



# Disaster Recovery Software Category

WINTER 2026  
Customer Success Report





## Disaster Recovery Software Category

Disaster recovery software helps to prevent damage to computers, networks, and servers due to catastrophic events. The platform is typically a full suite designed for backup and restoration processes for various situations and applications. Disaster recovery solutions are connected with Disaster Recovery as a Service (DRaaS) tools that are installed on computers and servers to facilitate data/file recovery, backup, and synchronization.

Disaster recovery platforms differ dramatically based on manufacturer. For instance, some applications are built to work with cloud computing disaster recovery and backup programs, while others are utilized for off-site remote backups and backup imaging to outside storage devices. A disaster recovery system is typically leveraged as an “always-on” tracking platform that monitors all alterations to protected applications and ensures those changes are backed up.

# Customer Success Report Ranking Methodology

The FeaturedCustomers Customer Success ranking is based on data from our customer reference platform, market presence, web presence, & social presence as well as additional data aggregated from online sources and media properties. Our ranking engine applies an algorithm to all data collected to calculate the final Customer Success Report rankings.

**The overall Customer Success ranking is a weighted average based on 3 parts:**

## CONTENT SCORE

- ✓ Total # of vendor generated customer references (case studies, success stories, testimonials, and customer videos)
- ✓ Customer reference rating score
- ✓ Year-over-year change in amount of customer references on FeaturedCustomers platform
- ✓ Total # of profile views on FeaturedCustomers platform
- ✓ Total # of customer reference views on FeaturedCustomers platform

## MARKET PRESENCE SCORE

- ✓ Social media followers including LinkedIn, Twitter, & Facebook
- ✓ Vendor momentum based on web traffic and search trends
- ✓ Organic SEO key term rankings
- ✓ Company presence including # of press mentions

## COMPANY SCORE

- ✓ Total # of employees (based on social media and public resources)
- ✓ Year-over-year change in # of employees over past 12 months
- ✓ Glassdoor ranking
- ✓ Venture capital raised

## Award Levels



### MARKET LEADER

Vendor on FeaturedCustomers.com with substantial customer base & market share. Leaders have the highest ratio of customer success content, content quality score, and social media presence relative to company size.



### TOP PERFORMER

Vendor on FeaturedCustomers.com with significant market presence and resources and enough customer reference content to validate their vision. Top Performer's products are highly rated by its customers but have not achieved the customer base and scale of a Market Leader.



### RISING STAR

Vendor on FeaturedCustomers.com that does not have the market presence of Market Leaders or Top Performers, but understands where the market is going and has disruptive technology. Rising Stars have been around long enough to establish momentum and a minimum amount of customer reference content along with a growing social presence.

# 2026 Customer Success Awards

Check out this list of the highest rated Disaster Recovery Software based on the FeaturedCustomers Customer Success Report.



Acronis asigra | Barracuda.

COHESITY | Commvault® | datto  
A Kaseya COMPANY

druva | NetApp | rubrik

UNITRENDS | veeam  
A Kaseya COMPANY

arcserve® | Axcient | Hitachi Vantara  
A CONNECTWISE COMPANY

Infrascale™ | vembu

Bacula Systems | NAKIVO Backup & Replication | NOVASTOR  
SEP

\* Companies listed in alphabetical order



**2026**  
**DISASTER**  
**RECOVERY**  
**SOFTWARE**

**MARKET LEADER**





ABOUT ACRONIS

# Acronis

Acronis is a global cyber protection company that provides natively integrated cybersecurity, data protection, and endpoint management for managed service providers (MSPs), small and medium businesses (SMBs), and enterprise IT departments. Acronis solutions are highly efficient and designed to identify, prevent, detect, respond, remediate, and recover from modern cyberthreats with minimal downtime, ensuring data integrity and business continuity. Acronis offers the most comprehensive security solution on the market for MSPs with its unique ability to meet the needs of diverse and distributed IT...

**621**

TOTAL CUSTOMER REFERENCES

**VIEW ALL  
REFERENCES**

## FEATURED TESTIMONIALS

*“We needed a reliable way to quickly restore systems, including system images and our own customdeveloped applications. Acronis enables us to restore systems in the shortest possible time using our own interfaces. Thanks to acrocmd and tool creation possibilities, the solution is highly userfriendly for our team.”*

NORBERT DUELL  
SECURITY OPERATIONS, SCHAEFFLER

*“Acronis’ core competencies and strengths, combined with their global market presence, have made them an excellent partner for the club, perfectly aligned to our vision of being at the forefront of technological advancement.”*

GREG SWIMER  
CHIEF TECHNOLOGY OFFICER, MANCHESTER CITY FOOTBALL CLUB

*“The Acronis products were strategic for us to package; for example, full security solutions for small and medium enterprises. That’s what drove us in the direction toward Acronis.”*

