# 11:11 SYSTEMS

11:11 Systems ("11:11") is a managed infrastructure solutions provider that holistically addresses the challenges of next-generation managed cloud, connectivity and security requirements. 11:11 combines the teams and technology behind market leading, analyst vetted companies like Sungard AS and iLand to deliver increased performance, optimization and savings. 11:11 provides cloud, connectivity and security solutions from its global footprint of data centers throughout North America, Europe, Australia and Asia.

**212**

TOTAL CUSTOMER REFERENCES

**VIEW ALL REFERENCES**

## FEATURED TESTIMONIALS

**“**We like that we can rely on [11:11 Systems] for our datacentre needs. We strategically added [11:11] to our portfolio of public facing private cloud providers for the best of flexibility, agility, and availability without the cost of managing and also with the flexibility to grow as fast as it can be consumed. [11:11] has a can-do and will-do attitude that has provided Viadex with a great experience overall. **”**

ADRIAN KINGSFORD  
CTO, VIADEX

**“**Managing a data center and a server infrastructure is a 24/7/365 job. Unfortunately, you only have so much available bandwidth during the day. I'm so happy [11:11 Systems] is now handling all of that for us. From my perspective, that's the biggest selling point — let them take care of it and then use the time and resources we've saved to focus on something else. **”**

CHRIS OLIGHER  
IT OPERATIONS MANAGER, COCHRANE & COMPANY

**“**We considered other cloud service providers to host our platform, but 11:11 Systems was simply the best. Their team understood what we needed, what our requirements were, and delivered. They were always quick to respond and willing to help grow our understanding from initial quote to deployment and beyond. **”**

ERIK ALTENA  
VICE PRESIDENT, MYCRANE

**“**[11:11] enables us to manage our entire DR environment through a console and we have live servers housing our data who we can communicate with—it's the ultimate DR solution. The [11:11] cloud services team was amazing—they had us up and running over a weekend and nothing was too much trouble for them. **”**

ROB DALTON  
DIRECTOR OF IT, THE TRANS GROUP

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Gerber Life  
Insurance





## ABOUT APTUM



Aptum is one of the very few companies able to provide true hybrid infrastructure solutions, with Data Center, Cloud, Connectivity, Hosting and Managed Services delivered across North America and Europe. They help customers maximize the value of their technology investments, leverage their data as infrastructure, and adapt rapidly to the changing business landscape.

**79**

TOTAL CUSTOMER REFERENCES

**VIEW ALL REFERENCES**

## FEATURED TESTIMONIALS

**“**Partnering with Aptum has been transformative for Computer Perfect. Their expertise in Microsoft Azure, coupled with an unwavering commitment to our success, has propelled us into a new era of operational excellence. The migration to Azure was not just a technical upgrade but a strategic partnership engagement that exceeded our expectations. Today, with Aptum as our trusted partner, we have gained autonomy, scalability,... **“**

LUIS BOSQUES  
CHIEF TECHNOLOGY OFFICER, COMPUTER PERFECT

**“**We were at a point where we needed additional data center space. We understood the challenges around self-hosting and as we looked to grow our business, we asked ourselves, do we want to spend the time and effort managing infrastructure or better serving our market and customers? So, we made the decision to focus on our core competency - providing managed services and premium online backup services - and partner with a tier 1... **“**

OMRY FARAJUN  
FOUNDER, STORAGE GUARDIAN

**“**Before we partnered with Aptum, we felt like we were being treated unfairly, like a small fish in a large pond, and we were not getting the attention we deserved with our previous provider. We were put in contact with the team at Aptum and from our first interaction, we knew we were getting the time and attention we needed to achieve our business goals. **“**

GLYN PORRITT  
TECHNICAL SERVICES MANAGER, ADAM MATTHEW  
DIGITAL

**“**But then, one day, a server went down, and it took a couple of days for us to bring it back online. We realized at that point we could not suffer a major impact like that again to our business. We needed to be in a better position to meet continually rising customer demand. **“**

FRANK WANG  
OPERATIONS MANAGER, CARRY TELECOM

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BANG & OLUFSEN





## ABOUT COLOGIX



Cologix provides reliable, secure, scalable data center and interconnection solutions from 25 prime interconnection locations across 9 strategic North American edge markets. Over 1,600 leading network, managed services, cloud, media, content, financial services, and enterprise customers trust Cologix to support their business-critical infrastructure and connect them to customers, vendors and partners. Their dedicated, experienced local teams and scalable solutions enable them to provide industry-leading customer service and the ability to successfully support customers at the Internet's new...