DANIEL GIACOMONE  
CHIEF OPERATING OFFICER, SCIBILE NETWORK

*“Greater efficiency allows us to do more with less. We’re not adding costs as we’re adding services. We can add people to achieve significant growth, not just to manage things.”*

MARK WIENER  
CHIEF EXECUTIVE OFFICER, BIZCOM

TRUSTED BY





ABOUT ASIGRA



Asigra Cloud Backup is the world's most secure enterprise cloud backup solution, with advanced anti-ransomware features designed to protect backups from damage or corruption. Features like bi-directional malware scanning, enterprise-grade encryption, and deep & task-specific multi-factor authentication increase the chances that your business will survive a ransomware attack. Asigra provides organizations around the world the ability to recover their data now from anywhere through a global network of partners who deliver cloud backup and recovery services as public, private and/or hybrid...

**194**

TOTAL CUSTOMER REFERENCES

**VIEW ALL REFERENCES**

**FEATURED TESTIMONIALS**

“Backup has received much more attention and is a higher priority aspect of our technology solutions suite with the surge of ransomware attacks now impacting organizations globally. The Asigra OpEx Backup Appliance with Zadara storage serves as a resiliency orchestration platform that supports critical data recovery requirements for business continuity, while also reducing the capital and management costs of traditional backup systems.”

HENRY VELASCO  
MANAGING DIRECTOR, SANDZ SOLUTIONS PHILIPPINES

“The most common restore is of emails or contact items. BTL provides both online backup and virtual disaster recovery, which are key to our organization where any downtime is costly. Service is reliable and when data needs to be restored it is always available on demand. The ability to restore emails at a granular level back to the same or a different location is invaluable.”

DAVID VAN ECK  
HEAD OF IT, L.K. BENNETT

“Oncore IT’s offsite backup and disaster recovery, powered with Asigra technology, has provided us with an easy to manage online backup process that protects all key data on all of our servers and guarantees 100% data recovery of our internal data, client data and the data on our AIM database.”

MICHAEL BOSCHIC  
IT MANAGER, FISHER MEREDITH

“The added confidence in BTL’s service led to Papworth Trust taking up BTL’s Virtual Disaster Recovery Solution, a fully managed DR solution that provides virtualized recovery and hosting when disaster strikes.”

ANDY MACLEAN  
INFRASTRUCTURE MANAGER PAPWORTH TRUST,  
PAPWORTH TRUST

**TRUSTED BY**





## ABOUT BARRACUDA NETWORKS



Barracuda provides cloud-connected security and storage solutions that simplify IT. These powerful, easy-to-use and affordable solutions are trusted by more than 150,000 organizations worldwide and are delivered in appliance, virtual appliance, cloud and hybrid deployments. Barracuda's customer-centric business model focuses on delivering high-value, subscription-based IT solutions that provide end-to-end network and data security.

**615**

TOTAL CUSTOMER REFERENCES

**VIEW ALL REFERENCES**

## FEATURED TESTIMONIALS

*“The thing about Barracuda Backup which really appealed to me was that although it meant an expense upfront, once it’s bought it’s there, it’s in the rack and it’s effectively limitless in what we choose to do with it. It just made for a far more compelling proposition.”*

TOM MOORE  
GROUP IT DIRECTOR, HELSTON GARAGES GROUP

*“When I looked at Cloud-to-Cloud Backup, it was clear that it checked all the boxes. It’s very easy to use. Encrypted backups help ensure privacy compliance. And it’s simple to recover anything from a single deleted file to an entire user account.”*

THAYER RAMAHI  
DIRECTOR OF IMIT, CALGARY FOOTHILLS PRIMARY CARE NETWORK

*“In a disaster, we can re-launch virtual servers in the cloud and be back up and running in a matter of minutes. That’s a huge benefit that really sets the Barracuda solution apart.”*

JAMES TAGLIARENI  
CHIEF INFORMATION OFFICER, WASHBURN UNIVERSITY

*“It was as easy as point-and-click—just incredibly intuitive to use—and the whole server recovery took twenty or thirty minutes.”*

BRAD STILLWELL  
VICE PRESIDENT OF IT, FIRST BASIN CREDIT UNION

## TRUSTED BY



**HAGEDORN**



**EUROPOL**



ABOUT COHESITY

# COHESITY

Cohesity delivers web-scale simplicity for secondary data that eliminates silos and puts data to work. Enterprises rely on their software-defined, hyperconverged platform to radically streamline backup and data protection, converge file and object services, quickly deliver test/dev instances, and provide analytic functions on a single, global data store. Customers and partners, including Global 1000 companies and federal agencies, tired of data center complexity are modernizing and scaling secondary data protection with Cohesity.