# 80

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

## FEATURED TESTIMONIALS

“For a cloud provider like us, finding the right data centre provider is a key decision. It's like the foundation of a house – Cologix provides the infrastructure as a base layer for CloudOps to offer a top quality product that requires a top quality data centre. Cologix is also focused on colocation and not competing with us, which is important from the philosophy of true colocation partnership to support the strong growth of our business.”

PIERRE-LUC BISAILLON  
CHIEF OPERATING OFFICER, CLOUDOPS

“The Cologix Minneapolis data center is the focal point of interconnection in the upper Midwest. It's all about connectivity and Cologix has it. By colocating with Cologix, Neutral Path has direct access to more than 70 unique carriers, a broad set of potential customers as well as the core node of the Midwest Internet Cooperative Exchange (MICE).”

TONY FRENTZ  
CO-FOUNDER & CHIEF STRATEGY OFFICER, NEUTRAL PATH COMMUNICATIONS

“We are excited to develop our services and access a large customer base through the 1250 René-Lévesque Cologix Data Center in Montreal. This is the only data center in Montreal where all the networks connect, presenting us to the clients seeking our high-performance hosting solutions.”

OCTAVE KLABA  
FOUNDER AND CHAIRMAN, OVH

“Partnering with Cologix has been instrumental in expanding our reach and enhancing our offering. Their strategic data center locations simplified access for our customers, enabling us to meet growing demands across the country.”

JOHN NISHIMOTO  
SVP, STRATEGY, PRODUCTS AND MARKETING,  
WINDSTREAM WHOLESALE

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## ABOUT EXPEDIENT



Expedient is a cloud and data center infrastructure as a service (IaaS) provider with local operations in Pittsburgh, PA; Baltimore, MD; Boston, MA; Cleveland, OH; Columbus, OH; Indianapolis, IN and Memphis, TN. Ranked as one of the Top 10 managed services providers worldwide on the 2017 MSPmentor 501 list, Expedient's converged solutions enable clients to focus on strategic business innovation, while the Expedient team handles operation of the information technology needed to support it.

**77**

TOTAL CUSTOMER REFERENCES

**VIEW ALL REFERENCES**

## FEATURED TESTIMONIALS

**“We chose Expedient because we believe [it] served our purpose best and can provide a lot of tailored solutions. Plus, Expedient has very great facilities and a very good process of ensuring the compliance and data security, which would be extremely costly for us to meet those standards ourselves.”**

ZIWEI YI  
MANAGER OF DATA AND TECHNOLOGY, MEDCOM SOLUTIONS

**“Security is an important part of our sales process. We have millions of dollars flowing through our platform for any particular client, so they want to make sure their money and their participants' data is protected.”**

DEB BRODERSON  
CHIEF OPERATING OFFICER, PERKS WW

**“Dublink Transport allows small- and medium-sized businesses access to a state-of-the-art fiber network increasing fiber access while decreasing operating costs.”**

DANA McDANIEL  
CITY MANAGER, DUBLIN CITY SCHOOL DISTRICT

**“With Expedient, we have partnered with a company that we can trust to deliver services needed by us and our partner companies.”**

SCOTT BENKOVIC  
DIRECTOR OF DATA CENTER OPERATIONS, DATAFORMA

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## ABOUT FLEXENTIAL



Flexential stands for something not often found in the world of IT transformation: the human touch. The best infrastructure solutions aren't about infrastructure, they're about people. With a mission to accelerate customer success through people and technology, they build trusted relationships and deliver tailored, value-added and reliable solutions to demonstrate the power of people in a technical world. Flexential is deeply invested in the success of their 4,200+ customers, who trust them to deliver core data center solutions of colocation and connectivity, as well as cloud managed solutions and professional...

# 303

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

## FEATURED TESTIMONIALS

**“We had contracted with Peak 10 before we had a plan to move our corporate office and data center, so everything came together at the right time. It was pretty seamless and met our needs. There were minor cleanup issues on our end, but by and large it went the way we expected.”**

MARK COLLINS  
IT DIRECTOR, VIRGINIA UNITED METHODIST HOMES, INC.

**“Flexential was one of the few vendors that said they had cloud infrastructure and data centers that had been audited for HIPAA/HITECH. Other vendors just said they were secure. It would have been up to us to make our IT environment fit our compliance needs.”**

BERT HARDY  
CIO, FUSION

**“Overall, the migration went very smoothly. The team at Flexential was great in terms of getting everything up and running on our aggressive schedule.”**

MATT SUSKI  
DATA CENTER PRODUCT MANAGER, VERACORE SOFTWARE SOLUTIONS INC.

**“I didn't want to go out and buy a bunch of hardware that could meet production level requirements, but sat in the data center and was rarely used.”**

KEVIN MAZUR  
CIO, VANTAGE POINT

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## ABOUT HORIZONIQ



HorizonIQ seamlessly integrates best-in-class systems to deliver unmatched performance, tailored solutions, and unwavering customer support. We empower you to reach new heights and leave your mark on the digital landscape.

# 48

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

## FEATURED TESTIMONIALS

“HorizonIQ’s reliable infrastructure and managed services have slashed our downtime, ensuring uninterrupted service for our clients. By entrusting them with infrastructure management, we’ve refocused on delivering top-notch customer service.”

JUNIOR SMIZMAUL  
CHIEF EXECUTIVE OFFICER, VOXTELL

“INAP’s facilities are top notch in terms of space and stability, and the network blend through Performance IP® allows us to focus on supporting our partners and growing their businesses, rather than worrying about keeping the lights on.”

ERNIE QUICK  
CHIEF TECHNOLOGY OFFICER, DEDIPATH

“It’s hard to find a global company like INAP that feels like a local company. I have a dedicated team and somebody to call who will promptly take care of my needs. That’s the biggest reason I would recommend anybody work with INAP.”

DENIS ZHIROVETSKIY  
PRESIDENT, ADEPTCORE

“INAP’s experts give us peace of mind by excellently managing our Amazon Web Services environment, ensuring our service is secure, scalable and always available.”

RAJAT SHARMA  
CO-FOUNDER AND CHIEF EXECUTIVE OFFICER, ONWARD VET

## TRUSTED BY





## ABOUT LEASEWEB



Leaseweb is one of the world's largest hosting brands offering a broad portfolio of public and private cloud, bare metal servers, colocation, and CDN services, all backed by a low-latency global network with over 5.5 Tbps of capacity. Leaseweb has the experience and expertise to connect customers to solutions that fit their unique infrastructure needs while helping them achieve their business goals.

# 125

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

## FEATURED TESTIMONIALS

**“Leaseweb was able to provide us with the level of support we needed and the data center coverage we expected. They've helped us serve our clients better and will help us continue to scale our company down the road.”**

DAN ARESHKOVYCH  
CHIEF EXECUTIVE OFFICER, XE.WORKS

**“Leaseweb's commitment to security and compliance aligns perfectly with our mission at Microfix. Their robust solutions have been crucial in helping us maintain the highest standards of data protection.”**

STÉPHANE AUGER  
CHIEF TECHNOLOGY OFFICER, ÉQUIPE MICROFIX

**“Our IT environment is now in the hands of an innovative cloud technology partner who is close to home and has data center locations in the Netherlands as well as a clear point of contact.”**

ALEXANDER JOSIASSEN  
538 GROUP

**“We consume a total of 2,000 TB of data-traffic per month, which is handled easily by the state-of-the-art network.”**

CÉDRIC ANES  
CHIEF TECHNOLOGY OFFICER AND CO-FOUNDER,  
TWENGA

## TRUSTED BY





## ABOUT LIQUID WEB

# Liquid Web

Liquid Web delivers reliable, highly-available, secure, and hassle-free hosting fueled by their Heroic Support®. Liquid Web provide managed hosting products and services to over 30,000 customers, spanning 150 countries. Their privately-owned, global data centers include their on-site 24/7/365 Heroic Support available via email, telephone, and chat. They aim to put the human back into hosting - and their casual, inclusive, and fun culture reflects that.

**94**

TOTAL CUSTOMER REFERENCES

**VIEW ALL REFERENCES**

## FEATURED TESTIMONIALS

**“**Switching over to two servers with Liquid Web made it easier to allow for more growth. Over two years we've had almost no downtime. I would definitely recommend Liquid Web because you get superb support all the time. Every experience that I've had with them has just been phenomenal. We've probably grown 50% to 75% larger than we were when we only had one server.**”**

SCOTT LEECHIN  
DIRECTOR OF TECHNOLOGY, CLEARGIVE

**“**My favorite thing about Liquid Web is the lightning speed customer service. These folks are quick and always bend over backward for their customers. I always know when I put in a ticket that I won't have to wait long and that LiquidWeb will take care of me, no matter what. Full confidence in them!**”**

PATRICIA RICKARD  
GUEST SERVICES INC.