**391**

TOTAL CUSTOMER REFERENCES

**VIEW ALL REFERENCES**

## FEATURED TESTIMONIALS

“We use Cohesity in many different ways; we’ve used the disaster recovery and the dev/test cloning capabilities for additions to server work, to replicate potential changes, and to see how it works—if there are any unexpected issues. Someone else would charge for it, and we get the foresight of doing it away from our production system. Previously, we didn’t have the right infrastructure or capabilities to do this but now that we have the joint Cisco- Cohesity solution, we’re saving the Trust money and reducing issues associated with changes.”

LIAM SIMPSON  
SYSTEMS MANAGER, STOCKPORT NHS FOUNDATION TRUST

“Fundaments is pleased to partner with Cohesity to offer simplified backup and disaster recovery services to customers from a single, web-scale platform. We rely on automation and orchestration to ensure consistent and rapid deployment of our services. We’re proud to be an early tester of secure multi-tenancy and tenant self-service at scale. As a Cohesity Powered partner, we’re able to quickly drive operational efficiency, while enabling customers to realize faster time to value and drive innovation.”

LARIK-JAN VERSCHUREN  
CHIEF EXECUTIVE OFFICER, FUNDAMENTS B.V.

“Cohesity helped us reduce our backup windows from around 14 hours to under 2.5 hours. This meant that our backup jobs would no longer bleed into regular work hours. The entire team is totally blown away with how easy it is to use and manage Cohesity.”

JESSE BONTRAGER  
SYSTEMS ENGINEER, BURRIS LOGISTICS

“We started using cohesity to consolidate our secondary storage data that increased our overall operational efficiency. With cohesity, our backups completed faster and more reliably, and in the process we managed to reduce our tco.”

GEORGE TAYLOR  
SR. INFRASTRUCTURE MANAGER, CHEWY.COM

TRUSTED BY





## ABOUT COMMVAULT



Commvault is a publicly traded data and information management software company headquartered in Oceanport, New Jersey. They've made a mark with the industry's leading backup product, Simpana software. Their customers choose us because of their unique Solving Forward® philosophy and ability to deliver complete solutions with infinite scalability and unprecedented control over data and costs. Commvault is positioned as a Leader in the Gartner 2013 Magic Quadrant for Enterprise Backup/Recovery...

**450** TOTAL CUSTOMER REFERENCES

**VIEW ALL REFERENCES**

## FEATURED TESTIMONIALS

“Commvault provides end-to-end visibility to a complex enterprise data environment and granular recovery options to ensure data is always ready for business. Commvault is helping us deliver what true cybersecurity and resilience should be.”

SIDDHAARTH PANDEY  
DIRECTOR, CLOUD, INFRASTRUCTURE, AND SECURITY SERVICES PRACTICE, COGNIZANT

“Commvault let us balance local control with centralized oversight, explained Dang. Departments can schedule their own backups and restores while still benefitting from strong policies, encryption, and support.”

DEAN DANG  
DIRECTOR OF ENTERPRISE APPLICATIONS AND SERVICES, UNIVERSITY OF ILLINOIS CHICAGO

“We love the simplicity of the Commvault dashboard. With just a few clicks, we can restore a virtual machine or backups after an attack which is vital in our line of work as a pharmaceutical company with very sensitive data.”

PAUL VRIES  
IT CONSULTANT, BILTHOVEN BIOLOGICALS

“Now, with Commvault® Cloud Backup & Recovery for Microsoft 365®, we can fully recover Office 365 data in just a few minutes instead of days.”

EYTAN MOLLE  
SYSTEM MANAGER, YEDIOTH INFORMATION TECHNOLOGIES

### TRUSTED BY





## ABOUT DATTO



Datto protects essential business data for tens of thousands of the world's fastest growing companies. Their Total Data Protection platform delivers uninterrupted access to data on site, in transit and in the cloud. Through Datto's network of partners, they provide companies with products and services designed to continually keep business running. Businesses rely on Datto for industry leading technology combined with unrivaled customer service.

**297**

TOTAL CUSTOMER REFERENCES

**VIEW ALL REFERENCES**

## FEATURED TESTIMONIALS

“Business continuity and disaster recovery (BCDR) is a tough nut to crack for a lot of organizations. Many organizations pay for BCDR solutions, thinking they have them protected, but they don't. Before we introduce change to a client environment, we need to understand what we are building on top of. BCDR is the foundation on which we build our practice. If there are cracks in the foundation, we have a great solution (Datto SIRIS 5) to fill those gaps.”

ROBERT THURSTON  
CHIEF OPERATING OFFICER, VICINITY

“The entire farm ran for a full week without an interruption or issue. It was the first time I had used the Datto SIRIS in a true disaster scenario, and the fact that I could do everything I needed from my phone, in minutes, told me that I had made the right choice going with Datto.”