**“**We initially chose Liquid Web for their expertise in WordPress. Their ability to set up servers that were optimized specifically to support a WordPress site resulted in a heavy increase in speed and availability to our site.**”**

JUSTIN KELLY  
ADMINISTRATOR, INTELISYS

**“**The amazing customer service, scalable infrastructure, and commitment to excellence makes Liquid Web a great resource to Chalkfly . We look forward to continuing and growing this partnership.**”**

AARON WOLFF  
SENIOR VICE PRESIDENT, CHALKFLY



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## ABOUT NAVISITE



Navisite is a modern managed cloud service provider that accelerates IT transformation for thousands of growing and established global brands. Through our deep technical knowledge and strategic relationships with the world's leading cloud providers, proven delivery methodologies, platform-agnostic approach and worldwide network of highly specialized experts, we provide the capabilities and practical guidance customers need to successfully embrace IT change and move their businesses forward. Let us partner with you to navigate the now—learn more at [navisite.com](http://navisite.com).

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TOTAL CUSTOMER REFERENCES

**VIEW ALL  
REFERENCES**

## FEATURED TESTIMONIALS

**“**We've already witnessed performance improvements that vindicate our choice of data centre provider. Fashion GPS plans to establish a fully redundant disaster recovery solution at Navisite's UK data centres and we will continue working with Navisite for equipment and storage needs to ensure the company maintains its competitive edge and continues to deliver world class enterprise solutions. **”**

MARK BRYCE  
GLOBAL SALES DIRECTOR, FASHION GPS

**“**Beyond the ongoing support of our IT environment, Navisite's experts have continuously proven that their knowledge and experience in data integration and automation can support our most complex IT projects. **”**

EVAN CAGNER  
CHIEF EXECUTIVE OFFICER, SYNCLAIRE BRANDS

**“**Navisite's experts were instrumental in helping us create a modern data warehouse that greatly enhances our analytics and reporting processes. **”**

ALEX PEREZ  
DIRECTOR OF CLINICAL ANALYTICS, LONE STAR CIRCLE OF CARE

**“**Navisite provides Azure expertise where and when we need it. **”**

PETER O'TOOLE  
PRESIDENT AND CHIEF SOFTWARE ARCHITECT, MITUITIVE



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Bryant University





## ABOUT NTT COMMUNICATIONS

Bridging Worlds for Wonder & Happiness



NTT Communications provides consultancy, architecture, security and cloud services to optimize the information and communications technology (ICT) environments of enterprises. These offerings are backed by the company's worldwide infrastructure, including the leading global tier-1 IP network, the Arcstar Universal One™ VPN network reaching 196 countries/regions, and over 140 secure data centers worldwide. NTT Communications' solutions leverage the global resources of NTT Group companies including Dimension Data, NTT DOCOMO and NTT DATA.

# 103

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

## FEATURED TESTIMONIALS

“NTT Communications and NTT Security offered a comprehensive solution that met all our needs. Outsourcing services which can leverage our service and security levels are very important to our business expansion and success. Their ability to understand our challenges and develop the right solution using managed ICT and security services assured us that our business is in the right hands.”

YUTAKA IMAMURA  
HEAD OF SYSTEM PLANNING, SMBC NIKKO SECURITIES

“NTT Communications' technologies such as speech recognition, language processing and AI can be combined to create new business opportunities that are very appealing.”

NAOTOSHI MARUYAMA  
MANAGER PLANNING GROUP DIVISION CUSTOMER COMMUNICATION PLANNING DEPARTMENT, SOMPO JAPAN NIPPONKOA

“FANUC and NTT Com shared expertise and built a mutually beneficial relationship that contributed to success in new business areas.”

TAKAYUKI TAMAI  
ASSISTANT GENERAL MANAGER - R&D ADMINISTRATION DIVISION VICE GENERAL MANAGER - FIELD PROMOTION DIVISION MANAGER, FANUC

“NTT Com's rich experience and responsiveness were essential to establishing a seamless global communication environment with carriers in various countries.”

YASUMASA MUKAI  
SENIOR MANAGING DIRECTOR, MIZUHO

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## ABOUT SWITCH



Switch is a global technology infrastructure company whose core business is the design, construction and operation of ultra-advanced data centers, enabling the most powerful technology ecosystems on the planet. They believe that the future progress of humanity depends on the sustainable growth of the Internet. As more people, businesses, governments and devices come online, the need for advanced data centers increases, as does the growing need to power those data centers. At Switch, every team member is driven to produce real results for their clients – technologically and financially. Their technology collaboration ecosystem gives their clients...

**58**

TOTAL CUSTOMER REFERENCES

**VIEW ALL REFERENCES**

## FEATURED TESTIMONIALS

**LISTRAK**  
*"Choosing Switch for our colocation needs was absolutely the right decision. Against the competition, there really is no comparison. We had researched several other sites near the West coast and hadn't found the right fit based on pricing, time-to-cabinet-access, and ability to deliver services promised. When we visited the Switch facility in Las Vegas, we were blown away. I'll never forget walking by row after row of T-SCIFs, realizing that a considerable portion of the Internet surrounded..."*

**IONOS**  
*"Switch is a great data center partner. The world-class data center is matched by world-class service and the dedication of their people. The creativity and responsiveness in partnering with our company to quickly address customer needs, from big data sets to compliance, are second to none. We look forward to a long and mutually beneficial partnership with Switch."*

**PROFITBRICKS**  
*"Switch is a great data center partner. The world-class data center is matched by world-class service and the dedication of their people. The creativity and responsiveness in partnering with our company to quickly address customer needs, from big data sets to compliance, are second to none. We look forward to a long and mutually beneficial partnership with Switch."*

**DONUTS, INC.**  
*"We chose Switch due to the state-of-the-art design and the excellence in data center management. Whether it be in areas of operational efficiency, security, or compliance; Switch has consistently demonstrated a higher standard for data center services which made the decision to host our services in Supernap an easy one."*

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## ABOUT 365 DATA CENTERS



365 Data Centers is a leading provider of hybrid data center solutions in ten strategic edge markets. With data centers in Boca Raton, Buffalo, Chicago, Detroit, Fort Lauderdale, Indianapolis, Nashville, Philadelphia, New York and Tampa, the company has in place a total of 195,000 square feet, 13 MW of power, and a redundant, low latency, nationwide fiber network, including direct connectivity to the NAP of the Americas. Their robust, carrier neutral ecosystem and secure, reliable edge colocation, network, IP, DRaaS, backup, cloud compute and storage, and business continuity services help organizations reduce costs, drive innovation and improve their...

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TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

## FEATURED TESTIMONIALS

**“Utopia started with a local colocation provider, but they could not deliver the flexibility required for rapid expansion. We needed scalability and diverse carriers. The value provided by 365's flexibility and 'white glove' approach to customer service makes them the perfect partner for us.”**

ERIC WHITE  
PRESIDENT AND CEO, UTOPIA SYSTEMS

**“365 has a great facility and great staff. 365 has a proven track record of reliability and efficiency, and they know how to run data centers. They do a great job and give us peace of mind.”**

RUSTY PUTZLER  
VICE PRESIDENT & CHIEF OPERATING OFFICER,  
CONNECTRIA HOSTING

**“Other companies tried to sell us on what they do. 365 Data Centers really listened and figured out a solution custom to us.”**

DAVE VOLLMER  
CHIEF OPERATING OFFICER, PRECISION FINANCIAL

**“365 Data Centers took the time to listen and truly understands our goals and challenges.”**

JAY COLLINS  
DIRECTOR OF ADVANCED TECHNOLOGY SOLUTIONS,  
LOGISTICS

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## ABOUT ALIGN



Align is a premier global provider of technology infrastructure solutions. For over 30 years, leading firms worldwide have relied on Align to guide them through IT challenges, delivering complete, secure solutions for business change and growth. Align will create and define a client-specific, solution-focused approach to your project in the early stages of the engagement that will be maintained throughout the project's execution. They offer results-oriented solutions to mitigate risk, streamline processes and optimize business intelligence. Over the years, Align has consistently exceeded client satisfaction and won their...

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TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

## FEATURED TESTIMONIALS

“After 15 years of working with Align, they have proven to be the premier technology partner of Ted Moudis Associates—they are engrained in our organization and understand our larger technology needs. Align is on the forefront of new technology innovations and they understand how to apply technology to our business to help us achieve company goals. With their rapid tech support response time, our downtime has decreased significantly. We can count on Align.”

DEAN ULLOA  
PRINCIPAL OF TECHNOLOGY, TED MOUDIS ASSOCIATES

“Align does a tremendous job of supporting our data center design and relocation needs. From opening and moving offices around the world and redesigning core data centers, to providing 24x365 monitoring of our critical services and infrastructure. Align's reliability and dedication allows Russell Reynolds IT infrastructure organization to focus on new initiatives and technologies that will help drive business forward.”