KEITH BRADLEY  
IT MANAGER, NATUREFRESH FARMS

“Going forward, msp's Like frontline looking to Help local businesses in Disaster areas now can Rely on the drt team to Get them the equipment And assistance they need In person.”

STEPHEN JOHNSTON  
OWNER, FRONTLINE COMPUTER SERVICES

“We adopted Datto EDR over a year ago, and went Big Bang with it across our client base. We see it as a necessity for all of our client base.”

ROB EEUWENS  
TECHNICAL DIRECTOR, COMPUTER GEEKS

## TRUSTED BY





ABOUT DRUVA



Druva is the global leader in cloud data protection and management, delivering the industry's first Data Management-as-a-Service solution that aggregates data from endpoints, servers, and cloud applications and leverages the public cloud to offer a single pane of glass to enable data protection, governance and intelligence—dramatically increasing the availability and visibility of business-critical information, while reducing the risk, cost, and complexity of managing and protecting it.

**367**

TOTAL CUSTOMER REFERENCES

**VIEW ALL REFERENCES**

**FEATURED TESTIMONIALS**

*“Druva is a big part of our disaster recovery (DR) strategy now. We’re based in California and we get small earthquakes a lot. But even if a huge disaster happens, with Druva, we know we can recover data quickly.”*

VINNIE CHHABRA  
IT ARCHITECT, MEDALLIA

*“We can do a disaster recovery restore from Druva Phoenix to AWS whenever we want. We’re continuing down the path of reformulating our disaster recovery solution with Druva Phoenix.”*

DON FLETCHER  
INFRASTRUCTURE MANAGER, FAMILY HEALTH NETWORK

*“Phoenix is a fantastic tool. It’s so simple, that you don’t think about it. You set it up, it runs, it does what it is supposed to do.”*

JESSICA FLETCHER  
IT ANALYST SUPERVISOR, PALL CORPORATION

*“The Druva interface is so easy to use, so intuitive. You don’t really need to have any training to know how to use it.”*

MARTIN MILLWARD  
IT SYSTEMS PROFESSIONAL, MONEYSUPERMARKET

**TRUSTED BY**





ABOUT NETAPP



NetApp has helped the world's leading organizations navigate change - from the rise of enterprise storage to the intelligent era defined by data and AI. Today, NetApp is the Intelligent Data Infrastructure company, helping customers turn data into a catalyst for innovation, resilience, and growth. At the heart of that infrastructure is the NetApp data platform - the unified, enterprise-grade, intelligent foundation that connects, protects, and activates data across every cloud, workload, and environment. Built on the proven power of NetApp ONTAP, their leading data management software and OS, and enhanced by automation through the AI Data Engine and...

**1885** TOTAL CUSTOMER REFERENCES

**VIEW ALL REFERENCES**

**FEATURED TESTIMONIALS**

*“With the ONTAP data management software, we have not only optimized storage management and made it more flexible but also raised data protection to a new level with the possibilities of NetApp Cloud Backup. Thus, the customer is ideally equipped to meet current and future business needs.”*

JENS CHRISTIAN HELM  
SALES REPRESENTATIVE, PROFI ENGINEERING SYSTEMS

*“NetApp makes it easy. NetApp is a great partner from both a hardware and a software perspective. For example, NetApp will guarantee ransomware protection, which is fantastic for our customers.”*

MIKE VALORA  
TECHNICAL SOLUTIONS ARCHITECT, WORLD WIDE TECHNOLOGY (WWT)

*“We chose NetApp AFF and FAS as the optimal storage for our KaaS platform and adopted the CSI-compliant Trident tool provided by NetApp.”*

AKI NUMATA  
LEADER, STORAGE DEPARTMENT 1, YAHOO JAPAN CORPORATION

*“NetApp caters for persistent storage. It's the only way we can provision around 800 shares automatically. No tickets. No waiting times. Everybody wins.”*

ANDRE KOCHER  
SENIOR SYSTEMS ENGINEER, POSTFINANCE

**TRUSTED BY**





## ABOUT RUBRIK



Rubrik, the Zero Trust Data Security Company™, delivers data security and operational resilience for enterprises. Rubrik's big idea is to provide data security and data protection on a single platform, including: Zero Trust Data Protection, ransomware investigation, incident containment, sensitive data discovery, and orchestrated application recovery. This means data is ready at all times so you can recover the data you need, and avoid paying a ransom. Because when you secure your data, you secure your applications, and you secure your business.

**466** TOTAL CUSTOMER REFERENCES

**VIEW ALL REFERENCES**

## FEATURED TESTIMONIALS

“We chose Rubrik for its performance, cost-efficiency, and fast recovery capabilities. Now, our backup processes are fully automated, which has freed up our IT team to focus on higher-value projects. Rubrik has also delivered significant storage efficiencies and cost savings, providing the scalable and reliable digital foundation we need to support our continued growth.”

BENNY KURNIAWAN  
TECHNOLOGY, DIRECTOR OF PT, KINO INDONESIA

“As brands come to the market or get acquired, we successively have had to accommodate changing data or a different platform that boasts a different operating system.”

PANKAJ GOVIL  
EXECUTIVE DIRECTOR GLOBAL STORAGE  
INFRASTRUCTURE, ESTEE LAUDER

“Rubrik has simplified our administrative tasks. Our backup system needed to be easy to use and offer more automation, and with Rubrik, we found just that.”

SYSTEMS ADMINISTRATION MANAGER  
CALIFORNIA DEPARTMENT OF CHILD SUPPORT  
SERVICES

“With Rubrik, the customer has achieved significant time savings and increased productivity by utilizing the ServiceNow integration to streamline recovery testing.”

FORTUNE GLOBAL 500 CONSULTING FIRM

### TRUSTED BY





## ABOUT UNITRENDS

# UNITRENDS

A Kaseya COMPANY

Unitrends increases uptime and confidence in a world in which IT professionals must do more with less. Unitrends leverages high-availability hardware and software engineering, cloud economics, enterprise power with consumer-grade design, and customer-obsessed support to natively provide all-in-one enterprise backup and continuity. The result is a “one throat to choke” set of offerings that allow their customers to focus on their business rather than backup.

**253**

TOTAL CUSTOMER REFERENCES

**VIEW ALL  
REFERENCES**

## FEATURED TESTIMONIALS

“Unitrends had the most advanced ransomware solution, as it looks for behavior patterns within the backed up data. It looks for things like too many changed files, system files changing that shouldn't change, and other things. If it notices things like that, it notifies the appropriate people, allowing them to directly address the problem.”

W. CURTIS PRESTON  
STORAGESWISS.COM – THE HOME OF STORAGE  
SWITZERLAND

“With Unitrends, by the time we found out the WEB server was down, it was about 15 minutes before it was back online and functioning properly.”

GREG LANZ  
SR. SYSTEM ADMINISTRATOR, CANADA DIAGNOSTIC  
CENTRES

“Unitrends offered me the option of backing up to the device, replicating to the cloud or going to another backup device at a remote location.”

RICHARD BOUCHER  
DIRECTOR OF IT, TOWN OF KENNEBUNK, MAINE

“With Unitrends in place, I was able to recover from an incident in 20 minutes. We lost zero data. We didn't have to pay a ransom.”

JASON POULIN  
EXECUTIVE IT DIRECTOR, BRISTOW MEDICAL CENTER

### TRUSTED BY





## ABOUT VEEAM



Veeam is the Data and AI Trust Company, specializing in helping organizations ensure their data and AI are fully understood, secured, and resilient to enable the acceleration of safe AI at scale. As the market leader in both data resilience and data security posture management, Veeam is built for the convergence of identity, data, security, and AI risk. Veeam delivers deep contextual intelligence across every data asset, identity, and AI model. The company governs access for both humans and AI agents, automates privacy, compliance, and remediation processes, and protects and recovers organizations from modern threats – including ransomware, disasters, AI errors,...

**1858** TOTAL CUSTOMER REFERENCES

**VIEW ALL REFERENCES**

## FEATURED TESTIMONIALS

“Veeam is our unified platform for data resilience, giving us total confidence that our information is secure and always recoverable, no matter if on-premises or in the cloud. We often deal with sensitive data which is subject to strict regulatory and compliance requirements, and Veeam helps us meet every retention and deletion requirement.”

STEVE ONGLEY  
CHIEF INFORMATION OFFICER, BAYLEYS

“Veeam has helped us make our data more resilient, with better performance, data testing, disaster recovery, better management, and automation of our backups, and an extra layer of data protection.”

RAFAEL GOMES  
INFRASTRUCTURE AND MIDDLEWARE COORDINATOR,  
BANCO MERCANTIL

“With Veeam, we can restart production lines much faster after hardware failures and other incidents, which takes pressure off staff on the factory floor and protects our competitive edge.”

ANDREAS OPPEL  
IT INFRASTRUCTURE ENGINEER, REHAU GROUP

“With Veeam, resilience isn’t a promise — it’s a reality. That certainty lets us focus on what matters most: growth and innovation.”

RONALD DUPRIER  
BACKUP AND STORAGE MANAGER, DEDALUS





 **featured**  
customers





ABOUT ARCSERVE

# arcserve®

Arcserve is a leading provider of data protection and recovery software that provides organizations with the assurance that they can recover the data and applications when needed. Launched in 1990, Arcserve provides a comprehensive solution for cloud, virtual and physical environments, on premise or in the cloud, backed by unsurpassed support and expertise. Arcserve Unified Data Protection (UDP), available on Arcserve's appliance or your hardware, drives a full range of highly efficient and integrated data protection capabilities through a simple, web-based user console. Arcserve has a customer base of 45,000 end users in more than 150 countries and partners...