LISA BRESCIANI  
MANAGER, NETWORK INFRASTRUCTURE, RUSSELL REYNOLDS ASSOCIATES

“Align has been designing and overseeing all of our data center capacity increases for the past 7 years. Our capacity increase of over 100Mw has gone seamlessly due to Align's knowledge of power and cable plants and their detailed construction documents that leave no margin of error.”

DWAYNE WILSON  
VICE PRESIDENT, DATA CENTER OPERATIONS,  
SALESFORCE

“Align consolidated our data center footprint by closing two data center facilities. This drastically increased the technical capacity and performance of our migrated legacy platforms and allowed us to repurpose assets for use in other facilities. They completed the project on time, under budget, and saved the business \$3 million.”

CIGNA

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## ABOUT DATA FOUNDRY



Data Foundry is a global provider of wholesale data center outsourcing, retail colocation, network services, Internet bandwidth, managed services and disaster recovery services. Data Foundry's services are supported by experienced onsite engineers, technicians and support personnel 24/7/365. The company serves thousands of enterprise customers across a variety of industries including energy, technology, healthcare and financial services.

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TOTAL CUSTOMER REFERENCES

**VIEW ALL REFERENCES**

## FEATURED TESTIMONIALS

**“Global Industries evaluated at least four different disaster recovery providers in Austin, Dallas and even Houston and none came close to offering the capabilities and peace of mind that Data Foundry provides.”**

CELEST METUASSALOL

VICE PRESIDENT, INFORMATION AND COMMUNICATIONS, GLOBAL INDUSTRIES CO., GLOBAL INDUSTRIES CO.

**“We want the best for our company, and we are very pleased with our choice in Data Foundry and their new facility. The Data Foundry team has been highly responsive and has exceeded our expectations. We take comfort in knowing that our core IT infrastructure is in good hands.”**

RICH ROBINSON

VP OF BUSINESS TECHNOLOGY, BAZAARVOICE

**“The cloud is timesharing, i.e. you share the machine with others on the providers resources. You're paying a lot of money to get a subpar level of service while still needing more performance.”**

PABLO CARRANZA

PRODUCTION ENGINEER, GITLAB

**“We recommend Data Foundry's structured cabling team to others looking to optimize their data center environment. They did an outstanding job and were easy to work with.”**

KEITH LUTZ

VP OF INFRASTRUCTURE, MATTRESS FIRM

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## ABOUT TELEHOUSE



Telehouse provides a comprehensive range of data centre services and ICT solutions to more than 3,000 customers from M2M, financial and gaming industries, to name a few. By offering data centre facilities, Telehouse provides networks services and managing system integration processes for global corporations and start-ups alike. With more than 25 years of industry-leading expertise, Telehouse guarantees the highest levels of security and connectivity for customers in all its premium colocation sites, enabling optimum operation of all vital applications and systems.

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TOTAL CUSTOMER REFERENCES

**VIEW ALL REFERENCES**

## FEATURED TESTIMONIALS

**“**While we remain data centre agnostic, our partnership with Telehouse has been integral in accessing a wider customer base but even more importantly, supporting RETN's ethos of delivering critical connectivity solutions in a fast and straight-forward manner – adding real value to our customers. Telehouse's contributions are significant in our journey of growth, providing the robust connectivity our expanding customer base demands... **”**

CHRIS ELLIOTT  
UK COMMERCIAL DIRECTOR, RETN

**“**Since 2014, Telehouse North is Europe's most well established carrier-neutral data centre, the home to the London Internet Exchange (LINX), and to other major peering exchanges. As a result of this partnership, we have extended our high-capacity network which gives customers greater flexibility in the way they operate and also gives unprecedented advantages by being in the same room with almost all the important networks on the... **”**

MARIA SIRBU  
VICE PRESIDENT OF BUSINESS DEVELOPMENT, VOXILITY

**“**Telehouse is one of the select few hubs we use in London, and it's become a very important part of our network. All the data centres we use in London are interconnected with our own dark fibre, so we can carry traffic to wherever our clients need to connect. A number of our clients are already located in Telehouse data centres, so it made complete sense for us to be part of that hub to better service them. **”**

JASON TUTTY  
VP NETWORKS & OPERATIONS, WIOCC

**“**We were looking to partner with a data centre for the connections and expertise, and Telehouse possessed the requisite expertise to support our objectives, as well as shared values for excellence and business integrity. **”**

RATHEESAN YOGANATHAN  
FOUNDER AND MD, LEBARA

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