**366**

TOTAL CUSTOMER REFERENCES

**VIEW ALL  
REFERENCES**

## FEATURED TESTIMONIALS

*“The Arcserve appliance backs up and protects all the data stored on our SAN (storage attached network) and DAS (direct attached storage). This includes more than 300 Windows servers and virtual machines, encompassing HyperV and physical servers.”*

VARANON CHENG SUEBSAN  
SENIOR COMPUTER SERVICE ENGINEER, IT  
INFRASTRUCTURE SERVICE & AIRCRAFT E-OPERATION  
SERVICES, THAI TECHNICAL

*“The technology stack impressed us as Arcserve offers an end-to-end backup and disaster recovery solution. Unlike many other vendors which take time to restore data, Arcserve is fast, easy and it works.”*

ARMIKA JAYA  
DIRECTOR OF INFORMATION TECHNOLOGY, COMO  
HOTELS AND RESORTS

*“Arcserve seemed to tick all the boxes of being easy to set up, it had a reliable solution and it even had additional solutions that we didn't initially plan for.”*

BENJAMIN ALLOTT  
SENIOR ENGINEER, DANET TECHNOLOGY

*“Incremental Backups run Nightly, with data replicated to an offsite virtualised disaster recovery server.”*

TOMAS MAC EOIN  
DIRECTOR, MCKEON GROUP

TRUSTED BY





## ABOUT AXCIENT



Axcient offers MSPs the most secure backup and disaster recovery technology stack with a proven Business Availability suite focused on partner experience. Their solutions address the full spectrum of business challenges, from file sync and share to backup and disaster recovery, and cloud-to- cloud backup for some of the most popular cloud applications being used by small to medium sized businesses.

**176**

TOTAL CUSTOMER REFERENCES

**VIEW ALL REFERENCES**

## FEATURED TESTIMONIALS

*“x360Recover Direct-to-Cloud lets us be more competitive from a backup perspective with respect to downtime. We’ve been able to use the features as huge selling points, not only for recover time, but also for having a backup server ready to go in the event that their primary server fails.”*

DANIEL KNIGHT  
OWNER, ABSOLUTE TECHNOLOGY SOLUTIONS

*“CIOs are always under fire to control their spending. Disaster recovery is something we must do, but we also must consider the price. Axcient was the whole package, giving us the ability to seamlessly restore and failover to the cloud, at a price that didn’t break the bank.”*

JAMES CONSTANTINI  
CHIEF INFORMATION OFFICER, ROSEVIEW GROUP

*“I realized when we demoed Axcient that I could kill two birds with one stone — the cloud backup and disaster recovery — because the Axcient solution does it all.”*

MUKESH DARKE  
MANAGER OF IT, NIBBI BROTHERS

*“x360Recover is easy to deploy, easy to use, easy to implement. Overall, it’s a pretty slick product.”*

RODDY BERGERON  
CHIEF INFORMATION SECURITY OFFICER, HURRICANE DESTRUCTION





## ABOUT HITACHI VANTARA



Hitachi Vantara, a wholly owned subsidiary of Hitachi, Ltd., helps data-driven leaders find and use the value in their data to innovate intelligently and reach outcomes that matter for business and society. They combine technology, intellectual property and industry knowledge to deliver data-managing solutions that help enterprises improve their customers' experiences, develop new revenue streams, and lower the costs of business.

**926**

TOTAL CUSTOMER REFERENCES

**VIEW ALL REFERENCES**

## FEATURED TESTIMONIALS

“Hitachi has been by our side for decades and their technology hosts many of the most critical applications for our organization. Hitachi Vantara is a strategic partner to Banorte and the relationship continues to go from strength to strength.”

DELFIN RUIZ FAVELA  
INFRASTRUCTURE MANAGER – FINANCIAL GROUP,  
BANORTE

“The Hitachi VSP E590 platform gives us access to enterprise-class functionality at a midrange price point. That means we can provide our customers with highly cost-effective storage infrastructure without compromising on performance or availability.”

STEEN JENSEN  
CHIEF EXECUTIVE OFFICER, NETIC

“Hitachi Vantara is constantly evolving and improving their solutions, which in turn supports the growth of our own digital capabilities. We trust Hitachi's technology and people to deliver for Banorte for years to come.”

JORGE ORTEGA  
SENIOR SPECIALIST – MANAGED IT SERVICES, BANORTE

“Our partnership with Hitachi is helping us fulfill our goal of creating a sustainable process for safeguarding supplies of clean water and supporting the growth and development of Brussels.”

JUAN OCHOA  
MANAGING DIRECTOR OF THE PLANT, AQUIRIS

### TRUSTED BY





## ABOUT INFRASCALE



Infrascale is a DRaaS company that uses the cloud to eradicate downtime. Founded in 2006, the company aims to give every company the ability to recover from a disaster- quickly, easily and affordably. Combining intelligent software with the power of the cloud is how Infrascale cracks the disaster recovery cost barrier without complex, expensive hardware. Infrascale equips businesses with the confidence to handle the unexpected by eradicating downtime, providing greater security, and always-on availability.

**75**

TOTAL CUSTOMER REFERENCES

**VIEW ALL  
REFERENCES**

## FEATURED TESTIMONIALS

*“It is no longer good enough to get your clients’ data back in hours, they want their operations back in minutes. With Infrascale Disaster Recovery, we can actually do this.”*

JASON MIGLIORATTI  
DIRECTOR OF MANAGED SERVICES, PERVASIVE SOLUTIONS

*“I would recommend Infrascale to other school districts simply because of the ease of use, reporting capabilities and the COST!”*

SEAN GARMAN  
SUPERVISOR OF TECHNICAL SERVICES, EPHRATA SCHOOL DISTRICT

*“Small organizations (those with fewer than 500 employees) spend an average of \$7.68 million per ransomware incident.”*

IBM

*“Responsive and helpful support, good disaster recovery features, and scales well.”*

DAVE GALIOTO  
NETWORK ENGINEER, ECMSI

## TRUSTED BY

GIORDANO



CJIS Solutions





## ABOUT VEMBU



Vembu is a leading player in the Backup and Disaster Recovery market for small and medium businesses. Their flagship offering – Vembu BDR Suite – is a comprehensive backup and disaster recovery solution designed to protect the data across diverse IT environments that include virtual (VMware, Hyper-V), physical (Windows, Linux, Mac), cloud workloads (AWS, Azure) and SaaS applications (Office 365, G Suite). Their solutions are extremely affordable and are ideal for businesses of any size, with a tight budget.

**74**

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

## FEATURED TESTIMONIALS

*“Vembu is easy to use and there are some free tools available to use. Overall worth to give it a try. And would definitely recommend the Vembu BDR Suite to others because of its simple and efficient usage.”*

NUTEK

*“Vembu’s solution is a very stable and reliable backup solution. It makes my job more easy, when I am monitoring my customers’ daily backup.”*

JENS JOHNSEN  
CURIOSUS

*“Vembu’s solution is a great product with tons of options and and easy to use web interface.”*

TREVOR MATKOWSKI  
DAYCOM

*“Vembu’s solution is a good reliable product.”*

ANDRE DOWDING  
CEO, NET INTELLECT PTY LTD

## TRUSTED BY





**2026  
DISASTER  
RECOVERY  
SOFTWARE**

**RISING STAR**





## ABOUT BACULA SYSTEMS



Bacula Systems is the leading Enterprise Open Core network backup and restore software company, combining Bacula's especially secure backup software with first-class support and professional services. Bacula Systems provides world-class technical support, renowned training courses, and its Bacula Enterprise product via low cost annual subscriptions.

114

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

## FEATURED TESTIMONIALS

“The ability to get great performance, control the set-up and then use BWeb to go in and find the exact data we are looking for – or find a previous iteration of that specific file – has actually saved our live production on at least one occasion. We had to restore some vital video files which were accidentally deleted, including critical show elements, with very little time to spare. We were able to save the show, and that alone probably saved a month's worth of work for different organizations throughout the company.”

BRADY SMALL  
BRADY SMALL, SENIOR PRODUCTION ENGINEER,  
WARNER BROS. DISCOVERY

“Bacula Enterprise is used as a main backup tool for the firm, and is used to backup virtual machines, file servers, database servers and so on. Due to the flexibility and power of Bacula Enterprise, we were able to achieve impressive numbers when compared to another tool in the market.”

ROGERIO GONCALVES  
NAVISITE

“Bacula Enterprise is the best for large database backup and advanced restore for companies that want to have a great backup system at an affordable price.”

ELOI CUNHA  
BRAZILIAN NAVY MILITARY SERGEANT

“Bacula is easy to use with many useful plugins and also provides extremely helpful technical support. Bacula Enterprise's support is excellent.”

RONI ALVARENGA FERRARESSO  
CÂMARA MUNICIPAL DE CAMPINAS

## TRUSTED BY





## ABOUT NAKIVO



NAKIVO Backup & Replication is a fast, affordable and top-rated backup and disaster recovery solution for SMBs, enterprises and MSPs. The solution also supports other virtual, physical, cloud and SaaS environments. NAKIVO is trusted by 27,000 organizations worldwide to protect their data and ensure business continuity, including companies like Coca-Cola, Honda, Siemens and Cisco.

**425** TOTAL CUSTOMER REFERENCES

**VIEW ALL REFERENCES**

## FEATURED TESTIMONIALS

“ NAKIVO Backup & Replication was simple to set up and has efficient storage of backup data on our QNAP storage. In reality, you always take a keen interest in your backups, however, our experience has been very much different – a set it and forget it approach. Installing and configuring NAKIVO Backup & Replication could not have been easier. As soon as the virtual machine was added into our Nutanix environment, everything from that point was configured from the web interface. ”

**BRETT MACLARTY**  
IT MANAGER, LAKES GRAMMAR

“ NAKIVO Backup & Replication has saved our organization a significant amount of time and money – both in personnel’s time needed to maintain the backup system and in licensing itself. The solution did not require us to purchase a proprietary backup appliance, significantly cutting the cost for the solution as a whole. ”

**KEVIN BIEGERT**  
INFORMATION TECHNOLOGY MANAGER, THE JEFFERSON COUNTY COMMUNICATIONS CENTER AUTHORITY (JEFFCOM 911)

“ With NAKIVO Backup & Replication, we can now replicate our VMs to different hosts and back up and recover Microsoft 365 data. Previously, we were able to protect the data inside the VM, but not the entire VM itself. Now, we can perform different backups, including backup to cloud. VCORE Experts Thailand has been a great partner from start to finish and helped us address all the technical and product-related questions promptly. ”

**WEERWAT CHAWAKHIEW**  
IT MANAGER, CAMEL TIRE

“ NAKIVO Backup & Replication offered us a variety of features at an affordable price. We tested other similar solutions and all were way too expensive for us. ”

**BARTOSZ WASZAK**  
CO-OWNER, HOSTEAM





ABOUT NOVASTOR

# NOVASTOR

NovaStor is an award-winning, international data backup and recovery software company with solutions supporting physical, virtual and cloud environments. With offices located in the USA and Europe, NovaStor services thousands of companies and has delivered millions of seats worldwide. NovaStor utilizes a full service approach, providing an expert-level technical team specializing in providing solutions to data protection problems for underfunded, overwhelmed IT Administrators.

64

TOTAL CUSTOMER REFERENCES

[VIEW ALL REFERENCES](#)

## FEATURED TESTIMONIALS

“With NovaBACKUP Business Essentials, our doctors get the all-round carefree package: simple data backup including disaster recovery, backup of MS SQL and virtual machines. For medical offices, we can recommend NovaBACKUP without hesitation, because the overall package is just right!”

GEREON SCHUBERT  
HMS GMBH

“I find NovaBACKUP a very easy to use and efficient solution for managing data protection for our customers. I have never had any issues with NovaBACKUP. It simply works. Plus, the price is fair.”

STEVE OLDHAM  
OWNER, OLDHAM CONSULTING

“I am using NovaBACKUP Business Essentials on our server, and I am very impressed. I have used every backup software out there, and this is by far the best.”

ALLEN HAYNIE  
IT MANAGER, ALLIED EQUIPMENT

“NovaBACKUP does exactly what I need, and I love them. Their support is great, they're always available, and it's local.”

TONY LINTON  
OWNER, TLC NETCON

### TRUSTED BY



Jefferson County





## ABOUT SEP



SEP provides the leading German Software solution for Backup and Disaster Recovery in heterogeneous environments. SEP has been delivering the widest range of backup products for enterprise-level customers since 1996. With thousands of installations worldwide, SEP has developed the fastest and most reliable data-backup solution available today. SEP sesam is ideal for businesses of all sizes and has proven its value for thousands of organizations across the globe. From banking to retail to education to healthcare and more, SEP sesam delivers unsurpassed performance. US and Canadian Governments, as well as many other...

**152**

TOTAL CUSTOMER REFERENCES

**VIEW ALL  
REFERENCES**

## FEATURED TESTIMONIALS

“SEP sesam supported our entire infrastructure and came in at the right price point. SEP sesam is better for budgets. The way the [SEP] price structure is designed makes it easier to get no matter what your size, which was a huge advantage for people like me, who have to go out and battle for budgets.”

PIERRE FAUTEUX  
IT COORDINATOR, COLLÈGE JEAN-DE-BRÉBEUF

“I think SEP sesam is great. It's really easy to use and the [SEP] engineers are great to work with. They really know what they are doing and overall support is excellent. The entire installation process was fairly quick and easy.”

KATIE EVERS  
IT SPECIALIST, CITY OF FITCHBURG

“The best part about SEP sesam is that I can back everything up with one product. All areas and volumes of data are covered with a single backup solution.”

THOMAS GREBNER  
IT MANAGER, DAVOS KLOSTERS BERGBAHNEN AG

“SEP sesam's easy installation, blazing fast solutions, reliability and first-class technical support place it head and shoulders above the competition.”

NITIN PATEL  
IT OPERATIONS MANAGER, LAVENDON GROUP PLC

### TRUSTED BY

